

Crescent Steel and Allied Products Limited



20

# THE JOURNEY AHEAD



# CONTENTS

#### MANAGEMENT

#### **COMPANY INFORMATION**

Vision, Mission & Core Values
Key Performance Indicators
Our Governing Principles
Corporate Strategy
Mechanism for Providing Information
and Recommendation to the Board
Our History (1983-2020)
Our Footprint
Company Profile
Company Information
Group Structure
Management Structure of the Company

#### **CORPORATE GOVERNANCE**

Board of Directors	30
Board of Directors and its Committees	32
Management Committees	34
Report of the Audit Committee	36
Statement of Compliance with Listed	
Companies (Code of Corporate	
Governance) Regulations, 2019	<b>38</b>
People	40
IT Governance	44

#### **DIRECTORS' REPORT**

Challenges and Initiatives	63
Opportunity and Risk Report	66
Health, Safety and Environment	72
Corporate Social Responsibility	73
Contribution to National Exchequer	
and Economy	77

#### **COMPANY PERFORMANCE**

Statement of Value Addition	78
EVA and FCF	79
Summary Data and Performance Indicators	80
Vertical Analysis	82
Horizontal Analysis	83
DuPont Analysis	85
Key Operating and Financial Data	86
Quarterly Analysis	88
Comments on Six-Year Statement	
of Financial Position	89
Comments on Six-Year Profit or Loss	90
Ratio Analysis	91

#### SHAREHOLDERS' INFORMATION

Stakeholder Engagement Approach	92
Shareholders Information	93
Share Price Sensitivity Analysis	95
Pattern of Holding of the	
Shares held by the Shareholders	96
Categories of Shareholding	98
Notice of 36 <sup>th</sup> Annual General Meeting	100
Notice of 36 <sup>th</sup> Annual General Meeting (Urdu)	103

#### UNCONSOLIDATED FINANCIAL STATEMENTS

#### **FINANCIAL STATEMENTS**

Independent Auditor's Review Report Independent Auditor's Report	106 107
Unconsolidated Statement of Financial Position	112
Unconsolidated Statement of Profit	
or Loss and other Comprehensive Income Unconsolidated Statement of Cash Flows	114 115
Unconsolidated Statement of	115
Changes in Equity	116
Notes to the Unconsolidated Financial Statements	117

#### CONSOLIDATED FINANCIAL STATEMENTS

Directors' Report Consolidated	188
Directors' Report Consolidated-Urdu	190
Key Performance Indicators	191
Statement of Value Addition	192
Summary Data and Performance Indicators	193
Vertical Analysis	195
Horizontal Analysis	196
Key Operating and Financial Data	198
Comments on Consolidated	
Analysis-Six Years	200
Independent Auditor's Report	201
Consolidated Statement of Financial Position	206

Consolidated Statement of Profit or Loss	
and other Comprehensive Income	208
Consolidated Statement of Cash Flows	209
Consolidated Statement of	
Changes in Equity	210
Notes to the Consolidated	
Financial Statements	211
Glossary - List of Abbreviations	286
Form of Proxy	287
Form of Proxy (Urdu)	288
Consent form for Electronic Transmission	
of Annual Report and Notice of AGM	289
Consent form for Electronic Transmission	
of Annual Report and Notice of AGM (Urdu)	290
Standard Request form for Hard Copies	
of Annual Audited Accounts	291
Standard Request form for Hard Copies	
of Annual Audited Accounts (Urdu)	292
E-Dividend Form	293
E-Dividend Form (Urdu)	294
Form for Video Conference Facility	295
Form for Video Conference Facility (Urdu)	296

# VISION, MISSION & CORE VALUES

OUR VISION AND MISSION DEFINE THE PURPOSE AND GOALS OF CRESCENT STEEL. TOGETHER WITH THE BUILDING BLOCKS OF OUR CORE VALUES, THEY DRIVE AND INFORM OUR STRATEGIC DIRECTION:

# VISION

To excel across all our operations and deliver sustainable value to all stakeholders.

# MISSION

- Grow and enhance company value, and pursue new growth opportunities
- Maintain cost and quality leadership in an internationally competitive environment
- Promote best use of human talent in a safe environment, as an equal opportunity employer and,
- Conduct business as a responsible corporate citizen and support local communities in areas where we operate

# CORE VALUES

Our core values are at the heart of our business because they define who we are, how we work, what we believe in and what we stand for. Our core values set out how we act and how we expect to be treated as part of Crescent Steel.



INTEGRITY

#### Consistently doing the right thing

Being ethically unyielding and honest in the way we conduct business.



OWNERSHIP

# Acting with stewardship

to build a better, stronger and more dynamic organization.



CUSTOMER FOCUS

Leveraging relationships for outperformance

Delivering value through responsiveness to internal and external customers.



CONTINUOUS

Continuous improvement gives us competitive advantage

Fostering collaboration, innovation, and creativity as individuals and as teams.



COMMUNITY CARE

#### Social responsibility is at the heart of our business

Facilitating social equity in communities where we operate.

# KEY PERFORMANCE INDICATORS

Based on results of the Company as presented in the Unconsolidated Financial Statements



# OUR GOVERNING PRINCIPLES

We conduct our business in a responsible manner; with honesty, transparency and integrity. We expect the same from all stakeholders. We insist on doing what is right and this underpins the functioning of our organization. We comply with the Pakistan Code of Corporate Governance and other applicable regulations of the Securities and Exchange Commission as well as the listing regulations of the Pakistan Stock Exchange.

#### INTEGRITY

Crescent Steel and Allied Products Limited ("CSAPL") does not use bribery as an instrument for any business or financial gain. Employees are not authorized to give or receive any gift or payment which may be construed as such. Employees are also required to avoid engaging in any personal activity or financial interests conflicting with their responsibility to the Company.

#### ROLE OF THE BOARD OF DIRECTORS

The Board has a fiduciary responsibility for the proper direction and control of the activities of the Company. This responsibility includes such areas of stewardship as the identification and control of the Company's business risks, the integrity of management information systems and transparent reporting to shareholders. The Board accepts its primary responsibility for the overall control architecture of the Company. However, it recognizes that the internal control system has to be cost effective and that no cost effective system will preclude all errors or irregularities.

The system is based upon written procedures, policies, guidelines, an organogram that provides an appropriate division of responsibility, a programme of internal audit, manning of all key functions by qualified personnel and constant skills development.

#### REMUNERATION OF BOARD OF DIRECTORS AND CHAIRMAN

All directors of the Company are Non-Executive except for the Chief Executive Officer (CEO). The CEO is paid fixed salary as determined by the Board; performance of CEO is evaluated against approved criteria by the HR & R Committee and recommended to the Board for approval. All the other directors are paid Director's fee for attending Board meetings which is also fixed in light of applicable laws and regulations. Further, Chairman of the Board is paid honorarium for his services to the Company as approved by the Board.

### CODE OF CONDUCT

The Board has adopted a code of conduct for its members, executives and staff, specifying the business standards and ethical considerations in conducting its business. The code includes:

- Corporate governance
- Relationship with employees, customers and regulators
- Confidentiality of information
- Trading in Company's shares
- Environmental responsibilities

#### **BOARD COMMITTEES**

The Board has constituted the following committees:

- Audit Committee
- Risk Management Committee
- Human Resource and Remuneration Committee
- Governance and Nomination Committee

All these committees operate under a charter approved by the Board. Through its committees, the Board provides proactive oversight in some of the key areas of business and the performance of CEO. The Board regularly reviews the respective charters of these committees.

### AUDIT COMMITTEE

The governing charter of the Audit Committee addresses the requirement of the Code of Corporate Governance and includes the requirements of best practices. The Committee is accountable to the Board for the recommendation of appointment of external auditors, directing and monitoring the audit function and reviewing the adequacy and quality of the audit process.

CEO and the CFO are responsible for the accuracy of financial information for inclusion in the annual report; the Committee provides the Board with additional assurance. The Committee also ensures that the Company has an effective internal control framework. These controls include safe-guarding of assets, maintaining of proper accounting records complying with legislation and ensuring the reliability of financial information.

#### RISK MANAGEMENT COMMITTEE

The governing charter of the Risk Management Committee addresses the Company's strategic direction in the management of the Company's business risks. The committee is responsible for oversight on the establishment and implementation of a risk management framework, reviewing the effectiveness of the framework in identifying and managing risks and a review of all material controls (Financial, operational, compliance) to ensure adequacy of risk mitigation measures.

#### HUMAN RESOURCE AND REMUNERATION COMMITTEE (HR & R)

The HR & R Committee reviews the human resource architecture of the Company and addresses the requirements of the Code of Corporate Governance. The Committee has been constituted to address and improve the crucial area of human resource development. Its aim is to assist the Board and guide the management in the formulation of the market driven HR policies regarding performance management, HR staffing, compensation and benefits. The expanded role of the Committee is to review CEO performance and to recommend CEO compensation for the approval of the Board. Further, the selection, evaluation and compensation of CFO, Company Secretary and Head of Internal Audit is also reviewed and recommended to the Board by the Committee. It is also responsible for consideration and approval of CEO recommendations on selections, evaluation and compensation for key management positions that report directly to CEO.

#### GOVERNANCE AND NOMINATION COMMITTEE

The role of Governance and Nomination Committee is to assist the Board in the discharge of its functions as well as compliance with the Company's governing principles. The Committee takes a leadership role in shaping the code of business conduct (governing principles) in order to keep them in line with international best practices. The committee will also monitor compliance with the Code of Corporate Governance other than those areas which fall under the oversight of the Audit Committee and Human Resource and Remuneration Committee.

The Board has established a mechanism for the evaluation of Board's and Board Committees' performance on the recommendation of the Governance and Nomination Committee. This evaluation is based on the mechanism of self-assessment by the individual Board / Committee members. For this purpose, a toolkit has been designed for assessing Board's / Committees' performance.

Governance and Nomination Committee evaluates the Board's and Board Committees' performance in line with the methodology approved by the Board and recommends the same to the Board for their review and approval.

#### MANAGEMENT STRUCTURE

The Company has five distinct business units, a Steel Division, a Cotton Division, an Investment and Infrastructure Development Division, Crescent Hadeed Division and CS Energy Division. Respective Business Unit Heads are accountable for performance and bottom line of business units. The accounting for these units is done separately in an arm's length manner to arrive at the true profit before tax for each unit. Five business unit heads and four corporate functional heads as defined in the management structure with clear responsibility and authority matrix have direct reporting lines to the Chief Executive Officer. Limits of authority at all levels are clearly defined in our control manual. The Internal Audit function is responsible to monitor compliance with the manual.

The Company has two directly owned subsidiaries:

- CS Capital (Private) Limited.
- Solution de Energy (Private) Limited.

Crescent Hadeed (Private) Limited and CS Energy (Private) Limited (Formerly directly owned subsidiaries) stand amalgamated with the company, effective 30 June 2019.

#### SERVICE TO SOCIETY

We are committed to be active as responsible corporate citizens. We believe in "giving something back" by addressing issues such as education, healthcare, public safety, environmental health etc. This is also arising from our belief that individual entities when they work together can create powerful synergies and help to improve the conditions of the society in which they are operating. These principles are not just put forth on paper but we have over the years actively strived to promote issues of education, health and environment. Major portion of our budget for philanthropy and sponsorship is allocated to primary and secondary schooling for less privileged children.

#### HEALTH, SAFETY AND ENVIRONMENT

At CSAPL compliance with workplace health and safety standards are of critical importance across all our locations. We are committed to actively managing health and safety risks associated with our business and are working towards improving our procedures to reduce, remove or control the risk of fire, accidents or injuries to employees and visitors. All activities at all our campuses are required to conform to international standards for health and safety certified by ISO 14001 and OHSAS 18001.

We also ensure that our products are shipped in a safe manner complying with all safety standards and legal requirements.

#### SHAREHOLDERS

The Board aims to ensure that shareholders are informed of all major developments affecting the Company's state of affairs. Information is communicated to the shareholders in the annual report, interim quarterly reports and through information portal of Pakistan Stock Exchange as and when required. The Board encourages the shareholders' participation at the Annual General Meetings to ensure a high level of accountability. The Company's financial statements are available on the Company's website and an officer is designated to answer all shareholders enquiries.

# CORPORATE STRATEGY

Every year, the Business Strategy Committee reviews and updates the rolling Corporate Strategic Plan in line with major changes to the business environment. This ensures that our core strategic direction is updated and remains relevant at all times.

As part of our planned, annual business strategy meetings, we reviewed the corporate strategy FY20-FY22 to new business and environmental challenges. The effects of the COVID-19 pandemic significantly reduced global consumption and caused major supply chain disruptions; domestically, our businesses rely on infrastructure development specifically in the oil and gas transmission, construction and water works segments. Ancillary business lines also saw significant capital erosion in the face of economic challenges from the crisis induced slowdown. In navigating the crisis, compounded by the effects of economic challenges Pakistan corporates had already been facing since early 2019, It was critical to weigh efficiency against reliability across human capital, IT infrastructure, supply chains and more. It helped us recognise strengths and weaknesses in how we run our business, especially when faced with unprecedented challenges and uncertainty like the COVID-19 pandemic.

Overall, the conditions do not necessitate any radical change to our long-term targets or corporate strategy. The core business targets remain unchanged. The strategic theme ACT - H3 was retained for the next three years. ACT [Agility, Creativity, Tenacity] H3 [Head, Hands and Heart] represents the way we work at Crescent Steel.

In essence, we believe that the engineering sector will be the engine for economic growth in Pakistan and our strategic focus remains towards developing a robust, high impact engineering sector portfolio, to strengthen our position in Pakistan's engineering industry, maintain and grow our position as a leading steel line pipe producer for the Pakistan market and, to become a leading supplier of integrated line pipe solutions/ services in Pakistan.

We have formulated strategic perspectives/maps for different time-frames, to aid us in developing strategic actions and to monitor outcomes. The basis is our longterm vision: "To excel across all our operations and deliver sustainable value to all stakeholders".

Objective	Timeline	Rating	Strategy	
To enhance shareholders' value and offer consistent, competitive returns, by delivering responsible, long- term growth.	Long term	High	Maximize revenues by enhanced product offering and minimize cost through efficiencies and optimum supply chain management. Enhance market share. Strengthen stakeholder engagement.	
Build and maintain a strong corporate structure to withstand periods of inactivity in core businesses and to effectively manage business risks.	Long term	High	Develop strong social and relationship capital and provide meaningful inputs to regulators, legislators, policy makers, shareholders, customers, government bodies. Growing responsibly through business acquisitions and organic growth in engineering, energy, real estate and food sectors. Moderate risk exposure and strong, regularly monitored controls. Remain invested in blue chip Pakistan corporates through capital market investments for capital appreciation and dividend yields.	
Build operational agility, be responsive to changing business environment and customer needs by leveraging all forms of capitals.	Short to Medium term	High	Encourage ideas from the bottom to the top level. Secure competitive advantage through professional procurement structures. Together with supplier, we aim to create value and minimize risks. Build ancillary business lines in the steel long products segment / secondary steel markets. Leverage technical / engineering expertise to provide pipeline services, solutions and consultancy. Leveraging information systems for decision support and to enable remote working across all roles critical to BAU operations. Target opportunities for participating in regional pipeline projects. Work to develop innovative construction practices locally; create a market for piling solutions.	

Resource Allocation Plan	Key Performance Indicators (KPI)	Status / Actual Results
Financial Capital Human Capital Manufactured Capital Intellectual Capital	Earnings per Share. Market price per share. Dividend per share. Payout Ratio. Return on Equity.	Last 5 years average: Earning per share Rs. 7.47 Dividend per share Rs. 2.45 Payout ratio 20.21 Return on Equity 9.00%
Human Capital Financial Capital Manufactured Capital Social & Relationship Capital	Diversified streams of revenue. Enhancing focus on unit level performance. Optimum gearing. Ease of access to capital. Regulatory compliance, strong monitoring and controls through independent audit functions. No imposition of fines and penalties.	Five different divisions having diversified streams of revenues. Last 5 years gearing ratio 29.24% There were no non-compliances reported by any Government body or institution during the year.
All forms of Capital	Relationships with business partners including investors, lenders, suppliers, customers and regulatory bodies. Capacity utilization of plant and machinery. Sound financial management (capital, liquidity and taxation management).	Ongoing process. Make to order specialised products to meet customer needs. Customer engagement by regular customer meetings, customer visits, and technical advices to further strengthen business relationships. Exploration of alternate suppliers and performs concrete and thorough research on their product ranges to meet any contingencies, if required. The Company retains its authorization to the use the API monogram of the American Petroleum Institute, since its inception in 1987. API signifies the highest international standard accredited for quality of steel line pipes. With its high class team and management support, Crescent Steel continues to maintain quality management certification under API Q1 and ISO 9001. Achieved new synergies by diversification within Company.

Objective	Timeline	Rating	Strategy	
To manage our impacts and to support local communities where we operate.	Long term	High	Strengthen our culture of high performance and continue to asses ourselves with fairness and live by core values. Working with the communities where we operate with a focus managing the impacts of our operations as well to invest in education, emergency and quality affordable healthcare and a safe, clean and healthy environment that promotes the development.	
Optimum Cost Level.	Short to Medium term	High	A system of continuous review of existing workflow, production processes, preventive and predictive maintenance was in place throughout the year to achieve efficiency and improvement in productivity. Determined efforts were made to reduce cost through cost-effectiveness programs.	
Enhance skilled workforce and maintain highly ethical and healthy working environment for employees.	Medium term	High	Progressive training and development programs while taking initiatives that contribute towards creating an enjoyable work environment, where employees exhibit positive energy. Contribute to our durability by providing our people with working environments that maximize their skills and realize the potential of both individual employees and teams. Providing an environment where people are safe, listened to, where they continue to learn and are assessed with fairness.	
Ensure health and safety of employees in workplaces.	Short to Medium term	High	The safety of our people is incorporated into everything we do. We impose the highest standards of safety and protection on our staff and the space. We retains ISO 14001:2015 and OHSAS 18001:2007 standards certification and in process of migrating to ISO 45001:2018.	

Resource Allocation Plan	Key Performance Indicators (KPI)	Status / Actual Results
Human Capital Financial Capital Social & Relationship Capital	Percentage of profit before tax distributed in donations. Number of Crescent Scholars and their progress. Impact evaluations for discretionary giving. Endorsement and recognition from regulators and other authorities.	<ul> <li>Ongoing process.</li> <li>Philanthropic CSR policy allocates 2% to 5% of pre-tax profits.</li> <li>Ranked third in the category of donations by public limited companies as a percentage of profit before tax by the Pakistan Centre for Philanthropy (PCP) for the year 2018.</li> <li>Our people have volunteered 909 hours (FY19: 1,484 hours) to structured community programs throughout the year.</li> <li>Support 6 students in universities in Pakistan, US and Germany including 3 children of employees through our scholarship program. 21 students have been supported in full or in part for tertiary programs.</li> <li>To date the Company has helped build 21 schooling units (16 primary and 5 secondary school units) and continues to support 15 schooling units (12 primary and 3 secondary school units).</li> </ul>
Financial Capital Human Capital Manufactured Capital	Profitability ratios	See "Corporate Social Responsibility" section for details. Ongoing process. See "Summary Data and Performance Indicator
Human Capital Social & Relationship Capital	Internal & External Training. Education programs for employees. Employee Turnover Rate. Employees Satisfaction Survey.	147 employees were trained for a total of 726 hours during the year. Employees' Satisfaction Index of 3.81/5.
Human Capital Manufactured Capital Financial Capital Social & Relationship Capital	Number of accidents	No major accidents occurred during the year at any of the Company's facilities, a testament to the effectiveness of Company's safety policies. The HSE management system at Crescent Steel is developed against international standards, ISO 14001:2015 and OHSAS 18001:2007. The Company is in the process of migrating from OHSAS 18001:2007 to ISO 45001:2018 to further strengthen and improve the HSE management system. Further, after the COVID-19 outbreak, necessary precautionary measures have been taken aimed at preventing pandemic's spread and ensuring safety of associates.

### **RESOURCE ALLOCATION PLANS**

Crescent Steel shall ensure that appropriate resources are available to assist with the implementation of strategic objectives. Appropriate investments have already been made to ensure that demand for our core products can be met without any delay or interruption in sales.

A dedicated senior management committee is tasked with unearthing potential new business opportunities and creating feasibilities accordingly. All strategic actions are backed with managerial and financial resources as required and as best determined by the Board and Management.

#### SIGNIFICANT CHANGES IN OBJECTIVES AND STRATEGIES FROM PREVIOUS PERIOD

There is no material change in the Company's objective, strategies and critical performance indicators from the previous year. Also, there are no significant plan for corporate restructuring, business expansion or discontinuance of operations.

#### RELATIONSHIP BETWEEN ENTITY'S RESULTS AND MANAGEMENT'S OBJECTIVES

Financial and non-financial results are the reflection of achievement of management's objective which are strategically placed to increase the long term wealth of each stakeholder. The said results are properly evaluated against the respective strategic objectives to confirm the achievement.

# MECHANISM FOR PROVIDING INFORMATION AND RECOMMENDATION TO THE BOARD

Information regarding any matter of concern or any recommendation is put forward by the CEO to the Board Chairman or to the respective committees of the Board.

#### FORMAL REPORTING LINE

The prevailing operational structure of the Company consists of a shared services or corporate division which consists of shared services units such as Finance, HR and IT and, various business divisions, each of which is headed by a Business Unit Head (BUH).

The BUHs act as CEOs for the respective units and are responsible for the day to day management and the performance of their respective division or department. Board Committees have access to BUHs for any information they require pertaining to their respective division.

Further information regarding any matter of concern or recommendation is also put forward by the CEO to the respective committees of the Board.

#### **EMPLOYEES**

Our employees are encouraged to express their views and forward their suggestions to the management and the Board. We have established several formal and informal avenues for our people through which they can share feedback and ideas regarding the business and the Company as a place of work. Physical suggestion boxes have been placed at all office and factory locations and a virtual suggestion box with direct access to the CEO is on our employee SharePoint portal. In addition to this we have an annual Open House with the CEO where employees may drop in to meet the CEO one on one and express their concerns and share feedback in person. These meetings are aimed at capturing free and first hand suggestions that are useful in refining operations and in improving work environment.

The formal mechanisms in place provide our people the access and space to give suggestions, raise grievances and concerns or any matter relating to the Company. Suggestions are reviewed and monitored directly by the CEO or the Head of Administration. In case, the matter is of a significant nature, the same is addressed in the meetings of the Management Committee, Board of Directors or the relevant Board Committee.

The Company also has a Whistle Blowing Policy to enable employees to raise serious concerns to the management regarding the business or Company, anonymously, without fear of repercussions.

#### SHAREHOLDERS

Every year the Annual General Meeting of shareholders is called in accordance with the requirements of the Companies Act, 2017 which is attended by CEO, Chairman, Board of Directors and Company Secretary. The interactive session between the Company's management and shareholders allows the shareholders to ask questions on financial, economic, social and any other issues and to provide any recommendations. The CEO responds to all such queries and takes necessary actions accordingly.

Moreover, the Company has provided contact details of relevant personnel who should be contacted for general and specific queries on its website:

www.crescent.com.pk/shareholders-information/

#### MANAGING CONFLICT OF INTEREST

The Company in compliance with the Code of Corporate Governance, annually circulates and obtains a signed copy of Code of Conduct applicable to all its employees and directors, which also relates to matters relating to conflict of interest. Further, the directors are annually reminded of the insider trading circular issued by the Securities and Exchange Commission of Pakistan to avoid dealing in shares while they are in possession of "insider information".

As per the provisions of the Companies Act, 2017, every director is required to provide to the Board complete details regarding any material transaction which may bring conflict of interest with the Company for prior approval of the Board. The interested director(s) do not participate in the discussion neither they vote on such matters.

The transactions with all the related parties are made on arms-length basis and complete details are provided to the Board for their approval. Further all the transactions with the related parties are fully disclosed in the annual financial statements of the Company.

# OUR HISTORY 1983 - 2020

# 1983-2000

#### 1983

 Incorporation of Crescent Steel and Allied Products Limited\*

#### 1987

- Commercial Production
- Listing on Stock exchange API Certification accreditation

#### 1989-90

 Modification of pipe plant to produce line pipes up to 90 inches in outside diameter

### 1991

- Exported line pipes
- Investment made in 3-layer polyolefin coating facility

### 1992

 First ever 3LPE coating project in Pakistan executed

# 1995-96

- Change of reporting period
   from December to June
- New logo of Company

#### 1997

- First company in its sector to obtain ISO 9001 accreditation
   Reported on Environment and
- Social Responsibility

# 2000

 Diversified into the textile sector by acquiring Crescent Cotton Products consisting of 19,680 spindles\*

# 2001-2010

### 2001-02

BMR at Crescent Cotton Products

#### 2003

- Adaptation of the Code of
   Corporate Governance
- Corporate Governance
   Formation of the Board Audit
   Committee
- Formation of the Board Human Resource Committee

# 2004

 $\mathbf{O}$ 

- Implementation of ERP and other IT related initiatives taken
- Testing facilities for our service line pipes acquired

### 2005

 Installed fine count unit at Crescent Cotton Products consisting 25,344 spindles\*

### 2006

- Pipe manufacturing and coating plant significantly upgraded to produce pipes for cross country pipelines
- New spinning mill completed and commenced production
- Acknowledged among KSE Top
   25 Companies 2005
- First Pakistani Company to acquire oil and gas industry specifics ISO/ TS 29001, QMS Certification from API
- 1st Position Best Corporate Report Awards 2005 (ICAP and ICMAP)

# 2007

- Implementation of Oracle e-business suite initiated
- The Investment and Infrastructure Development Division (IID) was carved out as a separate business unit

# 2008

- Port piles work executed
  1st Position Best Corporate Report Award 2007
- 2009
- Oracle e-business suite go live
   SAFA Merit certificate Best Presented Accounts and Corporate Governance Disclosure
- Corporate Governance Disclosure
   Awards 2009
   Acknowledged among KSE Top
- Acknowledged among KSE Top
   25 Companies 2008
- 2nd Position Best Corporate Report Award 2008

# 2010

- Acquired a 100% stake in Shakarganj Energy (Private) Limited, a bagasse fired thermal generation power plant\*
- Adapted horizontal and vertical integration in the steel business
- ISO 14001 and OHSAS 18001 requirements complied for the first time
- 2nd Position Best Corporate Report Award 2009
- 2011-2020

#### ) 2011

- Upgraded coating plant capacity to 60" making it the only coating plant of this capacity
- Migrated entire ERP system to
   Cloud Infrastructure
- Acknowledged among KSE Top
   25 Companies 2010
- Machinery enhancement at Crescent Cotton Products
- 2nd Position Best Corporate Report Award 2010

# 2012

- Acquired 100% stake in CS
   Capital (Private) Limited\*
- Steel Division upgraded with state of the art digital control systems and HMI (Human Machine Interface) capabilities

- Acknowledged among KSE Top
   25 Companies 2011
- BMR at Crescent Cotton Products
- 1st position for "Best Management and Decent Work Practices" by the Employers' Federation of Pakistan
- 2nd Position Best Practices Award on OSH&E (Occupational Safety, Health and Environment) in 7th Employers' Federation of Pakistan
- 2nd Position Best Corporate Report Award 2011

### 0 2013

- Incorporated wholly owned subsidiary Crescent Hadeed (Private) Limited to manufacture steel billets\*
- High energy efficient motors installed for reducing consumption of energy during production
- Defined Crescent Core Values
   Launched Crescent Communications, an internal
- communication platform
   Developed a sustainability
- reporting framework
  1st Position Best Corporate
- Report Award 2012
   2nd Prize Corporate Excellence
- Award by Management Association of Pakistan

# 2014

- 1st Position Employer of the Year Award 2012
- 1st Position 9th Best Practice
   Award on OHSAS 2013
- 2nd Position Best Corporate Report Award 2013
- 3rd Best CEO Award 2013
  4th Position Best Sustainability
- Award 2013
  5th Position Corporate
- Philanthropy Awards 2012

### **)** 2015

- Land allocated by Punjab Power Development Board to Solution de Energy (Private) Limited to establish solar power generation facility
- Installation of 7,680 compact attachments to enhance efficiency\*

- Received KSE Top 25
   Companies Award for the years
   2010, 2011 and 2013
- 2nd Position Best Presented Annual Report Award 2013 by South Asian Federation of Accountants
- 3rd Position 10th Best Practice Award on OSH&E 2014

### 2016

- Rights issued to finance expansion in the line pipe manufacturing unit by adding another SP Line
- Installation and commencement of operation by second SP Machine enhancing the installed capacity and product offering
- Record production of 58,202 tons of Mixed-dia bare pipe and coating of 590,738 square meter
- 1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2014
- 3rd position in the Engineering Sector and 2nd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2014 (ICAP and ICMAP)
- 2nd in the category of Human Resource Development Employer's Federation of Pakistan's 3rd Employer of the year award of the year 2014

# <mark>.)</mark> 2017

- Record production of 88,110 tons of Mixed-dia bare pipe.
- Assigned initial entity ratings of 'A+/A-2' (Single A Plus/A-Two) by JCR-VIS
- 1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2015
- 3rd position in the Engineering Sector and 3rd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2015 (ICAP and ICMAP)
- 1st position in the Engineering and Autos Sector and 3rd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2016 (ICAP and ICMAP)

### <mark>O</mark> 2018

- JCR-VIS Credit Rating Company Limited (JCR-VIS) maintained the entity ratings at 'A+/A-2' (Single A Plus/A-Two)
- Listed as one of the top 25 Companies for 2016 by the Pakistan Stock Exchange
- 1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2016
- Joint second runner up in the Integrated Reporting category
   South Asian Federation of Accountant's Best Presented Annual Report Awards 2016
   Fifth in the Best Sustainability
- Fifth in the Best Sustainability Report Award 2017

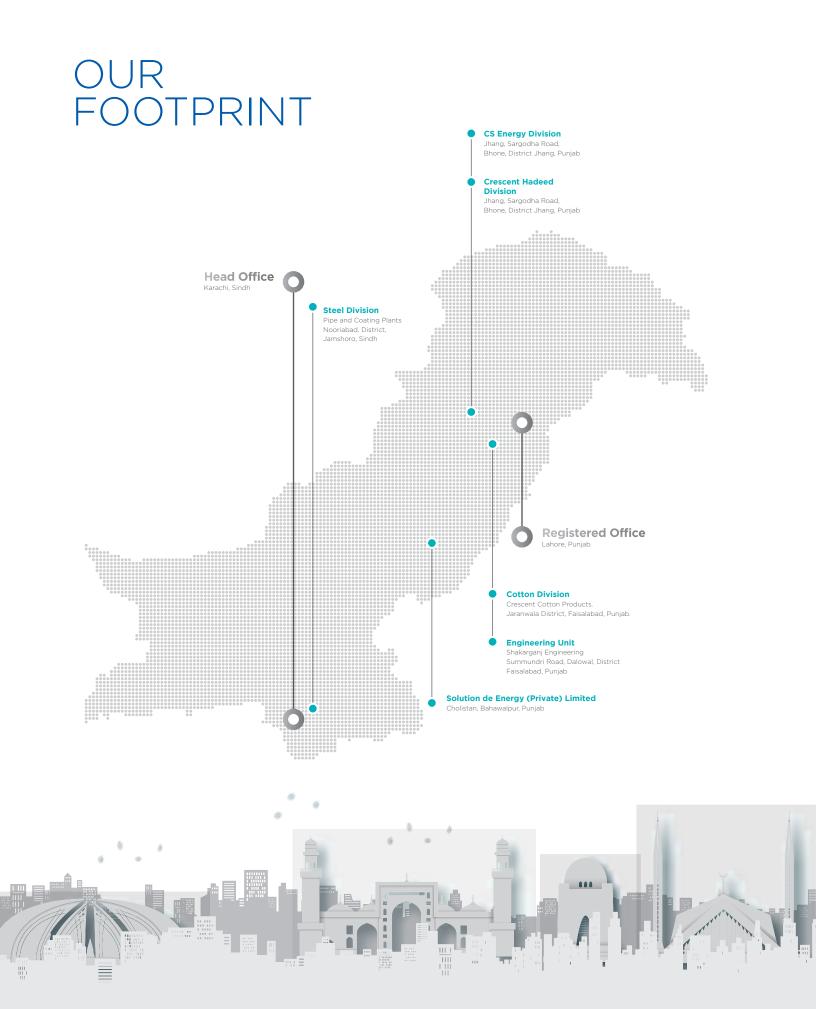
# 2019

- Awarded with a certificate of merit in the Engineering and Autos Sector by Best Corporate Report Award 2018 (ICAP and ICMAP)
- Amalgamation of Crescent
   Hadeed (Private) Limited and CS
   Energy (Private) Limited wholly
   owned subsidiaries
- 1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2017
- Enhanced hydro-tester machine capacity to meet new industry requirements

# 2020

- Electricity Generation license
   of Solution de Energy (Private)
   Limited
- 3rd Position Corporate
   Philanthropy Awards 2018
- Tested and implemented IT infrastructure for "Work From Home" arrangements.
- COVID 19 Protocols & Work Instructions Implementations

\*Denote diversification into new business, major expansion in existing units and landmark achievements.





# COMPANY PROFILE

Crescent Steel and Allied Products Limited is a conglomerate listed on the Pakistan Stock Exchange as 'CSAP'. Starting commercial operations with a line pipe manufacturing facility in March 1987, today the company operates businesses in four industry segments - engineering, textiles, capital markets and power - spread over six campuses in Pakistan. The Company operates five divisions and two wholly owned subsidiaries.

#### STEEL DIVISION - SPIRAL PIPE PRODUCTION LINE, PIPE COATINGS AND FABRICATION

The Company's Steel Division operates two Helical Seam Submerged Arc Welded Steel Pipe manufacturing lines and an external coating application line at Nooriabad and, a fabrication facility - Shakarganj Engineering - in Dalowal, Faisalabad. The Pipe Plant manufactures high quality steel pipes in the diameter range of 8" - 120" (219 mm - 3,048 mm) in wall thickness from 4 mm -25 mm up to lengths of 44 feet per pipe and material grades up to API 5L X-100. The unit has authorization to use API monogram of the American Petroleum Institute (API) - the highest international standard accredited for quality of steel line pipe in the Oil and Gas Sector and also continues to retain the ISO 9001 certification.

The Coating Plant is capable of applying various flow efficient and corrosion protection coatings such as Multilayer Polyolefin and Polypropylene coatings, Single Layer Fusion Bonded Epoxy coatings, Liquid Epoxy coatings and High Temperature Heat Shrink Tape coatings on steel pipes ranging from 4" - 60" (114 mm - 1,524 mm), tape coatings on pipe diameter above 60" (1,524 mm) and internal epoxy coatings on diameters ranging from 8"- 60" (219 mm - 1,524 mm).

Crescent Steel is a serious and responsible local line pipe manufacturer that continues to serve as a partner in important national energy projects with demonstrated commitment in terms of quality, experience, financial strength and technical expertise.

The fabrication unit is engaged in fabrication and erection of machinery at par with international standards and designs, especially for sugar and cement industry. The unit has a wide product fabrication capability and specializes in the manufacture and supply of cane shredders, juice heaters, evaporators, batch and continuous vacuum pans, centrifugal machines, stainless steel deep bed filter, spray clusters and multijet condensers, perforated plates, vibrio screens and high voltage transformer tanks.

The unit also has the capability to fabricate and erect machinery used in the secondary steel sector and was leveraged for partial fabrication for a Continuous Caster Machine structure, girders for overhead cranes and a vibratory scrap feeder to Crescent Hadeed Division – billet manufacturing unit.

#### COTTON DIVISION -COTTON YARN SPINNING UNIT

The Cotton Division comprises of one spinning unit with 19,680 spindles and is located in Jaranwala. The unit operating as "Crescent Cotton Products" (CCP), has a daily production capacity of 385 Bags of high quality cotton/synthetic carded yarn, in counts ranging from 10s to 31s.

CCP is a division of the company but its operating results are shown separately, CCP as a division is registered with Ministry of Textile Industry Pakistan and All Pakistan Textile Mills Association (APTMA). CCP produces quality cotton/synthetic yarn with value addition of Slub, Siro and Compact Attachments. CCP is equipped with modern high-tech European and Japanese machinery ensuring a high-quality yarn making process, producing various counts from 10s to 31s and has a notional capacity (based on 20s) of 6.36 million Kgs per annum. The brand is known for high quality and demands a premium.

#### INVESTMENT AND INFRASTRUCTURE DEVELOPMENT DIVISION

The division manages a portfolio of equity investments and real estate. The portfolio is balanced in a way that spreads risk over a diversified spectrum and offers potential for growth as well as dividend yields, while real estate investments are held for rental as well as long term appreciation.

#### **CS ENERGY DIVISION**

A Power generation unit (Formerly operating as a fully owned subsidiary of Crescent Steel and Allied Products Limited) has recently merged with and into CSAPL.

The primary function of this unit is to provide electricity internally to Crescent Hadeed Division -Billet manufacturing unit and generate, accumulate, distribute, sell and supply electricity to Distribution companies, as permitted.

Initially equipped with a 15 MW co-generation, thermal generation power plant at Bhone, Punjab, and the Unit commenced commercial operations in December 2014. The Unit also employs a 16.5 MW condensing and extraction turbine to process steam during off-season periods to ensure uninterrupted supply to Crescent Hadeed Division throughout the year. The Generation Plants use bagasse in the combustion process to produce power and processed steam.

#### CRESCENT HADEED DIVISION- BILLET MANUFACTURING UNIT

A billet manufacturing unit (Formerly operating as a wholly owned subsidiary of Crescent Steel and Allied Products Limited) has recently merged with and into CSAPL.

At present, the unit operates a melt shop (equipped with two induction melting furnaces and a continuous casting machine) with an annual production capacity of 85,000 MT of steel billets in various sizes and a standard length of 6 meters. Billets manufactured by the Company are used by re-rolling mills to manufacture bars and other steel long products for use in the construction and engineering sectors.

#### SUBSIDIARY COMPANIES CS CAPITAL (PRIVATE) LIMITED

CS Capital (Private) Limited is a fully owned subsidiary. The principal activity of the subsidiary is to manage investment portfolios in shares, real estate, commodities and other securities (strategic as well as short term).

#### SOLUTION DE ENERGY (PRIVATE) LIMITED

Solution de Energy which was previously operating as a fully owned subsidiary of CS Energy (Private) Limited, now operating as fully owned subsidiary of CSAPL, post amalgamation of CS Energy (Private) Limited and CSAPL.

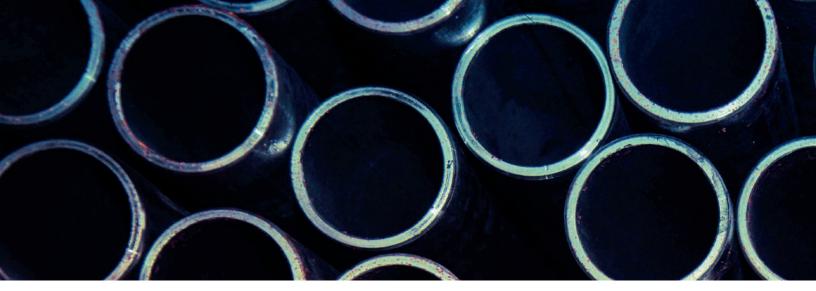
The company was incorporated in October 2013, its principal activity being to build, own, operate and maintain a 100MW solar power project.

#### POSITION IN THE VALUE CHAIN

As Crescent Steel operates in multiple business segments, it therefore has different positions in the value chain it operates. These positons are discussed in detail in the "Our Business process" section of Biennial Corporate Responsibility Report 2018-19.

#### COMPOSITION OF LOCAL AND FOREIGN SUPPLIES

To meet strict quality standards Crescent Steel sources raw materials and spares of the desired quality and specifications from both local and foreign suppliers. Compositions are discussed in detail in the "Our Supply Chain Process" section of Biennial Corporate Responsibility Report 2018-19.



# COMPANY INFORMATION

#### **BOARD OF DIRECTORS**

Ahmad Waqar Chairman, Non-Executive Director (Independent)

Ahsan M. Saleem Chief Executive Officer and Managing Director

Farah Ayub Tarin Non-Executive Director (Independent)

Farrukh V. Junaidy Non-Executive Director (Independent)

Nadeem Maqbool Non-Executive Director (Independent)

Nasir Shafi Non-Executive Director

S.M. Ehtishamullah Non-Executive Director

#### **COMPANY SECRETARY**

#### lesha Fazal

#### AUDIT COMMITTEE

Farrukh V. Junaidy Chairman, Non-Executive Director (Independent)

Nadeem Maqbool Member, Non-Executive Director (Independent)

Nasir Shafi Member, Non-Executive Director

S.M. Ehtishamullah Member, Non-Executive Director

#### HUMAN RESOURCE AND REMUNERATION COMMITTEE

Ahmad Waqar Chairman, Non-Executive Director (Independent)

Ahsan M. Saleem Member, Chief Executive Officer and Managing Director

Farah Ayub Tarin Member, Non-Executive Director (Independent)

Nasir Shafi Member, Non-Executive Director

#### GOVERNANCE AND NOMINATION COMMITTEE

Ahmad Waqar Chairman, Non-Executive Director (Independent)

Ahsan M. Saleem Member, Chief Executive Officer and Managing Director

Farah Ayub Tarin Member, Non-Executive Director (Independent)

#### RISK MANAGEMENT COMMITTEE

S.M. Ehtishamullah Chairman, Non-Executive Director

Farrukh V. Junaidy Member, Non-Executive Director (Independent)

Nadeem Maqbool Member, Non-Executive Director (Independent)

Disclaimer: Other than the position of Chairman and CEO, listings are in alphabetical order



#### MANAGEMENT TEAM

Ahsan M. Saleem - 1983\* Chief Executive Officer and Managing Director

Muhammad Saad Thaniana - 2007\* Chief Financial Officer and CEO Solution De Energy (Private) Limited

Abdul Rouf - 2000\* Business Unit Head - Cotton Division

Arif Raza - 1985\* Business Unit Head - Steel Division

Hajerah A. Saleem - 2012\* Business Unit Head - Investments and Infrastructure Development Division and Head of Corporate Affairs and CEO CS Capital (Private) Limited

Hasan A. Saleem - 2010\* Resident Director Cotton and Business Unit Head - Crescent Hadeed

Abdullah A. Saleem - 2017\* Head of Supply Chain

Iqbal Abdulla - 2014\* IT Advisor

Mushtaque Ahmed - 1985\* Head of Manufacturing - Steel Division

#### HEAD OF INTERNAL AUDIT

#### Azeem Sarwar - 2018\*

#### AUDITORS External Auditors

KPMG Taseer Hadi & Co. Chartered Accountants

#### **Internal Auditors**

BDO Ebrahim & Co Chartered Accountants

#### LEGAL ADVISOR

Hassan and Hassan, Advocates, Lahore A.K. Brohi & Co., Advocates, Karachi

#### BANKERS Conventional

Allied Bank Limited Habib Bank Limited Industrial and Commercial Bank of China Habib Metropolitan Bank Limited MCB Bank Limited National Bank of Pakistan Summit Bank Limited JS Bank Limited

#### **Shariah Compliant**

Al-Baraka Bank Pakistan Limited BankIslami Pakistan Limited Dubai Islamic Bank Pakistan

\* Year of Joining



#### SUBSIDIARIES\*\*

CS Capital (Private) Limited Solution de Energy (Private) Limited

#### **REGISTERED OFFICE**

E-Floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Tel: +92 42 3578 3801-03 Fax: +92 42 3578 3811

### LIAISON OFFICE LAHORE

E-Floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Tel: +92 42 3578 3801-03 Fax: +92 42 3578 3811 Email: asif.randhawa@crescent.com.pk

#### **PRINCIPAL OFFICE**

9th Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi-74200. Tel: +92 21 3567 4881-85 Fax: +92 21 3568 0476 Email: info@crescent.com.pk

#### **PRODUCTION SITES**

#### STEEL DIVISION PIPE AND COATING PLANTS

A/25, S.I.T.E., Nooriabad, District Jamshoro, Sindh-73090. Tel: +92 25 4670 020-22, +92 25 4670 055 Email: arif.raza@crescent.com.pk

#### **ENGINEERING UNIT**

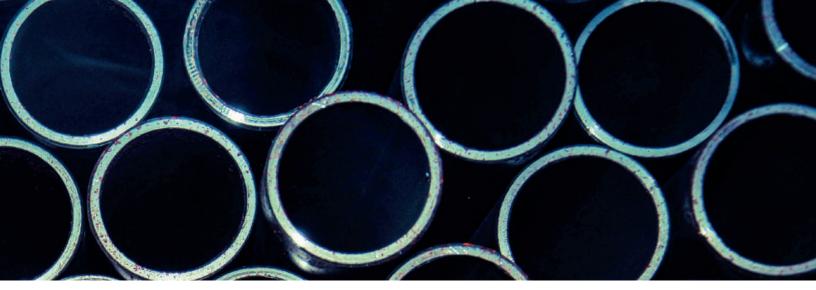
(Shakarganj Engineering) 17 Kilometer Summundri Road, Dalowal, District Faisalabad, Punjab. Tel : +92 41 2569 825-26 Fax: +92 41 2679 825

#### COTTON DIVISION CRESCENT COTTON PRODUCTS

1st Mile, Lahore Road, Jaranwala, District Faisalabad. Tel: +92 41 4318 061-65 Fax: +92 41 4318 066 Email: abdul.rouf@crescent.com.pk

#### CRESCENT HADEED DIVISION BILLET MANUFACTURUNG UNIT

59 Kilometer, Jhang Sargodha Road, Bhone, District Jhang. Tel: +92 48 6889 210 - 12 Email: hasan@crescent.com.pk



#### CS ENERGY DIVISION POWER GENERATION UNIT

57 Kilometer, Jhang Sargodha Road, Bhone, District Jhang. Tel: +92 48 6889 210 - 12

#### **PUBLIC INFORMATION**

Financial analysts, stock brokers, interested investors and financial media desiring information regarding the Company contact.

#### Ms. lesha Fazal Company Secretary

9th Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi-74200. Tel: +92 21 3567 4881-85 Email: company.secretary@crescent.com.pk

#### SHARE REGISTRAR

Enquiries concerning lost share certificates, dividend payments, change of address, verification of transfer deeds and share transfers should be directed to Company's Share Registrar.

M/s CorpTec Associates (Private) Limited, 503-E Johar Town, Lahore. Tel: +92 42 3517 0336-37 Fax: +92 42 3517 0338 Email: info@corptec.com.pk

#### **CORPORATE WEBSITE**

To visit our website, go to www.crescent.com.pk



#### FINANCIAL STATEMENT

For Annual Report 2020 go to: http://crescent.com.pk/wp-content/ uploads/2020/10/CSAPLAccounts-2020.pdf



#### CORPORATE RESPONSIBILTY REPORT

The Complete Report can be found on: http://crescent.com.pk/wp-content/ uploads/2020/10/CSAPL-CSR-Report-2020.pdf



# GROUP STRUCTURE



#### **SUBSIDIARIES**

CS Capital (Private) Limited

Solution De Energy (Private) Limited

# **BUSINESS UNITS**

Steel Division

Cotton Division

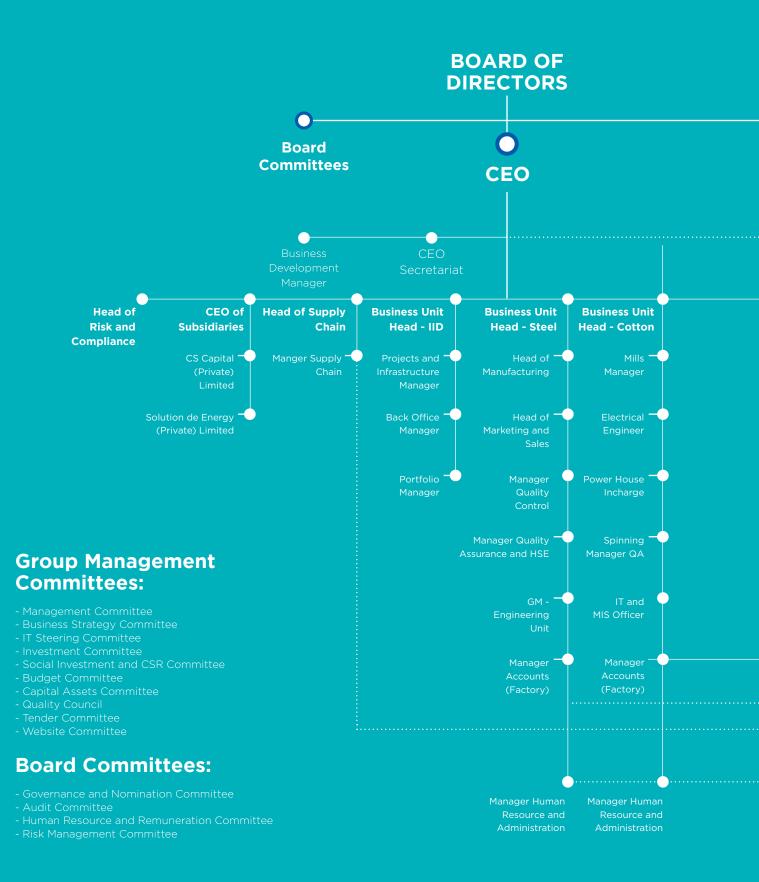
Investment and Infrastructure Development Division

Crescent Hadeed - Steel Billets Division

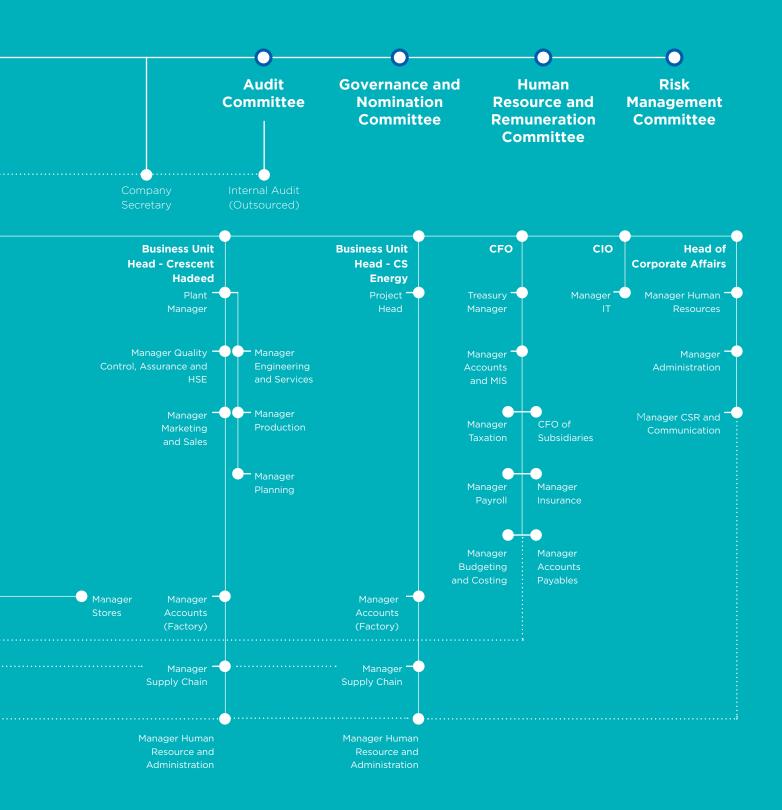
> CS Energy Division



# MANAGEMENT STRUCTURE OF THE COMPANY



### 28 AHEAD



# BOARD OF DIRECTORS



#### AHMAD WAQAR,

71

Joined Board: 30 January 2012

Chairman (Non-Executive,

Independent) Masters in English Literature, MBA

(Finance)

#### Other current engagements:

Member Policy Board, Department of Auditor General of Pakistan

#### Past engagements: Secretary:

Revenue Division / Chairman FBR, Investment Division / Board of Investment, Finance Division, Ministry of Petroleum and Natural Resources, Privatization Commission / Additional Secretary In-charge Privatization Commission

#### Chairman:

Saindak Metals (Private) Limited, Pakistan Mineral Development Corporation, Pangea Growth (Private) Limited (PanGro), Government Holdings (Private) Limited

#### Director/Member:

State Bank of Pakistan, United Bank Limited, Habib Bank Limited, Pak-Kuwait Investment Company, Pakistan Telecommunication Company Limited, Pakistan International Airlines, Hydrocarbon Development Institute of Pakistan, Pakistan Electronic Media Regulatory Authority, Private Power Infrastructure Board,

Overseas Pakistanis Foundation, Reform Coordination Group, Ufone

#### Deputy Auditor General:

Government of Pakistan

#### Member Finance: Capital Development Authority,

Islamabad Chief Accounts Officer: Pakistan Telecommunication Company Limited

Deputy Secretary: Cabinet Division

Controller / Joint Controller / Deputy Controller / Assistant Controller: Military Accounts

#### Principal Advisor / Consultant:

Petroleum Exploration (Private) Limited



AHSAN M. SALEEM, 67

Joined Board: 01 August 1983

Chief Executive Officer and Managing

Director

(Masters in Economics)

#### Other current engagements: Director:

The Citizens Foundation, Pakistan Centre for Philanthropy Chairman, Board of Governors, Indus Valley School of Arts and Architecture.

Trustee: Commecs Educational Trust

Past engagements: Chief Executive: Shakarganj Limited

.....

**Chairman:** Commecs Institute of Business and Emerging Sciences

Director / Member:

Central Depository Company of Pakistan Limited (CDC), CDC Trustee Company Limited



#### FARAH AYUB TARIN, 65

Joined Board: 23 December 2019 Director (Non-Executive, Independent) MSC, MBA, M.A English Literature

#### Past Engagements:

Controller General of Accounts Project Director PIFRA, Accountant General of Accounts, Deputy Controller General of Accounts, Director General, HRM Auditor General of Pakistan, Deputy Secretary, Economic Affairs Division, Pak Secretariat, Islamabad

30 THE JOURNEY



FARRUKH V. JUNAIDY, 61

Joined Board: 29 January 2015 Director (Non-Executive, Independent) FCA

#### \_\_\_\_\_

Other Current Engagements: Senior Partner: Junaidy Shoaib Asad -

Chartered Accountants

#### Director:

Pak Qatar Family Takaful Limited, Pak Qatar General Takaful Limited, Pakistan Revenue Automation Limited CDC Share Registrar Services Limited Zenith Automotive (Private) Limited

#### Past Engagements: Director:

Karachi Stock Exchange National Clearing Company of Pakistan

**Group Chief Financial Officer:** Dewan Mushtaq Group

Partner: KPMG Pakistan

Company Secretary and Senior Vice President: Ghandhara Leasing Company Limited

Vice President: Institute of Chartered Accountant of Pakistan



### NADEEM MAQBOOL, 60

Joined Board: 25 March 2020 Director (Non-Executive, Independent) A.B Eco.

A.B ECO.

#### Other Current Engagements: Chief Executive Officer:

Suraj Cotton Mills Limited

#### Director:

Suraj Cotton Mills Limited Premier Insurance Limited, Premier Financial Services (Private) Limited Crescent Fiber Limited

#### Past Engagements Director/ Chairman:

Karachi Cotton Association

#### Chairman:

All Pakistan Textile Mills Association - APTMA Chairman:

National Textile Foundation

Trustee: Old Grammarian Society



#### NASIR SHAFI,

71

Joined Board: 01 August 1983 Director (Non-Executive) MBA

Other Current engagements: Chief Executive Officer:

Crescent Bahuman Limited

#### Past engagements:

Director: The Crescent Textile Mills Limited



#### S.M. EHTISHAMULLAH, 81

Joined Board: 30 January 2000

Director (Non-Executive)

FCA

#### Past engagements: Director:

Agriauto Industries Limited, AI-Ghazi Tractors Limited, Crescent Leasing Corporation Limited, Hinopak Motors Limited

#### SYED ZAHID HUSSAIN (Resigned on: 30 September 2019)

ZAHID BASHIR (Deceased on: 1 January 2020)

# BOARD OF DIRECTORS AND ITS COMMITTEES

### THE BOARD

The Company has a unitary board structure consisting of seven directors of which four are independent. The Chief Executive Officer is the only executive director on the Board. Crescent gives due consideration to the qualifications and expertise of individuals when deciding on the Board's composition to ensure that a vast range of expertise and experience is represented on the Board in the best interest of stakeholders and the Company.

The Board has formulated policies which it reviews on periodic basis including risk management, procurement of fixed assets, goods and services, investments, borrowings, donations, charitable giving and contributions, whistle blowing, delegation of financial authority, transactions with related parties and transfer pricing, provision for slow moving stores and spares and impairment of assets, Board charter etc. and such policies are implemented and monitored through delegation of duties to four standing committees of the Board: The Audit, Risk Management, Human Resource and Remuneration, and Governance and Nomination Committees.

#### **BOARD COMMITTEES**

#### AUDIT

The Committee comprises of four members who all are Non-Executive Directors, including an Independent Director as Chairman.

The terms of reference of the Audit Committee include the following:

- To provide the Board of Directors ("the Board") with an independent and objective evaluation of the operations, policies, procedures and controls implemented within the Company.
- To provide supplemental assistance and resources to the internal audit department of the Company in order for them to provide the management and the Board of the Company with an independent, objective evaluation of their operations, policies, procedures and controls.
- To provide the Board with an oversight of the internal audit department in the Company to assure that an effective internal audit function is in place systemwide, which includes a risk based annual and long range audit plan, a reporting mechanism and a quality control plan.
- To provide assistance to the Board in fulfilling their oversight responsibility relating to integrity of the financial statements and financial reporting.

- To review and evaluate procedures established to comply with laws and regulations and to monitor compliance thereof.
- To assess the Company's risk management process including risk related to Financial Statements and Financial Reporting.
- To recommend the appointment of the Internal and External Auditor for the Board's approval.

#### **RISK MANAGEMENT**

The Committee comprises of three members (after Mr. Zahid Bashir's demise), all are Non-Executive Directors, including two Independent Directors. The Committee has been constituted to address and improve risk oversight and risk management within the Company.

The terms of reference of the Audit Committee include the following:

- Oversee and recommend the risk management policies and procedures of the Company.
- Review and recommend changes as needed to ensure that the Company has in place at all times a Risk Management policy which addresses the strategic, operational, financial and compliance risks.
- Implement and maintain a sound risk management framework which identifies, assesses, manages and monitors the Company's business risks.
- Set reporting guidelines for management to report to the Committee on the effectiveness of the Company's management of its business risks.
- Review the Company and its subsidiaries' risk profiles and evaluate the measures taken to mitigate the business risks (Risk Register).

# HUMAN RESOURCE AND REMUNERATION

The Committee comprises of three Non-Executive Directors (after Mr. Zahid Hussain's resignation) and one Executive Director of the Board, including an Independent Director as Chairman. The Committee has been constituted to address and improve the area of Human Resource Development. The main aim of the committee is to assist the Board and guide the management in the formulation of the market driven HR policies regarding performance management, HR staffing, compensation and benefits, that are compliant with the laws and regulations. The terms of reference of the Committee includes the following:

- Recommending human resource management policies to the Board.
- Recommending to the Board the selection, evaluation, compensation (including retirement benefits) of the CEO, CFO, Company Secretary and Head of Internal Audit.
- Ensure a proper system of succession planning for top management is in place and the adequacy of the same in the rest of the organization.
- Review the organizational structure and recommend changes, if any, to increase the effectiveness and efficiency of reporting lines and the division of authority and responsibility.
- Review the effectiveness of the recruitment and recommend changes, if any.
- Guide management in development/revision of all employees benefits, policies and rewards.
- Oversee employee development by monitoring HR aspects of organizational learning and development.
- Ensure that the performance management system is achieving its objectives of fairly rewarding employees' performance and is in line with company objectives.

#### **GOVERNANCE AND NOMINATION**

The Committee comprises of two Non-Executive Directors (after demise of Mr. Zahid Bashir) and Executive Director of the Board. The role of the Committee is to assist the Board in the discharge of its function as well as compliance with the Company's governing principles. The Committee takes a leadership role in shaping the Company's governing principles in order to keep them in line with International best practices.

It is responsible for the following:

- Monitoring compliance with the Code of Corporate Governance (SECP's and Company's Governing Principles) other than those areas which fall under the oversight of the Audit Committee.
- Advising Directors on Governance principles periodically and changes in the requirements of the Code of Corporate Governance whenever required.
- Reviewing that the key functions of the Company and assignment/responsibilities of main functionaries are consistent with the business objectives.
- Advising the CEO on the adequacy of available skills and expertise for achieving the business objectives.
- Examining the need for additional Board Committees and recommending changes/modifications in the structure/ functions of the existing Board Committees.
- Evaluating the performance of the Board and its committees.

#### ATTENDANCE IN BOARD AND COMMITTEE MEETINGS

Attendance in Meetings	Board		Audit		HR and Remuneration		Governance and Nomination		Risk Management	
		Attended	Required	Attended	Required	Attended	Required	Attended	Required	Attended
Non- Executive Direct	ors									
Mr. Ahmad Waqar	5	5	-	-	1	1	2	2	-	-
Mrs. Farah Ayub Tarin	3	3	-	-	-	-	-	-	-	-
Mr. Farrukh V. Junaidy	5	5	4	4	-	-	-	-	1	1
Mr. Nadeem Maqbool	2	2	-	-	-	-	-	_	-	-
Mr. Nasir Shafi	5	5	4	4	1	1	-	-	-	-
Mr. S.M. Ehtishamullah	5	5	4	4	-	-	-	-	1	1
Mr. Zahid Hussain (Resigned on: 30 September 2019)	1	1	1	1	-	-	-	-	-	-
Mr. Zahid Bashir (Deceased on: 1 January 2020)	2	1	-	-	-	-	1	1	-	-
Executive Directors										
Mr. Ahsan M. Saleem	5	5	-	-	1	1	2	2	1	1

# MANAGEMENT COMMITTEES

### MANAGEMENT COMMITTEE

Ahsan M. Saleem	Chairperson
Abdullah A. Saleem	Member
Abdul Rouf	Member
Arif Raza	Member
Hajerah A. Saleem	Member
Hasan A. Saleem	Member
Muhammad Saad Thaniana	Member

The Committee devises long-term policies and vision for the Company with the sole objective for providing the best returns to shareholders by optimally allocating existing resources. The Committee is also responsible for reviewing the Company's operations on regular basis, establishing and ensuring adequacy of internal controls and, monitoring compliance of key policies. The Management Committee meets on a quarterly basis. Terms of reference of the committee include the following:

- To prepare, approve and keep an updated long-term plan,
- Provide guidelines to the Business Strategy Committee for medium and short-term tactics,
- Discuss new ideas and new business lines, new product lines, new markets, and / or refer new opportunities and feasible ideas to another committee for refinement,
- Analyse current market situation with a view to maintain sustainable competitive advantage,
- To discuss in detail the plans of the Group and accordingly adjust the policies of the Company to avoid any conflict, and
- Analyse group investment opportunities and refer to investment committee, if required.

#### BUSINESS STRATEGY COMMITTEE

Ahsan M. Saleem	Chairperson
Abdullah A. Saleem	Member
Abdul Rouf	Member
Arif Raza	Member

Hajerah A. Saleem	Member
Hasan A. Saleem	Member
Muhammad Saad Thaniana	Member
Azeem Sarwar	Secretary

The Committee is responsible for formulation of business strategy, review of risks and their mitigation plan. Further, the Committee is also responsible for staying abreast of developments and trends in the Industry to assist the Board in planning for future capitalintensive investments and growth of the Company.

The Committee meets at least twice a year. The terms of reference include the following:

- To prepare, approve and recommend to the Board a framework of business strategy,
- Develop and approve medium term plan(s) to meet interim objectives and milestone for any long-term project approved by the Executive Committee,
- Review the progress of different new projects of the Company,
- Approve short term goals which will be qualitative and quantitative for different segments of the Company,
- Reviews periodically the targets achieved and revise the operational targets, if required,
- Review allocation of resources to different segments such as investments, core business etc., and
- Gather information of the competitors' business and prepare an updated SWOT analysis of the Company, to be submitted to the Executive Committee.

#### IT STEERING COMMITTEE

Ahsan M. Saleem	Chairperson
Hajerah A. Saleem	Member
Iqbal Abdulla	Member
Muhammad Saad Thaniana	Member
Osama Mansoor	Secretary

The Committee monitors the implementation of IT Strategy on a regular basis. It ensures that CSAPL stays current with the evolving new technologies and Information System Processes. The Committee prepares long-term IT plan including fostering an IT Culture at all levels. Terms of reference of the committee include the following:

- To guide the IS Department and Management in preparing the IT Strategy of the Company in a cost-effective manner,
- Monitor the implementation of the IT Strategy on a regular basis,
- Ensure that CSAPL stays current with the evolving new technologies and the latest Information System Processes as applicable to the business and growth of the company,
- Provide the basis for preparing long-term IT plans while not losing sight of the immediate goals and objectives,
- Facilitate the promotion of IT Culture in the Company at all levels. This has been done by traditional training interventions including company-wide workshops at all levels, and
- Assist the Board to ensure that the IT vision provided by the Board is manifested in the IT Strategy and its subsequent implementation.

## INVESTMENT COMMITTEE

Ahsan M. Saleem	Chairperson
Hajerah A. Saleem	Member
Muhammad Saad Thaniana	Member

The Committee helps to maintain a balanced portfolio of investments and maximize returns while keeping risk at a desirable low level. Terms of reference of the committee include the following:

- To determine the sector wise weightage of the portfolio based on market condition,
- Assess and monitor the risk associated to the portfolio, and
- Review the performance of the investment and take decision relating to scrip wise entry and exit.

## SOCIAL INVESTMENT AND CSR COMMITTEE

Arif Raza	Chairperson
Abdullah A. Saleem	Member
Abdul Rouf	Member
Hajerah A. Saleem	Member
Hasan A. Saleem	Member
Muhammad Saad Thaniana	Member
Sana Arif	Secretary

The Committee reviews the distribution of charitable contribution in line with Company's Policy for donations, charities and contributions. Terms of reference of the committee include the following:

- To review and recommend any changes to Company's Policy relating to Corporate Social Responsibility for the approval of BOD,
- Review and recommend the distribution of charitable contribution in line with the Corporate Social Responsibility policy,
- Review and monitor CSR activities, and
- Engage and measure social investments for impact

## **OTHER COMMITTEES**

In addition to the above committees, the Company has also constituted the following committees which work in their respective domains as per approved terms of references:

•	Budget Committee
•	Tender Committee
•	Quality Council
•	Capital Assets Committee
•	Website Committee

# REPORT OF THE AUDIT COMMITTEE

The Audit Committee (the Committee) comprises four Non-Executive Directors out of which more than one member of the Committee qualifies as financially literate. Details of the Directors are set out in the Board of Directors section of this report. The Chief Executive Officer (CEO), the Chief Financial Officer (CFO), the Internal Auditors and the External Auditors attended the Committee meetings by invitation. The Head of Internal Audit is the secretary of the Committee. Senior Management Officers are invited to attend the Committee's meetings as and when the business of the Committee requires their presence. The Committee meets with the Internal Auditors and the External Auditors with and without the presence of CEO and CFO.

The Committee has concluded its annual review of the conduct and operations of the Company during the financial year ended 30 June 2020, and reports that:

- Four meetings of the Committee were held during the financial year ended 30 June 2020 which were presided by the Chairman, Audit Committee.
- The Committee reviewed the quarterly and annual financial statements of the Company and recommended them for approval of the Board.
- The Board has issued a "Statement of Compliance with the Code of Corporate Governance" which was duly reviewed by the external auditors of the Company.
- Understanding and compliance with Company Code of Business Practice and Ethics has been affirmed by the members of the Board, the Management and employees of the Company, individually. Equitable treatment of shareholders has also been ensured.
- Appropriate accounting policies have been consistently applied. All core and other applicable International Accounting Standards were followed in preparation of financial statements of the Company and consolidated financial statements for the financial year ended 30 June 2020, which present fairly the state of affairs, results of operations, cash flows and change in equity of the Company and its subsidiaries.
- The CEO and the CFO have reviewed the unconsolidated and consolidated financial statements of the company along with Directors' Report. They acknowledge their responsibility for true and fair presentation of the Company's

financial condition and results, compliance with regulations and applicable accounting standards and design and effectiveness of internal control system of the Company.

- Accounting estimates are based on reasonable and prudent judgment.
- Proper and adequate accounting records have been maintained by the Company in accordance with the Companies Act 2017 and the external reporting is consistent with Management processes and adequate for shareholder needs.
- The Committee has reviewed and recommended for inclusion on notes to financial statements all related party transactions.
- No cases of complaints regarding accounting, internal controls, audit matters or whistle blowing events were received by the Committee.
- The Company's system of internal control is sound in design and has been continually evaluated for effectiveness and adequacy.
- The Committee has ensured the achievement of operational, compliance, risk management, financial reporting and control objectives, safeguarding of the assets of the Company and the shareholders wealth at all levels within the Company.
- The Committee ensured that their statutory obligations and requirements of best practices of governance have been met through a tool-kit developed by the management.
- Closed periods were duly determined and announced by the Company, precluding the Directors, the CEO and Executives of the Company from dealing in Company shares, prior to each Board meeting involving announcement of interim / final results, distribution to shareholders or any other business decision, which could materially affect the share market price of Company, along with maintenance of confidentiality of all business information.

#### **INTERNAL AUDIT**

 The Board has effectively monitored the internal control framework. The internal audit function has been outsourced to BDO Ebrahim and Co., Chartered Accountants who are suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.

- Internal auditors independently review the risks and control processes operated by management. The Internal Audit function has carried out its duties under the charter approved by the Committee. It carries out independent audits in accordance with an internal audit plan which is approved with the Committee before the start of the financial year.
- The internal audit plan provides a high degree of financial and business segment wise coverage and devotes significant effort to the review of the risk management framework surrounding the major business risks.
- Internal audit reports include recommendations to improve internal controls together with agreed management action plans to resolve the issues raised. Internal audit follows up the implementation of recommendations and reports progress to senior management and the Committee.
- The Committee reviews the findings of the internal audits completed during the year, taking appropriate action or bringing the matters to the Board's attention where required.
- Coordination between the External and Internal Auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulations.
- The effectiveness of the internal audit function is reviewed and discussed by the Committee on an annual basis. Based on the Committee's review of the performance of the internal audit function, the Committee has recommended to the Board for the appointment of BDO Ebrahim and Co., Chartered Accountants for the financial year 2020-21.

## **EXTERNAL AUDIT**

• The statutory Auditors of the Company, KPMG Taseer Hadi and Co., Chartered Accountants, have completed their Audit engagement of the "Unconsolidated Financial Statements", the "Consolidated Financial Statements" and the "Statement of Compliance with the Code of Corporate Governance" for the financial year ended 30 June 2020.

- The Auditors have been allowed direct access to the Committee and the effectiveness, independence and objectivity of the Auditors has thereby been ensured.
- The Committee has reviewed and discussed with the external auditors and management, all the key audit matters and other issues identified during the external audit along with the methods used to address the same. Moreover, during the year Management letter for year ended 30 June 2019 was received within 45 days of the date of the Auditors' Report on financial statements as required under the PSX Rule Book; and the Committee reviewed and discussed Management letter with the external auditors and the management.
- The performance, cost and independence of the external auditor is reviewed annually by the Committee.

In light of previous discussions in the Committee that it is the best practice to change external auditors every five years. This will enhance the quality of audit, bringing in fresh insights and perspectives and would improve the overall financial reporting of the Company. Therefore, the Committee has recommended to the Board appointment of A. F. Ferguson & Co., Chartered Accountants, as statutory auditors for the year 2020-21 at the forthcoming Annual General Meeting.

By order of the Audit Committee

Farrukh V. Junaidy Chairman, Audit Committee

26 August 2020

## STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

### CRESCENT STEEL AND ALLIED PRODUCTS LIMITED YEAR ENDED 30 JUNE 2020

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are 7 as per the following:

a.	Male:	6
b.	Female:	1

2. The composition of the Board is as follows:

i.	Independent directors	4
ii.	Non-executive directors	6
iii.	Executive directors	1
iv.	Female directors	1

- The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company;
- The company has prepared a code of conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures;
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the company;
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/shareholders as empowered by the relevant provisions of the Act and these Regulations;
- The meetings of the Board were presided over by the Chairman. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;

- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 9. 4 Directors of the Company have a minimum of 14 years of education and 15 years of experience as director of a listed company. One Director is specifically exempted by SECP from the requirements of Director's Training Program because of his other experience. One director of the Company has completed certification under Directors' training program conducted by Pakistan Institute of Corporate Governance. Company may arrange this training for one director if considered necessary.
- The Board has approved appointment of chief financial officer, company secretary and head of internal audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations;
- Chief financial officer and chief executive officer duly endorsed the financial statements before approval of the Board;
- 12. The Board has formed committees comprising of members given below:

#### a) Audit Committee

Mr. Farrukh Viqaruddin Junaidy (Chairman) Mr. Nasir Shafi Mr. Nadeem Maqbool Mr. S.M. Ehtishamullah

#### b) HR and Remuneration Committee

Mr. Ahmad Waqar Mr. Ahsan M. Saleem Mrs. Farah Ayub Tarin Mr. Nasir Shafi

#### c) Governance & Nomination Committee

Mr. Ahmad Waqar Mr. Ahsan M. Saleem Mrs. Farah Ayub Tarin (Chairman)

(Chairman)

#### d) Risk Management Committee

- Mr. S.M. Ehtishamullah (Chairman) Mr. Farrukh Viqaruddin Junaidy
- Mr. Nadeem Maqbool
- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance;
- 14. The frequency of meetings (quarterly/half yearly/ yearly) of the committee were as per following:

#### a) Audit Committee

The meetings of the Audit Committee were held four time during the year, once every quarter prior to approval of interim and final results of the Company and as required by the Code.

#### b) HR and Remuneration Committee

The meeting of the HR and Remuneration Committee was held once during the year as required by the Code.

#### c) Nomination Committee

The meetings of the Governance and Nomination Committee were held twice during the year.

#### d) Risk Management Committee

The meeting of the Risk management Committee was held once during the year.

- The Board has outsourced the internal audit function to BDO Ebrahim & Co. Chartered Accountants, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company;
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program

of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;

- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;
- We confirm that all requirements of regulations 3,
   7, 8, 27, 32, 33 and 36 of the Regulations have been complied with; and
- 19. There is no non-compliance with other requirements of the Regulations.

M. Wagy

Ahmad Waqar Chairman 28 August 2020

# PEOPLE

Crescent Steel and Allied Products Limited is a peopleoriented Company. Our people are our most valuable asset, and our Company's success depends on the positive attitude, skills and, abilities of our people. Our people are critical to Crescent Steel's success. We employed 778 people at the end of FY20, 98% per cent were males and 2% per cent were females.

They contribute towards the growth and development and play a significant role in the functioning of the Company. We make sure our employees know how valued and important they are to the Company's success - in actions as well as in words. Our management is well aware that nurturing our talent is critical to drive growth today, and in the future.

We strive to recruit for attitude and train for skill. We understand that positive attitude, enthusiasm, passion,

and the willingness to learn will lead to the development of strong skill set.

Organizational performance and productivity of our people is essential to meeting our strategic goals. We focus on aligning company goals with personal goals, leading to a performance-oriented culture and a place where people love to work.

Our people have made continued contributions in their areas of work and our surrounding communities and try to engage at all levels, both through work related initiatives and, on a personal level. As on June 30, 2019 we employed 778 people, compared with 759 as on June 30, 2019, and 866 as on June 30, 2018.

During the year, we employed an <sup>1</sup>average of 769 people, shown by geographical region in the table below.



#### **DIVERSITY AND INCLUSION**

Diversity and inclusion is not only the right thing to do for your business today but also the right thing to do for humanity, especially in a country like Pakistan where religious minorities, women, specially abled individuals, people of other gender and color are deprived of their basic rights. We prioritize diversity and inclusion initiatives and invest resources into making sure our teams are set up for success.

Diversity forms the fabric of modern society. We recognize that diversity can enhance performance and drive innovation and see it as one of our organizational strengths. We value everyone's differences and provide

equality of opportunity without any biases towards any race, gender, ethnicity, personality, age or background.

As on June 30, 2020, 19% or 15 of our employees across our corporate offices were females. 20% or 2 members of the Executive Management Team, 15% or 2 management roles were filled by women. 3% or 23 employees from our workforce consisted of minorities and for the Head Office minorities constitute 8% or 6 employees. 1% or 9 employees from our workforce comprised of differently abled persons.

We have developed work practices to accommodate a diverse workforce such as flexible work schedules and celebration of different religious festivals at our Head Office. We are pleased to see these are being adopted by our people.



We welcome all forms of diversity and go beyond in our efforts towards a diverse workforce to include geographical diversity. Over the last year 89% of new entrants represent rural communities and 85% of our total workforce is from rural Pakistan.

### COMMUNICATION AND ENGAGEMENT

Employee engagement impacts many aspects of the job, including productivity, creativity, customer service, retention, workplace attitudes, and overall job satisfaction. It also has a major impact on the quality of work produced. We recognize that employee engagement is one of the biggest influences when it comes to overall business success.

We listen to our employees and in turn empower them to feel valuable, which elevates productivity as well as boosts their self-esteem. We strive to create an environment with open communication and trust in order to encourage employees to engage more and understand that what they do matters in the success of the business. We ensure that our employees understand the big picture and the part they play in the success of the organization. We strongly believe that effective communication leads everyone to be on the same page, moving in the same direction towards the same goal.

This year, the Coronavirus pandemic caused unprecedented challenges for us, especially after we resumed work as most people had to be trained on social distancing and hygiene measures. Regular and timely formal and informal communication played an important role in ensuring our employees feel safe, valued and informed.

Remote working arrangements were put into place and worked effectively. An employee survey indicates that most people were able to reasonably focus on work while on work from home arrangements, but most felt disengaged with the organisation in the absence of physical interaction with colleagues and missed being in the office. We regularly checked-in on our employees to see how they are dealing with the new working arrangement and resolved any issues faced by them. Standard operating procedures were developed beyond the official recommendations and our employees were routinely engaged on workplace and home protocols with regards to self and community care during the pandemic. Our management regularly engages with our employees through several formal and informal channels, including, team meetings, suggestion boxes, face-to-face gatherings, employee satisfaction and other feedback surveys, CEO Open House sessions, daily lunch where everyone eats together and eats the same meals, electronic publications through our internal communication channel and employee suggestion and helpdesk channels on our intranet.

The annual Crescent Employee Opinion Survey provides insights into employees' views and is used to measure employee engagement, motivation, affiliation and commitment to the Company. We also hold Open House sessions with the CEO at all our campuses. These sessions allow people to have a two-way discussion directly with the CEO whether individually or in groups of two. Employees can share their ideas and concerns with the CEO which can be key drivers of process improvements. In addition to these channels, the electronic suggestion box enables our people to report potential breaches of our Governing Principles and Code of Conduct, confidentially and anonymously.

During the year we also conducted a breast cancer awareness session and an investor awareness session, for employees. In addition, we continue to engage staff in various citizenship activities that run alongside our philanthropic CSR initiatives.

## WHISTLE BLOWING

At Crescent Steel employees are strongly encouraged to blow the whistle if they witness an ethical, moral or legal concern. In line with this commitment, and our commitment to open communication, a whistle blowing policy is in place for employees to raise issues without the concern of being dismissed or victimized. All allegations of breaches are investigated and followed up on by the Head of Internal Audit.

The whistle blowing framework covers the following:

- Inaccurate financial reporting;
- Unlawful activity;
- Activities that are not in line with Company's policies, including the Code of Conduct; or
- Activities, which otherwise amount to serious improper conduct.

#### VOICE OF EMPLOYEES: EMPLOYEE OPINION SURVEY

Crescent Steel provides employees the space to voice any concerns they face. Our annual Employee Opinion Survey (EOS) gives employees an opportunity to anonymously share their opinions regarding the workplace. It provides us insights on what matters to our people. By addressing employee concerns raised through the EOS, we can create a happy workplace.

In 2020, our overall employee satisfaction index increased to 3.81/5 as compared to 3.67/5 in 2019. Our work environment, culture, management, strategy and values were identified as the core areas of strength.

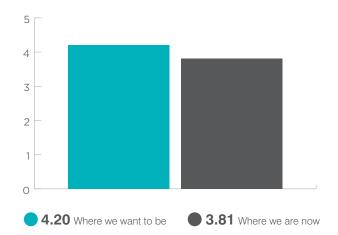
As with every survey in the past, major area of concern included compensation. We have however, benchmarked compensation of all key positions against the market and plan to conduct a targeted focus group to gain better insights regarding key areas of concern.

#### TRAINING, DEVELOPMENT AND SUSTAINABILITY

Bringing out the best means fostering the individual's personal and professional growth. Investment in skills and accelerating employees' professional and personal development are essential to the functioning of our Company.

We consider training not as a cost but an investment for the future and want our employees to grow with the Company. Being a strategic partner to the organization, it is HR's priority to develop the next generation of leaders and ensure successful leadership transition.

Through the annual training needs assessment exercise, we empower employees to contribute to our business success by tailoring their training and development to their individual needs. Trainings are planned in relation to an employee's job requirement, career development and succession planning. Our approach on talent multipliers rests on four core principles: to lead, coach, drive and inspire.



We provide a combination of formal training (in-house and external), on the job experiences, and incorporate regular feedback from managers where required. This year 147 employees were trained for a total of 726 hours. We have successfully conducted 28 internal and external trainings this year.

### DEVELOPING EMPLOYEES FROM TRAINEE TO MANAGER

Crescent Steel invests in employee development for the purpose of continuing growth, productivity and ability to retain valuable employees. It is our key priority to equip our employees with the necessary knowledge, skills and abilities. We are not only focused on developing skills that are needed for the current role but also develop our employees for future roles.

We continue to provide developmental opportunities to our employees at all levels - starting from career training through to further development of top management. We aim at enhancing their leadership, management and soft skills, to enable them to maximize their potential and help achieve individual and organizational goals.

We also have regular career conversations as they help develop a clear path for growth and development.



## TALENT MANAGEMENT

We believe that to deliver world class solutions it is imperative that we attract and retain high-quality employees, develop their skills, and continuously motivate them to enhance their performance. The way to grow as a business is to ensure the growth of our people, enable personal development and ambitious business results.

Talent review sessions are conducted annually to identify and develop capable individuals to succeed within the organization. These sessions enable us to identify potential successors and ensures that they are appropriately developed through training, job rotation or further education. A performance development and retention plan is designed for selected candidates to develop their skills and for them to gain experience to step up and fill a key role within the Company when the time arises.

## **REWARDS AND BENEFITS**

Crescent Steel has a fair and equitable system to reward employees for their contribution and hard work. Our compensation, benefits and reward schemes enable us to attract and retain top talent within the Company.

Our reward package goes beyond competitive pay to include health benefits for the employee and his/her family, scholarships for employees and their children, recognition for employees' contributions, subsidized meals, adequate time off, retirement benefits and much more.

In addition to basic remuneration, we offer variable performance-based incentives to employees depending on the performance, with which each employee contributes to the Company's success and the performance of the business.

## FIVE VALUES AS BASIS FOR CORPORATE CULTURE

Our culture is based on a strongly held and widely shared set of values. Our values not just define our corporate culture, they also support our vision and are the essence of our identity, principles and beliefs. Our five values: Integrity, Ownership, Customer Focus, Continuous Improvement and Community Care, define who we are, how we work, what we believe in and what we stand for. These values are important for the longterm growth of our business. These values transform our Company's mission and vision into reality, they form our corporate culture and drive our people's behavior as well as its relationship with its customers, suppliers and shareholders.

Further details on our human capital management strategy, engagement and performance can be referred to in our Group Sustainability Report 2020.

## **IT GOVERNANCE**

IT Governance is an integral part of Crescent Steel Enterprise governance and consists of leadership, structures, and processes which ensure that Crescent Steel's IT sustains and extends its impact on business to meet its objectives. Our IT department is a critical resource which continuously works towards affecting improvements in the Company's business processes while ensuring the IT Infrastructure and human skills are kept up-to-date.

The existence of an agile IT infrastructure and well integrated and secure systems was amply reflected during the ongoing endemic which necessitated almost the entire office based workforce to seamlessly work from home.

Our information systems are well integrated and captures near to real time data for process owners consistently providing business intelligence for structured decision making. Implemented in 2008, our Oracle ERP system consist of almost all Modules covering all layers of Financials, Order Management, Inventory, Manufacturing, Supply Chain, and Project Management.

## **IT STRATEGY**

Our IT department has a well-defined strategic plan which serves as a guide for IT strategic initiatives over the next three to five years. Well defined Policies and Procedures are in place to ensure consistency and measured IT Operations since Crescent Steel's operational agility is dependent on IT operations. The IT Steering Committee oversees the strategic direction and effectiveness of IT within the entire organization.

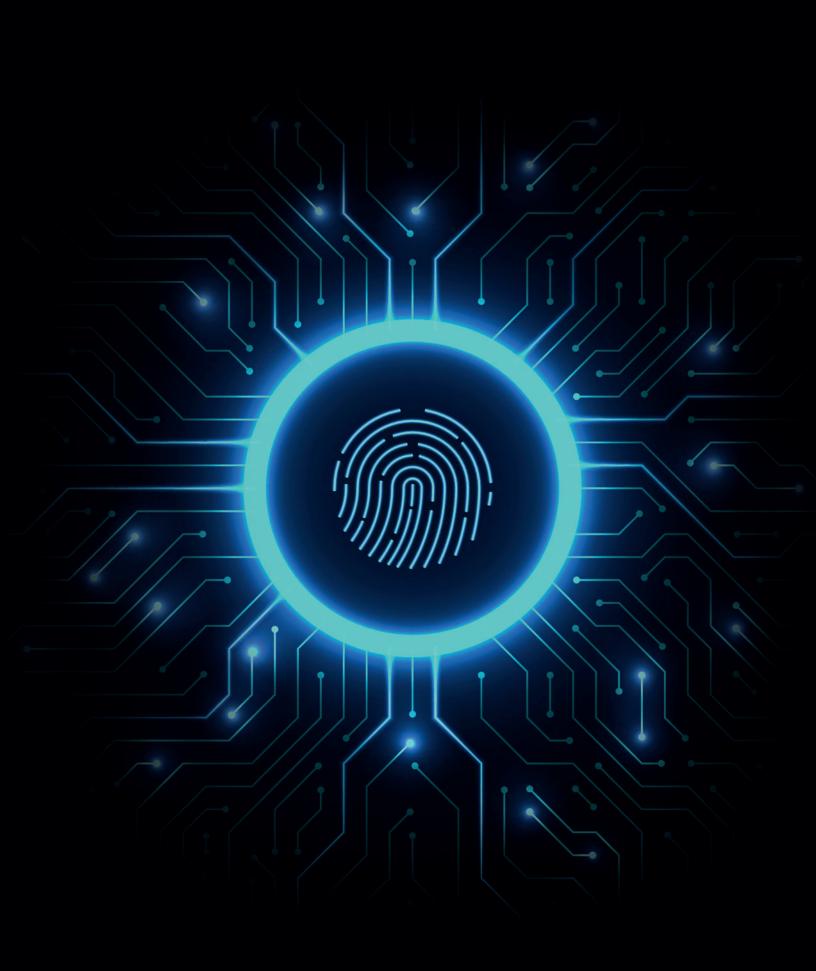
Our Primary Server has integrated SAN storage, networking and I/O in a single chassis with inbuilt redundancy for each component. For reasons of high availability, the Server is housed at a Tier-3 Data Centre and secured and protected with a Next Generation Firewall. Backing up of all data is a regimented practice with a copy of the backup stored safely at an offsite location as well besides reflecting it on the Disaster Recovery Site.

Our Disaster Recovery Plan (DRP) is an action plan devised to recover seamlessly from an unexpected disruption of service due to a man-made disaster or any natural catastrophe. The aim is to get the Company operations resumed in as little time as possible. The data loss and time to recover is measured within the defined concepts of Recovery Time Objective (RTO) and the Recovery Point Objective (RPO).

#### **DEVELOPMENTS IN MIS**

IT has delivered a Mobile Application for use by the Top Management which provides real time production and sales figures to the top management around the clock.

A state of the art sustainability reporting and Time Office Management applications have been developed by IT which greatly reduces the manual efforts required in the operations and at the same time provides better controls and also enhances the accuracy of reporting.





CHAIRMAN'S REVIEW

I am pleased to present this report to the shareholders of Crescent Steel and Allied Products Limited on the overall performance of the Board and effectiveness of the role played by the Board in achieving the Company's objectives.

Crescent Steel has instituted a strong governance framework which supports the effective and prudent management of the business and assists to drive the long-term success of the Company.

During the year, the Board committees have continued to work effectively. The Board has strived to ensure that the management remains agile towards changing environment which is of particular current relevance and importance due to unprecedented economic challenges posed by COVID-19. The Audit Committee has focused in particular on improvements in internal controls environment and strengthening the financial reporting processes. At the same time, the Human Resource and Remuneration Committee has ensured that the HR policies regarding performance management, HR staffing, compensation and benefits are market driven and are properly aligned with the Company's performance, shareholders' interests and the long-term success of the Company. The Governance Committee has continued to assess the mix of the skills and experience on the Board along with evaluating the Company's corporate governance policies and recommend to the Board such changes as the Committee deemed appropriate keeping in view the emerging corporate governance trends and best practices in the area. Risk Management Committee also met during the year to discuss strategies for identification and mitigation of the key risks throughout the organization.

The Board has reviewed the Annual Report and Financial Statements and is pleased to confirm that it considers that the report and financial statements, taken as a whole, are fair, balanced and understandable.

The Board carries out a review of its effectiveness and performance each year after closure of the Fiscal year, on a self-assessment basis. The last such review was carried out in 2019 for the Fiscal year 2019. Overall effectiveness of the Board was assessed as highly satisfactory (86.88%). Areas which required improvements were duly noted and action plans were framed. The next review is scheduled in 2020.

The overall assessment by the Board was based on an evaluation of the following integral components:

#### 1. VISION, MISSION AND VALUES

The Board members are familiar with the current vision, mission and values and supported them and found them appropriate for the organization.

#### 2. ENGAGEMENT IN STRATEGIC PLANNING

The Board has a clear understanding of the stakeholders whom the organization is meant to serve including shareholders, customers, employees, vendors and the society in general.

The Board has also the strategic vision of how the organization should be evolving over the next three to five years and has identified key indicators for tracking its progress.

#### 3. FORMULATION OF POLICIES

The Board has established policies that cover all essential areas of board responsibility and operations of the company.

#### 4. MONITOR THE ORGANIZATION'S BUSINESS ACTIVITIES

The Board is knowledgeable about the organization's current business activities including strengths and weaknesses of each major activity and has an effective process for tracking activity/ area wise performance.

#### 5. ADEQUACY OF FINANCIAL RESOURCES MANAGEMENT

The Board is knowledgeable about key aspects relating to managing the financial resources of the Company and provides appropriate direction and oversight on a timely basis.

#### 6. PROVIDE EFFECTIVE FISCAL OVERSIGHT

The Board ensures that the budget reflects the priorities established in the annual strategic plan and it complies with regulations governing the audit or independent examination of accounts and considers appropriately all recommendations made in the independent auditor's report and management letter.

#### 7. ACT AS A RESPONSIBLE EMPLOYER

The Board has created necessary policies in order to ensure that the organization behaves in an equitable and legal manner towards staff, contractors, vendors and any other individual working on its behalf.

#### 8. RELATIONSHIP BETWEEN BOARD AND STAFF

Roles and Responsibilities of the Board and management staff are clearly defined and understood and a climate of mutual trust and respect exists between the Board and the Management.

#### 9. ORGANIZATION'S PUBLIC IMAGE

The Board members promote positive image of the organization in the community.

#### 10.REVIEW OF THE CEO'S PERFORMANCE

The Board assesses the performance of the CEO in a fair and systematic manner and ensures that CEO's pay is properly aligned with the Company's performance, shareholders' interests and the long term success of the Company.

#### 11. BOARD STRUCTURE AND DYNAMICS

Size and composition of the Board is adequate to govern the Board procedures and the members are actively engaged in the work of the Board and meet frequently enough to discharge its responsibilities adequately.

On an overall basis, I believe that the strategic direction of the Company for the next year is appropriate and responsive to the threats posed by COVID-19 and I am confident that our management will be able to successfully steer our businesses despite the challenges in the year ahead.

M. Wagy

Ahmad Waqar Chairman

28 August 2020



## MESSAGE FROM THE CHIEF EXECUTIVE OFFICER

I TAKE PLEASURE IN PRESENTING THE ANNUAL REPORT OF YOUR COMPANY ALONG WITH AUDITED FINANCIAL STATEMENTS (SEPARATE AND CONSOLIDATED) FOR THE YEAR ENDED 30 JUNE 2020.

# DEAR INVESTORS, CUSTOMERS, PARTNERS, AND EMPLOYEES:

The financial year under review has been an extremely challenging one, compounding the effects of difficulties faced due to a policy induced slowdown that has continued for the most part; businesses operated by us across sectors faced severe pressures due to the uncertain conditions and a complete halt in activity seen in response to the COVID-19 pandemic during the latter half of the fiscal year while the first half was marred with a slowdown in demand across industries, specifically steel and engineering, as well as staggering input costs.

The Government responded to the pandemic induced crisis with stimulus spending of hundreds of billions to mitigate the damages from ensuing lockdowns and supply chain disruptions. Measures included slashing the policy rate by 625 basis points to 7% over a period of 3 months, as well as various debt schemes to cushion cash flow pressures on businesses and to minimize potential unemployment. The Government announced a PKR 1.2 trillion package, to support the textile and construction sectors, along with PKR 75 billion relief package for labour.

Crescent Steel closed the year with a loss after tax of Rs. 17 million (FY19: Profit after tax of Rs. 143 million) and a contribution to the exchequer and economy aggregating Rs. 1,793 million. On a consolidated basis, the Group posted a loss of Rs. 20 million (FY 19: Rs. 419 million). Consequently, Crescent Steel did not pay out any dividend this year.

The Company posted sales of Rs. 3,822 million (FY19: Rs. 4,067 million), down 6.0% YoY on account of idling due to a steep fall in demand. Gross profit margins fell to 1.3% (FY19: 5.4%), operating profit margin also fell, however was protected by investment income of Rs. 389 million (FY19: Rs. 192 million), constituting primarily of dividend income from strategic investments.

Our trading portfolio recorded a negative ROI of 0.50% on weighted average investments of Rs. 134 million, the benchmark KSE-100 index decreased by 1.54%. Dividend income from strategic investments enabled an ROI of 15.9% on the entire portfolio.

EBIT decreased to Rs. 191 million (FY19: Rs. 269 million), representing a margin on net sales of 5.0% (FY19: 6.6%) while underlying EBITDA totaled Rs. 417 million (FY19: Rs. 385 million) at a margin of 10.9%. RoCE declined to 2.3% (FY19: 3.6%).

Consequently, Loss per share (LPS) for FY20 stood at Rs. 0.22 as against EPS of Rs. 1.85 in FY19 and LPS of Rs. 0.26 and Rs. 5.40 on a consolidated basis in FY20 and FY19, respectively.

The Group bottom line before consolidation adjustments stood at Rs. 4 million (FY19: negative Rs. 225 million), profits from investments were entirely eroded by losses from Steel Division. Accounting standards require exclusion of dividend income and inclusion of share of profit from associates resulting in a bottom-line loss of Rs. 20 million after consolidation adjustments. On a group basis underlying EBIT increased 68.2% to negative Rs. 141 million (FY19: Negative Rs. 444 million) representing a loss on net sales of 3.7%. EBITDA totaled Rs. 369 million representing a margin of 9.7%. This translated into a loss per share of Rs. 0.26 (FY19 LPS: Rs. 5.40). Segment wise performance is covered separately in this report for business units and subsidiaries.

In addition to record low revenues and idling costs, the bottom-line impacts include exchange losses of PKR 25 million, an income reversal against ijara financing (lease) that had been deferred to 2021 of Rs. 20 million and a net charge of Rs. 34 million in respect of retirement benefit funds as compared to income of Rs. 5 million recorded in FY19.

Our balance remains strong at Rs. 9,661 million (FY19: Rs. 8,287 million) and continues to support our business through a difficult operating environment. This had particularly been helpful in the amalgamation of underperforming units Hadeed and CS Energy and in managing periods of famine faced our core business line. Despite turbulent conditions, the Company book value has grown at a compounded annual growth rate of 7.2% since 1987 from Rs. 7.11 to Rs. 70.2 as on 30 June 2020. The share price as on June 30th stood at Rs. 45.5 per share.

To buffer liquidity impacts of the pandemic induced crisis, we availed the Central Bank led facility to finance wages to the tune of Rs. 51 million at concessional rates and were able to defer long term loans of Rs. 195 million by a period of 12 months. This significantly eased up cash flow pressures during these uncertain times.

Having stated some fiscal facts, I would now like to move to operations.

In addition to rapidly deteriorating economic indicators, falling demand, a falling Rupee and rising input costs, businesses across the globe saw massive disruptions to supply chains and operations in the face of the COVID-19 pandemic that saw entire economies come to a complete halt.

For us performance depends heavily on the progress of energy and water infrastructure development projects and, on domestic growth. Falling demand, the mismatch between revenues and deficits, Rupee depreciation and COVID-19 related shutdowns caused operating and supply chain costs to go up, hurting business. As a result, all our operations were negatively affected by worsening conditions.

In this environment the immediate need was to contain the damages and move to business as usual operations as soon as possible. I am happy to share that our IT infrastructure was robust and ready to quickly enable work from home arrangements and most of our people were on remote working protocols on an immediate basis. As a result, we managed to operate, often with very thin staff and successfully deployed business continuity and incident management plans to cope with this crisis. Nevertheless, these were unprecedented conditions and as with most businesses, we faced a temporary shutdown of our manufacturing facilities during the last quarter of the fiscal year.

Energy infrastructure development projects that use pipes have been the single most important contributor to growth and hiring for us in the past. Periods of inactivity were usually buffered by strong capital markets performance; however, the past year has seen a slow down across all our business lines. We managed to produce and supply 7,675 tons of steel line pipe during the year as against 12,068 tons in FY19.

Steel Division revenue stood at Rs. 1,291 million (FY19: Rs. 2,381 million) and generated gross profit of Rs. 34 million i.e. 2.6% (FY19: GP of Rs. 115 million i.e. 4.8%) due to low order intakes and its consequent idling cost during 1HYFY20. Bottom line loss before tax for the year was Rs. 392.2 million (FY19: LBT Rs. 197.8 million).

The Cotton Division too continued to face challenges, with respect to competing at this scale of operations, faced with rising input costs, tariff anomalies with regional competitors and lockdown of almost two months due to COVID-19. The unit produced 7,190,635 Kgs (on basis of 20/1 count). The division posted sales of Rs. 1,346 against Rs. 1,685 million in FY19 at a gross margin of 1.9% amounted to Rs. 26 million (FY19: 106 million i.e. 6.3%) whereas, loss before tax of Rs. 27 million (FY19 PBT: Rs. 70 million).

Our capital markets segment provided working capital and cash flow support to our core business. The KSE 100 index fell by 37.78% from 43,000 points on 14 January 2020 to a low of 27,046 points on 26 March 2020, albeit recovering by 7,375 points to close at 34,422 points, on 30 June 2020. The local bourse, however, remained under pressure due to the pandemic induced crisis, foreign selling of USD 205 million, liquidity pressures, uncertain and weak macro-economic fundamentals and weaker corporate sector performance. The division posted a PBT of Rs. 363 million which includes dividend income of Rs. 353 million, realized loss of Rs. 4 million and unrealized gains of Rs. 38 million. Of this, Rs. 343 million constitutes dividend from strategic investments. The steel long products business posted a loss before tax of Rs. 35 million and performance of the power plant also in the red zone with a loss before tax of Rs. 27 million. Sale of power is directly linked to the operations of the steel melt shop and billet manufacturing unit which operated at a capacity utilization of 12.8% during the year on account of cash flow constraints as well as market dynamics where input costs were on the rise but selling prices of billets did not go up proportionally.

2020 has been an exceptionally challenging year for Crescent Steel, especially when looked at alongside the challenges to business in 2019. I am extremely proud of my team for riding out these tough times with the Company where the senior management has taken no raise in pay for a second year in a row, steering their teams and all our people who have demonstrated entrepreneurship in the way they work – working tirelessly to manage the crisis from raising working capital to meet fixed costs to seeking alternate streams of revenues.

We expect market conditions to remain challenging and for demand to remain sluggish over the next fiscal year, before things begin to improve. We are already seeing some recovery in sentiment in the performance of capital markets, but we do not expect much progress in public sector development projects in the short term and so demand for line pipes is not expected to pick up. Operations in our billet manufacturing unit, on the back of improving conditions in the construction segment, especially the government's housing scheme may see improvements in the short term.

We have made a clear prioritization of where we want to grow and have narrowed our focus on the engineering sector where we can also leverage inherent strengths. We hope to remain actively invested in the cause of an educated Pakistan and strive to ensure that there is no negative impact of our operations on the communities where we operate.

I am pleased that we have been able to demonstrate that we can ride out difficult times and take on challenges. I know that Crescent Steel is a strong Company – one that can absorb shocks and deliver in difficult times, from a long-term viewpoint.

## LOOKING AHEAD

Pakistan faces significant economic, governance and security challenges to achieve durable development outcomes. The lack of reliable energy and water infrastructure, a largely uneducated workforce, persistence of conflict in the border areas and security challenges throughout the country affect all aspects of life in Pakistan and impedes development and economic growth.

Inflationary pressures and devaluation continue to strain the manufacturing segment, in general. Coupled with these issues, a steep cut in PSDP is a threat to industries like us who are directly affected by lower spending on infrastructure projects.

Stepping into FY21, economic activity should be gaining some momentum, aided primarily by government stimulus spending to mitigate the pandemic induced crisis. A major blessing in disguise from the pandemic induced crisis has been the reduction in policy rates, substantially easing the cost of funds for business, making it easier to operate. With stabilization policies in place and the economy moving along the reforms agenda, the country's macroeconomic indicators are expected to slowly revert to a stable trajectory. In this process, however, the real GDP growth is likely to remain contained. In particular, adjustment on the fiscal side has yet to get underway. Related to this, the revenue measures announced in FY21 Federal Budget are likely to keep disposable incomes and domestic demand under check. Amid such conditions, the industrial growth is not expected to rebound notably next year.

Low interest rates enabled improved liquidity as investors shifted from high yielding fixed income investments to a largely discounted stock market and were more willing to take on CAPEX which is important for growth. During the month of July 2020, the market gained 4,836.44 points or 12.32% percent to close at 39,258.44 points. The KSE-100 is currently trading at a forward PE of 7.3x times and an average dividend yield of 6%.

Multiple projects triggering demand for line pipes are on the cards however, none are likely to materialize in the short term. There is some momentum in the Oil and Gas segment, specifically with regards to pipeline capacity augmentation to transport import LNG that may partially come through in the coming year. Additionally, the Supreme Court decision mandating GIDC collections be spent on gas infrastructure development may trigger demand for line pipes. Other than planned Oil and Gas sector projects, we expect some serious initiative for Karachi Bulk Water Supply project for Karachi and some demand for pipes in the construction segment.

We expect to see improving demand and pricing equilibrium for rebars and billets on the back of the relief package announced for construction industries as well as ongoing CPEC projects. Consequently, we are expecting better performance on sales and profit margins from our steel melt-shop. Given these conditions, corporate sector earnings and growth will take a hit as input costs rise exacerbated by regulations, devaluation results in lower capex and reinvestment restricting growth, and contained demand hurting turnover. It is unlikely that the local bourse will post any substantial gains during FY21 and is likely to remain range bound.

We have faced some extraordinary challenges across our business segments; however, as a Group we stayed true to our mission and guiding principles. We put in place the building blocks to ensure we emerged from these challenges a stronger and more focused business, able to respond to the changing dynamics of the markets and world we operate in. It has put into perspective the importance of flexibility and resilience in the face of unprecedented events and Acts of God.

I would like to thank the Board and its committees for their proactive role in guiding us, and to all our employees and my management team for their strong commitment and their outstanding contribution in a very challenging time.

Finally, I would like to recognize and thank our other key stakeholders – our customers, the communities in which we operate, our business partners and particularly you, our shareholders for your ongoing support.

I look forward to your continued support in our collective journey to build a sustainable and value creating enterprise.

Ahsan M. Saleem Chief Executive Officer

28 August 2020

## DIRECTORS' REPORT

The Directors of the Company have pleasure in submitting their report together with audited financial statements of the Company for the year ended 30 June 2020.

### **OPERATING RESULTS**

The financial results of the Company are summarized below:

(Rupees in '000)	2020	2019
(Loss) / profit for the year before taxation Taxation income	(117,773) 100,649	
(Loss) / profit after taxation Total other comprehensive income / (loss) for the year Transfer upon amalgamation Unappropriated (loss) / profit brought forward Adjustment of initial application of IFRS 9	(17,124) 71,774 - (50,988) -	(258,262) (1,249,039)
Profit available for appropriation	3,662	26,644
Appropriations: - Final dividend 2018 - @ 10%	-	(77,632)
	-	(77,632)
Unappropriated profit / (loss) carried forward	3,662	(50,988)
Basic and diluted (loss) / earnings per share	Rs. (0.22)	Rs. 1.85

### STATEMENT ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

- These unconsolidated financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in preparation of unconsolidated financial statements.
- The system of internal control is sound in design and has been effectively implemented. The system is continuously monitored by Internal Audit and through other such monitoring procedures. The process of monitoring internal controls will continue as an ongoing process with the objective to further strengthen the controls and bring improvements in the system.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the Code of Corporate Governance, 2019.

- Details of significant changes in the Company's operations during the current year as compared to last year and significant plans and decisions for the future prospects of profits are stated in the Chief Executive's Review as endorsed by Board of Directors.
- Key operating and financial data for last six years in summarized form is annexed.
- Information about taxes and levies is given in the notes to the financial statements.
- The number of employees as at 30 June 2020 were 778 (2019: 755).
- Value of Investment of following funds based on the audited accounts are as follows:

## Provident Fund

Value of Investment	Period of latest audited accounts
Rs. 273.81 million	31 December 2017

## Gratuity Fund

Value of Investment	Period of latest audited accounts
Rs. 264.45 million	31 December 2017

## Pension Fund

Value of Investment	Period of latest audited accounts
Rs. 784.28 million	31 December 2016

# CCP Provident Fund

Value of Investment	Period of latest audited accounts
Rs. 7.119 million	30 June 2018

 During the year, five meetings of Board of Directors and four meetings of Audit Committee were held, whereas two meetings of Governance and Nomination Committee (previously Governance and Evaluation Committee), and one meeting each of Human Resource and Remuneration Committee and Risk Management Committee were convened. Attendance by each director is attached separately.

## PATTERN OF SHAREHOLDING AND SHARES TRADED

The pattern of shareholding and additional information regarding pattern of shareholding is attached separately.

During the year, M/s. Pak Qatar Family Takaful Limited purchased shares of the company thereby taking their cumulative shareholding to 10.44%, these transactions have been reported to the Pakistan Stock Exchange and Securities and Exchange Commission of Pakistan as per applicable requirements.

Other than that no trading in the shares of the Company was carried out by any other Director, the Chief Executive Officer, the Chief Financial Officer, the Company Secretary, Executives and their spouses and minor children.

## DIRECTORS

The present Board including the Chief Executive Officer will hold office till 29 January 2021. Two casual vacancies on the Board occurred during the current year. Mrs. Farah Ayub Tarin and Mr. Nadeem Maqbool have been appointed as independent non-executive directors to fill the casual vacancies. They shall hold office until next election of directors.

Further, for the purposes of various clauses of the PSX Rule Book, the Board had set the threshold that Functional Heads of all the Departments of the Company shall be considered as "Executive". The Board has reviewed the threshold and found it satisfactory keeping in view the management structure of the company.

### PERFORMANCE EVALUATION OF BOARD OF DIRECTORS AND ITS COMMITTEES

Governance and Nomination Committee has assessed the performance of Board of Directors and its committees based on the established mechanism of self-assessment by the individual Board or committee members, respectively. This was approved by the Board on the recommendation of Governance and Nomination Committee.

## CEO'S PERFORMANCE EVALUATION

During the year, the Human Resource and Remuneration Committee of the Board carried out the performance evaluation of the CEO for approval by the board.

The evaluation was reviewed against the following criteria:

- Leadership
- Policy and strategy
- People Management
- Business Processes/Excellence
- Governance and Compliance
- Financial Performance
- Impact on Society

### REMUNERATION OF DIRECTORS

Chairman of the Board of Directors is entitled to an honorarium along with fee for attending meetings of the Board. Other Non-Executive Directors are only entitled to fee for attending meetings of the Board and Committees. The remunerations to be paid to directors are determined by the Board as per the Articles of Association of the Company. Details in respect of remuneration paid to Chairman, Chief Executive and non-executive directors including independent directors are disclosed in notes to the financial statements.

## ROLE OF CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The Chairman and the Chief Executive Officer have separate and distinct roles. The Chairman has all the powers vested under the Code of Corporate Governance and presides over Board meetings. The principal role of the Chairman is to manage and to provide leadership to the Board of Directors of the Company. The Chairman is accountable to the Board and acts as a direct liaison between the Board and the management of the Company through the Chief Executive Officer. The Chairman is independent from management and free from any interest and any business or other relationship which could conflict with the Chairman's independent judgement.

The Chief Executive Officer performs his duties under the powers vested by the law and the Board, and recommends and implements the business plans, and is responsible for overall control, operations and perpetuation of the enterprise.

## UNCONSOLIDATED FINANCIAL STATEMENTS

As required under clause 5.6.4(a) of PSX Rule Book, the Chief Executive Officer and Chief Financial Officer presented the unconsolidated financial statements, duly endorsed under their respective signatures, for consideration and approval of the Board of Directors and the Board, after consideration and approval, authorized the signing of unconsolidated financial statements for issuance and circulation.

No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year to which this Statement of Financial position relates and the date of Directors' Report.

## **AUDITORS**

The auditors, M/s. KPMG Taseer Hadi & Co., Chartered Accountants, are due to retire in the forthcoming AGM of the Company and being eligible, have offered themselves for reappointment. Considering that the existing auditors have been associated with the company since 2004, the Audit Committee and the Board, recognizing the good practice of audit firm's rotation at regular intervals, have recommended M/s. A. F. Ferguson & Co. for appointment as external auditors for shareholders consideration and approval at the forthcoming annual general meeting.

## OUTLOOK

The fiscal year under review was full of challenges. Second half of FY20 remained challenging in view of COVID-19 and consequent lockdowns, in addition to the long prevailing politico-economic uncertainty, dollar-rupee exchange rates hike etc. making the business environment persistently unfavourable for the local manufacturers. However, some recent measures by the Government for ease of doing business, like reduction in interest rates, decrease in duties on raw material imports etc. may bring a turnaround for the manufacturing sector.

Segment wise outlook for each of our business streams is as follows:

## STEEL PIPES DIVISION

Fresh order intake of about Rs. 2 billion will continue to keep the plant generally operational in 1HYFY21. In addition further business is expected in view of the urgency of White Oil Pipeline and K4 water project as well as the North-South Pipeline which the Supreme Court has directed to commence within six months in the GIDC case.

## **INVESTMENT AND** INFRASTRUCTURE **DEVELOPMENT DIVISION**

The KSE-100 is trading at a forward PE of 7.3x times and an average dividend yield of 6%. Those with reserves for opportunistic buying will be the ultimate winners as markets start to recover, interest rates remain low and liquidity in capital markets is strong. Having said that, the effects of the COVID-19 pandemic are likely to last well until the end of 2020.

## HADEED DIVISION

Further, owing to the relief package announced for construction industries and ongoing CPEC projects, it is expected that the demand of the prices of Re-Bars and billets will improve and consequently impact positively on sales and margin.

## **COTTON DIVISION**

Cotton Division will continue to contribute towards our revenues and net earnings through marginal cash profits.

I would like to thank all stakeholders for their patronage and look for their continued support.

For and behalf of Board of Directors.

Numoralem Naullug

Chief Executive Officer

Ahsan M. Saleem Nadeem Magbool

28 August 2020

**کاٹن ڈویژن:** کاٹن ڈویژن فروخت کے جم میں اپنا حصہ ڈالتا رہے گا اور اس کے نقد منافع سے کمپنی کی آمدن پر قدر ےمثبت اثر ات مرتب ہوئیگے۔

میں اپنی جانب سے تمام شراکت داروں کا بےحد مشکور ہوں کہ اُن کی رہنمائی ادر تمایت ہر حال میں ہمارے شامل حال رہی۔

برائے و منجانب بورڈ آف ڈائر یکٹرز

۷ aueuuqu ندیم مقبول ڈائریکٹر احسان ایم سلیم چیف ایگزیکیڈیو آفیسر 2020 گست 2020 مستعقب پر فطر زیر نظر مالی سال مسائل سے بحر پور تھا۔ مالی سال 2020 کا دوسر انصف 19-COVID اور اس کے نیچے میں لگائے جانے والے لاک ڈاؤن کی وجہ سے مسائل ساتھ لے کر آیا۔ اس کے ساتھ ساتھ وطن عزیز میں طویل معاشی وسایی بڑان کے ساتھ ساتھ ڈالر کے مقابلے میں پاکستانی روپ کی قدر میں واضح کی کی وجہ سے مقامی سطح پر صنعت کا روں کیلئے کا روباری حالا مسلس نا موافق رہے۔ تاہم حکومت کی جانب سے کاروبار کرنے کیلئے آسانیاں پیدا کرنے کے سلسلے میں اٹھائے جانے والے حالیہ اقد امات جیسا کہ شرح سود میں کوی، خام مال کی درآمد میں ڈیوٹی پر کی وغیرہ کی وجہ سے صنعت کے شیعے میں بہتری آنے کی امید پیدا ہوئی ہے۔

مختلف شعبوں کی کارکردگی کےلحاظ سے حالات کوذیل میں پیش کیا جارہا ہے:

اسٹیل پائپس ڈویژن: دو(2) بلین روپے کے نئے آرڈر کی وجہ سے مالی سال 2021 کی پہلے نصف میں پلانٹ فعال رہے گا۔علاوہ ازیں وائٹ آئل پائپ لائن اور پانی کے K4 پروجیکٹ کو مد نظر رکھتے ہوئے مزید کاروبار چلنے کی تو قع بھی ہے۔اس کے علاوہ GIDC کے مقد مے میں سپر یم کورٹ آف پاکستان کی جانب سے ثال جنوبی پائپ لائن منصوبے کوتھی چھ ماہ کے اندر شروع کرنے کی ہدایت کی گئی ہے۔

سر ما بر کار کی وڈھا نچر ساز کی ڈویڈن: کے الیس ای - 100 فارورڈ پی ای x7.3 ٹائمز پر کام کررہی ہے اورڈیویڈ ٹر کی مد میں منافع اوسطاً 30 تک ہے۔ جن کے پاس خریداری کیلئے اس موقع ہے فائدہ اٹھانے کی غرض سے ذخائر موجود میں جیت انہی کی ہو گی کیونکہ مارکیٹ اپنے بیروں پر دوبارہ کھڑی ہورہی ہے، شرح سود میں کمی کا رجحان برقر ارر ہااور کیپٹل مارکیٹ میں لیوڈیٹی کی صورتحال بھی کافی حوصلہ افزار ہی۔ ان تمام با توں کے بعد اس جانب بھی توجہ دلا نا ضروری ہے کہ COVID-19 کی وہائی صورتحال کا اور اس کے اثر ات 2020 کے آخرتک رہنے کا خدشہ ہے۔

**حد پرڈ ویژن:** مزید برآل، بغیراتی صنعت کیلئے ریلیف پیکچ کے اعلان اورس پیک کے جاری پروجیکٹس کی وجہ سے امید پیدا ہوئی ہے کہ ریبارز اور بلٹس کی طلب اور قیت فروخت میں اضافہ ہو گا اور اس کے مثبت اثرات یقینی طور پرفروخت کے جم اور منافع پر پڑیں گے۔ چیٹر مین اور چیف ایگزیکیٹو آفیسر کا کردار چئر مین اور چیف ایگزیکیٹو آفیسر کا کردار تحت چئر مین کو تمام اختیارات حاصل میں اور وہ بورڈ کے اجلاسوں کی صدارت بھی کرتے ہیں۔ چئیر مین کا سب سے اہم کردار میہ ہے کہ دوہ کمپنی کے بورڈ آف ڈائر کیلرز کی رہنمائی کریں۔ چئیر مین بورڈ کے سامنے جوابدہ میں اور چیف ایگزیکیٹو آفیسر کے ذریعے بورڈ اور کمپنی از ظامیہ کے ماہیں براہ راست رابطے کی ذمہ داری بھی سرانجام دیتے ہیں۔ چئیر مین اندظا میہ سے آزاد ہیں اور وہ کسی ماد،

سمپنی کے چیف ایگزیکیٹیو آفیسر قانون کے تحت اور بورڈ کی جانب سے دی گئی ذمہ داریاں نبھاتے ہیں اور کاروباری منصوبوں کی سفارش کرنے کے ساتھ ساتھ انہیں نافذ بھی کرتے ہیں۔کمپنی کے مجموعی انتظام،افعال اور کمپنی کوئیشگی کی بنیاد پر چلانے کی ذمہ داری بھی انہی پر عائد ہوتی ہے۔

**غیر مربوط مالیاتی دستاویزات** پا کستان اسٹاک ایکیچینج کی رول بک کی شق (a)5.6.4 کے تحت چیف ا میکزیکیڈو آفیسر اور چیف فنانشل آفیسر کی جانب سے غیر مربوط مالیاتی دستاویزات پیش کی گئی ہیں، جن پران کے دستخطوں سے

توثیق بھی کی گئی ہے تا کہ بورڈ کی جانب سے اس کی منظوری حاصل کی جا سکے ،غور کئے جانے اور منظوری دیئے جانے کے بعد بورڈ کی جانب سے غیر مر بوط مالیاتی دستاویز ات کو پیچ قرار دیا گیااوران کے اجراءاورتقسیم کی منظوری دی گئی۔

زیرنظر مالی سال کے اختتام سے ڈائر کیٹرر پورٹ کے اجراء کی تاریخ تک کمپنی کی معاملات میں ایس کوئی قابل ذکر تبدیلی داقع نہیں ہوئی جس کی بنیاد پر کمپنی کی مالیاتی پوزیش پرکوئی فرق پڑتا ہو۔

آ ڈیٹرز

آڈیٹرز کے پی ایم جی تاثیر ہادی اینڈ کمپنی، چارٹرڈا کا ڈینٹس کمپنی کے الحظے عام سالا ندا جلاس تک ریٹائر ہور ہے ہیں اوران کی جانب سے ایک مرتبہ پھر اپنی خدمات پیش کی گئی ہیں۔ اس بات کو مدنظر رکھتے ہوئے کہ موجودہ آڈیٹرز 2004 سے کمپنی کے ساتھ منسلک ہیں لحاظہ کمپنی کی جانب سے نئی کمپنی کو آڈٹ کیلیئے دعوت دینے کی اور اس احسن روایت کی پاسدار کی کرتے ہوئے کمپنی کی بطور ہیرو تی ڈائر کیٹرز اور بورڈ کی آڈٹ کمیٹی کی جانب سے میسرز اے ایف فرگون اینڈ کمپنی کی بطور ہیرو تی آڈیٹرز تعیناتی کی سفارش کی گئی ہے تا کہ الحظے عام سالا نہ اجلاس میں صص داران سے اس کی منظور کی حاصل کی جاہیے۔ ۔ فنڈ ز کی سرما بیکاری کی مالیت درج ذیل ہے، جو کہ فنڈ ز کے آڈٹ شدہ دستاویزات سے لی گئی

		6
آ ڈٹشدہ اکا <i>ؤنٹ</i> کا قریب ترین <i>عرصہ</i>	سرماییکاری کی قدر	فنڈكانام
31 دَنَّمبر 2017	Rs. 273.81 million	پروي <i>ڈنٹ</i> فنڈ
31 دَّمبر2017	Rs. 264.45 million	گريجو يڻ فندڻ
31 دَّمبر 2016	Rs. 784.28 million	<sup>پينش</sup> ن فنڈ
30 جون2018	Rs. 7.119 million	سى يى پرودىڭەنىڭ فنڭ

۔ دوران سال بورڈ آف ڈائر کیٹرزاور آڈٹ کمیٹی کے پانچ اجلاس منعقد کئے گئے اور آڈٹ کمیٹی کے چارا جلاس منعقد کئے گئے۔، جبکہ گورننس اینڈ نومینیشن کمیٹی ( سابقہ گورننس اینڈ ایویلیویشن کمیٹی ) کے دواجلاس اور انسانی وسائل اورادائیکیوں کی کمیٹی، اوررسک پنجنٹ کمیٹی کا ایک ایک اجلاس منعقد کیا گیا۔ تمام ڈائر کیٹروں کی حاضری فردافردا منسلک کردی گئی ہے۔

تر تیپ صص داری اور صص کی خرید وفر وخت تر تیپ صص داری اوراس سے متعلق اضافی معلومات کواس سالانہ رپورٹ کے ساتھ منسلک کیا گیا ہے۔

دوران سال میسرز پاک قطر فیلی تکافل کمیٹڈ نے کمپنی کے صص خریدےاوراس طرح مجموعی طور پران کے حصص %10.44 ہو چکے ہیں مضوابط کے عین مطابق پا کستان اسٹاک ایکیچینج اواور سیکیو ریٹیز اینڈ ایکیچینج کمیشن آف پا کستان کو بھی اس خرید وفروخت سے متعلق معلومات فراہم کی جاچکی ہیں۔

اس کےعلادہ کسی بھی ڈائر کیٹر، چیف ا گیزیکیٹیو آ فیسر، چیف فنانشل آ فیسر، کمپنی سیکرٹری،ا گیزیکیٹیو زاور ان کےاز داج یا نابالغ بچوں کی جانب سےاس عرصے کے دوران کمپنی تصص کی کوئی خرید وفر وخت نہیں کی گئی۔

#### ڈائر یکٹرز

موجودہ بورڈ بشمول چیف ایگریکیڈیو آفیسر 29 جنوری 2021 تک اپنی ذمہ داریاں نبھاتے رہیں گے۔ رواں مالی سال کے دوران بورڈ میں انفاقی طور پر دواسا میاں خالی ہو کیں۔ ان اسا میوں کو پر کرنے کیلیے محتر مدفر ح ایوب ترین اور جناب ندیم مقبول کو بطور غیر جانبدار غیر انتظامی ڈائر کیٹر کے تعینات کیا گیا ہے۔ ڈائر کیٹروں کے انتخاب کیلیے منعقد کئے جانے والے الحکم انتخابات تک ہیلوگ اپنے عہدوں پر کام کرتے رہیں گے۔

مزید برآل، پاکستان اسٹاک ایکیچنج کی رول بک کی مختلف شقوں کی روہے، بورڈ کی جانب سے میہ معیار مقرر کر دیا گیا ہے کہ تما شعبوں کے انتظامی سر براہان کو "ایگیزیکیٹو" گردانا جائے گا۔ بورڈ ک جانب سے اس معیار پر نظر ثانی کر لی گئی ہے اور کمپنی کے انتظامی ڈھانچے کو مد نظر رکھتے ہوئے اس پر اطمینان کا اظہار کیا گیا ہے۔

بورڈ آف ڈائر یکٹرز اوراس کی کمیٹیوں کی کارکردگی کی جاریخ گورنٹ اینڈ نومینیشن کیٹی کی جانب سے بورڈ آف ڈائر یکٹرز اوران کی کمیٹیوں کی کارکردگی کا جائزہ، اس سلسلے میں نافذ خود اختسابی کے مربوط نظام کے تحت، بورڈ اور کمیٹی کے مبران کی رائے کو مد نظر رکھتے ہوئے لیا گیا ہے گورنٹ اینڈ نومینیشن کمیٹی کی جانب سے سفارش کئے جانے کے بعد بورڈ کی جانب سے اس کی منظوری دی جاچکی ہے۔

چ**یف ا کیزیکی ٹیو آ فیسر کی کا رکردگی کا جائزہ** دوران سال بورڈ کی انسانی وسائل اورادا ئیکیوں کی کمیٹی کی جانب سے چیف ا گیزیکیٹو آ فیسر کی کاردگی کا جائزہ لیا گیا، جس کی بورڈ کی جانب سے با قاعدہ منظوری حاصل کی جاچکی ہے۔

کاردگی کی جانچ درج ذیل پیانوں کے تحت کی گئی:

- ۔ رہنمائی - پالیسی و حکمت عملی - انتظامی امور برائے انسانی و سائل - کاروباری امور امہارتیں - گورننس اور اصولوں کی پاسداری - مالیاتی کارکردگی
  - . معاشرے پراثرات

## ڈائر یکٹرو**ں ک**امشاہرہ

بورڈ آف ڈائر یکٹرز کے چئر مین بورڈ کے اجلاسوں میں شرکت کرنے کیلیے فیس حاصل کرنے کے ساتھ ساتھ اعزاز بیدوصول کرنے کا ستھ میں ۔ دیگر ڈائر یکٹرز کو بورڈ اوراس کی کمیڈیوں کے اجلاسوں میں شرکت کیلیے صرف کی کمیڈیوں کے اجلاسوں میں شرکت کیلیے صرف کی حاصل کرنے کا حق حاصل ہوتا ہے۔ ڈائر یکٹروں کوادا کتے جانے والے مشاہرے متعلق تفصیلات کو کمپنی کے آرفیکز آف ایسوسی ایشن کے مطابق بورڈ میں طرکیا جاتا ہے۔

چئیر مین، چیف ایگزیکیٹیو اورغیرا نتظامی ڈائر بکٹروں بشمول غیر جانبدارڈ ائر بکٹروں کوادا کئے جانے والےمشاہر بے کی تفصیلات کو مالیاتی دستاویزات کے نوٹس میں واضح کر دیا گیا ہے۔

# د ائر یکٹرصاحبان کی رپورٹ

انتہائی مسرت کے ساتھ ڈائر یکٹروں کی جانب سے مالی سال اختیامیہ 30 جون 2020 سے متعلق رپورٹ بمعد آ ڈٹ شدہ مالیاتی رپورٹس پیش کی جارہی ہیں۔

## **كاروبارى نتائج** سمپنى كەلاياتى نتائج كاخلاصەذىل مىس پىش كىاجار با<u>-</u>:

2020	2019
(117,773)	24,895
100,649	118,581
(17,124)	143,476
71,774	(258,262)
-	(1,249,039)
(50,988)	1,277,160
-	113,309
3,662	26,644
-	(77,632)
-	(77,632)
3,662	(50,988)
(0.22)روپے	1.85روپي
	(117,773) 100,649 (17,124) 71,774 - (50,988) - 3,662 - 3,662

### کار پوریٹ اور فنانشل رپورٹنگ کا دائر ہ کار

- ۔ سلمپنی کی انتظامیہ کی جانب سے تیار شدہ بوط غیر مربوط مالیاتی گوشوارے کمپنی کے تمام امور، آپریشنز کے نتائج، ترسیل نفذ رقوم اور حصص میں ردوبدل سے متعلق معاملات کی صحیح تر جمانی کرتے ہیں۔
- ۔ سلمپنی کی جانب سے متعلقہ ریکارڈ کو با قاعدہ قواعد کے مطابق کھا توں میں درج کیا گیا ہے۔
- ۔ تمام تر مالیاتی گوشواروں کی تیاری کے سلسلے میں مناسب محاسبی پالیسیوں پرمستقل بنیادوں پڑل کیا گیا ہے، نیز تمام تر مالیاتی تخمینے معقول اور قرین قیاس ہیں۔
- ۔ غیر مربوط مالیاتی دستاویزات کی تیاری کے سلسلے میں پا کستان میں مروجہ انٹرنیشنل فنانشل رپورننگ اسٹینڈرڈز( IFRS) کوزیراستعال لایا گیا۔
- ۔ اندرونی طور پرکنٹرول کا نظام انتہائی منتظم اورجامع ہے اورا سے مؤثر انداز سے نافذ کیا گیا ہے اوراس پرکمل نظر رکھی جاتی ہے۔ اندرونی کنٹرول کی کڑی نگرانی کاعمل نیفتگی کی بنیاد پر جاری رہے گاجس کا بنیا دی مقصد یہی ہے کہ کمپنی کے اندر کنٹرول کے نظام کو مزید مؤثر بنایا جائے۔

- ۔ الیی کوئی دجہ نظر نہیں آتی جس کی بنیا د پر کمپنی سے متعلق کوئی سوال پیدا ہوتا ہو کہ کمپنی اپنا وجود برقر ارنارکھ پائے۔
- ۔ کارپوریٹ گورنٹس کی بہترین روایات پرعمل پیرا ہونے میں کسی بھی قتم کی کوئی قابل ذکر رو گردانی نہیں کی گئی جیسا کہ کوڈ آف کارپوریٹ گورنٹس 2019 کے ضوابط میں درج ہیں۔
- گزشتہ مالی سال کے مقابلے میں رواں مالی سال کے دوران کمپنی کے آپریشنز میں اہم تبدیلیوں اور ستقتل میں کمپنی کی ترقی اور منفعت کے لئے کیے گئے اہم فیصلوں اور قابل ذکر منصوبوں سے متعلق تفصیلات کو چیف ایگزیکیڈیو کے جائزے میں شامل کیا گیا ہے اور اس کی بورڈ آف ڈائریکٹرز سے منظور کی حاصل کی جاچکی ہے۔
- ۔ سلمپنی کے کاروباری افعال اور مالیاتی متائج کے بارے میں گزشتہ چھرسالوں سے متعلق اہم ترین جھلکیوں کورپورٹ ہذا کے ساتھ منسلک کیا گیا ہے۔
- عیکسوں اور لیویز ہے متعلق معلومات کوبھی مالیاتی دستاویزات کے نوٹس میں شامل کیا گیا ہے۔
- بتاریخٰ 30 جون 2020 تک ملازمین کی تعداد 778 تقمی (1902میں یہ تعداد 755 تقمی)۔

## FINANCIAL AND OPERATIONAL PERFORMANCE

#### **BUSINESS SEGMENTS**

#### **STEEL DIVISION**

Steel Division revenue for FY20 was down 46% YoY at Rs. 1,291.2 million (FY19: Rs. 2,381.4 million). Current year sales mainly relate to 16" and 12" bare pipe orders. During Q4FY20 pipe plant remain productive in execution of 24" and 16" bare pipes order aggregating 113 k.m. Gross profit margins were substantially lower this year at 2.6% (FY19: 4.8%). Lower gross profit margin in FY20 was due to low order intakes and its consequent idling cost. However, orders executed during the year amounted to Rs 1,118.4 million earned gross profit of Rs. 172.5 million i.e. 15.4%. Bottom line loss before tax (LBT) for the period stood at Rs. 392.2 million (FY19: LBT Rs. 198.83 million).

The exchange loss amounting to Rs. 26 million was recorded during the year out of which Rs. 24.7 million was suffered solely in the month of June 2020 due to a sudden decrease in the rupee value when our imported raw material consignment landed at port. Also deferred income amounting to Rs 19.7 million on security deposit was unable to be recognized in the current year due to deferment of lease for one year adding up more loss to the Division. Further, Division operations were impacted during lock down and production was lower than planned due to staffing and supply chain challenges as a result of COVID-19 resulting in idling cost. Above mentioned are some reasons for the loss suffered in the division. Moreover, the retirement benefit charge also impacted the Division the reasons of which has been explained in detail in Message from the Chief Executive Officer.

Distribution and selling expenses fell in line with sales and closed the year at Rs. 9.5 million. As a percentage of sales these were at 0.7% (FY19: 0.5%).

Bare pipe production, in different diameters, was 36.4% lower at 7,675 tons (FY19: 12,068 tons). Line-pipe coating of 88,647 square meters was recorded during FY20 as compared to 340,745 square meters during the FY19.

#### **IID DIVISION**

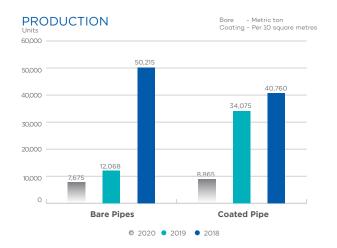
During the year under review, the division recorded investment income of Rs. 389.3 million (FY19: Rs. 191.6 million), constituting primarily of dividends received from associated undertakings, aggregating to Rs. 342.8 million.

The trading portfolio yielded a loss on investments of Rs. 0.93 million, at a negative ROI of 0.5% on weighted average investments of Rs. 133.84 million, on account of unrealized gain of Rs. 37.7 million. The trading portfolio dividend yield for the year stood at 4.8% at Rs. 5.04 million compared to KSE-100 yields of 6%.

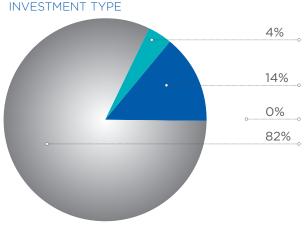
On an overall basis, the equity portfolio, excluding unquoted strategic investments, posted a negative ROI of 3.86% on weighted average investments of Rs. 3,446.4 million. The segment also owns rental properties, the property has been rented out and yielded returns of 8.6% on cost.

Consequently, the Division posted a PBT of Rs. 363.2 million contributing Rs. 4.68 or 2,127% to Company's EPS.





PORTFOLIO CONCENTRATION BY



● Equity Accounted Investments ● FVTPL ● FVTPL - Unqouted ● FVOCI - RP

## THE EQUITIES MARKET -KSE 100 INDEX

The Pakistan Stock Exchange performed marginally better in the year ended 30 June 2020, gaining 520 points (-1.5%) Y-o-Y; closing at 34,421 points. Significant market disruptions throughout the year are attributed to GOP policies geared to increase revenues through taxation measures and a contracting economy, in the face of severe challenges.

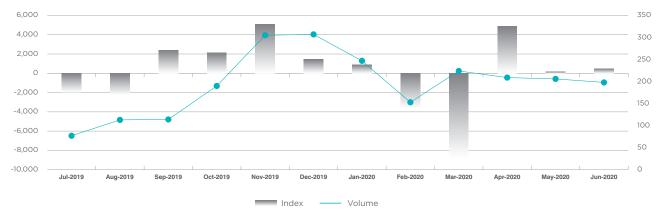
Investors remained risk averse, with low activity on the local bourse (averaging 194.07 million shares per day in 9MFY20 and an average of 204.52 million shares per day, at the end of FY20).

The stability and recovery was short lived as the severity of pandemic led global markets to a near collapse; activity was dampened with similar sentiments on the local bourse. The KSE 100 index fell by 37.78% from 43,000 points on January 14, 2020 to a low of 27,046 points on 26 March 2020, albeit recovering by 7,375 points to close at 34,422 points, on 30 June 2020.

Average volumes increased by over 26% YoY to 196.53 million shares per day in FY20; average daily trade values increased by over 13% YoY to PKR 7.21 billion.

Foreigners remained net sellers in FY20, with net sales of USD 275.24 million, (0.69% of total market capitalization) as on 30 June 2020.

Local investors remained net buyers, led by individual investors leading at USD 204.82 million, and insurance companies at USD 121.55 million, absorbing most of the foreign selling. Banks and Mutual Funds stood at net selling positions of USD 51.30 million and USD 46.94 million, respectively.



#### THE MARKET PERFORMANCE FOR FY20

#### COTTON SEGMENT PERFORMANCE

The division recorded revenues of Rs. 1,346 million (FY19: Rs. 1,685.1 million) and posted a Gross Profit of Rs. 25.8 million (FY19: Gross Profit Rs. 105.7 million).

Operating and Administrative expenses were recorded at Rs. 40.6 million (FY19: Rs. 32.1 million). As a percentage of sales these were upper at 0.6% (FY19: 1.9%).

The year ended with a LBT of Rs. 26.7 million (FY19: Profit before tax Rs. 70.2 million) due to unit remained closed for 57 days because of lockdown and increase in finance cost of Rs. 18.3 million (increase in other income FY19: Rs. 9.4 million) which mainly constitutes increase in borrowings due to working capital requirements. The

operations from Cotton Division constituted a cash profit of Rs. 18.2 million. If there was no COVID-19, idle cost approximately amounting to Rs. 38.2 million would have been covered and eventually would have shown positive bottom line figure.

#### HADEED (BILLET) DIVISION

Hadeed Division recorded sales amounted to Rs. 971.7 million. The production was recorded as 10,894 M.Ton billets by consuming 11,474.82 M.Ton Scrap at an average yield of 94.94%. Gross profit for the year stood at Rs. 11.06 million i.e. 1.14% of sales. Plant was only operational in sugar season for 3 months. LBT for the year was recorded at Rs. 35.4 million.

#### **CS ENERGY DIVISION**

The Division reported a loss of Rs. 26.7 million. Loss was incurred mainly due to Hadeed plant was only operational in sugar season for 3 months whereas remained non-operational during off season as bagasse prices were high. During FY20, 16,341 MW of electricity was generated and sold. Revenue for the year stood at Rs. 279.5 million.

#### CS CAPITAL (PRIVATE) LIMITED

During the year under review, the Subsidiary Company recorded investment income of Rs. 34.2 million (FY19: investment loss of Rs. 58.7 million), portfolio performed well as compare to last year primarily due to receipt of dividend from associated companies amounting to Rs. 18.7 million.

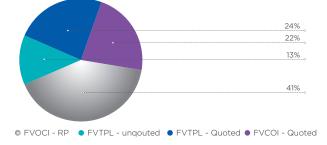
The trading portfolio yielded a loss on investments of Rs. 0.39 million, at a negative ROI of 0.2% on weighted average investments of Rs. 227.5 million, on account of unrealized losses of Rs. 11.42 million. The trading portfolio

dividend yield for the year stood at 5.5% at Rs. 10.86 million compared to KSE-100 yields of 6%.

On an overall basis, the equity portfolio, excluding unquoted strategic investments, posted an ROI of 1.1 % on weighted average investments of Rs. 822.9 million. Total unrealized loss stood at Rs. 26.87 million (FY19: Rs. 340.6 million) and total dividends at Rs. 33.08 million. Consequently the Company posted a PBT of Rs. 23.4 million.

The Company's investment portfolio has been depicted in the chart as below:

#### SEGMENT WISE CONCENTRATION



# QUALITY

Crescent Steel is committed to consistently provide products and services conforming to customer and applicable statutory and regulatory requirements, based on application of modern technology.

By taking into account risks and opportunities, maintaining sustainability and adopting the principle of doing right the first time, customer satisfaction is ensured at all levels.

As part of continuous improvement, it is ensured that measurable and verifiable quality objectives, consistent with the quality policy, are established at relevant functions and levels, including objectives needed to meet product and customer requirements.

The Company retains its authorization to use the API monogram of the American Petroleum Institute, since its inception in 1987. API signifies the highest international standard accredited for quality of steel line pipes. With its high class team and management support, Crescent Steel continues to improve its quality management

system developed against international standards API Q1 and ISO 9001.

The quality control function ensures that the product manufactured is in complete compliance with client requirement by utilizing highly skilled inspection and testing team and state of the art equipment. Crescent Steel strictly adheres to its quality policy to ensure that quality is embedded from the start to the end of the value chain. The management ensures measurable and verifiable quality objectives are set throughout the organization, from the initial inspection of raw materials to the transportation of the finished product to the customer.

Cotton division is committed to deliver best quality Yarn with prediction approaches for determination / evaluation of the yarn properties through state of the art instruments by USTER Technologies. Equipped with Japanese & European machinery and variety in quality Cotton / Synthetic products ensures our production with zero sales return.

# CHALLENGES AND INITIATIVES

## CHALLENGES GLOBAL HEALTH CRISIS

As COVID-19 started to spread all across the globe by early 2020, countries across the world were on a complete lockdown, causing huge disruptions to supply chain networks. The crisis forced companies to shift focus to keeping employees safe and in working with communities to combat the effects of the pandemic. In this environment facilities like ours, working to develop reliable supply chain partners on the basis of both cost and quality, as well as maintaining minimum inventory levels has come into question. In particular for Pakistan where most raw materials are sourced from other countries and where a robust local supply chain is absent; building local supply chain resilience has become a key ask.

The pandemic induced crisis and ensuing lockdowns globally caused liquidity issues as cash generation from operations came to a halt and buffers built into business were all adversely affected given the scale of the crisis. To manage liquidity, we availed concessional financing made available through the central bank window so we could retain and continue to run our payroll. In addition to this we had some long-term loans deferred for a year to manage cashflow pressures as plants remained idle.

The crisis has also brought into focus the importance of building resilience within the business to combat unprecedented natural calamities and crises. For Crescent Steel we are proud that our IT infrastructure, enabling us to rapidly transition to remote working, in order to keep our employees safe – this was a priority. Our systems and people proved to be agile in adapting in the face of unprecedented challenges.

Now, as things have started to ease out managing our business in a manner that we can strike a balance between cost and resilience and building buffers to shocks has become increasingly important.

#### TARIFF ANOMALIES AND TARIFF STRUCTURE CERTAINTY

The prevailing tariff structure in Pakistan does not reflect the fundamental cascading principle, especially with engineering products. Tariff rates typically increase with the degree of processing of a product and is meant to incentivize import substitution and discourage commercial imports that are draining foreign exchange.

Our line pipe unit competes for business against mostly foreign bidders, and excessive duties on critical raw materials and consumables impacts our ability to remain competitive; in order to ensure a level playing field and to develop the local engineering sector, it is necessary that tariffs are rationalized with cascading duties. While anomalies in the tariff structure of Hot Rolled Coils (HRC) and Steel Line Pipes have been reviewed recently with reduction in duties imposed on HRC, foreign suppliers with predatory pricing, export rebates and artificially depressed cost levels are able to prices local line pipe manufacturers out of market. Therefore a countervailing duties and regulatory duties must be reviewed and imposed only on products that are manufactured in sufficient quantity locally; additionally, policy on import substitution should have a clear objective to support local value addition.

Similarly the tariff structure on critical raw material for the steel construction sector, steel scrap remains high; in an already depressed market, high import tariffs hurt profitability as demand in the domestic market remained weak. Furthermore, anomalies relating to the Import Trade Price (ITP) of Steel Scrap, which was significantly higher than the market rate of imported scrap, have been addressed in the the Federal Budget FY20-21; however, this should be removed altogether, considering the volatile nature of the Steel Recycling industry. Local production of steel scrap is negligible and of undesirable quality - most steel scrap consumed in Pakistan is imported. These factors have made steel construction products such as billets and deformed bars significantly more expensive than manufacturers in countries in our region and has limited potential export opportunities.

Additionally, the uncertainty around tariff structures and the absence of an import substitution policy or effective cascading tariff structures, makes it difficult for business owners to bring in new investment and innovation. The tariff concessions available to importers of value added steel products for projects under the Fifth Schedule of the Customs Act is concerning, as it favours imports of steel line pipes, steel billets and steel reinforced bars for various projects of national importance.

We remain connected with relevant stakeholders, including the Engineering Development Board (EDB), the Ministry of Petroleum and the Tariff anomaly committee to share our views and pain points about tariff and duty structures, the certainty of these levies as well as the need to introduce effective cascading duties and import substitution policies.

#### **REGIONAL COMPETITION**

Regional players in the local line pipe industry, specifically Chinese manufacturers have a competitive edge and are able to beat local prices on the back of export rebates and depressed input costs. Local manufacturers on the other hand face rising input costs in varying forms and degrees in addition to tariff anomalies mentioned above. Consequently, local manufacturers face difficulties in beating foreign prices without significant erosion to margins.

#### CAPITAL MANAGEMENT AND LIQUIDITY

Lower margins over the last three years and a significant decline in demand due to COVID-19 resulted in increasing liquidity pressures during the year, exacerbated by a steep fall in the stock market which directly affected working capital buffers built into our business. To counter this we raised additional financing on concessional rates and are comfortable that we maintain strong relationships with providers of capital as well as a low gearing ratio enabling us to raise further debt if necessary.

#### **SUPPLY CHAIN**

The business continuity of upstream suppliers and downstream distributors has become more dependent on their ability to provide safe working environments for their staff, operate efficiently and ethically and think sustainability in everything they do. COVID-19 presents a window into the long-term resilience of businesses by highlighting the response to severe stress and change. It brings to the fore the importance of continued focus on Environmental, Social and Governance (ESG) priorities in order to build revenues and secure continuity.

In the current landscape with significant restrictions placed on remittances, we are faced with inordinate delays in procuring small value, yet critical items. The devaluation of the Pak Rupee has caused a dramatic increase in costs of procurement and logistics and global challenges have led to rising freight rates and input costs for suppliers, further increasing procurement costs This is further compounded by the nature of our businesses, which are mostly project based, with supplies of products manufactured against specific quality standards and customer specific requirements. Sufficient transport infrastructure through railways, and inland waterways, is unavailable - in-bound and outbound logistics are managed entirely through trucking; this is expensive and increases our carbon footprint. In the absence of quality suppliers available domestically there is a heavy reliance on imported supplies; this adds an element of risk to our supply chain in terms of material availability and lead times. Customs Procedures and Policies work against us, especially in the current environment, where Customs officials are concerned with increasing revenue, frivolous claims and assessments remain a time-consuming challenge.

In our core business (Bare and Coated Pipes), the issue of lead times is pronounced as a majority of our business is project based, with customized raw material and consumables; therefore, managing lead times for inbound logistics against stringent delivery deadlines remains a significant challenge. We leverage our long-standing relationships with leading suppliers to minimize disruptions at our facilities.

For our Steel melting Division (Hadeed/Billets), Customs Valuations on our Raw Material result in higher duties and taxes and intense scrutiny of incoming Steel Scrap by customs officials results in clearance delays, increasing costs. The local supply chain associated with the melting industry is highly disorganized, this results in higher costs of procurement from local suppliers. Furthermore, inbound logistics of raw materials is subject to volatile fuel costs, confusion on axle load policies, and increasing demurrage and detention costs (due to customs related hurdles, distance of our plant from the port, as well as road conditions and infrastructure).

Through dynamic sourcing and logistics strategies we strive to ensure quality and mitigate costs wherever possible; we have a high reliance on Chinese supplies to take advantage of favorable Free Trade Agreement Tariffs and to manage foreign exchange exposure. We use our long-standing relationships with our key suppliers to gather credible data and leverage the best possible deals. We are proud of our relationship capital with our foreign and local suppliers; this enables us to buy the right time, from the right place, at the right price.

#### SPINNING OPERATIONS

Higher input costs, especially raw material and energy have made it difficult to remain competitive. This is compounded by the additional advantage available to regional counterparts in the form of export rebates and other incentives. The recently mandated sales tax registration is resulting in a massive decline in demand as most people in the segment are not sales tax registered. While this is a necessary step, the immediate blanket implementation is causing a slowdown in business. Additionally, as sales tax refunds are not issued in cash and need to be adjusted, this is an additional working capital constraint for business. Furthermore, lack of availability of quality raw material locally has increased reliance on imports, and has increased our inventory management costs as well as financial exposure.

## CYCLICAL NATURE OF STEEL PIPE INDUSTRY

Cyclicality in sales is a significant challenge particularly for large diameter pipe manufacturers. Given the reliance of large diameter pipe manufacturers on public sector and pipeline augmentation projects of gas utility companies. This was particularly felt as the order pipeline for line pipes dried up completely on the back of cuts in government spending and a review of the national energy infrastructure strategy. Additionally domestics water infrastructure development projects and construction projects are highly price sensitive and have an opaque procurement process; it remains a challenge to penetrate these segment.

#### CURRENCY DEVALUATION AND FX VOLATILITY

The company imports majority of its inventory in the form of raw material and spare items. Transactions are carried out in USD and CNY. Rupee depreciated by 5% and Fiscal indicators have continued to deteriorate. In order to protect ourselves from this volatility we are working with our suppliers, who are mostly based in China to establish trade in Yuan. This move will allow us to book forward covers and protect us from adverse FX movement.

## INITIATIVES

Innovation, machinery optimization and process improvement initiatives are of great value to us at Crescent Steel. We remain persistent in our quest for enhancing yield through persistent enhancements in our procedures and framework. We trust that focused change activities lead to increased productivity, enhanced uptime, better quality products, good service, and environmental conservation.

#### **STEEL DIVISION**

In order to meet customer demand for large diameter heavy wall thickness pipes, we have been constantly upgrading our manufacturing facility with latest technology and giving extra emphasis on employee training, to meet the product quality requirements as defined by the customer and American Petroleum Institute.

#### **INFORMATION SYSTEMS**

The function continues to provide up to 99% uptime for all critical systems and at the same time keep focused on business continuity and disaster management. A number of new applications like MS Teams, Work from Home initiative, Time Office Management for Cotton Division and License module of IT Asset Management have been implemented to facilitate business processes and bring about efficiency across the enterprise. Retention of skilled IT resources continues to be a challenge and we expect this to persist. Mitigation of this threat is being managed through induction of new resources and continuous training programs.

## OPPORTUNITY AND RISK REPORT

#### Opportunities and risks are inherent to entrepreneurial activity. We have put systems and processes in place to identify risks at an early stage and to counteract them by taking appropriate action.

The Company conducts business in a complex and challenging environment and is therefore exposed to number of external and internal risks that may present threats to its success and profitability. Every business decision taken is based on weighing the associated risks against rewarding opportunities. We take measured risks as we strive to seize business opportunities that are compatible with our long-term vision.

## **RISK MANAGEMENT POLICY**

Crescent Steel is committed to implementing an organizational philosophy that ensures risk management is an integral part of corporate objectives, plans and management systems.

Compliance with legislative requirements underpin the Company's risk management policy.

Risk management objectives are:

- To ensure risk management is adopted throughout the Company as a prudent management practice.
- To ensure that all employees are made aware of the need to manage risk and to promote a culture of participation in that process.
- To protect the Company from adverse incidents, to reduce its exposure to loss and to mitigate and control loss should it occur.
- To ensure the ongoing unimpeded capacity of the Company to fulfil its mission, perform its key functions, meet its objectives and serve its customers.
- To reduce the costs of risk to both the Company and its stakeholders.
- To enable compliance with appropriate regulations, wherever applicable, through the adoption of best practices.
- To ensure business growth with financial stability.

### OPPORTUNITY AND RISK MANAGEMENT

Opportunity and risk management is one of the essential elements of the Company's corporate governance and creates a balance between entrepreneurial attitude and risk levels associated with business opportunities.

In our internal risk reporting, risks are defined as potential future events or developments that could lead to a negative deviation from our (financial) targets. In parallel, opportunities are defined as potential events or developments that imply a positive deviation from our planned (financial) targets.

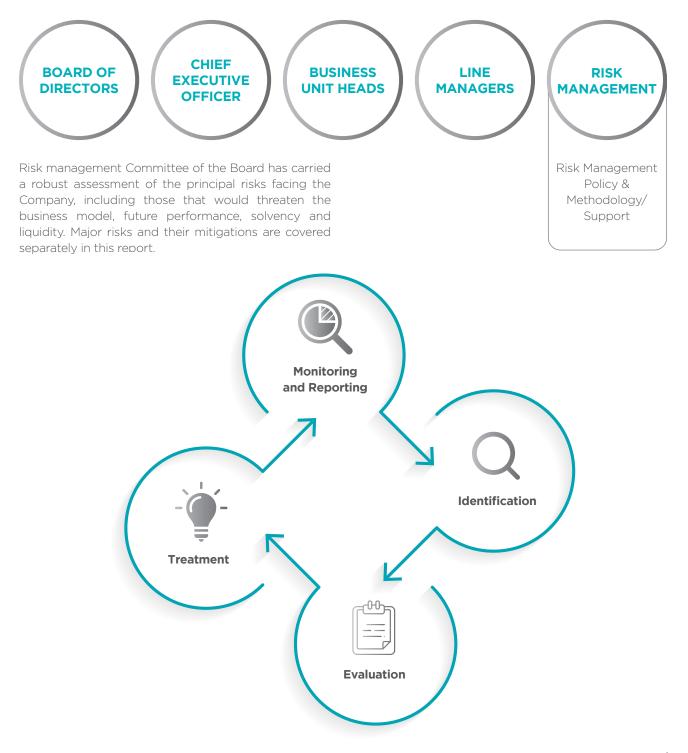
### OPPORTUNITY AND RISK MANAGEMENT PROCESS

We identify opportunities as part of the annual business strategic planning cycle, during which the segments analyze internal and external factors that may positively / negatively affect the development of our business. These may be factors of a social, economic or environmental nature. The core phase of our strategic planning process normally takes place before the start of the year.

Our risk management system supports recognition of developments likely to jeopardize the future performance of the Company and helps take preemptive action against unnecessary risks. Risk management at Crescent Steel is about safeguarding our ability to create value for all of our stakeholders and is carried out within the governance structures of the group.

Operational risk identification, management and reporting are achieved via a bottom-up approach. Risks are then managed strategically in a top-down approach emanating from the board. Risk Management Committee comprising of Board members is tasked to govern the risk framework of the Company. Internal audit assists the management in identifying risks along with their mitigating control. Our plan is to implement a single risk management, reporting and governance framework into all the relevant departments, divisions and services within the group such that the group risk function (as is also occurring with governance, compliance and sustainability functions) will be centralised into a foundational, group-wide process, and embedded into the day-to-day management of each of the group's businesses and functions and into each manager's responsibility.

This framework will help create greater accountability, identify opportunities and help manage risks at all levels.



## MAJOR BUSINESS RISKS AND THEIR MITIGATION

MAJOR BUSINESS RISKS	MITIGATING FACTORS / ACTIONS IN PLACE	SOURCE OF RISK	SENSITIVITY
MACRO-ECONOM	C SITUATION AND POLITICAL INSTA	BILITY	
Our major sales over the last few years have been generated through the Steel Division, primarily constituting sale of line pipes two the state- owned gas utilities. These companies award business through a tendering process and instability in government and fiscal constraints that may slow down progress on energy and water infrastructure projects will adversely affect our topline.	The Company has built a strong and resilient corporate structure that buffers shocks; this has been demonstrated in FY19 and FY20 where revenues from the steel division were insignificant. Our investments division also provides us with the unique opportunity to hedge against any downsides in core business areas by investing in high performing sectors and provides a liquidity buffer in difficult times.	External	High
RAW MATERIAL S	OURCING / PRICING		
As a majority of our core business is tendered for, there is a lag between bidding for the works and sourcing required raw material for the order. The lack of robust local availability exposes us to a 60-90 day raw material price risk as raw material sourcing is only secured once a tender has been awarded. In periods of high price volatility this exposure can lead to an erosion of margins or having to fulfill orders at losses.	The Company does not speculate or trade in its raw materials requirement and aims to use its purchasing power and long term relationships with suppliers to acquire raw materials and safeguard their constant delivery at the best conditions and with the minimum time-lag between receiving an order and procurement of raw material. The supplier base is constantly increased to ensure uninterrupted procurement and reduction in lead-times. The Company uses various available means to minimize any losses due to adverse price movements.	External	Medium – High
DEPENDENCE ON	SUPPLIERS / CUSTOMERS		
Risk of not identifying alternate suppliers for key raw materials may hamper business operations for our core segments. Also, dependence on few customers especially in Steel Division may lead to business interruptions and financial loss.	Company actively strives to search for competitive suppliers for all its raw materials in both local and international markets. The Company constantly seeks to increase its customer base and product offering to maintain and grow its revenues.	Internal – External	Medium

MAJOR BUSINESS RISKS	MITIGATING FACTORS / ACTIONS IN PLACE	SOURCE OF RISK	SENSITIVITY
INVESTMENT RISK			
Adverse stock market developments may affect the profitability and valuation of assets.	The Company has significant investments in marketable securities. To reduce this risk to an acceptably low level, it follows a diversified investment policy and actively manages its portfolio to match the required risk profiles.	External	High
CURRENCY RISK			
Exchange rate fluctuations or local currency devaluation may have an impact on financial results due to reliance on imported raw material.	The Company uses various available means, including Dollar based bidding for international tenders. Due to non-availability of forward cover booking in USD, we are negotiating with our Chinese suppliers of key raw materials to establish LCs in CNY to protect ourselves from the USD/ PKR volatility, allowing us to hedge against exchange rate losses.	External	High
INTEREST RATE R	ISKS		
An increase in interest rates will increase the Company's borrowing costs and reduce profitability.	Company avails financing at competitive rates from varying financial institutions. Also, borrowings are based on floating rates to minimize interest rate risks.	External	Medium
CREDIT RISK			
Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet their contractual obligations, and arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities.	To manage exposure to credit risk in respect of trade receivables, management performs credit reviews considering the customer's financial position, past experience and other factors. The tender approval committee approves sales tenders and credit terms. Where considered necessary, advance payments are obtained from certain parties whereas sales made to major customers are secured through letters of credit.	Internal	Low
SAFETY AND SEC	URITY OF ASSET		
There is a risk that operational assets of the Company may be lost, damaged or made redundant due to theft, fire or any other unforeseen events that will adversely affect the operations of the Company.	The Company has designed and implemented high quality standards for safety and security of all the operational assets and compliance with such standards is strictly ensured and monitored. Apart from safety and security policies and procedures, the Company has fully insured all the assets of the Company to safeguard them from any unforeseen adverse event and to reduce the resulting financial and operational loss to minimum level.	Internal	Low

MAJOR BUSINESS RISKS	MITIGATING FACTORS / ACTIONS IN PLACE	SOURCE OF RISK	SENSITIVITY			
HEALTH, SAFETY AND ENVIRONMENT						
Risk related to health, safety and environment can adversely affect our operations. These can be associated with personal health and safety, product quality and safety and environmental efficiency. An unfavourable incident can have a major impact on our Company and communities and may cause reputational damage and business disruption.	Our business operations are run in compliance with international Quality, Health, Safety and Environmental standards. Moreover, we consistently do efforts to minimize our environmental impact by energy conservation and other measures with community partners. We have and continue to carry out awareness campaigns for our employees on precautionary measures regarding Covid-19 and about protecting their families and the community at large.	Internal	Medium			
COST AND AVAILA	BILITY OF FUNDS					
Exhaustion in the steady availability of funds and rise in interest rates may adversely affect liquidity and overall financial conditions. This is risk is further compounded due to assets and funds pledged to obtain Performance Bond Guarantees that remain active over many years thus constraining the availability of funds.	Company keeps assessing its financial (funded and non- funded) requirement against its ability to borrow. Where our financing requirements exceed our ability to borrow, we seek to secure alternate avenues of raising finance including from shareholders, for business and operational need. The significant portion of working capital requirements of the Company is arranged through short term financing. To successfully mitigate these risks, the Company has secured sufficient financing facilities to meet these requirements. The Company's held for trading investments portfolio is also managed to meet the working capital needs, if required. Also borrowing rates are based on floating rates to minimize interest rate volatility.	External	Medium			
INTERNAL CONTROLS						
In the absence of effective internal controls, the Company may be exposed to financial irregularities and resultant losses	A robust internal control system is in place that is continuously monitored by the Company's Internal Audit Function and through other monitoring procedures. The process of monitoring internal controls is an ongoing process with the objective to further strengthen the controls and bring improvements in the system. The controls in place also cover areas ranging from safeguarding of assets, compliance with laws and regulations and accuracy and reliability of records and financial reporting.	Internal	Low			
REGULATORY COMPLIANCE						
Non-compliance with laws and regulation may result in penalties, reputational damage and business interruptions.	We strictly monitor our compliance with laws and regulations and all the changes in regulatory environment are dealt with proactively. Apart from external compliance we put emphasis on compliance with our 'Code of Conduct' and 'Governing Principles' which are in line with best practices.	Internal	Medium			

MAJOR BUSINESS RISKS	MITIGATING FACTORS / ACTIONS IN PLACE	SOURCE OF RISK	SENSITIVITY						
INCREASE IN COMPETITION THROUGH LEVERAGING OF TECHNOLOGICAL CHANGES									
Competitors may be able to identify and implement a major technological step, resulting in product substitution, improvement in their production efficiencies and lower costs. The Company's inability to implement similar steps may make it uncompetitive	Through corporate agility and strong market sensing, the Company remains abreast with information on product changes, demand and any technological advancements in current manufacturing processes to ensure that the Company at least matches but ideally, exceeds the quality and service performance of competitors. The Company continuously adds to its product and service offering along with constant expansion efforts to meet growing capacity demands and specific product needs.	External	Low						
EMPLOYEE RECRU	JITMENT AND RETENTION								
Failure to attract and retain the right people may adversely affect the achievement of the Company's growth plans.	A strong emphasis is placed on the Company's human resource and its skill set. We utilize talent management and human resource tools to attract, retain, motivate, train and nurture personnel and staff.	Internal	Low						

### **OPPORTUNITIES**

In the short term we aim to capitalize on our organizational strengths and over the longer-term horizon we aim to modernize by creating new business opportunities to help the accomplishment of the Company's expressed vision.

Building supply chain resilience by strengthening existing supplier relationships and exploring supplies from regions not previously considered with a longerterm focus on building capacities of local suppliers to ensure future sustainability.

We are the only functioning large dia pipe manufacturer in Pakistan and also have the highest production capacity as well. With this strategic edge, the Company actively participates in gas infrastructure and water sector pipe projects to fully utilize its potential. With the expected upcoming gas infrastructure and waterworks projects, we are fully poised to capture this opportunity.

We have diversified into capital markets, energy and steel billet manufacturing sectors by continuously investing in our business segments. We are well placed to fulfill the development needs of the country. The Company is committed to search all possible avenues to maximize the pace of growth of the Company and Shareholders wealth.

# HEALTH, SAFETY AND ENVIRONMENT

At Crescent Steel, we impose the highest standards of safety and protection on our staff and the space in which we operate, calling on our people to put health, and safety and environment at the heart of what they do.

The management at Crescent Steel is committed to continuously improve our practices with respect to HSE. HSE objectives are set regularly to meet more and more stringent targets.

The HSE management system at Crescent Steel is developed against international standards, ISO 14001:2015 and OHSAS 18001:2007. The Company is in the process of migrating from OHSAS 18001:2007 to ISO 45001:2018 to further strengthen and improve the HSE management system.

### POLICY

CSAPL is committed to providing a safe and healthy workplace for its employees and those who are associated with the company including customers, suppliers, contractors and visitors.

CSAPL strives proactively to prevent or minimize all possible causes of injury and ill health, eliminate hazards and reduce OH&S risks, protection of the environment, prevention of pollution, reduce carbon footprint, minimize waste, conserve energy, enhance safety awareness, impart HSE training, prepare for emergencies and, manage environmental impacts arising from the workplace, products and services that can affect surrounding communities and the environment at large.

CSAPL consults employees on matters affecting their health and safety, encourages communication and participation, and considers Health, Safety and Environmental (HSE) compliance at all times as a responsibility of everyone in the organization.

CSAPL is also committed to complying with all legal, regulatory and other HSE requirements to which it subscribes. At CSAPL, a comprehensive HSE management system is in place to review objectives and targets for continual improvement while the policy is disseminated to all stakeholders.

#### CULTURAL CHANGE THROUGH COMMUNICATION

Communication is critical to creating the conditions to meet our objectives on Safety at the workplace. We have one-on-one HSE orientations for all new starters and an HSE briefing for all new visitors. One of the key aims of this exercise is to encourage a culture of care and safe practices.

#### RAISING AWARENESS AND ENGAGING OUR PEOPLE

We all have a part to play in keeping our workplaces safe. One of the most effective ways we can do this is by being aware of the risks around us and acting to address these. That's why we actively encourage all our people to regularly assess their working environments and report any identified risks - as they rise. To create awareness and encourage a safety first culture, we use different mechanisms of engagement including safety talks, employee suggestion portal and real time reporting of un-safe acts and conditions of lost workdays due to workplace related illness or injury.

Managers up and down the line are directly accountable for the implementation of the health and safety processes and achieving desired results. Our HSE Professionals keep an eye on every part of the workplace, looking for opportunities to eliminate risk, prevent incidents, and ensure all employees are engaged. At all our operations, supervisors involve the workforce in both formal and informal interactions every day to ensure safety remains in the forefront prior to starting, as well as during, every task they perform.

### ENHANCING WELLBEING

A key priority of our agenda is the prevention of workrelated illnesses. While there is clear evidence that employment can have a positive effect on personal wellbeing, poor health in the workplace can present significant safety risks. We offer a range of services to help enhance the health of our employees. These include regular medical checkups for employees in certain roles and comprehensive healthcare benefits for staff.

# CORPORATE SOCIAL RESPONSIBILITY



Corporate Social Responsibility (CSR) is deeply embedded in the culture of our Company since its inception. The focus towards CSR originates from the management's objective to play a meaningful role for the betterment of society. Our vision and values are designed to incorporate the essence of giving in our employees.

Crescent Steel believes in sustainable development in order to meet the needs of today, without compromising the needs of tomorrow. Our Corporate Strategy incorporates commitment to sustainable development that involves balancing short and long-term interests, and integrating economic, environmental and social aspects into our business decisions. We actively seek to infuse sustainability into our operations and processes.

Our CSR activities are divided into four categories: the economic, legal, ethical and philanthropic/discretionary responsibilities to our stakeholders – these principles are already well integrated into our day to day work. Our philanthropic CSR policy allocates 2% to 5% of pretax profits towards focused community investments in the education, environment, health and societal sectors.

Discretionary giving for us is a function of the Company's profitability – as Company profits decline so does discretionary giving. To sustain giving in periods of low business, we operate an independent foundation to enable contributions during challenging times.

However, since the Foundation received its approval of a non-profit organization from the tax authorities,

business conditions did not merit any incremental funding to the Foundation. The current fund balance stands at Rs. 7.8 million approx. Including endowed funds of Rs. 7.65 million to support philanthropic causes in periods of low income. We are working to gradually move our discretionary giving through the foundation in the future.

As a result of challenging business conditions and cashflow constraints our giving remained restricted again this year. Crescent Steel posted a loss before tax of Rs. 117.77 million and working with selected community partners the Company made social investments of Rs. 1.62 million (FY19: Rs. 2.5 million; FY18: Rs. 45.9 million) this year.

Our people volunteered 909 hours (FY19: 1,484 hours) to structured community programs throughout the year.

Detailed information and analysis on our 2020 environmental and social performance will be published in the Crescent Steel Corporate Social Responsibility Report 2020 while selected partnerships are also captured below.



#### COMMITMENT TO EDUCATION

Pakistan faced serious challenges in this academic year as schools were forced to close down due to the Coronavirus pandemic. The underprivileged are suffering the most as education of 40 million students has been disrupted and over 300,000 schools have been closed down since March 2020. Over 50 million students now risk falling behind due to technological inequities.

The federal government has made out-of-school children a national priority. While enrollment and retention rates are constantly improving, but progress has been slow to improve education indicators in the country due to the vast gap which exists between the knowledge imparted by public and private sector schools.

We target our investments towards primary and secondary education and skills learning programs and also continue to support tertiary level education for children of employees and other merit students at recognized schools in Pakistan and abroad.

We currently support 5 students in universities in Pakistan, US and Germany including 3 children of employees through our scholarship program. 21 students have been supported in full or in part for tertiary programs.

### EDUCATION NON-PROFIT PARTNER

#### THE CITIZENS FOUNDATION

Investing towards an educated Pakistan is our top priority as it is a major driver of social progress. In our efforts towards an educated Pakistan, we have been in partnership with The Citizens Foundation (TCF) since 1996 to support quality education.

To date the Company has helped build 21 schooling units (16 primary and 5 secondary school units) and continues to support 15 schooling units (12 primary and 3 secondary school units). An estimated 3,814 children have graduated from primary schools supported by us. Combined enrolment in these schools today is 3,683 students, the majority of whom reside in some of the most impoverished communities of the country; 46% of these students are female.

This year, TCF organized an Ilmathon, a walk-for-acause that aims to bring together people of all ages and backgrounds to band together to support TCF and its mission. Crescent Steel supported TCF by sponsoring one child's education for one academic year and one child's education for their entire eleven years of education at a TCF School.





### **COMMITMENT TO HEALTH**

Pakistan is attributed to declining quality and quantity of public healthcare, low healthcare budgetary expenditures, extreme poverty and lack of health infrastructure and personnel. Access to quality healthcare and emergency medical services remain an area of concern. Government expenditure on healthcare was only 1.1% of GDP in FY19, far below the WHO recommendation of 5%.

In an effort to make basic healthcare accessible to all, Crescent Steel continues to support healthcare initiatives through donations and volunteering time for selected partners in the Health Sector.

### HEALTH NON-PROFIT PARTNERS

#### THE HEALTH FOUNDATION

The Health Foundation aims to promote healthy practices for management of diseases and focuses on the eradication of Hepatitis B and C.

In 2016, The Health Foundation (THF) had initiated a project; "The Rashidabad Hepatitis Free Community Model." The aim of the project is to establish a state of the art community based Hepatitis Free Community Model, linked to a Hepatitis center in Rashidabad, where people have access to advice and treatment regarding Hepatitis B and C, along with awareness sessions and facility for immunization against Hepatitis B. We had pledged our support for this project which is due to complete in 2021. To date, a total of 8,445 people have been sensitized regarding Hepatitis B and C protection and prevention through 239 targeted community awareness sessions, 1,781 Hepatitis C patients have completed treatment and 83 Hepatitis B patients are currently under treatment.

#### THE INDUS HOSPITAL BLOOD CENTRE

Indus Hospital established the first centralized blood bank of Pakistan in 2013 with a vision to collect and provide blood to patients through voluntary donations. 30 employees from our Head Office and Nooriabad facility donated 15,000 ml of blood through the Indus Hospital Blood Drive held during the year.

#### COMMITMENT TO COMMUNITY AND THE ENVIRONMENT

Pakistan's Climate Risk Index (CRI) in 2018 stood at 87.83, the fifth most affected country in the world to climate change. Pakistan lost 9,989 lives, suffered economic losses worth \$3.8 billion and witnessed 152 extreme weather events from 1999 to 2018. Pakistan's vulnerability to climate change is increasing due to increasing carbon emissions, population, and deforestation.



Our business strategies take full account of potential environmental impact of our operating decisions to ensure environment protection. We also take part in different initiatives during the year in an effort to protect the environment.

### EARTH HOUR 2020

Individuals, businesses and cities in 190 countries and territories worldwide took part digitally and at home to show solidarity with our planet – our home. We, at Crescent Steel celebrated Earth Hour by switching off all unnecessary lights across all our campuses.

#### ENVIRONMENT NON-PROFIT PARTNER

#### WWF - PAKISTAN

#### Marine Conservation: Mangrove Plantation

Crescent Steel has been an active supporter of WWF in their effort to conserve the marine life by planting mangroves. To date, we have planted 1,700 mangroves, which we continue to maintain through monetary contributions that ensure that for every mangrove that doesn't survive, WWF will plant another sapling. These 1,700 mangroves have reduced our carbon footprint by 31.32 tons.

We plan to plant more mangroves in the upcoming years to preserve our ecosystem.

#### TREE PLANTATION ACTIVITIES AT OUR CAMPUSES

During the year, we planted 325 trees. Over the years our plantation size has increased to over 25,548 trees. These trees will help reduce our carbon footprint by 1.92 tons annually.

#### TREE PLANTATIONS



#### **COMMITMENT TO SOCIETY**

Pakistan faces a number of social issues that impact the community and the society at large. Alongside targeted investments in the education, healthcare and environmental segments, Crescent Steel also focuses on different community development programs.

### SOCIETY NON-PROFIT PARTNER

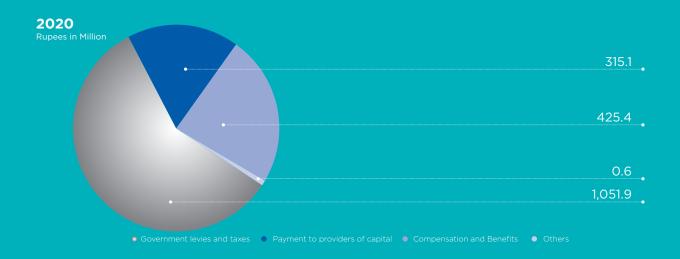
#### MAKE-A-WISH FOUNDATION

Make-A-Wish Foundation is dedicated to granting life changing wishes of terminally ill children. With the help of donors and volunteers around the world, Make-A-Wish Foundation has collectively granted more than 500,000 wishes worldwide. This year, our employees volunteered to grant wishes of 21 children.

# CONTRIBUTION TO NATIONAL EXCHEQUER AND ECONOMY

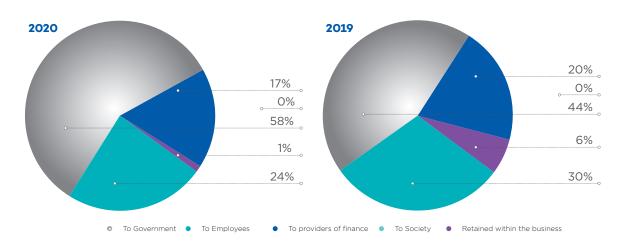
# CONTRIBUTION TO THE NATIONAL EXCHEQUER AND THE ECONOMY AGGREGATES TO RS. 1,793.1 MILLION (FY19: RS. 1,415.8 MILLION).

The Group contributed Rs. 1,051.9 million (FY19: Rs. 645.7 million) towards the national exchequer on account of Government levies and taxes. Contribution to the Economy included Rs. 315.1 million (FY19: Rs. 317.8 million) on account of payments to providers of capital and Rs. Nil (FY19: Rs. Nil) in the shape of shareholders' returns through cash dividends. On a Group level the Company provided employment to 778 (FY19: 760) full and part-time employees with compensation and benefits of Rs. 425.4 million (FY19: Rs. 449.5 million).



# STATEMENT OF VALUE ADDITION

	2020		2019	
	Rupees in '000		Rupees in '000	%
WEALTH GENERATED				
Total revenue	4,897,788	100%	4,754,162	100%
Bought-in-material and services	(3,100,120)	63%	(3,544,760)	75%
	1,797,668	37%	1,209,402	25%
WEALTH DISTRIBUTED				
To Employees				
Salaries, wages and other benefits	424,118	24%	362,817	30%
To Government				
Income tax, sales tax, custom duties, WWF and WPPF	1,047,729	58%	527,185	44%
To Shareholders				
Dividend	-	0%	-	0%
To providers of finance				
Finance costs	308,939	17%	244,282	20%
To Society				
Donation towards education, health and environment	618	0%	2,836	0%
Retained within the business for future growth				
Depreciation, amortization and retained earnings	16,264	1%	72,282	6%
	1,797,668	100%	1,209,402	100%



# **DISTRIBUTION OF WEALTH**

# EVA AND FCF

# **ECONOMIC VALUE ADDED (EVA)**

EVA attempts to capture the true economic profit of the Company. It also provides a measurement of a Company's economic success (or failure) over a period of time.

Rupees in '000	2020	2019
Profit before interest and tax	191,166	269,177
Taxes	<u> </u>	<u>118,581</u> 387.758
Net operating profit after tax (NOPAT)		387,738
Total capital employed	8,474,615	7,413,101
Cost of capital (%)	12.54%	16.53%
Cost of capital (COC) (Rs.)	1,062,717	1,225,386
	(770,902)	(837,628)

The negative number of EVA reveals that the company is less covered from its cost of capital.

### **FREE CASH FLOW (FCF)**

Free cash flow is the cash left over after the company pays for its working costs and capital expenditure requirement.

Cash flow from operating activities Capital expenditure Free cash flow	(1,385,637) 	(228,364) 130,698 (359,062)

FCF - it indicated how deficient an organization is at generating cash.

# SUMMARY DATA AND PERFORMANCE INDICATORS For The Current And Past Six Financial Years

Pei	formance Indicators	2020	2019	2018	2017	2016	2015	2014
A -	Profitability Ratios							
	Earnings before interest, taxation, depreciation							
	and amortization (EBITDA) (Rs. in millions)	416.9	384.6	1,308.4	1,682.0	1,675.5	254.9	562.9
	Profit before taxation and depreciation (Rs. in millions)	107.9	140.1	1,076.3	1,492.2	1,424.8	167.2	473.5
	Gross profit ratio (%)	1.3	5.4	11.5	18.2	28.9	1.5	5.7
	Operating profit margin to sales (net) (%)	5.0	6.6	17.1	15.5	21.0	6.8	11.5
	Net (loss) / profit margin to sales (net) (%)	(0.4)	3.5	10.7	9.9	13.0	5.1	8.9
	EBITDA margin to sales (net) (%)	10.9	9.5	18.6	16.5	22.6	12.1	14.0
	Operating leverage ratio	4.83	1.84	0.77	0.03	3.90	1.41	3.08
	Return on equity (%)	(0.3)	2.7	11.2	14.8	16.7	2.6	9.0
	Return on average equity (%)	(0.3)	2.4	11.1	16.0	19.6	2.6	9.0
	Return on capital employed (RoCE) (%)	2.3	3.6	13.9	15.9	18.3	3.0	10.7
	Return on average capital employed (%)	2.4	3.3	12.9	17.1	23.5	3.2	10.5
	Return on average assets (%)	(0.2)	1.6	6.8	9.3	13.0	2.1	7.5
в-	Liquidity Ratios							
	Current ratio	1.1 : 1	1.2 : 1	1.4 : 1	1.4 : 1	1.4 : 1	1.4 : 1	2.3 : 1
	Quick / Acid-test ratio	0.6 : 1	0.9 : 1	0.9 : 1	0.9 : 1	0.7 : 1	1:4.1	1.6 : 1
	Cash to current liabilities (%)	(14.2)	(32.7)	(5.8)	(4.7)	(3.7)	(24.6)	(18.6)
	Cash flows from operations to sales (%)	(36.3)	(5.6)	22.7	1.7	(24.6)	7.7	14.0
	Working capital (Net current assets)	448.2	475.7	1,248.1	2,096.1	1.399.5	423.3	830.6
	Working capital turnover (times)	8.3	4.7	4.2	5.8	8.1	3.4	3.9
с-	Activity / Turnover Ratios							
	Debtors turnover ratio (times)	23.7	40.0	18.3	20.7	36.1	23.7	28.2
	· · · · · · · · · · · · · · · · · · ·	23.7	40.0	20	20.7	10	23.7	20.2
	No. of days in receivables / Average collection period (days) Inventory turnover ratio (times)	2.6	3.3	2.9	3.4	3.9	4.8	7.1
	No. of days in inventory (days)	143	112	124	108	94	4.8	51
	Creditors turnover ratio (times)	14.5	7.8	5.7	10.5	23.2	9.0	38.1
	No. of days in creditors / Average payment period (days)	23	47	64	32	16	40	10
	Property, plant and equipment turnover (times)	1.7	1.6	6.8	10.9	9.0	2.7	5.1
	Total assets turnover (times)	0.4	0.5	0.7	0.8	0.8	0.4	0.9
	Operating cycle (days)	136	74	80	94	89	51	55
		100	<u>, , , , , , , , , , , , , , , , , , , </u>			000	01	
<b>D</b> -	Investment / Market Ratios							
	Basic and diluted (loss) / earnings per share (Rs.)	(0.22)	1.85	9.68	13.05	12.97	1.53	5.16
	Price earnings ratio (times)	-	20.4	9.4	18.3	8.8	34.0	8.4
	Price to book ratio	0.6	0.5	1.1	2.7	1.5	0.8	0.7
	Dividend yield (%) *	-	-	2.2	2.2	4.4	1.3	5.7
	Dividend payout ratio (%) *	-	-	20.7	40.3	40.1	40.8	43.1
	Dividend cover ratio (times) *	-	-	4.8	2.4	2.6	2.2	2.1
	Cash dividend (Rs. in millions) *	-	-	155.3	407.6	388.2	43.5	155.3
	Cash dividend per share (Rs.)*	-	-	2.0	5.3	5.0	0.7	2.5
	Market value per share (at the end of the year) (Rs.)	45.5	37.8	91.2	238.6	114.6	51.9	43.5
	- Lowest during the year (Rs.)	27.8	27.4	89.8	116.0	54.6	34.9	43.5
	- Highest during the year (Rs.)	58.7	101.9	229.4	283.1	134.8	62.4	74.8
	Break-up value per share (Rs.)	70.2	69.5	86.6	87.8	74.8	65.2	64.5
	Break-up value per share including RP investment at MV (Rs.)	90.1	95.5	124.5	143.6	94.4	84.7	75.9
E -	Capital Structure Ratios							
	Financial leverage ratio (%)	55.5	37.4	29.1	45.2	46.9	17.0	8.3
	Long term debt to equity ratio (%) - Book value	4.7	5.2	5.3	5.7	8.1	7.0	1.5
	Long term debt to equity ratio (%) - Market value	7.2	9.6	5.0	2.1	5.3	8.8	2.3
	Cost of debt (%)	12.2	12.3	8.0	8.4	8.4	10.9	13.7
	Long term debt : Equity ratio	4:96	5:95	6 : 95	6 : 95	8:92	7:93	2:98
	Total liabilities to total assets (%)	43.5	34.8	33.2	43.9	38.7	24.9	15.3
			070	01.7	71 0	71 4	17 0	<b>F</b> 7
	Gearing ratio (%) Interest coverage (times)	35.5 0.6	27.0 1.1	21.3 5.2	31.0 8.4	31.4 6.4	13.8 1.8	5.3 5.5

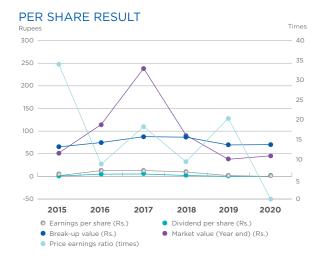
#### Notes:

\* This includes declaration of final cash dividend recommended by the Board of Directors subsequent to year end.





LIQUIDITY Times es in Millior 2,500 1.6 1.4 2,000 1.0 1,500 1.248.1 0.8 1,000 0.6 0.4 423.3 148 2 500 0.2 οL 0.0 2015 2016 2017 2018 2019 2020 Net current assets (PKR in Millions)
 Quick/Acid test Ratio (times) • Current Ratio (times)





#### DEBT MANAGEMENT

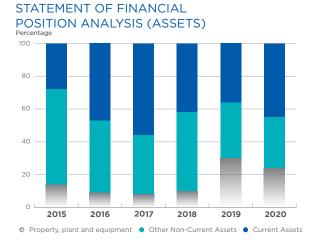


# VERTICAL ANALYSIS For The Last Six Financial Years

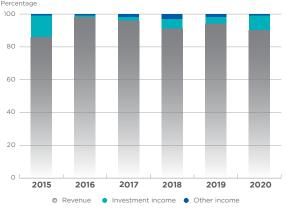
Rupees in million	2020	%	2019	%	2018	%	2017	%	2016	%	2015	%
Statement of Financial Position												
Property, plant and equipment	2,275	23.5	2,494	30.1	1,039	10.3	941	7.7	823	8.7	781	14.5
Intangible assets	1	-	1	-	-	-	1	-	3	-	10	0.2
Investment properties	20	0.2	21	0.3	13	0.1	15	0.1	19	0.2	23	0.4
Long term investments	2,304	23.8	2,265	27.3	4,538	45.0	4,204	34.5	3,935	41.5	3,038	56.5
Long term deposits	224	2.3	233	2.8	217	2.2	189	1.6	177	1.9	24	0.4
Deferred taxation	463	4.8	292	3.5	30	0.3	=	-	-	-	38	0.7
Stores, spares and loose tools	169	1.7	186	2.2	169	1.7	163	1.3	112	1.2	67	1.2
Stock-in-trade	2,131	22.1	821	9.9	1,543	15.3	2,687	22.1	2,267	23.9	453	8.4
Trade debts	226	2.3	96	1.2	107	1.1	664	5.5	323	3.4	88	1.6
Loan and advances	145	1.5	123	1.5	275	2.7	378	3.1	40	0.4	18	0.3
Trade deposits and short term prepayments	62	0.6	50	0.6	26	0.3	15	0.1	16	0.2	11	0.2
Investments	125	1.3	167	2.0	448	4.4	515	4.2	392	4.1	388	7.2
Mark-up accrued	-	-	-	-	27	0.3	1	-	-	-	-	-
Other receivables	220	2.3	249	3.0	553	5.5	1,745	14.3	785	8.3	200	3.7
Taxation - net	1,273	13.2	1,261	15.2	961	9.5	633	5.3	529	5.5	211	3.9
Cash and bank balances	23	0.2	28	0.2	133	1.3	28	0.2	63	0.7	43	0.8
TOTAL ASSETS	9,661	100	8,287	100	10,079	100	12,179	100	9,484	100	5,393	100
Issued, subscribed and paid-up capital	776	8.0	776	9.4	776	7.7	776	6.4	776	8.2	621	11.5
Capital reserves	1,021	10.6	1,021	12.3	1,029	10.2	1,034	8.5	1,026	10.8	299	5.5
Revenue reserves	3,651	37.8	3,597	43.4	4,919	48.8	5,010	41.1	4,006	42.2	3,131	58.1
SHAREHOLDERS' EQUITY	5,448	56.4	5,394	65.1	6,724	66.7	6,820	56.0	5,808	61.2	4,051	75.1
Long term loan	190	2.0	177	2.1	227	2.3	322	2.6	394	4.2	239	4.4
Lease liabilities	65	0.7	103	1.2	127	1.3	64	0.5	77	0.8	46	0.9
Deferred income	7	0.1	7	0.1	8	0.1	7	0.1	9	0.1	1	-
Deferred taxation	-	-	-	-	-	-	233	1.9	68	0.7	-	-
Deferred liability - staff retirement benefits	24	0.2	101	1.2	-	-	-	-	-	-	-	
Trade and other payables	1,069	11.1	692	8.4	1,349	13.4	1,864	15.3	711	7.5	626	11.7
Unpaid dividend	-	-	-	-	-	-	116	1.0	116	1.2	-	-
Unclaimed dividend	26	0.3	27	0.3	22	0.2	21	0.2	23	0.2	12	0.2
Mark-up accrued	54	0.6	42	0.5	16	0.2	28	0.2	21	0.2	12	0.2
Short term borrowings	2,676	27.7	1,577	19.1	1,458	14.3	2,517	20.7	2,084	22.1	302	5.6
Current portion of long term loan	49	0.5	110	1.3	97	1.0	141	1.2	109	1.1	55	1.0
Current portion of lease liabilities	47	0.5	51	0.6	46	0.5	42	0.3	59	0.6	47	0.9
Current portion of deferred income	6	0.1	6	0.1	5	-	4	-	5	0.1	2	-
TOTAL EQUITY AND LIABILITIES	9,661	100	8,287	100	10,079	100	12,179	100	9,484	100	5,393	100
Profit or loss												
Sales - net	3,822	100.0	4,066	100.0	7,043	100.0	10,209	100.0	7,412	100.0	2,101	100.0
Cost of sales	3,771	98.7	3,846	94.6	6,232	88.5	8,350	81.8	5,269	71.1	2,069	98.5
GROSS PROFIT	51	1.3	220	5.4	811	11.5	1,859	18.2	2,143	28.9	32	1.5
Income from investments - net	389	10.2	192	4.7	496	7.0	247	2.4	42	0.6	309	14.7
Distribution and selling expenses	13	0.3	15	0.4	18	0.3	31	0.3	16	0.2	27	1.3
Administrative expenses	245	6.4	188	4.6	173	2.5	287	2.8	283	3.8	167	7.9
Other operating expenses	26	0.7	29	0.7	85	1.2	411	4.0	421	5.7	29	1.4
Other income	35	0.9	89	2.2	172	2.4	202	2.0	94	1.3	25	1.2
<b>OPERATING PROFIT BEFORE FINANCE COSTS</b>	191	5.0	269	6.6	1,203	16.9	1,579	15.5	1,559	21.1	143	6.8
Finance costs	309	8.1	244	6.0	231	3.3	187	1.8	244	3.3	81	3.9
(LOSS) / PROFIT BEFORE TAXATION	(118)	(3.1)	25	0.6	972	13.6	1,392	13.7	1,315	17.8	62	2.9
Taxation	(101)	(2.6)	(118)	(2.9)	220	3.1	379	3.7	348	4.7	(44)	(2.1)
(LOSS) / PROFIT AFTER TAXATION	(17)	(0.5)	143	3.5	752	10.5	1,013	10.0	967	13.1	106	5.0

# HORIZONTAL ANALYSIS For The Last Six Financial Years

Rupees in million	2020	%	2019	%	2018	%	2017	%	2016	%	2015	%
Statement of Financial Position												
Property, plant and equipment	2,275	(8.8)	2,494	140.0	1,039	10.4	941	14.3	823	5.4	781	(1.8)
Intangible assets	1	-	1	100.0	-	(100.0)	1	(66.7)	3	(70.0)	10	(28.6)
Investment properties	20	(4.8)	21	61.5	13	(13.3)	15	(21.1)	19	(17.4)	23	(14.8)
Long term investments	2,304	1.7	2,265	(50.1)	4,538	7.9	4,204	6.8	3,935	29.5	3,038	27.2
Long term loans and deposits	224	(3.9)	233	7.4	217	14.8	189	6.8	177	637.5	24	(7.7)
Deferred taxation	463	58.6	292	873.3	30	100.0	-	-	-	(100.0)	38	100.0
Stores, spares and loose tools	169	(9.1)	186	10.1	169	3.7	163	45.5	112	67.2	67	(6.9)
Stock-in-trade	2,131	159.6	821	(46.8)	1,543	(42.6)	2,687	18.5	2,267	400.4	453	11.3
Trade debts	226	135.4	96	(10.3)	107	(83.9)	664	105.6	323	267.0	88	(1.1)
Loan and advances	145	17.9	123	(55.3)	275	(27.2)	378	845.0	40	122.2	18	(63.3)
Trade deposits and short term prepayments	62	24.0	50	92.3	26	73.3	15	(6.3)	16	45.5	11	57.1
Investments	125	(25.1)	167	(62.7)	448	(13.0)	515	31.4	392	1.0	388	(14.9)
Mark-up accrued	-	-	-	(100.0)	27	2,600.0	1	100.0	-	-	-	-
Other receivables	220	(11.6)	249	(55.0)	553	(68.3)	1,745	122.3	785	292.5	200	47.1
Taxation - net	1,273	1.0	1,261	31.2	961	51.8	633	19.7	529	150.7	211	32.7
Cash and bank balances	23	(17.9)	28	(78.9)	133	375.0	28	(55.6)	63	46.5	43	(59.8)
TOTAL ASSETS	9,661 -	16.6	8,287	(17.8)	10,079	(17.2)	12,179	28.4	9,484	75.9	5,393	14.0
Issued, subscribed and paid-up capital	776	-	776	-	776	-	776	-	776	25.0	621	-
Capital reserves	1,021	-	1,021	(0.8)	1,029	(0.5)	1,034	0.8	1,026	243.1	299	-
Revenue reserves	3,651	1.5	3,597	(26.9)	4,919	(1.8)	5,010	25.1	4,006	27.9	3,131	1.4
SHAREHOLDERS' EQUITY	5,448	1.0	5,394	(19.8)	6,724	(1.4)	6,820	17.4	5,808	43.4	4,051	1.1
Long term loan	190	7.3	177	(22.0)	227	(29.5)	322	(18.3)	394	64.9	239	100.0
Lease liabilities	65	(36.9)	103	(18.9)	127	98.4	64	(16.9)	77	67.4	46	(25.8)
Deferred income	7	-	7	(12.5)	8	14.3	7	(22.2)	9	800.0	1	(50.0)
Deferred taxation	-	-	-	-	-	(100.0)	233	242.6	68	100.0	-	(100.0)
Deferred liability - staff retirement benefits	24	(76.2)	101	100.0	-	-	-	-	-	-	-	-
Trade and other payables	1,069	54.5	692	(48.7)	1,349	(27.6)	1,864	162.2	711	13.6	626	98.7
Unpaid dividend	-	-	-	-	-	(100.0)	116	-	116	100.0	-	-
Unclaimed dividend	26	(3.7)	27	22.7	22	4.8	21	(8.7)	23	91.7	12	(78.9)
Mark-up accrued	54	28.6	42	162.5	16	(42.9)	28	33.3	21	75.0	12	50.0
Short term borrowings	2,676	69.7	1,577	8.2	1,458	(42.1)	2,517	20.8	2,084	590.1	302	32.5
Current portion of long term loan	49	(55.5)	110	13.4	97	(31.2)	141	29.4	109	98.2	55	100.0
Current portion of lease liabilities	47	(7.8)	51	10.9	46	9.5	42	(28.8)	59	25.5	47	14.6
Current portion of deferred income	6	-	6	20.0	5	25.0	4	(20.0)	5	150.0	2	-
TOTAL EQUITY AND LIABILITIES	9,661	16.6	8,287	(17.8)	10,079	(17.2)	12,179	28.4	9,484	75.9	5,393	14.0
Profit or Loss												
Sales - net	3,822	(6.0)	4,066	(42.3)	7,043	(31.0)	10,209	37.7	7,412	252.8	2,101	(47.9)
Cost of sales	3,771	(2.0)	3,846	(38.3)	6,232	(25.4)	8,350	58.5	5,269	154.7	2,069	(45.6)
GROSS PROFIT	51	(76.8)	220	(72.9)	811	(56.4)	1,859	(13.3)	2,143	6,596.9	32	(86.1)
Income from investments - net	389	102.6	192	(61.3)	496	100.8	247	488.1	42	(86.4)	309	(29.8)
Distribution and selling expenses	13	(13.3)	15	(16.7)	18	(41.9)	31	93.8	16	(40.7)	27	(48.1)
Administrative expenses	245	30.3	188	8.7	173	(39.7)	287	1.4	283	69.5	167	1.2
Other operating expenses	26	(10.3)	29	(65.9)	85	(79.3)	411	(2.4)	421	1,351.7	29	(58.0)
Other income	35	(60.7)	89	(48.3)	172	(14.9)	202	114.9	94	276.0	25	(68.4)
OPERATING PROFIT BEFORE FINANCE COSTS	191	(29.0)	269	(77.6)	1,203	(23.8)	1,579	1.3	1,559	990.2	143	(69.2)
Finance costs	309	26.6	244	5.6	231	23.5	187	(23.4)	244	201.2	81	(3.6)
(LOSS) / PROFIT BEFORE TAXATION	(118)	(572.0)	25	(97.4)	972	(30.2)	1,392	5.9	1,315	2,021.0	62	(83.7)
Taxation	(101)	14.4	(118)	(153.6)	220	(42.0)	379	8.9	348	890.9	(44)	(331.6)
(LOSS) / PROFIT AFTER TAXATION	(17)	(111.9)	143	(81.0)	752	(25.8)	1,013	4.8	967	812.3	106	(70.6)

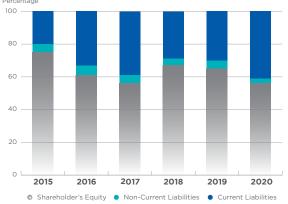


#### PROFIT OR LOSS ANALYSIS (REVENUE AND INCOME)



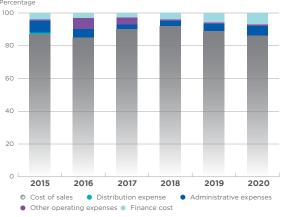
TOTAL ASSETS AS OF 30 JUNE 2020

STATEMENT OF FINANCIAL POSITION ANALYSIS (EQUITY AND LIABILITIES)

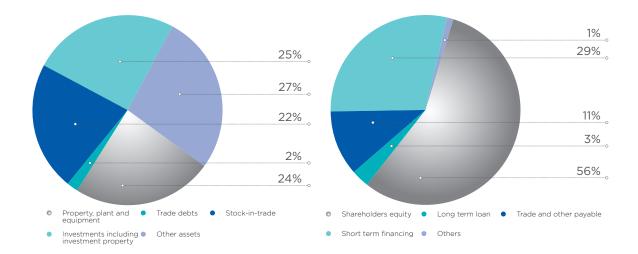


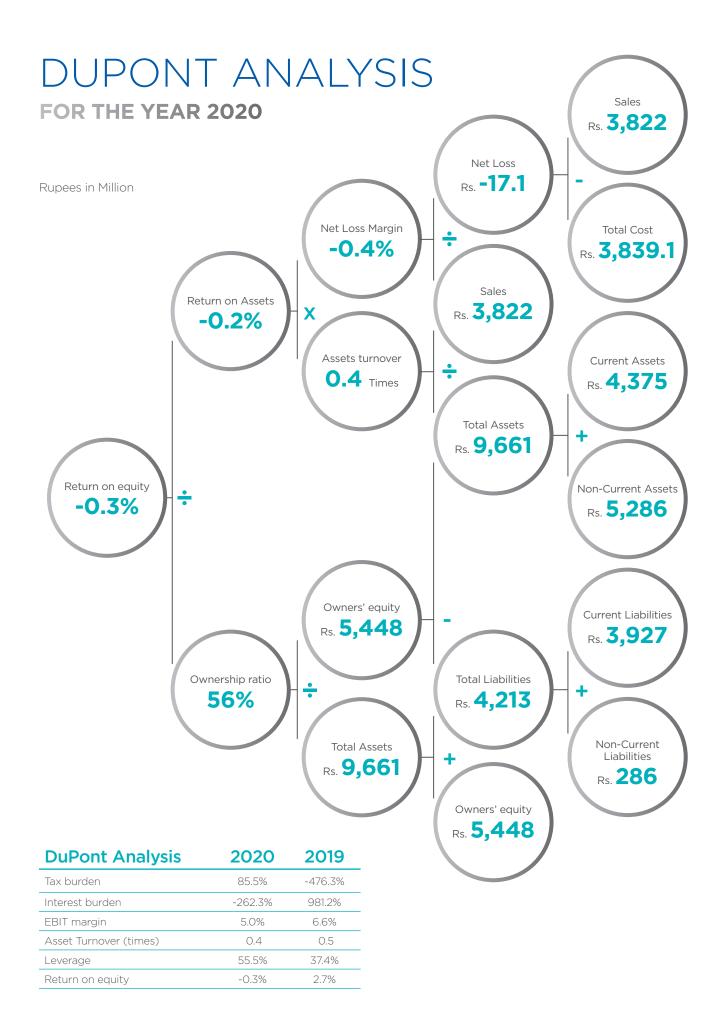
#### PROFIT OR LOSS ANALYSIS (EXPENSES)





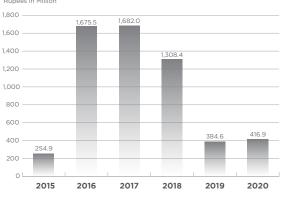
TOTAL EQUITY AND LIABILITIES AS OF 30 JUNE 2020





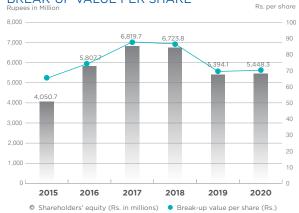
# KEY OPERATING AND FINANCIAL DATA For The Current And Past Six Financial Years

Ru	pees in millions	2020	2019	2018	2017	2016	2015	2014
A -	Summary of Profit or Loss							
	Sales - net	3,822.2	4,066.5	7,043.8	10,208.6	7,412.0	2,101.6	4,031.6
	Cost of sales	3,771.3	3,846.1	6,232.5	8,349.8	5,269.1	2.069.1	3.801.3
	Gross profit	<b>50.9</b>	220.4	811.3	1,858.8	2,142.9	32.5	230.3
	Income from investments - net	389.3	191.5	495.5	246.9	42.6	308.7	440.1
	Distribution, selling and administrative expenses	258.6	203.1	190.9	317.8	298.6	194.0	217.2
	Other operating expenses	25.9	28.6	84.9	410.8	421.3	29.3	68.7
	Other income	35.4	89.0	171.7	201.8	93.7	25.6	78.6
	Operating profit before finance costs	<b>191.1</b>	269.2	1,202.7	1,578.9	1,559.3	143.5	463.1
	Finance costs	308.8	244.3	231.3	187.3	243.8	80.7	84.1
	(Loss) / profit before taxation	(117.7)	24.9	971.4	1,391.6	1,315.5	62.8	379.0
	Taxation	(100.6)	(118.6)	219.7	379	348	(43.7)	19
	Net (loss) / income	(17.1)	143.5	751.7	1,012.3	967.1	106.5	360.2
_								
В-	Summary of Statement of Financial Position							
	Current assets	4,374.7	2,981.1	4,241.1	6,829.6	4,527.1	1,478.7	1,482.4
	Stock-in-trade	2,130.7	821.4	1,542.7	2,686.7	2,266.8	453.1	407.2
	Trade debts	225.8	96.4	106.9	663.7	322.9	87.9	89.5
	Current liabilities	3,926.5	2,505.4	2,993.0	4,733.5	3,127.6	1,055.4	651.8
	Trade and other payables	1,068.5	691.9	1,349.1	1,863.8	711.0	626.0	315.C
	Property, plant and equipment	2,274.3	2,493.7	1,039.0	940.6	822.6	780.7	795.
	Total assets	9,660.8	8,287.0	10,079.0	12,179.6	9,484.2	5,392.7	4,733.C
	Long term financing (excluding current maturity)	255.2	280.2	354.2	386.1	471.4	285.2	62.C
	Deferred income (including current maturity)	13.3	13.4	13.5	11.6	13.8	3.2	4.
	Deferred liabilities	23.7	100.5	-	232.8	68.3	-	9.7
	Short term financing (including current maturity							
	of long-term financing)	2,771.2	1,738.8	1,600.7	2,699.5	2,251.9	404.2	269.4
	Reserves	4,672.0	4,617.7	5,947.4	6,043.4	5,031.4	3,429.7	3,386.
	Shareholders' equity	5,448.3	5,394.1	6,723.8	6,819.7	5,807.7	4,050.7	4,007.2
с-	Summary of Statement of Cash Flows							
-	Cash and cash equivalents at the beginning of the year	(818.6)	(172.1)	(219.4)	(117.0)	(259.3)	(121.1)	(220.7)
	Net cash (used in) / generated from operating activities	(1,385.6)	(228.4)	1,599.5	172.0	(1,820.1)	162.2	565.2
	Net cash generated from / (used in) investing activities	384.2	1,421.6	168.3	(144.6)	(816.3)	(399.2)	(132.5)
	Net cash generated from / (used in) financing activities	1,261.1	(590.7)	(1,720.5)	(129.8)	2,778.7	98.8	(333.1)
<b>.</b>	Net increase / (decrease) in cash and cash equivalents Transfer upon amalgamation	259.7	602.5	47.3	(102.4)	142.3	(138.2)	99.6
	Cash and cash equivalents at the end of the year	(558.9)	(1,249.0)	(172.1)	(219.4)	(117.0)	(259.3)	(121.1)
_								
<b>U</b> -	Other Data							
	Depreciation and amortization	225.8	115.4	105.7	103.0	116.1	111.4	99.8
	Capital expenditure	9.1	130.7	204.2	215.2	141.5	95.7	131.8
	No. of ordinary shares (no. of shares in millions)	77.6	77.6	77.6	77.6	77.6	62.1	62.
	Payments to National Exchequer	1,047.7	527.2	1,868.9	2,574.3	2,250.0	157.2	358.0



EARNINGS BEFORE INTEREST, TAXATION,

#### SHAREHOLDERS' EQUITY AND DEPRECIATION AND AMORTIZATION (EBITDA) **BREAK-UP VALUE PER SHARE**

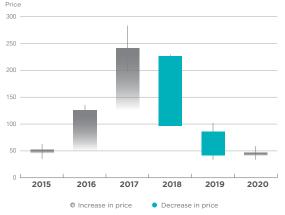


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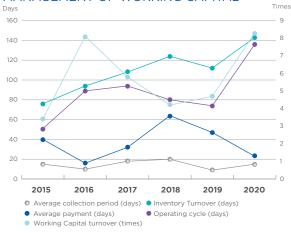
PROFITABILITY AND RETURN



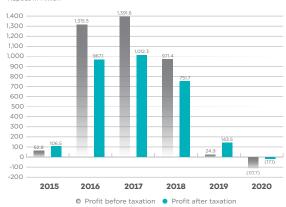
#### MOVEMENT IN STOCK PRICES



MANAGEMENT OF WORKING CAPITAL



PROFIT BEFORE AND AFTER TAXATION Pur es in Million



#### 20 20 ANNUAL REPORT

# QUARTERLY ANALYSIS

## SALES

Sales were less in first half as compared to second half due to operation of CS Energy and Hadeed (Billet) segment and start of operation of steel segment orders. Second half posted 61.7% or Rs. 2,353 million to annual revenue as against H1FY20: Rs. 1,469.2 million. As explained in detail in the operating performance reviews, the Steel line pipe segment remained the main contributor to sales on the back of pipe distribution projects initiated by the gas utilities.

### INCOME FROM INVESTMENTS

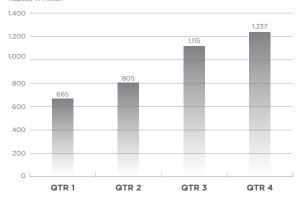
During the first quarter, the IID Division recorded a net loss of Rs. 29.2 million. The second and third quarter showed positive results and the IID division contributed Rs. 344.1 million to profits during the fiscal year. The year closed with the fourth quarter contributing profit of Rs. 48.3 million with unrealized gain on fair value through profit or loss investments of Rs 50.7 million.

Income from investments, inclusive of dividend income of Rs. 353.4 million and unrealized gain of Rs. 37.7 million, stood at Rs. 389.3 million mainly from an associate company.

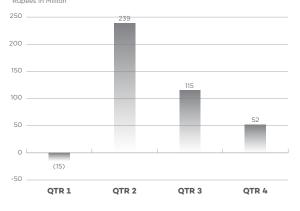
### PROFIT / LOSS AFTER TAXATION

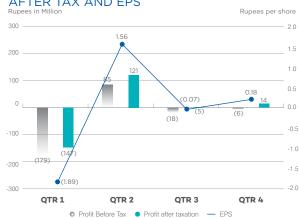
Loss after taxation for the first quarter stood at Rs. 146.9 million primarily constituting losses from the Steel Division. Second and third quarters added Rs. 115.6 million to the bottom line and showed profit from the Cotton and IID Division. After dip in third quarter, the fourth quarter posted profit after tax of Rs. 14.1 million.

#### 



#### INVESTMENT INCOME





#### PROFIT BEFORE TAX, PROFIT AFTER TAX AND EPS

# COMMENTS ON SIX-YEAR STATEMENT OF FINANCIAL POSITION

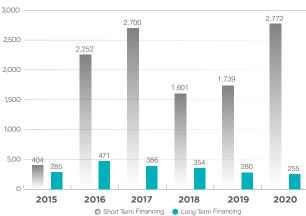
### EQUITY

Over the last six years equity has increased 1.3 times. Increase in equity is attributable to profitable results of the Company over the last six year and issue of rights shares amounting to Rs. 900.5 million in FY16 (including premiums).



### SHORT TERM BORROWINGS / LONG TERM LOAN

Short term borrowings increased from Rs. 404 million in 2015 to Rs. 2,772 million in 2020. Upward movement is in line due to increase in working capital requirement to meet operating requirement during the year. During the financial year 2020, long term loan decreased on account of repayments made during the year.

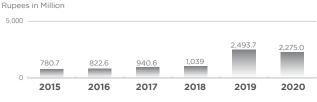


SHORT TERM BORROWINGS / LONG TERM LOAN Rupees in Million

### PROPERTY, PLANT AND EQUIPMENT

Increase in net book value of property, plant and equipment was mainly due to amalgamation of wholly owned subsidiaries in year 2019 as compared to year 2018. However, decrease in net book value of property, plant and equipment from last year was mainly due to depreciation charged during the year.

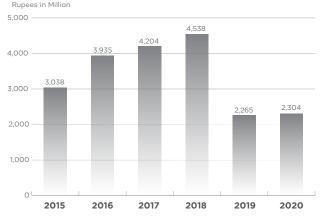
#### PROPERTY, PLANT AND EQUIPMENT



#### LONG TERM INVESTMENTS

Long term investments has decreased over the years from Rs. 3,038 million in 2015 to Rs. 2,304 million in 2020. The main reason for decrease in investments over the years is divestment of interest in subsidiaries due to amalgamation.

#### LONG TERM INVESTMENTS



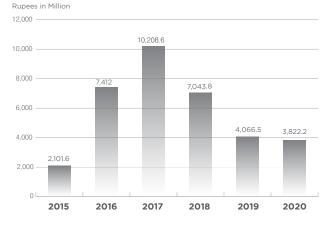
# COMMENTS ON SIX-YEAR PROFIT OR LOSS

The Company has four core businesses i.e. Steel line pipe (Steel segment), Cotton spinning (Cotton segment), Electricity supply (CS Energy Division) and Billets manufacturing (Hadeed-Billet Division). Infrastructure and development projects of oil and gas industry directly impact the top and bottom lines of Steel segment. Execution of such projects is largely dependent on infrastructure projects executed by utility companies in Pakistan and Government. Order intake during 2016 to 2018 was at an all-time high, due to capacity expansion and lying of gas pipelines for transmission of RLNG. During the month of March 2020, the Company secured a contract of Rs. 1.688 billion from Sui Northern Gas Pipeline Company Limited for the supply of 24" and 16" pipe. Production and delivery of pipe is expected to commence from first quarter of next fiscal year.

#### SALES

The sales stood at Rs. 3,822.2 million in FY20. This was due to lack of order intake and its consequent idling cost and overall impact of COVID-19 on economy. Sales revenue in 2015 amounting to Rs. 2,101.6 million was lowest in past six years, which was primarily due to a low order intake in the Steel Division and a decline in revenues from the cotton spinning segment on account of adverse market conditions and low order intake hampering export sales.

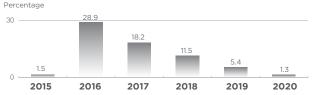
#### SALES



#### **GROSS PROFIT**

In FY20 gross profit margin decreased to 1.3% as compared to 5.4% in the previous year. The decrease in margin is due to upward movement in HR Coil prices and idling of the Plant, thus significantly effecting gross profit margin. Gross Profit margin of 1.3% in 2020 was the lowest during the six-year period.

#### GROSS PROFIT MARGIN



#### **OPERATING EXPENSE**

In FY20 Distribution and selling expenses showed downward movement, achieving lowest level in comparative period in past six years. This decrease was due to the drop in sales and not incurring liquidated damages during the year.

In FY17 and FY16 major component to other operating expenses were charges for liquidated damages - this charge is directly linked to delivery of orders. Other component comprise of provision for Workers' Welfare Fund and Workers' Profit Participation Fund, which were directly related to profits of the Company.

# **FINANCE COST**

During FY20, finance costs were higher, due to inventory buildup and mark-up incurred on availing short term loans, long term loans and running finance facilities to finance increased working capital requirements of the Company/Subsidiaries. Increasing trend was observed in finance cost during 2017 (Rs. 187 million) to 2020 (Rs. 309 million), mainly due to high policy rate of 13.25 percent which was subsequently in fourth quarter FY20 was curtailed down to 7%.

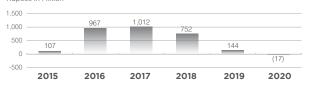
Finance cost decreased significantly in FY17 despite increase in business activities during the year due to better cash flow management and early recoveries from debtors.

### PROFIT OR LOSS AFTER TAXATION

Variations in profit or loss after taxation during the six year period was on account of varying market conditions across business segments. Loss in 2020 was driven through from all operations except IID Division.

Significant decline in sales and relatively higher cost of sales resulted in loss after tax in 2020. The Company was not able to maintain its profitability on net basis due to overall economic condition of the country impacted by the pandemic.

#### NET INCOME



#### **CASH FLOWS**

Cash used in operations was recorded at Rs. 988.8 million. Unfavourable movement was observed in working capital changes with net decrease of Rs. 1,025.6 million in year 2020 as compared to net increase of Rs. 269.2 million in year 2019. This was mainly due to stock in trade (related to raw material for fulfilment of order in hand) and trade debts showed cash outflow of Rs. 1,309.4 million and Rs. 129.4 million, respectively.

Net cash flow used in operating activities stood at Rs. 1,385.6 million as compared to net cash flow used in operating activities amounting to Rs. 288.4 million in FY19, which was mainly due

to change of cash flow from operations as explained above. Investment in capacity expansion is the only cash outflow from investing activities while net investment and dividend & interest income received were the main cash inflows from investing activities.

Whereas borrowing of short term loan was the main factor for increase in net cash inflow from financing activities for the current year. Cash and cash equivalents as at 30 June 2020 were recorded at negative Rs. 558.9 million in comparison with negative Rs. 818.6 million for 2019.

# RATIO ANALYSIS

#### **PROFITABILITY RATIOS**

For the year FY20 gross profit margins stood at 1.3% which were lower than comparative year. Moreover, net margin also decreased to negative 0.5%. Lack of order, plant idling and impact of COVID-19 forced the gross margins for FY20 downwards. Consequently, return on equity and capital employed moved from 2.7% and 3.6% to negative 0.3% and 2.3%, respectively in comparison with last year.

Profitability ratios of the Company remained in concurrence with overall performance during the last 6 years except in FY15 and FY20. Over the last five years current ratio slightly decreased to 1.1 times. Trade creditors and short term borrowings were offset by decrease in stock-in-trade, trade debtors, advances and trade deposits.

#### ACTIVITY / TURNOVER RATIOS

Inventory turnover days stood at 143 days, while debtors turnover in days increased in comparison with last year from 9 days to 15 days. Number of days in creditors decreased to 23 days. In FY20 total asset slightly decreased to 0.4 times as compared to 0.5

times from last year, this was in line with the historical six year average of the Company.

#### INVESTMENT / MARKET RATIOS

With a decrease in profitability, the Company's loss per share was recorded at Rs. 0.22 per share. Price to earnings ratio stood to Nil as compared to 20.4 times in 2019 because of no profit. The market price of Company's share increased from Rs. 37.8 per share at the close of 2019 to Rs. 45.5 per share at close of FY20. Dividend payout ratio for 2020 was recorded at Nil against an average of 30.8% for the last 6 years.

#### CAPITAL STRUCTURE RATIOS

Financial leverage ratio increased to 55.5% in 2020 from 37.4% in 2019 due to increase in long term and short term financing availed mainly for working capital requirements. Long term Debt to equity ratio slightly decreased to 4.7% as compared to last year. Company's interest cover ratio slightly decreased to 0.6 times in comparison with 1.1 times in 2019 as a result of decrease in profitability.

# STAKEHOLDER ENGAGEMENT APPROACH

Our objective is to run our business efficiently and profitably to enhance shareholders' value but we do it with responsibility to all stakeholders. Profitability is essential in creating and enhancing shareholders' value and the corporate resources are primarily deployed in the achievement of this end. However, the Company does not operate in isolation with its environment and accordingly feels responsible to all stakeholders which are:



# SHAREHOLDERS INFORMATION

# STOCK EXCHANGE LISTING

Crescent Steel and Allied Products Limited is a listed Company and its shares are traded on the Pakistan Stock Exchange. The Company's shares are quoted in leading dailies under the Engineering Sector with symbol 'CSAP'.

### **OWNERSHIP**

On 30 June 2020, there were 2,883 shareholders on record of the Company's ordinary shares.

### ANNUAL GENERAL MEETING

The annual shareholders meeting will be held on Wednesday, 28 October 2020 at 12:00 noon at registered office, Lahore, through video-link. Shareholders as of 21 October 2020 are encouraged to participate and vote. A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her. A Proxy must be a member of the Company. Proxies should be filed with the company at least 48 hours before the meeting time.

### **BOOK CLOSURE**

The Share Transfer Books of the Company will remain closed from 22 October 2020 to 28 October 2020 (both days inclusive). Transfers received in order at Share Registrar's Office, CorpTec Associates (Private) Limited, by the close of business on 21 October 2020, will be treated in time for the entitlement to attend the Annual General Meeting of the Company.

### SHARE REGISTRAR

Enquiries concerning lost share certificates, dividend payments, change of address, verification of transfer deeds and share transfers should be directed to Company's Share Registrar.

M/s CorpTec Associates (Private) Limited, 503-E Johar Town, Lahore. Tel: +92 42 3517 0336-37 Fax: +92 42 3517 0338 Email: info@corptec.com.pk

#### PLACEMENT OF FINANCIAL STATEMENTS

The Company has placed the Audited Annual Unconsolidated and Consolidated Financial Statements for the year ended 30 June 2020 along with Auditors and Directors Report thereon on Company's website. All quarterly reports are also regularly posted on the Company's website.

#### ISSUES RAISED AT LAST AGM

During the 35th Annual General Meeting of the Company held on 28 October 2019, the members raised some queries on the Financial Statements which were duly responded by the Chairman to the entire satisfaction of the members and no significant issues were raised.

#### INVESTOR RELATIONS AND GRIEVANCE REDRESSAL

Investor grievances are addressed through our Company Secretary's office. Investors can lodge queries or complaints regarding information they require or for non-receipt of any right available to them directly to the Company Secretary through the contacts available on our website. A strong investor relations function enables us to provide efficient services to investors and to effectively address and redress the grievances of the investors in a timely manner and, to manage recurrences.

### FINANCIAL CALENDAR RESULTS ANNOUNCED DURING FY 2020

#### RESULTS

1st Quarter ending 30 September 2019	Approved and announced on	<b>28</b> October 2019
2nd Quarter ending 31 December 2019	Approved and announced on	<b>06</b> February 2020
3rd Quarter ending 31 March 2020	Approved and announced on	<b>30</b> April 2020
Year ended 30 June 2020	Approved and announced on	<b>28</b> August 2020

### **EXPECTED MEETING CALENDAR FY 2021**

#### The Company follows the period of July 01 to June 30 as the financial year. Financial Results will be announced as per the following schedule:

Annual General Meeting	<b>28</b> October 2020
1st Quarter ending 30 September 2020	<b>28</b> October 2020*
2nd Quarter ending 31 December 2020	<b>28</b> January 2021*
3rd Quarter ending 31 March 2021	<b>29</b> April 2021*
Year ended 30 June 2021	<b>29</b> July 2021*

\* Dates are tentative and the Company reserves the right to change.

# SHARE PRICE SENSITIVITY ANALYSIS

CSAP opened FY20 at Rs. 37.78, recovering to Rs 45.50 (gaining 20.43% over the year) on the back of improving market conditions as well as due to positive outlook of the cyclical sectors in the last quarter of fiscal year. The scrip traded between Rs. 58.31 and Rs. 27.25 during the first half of fiscal year 2020. The weakening of economy due to the outbreak of pandemic lead the market to fluctuate and eventually fall during the second half of the fiscal year only to recover later after bottoming at 27,046 resulting in shares being traded between Rs. 61.50 and Rs. 36.5.

## COMPANY SHARE PRICE

Rupees per Share



# PATTERN OF HOLDING OF THE SHARES HELD BY THE SHAREHOLDERS as at :June 30, 2020

of Shareholders	Sharel	Total Shares held	
	From	То	
593	1	100	24,409
769	101	500	251,36
435	501	1,000	360,56
611	1,001	5,000	1,568,82
162	5,001	10,000	1,252,57
59	10,001	15,000	753,75
49	15,001	20,000	895,86
40	20,001	25,000	905,99
17	25,001	30,000	466,51
10	30,001	35,000	320,99
12	35,001	40,000	457,99
10	40,001	45,000	424,89
8	45,001	50,000	385,46
6	50,001	55,000	310,72
3	55,001	60,000	173,49
4	60,001	65,000	245,34
4	65,001	70,000	267,00
6	70,001	75,000	448,50
4	75,001	80,000	311,30
3	80,001	85,000	246,75
1	85,001	90,000	87,50
6	95,001	100,000	600,00
1	100,001	105,000	105,00
2	105,001	110,000	212,61
1	110,001	115,000	112,00
2	120,001	125,000	247,61
2	135,001	140,000	275,36
2	140,001	145,000	281,70
2	145,001	150,000	293,60
1	150,001	155,000	153,21
2	155,001	160,000	318,05
1	160,001	165,000	165,00
2	165,001	170,000	334,50
1	170,001	175,000	171,00
1	175,001	180,000	180,00
2	180,001	185,000	367,54
3	185,001	190,000	562,89
1	195,001	200,000	200,00
2	205,001	210,000	420,00
2	210,001	215,000	430,00

No. of Shareholders	Share	holding	Total Shares held
	From	То	
1	215,001	220,000	218,894
1	265,001	270,000	268,750
1	270,001	275,000	275,000
1	275,001	280,000	276,500
1	290,001	295,000	293,500
1	325,001	330,000	327,000
1	335,001	340,000	337,500
1	340,001	345,000	341,00
1	380,001	385,000	383,45
1	390,001	395,000	390,64
1	405,001	410,000	407,69
1	415,001	420,000	415,46
1	420,001	425,000	423,00
1	425,001	430,000	427,50
1	435,001	440,000	439,50
4	495,001	500,000	1,997,08
1	595,001	600,000	600,00
1	650,001	655,000	650,60
1	885,001	890,000	890,00
1	960,001	965,000	964,80
1	1,020,001	1,025,000	1,025,00
1	1,220,001	1,225,000	1,222,00
1	1,270,001	1,275,000	1,275,00
1	1,690,001	1,695,000	1,691,20
1	1,735,001	1,740,000	1,736,10
1	1,805,001	1,810,000	1,805,73
1	1,915,001	1,920,000	1,917,70
1	1,920,001	1,925,000	1,921,33
1	2,065,001	2,070,000	2,066,30
1	2,105,001	2,110,000	2,108,20
1	2,630,001	2,635,000	2,630,69
1	2,940,001	2,945,000	2,943,40
1	3,545,001	3,550,000	3,545,60
1	4,020,001	4,025,000	4,024,98
1	4,250,001	4,255,000	4,252,00
1	4,265,001	4,270,000	4,267,20
1	4,740,001	4,745,000	4,743,95
1	8,535,001	8,540,000	8,538,30
2,883			77,632,49

# CATEGORIES OF SHAREHOLDING As at 30 June 2020

Categories of Shareholder	Total	% age
Directors, Chief Executive Officer, Their Spouses and Minor Children		
CEO		
Ahsan Muhammad Saleem	497,083	0.64%
Directors		
Ahmad Waqar	27	0.00%
Farah Ayub Tarin	1	0.00%
Farrukh Viqaruddin Junaidy	1	0.00%
Nadeem Maqbool	58,310	0.08%
Nasir Shafi	101	0.00%
Syed Mahmood Ehtishamullah	19,495	0.03%
Director's Spouse		
Shahnaz A. Saleem	650,600	0.84%
Associated Companies, Undertakings & Related Parties		
M/s. Muhammad Amin Muhammad Bashir Limited	848	0.00%
CSAP Staff Benevolent Fund	36,178	0.05%
Premier Insurance Limited	141,500	0.18%
Crescent Steel & Allied Products Limited Gratuity Fund	1,921,832	2.48%
Crescent Steel & Allied Products Limited Pension Fund	4,027,480	5.19%
Crescent Steel & Allied Products Staff Provident Fund	124,200	0.16%
Crescent Cotton Products Staff Provident Fund	74,800	0.10%
The Crescent Textile Mills Ltd	8,538,303	11.00%
Shakarganj Limited	180,000	0.23%
Mutual Funds and Modarabas		
M/s. Unicap Modaraba	190	0.00%
M/s. First UDL Modaraba	4,000	0.01%
First Alnoor Modaraba	5,200	0.01%
B.R.R. Guardian Modaraba	47,500	0.06%
NIT-Equity Market Opportunity Fund	383,452	0.49%
M/s. First Elite Capital Modaraba	1,000	0.00%
NITIPF Equity Sub-Fund	21,000	0.03%
NITPF Equity Sub-Fund	13,000	0.02%
AKD Islamic Stock Fund	20,000	0.03%

Categories of Shareholder	Total	% age
National Investment (Unit) Trust	1,805,736	2.33%
Banks, DFIs, NBFCs	10,484,432	13.51%
Insurance Companies	2,775,695	3.58%
Other Companies (Local and Foreign)	15,069,642	19.41%
Public		
Local	30,721,285	39.57%
Foreign	9,600	0.01%
Shareholders More Than 10.00%		
The Crescent Textile Mills Ltd	8,538,303	11.00%
Pak Qatar Family Takaful Limited	8,111,500	10.45%

# NOTICE OF 36<sup>TH</sup> ANNUAL GENERAL MEETING

Notice is hereby given that the 36th Annual General Meeting ("AGM") of the shareholders of Crescent Steel and Allied Products Limited (the "Company") will be held on Wednesday, 28 October 2020 at 12:00 noon, at registered office, Lahore, through video-link to transact the following Ordinary Business:

- 1. To receive, consider and adopt the Chairman's Review Report, the Reports of Directors and Auditors together with Audited Annual Separate and Consolidated Financial Statements for the year ended 30 June 2020.
- 2. To appoint Company's auditors and to fix their remuneration. The Board Audit Committee and the Board of Directors have recommended the name of M/s. A. F. Ferguson & Co. Chartered Accountants as auditors for appointment by the Company's members in annual general meeting in place of retiring auditors M/s KPMG Taseer Hadi & Co. Chartered Accountants.

BY ORDER OF THE BOARD

lesha Fazal

**Company Secretary** 

Lahore: 07 October 2020

#### **NOTES:**

In view of the SECP instructions due to Coronavirus 1 Pandemic, the AGM will be conducted virtually via video link for safety and well-being of the shareholders of the Company and general public. The AGM can be attended using smart phones/ tablets/computers. To attend the meeting through video link, members and their proxies are requested to register themselves by providing the following information along with valid copy of Computerized National Identity Card (both sides)/passport, attested copy of board resolution / power of attorney (in case of corporate shareholders) through email at company.secretary@crescent. com.pk or whatsapp number: 0321-9436216 by 26 October 2020.

Name of	CNIC	CDC Account	Cell	Email
member	No.	No/Folio No.	Number.	address

2. The members who are registered after the necessary verification shall be provided a video link by the Company on the same email address that they email the Company with. The Login facility will remain open from start of the meeting till its proceedings are concluded.

3. The shareholders who wish to send their comments/ suggestions on the agenda of the AGM can email the Company at company.secretary@crescent.com. pk or WhatsApp at 0321-9436216. The Company shall ensure that comments / suggestions of the shareholders will be read out at the meeting and the responses will be made part of the minutes of the meeting.

#### **Book Closure and Proxies:**

- 4. The Share Transfer Books of the Company will remain closed from 22 October 2020 to 28 October 2020 (both days inclusive). Transfers received in order at the office of our Share Registrar, M/s CorpTec Associates (Pvt) Limited, 503-E, Johar Town, Lahore by the close of business on 21 October 2020, will be treated in time for the entitlement to attend the Annual General Meeting of the Company.
- 5. A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her and a proxy so appointed shall have the same rights, as respects attending, speaking and voting at the AGM as are available to the members. The proxy

form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form. A Proxy must be a member of the Company.

6. The instrument appointing a proxy and the power of attorney or other authority under which it is signed or a notarial attested copy of the power of attorney must be deposited at the Registered Office of the Company at least 48 hours before the time of the meeting. Proxy Forms, in English and Urdu languages, have been dispatched to the members along with the notice of AGM.

#### e-Payment of Dividend:

7. The provisions of Section 242 of the Companies Act, 2017 require the listed companies that any dividend payable in cash shall only be paid through electronic mode directly into the bank account designated by the entitled shareholders. Accordingly, the shareholders holding physical shares are requested to provide the Company's Share Registrar at the address given herein above, electronic dividend mandate on E-Dividend Form provided in the annual report and also available on website of the Company. In the case of shares held in CDC, the same information should be provided to the CDS participants for updating and forwarding to the Company. In case of non-submission, all future dividend payments may be withheld.

#### Zakat Declarations:

8. The members of the Company are required to submit Declaration for Zakat exemption in terms of Zakat and Ushr Ordinance, 1980.

# Circulation of Financial Statements:

9. The shareholders who wish to receive hard copy of the aforesaid documents may send to the Company Secretary / Share Registrar, the Standard Request Form provided in the annual report and also available on the website of the Company and the Company will supply hard copies of the aforesaid document to the shareholders on demand, free of cost, within one week of such demand. The shareholders who intend to receive the annual report including the notice of meeting through e-mail are requested to provide their written consent on the Standard Request Form provided in the annual report and also available on the Company's website: www. crescent.com.pk.

#### **Unclaimed Dividend / Shares:**

 Shareholders, who by any reason, could not claim their dividend or bonus shares or did not collect their physical shares, if any, are advised to contact our Share Registrar M/s. Corptec Associates (Private) Limited, 503-E, Johar Town, Lahore, to collect/enquire about their unclaimed dividend or pending shares, if any.

#### Video Conferencing Facility:

11. Pursuant to the provisions of the Companies Act, 2017, the shareholders residing in a city and holding at least 10% of the total paid up share capital may demand the Company to provide the facility of video-link for participating in the AGM. The demand for video-link facility shall be received by the Share Registrar at the address given hereinabove at least seven (7) days prior to the date of the meeting on the Standard Form provided in the annual report and also available on the company's website.

# Placement of Financial Statements:

12. The Company has placed a copy of the Notice of AGM, Annual Separate and Consolidated Financial Statements for the year ended 30 June 2020 along with Auditors and Directors Reports thereon and Chairman's Review on the website of the Company: www.crescent.com.pk



www.crescent.com.pk

6 پراسی مقرر کرنے کیلئے جنع کروائے جانے والی دستاویز اورز بر یہ تنظمی پاورآ ف اٹارنی یا پاورآ ف اٹارنی کی نوٹری سے مصدقہ نقل اجلاس شروع ہونے ہے کم از کم 48 گھنے قبل کمپنی کے رجسڑ اردفتر کو موصول ہونا لازم ہے۔اردواورانگریزی زبانوں میں پراسی فارم نوٹس برائے سالانہ مالیاتی دستاویز ات کے ساتھ ارسال کیا جاچکا ہے۔

#### دْيويدْندْك الكِشرا نك ادائيكى

7 کمپینز ایک 2017 کے سیکشن 242 کے مطابق لسلا کمپنیوں کیلئے لازم ہے کہ قابل ادائیگی نفذ ڈیو یڈیڈ اب صرف صحص داران کے فراہم کردہ بینک کا کا خذ ن میں براہ راست بذر یو ایکٹر ایک ذرائع ہی ادا کئے جاسکتے ہیں لہذا ایسے صحص داران جو کہ اب تک کا غذی صورت میں صحص کے حال ہیں اُن سے درخواست کی جاتی ہے کہ مندرجہ بالا پتے پر کمپنی صحص رجرار کے پاس ای ڈیو یڈیڈ فارم پر الیکٹرا نک ڈیو یڈیڈ مینڈ یٹ جع کروا دیں، ای ڈیو یڈیڈ فارم سالا نہ رپورٹ کے ساتھ نسلک ہے اور اس فارم کو ملینی کی ویب سائٹ ہے بھی ڈاؤن لوڈ کیا جا سکتا ہے۔ ی ڈی می میں حاط میں تک ملک جاتی ہے کہ کہ ڈی می شراکت داروں کو بھی بی معلومات فراہم کردی جائیں تاک میں حلومات کی پڑی ٹر وک اینے جائیں گے۔

#### زكوة سے متعلق حلف نامہ

8 ممبران سے درخواست کی جاتی ہے کہ زکوۃ وعشر آرڈیننس 1980 کے قواعد کے مطابق اپنی زکوۃ کی ادا یکی سے متعلق حلف نامہ جنم کروادیں۔

#### مالياتي دستاويزات كي فراجهي

9 ایسے تصفی داران جو کہ مذکورہ بالا دستاہ بزات کو کا غذی صورت میں حاصل کرنے کے خواہش مند بین اپنی درخواست ایک مختص کردہ درخواست فارم پر کمپنی سکر ٹری احصص رجر ارکو بینی سکتے ہیں، متعلقہ فارم سالا ندر پورٹ کے ساتھ منسلک ہے اور بیفارم کمپنی کی و یب سائٹ سے بھی ڈاؤن لوڈ کیا جا سکتا ہے۔ درخواست موصول ہونے کی صورت میں ایک ہفتے کے اندرا ندر کمپنی کی جانب سے صف داران کو بلا معاوضہ مذکورہ بالا دستاہ بزات کا غذی صورت میں فراہم کرد یئے جائیں گے۔ ایسے صف داران جو کہ سالا ندر پورٹ اورا جلاس کا نوٹس بذر ایوای میل حاصل کرنے کے خواہش مند ہیں کو چاہئے کہ مختص کردہ درخواست فارم پراپنی مرضی ہے آگاہ کردیں، متعلقہ فارم سالا ندر پورٹ کے ساتھ منسلک ہے اور فارم کمپنی کی و یب سائٹ www.crescent.com.pk کو دُکو یا جاسکتا ہے۔

#### <u>غیر دعوہ شدہ ڈیویٹر نڈ احصص</u>

10 محصص داران جو کہ کسی بھی دجہ سے اپنے ڈیویڈنڈ کا دعوہ نہ کر کے یا اپنے بونس تصص یا کاغذی صورت میں اپنے صص اب تک موصول نہیں کر پائے ان سے گز ارش ہے کہ اپنے غیر دعوہ شدہ ڈیویڈنڈیا زیر التواء صص کے حصول کیلئے ہمار مے صص رجسڑ ارمیسرز کارپ ٹیک ایسوی ایٹس (پرائیویٹ) کمیٹڈ، SO3-E

### ویڈیوکانفر سنگ کی سہولت

11 کمپنیز ایک 2017 کے قواعد کی رو سے کسی بھی شہر میں کمپنی کے کل ادا شدہ تصص کے کم از کم ۱۱۵ کمپنیز ایک 5 حاملین تصص داران کمپنی سے بید مطالبہ کر سکتے ہیں کہ اخیس سالا نہ اجلاس عام میں شرکت کیلئے ویڈ یوننک کی سہولت فراہم کی جائے۔ویڈ یوننک فراہم کر نے کیلیے مختص کردہ درخواست ماد م پر اجلاس شروع ہونے سے کم از کم سات (7) دن پہلے کمپنی کے صص رجمٹر ارکو درخواست موصول ہونا لازم ہے، درخواست فارم سالا نہ رپورٹ کے ساتھ منسلک ہے اور فارم کو کمپنی کی ویب سائٹ سے بھی ڈاؤن لوڈ کیا جا سکتا ہے۔

## مالياتى دستاويزات كي فراجهي

12 کمپنی کی جانب سے نوٹس برائے سالا ندا جلاس عام، سالا ند جدا گا ندادر مخلوط مالیاتی دستاویز ات برائے مالی سال اختشامیہ 30 جون 2020 اور ان سے متحلق ڈائر کیٹروں اور آڈیٹروں کی رپورٹس اور چئریٹین کی جائزہ رپورٹ کو کمپنی کی ویب سائٹ www.crescent.com.pk پر فراہم کردیا گیا ہے۔

# 36 ويں سالا نہ اجلاس عام کا نوٹس

بذریعه مذانوش ممبران کو طلع کیاجاتا ہے کہ کر سنٹ اسٹیل اینڈ الائیڈ پروڈ کش کمیٹڈ (حمینی) کے صص داران کا 36 وال سالانہ اجلاس عام بروز بدھ 28 اکتوبر 2020 دو پہ 12:00 بج بمقام لاہور بذریعہ ویڈیولنک منعقد کیاجار ہا ہے جس میں درج ذیل عمومی امورز ریجٹ لائے جائیں گے:

- 1۔ مالی سال اختنامیہ 30 جون 2020 سے متعلق چئریین کی جائزہ رپورٹ، ڈائریکٹروں اورآ ڈیٹروں کی رپورٹ بمعہ کپنی کی جداگا نہ اورم بوطآ ڈٹ شدہ مالیاتی دستاویزات کوموصول کرنا، اُخیس زیزغورلا نااوراخیس منظور کرنا۔
- 2۔ سمپنی کے آڈیٹروں کی تعیناتی کرنااوران کےمشاہر ےکانعین کرنا۔بورڈ کی آڈٹ کمیٹی اور بورڈ کی جانب سے سفارش کی گئی ہے کہ میسرزاےانف فرگون اینڈ کوچار ٹرڈا کا ڈمٹنٹس کو کمپنی کے سالا نداجلاس عام میں کمپنی کے آڈیٹر کےطور یرتعینات کیاجائے جو کہ دیٹائر ہونے والے آڈیٹر نمیسرز کے پی ایم جی تا سیر ہادی اینڈ کمپنی چارڈ ڈا کا ڈمٹنٹس کی جگہا پی خدمات فراجم کریں گے۔

بحكم بورڈ

ایثاع فضل سمپنی سیکرٹری لاہور: 107 کتو بر 2020

#### نوش:

1 کورونادائرس سے پیدا ہونے والی عالمی وبائی صور تحال کے پیش نظر، ایس ای تی پی کی ہدایات کی روشن بیس کمپنی کے صحص داران اور عوام الناس کی صحت وفلاح کو مد نظر رکھتے ہوئے سالا ندا جلاس عام دیڈ یو لنگ کے ذریعے منعقد کیا جا رہا ہے۔ سالا ندا جلاس عام میں بذر یعہ اسمار شد فون المید لمد کم کیوڑ بشر کت کی جاسکتی ہے۔ مجبران اور ان نے نمائندوں (proxies) سے درخواست کی جاتی ہے کہ بذریعہ ویڈ ویو لنک اجلاس میں شرکت کرنے کمیلئے درج ذیل معلومات فراہ ہم کر کے خود کو رجمر ڈ کر والیس اور ان معلومات کے ساتھ ساتھ پاسپورٹ اکم معلومات فراہ ہم کر کے خود کو رجمر ڈ کر والیس اور ان معلومات کے ساتھ ساتھ پاسپورٹ ا کمیوڈ اکٹر ڈیو می شاختی کارڈ کی نظل (دونوں اطراف سے)، (یصورت کاروباری ادارہ) بورڈ کی قرار اداد کہا ور آف رائر کی کی مصد قد نظل بھی فراہ ہم کرنا لازم ہے۔ یہ تمام معلومات و دستاویزات 26 اکتوبر 20 20 2 تک واٹس ایپ نیر مراحلت 2010 میں معلومات و دستاویزات 26 اکتوبر 20 20 2 تک واٹس ایپ نیر محاکم 2010 میں معلومات محال معلومات محال معلومات و میں خوں ہیں خوب کرنا لازم ہے۔ یہ تمام معلومات و دستاویزات 26 اکتوبر 20 20 2 تک واٹس ایپ نیر محاکم کی جائی ہیں۔

ای میل	موبائل نمبر	سی ڈی سی اکاؤنٹ نمبر افولیونمبر	کمپیوٹرائز ڈقو می شناختی کارڈنمبر	ممبركانام

2 معلومات کی ضروری توثیق کے بعدر جرٹر ڈہونے والے ممبران کو کپنی کی جانب سے ان کے فراہم کر دہ ای میل پتے پرویڈیو لنگ بھیتے دیا جائے گا۔ اجلاس میں شرکت (login) کی سہولت اجلاس کا آغاز ہونے سے اجلاس کے اختتا م تک موجود رہے گی۔

3 ایسے محص داران جو کہ سالا نہ اجلاس عام کے ایجنڈ نے کے بارے میں اپنی آراءاور مشوروں سے آگاہ کرنا چاہتے ہیں وہ دوران اجلاس واٹس ایپ نمبر 6 1 2 6 3 4 9 - 1 2 3 0 ما ای میل company.secretary@crescent.com.pk اس بات کولیتی نایا جائے گا کہ ان مشوروں اور آراء کو اجلاس میں پڑھ کر سنایا جائے اوران کے نتیج میں سامنے آنے والے رڈمل کو تھی اجلاس کی کاروائی کی شقوں میں شامل کیا جائے۔

### کھاتوں کی بندش اور پرائسی

4

- کمپنی کے صص منتقلی کے کھاتے 22اکتوبر 2020 تا 28اکتوبر 2020 (مبشول ایام مذکورہ) بند ر میں گے۔ہمار ہے شئیر رجمڑ ارمیسرز کارپ ڈیک ایسوی ایٹس (پرائیویٹ) لمیٹڈ بE-503، جو ہر ٹا ڈن لا ہورکودفتر کی ایام کار کے دوران 1 2 اکتوبر 2020 تک موصول ہونے والی شئیر ز کی منتقلی کی شیخ درخواستوں کو تسلیم کیا جائے گااور دہ ممبران سالا نہ اجلاس عام میں شرکت کیلئے اہل ہو قلمے۔
- 5 سمینی کا ایسا کوئی بھی ممبر جو اجلاس میں شرکت کرنے اور ووٹ ڈالنے کا حق رکھتا ہوا پنی جگہ کی اور کو اجلاس میں شرکت اور حق رائے دہی کیلیلے اپنا پر اکسی مقرر کر سکتا ہے۔مقرر شدہ پر اکسی بھی اصل ممبر کی طرح سالا نہ اجلاس عام میں تمام حقوق کیفی اجلاس میں شرکت کرنے، اظہار رائے اور حق رائے دہی استعمال کرنے کا مجاز ہوگا۔ پر اکسی فارم پر دوافر ادبطور گواہ دستخط کریں گے اور فارم پر گواہوں کے دستخط کے ساتھ ساتھ ان کے نام، چے اور قومی شناختی کا رڈ کے نبر کا درج ہونا لازم ہے۔ پر اکسی کیلیے کمپنی کا ممبر ہونا لازم ہے۔

Crescent Steel and Allied Products Limited UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

# INDEPENDENT AUDITOR'S REVIEW REPORT



#### To the members of Crescent Steel and Allied Products Limited Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Crescent Steel and Allied Products Limited ("the Company") for the year ended 30 June 2020 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2020.

Date: 28 August 2020 Karachi KOMIN Tascer Hadi lo

KPMG Taseer Hadi & Co. Chartered Accountants

# INDEPENDENT AUDITOR'S REPORT



To the members of Crescent Steel and Allied Products Limited Report on the Audit of Unconsolidated Financial Statements

#### Opinion

We have audited the annexed unconsolidated financial statements of Crescent Steel and Allied Products Limited (the Company), which comprise the statement of financial position as at 30 June 2020, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2020 and of the loss and other comprehensive income, the changes in equity and its cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

S. No.	Key audit matters	How the matter was addressed in our audit
1.	Revenue Recognition	
	Refer notes 6.19 and 31 to the financial statements. Revenue from sale of goods is recognized when the Company satisfies the performance obligation as specified in contracts with customers (which includes liquidated damages in case of delay in supply) and when it transfers control over the goods to customers.	<ul> <li>of revenue, amongst others, included the following:</li> <li>obtaining an understanding of and testing the design and operating effectiveness of controls designed to ensure that revenue is</li> </ul>

Following are the Key audit matters:

## INDEPENDENT AUDITOR'S REPORT To the members of Crescent Steel and Allied Products Limited

Report on the Audit of Unconsolidated Financial Statements

S. No.	Key audit matters	How the matter was addressed in our audit
2.	<ul> <li>We identified revenue recognition as key audit matter as it is one of the key performance indicators of the Company and because of the potential risk that revenue transactions may not be recognized in the appropriate period.</li> <li>Valuation of Trade Debts</li> <li>Refer notes 6.11 and 24 to the financial</li> </ul>	<ul> <li>inspecting significant contracts to obtain an understanding of contract terms particularly relating to timing and customer's acceptance of the products including charge of liquidated damages and assessing the Company's accounting policies for the recognition of revenue with reference to the requirements of the applicable accounting standards;</li> <li>comparing, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation, including the relevant sales contracts, the customer's acknowledgement of acceptance, to assess whether revenue and charge for liquidated damages had been recognized in the appropriate accounting period; and</li> <li>inspecting credit notes issued to record sales returns subsequent to year end, if any.</li> </ul>
	statements. The Company has a significant balance of trade debts. Provision against doubtful trade debts is based on loss allowance for Expected Credit Loss (ECLs). We identified recoverability of trade debts as a key audit matter as it involves significant judgement in determining the recoverable amount of trade debts.	<ul> <li>of trade debts, amongst others, included the following:</li> <li>obtaining an understanding of management's basis for the determination of the provision required at the year end and the receivables collection process;</li> <li>assessing the method used by the company for the recognition of the impact of the provision for doubtful debts as allowable under IFRS 9 and assessing the reasonableness of assumptions of ECL; and</li> <li>testing the accuracy of the data on a sample basis extracted from the Company's accounting system which has been used to calculate the provision required including subsequent recoveries.</li> </ul>
3.	Valuation of Stock-in-Trade	
	Refer notes 6.10 and 23 to the financial statements. As at 30 June 2020, the Company's stock-in- trade amounted to Rs. 2,130.74 million. This significantly comprised of bare pipes, pre coated pipes, pipe coating, hot rolled steel coils and raw cotton.	<ul> <li>Our audit procedures in respect of the valuation of stock-in-trade, amongst others, included the following:</li> <li>obtaining an understanding of internal controls over purchases and valuation of stock in trade and testing, on a sample basis, their design, implementation and operating effectiveness;</li> </ul>

S. No.	Key audit matters	How the matter was addressed in our audit
	We identified the valuation of stock in trade as key audit matter as it directly affects the profitability of the Company.	<ul> <li>comparing on a sample basis specific purchases with underlying supporting documents / agreements;</li> <li>comparing calculations of the allocation</li> </ul>
		of directly attributable costs with the underlying supporting documents;
		<ul> <li>obtaining an understanding of management's determination of net realizable value (NRV) and the key estimates adopted, including future selling prices, future costs to complete work-in- process and costs necessary to make the sales and their basis; and</li> </ul>
		<ul> <li>comparing the NRV, on a sample basis, to the cost of finished goods to assess whether any adjustments are required to value inventory in accordance with applicable accounting and reporting standards.</li> </ul>
4.	<b>Classification and Valuation of Investments</b>	
	Refer notes 6.5, 19 and 27 to the financial statements. The Company's investments as at 30 June	Our audit procedures to assess the classification and valuation of financial instruments, amongst others, included the following:
	2020 amounted to Rs. 2,428.39 million. These comprised investments in listed and unlisted equity securities as well as investments in subsidiaries and associates. The Company classifies investments in listed and unlisted equity securities as at fair value through profit or loss (FVTPL) and fair value through other	classification and valuation of investments and determination of provision
	comprehensive income (FVOCI). Investments in subsidiaries and associates are stated at cost.	assessing, on a sample basis, whether
	Management's judgment is involved in classification of investments as at FVTPL and FVOCI. Further, the fair value of financial	of purchase by comparing individual items in the portfolio with underlying documentation;
	instruments which are not measured by quoted prices in an active market are determined through the application of valuation techniques which often involve the exercise of judgment by management and the use of assumptions and estimates.	valuation of quoted investments with external quoted market prices;

### INDEPENDENT AUDITOR'S REPORT To the members of Crescent Steel and Allied Products Limited

Report on the Audit of Unconsolidated Financial Statements

S. No.	Key audit matters	How the matter was addressed in our audit
	In assessing whether there was any impairment in the carrying value of investments in subsidiaries and associates management determines the recoverable amounts based on higher of its value in use and its fair value less costs to sell. We identified the classification and valuation of investments as a key audit matter because of its significance, management's judgment and estimation uncertainty.	specialists to assist in evaluating the valuation techniques, assumptions and methodologies used by management for

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Company's Annual Report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of the Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events or
  conditions that may cast significant doubt on the Company's ability to continue as a going concern. If
  we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report
  to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify
  our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's
  report. However, future events or conditions may cause the Company to cease to continue as a going
  concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- **b)** the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- **d)** zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditor's report is Moneeza Usman Butt.

Date: 28 August 2020 Karachi WOMB Tascer Hadi lo

KPMG Taseer Hadi & Co. Chartered Accountants

# UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 June 2020

Rupees in '000	Note	2020	2019
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
100,000,000 ordinary shares of Rs. 10 each		1,000,000	1,000,000
Issued, subscribed and paid-up capital	7	776,325	776,325
Capital reserves	8	1,020,908	1,020,908
Revenue reserves		3,651,055	3,596,830
		5,448,288	5,394,063
Non ourrent lightlitics			
Non-current liabilities Long term loans	9	190,335	177,152
Lease liabilities	10	64.820	103,042
Deferred income	11	7,053	6,866
Deferred liability - staff retirement benefits	44	23,713	100,546
		285,921	387,606
Current liabilities			
Trade and other payables	12	1,068,500	691,923
Unclaimed dividend		26,443	26,525
Mark-up accrued	13	54,214	41,617
Short term borrowings	14	2,675,360	1,577,196
Current portion of long term loans	9	49,345	110,394
Current portion of lease liabilities	10	46,467	51,254
Current portion of deferred income	11	6,215	6,454
		3,926,544	2,505,363
Contingencies and commitments	15		
Total equity and liabilities		9,660,753	8,287,032

Rupees in '000	Note	2020	2019
ASSETS			
Non-current assets			
Property, plant and equipment	16	2,105,672	2,493,745
Right-of-use assets	16	168,600	-
Intangible assets	17	888	484
Investment properties	18	19,700	21,482
Long term investments	19	2,303,777	2,264,834
Long term deposits	20	224,748	233,267
Deferred taxation	21	462,662	292,131
		5,286,047	5,305,943
Current assets			···
Stores, spares and loose tools	22	169,232	185,784
Stock-in-trade	23	2,130,741	821,369
Trade debts	24	225,799	96,432
Loans and advances	25	145,225	122,685
Trade deposits and short term prepayments	26	63,057	50,292
Investments	27	124,611	166,735
Other receivables	28	219,512	249,456
Taxation - net	29	1,273,141	1,260,531
Cash and bank balances	30	23,388	27,805
		4,374,706	2,981,089
Total assets		9,660,753	8,287,032

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

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Director

(Do Chief Financial Officer

# UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
Sales	31	4,473,010	4,473,618
Less: Sales tax		650,808	407,103
		3,822,202	4,066,515
Cost of sales	32	3,771,306	3,846,126
Gross profit		50,896	220,389
Income from investments - net	33	389,338	191,563
		440,234	411,952
Distribution and selling expenses	34	13,324	14,785
Administrative expenses	35	245,226	188,325
Other operating expenses	36	25,958	28,646
		284,508	231,756
		155,726	180,196
Other income	37	35,440	88,981
Operating profit before finance costs		191,166	269,177
Finance costs	38	308,939	244,282
(Loss) / profit before taxation		(117,773)	24,895
Taxation	39	100,649	118,581
(Loss) / profit for the year		(17,124)	143,476
Other comprehensive income			
Items that will not be reclassified subsequently to profit or los	S		
Changes in the fair value of equity investments at fair			
value through other comprehensive income (FVOCI)		(425)	(1,556)
Gain / (loss) on remeasurement of staff retirement benefit pla	ans - net of tax	71,774	(258,262)
Other comprehensive income / (loss) for the year		71,349	(259,818)
Total comprehensive income / (loss) for the year		54,225	(116,342)
		(Rup	ees)
Basic and diluted (loss) / earnings per share	40	(0.22)	1.85

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

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Chief Executive

Nauerer

Chief Financial Officer

Director

# UNCONSOLIDATED STATEMENT OF CASH FLOWS For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
Cash flows from operating activities			
Cash (used in) / generated from operations	41	(988,776)	399,464
Taxes paid		(101,871)	(376,703)
Finance costs paid		(279,315)	(201,853)
Contribution to gratuity and pension funds		(22,976)	(23,765)
Contribution to Workers' Profit Participation Fund		(3,633)	(27,191)
Long term deposits - net		10,934	1,684
Net cash used in operating activities		(1,385,637)	(228,364)
Cash flows from investing activities			
Capital expenditure		(8,539)	(130,698)
Transfer of capital expenditure upon amalgamation		_	(1,445,935)
Acquisition of intangible assets		(615)	(580)
Proceeds from disposal of operating fixed assets		5,313	16,735
Proceeds from disposal of operating fixed assets			
under sale and leaseback arrangement		_	26,292
Investments - net		33,871	158,934
Amalgamation of wholly owned subsidiaries		_	2,518,142
Dividend income received		353,378	210,005
Interest income received		859	68,681
Net cash generated from investing activities		384,267	1,421,576
Cash flows from financing activities			
Repayment of long term loans - net		(41,454)	(35,744)
Payments against finance lease obligations		(59,675)	(60,453)
Proceeds from / (repayment of) short term loans obtained - net		1,362,292	(421,896)
Dividends paid		(82)	(72,627)
Net cash generated from / (used in) financing activities	41.1	1,261,081	(590,720)
Net increase in cash and cash equivalents		259,711	602,492
Cash and cash equivalents at beginning of the year		(818,640)	(172,096)
Transfer upon amalgamation		-	(1,249,036)
Cash and cash equivalents at end of the year	42	(558,929)	(818,640)

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.

- ales Chief Executive

Naueur

Director

Chief Financial Officer

## UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 30 June 2020

Rupees in '000		Capital reserves	F	Revenue reserves		
	Issued, subscribed and paid-up capital	Share premium	Fair value reserve	General reserve	Unappropriated profit	Total
Balance as at 30 June 2018	776,325	1,020,908	7,374	3,642,000	1,390,469	6,837,076
Total comprehensive loss for the						
year ended 30 June 2019					1	
Profit for the year	-	_	-	_	143,476	143,476
Transfer upon amalgamation	-	_	-	_	(1,249,039)	(1,249,039)
Other comprehensive income						
Total other comprehensive loss for the year	_	_	(1,556)	_	(258,262)	(259,818)
Total comprehensive loss for the year	_	_	(1,556)	_	(1,363,825)	(1,365,381)
Transaction with owners of the Company -						
distributions						
Dividend:						
- Final @ 10% (i.e. Re. 1 per share)						
for the year ended 30 June 2018	-	_	_	-	(77,632)	(77,632)
Balance as at 30 June 2019	776,325	1,020,908	5,818	3,642,000	(50,988)	5,394,063
Total comprehensive income for the						
year ended 30 June 2020						
Loss for the year	-	_	-	-	(17,124)	(17,124)
Other comprehensive income						
Total other comprehensive income for the year	-	_	(425)	_	71,774	71,349
Total comprehensive income for the year	_	_	(425)	-	54,650	54,225
Balance as at 30 June 2020	776,325	1,020,908	5,393	3,642,000	3,662	5,448,288

The annexed notes from 1 to 52 form an integral part of these unconsolidated financial statements.



Chief Executive

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# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

### 1 THE COMPANY AND ITS OPERATIONS

- 1.1 Crescent Steel and Allied Products Limited ("the Company") was incorporated on 1 August 1983 as a public limited company in Pakistan under the Companies Act, 1913 (now Companies Act, 2017) and is quoted on the Pakistan Stock Exchange. The registered office of the Company is located at E-floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Whereas its principal office is situated at 9th floor Sidco Avenue Centre 264 R.A. Lines, Karachi. The Company is Shariah Compliant Company.
- 1.2 The Company's steel segment is one of the downstream industries of Pakistan Steel Mills, manufacturing large diameter spiral arc welded steel line pipes at Nooriabad, District Jamshoro, Sindh. The Company has a coating facility capable of applying three layers high density polyethylene coating on steel line pipes. The coating plant commenced commercial production from 16 November 1992. The Company's fabrication unit is engaged in fabrication and erection of machinery located at Dalowal, District Faisalabad, Punjab.
- 1.3 The Company is running cotton spinning unit at Jaranwala, District Faisalabad. This activity is carried out by the Company under the name and title of "Crescent Cotton Products", a division of Crescent Steel and Allied Products Limited.
- 1.4 The Company is also managing a portfolio of equity investments and real estate through its Investment and Infrastructure Division from the principal office of the Company.
- 1.5 In consequence to the scheme of amalgamation as disclosed in note 1.7 to these unconsolidated financial statements, Hadeed (Billet), is reported as a segment. The Company's Hadeed (Billet) Segment is to cater to the growing demand of steel products and is in line with the Group's vision to organically expand in the steel long products business. The billets manufactured are used by re-rolling mills to manufacture bars and other steel long products for use in the construction and engineering sectors.
- 1.6 In consequence to the scheme of amalgamation as disclosed in note 1.7 to these unconsolidated financial statements, Energy, is reported as a segment. The Company's energy segment's activity is to build, own, operate and maintain a power plant and to generate, accumulate, distribute, sell and supply electricity / power to PEPCO / DISCOS under an agreement with the Government of Pakistan or to any other consumer as permitted. The Generation Plants use bagasse in the combustion process to produce power and processed steam. The plant of the Company is located at Bhone, District Jhang, Punjab.
- 1.7 Last year, the Board of Directors of the Company passed a resolution approving a Scheme of Amalgamation under Section 284 (1) of the Companies Act, 2017, to amalgamate its wholly owned subsidiaries, Crescent Hadeed (Private) Limited (CHL) and CS Energy (Private) Limited (CSEL) with and into the Company. The same Scheme of Amalgamation was also approved by the Board of Directors of CHL and CSEL in their respective board meetings held on 3 June 2019. Consequently, as of the completion date of 30 June 2019, the entire undertaking of both CHL and CSEL stand merged with and into the Company with the result as on 30 June 2019, the entire business of CHL and CSEL including its properties, assets, liabilities and rights and obligations vested into the Company. Since CHL and CSEL were group companies under common control, the merger had been accounted for as a common control transaction and predecessor accounting had been applied. Under predecessor accounting, the acquired net assets of CHL and CSEL are included in the financial statements of the Company at the same carrying values as recorded in CHL's and CSEL's separate financial statements as at 30 June 2019. The net loss on amalgamation of net assets of CHL and CSEL at the date of transaction is included in unappropriated profit. The statement of financial position of CHL and CSEL are consolidated prospectively from the date of amalgamation.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

### 2 SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS DURING THE YEAR

The Company's net sales stood at Rs. 3.822 billion (2019: Rs. 4.066 billion), out of which 33.8 percent was generated from Steel division, 35.2 percent from Cotton division and rest 31.0 percent i.e. Rs. 1.185 billion were from amalgamated subsidiaries. For the first half of the year, the Steel division recorded revenue of Rs. 356.9 million only, owing to lower sales order booked by Steel division due to delay in infrastructure projects. During the month of March 2020, the Company secured a contract of Rs. 1.688 billion from Sui Northern Gas Pipeline Company Limited for the supply of 24" and 16" pipe. Production and delivery of coated pipe is expected to commence from first quarter of next fiscal year.

Income from investments in equity shares of Rs. 349.069 million (mainly dividends) were generated during the year. The KSE-100 index showed a slightly upward trend during the year which led to upward side of the bench mark by 1.3 percent, after taking a huge decline during COVID-19 lockdown period. KSE 100 index opened at 33,996 points at start of fiscal year 2019-20, touched down to 27,047 and closed at 34,422 points.

Further, a novel strain of coronavirus (COVID-19) that surfaced from China took a form of pandemic as declared by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements lockdown, cancellation of major events, etc. These measures have resulted in an overall economic slowdown, disruptions to various business and significant volatility in the Pakistan Stock Exchange (PSX). Cotton division was impacted more as compared to other divisions as its factory was closed down for 57 days and consequently sales declined by 20% from last year. However, the factory reopened after necessary permissions to produce orders for essential services. The Company remained up to date in all its financial commitments. Management believes that the going concern assumption of the COVID-19 in these unconsolidated financial statements.

### **3 BASIS OF PREPARATION**

#### 3.1 Unconsolidated financial statements

These are the unconsolidated financial statements (therein after referred as the financial statements) of the Company in which investments in subsidiaries and associates are stated at cost. The consolidated financial statements of the Company are prepared and presented separately.

#### 3.2 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards or IFASs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3.3 Basis of measurement

These financial statements have been prepared under the historical cost convention except for investments which are classified as fair value through profit or loss (FVTPL), fair value through other comprehensive income (FVOCI), derivatives which are stated at fair value and obligations in respect of gratuity and pension schemes which are measured at present value of defined benefit obligation less fair value of plan assets.

#### 3.4 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is also the Company's functional currency and has been rounded to the nearest thousand.

### 4 USE OF ESTIMATES AND JUDGEMENTS

In preparing these financial statements, management has made judgement, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognised prospectively in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognised in the financial statements to the carrying amount of assets, liabilities, assumptions and estimating uncertainties that have a significant risk resulting in a material adjustment in the subsequent years are set forth below:

- Property, plant and equipment (refer note 6.2)
- Intangible assets (refer note 6.3)
- Investment property (refer note 6.4)
- Investments (refer note 6.5)
- Stores, spares and loose tools and stock-in-trade (refer notes 6.9 and 6.10)
- Employee benefits (refer note 6.13)
- Leases (refer note 6.15)
- Taxation (refer note 6.18)
- Provisions (refer note 6.22)
- Impairment (refer notes 6.2, 6.3, 6.4, 6.5 and 6.23)

### 5 NEW OR AMENDMENTS / INTERPRETATIONS TO EXISTING STANDARDS, INTERPRETATION AND FORTHCOMING REQUIREMENTS

# 5.1 Standards, interpretations and amendments to be published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2020:

- Amendment to IFRS 3 'Business Combinations' Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (effective for annual periods beginning on or after 1 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgments when preparing their general purpose financial statements in accordance with IFRS Standards.

- On 29 March 2018, the International Accounting Standards Board (the IASB) has issued a revised Conceptual Framework for Financial Reporting which is applicable immediately contains changes that will set a new direction for IFRS in the future. The Conceptual Framework primarily serves as a tool for the IASB to develop standards and to assist the IFRS Interpretations Committee in interpreting them. It does not override the requirements of individual IFRSs and any inconsistencies with the revised Framework will be subject to the usual due process this means that the overall impact on standard setting may take some time to crystallize. The companies may use the Framework as a reference for selecting their accounting policies in the absence of specific IFRS requirements. In these cases, companies should review those policies and apply the new guidance retrospectively as of 1 January 2020, unless the new guidance contains specific scope outs.
- Interest Rate Benchmark Reform which amended IFRS 9, IAS 39 and IFRS 7 is applicable for annual financial periods beginning on or after 1 January 2020. The G20 asked the Financial Stability Board (FSB) to undertake a fundamental review of major interest rate benchmarks. Following the review, the FSB published a report setting out its recommended reforms of some major interest rate benchmarks such as IBORs. Public authorities in many jurisdictions have since taken steps to implement those recommendations. This has in turn led to uncertainty about the long-term viability of some interest rate benchmarks. In these amendments, the term 'interest rate benchmark reform' refers to the market-wide reform of an interest rate benchmark including its replacement with an alternative benchmark rate, such as that resulting from the FSB's recommendations set out in its July 2014 report 'Reforming Major Interest Rate Benchmarks' (the reform). The amendments made provide relief from the potential effects of the uncertainty caused by the reform. A Company shall apply the exceptions to all hedging relationships directly affected by interest rate benchmark reform.
- Amendments to IFRS 16 IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
  - the change in lease payments results in revised consideration for the lease that is substantially the same 'as, or less than, the consideration for the lease immediately preceding the change;
  - any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
  - there is no substantive change to the other terms and conditions of the lease.
- Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends

the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.

- Onerous Contracts Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract. Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- Property, Plant and Equipment Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognised in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

The above amendments are not likely to affect the financial statements of the Company.

#### - Annual Improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

- IFRS 9 The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- IFRS 16 The amendment partially amends illustrative example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- IAS 41 The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

### **6** SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Except as described in note 6.1, the significant accounting policies applied in the preparation of these financial statements are the same as those applied in earlier periods presented.

### 6.1 Change in accounting policy

Explained below is the impact of the adoption of IFRS 16 "Leases" on the Company's financial statements, and also discloses the new accounting policy that has been applied from 1 July 2019, where it is different to that applied in prior periods.

The Company adopted IFRS 16 "Leases" on 1 July 2019 as notified by the Securities and Exchange Commission of Pakistan vide its SRO 434 (I)/2018 dated 09 April 2018. The standard replaces the existing guidance on leases, including IAS 17 "Leases", IFRIC 4 "Determining whether an Arrangement contains a Lease", SIC 15 "Operating Leases – Incentives" and SIC 27 "Evaluating the Substance of Transactions in the Legal Form of a Lease".

IFRS 16 introduced a single lease accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise right-of-use (RoU) assets representing its rights to use the underlying assets and a lease liability representing its obligation to make lease payments. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17 "Leases". Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for these two types of leases differently.

At inception of a contract, the Company is required to assess whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Company is required to apply judgments to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term which significantly affects the amount of lease liabilities and RoU assets recognised.

Generally, RoU asset would be equal to the lease liability. However, if there are additional costs such as site preparation, non-refundable deposits, application money, other expenses related to transaction etc. need to be added to the RoU asset value.

The Company is required to determine the lease term as the non-cancellable period of a lease, together with both:

- periods covered by an option to extend the lease if the lessee is reasonably certain to exercise that option; and
- periods covered by an option to terminate the lease if the lessee is reasonably certain not to exercise that option.

In determining the lease term and assessing the length of the non-cancellable period of a lease, the Company applies the definition of a contract and determined the period for which the contract is enforceable. A lease is no longer enforceable when the lessee and the lessor each has the right to terminate the lease without permission from the other party with no more than an insignificant penalty.

In applying IFRS 16 for the first time, the Company has used the practical expedients permitted by the standard by electing not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date, the Company relied on its arrangements made applying IAS 17 and interpretation for determining whether an arrangement contains a lease. The Company has applied the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings as at 1 July 2019.

The Company did not have any property leases arrangement therefore, adoption of IFRS 16 at 1 July 2019 did not have any effect on the financial statements of the Company except the reclassification of leased assets as Right-of-use assets (refer note 16).

#### 6.2 Property, plant and equipment

#### Owned assets

Property, plant and equipment, except freehold land and capital work-in-progress are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land is stated at cost.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of selfconstructed assets include the cost of materials and direct labour, any other cost directly attributable to bring the assets to a working condition for their intended use, the cost of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs, if any.

#### Subsequent expenditure

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow to the Company and its cost can be measured reliably. The carrying amount of the part so replaced is derecognised. The costs relating to day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

#### Depreciation

Depreciation is charged to profit or loss on a straight line basis at the rates specified in note 16.1 to these financial statements. Depreciation on additions to property, plant and equipment is charged from the month in which an item is acquired or capitalised while no depreciation is charged for the month in which the item is disposed off or retained.

The assets' residual values and useful lives are reviewed at each financial year end and adjusted, if appropriate.

#### Disposal

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognised as an income or expense in the profit or loss.

#### Leased assets

Upon initial recognition, an asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments, each determined at the inception of the lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as for owned assets.

#### Capital work in progress

Capital work in progress is stated at cost less impairment, if any and consists of expenditure incurred and advances made in respect of tangible and intangible assets during the course of their construction and installation. Transfers are made to relevant assets category as and when assets are available for intended use.

#### Impairment

The carrying amount of property, plant and equipment is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognised in profit or loss if the carrying amount exceeds its estimated recoverable amount.

#### 6.3 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any.

#### Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

#### Amortization

Amortization is charged to profit or loss on a straight line basis at the rates specified in note 17 to these financial statements, over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an item is acquired or capitalised while no amortization is charged for the month in which the item is disposed off.

#### Impairment

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists than the assets' recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognised in profit or loss if the carrying amount exceeds its estimated recoverable amount.

#### 6.4 Investment property

Investment property, principally comprising of land and buildings, is held for long term rental yields / capital appreciation. The investment property of the Company comprises of land and buildings and is valued using the cost method i.e. at cost less any accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalised borrowing costs, if any.

#### Depreciation

Depreciation is charged to the profit or loss on the straight line method at the rates specified in note 18 to these financial statements so as to allocate the depreciable amount over its estimated useful life. Depreciation on additions to investment property is charged from the month in which a property is acquired or capitalised while no depreciation is charged for the month in which the property is disposed off.

The residual values and useful lives of investment property are reviewed at each reporting date and adjusted, if appropriate.

#### Impairment

The Company assesses at each reporting date whether there is any indication that investment property may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is recognised in profit or loss statement. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognised, the depreciation charge is adjusted in the future period to allocate the asset's revised carrying amount over its estimated useful life.

#### Disposal

The gain or loss on disposal of investment property, represented by the difference between the sale proceeds and the carrying amount of the asset is recognised as income or expense in the profit or loss.

#### 6.5 Financial instruments

#### 6.5.1 Initial recognition and measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### 6.5.2 Financial asset

#### Classification

On initial recognition, a financial asset is classified and measured at:

- Amortized cost;
- Fair value through other comprehensive income (FVOCI) Debt investment;
- Fair value through other comprehensive income (FVOCI) Equity investment; or
- Fair value through profit and loss (FVTPL).

The classification depends on the Company's business model for managing financial assets and the contractual terms of the financial assets cash flows:

#### Amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### FVOCI - Debt investment

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### FVOCI - Equity investment

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in investment's fair value in OCI. This election is made on an investment-by-investment basis.

#### FVTPL

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL.

#### Subsequent measurement and derecognition

Financial assets are not reclassified subsequently to the initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

The financial assets classified at amortized cost are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses, if any. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Debt investments classified as FVOCI are subsequently measured at fair value. Interest income calculated using effective method, foreign exchange gain and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

Equity investments classified as FVOCI are subsequently measured at fair value. Dividends are recognised as income in profit or loss, unless the dividend clearly represents a recovery of part of the cost of the investment, when the Company's right to receive payments is established. This category only includes equity instruments, which the Company intends to hold for the foreseeable future. On derecognition, there is no reclassification of fair value gains and losses to profit or loss. Equity instruments at FVOCI are not subject to an impairment assessment under IFRS 9.

The financial assets classified at FVTPL are subsequently measured at fair value and net gains and losses, including any interest or dividend income, are recognised in profit or loss. Net gains and losses (unrealised and realised), including any interest or dividend income, are recognised in profit or loss.

#### Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The Company recognised a loss for ECL for financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. The financial assets at amortized cost consist of trade receivables, cash and cash equivalents, and other receivables including loans to related party.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Management uses actual historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment to determine lifetime expected loss allowance. For other debt financial assets (i.e., loans etc.), the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due and a financial asset in default when contractual payment are 90 days past due.

#### Derivative financial instruments

The Company enters into derivative financial instruments, which include future contracts in stock market. Derivatives are initially recorded at fair value and are remeasured to fair value on subsequent reporting dates. The fair value of a derivative is equivalent to the unrealised gain or loss from marking to market the derivative using prevailing market rates. Derivatives with positive market values (unrealised gains) are included in other receivables and derivatives with negative market values (unrealised losses) are included in other liabilities in the unconsolidated statement of financial position. The resultant gains and losses from derivatives held for trading purposes are recognised in profit or loss. No derivative is designated as hedging instrument by the Company.

#### 6.5.3 Financial liabilities

#### Classification and subsequent measurement

The Company classifies its financial liabilities as those to be measured subsequently at amortized cost using the effective interest method, if they are not:

- contingent consideration of an acquirer in a business combination
- held-for-trading
- designated as at FVTPL

The Company does not classify any of its financial liabilities under FVTPL.

#### Derecognition

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in unconsolidated statement of profit or loss and other comprehensive income.

#### Offsetting

Financial assets and liabilities are offset and the net amount is presented in the statement of financial position when the Company has a legal right to offset the amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 6.6 Investments in subsidiaries

Investments in subsidiaries are stated at cost less accumulated impairment, if any.

#### 6.7 Investments in associates

Entities in which the Company has significant influence directly or indirectly (through subsidiaries) but not control and which are neither subsidiaries nor joint ventures of the members of the Company are associates. Investments in associates are stated at cost less accumulated impairment, if any.

#### 6.8 Non-current assets held for sale

Non-current assets or disposal groups comprising of assets or liabilities that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets or components of a disposal group, are remeasured at lower of their carrying amount and fair value less costs to sell.

#### 6.9 Stores, spares and loose tools

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value, less provision for impairment, if any. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon less impairment if any.

Provision for obsolete and slow moving stores, spares and loose tools is determined based on management's estimate regarding their future usability.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs necessary to be incurred to make the sale.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as fixed assets under the 'plant and machinery' category and are depreciated over a time period not exceeding the useful life of the related assets.

#### 6.10 Stock-in-trade

Stock-in-trade is stated at the lower of cost less impairment loss, if any, and net realizable value. Cost is arrived at on a weighted average basis. Cost of work-in-process and finished goods include cost of materials and appropriate portion of production overheads. Net realizable value is the estimated selling price in the ordinary course of business less costs of completion and selling expenses. The cost of finished goods of Steel segment is assigned by using specific identification of their individual costs. Scrap stocks are valued at their estimated net realizable value.

#### 6.11 Trade debts and other receivables

These are initially stated at fair value and subsequently measured at amortized cost less provisions for any uncollectible amounts. Refer note 6.5.2 for a description of the Company's impairment policies.

#### 6.12 Cash and cash equivalents

Cash and cash equivalents comprise of cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of statement of cash flows.

#### 6.13 Employee benefits

#### 6.13.1 Compensated absences

The Company accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

#### 6.13.2 Post retirement benefits

#### 6.13.2.1 Defined contribution plan - Provident fund

The Company operates a provident fund scheme for its permanent employees. Equal monthly contributions are made by the Company and its employees. Obligation for contributions to the fund are recognised as an expense in the profit or loss when they are due.

#### Cotton segment

Provision and collection from employees are made at the rate of 6.25% of basic pay of Cotton segment employees. A trust has been established and its approval has been obtained from the Commissioner of Income Tax.

#### All employees except Cotton segment

Contributions to the fund are made at the rate of 8.33% of basic pay for those employees who have served the Company for a period of less than five years and after completion of five years, contributions are made at the rate of 10%.

#### 6.13.2.2 Defined benefit plans

#### Pension and gratuity fund schemes

The Company provides gratuity benefits to all its permanent employees who have completed their minimum qualifying as per the terms of employment. The pension scheme provides life time pension to retired employees or to their spouses.

The Company's obligation is determined through actuarial valuations carried out under the "Projected Unit Credit Method". Remeasurements which comprise actuarial gains and losses and the return on plan assets (excluding interest) are recognised immediately in other comprehensive income. The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payments. Net interest expense, current service cost and any past service cost are recognised in profit or loss. Any assets resulting from this calculation is limited to the present value of available refunds or reductions in future contributions to the plan. The latest actuarial valuation was conducted at the reporting date by a qualified professional firm of actuaries.

#### 6.14 Mark-up bearing borrowings

Mark-up bearing borrowings are recognised initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the profit or loss over the period of the borrowings on an effective interest basis.

#### 6.15 Leases

#### Accounting policy applicable after 1 July 2019

Lease are recognised as Right-of-use (RoU) asset and a lease liability at the lease commencement date except for short term or low value leases.

The RoU asset has to be initially measured at cost, and subsequently at cost less any accumulated depreciation and accumulated impairment losses, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

For sale and lease back if the Company has obtained control of the underlying asset and the transfer is classified as a sale in accordance with IFRS 15 and measures a right-of-use asset arising from the leaseback as the proportion of the previous carrying amount of the asset that relates to the right-ofuse retained. The gain (or loss) recognised is limited to the proportion of the total gain (or loss) that relates to the rights transferred.

If the consideration for the sale is not equal to the fair value of the asset, any resulting difference represents either a prepayment of lease payments (if the purchase price is below market terms) or an additional financing (if the purchase price is above market terms).

If the transfer is not a sale (that is, the Company does not obtain control of the asset in accordance with IFRS 15), it does not derecognise the transferred asset and accounts for the cash received as a financial liability.

#### Accounting policy applicable before 1 July 2019

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the Company. All other leases are classified as operating leases.

Assets held under finance leases along with corresponding lease liabilities are initially recognised at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognised in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised as more fully explained in note 6.21 below.

Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

In the context of sale and leaseback transactions, where a sale and leaseback transaction is classified as a finance lease, any excess of the sale proceeds over the carrying values is deferred and recognised in profit or loss over the lease term. Any loss representing the excess of the carrying values over the sale proceeds is recognised immediately in profit or loss.

#### 6.16 Assets held under Ijarah financing

Assets held under Ijarah financing are accounted for using the guidelines of Islamic Financial Accounting Standard - 2 (IFAS 2), "Ijarah" as issued by Institute of Chartered Accountants of Pakistan (ICAP). The assets are not recognised on the Company's statement of financial position and payments made under Ijarah financing are recognised in profit or loss on a straight line basis over the term of the lease.

#### 6.17 Government grants

Government grants are transfers of resources to an entity by a government entity in return for compliance with certain past or future conditions related to the entity's operating activities. The definition of "Government" refers to Governments, Government agencies and similar bodies, whether local, national or international.

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

Government grants are recognised at fair value, as deferred income, when there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the grants.

Grants that compensate the Company for expenses incurred, are recognised on a systematic basis in the income for the year in which the related expenses are recognised. Grants that compensate for the cost of an asset are recognised in income on a systematic basis over the expected useful life of the related asset.

A loan is initially recognised and subsequently measured in accordance with IFRS 9. IFRS 9 requires loans at below-market rates to be initially measured at their fair value - e.g. the present value of the expected future cash flows discounted at a market-related interest rate. The benefit that is the Government grant is measured as the difference between the fair value of the loan on initial recognition and the amount received, which is accounted for according to the nature of the grant.

#### 6.18 Taxation

#### Group taxation

The Parent Company has opted for Group taxation under section 59AA of the Income Tax Ordinance, 2001 along with its subsidiary CS Capital (Private) Limited. These companies are taxed as one fiscal unit under this scheme. The current and deferred income taxes have been estimated on income of each of the companies according to the applicable law and are recognised by each Company separately within the Group, regardless of who has the legal liability for settlement or the legal right for recovery of the tax. Any adjustments arising solely due to Group taxation in respect of result of subsidiary is recognised in the Parent Company and the amounts paid to or receivable from the Parent Company are adjusted accordingly.

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any, and contains impacts of group taxation as explained above.

#### Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences. A deferred tax asset is recognised for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits or taxable temporary difference will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realised.

#### 6.19 Revenue recognition

Revenue comprises of sales to third parties and is measured based on the consideration specified in contracts with customers and excludes rebates and amounts, if any, collected on behalf of third parties. Revenue is recognised either at a point in time or over time, when (or as) the Company satisfies the performance obligations as specified in the contract with the customer, and when it transfers control over the promised good or service to the customer.

The Company manufactures and contracts with customers for the sale of bare pipes, coated pipes, billets, cotton and electricity products which generally include single performance obligation. Management has concluded that revenue from sale of goods be recognised at the point in time when control of the product has transferred, being when the products are delivered to the customer. Invoices are generated and revenue is recognised at that point in time. Delivery occurs when the products have been shipped or delivered to the customer's destination / specific location, the risks of loss have been transferred to the customer and the customer has accepted the product. The customer has accepted the product as per the sales contract or lapse of acceptance provision specified in the contract or the Company has objective evidence that all criteria for acceptance have been satisfied. Contract for the sale of bare and coated pipes contains penalty clause on account of delays in supply (liquidated damages). Under IFRS 15, these amounts are referred to as 'variable consideration'. The consideration which the Company receives in exchange for its goods or services may be fixed or variable. Variable consideration is only recognised when it is highly probable that a significant reversal will not occur. Revenue is measured based on the consideration specified in a contract with a customer, net of liquidated damages (penalties) and excludes amounts collected on behalf of third parties. A receivable is recognised when the goods are delivered.

#### 6.20 Investment and other income

Interest income is recognised using the effective interest method.

Dividend income is recognised when the right to receive the same is established i.e. the book closure date of the investee Company declaring the dividend.

Gains and losses on sale of investments are accounted for when the commitment (trade date) for sale of security is made.

Rental income (net of any incentives given to lessees) from investment property is recognised on a straight line basis over the lease term.

#### 6.21 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalised up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to profit or loss.

#### 6.22 Provisions

A provision is recognised in the unconsolidated statement of financial position when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### 6.23 Impairment

The carrying amount of the Company's assets is reviewed at each reporting date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognised in profit or loss.

#### 6.24 Foreign currency translation

Foreign currency transactions are translated into Pakistan Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the reporting date. Exchange differences, if any, are recognised in the profit or loss.

#### 6.25 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting structure. Management monitors the operating results of its business units separately for the purpose of making decisions regarding resource allocation and performance assessment.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangible assets.

#### 6.26 Proposed dividend and transfer between reserves

Dividend distributions to the Company's shareholders are recognized as a liability in the period in which dividends are approved. Transfer between reserves made subsequent to the reporting date is considered as a non-adjusting event and is recognized in the period in which such transfers are made.

#### 6.27 Earnings per share

The Company presents earnings per share (EPS) for its ordinary shares. EPS is calculated by dividing profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

### 7 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

<b>2020</b> Numbe	2019 er of shares		<b>2020</b> Rupe	2019 ees in '000
		Ordinary shares of Rs. 10 each fully		
		paid in cash	377,567	377,567
39,875,805	39,875,805	Ordinary shares of Rs. 10 each issued		
		as bonus shares	398,758	398,758
77,632,491	77,632,491		776,325	776,325

7.1 Ordinary shares of the Company held by related parties as at year end are as follows:

	202	0	201	9
	Percentage	Number of	Percentage	Number of
	of holding	shares	of holding	shares
Crescent Steel and Allied Products				
Limited - Gratuity Fund	2.47%	1,921,333	2.47%	1,921,333
Crescent Steel and Allied Products				
Limited - Pension Fund	5.18%	4,024,980	5.18%	4,024,980
Crescent Steel and Allied Products				
Limited - Staff Provident Fund	0.16%	124,200	0.16%	124,200
Crescent Cotton Products - Staff Provident Fund	0.10%	74,800	0.10%	74,800
CSAPL - Staff Benevolent Fund	0.05%	36,178	0.05%	36,178
Muhammad Amin Muhammad Bashir Limited	-	-	0.00%	848
Premier Insurance Limited	0.18%	141,500	0.18%	141,500
The Crescent Textile Mills Limited	11.00%	8,538,303	11.00%	8,538,303
Pak-Qatar Family Takaful Limited	10.45%	8,111,500	_	_
Shakarganj Limited	0.23%	180,000	0.23%	180,000

7.2 There is no shareholder agreement for voting rights, board selection, rights of first refusal and block voting.

### 8 CAPITAL RESERVES

This includes share premium reserve amounting to Rs. 1,020.9 million and as per section 81 of the Companies Act, 2017 this can be used for following purpose:

- to write off preliminary expenses of the Company;
- to write off expenses of, or the commission paid or discount allowed on, any issue of shares of the Company; and
- in providing for the premium payable on the redemption of any redeemable preference shares of the Company.

The Company may also use the share premium account to issue bonus shares to its members.

Rup	Rupees in '000		2020	2019
9	LONG TERM LOANS			
	Secured - Under non-shariah arrangement			
	Allied Bank Limited	9.1	195,240	287,546
	Habib Metropolitan Bank Limited - government grant	9.2	44,440	-
			239,680	287,546
	Less: Current portion shown under current liabilities		49,345	110,394
			190,335	177,152

9.1 The Company had a long term loan arrangement with Allied Bank Limited for an amount of Rs. 312 million (2019: Rs. 312 million). The term of the loan was 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly installments started from December 2015. During the year, the Company has made last repayment of Rs. 19.5 million (2019: Rs. 78 million) on September 2019. Mark-up was payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year ended 30 June 2017, Company entered into a loan arrangement with Allied Bank Limited of an amount of Rs. 100 million, out of which Rs. 74.176 million have been disbursed till date. The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly installments starting after fifteen months from date of disbursement. During the year, the Company has made repayment of Rs. 18.544 million (2019: 18.544 million). Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During year ended 30 June 2018, Company entered into new loan arrangement with Allied Bank Limited of an amount of Rs. 300 million, out of which Rs. 217.050 million have been disbursed till date. The term of the loan is 4 years from the date of disbursement with a grace period of one year; however, due to COVID-19 the bank has allowed one year more grace period, repayable in 12 equal quarterly installments starting after twelve months from date of disbursement. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year, mark-up on such arrangements was ranged between 12.69% to 14.99% (2019: 7.91% to 14.42%) per annum. The facility is secured against first joint pari passu hypothecation / equitable mortgage on plant, machinery and property of the Company.

9.2 During the year, Company entered into new loan arrangement with Habib Metropolitan Bank Limited under the State Bank of Pakistan's (SBP) "Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concern". The Company has obtained the said loan at subsidized rate in two tranches in May 2020 and June 2020. The term of the loan is 2.5 years from the date of disbursement with a grace period of 6 months, repayable in 8 equal quarterly installments starting from March 2021. Mark-up is payable at the concessional rate of 2.5% per annum.

10 LEASE LIABILITIES

	Minimum lease Fu		Future	finance	Present value of minimum	
	payments costs		lease pay	/ments		
Rupees in '000	2020	2019	2020	2019	2020	2019
Not later than one year	54,707	65,432	8,240	14,178	46,467	51,254
Later than one year and not						
later than five years	70,035	116,939	5,215	13,897	64,820	103,042
	124,742	182,371	13,455	28,075	5 111,287	154,296
Less: Current portion shown					_	
under current liabilities		46,467	51,254			
					64,820	103,042

10.1 The Company has entered into finance lease arrangements with leasing companies for lease of plant and machinery and motor vehicles. The lease term of these arrangements is from three to five years (2019: three to five years) and the liability is payable by the month ranging from six to sixty months (2019: six to sixty months). The periodic lease payments include built-in rates of mark-up ranging between 7.24% to 18.42% (2019: 10.61% to 17.60%) per annum. Included in the gross present value of minimum lease payments, is a sum aggregating Rs. 86.083 million (2019: Rs. 133.019 million) which pertains to obligations arising from sale and leaseback of assets.

The Company intends to exercise its options to purchase the leased assets upon completion of the lease term. The Company's obligations under these arrangements are secured by the lessor's title to the leased assets.

Rup	ees in '000	Note	2020	2019
11	DEFERRED INCOME			
	Opening balance		13,320	13,531
	Addition during the year:			
	- related to sale and lease back		_	5,623
	- related to government grant (concessional rate loan)	9.2	6,773	-
	Income recognized during the year		(6,825)	(5,834)
			13,268	13,320
	Less: Current portion shown under current liabilities		(6,215)	(6,454)
	Closing balance		7,053	6,866

Rup	ees in '000	Note	2020	2019
12	TRADE AND OTHER PAYABLES			
12				
	Trade creditors		237,342	104,155
	Bills payable		42,647	-
	Commission payable		1,925	1,466
	Accrued liabilities	12.1	394,528	275,722
	Advances from customers	12.2	95,674	24,110
	Provisions	12.3	237,414	220,317
	Due to related parties	12.4	4,016	_
	Payable to provident fund		2,067	2,134
	Payable to staff retirement benefit funds		2,257	1,979
	Retention money		10,471	10,764
	Sales Tax payable		12,297	1,295
_	Withholding tax payable		1,504	2,959
_	Workers' Profit Participation Fund	12.5	2,061	5,885
	Workers' Welfare Fund		4,114	4,114
	Others		20,183	37,023
			1,068,500	691,923
12.1	Accrued liabilities			
	Salaries, wages and other benefits		16,682	15,897
	Accrual for 10-C bonus		436	2,639
	Compensated absences		11,224	15,032
	Liquidated damages		153,695	153,695
	Others	12.1.1	212,491	88,459
			394,528	275,722

- 12.1.1 This includes liability against Gas Infrastructure Development Cess of Rs. 17.004 million (2019: Rs. 17.004 million).
- 12.2 This includes advance received from Shakarganj Limited amounting to Rs. 15.906 million (2019: Nil) for delivery of goods.

#### 12.3 Movement in provisions

	Infrastructure	Sales	Liquidated	Total
	fee	Tax	damages	
Rupees in '000	(Note 12.3.1)	(Note 12.3.2)	(Note 12.3.3)	
Opening balance as at 1 July 2019	171,654	3,242	45,421	220,317
Provision for the year	17,097	-	-	17,097
Closing balance as at 30 June 2020	188,751	3,242	45,421	237,414

12.3.1 This provision has been recognized against infrastructure fee levied by the Government of Sindh through Sindh Finance (Amendment) Ordinance, 2001 (the Ordinance) and through Sindh Development and Maintenance of Infrastructure Cess Act, 2017 (the Act). The Act validates fees levied through the Ordinance and continues the levy.

The Company has contested this issue in the High Court. The Company filed an appeal in the Supreme Court against the judgement of the High Court dated 15 September 2008 partly accepting the appeal by declaring that the levy and collection of infrastructure fee prior to 28 December 2006 was illegal and ultra vires and after that it is legal. Additionally, the Government of Sindh also filed appeal against the part of judgement decided against them.

The above appeals were disposed off in May 2011 with a joint statement of the parties that, during the pendency of the appeal, another law came into existence which was not subject matter in the appeal. Therefore, the decision thereon be first obtained from the High Court before approaching the Supreme Court with the right to appeal. The petition was filed in the High Court in respect of the above view. During the pendency of the appeal, an interim arrangement was agreed whereby bank guarantee furnished for consignments cleared up to 27 December 2006 were returned. Bank guarantees were furnished for 50% of the levy for consignment released subsequent to 28 December 2006 while payment was made against the balance amount. Similar arrangement continued for the consignments released during the current year.

After promulgation of new law, the Company has instituted legal proceedings against the levy in the Sindh High Court, where interim stay has been granted on similar terms of payment of 50% of the amount of cess to the Government and furnishing of bank guarantees for remaining 50%.

Under the arrangement if the Company succeeds in the petition, Government of Sindh will refund the amount subject to their right to appeal before Honourable Supreme Court. To date the Company has provided bank guarantees amounting to Rs. 156.039 million (2019: Rs. 105.539 million) in favour of Excise and Taxation Department. Based on the legal advice, the management believes that the chances of success in the petition are in the Company's favour. Current year charge has been estimated on the value of imports during the year and forms a component of cost of such imported raw materials. Any subsequent adjustment with respect to increase or decrease in the estimate has been recognized in the profit or loss. However, on a prudent basis full provision has been recognized.

- 12.3.2 These have been made against sales tax claims long outstanding with the sales tax department.
- 12.3.3 The provision has been recognized on account of liquidated damages claimed by customers on delayed supply of goods. The Company is in the process of negotiating this matter and expects that this may be resolved. However, on a prudent basis full provision has been recognized.
- 12.4 This represents balances due to Shakarganj Limited amounting to Rs. 3.783 million (2019: Nil) and Premier Insurance Company amounting to Rs. 0.232 million (2019: Nil).

Rupees in '000	Note	2020	2019
12.5 Workers' Profit Participation Fund			
Opening balance		5,885	29,443
Allocation for the year	36	-	3,633
		5,885	33,076
Amount paid to the trustees of the fund		(3,824)	(27,191)
Closing balance		2,061	5,885

Rup	ees in '000	Note	2020	2019
13	MARK-UP ACCRUED			
	Mark-up accrued on :			
	- Finance lease obligations		312	503
	- Long term loans		4,118	6,812
	- Running finance and short term loans	13.1	49,784	34,302
			54,214	41,617

13.1 This includes mark-up accrued amounting to Rs. 26.344 million (2019: Rs. 13.588 million) on shariah arrangement.

Rup	ees in '000	Note	2020	2019
14	SHORT TERM BORROWINGS			
	Secured from banking companies			
	Running finances under mark-up arrangements	14.1	582,317	846,445
	Short term loans	14.2	2,093,043	730,751
			2,675,360	1,577,196

- 14.1 Short term running finance / money market available from conventional side of various commercial banks under mark-up arrangements amounted to Rs. 1,100.8 million (2019: Rs. 1,350 million) out of which Rs. 300 million (2019: Rs. 400 million), Rs. 150 million (2019: Rs. 150 million) and Rs. 450 million (2019: Rs. 450 million) are interchangeable with letter of credit, letter of guarantee facility and short term loan, respectively. During the year, mark-up on such arrangements ranged between 10.33% to 15.85% (2019: 7.68% to 14.81%) per annum.
- 14.2 This includes an amount of Rs. 697.11 million (2019: Rs. 617.059 million) outstanding against Islamic mode of financing. Short term loans available from various commercial banks under mark-up arrangements amounted to Rs. 4,600 million (2019: Rs. 4,800 million) out of which Rs. 3,400 million (2019: Rs. 3,800 million), Rs. 255 million (2019: Rs. 50 million) and Rs. 350 million (2019: Rs. 335 million) are interchangeable with letters of credit, letter of guarantee and short term running finance facility respectively. During the year, mark-up on such arrangements ranged between 9.79% to 16.18% (2019: 8.78% to 14.86%) per annum.
- 14.3 The facilities for opening letters of credit amounted to Rs. 4,600 million (2019: Rs. 6,510 million) out of which Rs. 300 million (2019: Rs. 375 million), Rs. 3,650 million (2019: Rs. 5,450 million) and Rs. 255 million (2019: Rs. 260 million) are interchangeable with short term running finance, short term loans and letter of guarantee respectively as mentioned in notes 14.1 and 14.2 above. The facility for letters of guarantee as at 30 June 2020 amounted to Rs. 1,794.1 million (2019: Rs. 2,096 million). Amounts unutilized for letters of credit and guarantees as at 30 June 2020 were Rs. 4,458.24 million and Rs. 69.923 million (2019: Rs. 6,355 million and Rs. 846 million) respectively.
- 14.4 The Company is currently availing Islamic mode of financing from the Al Baraka Bank, Dubai Islamic Bank and Bank Islami Pakistan Limited. Facilities availed during the year includes letter of credit, bank guarantee, Wakala, Morabaha, Istisna and Ijarah financing.

14.5 The above facilities are expiring on various dates with maturity period upto 23 November 2020. These facilities are secured by way of mortgage of land and building, hypothecation of plant and machinery, stock-in-trade, trade debts and other current assets, pledge of shares and cotton / cotton yarn; and lien over import / export document (refer note 27.2). Further, above facilities (refer note 14.1 to 14.3) are also secured against mortgage of land and building, hypothecation of plant and machinery and pledge of shares owned by subsidiary companies.

### **15 CONTINGENCIES AND COMMITMENTS**

#### 15.1 Contingencies

- 15.11 During 2014-2015, a show cause notice was issued by the Deputy Director, Directorate of Post Clearance Audit (Customs) Karachi for payment of duties and taxes on import of certain raw materials. In response the Company had contested that the said imports were exempt under bilateral agreement between Government of Pakistan and Government of Japan for projects under grant and accordingly these were cleared by the customs. However, the collector customs has issued an order dated 22 May 2015 for recovery of the said duty and taxes and penalty thereon amounting to Rs. 35.773 million. The Company has filed an appeal with Appellate Tribunal (Customs) against the order. No provision has been recognized in these financial statements as the case is under appeal and management considers that the same would be decided in the Company's favour.
- 15.1.2 During 2015-2016, a show cause notice was received from Sindh Revenue Board in respect of registration as a service provider and a demand aggregating to Rs. 60 million in respect of sales tax on services was raised thereby. The Company filed a constitutional writ in the Sindh High Court against the Sindh Revenue Board and Government of Sindh in which Honorable Sindh High Court granted interim relief to the Company.

Afterwards, the writ was decided in light of Supreme Court's orders in similar writs where Supreme Court had decreed for a 50% payment of tax demand in order to keep the writs maintainable.

Following closure of petition, the Company received show cause notices and demands for Sindh Sales Tax payments amounting to Rs. 79 million, which were challenged in Sindh High Court in a civil suit as well as at the Appellate forums of the tax authority. Currently, the appeal is pending with the Commissioner (Appeals) for adjudication.

No provision has been recognized in these financial statements in this respect, since based on the opinions of tax consultant and the Company's legal counsel, the management is confident of favorable outcome of litigation in relation to the said matter.

15.1.3 Sindh Industrial Trade Estate (SITE) has cancelled allotment of plot A-26 and A-27 and charged nonutilization fees of Rs. 0.285 million and Rs. 0.621 million respectively. The Company has challenged the cancellation and filed a suit in the Sindh High Court. The High Court has restrained SITE from taking any adverse action against the Company. Therefore, management considers that the case would be decided in the Company's favour and no provision is required to be recognized.

#### 15.2 Commitments

15.2.1 During 2015-2016, the Company entered into Ijarah financing arrangement amounting to Rs. 600 million with Bank Islami Pakistan Limited (BIPL) for acquisition of Spiral Pipe (SP) machine. As per requirement of IFAS-2 Ijarah financing has been treated as an operating lease. During the year, BIPL deferred the principal payments of rentals for one year as per the directives issued by State Bank of Pakistan vide its circular no. 12 dated 26 March 2020. As at 30 June 2020, amount of lease rental outstanding under the agreement are Rs. 121.692 million (2019: Rs. 183.184 million), which is payable in quarterly instalments of Rs. 22.898 million (2019: Rs. 22.898 million) each.

The total of future ljarah payment under arrangement are as follows:

Rupees in '000	2020	2019
Not later than one year	33,707	91,592
Later than one year and not later than five years	327,985	331,592
	361,692	423,184
Security deposit under arrangement	(240,000)	(240,000)
	121,692	183,184

- 15.2.2 Aggregate amount of guarantees issued on behalf of the Company against various contracts aggregated Rs. 1,624 million (2019: Rs. 1,251 million). This includes guarantee issued by Islamic banks amounting to Rs. 259 million (2019: Rs. 153.59 million)
- 15.2.3 Commitments in respect of capital expenditure contracted for as at 30 June 2020 amounted to Rs. 8.455 million (2019: Rs. 42.038 million).
- 15.2.4 Commitments under letters of credit (L/C) as at 30 June 2020 amounted to Rs. 228.486 million (2019: Nil).

Rupe	ees in '000	Note	2020	2019
16	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	16.1	2,014,201	2,404,168
	Capital work-in-progress	16.4	91,471	89,577
			2,105,672	2,493,745
	Right-of-use-assets	16.1	168,600	
			2,274,272	2,493,745

273,588 4,454,654 (104,988) (2,271,853) \* Net book value of plant and machinery (owned) includes an aggregate amount of Rs. 0.582 million (2019: Rs. 1.704 million) representing net book 2,404,168 Total 204,156 Total Right-of-use assets (375) (11,096) 58,983 (35,148) 23,835 (24,732) 35,306 927,045 169,766 (113,846) 839,098 ,445,935 2,404,168 2,621,141 (1,662,908) 2,404,168 4,460,239 (393,163 ,056,071 Motor vehicles Total (2,377) (21,708) 214,605 (69,840) 144,765 26,444 (0/1) machinery (7,582) (24,701) (24,701) Plant and 144,765 17,214 60,007 35,306 35,306 60.007 Leased Motor vehicles (2,166,865) operating (1,460) 4,181,066 (21,945) (13,229) (37,469) (190,996) Owned 14,420 71,385 (35,356) 33,916 53,822 848 33,916 68,424 2,961 fixed assets Total Furniture Computers (1,452) (9,258) (42,806) 69,599 5,008 596 (85) 217 (3,106) (56,134) (1.841) 33,916 3,587 2,630 58,547 60,605 2,630 vehicles 2,058 Motor owned 33.33 Furniture Computers (8) (2,013) 58,546 (57,559) 987 (873) 2,630 378 (1,260) (18,891) (19,764) 3,096 2,117 12,336 2,990 12,336 9 987 8,383 fittings and equipment and Electrical/ installation (35) 5,332 (48,648) (4.154) (6,512) 12,336 9,486 19,821 1,897 63,819 73,305 5 - 20 Office fittings and and installatior Electrical/ machinery equipment 74,153 (60,388) 13,765 (22,348) (49,696) Plant and machinery 218,546 218,546 (49,696) 191,198 168,850 office Lease 27,481 2,808,564 (22,175) (1,629,816) 1,316,595 1,832 (1,897) (49,165) ,178,748 75,017 1178,748 207,212 1,085,428 5 - 20 1,316,595 (1,160,017) 1,489,592 owned\* 1,391,184 ,415,003 Owned Plant and (21,256) (006) 6,225 premises 27,481 27,481 (21,256) 6,225 premises Office 6,225 0 306 7,125 Office 96,545 (89,155) 849 13,677 (69,694) (1.980) (71,674) 10,861 (516) 12,841 96,545 24,871 5 & 10 leasehold leasehold 24,871 83.704 land and ő G Buildings Buildings (236,358) 663,289 34,619 (176,732) 225,702) 5 & 10 271,614 342,705 320,584 663,289 freehold 437,587 freehold 140,464 (48.970) 437,587 and land ő G morovements improvements including including (5,440) 43,066 10,049 37,626 (1,783) 37,626 Freehold 37,626 Freehold 27,695 (118) 31,352 43,066 11,714 Land Land Freehold Freehold 307,723 265,900 41,823 307,723 265,900 41,823 307,723 16.5 16.1.2 Note Note 16.2 16.2 value of capitalized spares. Gross carrying value as at 30 June 2020 Gross carrying value as at 30 June 2019 Operating fixed assets Net carrying value as at 1 July 2019 Net carrying value as at 1 July 2018 Balance as at 30 June 2020 (NBV) Balance as at 30 June 2019 (NBV) Depreciation rate (% per annum) Depreciation rate (% per annum) Opening net book value (NBV) Opening net book value (NBV) Transfer upon amalgamation Transfer upon amalgamation Transfer upon amalgamation Accumulated depreciation Accumulated depreciation Additions / transfers Additions / transfers Depreciation charge Depreciation charge Disposals (at NBV) Disposals (at NBV) Net book value Net book value Rupees in '000 Rupees in '000 Descriptior Cost Cost 16.1

During the year, an asset having net book value Rs. 2.753 million (2019: Nil) was transferred from lease assets to own assets due to maturity of ease term. 16.1.1

142 THE JOURNEY

Rupees in '000	Note	2020	2019
1010. The description shares for the second sector description of the			
16.1.2 The depreciation charge for the year has been allocated as follows:			
Cost of sales	32.1	200,570	90,348
Distribution and selling expenses	34	1,108	963
Administrative expenses	35	22,122	22,535
		223,800	113,846

16.2 Property, plant and equipment as at 30 June 2020 include items having an aggregate cost of Rs. 1,310.585 million (2019: Rs. 1,258.367 million) that have been fully depreciated and are still in use by the Company.

16.3 Particulars of Company's immovable operating fixed assets are as follows:

Particulars	Location	Ar	Area		
Building					
Office premises	Saddar, Karachi	14.504	Sa. f		
Building	Nooriabad, District Jamshoro	261,257	Sq. f		
Building	Jaranwala, District Faisalabad	340,455	Sq. f		
Building	Dalowal, District Faisalabad	30,484	Sq. f		
Building	Bhone, District Jhang	78,098	Sq. f		
Building	Bhone, District Jhang	7,515	Sq. f		
Land					
Lease hold	Nooriabad, District Jamshoro	30.0	A		
Freehold land	Ferozpur, Lahore	5.1	A		
Freehold land	Dalowal, District Faisalabad	13.9	A		
Freehold land	Jaranwala, District Faisalabad	35.5	A		
Freehold land	Bhone, District Jhang	19.11	A		

16.3.1 The fair value and forced sale value of property, plant and equipment approximate to Rs. 4,519.8 million and Rs. 3,675.7 million respectively.

Rupees in '000	Note	2020	2019
16.4 Capital work-in-progress			
Advance to supplier		40,000	40,000
Civil work	16.4.1 & 16.4.2	50,925	49,577
Others		546	_
		91,471	89,577

16.4.1 This includes an amount of Rs. 26.4 million (2019: Rs. 26.4 million) paid by the Company to Pakistan Steel Mills Limited (PSML) against allotment of plot measuring 24,200 square yards. However, third party has filed a case in Honourable High Court of Sindh for declaration and injunction against said property. The Company has filed a suit in Honourable High Court of Sindh for specific performance and declaration against PSML with respect to the said property and also filed an application for vacation of the injunction operating against the property. The Honourable High Court of Sindh vide its interim order has restrained PSML from creating any third party interest till the disposition of the case. The applications are pending for hearing. Based on consultation with its legal advisor, management believes that it has a reasonable ground in the case and expects a favorable outcome.

16.4.2 The Company has recognized a provision in previous year for an amount of Rs. 20.619 million (2019: Rs. 20.619 million) against construction work at a site which has been halted.

16.5 The following operating fixed assets were disposed off during the year:

Description	Cost	Accumulated depreciation		Sale proceeds	Gain / (loss)	Mode of disposal	Particular of buyers
upees in '000							
Plant and machinery	3,396	1,019	2,377	2,377	_	Transfer to own assets	Various leasing companies
Others	10,130	8,295	1,835	2,936	1,101	Various	Various
2020	13,526	9,314	4,212	5,313	1,101		
2019	73,712	48,980	24,732	37,406	12,674		

Rup	ees in '000	Note	2020	2019
17	INTANGIBLE ASSETS			
	Net book value as at 1 July		484	151
	Additions		615	580
	Amortization	17.1	(211)	(247)
	Net book value as at 30 June	17.2	888	484
	Gross carrying value as at 30 June			
	Cost		78,614	69,803
	Transfer upon amalgamation		_	8,196
			78,614	77,999
	Accumulated amortization		(75,086)	(66,679)
	Transfer upon amalgamation		_	(8,196)
			(75,086)	(74,875)
	Accumulated impairment		(2,640)	(2,640)
	Net book value		888	484
	Amortization rate (% per annum)		33.33	33.33

17.1 The amortization charge for the year has been allocated to administrative expenses (Note 35).

17.2 Intangible assets as at 30 June 2020 include items having an aggregate cost of Rs. 74.778 million (2019: Rs. 74.778 million) that have been fully amortized and are still in use of the Company.

## **18 INVESTMENT PROPERTIES**

Description	Freehold land		on leasehold	Office premises	Total
Rupees in '000 Note		improvemen	ts land		
Net carrying value as at 1 July 2019					
Opening net book value (NBV)	1,740	605	19,132	5	21,482
Depreciation charge 18.1	-	(207)	(1,570)	(5)	(1,782)
Balance as at 30 June 2020 (NBV)	1,740	398	17,562	-	19,700
Gross carrying value as at 30 June 2020					
Cost 18.2	1,740	2,869	31,409	29,830	65,848
Accumulated depreciation	-	(2,471)	(13,847)	(29,830)	(46,148)
Net book value	1,740	398	17,562	-	19,700
Net carrying value as at 1 July 2018					
Opening net book value (NBV)	1,740	843	10,452	41	13,076
Additions	-	-	9,801	-	9,801
Depreciation charge	-	(238)	(1,121)	(36)	(1,395)
Balance as at 30 June 2019 (NBV)	1,740	605	19,132	5	21,482
Gross carrying value as at 30 June 2019					
Cost	1,740	2,869	31,409	29,830	65,848
Accumulated depreciation	-	(2,264)	(12,277)	(29,825)	(44,366)
Net book value	1,740	605	19,132	5	21,482
Depreciation rate (% per annum)	_	1 & 10	5	10 - 20	

18.1 Depreciation charged for the year has been allocated to administrative expenses (Note 35).

18.2 Fair value of the investment properties based on recent valuation as at 30 June 2020 is Rs. 215 million (2019: Rs. 145 million), which is determined by independent valuer on the basis of market value.

Particulars of Company's immovable operating fixed assets are as follows:

Particulars Location		Ar	ea
Building			
Ware house	Port Qasim, Karachi	40,000	Sq. fee
Office premises	Saddar, Karachi	4,854	Sq. fee
Land			
Lease hold	Port Qasim, Karachi	2	Acı
Freehold land	Gawadar	3	Acr

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupees in '000		Note	2020	2019
19	LONG TERM INVESTMENTS			
	Subsidiary companies - at cost	19.1	525,001	525,001
	Associated companies - at cost	19.2	1,286,401	1,286,401
	Other long term investments	19.3	492,375	453,432
			2,303,777	2,264,834

#### 19.1 Subsidiary companies - at cost

2020	2019		Note	2020	2019
Num	ber of shares			Rup	ees in '000
		Unquoted			
52,500,000	52,500,000	CS Capital (Private) Limited	19.1.1	525,000	525,000
		(Chief Executive Officer -			
		Ms. Hajerah Ahsan Saleem)			
2	2	Crescent Continental Gas Pipelines	19.1.2	_	_
		Limited (US \$ 1 each)			
100	100	Solution de Energy (Private) Limited	19.1.3	1	1
		(Chief Executive Officer -			
		Mr. Muhammad Saad Thaniana)			
				525,001	525,001

19.1.1 This represents the Company's investment in 100% ordinary shares of CS Capital (Private) Limited. The Company has acquired CS Capital (Private) Limited on 26 September 2011.

19.1.2 This represents investment in subsidiary of Rs. 90 only. The subsidiary Company has not commenced operations and accordingly no financial statements have been prepared.

19.1.3 This represents the Company's investment in 100% ordinary shares of Solution de Energy (Private) Limited that was acquired through amalgamation on 30 June 2019.

#### 19.2 Associated companies - at cost

2020	2019		Note	2020	2019
Num	ber of shares			Rup	ees in '000
		Quoted			
60,663,775	60,663,775	Altern Energy Limited	19.2.1	595,293	595,293
		(Chief Executive Officer -			
		Mr. Umer Shehzad Sheikh)			
27,409,075	27,409,075	Shakarganj Limited	19.2.2	691,108	691,108
		(Chief Executive Officer -			
		Mr. Anjum M. Saleem)			
				1,286,401	1,286,401

- 19.2.1 The Company holds 16.69% (2019: 16.69%) shareholding in Altern Energy Limited and has representation on its Board of Directors. The Company directly and / or indirectly has significant influence as per requirement of IAS 28 'Investments in Associates', therefore it has been treated as an associate as per IAS 28.
- 19.2.2 The Company holds 21.93% (2019: 21.93%) shareholding in Shakarganj Limited and there is no common directorship in the investee Company. However, the Company directly and / or indirectly has significant influence as per requirement of IAS 28' Investments in Associates', therefore it has been treated as an associate as per IAS 28.

Rupees in '000	2020	2019
19.2.3 Market value of investments in associates is as follows:		
Altern Energy Limited	1,471,097	2,022,530
Shakarganj Limited	1,356,749	1,284,115
	2,827,846	3,306,645
Percentage of holding	2020	2019
19.2.4 Percentage of holding of equity in associates is as follows:		
Altern Energy Limited	16.69	16.69
Shakarganj Limited	21.93	21.93

19.2.5 The latest financial statements / condensed interim financial information of associated companies as at 30 June 2020 are not presently available. The following is summarized financial information of associated companies as at 31 March 2020 and for the twelve months period ended 31 March 2020 based on their respective unaudited condensed interim financial information prepared in accordance with the accounting and reporting standards as applicable in Pakistan:

		Non current assets	Current assets	Non current liabilities	Current liabilities	Revenues	Profit/ (loss) after tax	Other comprehen- sive income/ (loss)	Total comprehen- sive income/ (loss)
Rupees in '000	Note		(As at	31 March)		(For th	e twelve montł	ns period ende	d 31 March)
2020 Altern Energy Limited	19.2.5.1	16.505.644	15.657.244	1.018.035	3.698.707	16.307.981	3.740.753	1,442	3,742,195
Shakaganj Limited	19.2.3.1	11,902,705	2,361,935	1,223,295	5,562,530	6,753,207	(1,063,914)	76,546	(987,368)
2019									
Altern Energy Limited		18,113,134	17,482,746	972,157	7,624,671	21,324,849	2,859,051	(104)	2,858,947
Shakaganj Limited		12,615,881	1,975,261	1,410,654	4,591,010	7,200,975	(121,741)	2,754,574	2,632,833

19.2.5.1 These figures are based on the latest available unaudited condensed interim consolidated financial information as at 31 March 2020 including its subsidiary Company Rousch (Pakistan) Power Limited being managed by Power Management Company holding 59.98% shares.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

## For the year ended 30 June 2020

Rupe	es in '000	Note	2020	2019
19.3	Other long term investments			
	Fair value through other comprehensive income (FVOCI)	19.3.1	9,419	9,844
	Fair value through profit or loss (FVTPL)	19.3.2	482,956	443,588
			492,375	453,432

#### 19.3.1 Fair value through other comprehensive income (FVOCI)

The Company holds investment in ordinary shares of Rs. 10 each in the following listed investee Company.

2020	2019		Note	2020	2019
 Numb	er of shares	Name of investee company		Rup	ees in '000
		Quoted			
 452,379	452,379	The Crescent Textile Mills Limited	19.3.1.1	9,419	9,844

- 19.3.11 The Company has irrevocably designated at initial application of IFRS 9 to recognise in this category. This is strategic investment and management considers this classification to be more relevant. Uptil 30 June 2018, these investments were classified as available for sale under IAS 39. Unlike IAS 39, the accumulated fair value reserve related to this investment will never be reclassified to profit or loss.
- 19.3.1.2 The Company has recognized impairment loss in previous years amounting to Rs. 4.537 million (2019: Rs. 4.537 million) against the investment.

#### 19.3.2 Fair value through profit or loss (FVTPL)

2020	2019		Note	2020	2019
Numb	er of shares			Rupe	es in '000
		Unquoted			
14,110,817	14,110,817	Shakarganj Food Products Limited	19.3.2.1	346,844	319,187
		Central Depository Company of			
5,565,000	4,189,999	Pakistan Limited (CDC)	19.3.2.1	136,112	124,401
		Crescent Bahuman			
2,403,725	2,403,725	Limited - Related party	19.3.2.2	24,037	24,037
		Crescent Industrial			
1,047,000	1,047,000	Chemicals Limited	19.3.2.3	10,470	10,470
				517,463	478,095
		Less: Provision for impairment		(34,507)	(34,507
				482,956	443,588

19.3.2.1 On initial application of IFRS 9, these have been classified as FVTPL and measured at fair value.

19.3.2.2 The chief executive of Crescent Bahuman Limited is Mr. Nasir Shafi. The break-up value of shares of the investee Company is Rs. 13.21 per share (2019: Rs. 9.79 per share), calculated on the basis of audited annual financial statements for the year ended 30 June 2019. This investment had been fully charged to profit or loss in earlier periods.

19.3.2.3 This investment had been fully charged to profit or loss in earlier periods.

Rupe	ees in '000	2020	2019
20	LONG TERM DEPOSITS		
	Security deposits	14176	22 711
	-leasing companies	14,176	22,711
	-Ijarah financing arrangement	199,694	199,694
	-others	10,878 224,748	10,862 233,267
21	DEFERRED TAXATION - NET		
21	Deferred tax credits / (debits) arising in respect of:		
	Taxable temporary differences		
	Accelerated tax depreciation / amortization	198,471	206,978
	Finance lease obligations	16,463	14,470
	Fair value adjustment in unquoted investment through reserves	30,119	30,119
	Unrealized gain on fair value through profit or loss investments	22,828	14,775
		267,881	266,342
	Deductible temporary differences		
	Employee benefits - Defined benefit plan	(46,631)	(67,592)
	Provision for slow moving stores, spares and loose tools	(21,307)	(25,763)
	Provisions for doubtful trade debts, doubtful advances and others	(76,981)	(70,950)
	Discounting on long term deposit	(13,565)	(14,265)
	Deferred income	(1,943)	(3,863)
	Provisions for impairment of fixed assets	(5,980)	(5,980)
	Provision of Gas Infrastructure Development Cess	(3,477)	(3,477)
	Excess of minimum tax over normal tax	(107,224)	(50,831)
	Tax losses	(445,930)	(308,247)
	Provision for diminution in the value of investments	(7,505)	(7,505)
		(730,543)	(558,473)
		(462,662)	(292,131)
21.1	Break up of deferred tax (reversal) / charge is as follows:		
	Profit or loss	(192,405)	(186,682)
	Other comprehensive income	20,961	(105,487)
	Set-off of temporary differences with the Subsidiary Company	913	_
	Opening retained earnings	_	30,119
		(170,531)	(262,050)
22	STORES, SPARES AND LOOSE TOOLS		
	Stores	26,999	51,045
	Spare parts	211,417	219,329
		1 2 2 2	

Spare parts		211,417	219,329
Loose tools		4,288	4,248
		242,704	274,622
Less: Provision for slow moving items	22.1	73,472	88,838
		169,232	185,784

Rupe	ees in '000	Note	2020	2019
22.1	Movement in provision for slow moving items			
	Opening balance		88,838	60,477
	Provision (reversed) / made during the year - net		(15,366)	17,502
	Transfer upon amalgamation		-	10,859
	Closing balance		73,472	88,838
23	STOCK-IN-TRADE			
	Raw materials			
	Hot rolled steel coils (HR Coils)		1,470,714	323,884
_	Coating materials		39,315	84,462
	Steel scrap		56,030	4,320
	Others		117,476	112,930
	Raw cotton		118,521	130,230
	Stock-in-transit		58,535	_
			1,860,591	655,826
	Provision for obsolescence and slow-moving raw mat	erials	(2,039)	_
			1,858,552	655,826
	Work-in-process	23.2 & 32.1	46,508	24,996
	Finished goods - net	23.2 & 32.1	214,215	131,598
	Scrap / cotton waste		11,466	8,949
			272,189	165,543
			2,130,741	821,369

23.1 Stock as at 30 June 2020 amounting to Rs. 0.108 million (2019: Nil) is held by third party.

23.2 Stock-in-trade as at 30 June 2020 includes items valued at net realisable value (NRV). Reversal in respect of stock written back to NRV was amounting to Rs. 6.906 million (2019: Reversal of Rs. 26.083 million) has been recognized in cost of goods sold.

Rupees in '000	Cost	NRV
Raw material	1,860,591	1,858,552
Work-in-process	46,508	46,508
Finished goods	262,450	214,215
	2,169,549	2,119,275

Rupees in '000	Note	2020	2019
24 TRADE DEBTS			
Secured			
Considered good		158,208	76,918
Unsecured			
Considered good		67,591	19,514
Considered doubtful		30,706	30,706
		98,297	50,220
Impairment loss on trade debts	24.1	(30,706)	(30,706)
		225,799	96,432

Rupe	ees in '000	Note	2020	2019
24.1	Movement in impairment loss on trade debts			
	Opening balance		30,706	16,626
	Impairment loss during the year		-	956
_	Reversal of impairment loss during the year		-	(1,500)
	Transfer upon amalgamation		-	14,624
	Closing balance		30,706	30,706
25	LOANS AND ADVANCES			
	Unsecured			
	Loan to related party - considered good			
	Loan to subsidiary	25.1	91,208	88,208
	Advances - considered good			
	Staff		893	908
	Suppliers for goods and services		52,731	33,504
	Advances to others		393	65
	Advances - considered doubtful			
	Suppliers for goods and services		47	47
	Provision for doubtful advances		(47)	(47)
			-	-
			145,225	122,685

25.1 The Company has provided short term interest free loan to the Subsidiary Company in order to meet its requirements for the purposes of feasibility, legal approvals and other related activities in respect of its project of 100 MW Solar Power Plant in Solar Power Park being established by the Government of Punjab in the Cholistan desert. Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balance are Rs. 91.208 million (2019: Rs. 88.208 million). The loan is repayable on demand.

Rupe	ees in '000	Note	2020	2019
26	TRADE DEPOSITS AND SHORT TERM PREPAYMENTS			
	Security deposits - leasing companies		19,776	9,367
	Security deposits - others	26.1	33,922	30,207
	Prepayments		9,359	10,718
			63,057	50,292

26.1 This includes Rs. 28.625 million (2019: Rs. 28.625 million) in respect of cost of interconnectivity of 11 KV feeder paid to FESCO under Power Purchase Agreement (PPA) for sale of 4-6 MW power. Under the PPA, initially this cost was required to be borne by the Company, however, it is agreed that the cost so incurred will be paid back to the Company by FESCO in five years time through ten (10), half yearly equal instalments, without mark-up, commencing after one month from commercial operation date.

### 27 INVESTMENTS

#### Fair value through profit or loss (FVTPL)

The Company holds investment in ordinary shares of Rs. 10 each in the following investee Company.

2020	2019		Note	2020	2019
Numbe	er of shares	Name of investee company		Rupe	ees in '000
4,054,163	5,501,543	Quoted - Investments	27.1	124,611	166,735
		Unquoted			
1,996	1,996	Innovative Investment Bank Limited		2,777	2,777
		Less: Provision for impairment		(2,777)	(2,777)
				-	_
			27.3	124,611	166,735

#### 27.1 Quoted - Investments

The Company holds investments in ordinary shares of listed companies and certificates of close end mutual funds. The face value of the shares is Rs. 10 per share unless otherwise stated. Details are as follows.

<b>2020</b>	2019 Der of share	Name of investee company	2020	2019
	tificates)		Rupees	in '000
_	6,300	Attock Cement Pakistan Limited	-	450
_	5,750	Cherat Cement Company Limited	-	464
237,500	315,000	D.G. Khan Cement Company Limited	20,267	17,810
200,000	295,000	Engro Fertilizer Limited	12,056	18,871
55,000	55,000	Fauji Fertilizer Company Limited	6,049	4,796
1,705,000	1,705,000	HBL Growth Fund - Class A	12,788	17,613
500,673	500,673	HBL Investment Fund - Class A	1,342	2,028
68,500	68,500	Hi-Tech Lubricants Limited	2,074	1,895
139,700	127,000	International Industries Limited	3,254	9,788
63,000	63,000	International Steels Limited	12,815	2,502
450,000	1,500,000	K-Electric Limited*	1,355	6,585
_	41,080	Kohat Cement Limited	-	2,158
_	1,650	Mari Petroleum Company Limited	-	1,665
5,000	5,500	Meezan Bank Limited	344	479
_	2,000	Millat Tractors Limited	-	1,725
_	65,400	Nishat Mills Limited	-	6,104
100,000	186,000	Nishat Power Limited	2,265	5,122
72,700	72,700	Oil and Gas Development Company Limited	7,924	9,559
_	500	Pakistan Oilfields Limited	_	203
155,800	200,000	Pakistan Petroleum Limited	13,520	28,886
100,800	84,000	Pakistan State Oil Company Limited	15,943	14,250
174,000	175,000	The Hub Power Company Limited	12,615	13,782
26,490	26,490	Jubilee Spinning and Weaving Mills Limited	90	90
			124,701	166,825
		Less: Provision for impairment	(90)	(90)
4,054,163	5,501,543		124,611	166,735

\* The face value of these ordinary shares is Rs. 3.5 per share.

27.2 The market value of investments which have been pledged with financial institutions as security against financing facilities (refer note 14.5) are as follows:

ees in '000	2020	2019
Name of investee company		
Altern Energy Limited (Long term investment)	1,396,073	1,828,532
Attock Cement Pakistan Limited	-	450
Cherat Cement Company Limited	_	464
D.G. Khan Cement Company Limited	20.267	17,810
Engro Fertilizer Limited	12,056	18,871
Fauji Fertilizer Company Limited	4,400	4,796
HBL Investment Fund - Class A	1,340	2,025
HBL Growth Fund - Class A	6,394	-
Hi-Tech Lubricants Limited	2,074	1,895
International Industries Limited	12,815	9,788
International Steels Limited	3,254	2,502
K-Electric Limited*	1,355	6,585
Kohat Cement Limited	_	2,158
Mari Petroleum Company Limited	_	1,665
Meezan Bank Limited	344	436
Millat Tractors Limited	-	1,725
Nishat Mills Limited	_	6,104
Nishat Power Limited	2,265	5,122
Oil and Gas Development Company Limited	1,929	9,559
Pakistan Petroleum Limited	6,075	28,886
Pakistan State Oil Company Limited	15,943	14,249
The Crescent Textile Mills Limited	9,419	9,844
The Hub Power Company Limited	5,075	13,781
	1,501,078	1,987,247

\* The face value of these ordinary shares is Rs. 3.5 per share.

27.3 This represents investment in ordinary shares of listed companies and certificates of mutual funds. Under IAS 39, these were classified as held for trading whereas under IFRS 9 these have been classified and held as FVTPL. This also includes investment in Jubilee Spinning and Weaving Mills Limited and Innovative Investment Bank Limited, which had been fully provided for as the break-up value of their shares was Rs. Nil per share (30 June 2019: Rs. Nil). Under IAS 39, these were classified as available for sale and reclassified to FVTPL on initial application of IFRS 9 as management has not designated it as FVOCI.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupe	ees in '000	Note	2020	2019
28	OTHER RECEIVABLES			
	Dividend receivable		886	885
	Provision there against		(886)	(885)
	Receivable against rent from investment property		- 305	- 305
	Claim receivable		989	_
	Due from related parties	28.1	13,469	19,559
	Sales tax refundable	28.2	154,859	187,870
	Margin on guarantees		15,359	15,359
	Receivable from staff retirement benefits funds	44	24,995	20,329
	Mark-up accrued		29	29
	Others		9,507	6,005
			219,512	249,456
28.1	Due from related parties			
	Shakarganj Limited		1,102	5,627
	CS Capital (Private) Limited		580	2,216
	Solution de Energy (Private) Limited		11,787	11,663
	Crescent Steel and Allied Products Limited - Pension Fu	und	_	53
			13,469	19,559

28.1.1 Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balance is as follows:

Rupees in '000	2020	2019
Shakarganj Limited	1,102	5,627
CS Capital (Private) Limited	2,214	2,216
Solution de Energy (Private) Limited	11,787	11,663
Crescent Steel and Allied Products Limited - Pension Fund	53	53
	15,156	19,559
28.1.2 The aging of amount due from related parties:		
Not yet due	1,354	1,295
Past due 1 - 30 days	7	128
Past due 30 - 180 days	626	2,087
Past due 180 days	11,482	16,049
	13,469	19,559

#### 28.2 Sales tax refundable

28.2.1 This includes payment made to Punjab Revenue Authority (PRA) against order received for non withholding of Punjab sales tax on services and its deposit with PRA. Currently, the appeal is pending adjudication at the Appellate Tribunal Inland Revenue - PRA. After consultation with legal advisor, the management considers that the appeal would be decided in the Company's favour.

- 28.2.2 During the year, order under section 11 of the Sales Tax Act, 1990 has been issued where demand of Rs. 1.83 million has been raised in respect of alleged short deposit of sales tax to Hadeed (Billet) Division (previously before scheme of amalgamation, it was Crescent Hadeed (Private) Limited). Appeal has been preferred with the Commissioner Appeals which is pending adjudication.
- 28.2.3 In the previous years, the Company has adopted fixed regime of sales tax for Hadeed (Billet) division, whereby sales tax liability is discharged on the basis of units of electricity consumed at Rs. 13 per unit instead of ad valorem basis. FBR did not agree to the Company's stance owing to which Company filed writ petition no. 243530/2018 in Lahore High Court. The writ was allowed but later on, the department filed ICA No. 23517/2019 before High Court which is sub judice. No proceedings have been held since but management is confident of favourable outcome in light of the tax opinion which advices that the Company has a good case.

Rupe	ees in '000	2020	2019
29	TAXATION - NET		
	Advance taxation	3,821,133	3,719,262
	Provision for taxation	(2,547,992)	(2,458,731)
		1,273,141	1,260,531

29.1 The Income Tax assessments of the Company have been finalized up to and including tax year 2019, except for pending appeal effect orders in respect of tax years 2002 and 2003. Deemed assessments for certain tax years have been amended by the department on account of various issues as explained below:

Income tax assessments of the Company for the tax years 2013 and 2016 have been amended by the Commissioner Inland Revenue whereby, tax demands of Rs. 95.94 million and Rs. 143.8 million have been raised, respectively. Appeals had been preferred with the Commissioner Appeals where most of the issues were decided in favour of the Company whereas for remaining issues, appeals have been preferred before the Appellate Tribunal Inland Revenue for these Tax Years which are pending adjudication. Cross appeal in Tax Year 2016 has been filed by the tax department which also awaits adjudication.

The Additional Commissioner Inland Revenue amended the deemed assessment of the Company for Tax Year 2009 and Tax Year 2011 thereby raising demands of Rs. 4.937 million and Rs. 22.218 million, respectively. The Company filed appeals with the Commissioner Inland Revenue (appeals) in which majority of the issues were decided in Company's favour in 2009 and case was remanded back to the assessing officer for 2011. Company filed appeal with the Appellate Tribunal for 2009 which is pending adjudication where as for 2011, set aside proceedings have been initiated which have been duly responded to.

Orders under section 161/205 of the Income Tax Ordinance, 2001, have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 8.691 million (inclusive of default surcharge) has been raised in respect of tax year 2014 and Rs. 5.794 million in respect of tax year 2010. Majority of the matters have decided in favour of the Company at the Commissioner (Appeals) level, whereas appeals have been preferred in Appellate Tribunal Inland Revenue for remaining issues.

Orders under section 161/205 of the Income Tax Ordinance, 2001, have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 4.253 million (inclusive of default surcharge) has been raised in respect of tax year 2017. Appeal was preferred with the Commissioner Inland Revenue Appeals where majority of issues were decided in the Company's favour along with rectification of original order. Appeal has been preferred with the Appellate Tribunal Inland Revenue for remaining issues which is pending adjudication.

Income tax assessment for the year 2006 was proposed to be amended where case was decided in the Company's favour by the Appellate Tribunal Inland Revenue. Department has now filed case in the Lahore High Court challenging the tribunal's decision, which is pending to be heard.

Order under section 161/205 of the Income Tax Ordinance, 2001, was issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 46.78 million was raised in respect of tax year 2017 in relation to Hadeed (Billet) Division (previously before scheme of amalgamation, it was Crescent Hadeed (Private) Limited). Appeal was preferred to the Commissioner (Appeals) who remanded the case back to officer, where the remand back proceedings were concluded and demand raised of Rs. 1.8 million was settled by the Company out of available refunds. Associated expense has been recognised accordingly in these financial statements.

Orders under section 161/205 of the Income Tax Ordinance, 2001, were issued by the Assistant Commissioner Inland Revenue in respect of Tax Years 2016 and 2018 where demands of Rs. 0.6 million and Rs. 1.56 million were raised, respectively. These amounts were settled by the Company out of available refunds. Associated expense has been recognised accordingly in these financial statements.

Orders under section 161/205 of the Income Tax Ordinance, 2001, were issued by the Assistant Commissioner Inland Revenue in respect of Tax Years 2014 and 2015 where demands of Rs. 0.025 million and Rs. 0.318 million were raised, respectively for CS Energy Division (previously before scheme of amalgamation, it was CS Energy (Private) Limited). Associated expense has been recognised accordingly in these financial statements.

Assessment for the year 2016 was amended and demand of Rs. 0.07 million was raised for CS Energy Division (previously before scheme of amalgamation, it was CS Energy (Private) Limited). Associated expense has been recognised accordingly in these financial statements.

No provision has been made in these unconsolidated financial statements in respect of tax years as mentioned above, since based on the tax consultant's opinion the management is confident of favourable outcome of these appeals.

Rupe	ees in '000	Note	2020	2019
30	CASH AND BANK BALANCES			
	With banks			
	- in saving account	30.1	731	6,322
	- in current accounts		21,829	20,881
		30.2	22,560	27,203
	Cash in hand		828	602
			23,388	27,805

30.1 Mark-up rate on saving account is 6.5% to 11.3% (2019: 2.40% to 6.26%) per annum.

30.2 This includes balances amounting to Rs. 1.765 million (2019: Rs. 3.287 million) with Shariah compliant banks.

Rupees in '000	2020	2019
31 SALES - NET		
Local sales		
Bare pipes	1,017,793	319,247
Steel billets	983,209	
Pipe coating	86,604	233,976
Pre coated pipes	298,513	1,996,516
Cotton yarn / raw cotton	1,567,180	1,667,951
Electricity sales	136,026	_
Steam sales	113,507	_
Others	56,149	91,865
Scrap / waste	214,029	167,325
Sales returns	-	(3,262)
	4,473,010	4,473,618
Sales tax	(650,808)	(407,103)
	3,822,202	4,066,515

31.1 Revenue is disaggregated by major products and also by geographical market. Additionally revenue by major customer is disclosed in note 43 to these financial statements.

Rupees in '000		Note	2020	2019
32	COST OF SALES			
	Steel segment	32.1	1,257,531	2,266,675
	Cotton segment	32.1	1,320,153	1,579,451
	Energy segment	32.1	299,194	_
	Hadeed (Billet) segment	32.1	894,428	_
			3,771,306	3,846,126

							0,		d (Billet) ment		Total	
Rupees	s in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
32.1	Cost of sales											
	Raw materials consumed		934,627	1,659,667	944,862	1,173,444	227,662	-	652,086	-	2,759,237	2,833,111
	Packing materials consumed		-	-	13,372	16,835	-	-	-	-	13,372	16,835
	Store and spares consumed		33,435	60,063	17,379	18,600	4,746	-	21,554	-	77,114	78,663
	Fuel, power and electricity		33,944	48,013	206,026	204,407	77	-	1,242	-	241,289	252,420
	Salaries, wages and other benefits	32.2	120,005	139,238	132,488	125,505	5,529	-	22,216	-	280,238	264,743
	Insurance		3,944	4,705	2,874	2,583	644	-	1,023	-	8,485	7,288
	Commission		-	-	4,394	4,713	-	-	-	-	4,394	4,713
	Repairs and maintenance		2,824	6,051	2,218	2,474	135	-	569	-	5,746	8,525
-	Depreciation	16.1.2	60,831	61,098	27,897	29,250	60,391	-	51,451	-	200,570	90,348
_	Rental under Ijarah financing		68,200	91,592	-	-	-	-	-	-	68,200	91,592
	Other expenses		72,493	147,593	-	6,937	10	-	144,287	-	216,790	154,530
			1,330,303	2,218,020	1,351,510	1,584,748	299,194	-	894,428	-	3,875,435	3,802,768
	Opening stock of work-in-process		15,854	10,288	9,142	9,425	-	-	-	-	24,996	19,713
	Closing stock of work-in-process	23	(39,329)	(15,854)	(7,179)	(9,142)	-	-	-	-	(46,508)	(24,996)
			(23,475)	(5,566)	1,963	283	-	-	-	-	(21,512)	(5,283)
	Cost of goods manufactured		1,306,828	2,212,454	1,353,473	1,585,031	299,194	-	894,428	-	3,853,923	3,797,485
	Opening stock of finished goods		120,524	174,745	11,074	5,494	-	-	-	-	131,598	180,239
	Closing stock of finished goods - net	23	(169,821)	(120,524)	(44.394)	(11,074)	-	-	-	-	(214,215)	(131,598)
			(49,297)	54,221	(33,320)	(5,580)	-	-	-	-	(82,617)	48,641
			1,257,531	2,266,675	1,320,153	1,579,451	299,194	-	894,428	-	3,771,306	3,846,126
				, ,								
32.2	Detail of salaries, wages and											
	other benefits											
	Salaries, wages and other benefits	32.2.1	106,629	137,150	130.412	123,939	5,515	-	21.915	-	264,471	261,089
	Pension fund	32.2.2	8,920	205	-	-	-	-	-	-	8,920	205
	Gratuity fund	32.2.2	660	(1,632)	-	-	-	-	-	-	660	(1,632)
	Provident fund contributions		3,796	3,515	2.076	1,566	14	-	301	-	6,187	5,081
			120,005	139,238	132,488	125,505	5,529	_	22.216	-	280,238	264,743

32.2.1 This includes contribution amounting to Nil (2019: Rs. 0.06 million) to Staff Benevolent Fund ("the Fund"). The Fund has been established as separate legal entity under the Trust Act, 1882 and registered under Income Tax Ordinance, 2001. The objective of the Fund is to provide at the discretion of the trustees, post retirement medical cover / facilities for retired employees and other hardship cases of extraordinary nature of existing employees of the Company. The Company does not have any right in the residual interest of the Fund.

	2	020	2	019	
Rupees in '000	Pension	Gratuity	Pension	Gratuity	
32.2.2 Staff retirement benefits					
Current service costs	5,174	1,616	4,283	1,564	
Interest costs	19,829	4,184	11,564	2,964	
Return on plan assets, excluding interest incom	ne (16,083)	(5,140)	(15,642)	(6,160)	
	8,920	660	205	(1,632)	
Rupees in '000		Note	2020	2019	
33 INCOME FROM INVESTMENTS - NET					
Dividend income		33.1	353,378	208,944	
Loss on sale of FVTPL investments - net		33.1	(4,309)	(16,077)	
Unrealized gain / (loss) on FVTPL					
investments - net		33.1	37,706	(3,867)	
Rent from investment properties		33.2	2,563	2,563	
			389,338	191,563	

33.1 Break up of dividend income, realised loss and unrealised gain is as follows:

Rupees in '000		Dividend	Realised	Unrealised
Name of investee company	Note	income	loss	gain
Shariah compliant investee companies		4,610	(3,766)	3,085
Non-Shariah compliant investee companies	33.1.2	348,768	(543)	34,621
		353,378	(4,309)	37,706

33.1.1 Income from investment was categorised as Shariah / Non-Shariah compliant investee companies on the basis of All Shares Islamic Index as circulated by the Pakistan Stock Exchange.

- 33.1.2 This includes Rs. 342.75 million related to dividend received form Altern Energy Limited (AEL) for which status of compliant or non-compliant is not ascertained due to non-disclosure of information by AEL.
- 33.2 Direct operating expenses incurred against rental income from investment properties amounted to Rs. 0.873 million (2019: Rs. 0.518 million). Further Rs. 2.258 million (2019: Rs. 2.179 million) were incurred against the non rented out area.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

## **34 DISTRIBUTION AND SELLING EXPENSES**

		Steel segment		Cotton segment		Hadeed (Billet) segment		Total	
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019
Salaries, wages and									
other benefits	34.1	3,046	3,640	1,917	1,599	70	-	5,033	5,239
Travelling, conveyance and									
entertainment		1,207	450	49	69	43	-	1,299	519
Depreciation	16.1.2	909	963	-	-	199	-	1,108	963
Insurance		22	118	-	-	20	-	42	118
Postage, telephone and telegra	am	48	43	42	51	17	-	107	94
Advertisement		31	1,644	-	-	-	-	31	1,644
Bid bond expenses		450	747	-	-	-	-	450	747
Legal and professional charges		1,362	3,518	-	-	-	-	1,362	3,518
Others		2,429	743	1,183	1,200	280	-	3,892	1,943
		9,504	11,866	3,191	2,919	629	-	13,324	14,785

#### 34.1 Detail of salaries, wages and other benefits

		Steel segment		Cotton segment		Hadeed (Billet) segment		Total	
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019
Salaries, wages and									
other benefits		2,188	3,449	1,917	1,599	70	-	4,175	5,048
Pension fund	34.1.1	637	52	-	-	-	-	637	52
Gratuity fund	34.1.1	47	(388)	-	-	-	-	47	(388)
Provident fund contributions		174	527	-	-	-	-	174	527
		3,046	3,640	1,917	1,599	70	-	5,033	5,239

	20	20	2019		
Rupees in '000	Pension	Gratuity	Pension	Gratuity	
34.1.1 Staff retirement benefits					
Current service costs	370	115	1,095	372	
Interest costs	1,416	299	2,956	704	
Return on plan assets, excluding interest income	(1,149)	(367)	(3,999)	(1,464)	
	637	47	52	(388)	

## **35 ADMINISTRATIVE EXPENSES**

			teel Iment		otton gment		ergy Iment	Hadeed (Billet) segment		IID segment		Ţ	otal
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Salaries, wages and other ber	efits 35.1	98.859	70.994	21.135	15.861	2.887	-	8.000	-	7,966	5.980	138.847	92.835
Rents. rates and taxes		1.926	1.380	371	323	65	-	268	-	621	582	3.251	2,285
Travelling, conveyance and													
entertainment		3.931	4,963	779	953	134	-	313	-	263	289	5,420	6,205
Fuel and power		7,795	8,396	1,214	1,222	259	-	2,145	-	427	468	11,840	10,086
Postage, telephone and telegi	am	1,663	1,873	392	403	43	-	115	-	103	106	2,316	2,382
Insurance		1,942	1,316	302	280	284	-	60	-	176	117	2,764	1,713
Repairs and maintenance		5,569	9,947	414	463	50	-	147	-	994	1,256	7,174	11,666
Auditors' remuneration	35.2	2,138	2,318	583	618	83	-	157	-	251	247	3,212	3,183
Legal, professional and corpo	ate												
service charges		23,226	13,124	5,944	2,696	1,008	-	2,006	-	2,854	2,214	35,038	18,034
Advertisement		367	1,735	10	13	6	-	10	-	20	91	413	1,839
Donations	35.3	480	2,694	-	-	5	-	7	-	26	142	518	2,836
Depreciation	16.1.2 & 18.1	15,482	18,208	3,033	3,368	321	-	2,378	-	2,690	2,354	23,904	23,930
Amortization of intangible as	ets 17	164	198	31	39	4	-	4	-	8	10	211	247
Printing, stationery and													
office supplies		1,436	2,137	355	512	11	-	25	-	145	211	1,972	2,860
Newspapers, subscriptions													
and periodicals		287	330	360	494	517	-	13	-	26	25	1,203	849
Others		5,072	5,941	1,059	1,137	134	-	571	-	307	297	7,143	7,375
		170,337	145,554	35,982	28,382	5,811	-	16,219	-	16,877	14,389	245,226	188,325
35.1 Detail of salaries, wages and o	ther benefits												
Salaries, wages and other ben		71,548	69,019	20.411	15.382	2.768	-	7.770	-	7,655	5,980	110,152	90,381
Pension fund	35.1.1	22,300	546	- 20,411	-	- 2,700	-	-	-	-		22,300	546
Gratuity fund	35.1.1	1,650	(3,463)	-	-	-	-	-	-	-	-	1,650	(3,463)
Provident fund contributions	00111	3,361	4,892	724	479	119	-	230	-	311	-	4,745	5,371
		98,859	70,994	21,135	15,861	2.887	-	8.000	-	7,966	5,980	138,847	92,835

	20	20	2019		
Rupees in '000	Pension	Gratuity	Pension	Gratuity	
35.1.1 Staff retirement benefits					
Current service costs	12,934	4,040	11,384	3,319	
Interest costs	49,573	10,460	30,733	6,289	
Return on plan assets, excluding interest income	(40,207)	(12,850)	(41,571)	(13,071)	
	22,300	1,650	546	(3,463)	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
35.2 Auditors' remuneration			
Audit fee	35.2.1	2,250	2,013
Certifications and other assurance services		480	727
Out of pocket expenses		244	205
Sales tax		238	238
		3,212	3,183

35.2.1 Audit fee includes services for audit of annual unconsolidated and consolidated financial statements, limited review of unconsolidated condensed interim financial information for the six months period, review report on statement of compliance with best practices of the Code of Corporate Governance and audit of reconciliation statement of nominee shareholding of Central Depository Company.

#### 35.3 Donations

Donations include the following in which a director is interested:

	Interest	Name and	Amount	donated
Name of director	in donee	address of the donee	2020	2019
			Rupees	in '000
Mr. Ahsan M. Saleem	Director	The Citizens Foundation		
		Plot No. 20, Sector - 14, New		
		Brookes Chowrangi, Korangi		
		Industrial Area, Karachi	269	1,076

35.3.1 Donations other than those mentioned above were not made to any donee in which a director or his spouse had any interest at any time during the year.

35.3.2 Donations include the following in which directors are not interested:

		Amo	unt donated
	Name of the donee	2020	2019
		Rup	ees in '000
	Crescent Model Higher Secondary School	-	1,500
	Others	249	260
		249	1,760
Rupe	ees in '000	2020	2019
36	OTHER OPERATING EXPENSES Exchange loss	25,958	2,288
	Impairment loss on trade debts	-	956
	Provision for:		
	- Workers' Profit Participation Fund	-	3,633
	- Workers' Welfare Fund	-	474
	- Slow moving stores, spares and loose tools - net	-	17,502
	Liquidated damages	-	3,727
	Others	_	66
		25,958	28,646

Rupe	es in '000	2020	2019
37	OTHER INCOME		
	Income from financial assets		
	Mark-up on short term loan to subsidiary companies	_	41.727
	Return on deposits - from conventional banking	859	477
	Unwinding of discount on long term deposit	2,415	19,798
		3,274	62,002
	Income from non-financial assets		
	Exchange gain	-	395
	Gain on disposal of operating fixed assets	1,101	12,674
	Deferred income amortized	6,825	5,834
	Insurance commission	1,318	306
	Liabilities written-back	1,029	1,285
	Reversal of impairment of trade debts	_	1,500
	Reversal of provision for slow moving stores, spares and loose tools	15,366	-
	Rent income	5,010	4,279
	Others	1,517	706
		32,166	26,979
		35,440	88,981
38	FINANCE COSTS		
	Mark-up on short term loans - Shariah arrangement	55,064	52.859
	Interest on Non-Shariah arrangement		,
	- finance lease obligations	16,475	14,954
	- long term loans	32,086	35,953
	- running finances	144,828	90,155
	- short term loans	50,494	42,071
	Discounting of long term deposit	_	2,080
	Bank charges	9,992	6,210
	5	308,939	244,282
39	TAXATION		
	Current - for the year	89,849	66,067
	- for prior years	1,907 91,756	2,034
	Deferred		68,101
	Deferred	(192,405) (100,649)	(186,682) (118,581)
		(100,010)	(110,001)
39.1	Relationship between taxation expense and accounting profit		
	Profit before taxation	(117,773)	24,895
	Tax at the applicable rate of 29% (2019: 29%)	(34,154)	7,220
	Tax effect of inadmissible expenses / losses	(779)	151,952
	Tax effect of income taxed at a lower rate	(67,623)	(12,142)
	Prior year tax effect	1,907	2,034
	Tax losses of subsidiaries	_	(267,645)
		(100,649)	(118,581)

39.2 Sufficient provision for tax has been made in these financial statements taking into account the profit for the year and various admissible and inadmissible allowances and deduction under the Income Tax Ordinance, 2001. Position of provision and assessment including return filed and deemed assessed for last three years are as follows:

Rupe	ees in '000	2019	2018	2017
	Tax provision including effects of prior years	63,513	222,849	362,447
	Tax assessed / return filed	63,513	222,849	362,447
Pup	2005 in (000		2020	2019
Rupe	ees in '000		2020	2019
40	BASIC AND DILUTED (LOSS) / EARNINGS F	PER SHARE		
	(Loss) / profit for the year		(17,124)	143,476
			(Number	of shares)
	Weighted average number of ordinary shares in issue o	during the vear	77,632,491	77,632,491
				oees)
	Basic and diluted (loss) / earnings per share		(0.22)	1.85
			(0.22)	1.00
Rupe	ees in '000		2020	2019
41	CASH (USED IN) / GENERATED FROM OPE	PATIONS		
		RATION 5		04005
	(Loss) / profit before taxation		(117,773)	24,895
	Adjustments for non cash charges and other items:		225 502	11 - 0 41
	Depreciation on operating fixed assets and investment	properties	225,582	115,241
	Amortization of intangible assets	C: L C L	211	247
	Charge / (reversal) for the year on staff retirement ber	iefit funds	34,214	(4,680)
	Dividend income		(353,378)	(208,944)
	Unrealized (gain) / loss on FVTPL investments - net		(37,706)	3,867
	Loss on sale of FVTPL investments - net		4,309	16,077
	(Reversal) / provision for slow moving stores, spares a	nd loose tools	(15,366)	17,502
	Reversal of impairment loss on trade debts - net		-	(544)
	Provision for Workers' Welfare Fund		-	474
	Provision for Workers' Profit Participation Fund		_	3,633
	Return on loan to subsidiary Company		-	(41,727)
	Return on deposits		(859)	(477)
	Gain on disposal of operating fixed assets		(1,101)	(12,674)
	Deferred income amortized		(6,825)	(5,834)
	Discounting of long term deposit		-	2,080
	Unwinding of discount on long term deposit		(2,415)	(19,798)
	Liabilities written off		(1,029)	(1,285)
	Finance costs		308,939	242,202
	Characterization in the second s		36,803	130,255
	Changes in:		71.010	
••••••	- Stores, spares and loose tools		31,918	(34,313)
	- Stock-in-trade		(1,309,372)	721,281
	- Trade debts		(129,367)	10,998
	- Advances		(22,540)	152,028
••••••	- Trade deposits and short term prepayments		(12,765)	(24,713)
	- Other receivables		35,117	68,200
	- Trade and other payables		381,430	(624,272)
			(988,776)	399,464

#### 41.1 Reconciliation of movements of liabilities to cash flows arising from financing activities

Rupees in '000	Long term Ioans	Lease liabilities (Including mark-up accrued)	Short term borrowings	Dividend payable	Total
Note	9	10 & 13	14		
Opening balance as at 1 July 2019	287,546	154,799	730,751	26,525	1,199,621
Proceeds from long term loans	50,852	-	-	-	50,852
Repayment of long term loans	(92,306)	_	-	-	(92,306)
Proceeds from short term borrowings	-	-	1,585,852	-	1,585,852
Repayment of short term borrowings	_	_	(223,560)	-	(223,560)
Dividend paid	_	_	-	(82)	(82)
Lease payments	_	(59,675)		-	(59,675)
	(41,454)	(59,675)	1,362,292	(82)	1,261,081
Interest accrued on lease obligation	_	16,475	_	_	16,475
Discounting effect	(6,412)	-	-	-	(6,412)
	(6,412)	16,475	_	_	10,063
Closing balance as at 30 June 2020	239,680	111,599	2,093,043	26,443	2,470,765

Rupe	ees in '000	Note	2020	2019
42	CASH AND CASH EQUIVALENTS			
	Running finances under mark-up arrangements	14	(582,317)	(846,445)
	Cash and bank balances	30	23,388	27,805
			(558,929)	(818,640)

#### 43 SEGMENT REPORTING

#### 43.1 Reportable segments

The Company's reportable segments are as follows:

- Steel segment It comprises of manufacturing and coating of steel pipes (note 1.2).
- Cotton segment It comprises of manufacturing of yarn (note 1.3).
- Investment and Infrastructure Development (IID) segment To effectively manage the investment portfolio in shares and other securities (strategic as well as short term) and investment properties (held for rentals as well as long term appreciation) (note 1.4).
- Hadeed segment It comprises of manufacturing billets (note 1.5).
- Energy segment It comprises of generating and supplying electricity / power (note 1.6).

The Company's all segments are engaged in shariah compliant businesses except mentioned in note 33 to these financial statements. Information regarding the Company's reportable segments is presented below:

#### 43.2 Segment revenues and results

Following is an analysis of the Company's revenue and results by reportable segment:

For the year ended 30 June 2020 Rupees in '000	Steel segment	Cotton segment	Energy segment	Hadeed (Billet) segment	IID segment	Inter- segments elimination / adjustments	Total
Sales	1,291,206	1,346,000	279,513	971,720	-	(66,237)	3,822,202
Cost of sales	1,257,531	1,320,153	299,194	960,665	-	(66,237)	3,771,306
Gross profit / (loss)	33,675	25,847	(19,681)	11,055	-	-	50,896
Income from investments - net	-	-	-	-	389,338	-	389,338
	33,675	25,847	(19,681)	11,055	389,338	-	440,234
Distribution and selling expenses	9,504	3,191	-	629	-	-	13,324
Administrative expenses	170,337	35,982	5,811	16,219	16,877	-	245,226
Other operating expenses	23,237	4,641	-	(1,920)	-	-	25,958
-	203,078	43,814	5,811	14,928	16,877	_	284,508
	(169,403)	(17,967)	(25,492)	(3,873)	372,461	-	155,726
Other income	22,919	9,636	(1,179)	4,064	-	-	35,440
Operating (loss) / profit before							
finance costs	(146,484)	(8,331)	(26,671)	191	372,461	-	191,166
Finance costs	245,722	18,347	-	35,560	9,310	-	308,939
(Loss) / profit before taxation	(392,206)	(26,678)	(26,671)	(35,369)	363,151	-	(117,773)
Taxation							(100,649)
Loss for the year							(17,124)

For the year ended 30 June 2019				Hadeed		Inter- segments	
	Steel	Cotton	Energy	(Billet)	IID	elimination /	
Rupees in '000	segment	segment	segment	segment	segment	adjustments	Total
Sales	2,381,405	1,685,110	-	-	-	-	4,066,515
Cost of sales	2,266,675	1,579,451	-	-	-	-	3,846,126
Gross profit	114,730	105,659	-	-	-	-	220,389
Income from investments - net	-	-	-	-	191,563	-	191,563
	114,730	105,659	-	-	191,563	-	411,952
Distribution and selling expenses	11,866	2,919	-	_	-	-	14,785
Administrative expenses	145,554	28,382	-	-	14,389	-	188,325
Other operating expenses	24,947	3,699	-	-	-	-	28,646
	182,367	35,000	-	-	14,389	-	231,756
	(67,637)	70,659	-	-	177,174	-	180,196
Other income	79,616	9,365	-	-	-	-	88,981
Operating profit before finance cost	s 11,979	80,024	-	-	177,174	-	269,177
Finance costs	210,363	9,797	-	-	24,122	-	244,282
(Loss) / profit before taxation	(198,384)	70,227	-	-	153,052	-	24,895
Taxation							(118,581)
Profit for the year							143,476

- 43.2.1 Revenue reported above represents revenue generated from external customers and inter-segment sales of electricity by Energy segment to Hadeed (Billet) segment of Rs. 66.237 million (2019: Nil).
- 43.2.2 The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 6 to these financial statements. The Steel segment allocates certain percentage of the common expenditure to the Cotton, Energy, Hadeed (Billet) and IID segments. In addition, finance costs between Steel and Cotton segments are allocated at average mark-up rate on the basis of funds utilized. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

#### 43.3 Revenue from major products and services

The analysis of the Company's revenue from external customers for major products and services is given in note 31 to these financial statements.

#### 43.4 Information about major customers

Revenue from major customers of Steel segment represents an aggregate amount of Rs. 1,057.732 million (2019: Rs. 2,611.986 million) of total Steel segment revenue of Rs. 1,291.206 million (2019: Rs. 2,381.405 million). Revenue from major customers of Cotton segment represents an aggregate amount of Rs. 322.4 million (2019: Rs. 610.493 million) of total Cotton segment revenue of Rs. 1,346 million (2019: Rs. 1,685.11 million). Revenue from major customers of Energy segment represents an aggregate amount of Rs. 116.261 million (2019: Nil) of total Energy segment revenue of Rs. 279.513 million (2019: Nil). Revenue from major customers of Hadeed (Billet) segment represents an aggregate amount of Rs. 688.167 million (2019: Nil) of total Hadeed (Billet) segment revenue of Rs. 971.72 million (2019: Nil).

#### 43.5 Geographical information

- 43.5.1 All Company's revenue from external customers by geographical location is within Pakistan.
- 43.5.2 All non-current assets of the Company as at 30 June 2020 and 2019 were located and operating in Pakistan.

#### 43.6 Segment assets and liabilities

Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

				Hadeed		
	Steel	Cotton	Energy	(Billet)	IID	
Rupees in '000	segment	segment	segment	segment	segment	Total
As at 30 June 2020						
Segment assets for reportable segments	2,934,338	506,150	660,381	846,220	2,470,678	7,417,767
Unallocated corporate assets						2,242,986
Total assets as per unconsolidated						
statement of financial position						9,660,753
Segment liabilities for reportable segments	756,226	269,746	72,385	57,488	1,445	1,157,290
Unallocated corporate liabilities and						
deferred income						3,055,175
Total liabilities as per unconsolidated						
statement of financial position						4,212,465

				Hadeed		
	Steel	Cotton	Energy	(Billet)	IID	
Rupees in '000	segment	segment	segment	segment	segment	Total
As at 30 June 2019						
Segment assets for reportable segments	1,826,902	430,823	817,646	1,218,378	2,475,238	6,768,987
Unallocated corporate assets						1,518,045
Total assets as per unconsolidated						
statement of financial position						8,287,032
Segment liabilities for reportable segments	570,025	106,822	69,316	144,006	2,627	892,796
Unallocated corporate liabilities and						
deferred income						2,000,173
Total liabilities as per unconsolidated						
statement of financial position						2,892,969

43.6.1 For the purposes of monitoring segment performance and allocating resources between segments:

- all assets are allocated to reportable segments other than those directly relating to corporate and taxation assets; and
- all liabilities are allocated to reportable segments other than those directly relating to corporate and taxation.

Cash and bank balances, borrowings and related mark-up receivable therefrom and payable thereon, respectively are not allocated to reporting segments as these are managed by the Company's central treasury function.

#### 43.7 Other segment information

Rupees in '000	Steel segment	Cotton segment	Energy segment	Hadeed (Billet) segment	IID segment	Total
For the year ended 30 June 2020						
Capital expenditure	9,154	-	-	-	-	9,154
Depreciation and amortization	77,386	30,961	60,716	54,032	2,698	225,793
Non-cash items other than						
depreciation and						
amortization - net	258,621	13,912	1,179	32,536	(377,465)	(71,217)
For the year ended 30 June 2019						
Capital expenditure	144,382	5,761	-	-	10,760	160,903
Depreciation and amortization	80,467	32,657	-	-	2,364	115,488
Non-cash items other than						
depreciation and						
amortization - net	152,691	5,172	-	-	(161,245)	(3,382)

## 44 STAFF RETIREMENT BENEFITS

#### 44.1 Defined benefit plans

44.1.1 The actuarial valuation of both pension and gratuity schemes has been conducted in accordance with IAS 19, 'Employee benefits' as at 30 June 2020. The projected unit credit method, using the following significant assumptions, has been used for the actuarial valuation:

	2020		2	019
	Pension	Gratuity	Pension	Gratuity
Financial assumptions				
- Discount rate used for interest cost				
in profit or loss charge	14.50%	14.50%	10.00%	10.00%
- Discount rate used for year end obligation	9.25%	8.50%	14.50%	14.50%
- Expected rate of increase in salaries	N/A	N/A	14.50%	14.50%
Demographic assumptions				
- Retirement assumption	Ag	ge 58	Ag	ge 58
- Expected mortality for active members	SLIC (	2001-05)	SLIC (	2001-05)

44.1.2 The amounts recognized in unconsolidated statement of financial position are as follows:

0				1				
			2020		2019			
Rupees in '000	Note	Pension	Gratuity	Total	Pension	Gratuity	Total	
Present value of defined benefit								
obligations	44.1.4	477,700	107,085	584,785	494,294	104,884	599,178	
Fair value of plan assets	44.1.5	(453,987)	(132,080)	(586,067)	(393,748)	(125,213)	(518,961)	
Liability / (asset) recognized in								
unconsolidated statement of								
financial position		23,713	(24,995)	(1,282)	100,546	(20,329)	80,217	
44.1.3 Movement in the net defined								
benefit liability / (asset)								
Opening balance		100,546	(20,329)	80,217	(151,006)	(104,081)	(255,087)	
Net benefit cost / (income) charg	ed							
to profit or loss	44.1.7	31,857	2,357	34,214	804	(5,484)	(4,680)	
Remeasurements recognized in								
other comprehensive income	44.1.8	(92,143)	(594)	(92,737)	267,915	95,834	363,749	
Contributions by the Company	44.1.5	(16,547)	(6,429)	(22,976)	(17,167)	(6,598)	(23,765)	
Closing balance		23,713	(24,995)	(1,282)	100,546	(20,329)	80,217	
44.1.4 Movement in the present val	uo of							
defined benefit obligations								
-	)							
Present value of defined benefit								
obligations - 1 July		494,294	104,884	599,178	457,906	101,625	559,531	
Current service cost		18,477	5,771	24,248	16,763	5,254	22,017	
Interest cost		70,818	14,943	85,761	45,252	9,957	55,209	
Benefits paid during the year		(11,794)	(3,661)	(15,455)	(10,760)	(4,116)	(14,876)	
Remeasurement:								
Actuarial (gain) / loss from char	nge							
in financial assumption		(21,521)	(93)	(21,614)	14,640	74	14,714	
Experience adjustments		(72,574)	(14,759)	(87,333)	(29,507)	(7,910)	(37,417)	
Present value of defined benefit								
obligations - 30 June		477,700	107,085	584,785	494,294	104,884	599,178	

		2020		2019			
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total	
44.1.5 Movement in the fair value of plan assets							
Fair value of plan assets - 1 July	393,748	125,213	518,961	608,912	205,706	814,618	
Contributions by the Company	16,547	6,429	22,976	17,167	6,598	23,765	
Interest income on plan assets	57,438	18,357	75,795	61,211	20,695	81,906	
Benefits paid during the year	(11,794)	(3,661)	(15,455)	(10,760)	(4,116)	(14,876)	
Return on plan assets, excluding							
interest income	(1,952)	(14,258)	(16,210)	(282,782)	(103,670)	(386,452)	
Fair value of plan assets - 30 June	453,987	132,080	586,067	393,748	125,213	518,961	
44.1.6 Actual return on plan assets	55,486	4,099	59,585	(221,571)	(82,975)	(304,546)	

44.1.7 Following amounts have been charged in the unconsolidated profit or loss in respect of these benefits.

		2020		2019			
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total	
Current service cost	18,477	5,771	24,248	16,763	5,254	22,017	
Interest cost	70,818	14,943	85,761	45,252	9,957	55,209	
Interest income on plan assets	(57,438)	(18,357)	(75,795)	(61,211)	(20,695)	(81,906)	
Charge / (income) recognized in							
profit or loss	31,857	2,357	34,214	804	(5,484)	(4,680)	

44.1.8 Following amounts of remeasurements have been charged in the other comprehensive income in respect of these benefits

		2020		2019			
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total	
David a start of the							
Remeasurement:							
Actuarial losses from change in							
financial assumption	(21,521)	(93)	(21,614)	14,640	74	14,714	
Experience adjustments	(72,574)	(14,759)	(87,333)	(29,507)	(7,910)	(37,417)	
Return on plan assets, excluding							
interest income	1,952	14,258	16,210	282,782	103,670	386,452	
Remeasurement (income) / loss							
recognised in the other							
comprehensive income	(92,143)	(594)	(92,737)	267,915	95,834	363,749	

			2020			2019	
Rupees in '000		Pension	Gratuity	Total	Pension	Gratuity	Tota
in prof	fined benefit cost recognized it or loss and other ehensive income						
		(60,286)	1,763	(58,523)	268,719	90,350	359,069
	contributions to funds in						
	owing year	-	-	-	-	-	
	average duration of						
the def	ined benefit obligation (years)	11	3		11	3	
Analysis	of present value of defined						
	obligation						
Type of M							
Pensior		32	_		30	-	
Benefic		80	79		86	85	
Denene	501103	00	15		00	00	
Vested / I	Non-vested						
	benefits	453,355	90,909	544,264	468,640	84,014	552,654
Non-ve	ested benefits	24,345	16,176	40,521	25,654	20,870	46,524
		477,700	107,085	584,785	494,294	104,884	599,178
of plan	gation of fair value assets alue of the plan assets at reporting						
	r each category are as follows:						
	cash equivalents (comprising						
	alances and adjusted for						
	liabilities) - quoted	19,723	4,137	23,860	90,870	3,726	94,59
<u> </u>							
Debt insti	ruments	107 777	05 017	200.050	07140	77.000	110.70
AA+		183,337	25,613	208,950	83,142	33,209	116,35
AA		230	-	230	230		230
Fauity inc		183,567	25,613	209,180	83,372	33,209	116,58
Equity ins	obile Parts and Accessories	74	[]	74	149		14
			-		4,560	-	4,56
Cemen Chemic		7,396 212		7,396 212	4,300	-	4,30
	ercial Banks	269	_	269	443	_	44
Engine		183,674	87,443	271,117	152,320	72,588	224,90
Fertilize		6,129	325	6,454	6,203	258	6,46
Insuran		63	-	63	76		7
	Gas Exploration Companies	8,098	2,622	10,720	10,501	3,125	13,62
	Gas Marketing Companies	803		803	636	-	63
	and Board	5	-	5	177	_	17
	aceuticals	147	-	147	-	_	
	Generation and Distribution	18,732	7,250	25,982	19,936	7,875	27,8
	and Allied Industries	5,740	1,691	7,431	5,433	1,600	7,03
	Composite	2,584	-	2,584	2,673	-	2,67
10,1010		233,926	99,331	333,257	203,113	85,446	288,55
Mutual fu	nds						
Income		16,771	2,999	19,770	16,393	2,832	19,22
		453,987					

#### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

Rupees in '000	Pension	Gratuity
Discount rate +1%	430,963	104,507
Discount rate -1%	534,342	110,084
Long term pension / salary increase +1%	486,529	110,072
Long term pension / salary decrease -1%	469,957	104,470
Long term pension increase +1%	529,731	_
Long term pension decrease -1%	433,145	_

The actuary of the Company has assessed that present value of future refunds or reduction in future contribution is not lower than receivable from pension and gratuity funds recorded by the Company.

#### 44.2 Defined contribution plan

The Company has set up provident fund for its permanent employees. The total charge against provident fund for the year ended 30 June 2020 was Rs. 11.106 million (2019: Rs. 10.979 million). Reporting year end of Provident Fund financial statements is 31 December and 30 June for Steel & IID Division and Cotton & Hadeed Division, respectively.

#### 45 FINANCIAL RISK MANAGEMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Fair value measurements using quoted (unadjusted) in active markets for identical asset or liability.
- Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

es in '000	30 June 2020									
		C	arrying amo	unt			Fair	Value		
	Fair value through profit or loss	Fair value through other compre- hensive income	Amortised cost	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total	
On-balance sheet										
financial instruments										
Financial assets										
measured at fair value										
Investments										
- Listed equity securities	124,611	9,419	-	-	134,030	134,030	-	-	134,0	
- Unlisted equity securities	482,956	-	-	-	482,956	-	-	482,956	482,9	
	607,567	9,419	-	-	616,986	134,030	-	482,956	616,9	
Financial assets not										
measured at fair value										
Deposits	-	-	278,446	-	278,446	-	-	-		
Trade debts	-	-	225,799	-	225,799	-	-	-		
Loan to subsidiary	-	-	91,208	-	91,208	-	-	-		
Other receivables	-	-	39,658	-	39,658	-	-	-		
Bank balances	-	-	22,560	-	22,560	-	-	-		
	-	-	657,671	-	657,671	-	-	-		
Financial liabilities not										
measured at fair value										
Long term loans	-	-	-	239,680	239,680	-	-	-		
Lease liabilities	-	-	-	111,287	111,287	-	-	-		
Trade and other payables	-	-	-	715,436	715,436	-	-	-		
Mark-up accrued	-	-	-	54,214	54,214	-	-	-		
Short term borrowings	-	-	-	2,675,360	2,675,360	-	-	-		
Unclaimed dividend	-	-	-	26,443	26,443	-	-	-		
	-	-	-	3,822.420	3,822,420	-	-	-		

es in '000				3	0 June 201	y			
		Cá	arrying amo	unt			Fai	r Value	
	Fair value through profit or loss	Fair value through other compre- hensive income	Amortised cost	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet									
financial instruments									
Financial assets									
measured at fair value									
Investments									
- Listed equity securities	166,735	9,844	-	-	176,579	176,579	-	-	176,5
- Unlisted equity securities	443,588	-	-	-	443,588	-	-	443,588	443,5
	610,323	9,844	-	620,167	176,579	-	-	443,588	620,1
Financial assets not measured at fair value Deposits		_	272,841		272,841	_			
Trade debts	-	-	96,432	-	00,102	-	-	-	
Loan to subsidiary	-	-	88,208	-	88,208	-	-	-	
Other receivables	-	-	41,257	-	41,257	-	-	-	
Bank balances	-	-	27,203 525,941	-	27,203 525,941	-	-	-	
Financial liabilities not measured at fair value			-		-				
Long term loan	-	-	-	287,546	287,546	-	-	-	
Lease liabilities	-	-	-	154,296	154,296	-	-	-	
Trade and other payables	-	-	-	433,243	433,243	-	-	-	
Mark-up accrued	-	-	-	41,617	41,617	-	-	-	
Short term borrowings	-	-	-		1,577,196	-	-	-	
Unclaimed dividend	-	-	-	26,525	26,525	-	-	-	
				2,520,423					

The Company has not disclosed the fair values for all other financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

The unquoted investments and investments in subsidiaries and associates are stated at cost.

Investment property fair value have been determined by professional valuers (level 3 measurement) based on their assessment of the market values as disclosed in note 18.2. The valuations are conducted by the valuation experts appointed by the Company. The valuation experts used a market based approach to arrive at the fair value of the Company's investment properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements.

#### 45.1 Valuation techniques and significant unobservable inputs

The following table shows the valuation techniques used in measuring Level 3 fair values at 30 June 2020 for unquoted equity investment measured at fair value in the statement of financial position, as well as the significant unobservable inputs used.

Nam	e of investee pany	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
	akarganj Food			
Pr	oducts Limited	- Discounted cash flows	- Expected cash flows	The estimated fair value would
		with terminal growth:		increase / (decrease) if:
		The valuation model considers	- Terminal growth rate	
		the present value of expected		- The expected free cash
		free cash flows, discounted	- Weighted average	flows were higher / (lower)
		using weighted average cost	cost of capital	การการการการการการการการการการการการการก
		of capital.		- The terminal growth rate
				were higher / (lower)
				- The weighted average cost of
				capital were lower / (higher)
- Cer	ntral Depository	- Net asset method: This	- Net assets of the investee	The estimated fair value would
Сс	ompany of	valuation method considers	Company	increase / (decrease) if:
	kistan Limited	net asset value divided by		
		ordinary number of shares		- The net assets of the investee
				Company were higher / (lower).

#### 45.2 Level 3 fair values

#### Reconciliation of Level 3 fair values

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values:

#### Rupees in '000

- Shakarganj Food Products Limited	319,18
- Central Depository Company of Pakistan Limited	124.4
	443,58
Fair value recognized during the year	
- Shakarganj Food Products Limited	27,6
- Central Depository Company of Pakistan Limited	11,7
	39,36
Balance at 30 June 2020	
- Shakarganj Food Products Limited	346,84
- Central Depository Company of Pakistan Limited	136,1
	482,95

#### Sensitivity Analysis

For the fair value of unquoted equity investment, reasonably possible changes at 30 June 2020 to one of the significant unobservable inputs, holding other inputs constant, would have the following effects.

	Profit or loss		
ees in '000	Increase	Decrease	
Shakarganj Food Products Limited			
- Expected cash flows (10% movement)	48,541	(48,400)	
- Terminal growth rate (1% movement)	37,253	(31,608)	
- Weighted Average Cost of Capital (1% movement)	(45,719)	54,186	
Central Depository Company of Pakistan Limited - Net assets (10% movement)	13.611	(13.611)	

### **46 FINANCIAL INSTRUMENTS**

The Company has exposure to the following risks from its use of financial instruments

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board of Directors is also responsible for developing and monitoring the Company's risk management policies.

#### 46.1 Credit risk

Credit risk represents the financial loss that would be recognized at the reporting date if counterparties fail completely to perform as contracted / fail to discharge an obligation / commitment that it has entered into with the Company. It arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities.

The carrying amount of financial assets represents the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is as follows:

Rupees in '000	2020	2019
Deposits	278,446	272,841
Trade debts	225,799	96,432
Loan to subsidiary	91,208	88,208
Other receivables	39,658	41,257
Bank balances	22,560	27,203
	657,671	525,941

#### Trade and other receivables

To manage exposure to credit risk in respect of trade and other receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Sales tenders and credit terms are approved by the tender approval committee. Where considered necessary, advance payments are obtained from certain parties. Sales of steel segment made to major customers are secured through letters of credit. The management has set a maximum credit period of 15 days in respect of Cotton segment's sales to reduce the credit risk.

All the trade debtors at the reporting date represent domestic parties.

The maximum exposure to credit risk before any credit enhancements for trade debts at the reporting date by type of customer was as follows:

Rupees in '000	2020	2019
Steel segment	173,948	64,149
Cotton segment	2,691	4,949
Energy segment	4,637	16,493
Hadeed (Billet) segment	44,523	10,841
	225,799	96,432
The aging of trade debts at the balance sheet date is Not past due	54,034	9,400
Past due 1 - 30 days	135,038	55,578
Past due 30 - 180 days	23,109	18,936
Past due 180 days	44,324	43,224
	256,505	127,138
Less: Impaired	30,706	30,706
	225,799	96,432

The movement in the allowance for impairment in respect of trade debts and advances is given in note 24.1 and note 25 respectively.

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Management uses actual historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment to determine lifetime expected loss allowance.

Loss rates are based on actual credit loss experience over the past five years. These rates are multiplied by scalar factors to reflect differences between economic conditions during the period over which the historical data has been collected, current conditions and Company's view of economic conditions over the expected lives of the trade debts.

Based on past experience the management believes that no impairment allowance is necessary, except mentioned above, in respect of trade debts past due as some receivables have been recovered subsequent to the year end and for other receivables there are reasonable grounds to believe that the amounts will be recovered in short course of time.

#### Settlement risk

All investing transactions are settled / paid for upon delivery as per the advice of investment committee. The Company's policy is to enter into financial instrument contract by following internal guidelines such as approving counterparties and approving credits.

#### Bank balances

The Company kept its surplus funds with banks having good credit rating. Currently, the surplus funds are kept with banks having rating from AAA to A-1.

The credit quality of the Company's investment in units of mutual fund can be assessed with reference to external credit ratings as follows:

	Rating		Rating	2020	2019
	Short term	Long term	Agency	Rupe	e in '000
Mutual Funds					
HBL Growth Fund (A)	-	AM2+	VIS	12,788	17,613
HBL Investment Fund (A)	-	AM2+	VIS	1,342	2,028
				14,130	19,641

#### Deposits

The Company has provided security deposits and retention money as per the contractual terms with counter parties as security and does not expect material loss against those deposits retention money.

#### Investment in debt securities

Credit risk arising on debt securities is mitigated by investing principally in investment grade rated instruments. Where the investment is considered doubtful a provision is created there against. The Company does not have debt security at reporting date.

#### Concentration of credit risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

#### 46.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its obligation arising from financial liabilities that are settled by delivering cash or another financial asset or that such obligation will have to be settled in a manner disadvantageous to the Company. The Company is not materially exposed to liquidity risk as substantially all obligation / commitments of the Company are short term in nature and are restricted to the extent of available liquidity. In addition, the Company has obtained running finance facilities from various commercial banks to meet the short term liquidity commitments, if any.

The following are the contractual maturities of the financial liabilities, including estimated interest payments:

es in '000				2020			
	Carrying	On	Contractual	Six	Six to	One to	Two to
	amount	demand	cash flows	months	twelve	two	five
				or less	months	years	years
Financial liabilities							
Long term loans	239,680	-	281,197	18,783	49,064	111,162	102,188
Lease liabilities	111,287	-	124,742	31,118	23,589	38,797	31,238
Trade and other payables	715,436	-	715,436	715,436	-	-	
Unclaimed dividend	26,443	26,443	-	-	-	-	
Mark-up accrued	54,214	-	54,214	54,214	-	-	
Short term borrowings	2,675,360	2,675,360	-	-	-	-	
	3,822,420	2,701,803	1,175,589	819,551	72,653	149,959	133,42
				2010			
es in '000			0 1 1	2019		0	
es in '000	Carrying	On	Contractual	Six	Six to	One to	
es in '000	Carrying amount	On demand	Contractual cash flows	Six months	twelve	two	five
es in '000				Six			Two to five years
es in '000 Financial liabilities				Six months	twelve	two	five
				Six months	twelve	two	five
Financial liabilities	amount	demand	cash flows	Six months or less	twelve months	two years	five years
Financial liabilities Long term Ioan	amount 287,546	demand	cash flows 333,274	Six months or less 79,052	twelve months 56,562	two years 105,909	five years 91,75
Financial liabilities Long term Ioan Lease liabilities	amount 287,546 154,296	demand -	cash flows 333,274 182,371	Six months or less 79,052 32,087	twelve months 56,562	two years 105,909	five years 91,75
Financial liabilities Long term Ioan Lease liabilities Trade and other payables	amount 287,546 154,296 433,243	demand - -	cash flows 333,274 182,371	Six months or less 79,052 32,087	twelve months 56,562	two years 105,909 48,987	five years 91,75
Financial liabilities Long term Ioan Lease liabilities Trade and other payables Unclaimed dividend	amount 287,546 154,296 433,243 26,525	demand - -	cash flows 333,274 182,371 433,243 -	Six months or less 79,052 32,087 433,243	twelve months 56,562	two years 105,909 48,987	five years 91,75

#### 46.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The Investment Committee monitors the portfolio of its investments and adjust the portfolio in light of changing circumstances.

#### 46.3.1 Currency risk

The Company is exposed to currency risk on import of raw materials, stores and spares and export of goods denominated in US Dollars (USD) and Euros. The Company's exposure to foreign currency risk for these currencies is as follows:

		2020
Rupees in '000	USD	Euro
Foreign creditors	_	-
Outstanding letters of credit	1,305,452	19,250
Net exposure	1,305,452	19,250

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended 30 June 2020

	20	D19
	USD	Ει
Foreign creditors	-	
Outstanding letters of credit	-	
Net exposure	-	

The following significant exchange rate has been applied:

	Avera	ge rate	Reporting date rate		
	2020	2019	2020	2019	
USD to PKR	158.78	136.27	168.05	160.05	
Euro to PKR	175.66	155.34	188.61	182.32	

#### Sensitivity analysis

At the reporting date, if the PKR had strengthened by 10% against the USD and Euro with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign creditors.

#### Effect on profit or loss

Rupees in '000	2020	2019
USD	130,545	-
Euro	1,925	-
	132,470	-

The weakening of the PKR against USD and Euro would have had an equal but opposite impact on the post tax profits.

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

#### 46.3.2 Interest rate risk

At the reporting date, the interest rate profile of the Company's significant interest bearing financial instruments was as follows:

	2020	2019	2020	2019		
	Effect	ive interest	Carryi	ng amount		
	(Percentage)		(Percentage) (Ru		(Rupe	es in '000)
Financial liabilities						
Variable rate instruments:						
Long term loans	10.12 - 14.99	7.91 - 14.42	239,680	287,546		
Lease liabilities	7.24 - 18.42	10.61 - 17.6	111,287	154,296		
Short term borrowings	9.79 - 16.18	7.68 - 14.86	2,675,360	1,577,196		

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have decreased / (increased) profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2019.

	Profit a 100	nd loss ) bp
Rupees in '000	Increase	Decrease
As at 30 June 2020		
Cash flow sensitivity - Variable rate financial liabilities	(30,263)	30,263
As at 30 June 2019		
Cash flow sensitivity - Variable rate financial liabilities	(20,190)	20,190

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

#### 46.3.3 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). Other price risk arises from the Company's investment in units of mutual funds and ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Company diversifies its portfolio and continuously monitors developments in equity markets. In addition, the Company actively monitors the key factors that affect stock price movement.

A 10% increase / decrease in redemption and share prices at year end would have decreased / increased the Company's gain / loss in case of Fair value through profit or loss and increase / decrease surplus on re-measurement of investments in case of Fair value through other comprehensive income investments as follows:

Rupees in '000	2020	2019
Effect on profit	12,461	16,674
Effect on equity	942	984
Effect on investments	13,403	17,658

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended 30 June 2020

#### 47 REMUNERATION TO THE CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

	Chief E>	kecutive	Dire	ctor	Execu	utives	To	tal
Rupees in '000	2020	2019	2020	2019	2020	2019	2020	2019
Managerial remuneration	16,560	22,977	-	-	42,941	44,799	59,501	67,776
House rent	7,452	7,452	-	-	18,306	17,884	25,758	25,336
Utilities	1,656	1,656	-	-	3,687	3,577	5,343	5,233
Travelling expenses	1,068	2,581	-	-	49	-	1,117	2,581
Medical	1,196	1,736	-	-	2,027	2,088	3,223	3,824
Contributions to								
- Gratuity fund	1,379	1,379	-	-	2,352	2,367	3,731	3,746
- Pension fund	3,312	3,312	-	-	6,591	6,115	9,903	9,427
- Provident fund	1,656	1,656	-	-	3,184	2,899	4,840	4,555
Club subscription and								
expenses	647	1,131	-	-	270	217	917	1,348
Entertainment	-	390	-	-	90	90	90	480
Conveyance	-	-	-	-	-	970	-	970
Telephone	28	268	-	-	15	-	43	268
	34,954	44,538	-	-	79,512	81,006	114,466	125,544
Number of persons	1	1	-	-	16	15	17	16

- 47.1 The aggregate amount charged in respect of directors' fees paid to six (2019: six) directors is Rs. 3.6 million (2019: Rs. 2.380 million). Also, during the year remuneration paid to the non-executive Chairman of the Board of Directors amounted to Rs. 1.820 million (2019: Rs. 1.820 million).
- 47.2 The chief executive and ten executives are provided with free use of Company maintained cars, in accordance with their entitlements.
- 47.3 The chief executive, executives and their families are also covered under group life and hospitalization insurance. A director is also covered under group hospitalization scheme.

#### **48 TRANSACTIONS WITH RELATED PARTIES**

Related parties comprise of subsidiaries and associated companies, directors of the Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transactions with related parties are under agreed terms / contractual arrangements.

Transactions with related parties other than those disclosed elsewhere are as follows:

ees in '000				2020	2019
	Nature of	Basis of	Nature of		
Name	relationship	relationship	transaction		
CS Capital (Private) Limited	Subsidiary Company	100% holding	Reimbursable expenses	1,324	1,371
Solution de Energy (Private) Limited	Subsidiary Company	100% holding	Reimbursable expenses Loan given	125 3,000	158 -
Altern Energy Limited	Associated Company	16.69% holding	Dividend received	342,750	190,498

in '000				2020	2
	Nature of	Basis of	Nature of		
Name	relationship	relationship	transaction		
Shakarganj Limited	Associated	21.93% holding	Dividend paid	-	
	Company		Payments received	18,300	
			Payments made	263	
			Sales of finished goods	214,385	
			Purchase of raw material	227,662	
			Services received	1,911	
			Reimbursable expenses	10,908	2
The Crescent Textile	Related party	Major Shareholder	Dividend received	271	
Mills Limited			Dividend paid	-	8
			Sale of Yarn	41,198	
Premier Insurance	Related party	Common	Insurance premium	8,006	10
Company		directorship	Dividend paid	-	
The Citizens Foundation	Related party	Common			
		directorship	Donation given	269	
Crescent Cotton Products - Staff	Retirement	Employees	Contribution made		
Provident Fund	benefit fund	benefit fund	Dividend paid	-	
Crescent Steel and Allied	Retirement	Employees	Contribution made	6,416	6
Products Limited - Gratuity Fund	benefit fund	benefit fund	Dividend paid	-	
Crescent Steel and Allied	Retirement	Employees	Contribution made	16,549	1
Products Limited - Pension Fund	benefit fund	benefit fund	Dividend paid	-	3
Crescent Steel and Allied Products	Retirement	Employees	Contribution made	17,288	17
Limited - Staff Provident Fund	benefit fund	benefit fund	Dividend paid	-	
Crescent Hadeed (Private) Limited	Retirement	Employees			
- Staff Provident Fund	benefit fund	benefit fund	Contribution made	843	
CSAP - Staff Benevolent Fund	Staff welfare	Employees			
	fund	welfare fund	Dividend paid	-	
Key management personnel	Related parties	Executives	Remuneration and benefits	94,053	6
			Dividend paid	-	
Directors and their spouse	Related parties	Directors	Dividend paid	-	

- 48.1 Sale of finished goods and raw materials, rendering of services and insurance premium are based on commercial terms and at market prices which are approved by the Board of Directors.
- 48.2 Contributions to the employee retirement benefit funds are made in accordance with the terms of employee retirement benefit schemes and actuarial advice.
- 48.3 Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors of the Company. There were no transactions with the key management personnel during the year other than their terms of employment / entitlements.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended 30 June 2020

48.4 Outstanding balances and other information with respect to related parties as at 30 June 2020 and 2019 are included in issued, subscribed and paid-up capital (note 7.1), trade and other payables (note 12), long term investments (notes 19.1, 19.2 and 19.3.2), other receivables (note 28), administrative expenses (note 35) and staff retirement benefits (note 44).

#### 49 CAPITAL RISK MANAGEMENT

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company's overall strategy remains unchanged from previous year.

The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payments to shareholders or issue new shares. The management seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Company is not subject to any externally imposed capital requirements.

The Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total debt less cash and bank balances. Total capital is calculated as equity as shown in the balance sheet plus net debt.

#### 49.1 Gearing ratio

The gearing ratio at end of the year is calculated as follows:

Rupees in '000	Note	2020	2019
Total debt	49.1.1	3,026,327	2,019,038
Less: Cash and bank balances		23,388	27,805
Net debt		3,002,939	1,991,233
Total equity	49.1.2	5,448,288	5,394,063
Total capital		8,451,227	7,385,296
Gearing ratio		35.5%	27.0%

49.1.1 Total debt is defined as long term and short term borrowings (excluding derivatives), as described in notes 9, 10 and 14 to these financial statements.

49.1.2 Total equity includes issued, subscribed and paid-up capital and reserves.

#### **50 PLANT CAPACITY AND PRODUCTION**

#### 50.1 Steel segment

#### Pipe plant

The plant's installed / rated capacity for production based on single shift is 66,667 tons (2019: 66,667 tons) annually on the basis of notional pipe size (whereas the notional pipe size is taken as 30" dia x  $\frac{1}{2}$ " thickness for SP1600 and 40"dia x 5/8" thickness for SP 2003). The actual production achieved during the year was 7,965 tons (2019: 12,287.5 tons) line pipes of varied sizes and thickness. Actual production is equivalent to 34,527 tons (2019: 21,310.9 tons) when translated to the notional pipe size of 30" diameter. Reason for underutilization was delay in materialization of orders for different projects.

#### Coating plant

The coating plant has a capacity of externally shot blasting and coating of line pipes with 3 layer high density polyethylene coating at a rate of 250 square meters of surface area per hour on pipe sizes ranging from 114 mm to 1,524 mm outside dia and thickness ranging from 3 mm to 16 mm.

The annual capacity of the plant works out to 600,000 square meters outside surface area of line pipes based on notional size of 14" dia on single shift working. Coating of 128,416 meters (2019: 434,494 meters) of different dia pipes 88,647 square meters surface area was achieved during the year (2019: 340,745 square meters surface area). Reason for underutilization was lack of coating work orders in hand.

#### Steel melting plant

The designed capacity of Plant is 85,000 mtons (85,000 mtons) of billets per annum, but the total production during FY19-20 was 10,894 mtons (2019: 29,162 mtons) of billets. Unit operated only for about four months on self-generated (Inter division) power supply that was only compatible during crushing season. Production was suspended for rest period of eight months because of no alternative power supply arrangements.

#### 50.2 Cotton segment

#### Spinning unit 1

The plant capacity converted to 20s count polyester cotton yarn based on three shifts per day for 1,080 shifts is 9,197,007 kilogram (2019: 9,197,007 kilograms). Actual production converted into 20s count was 7,190,635 kilograms for 921 shifts (2019: 9,087,295 kilograms for 1,092 shifts).

#### 50.3 Energy segment

The plant's installed production capacity was 118,856 MWh (2019: 118,856 MWh) and the actual production achieved during the year was 16,341 MWh (2019: 31,017 MWh). Reason for underutilization was that no power was supplied to FESCO and power generation was restricted to actual demand of the two customers, Hadeed (Billet) segment (internal customer) and Shakarganj Limited (external customer).

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS For the year ended 30 June 2020

51 GENERAL

#### 51.1 Number of employees

The total number of employees including contractual employees of the Company as at 30 June 2020 were 778 (2019: 755) and weighted average number of employees were 769 (2019: 762).

The number of factory employees including contractual employees of the Company as at 30 June 2020 were 699 (2019: 678) and weighted average number of employees were 690 (2019: 682).

#### 52 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue in the Board of Directors meeting held on 28 August 2020.

Humanalcom

Chief Executive

Naueur Director

Chief Financial Officer

Crescent Steel and Allied Products Limited CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

# DIRECTORS' REPORT CONSOLIDATED

The Directors of Crescent Steel and Allied Products Limited (CSAPL) have pleasure in presenting their report together with the audited consolidated financial statements of the Group for the year ended 30 June 2020. The Group comprises of CSAPL and its wholly owned subsidiary companies namely; CS Capital (Private) Limited, Solution de Energy (Private) Limited and Crescent Continental Gas Pipelines Limited (CCGPL). CCGPL is not carrying on any business operations and accordingly no financial statements are being prepared.

The Directors' Report giving commentary on the performance of CSAPL for the year ended 30 June 2020 has been presented separately.

### **GROUP RESULTS**

The consolidated financial results of the Group are summarized below:

Rupees in '000	2020	2019
Loss for the year before taxation	(282,430)	(364,677)
Taxation income / (charge)	262,563	(54,699)
Loss after taxation	(19,867)	(419,376)
Total other comprehensive income / (loss) for the year	71,774	(258,262)
Unappropriated profit brought forward	1,417,637	2,036,701
Adjustment of initial application of IFRS 9	-	136,206
Profit available for appropriation	1,469,544	1,495,269
Appropriations:		
- Final dividend 2018 - @ 10%	-	(77,632)
Unappropriated profit carried forward	1,469,544	1,417,637
Basic and diluted loss per share	Rs. (0.26)	Rs. (5.40)

## PATTERN OF SHAREHOLDING

The pattern of shareholding and additional information relating thereto is attached separately.

## MATERIAL CHANGES AND COMMITMENTS

No material changes and commitments affecting the financial position of the Group have occurred between the end of the financial year to which this Balance Sheet relates and the date of the Directors' Report.

# CHIEF EXECUTIVE'S REVIEW

The Directors endorse the contents of the Chief Executive's Review for the year ended 30 June 2020, which contains the state of the Group's affairs, operational performance of CSAPL and its subsidiary companies, future prospects of profits and other requisite information. The contents of the said review shall be read along with this report and shall form an integral part of the Director's Report in terms of section 227 of the Companies Act, 2017 and the requirements of the Code of Corporate Governance under the Pakistan Stock Exchange (PSX) Rule Book.

By order of the Board

Heanoalean

Ahsan M. Saleem Chief Executive Officer 28 August 2020

Nauene Nadeem Maqbool Director

# ڈائر *بکٹر*ز کی مربوط رپورٹ

کر سنٹ اسٹیل اورالائیڈ پروڈکٹس لمیٹڈ (CSAPL) کے ڈائر کیٹرانتہائی مسرت کے ساتھ 30 جون 2020 کوختم ہونے والے مالی سال سے متعلق گروپ کی رپورٹ بمعہ آڈٹ شدہ مالیاتی دستاویزات آپ کی خدمت میں پیش کرر ہے ہیں۔گروپ یی ایس اے پی ایل اورکمل طور پراس کی ملکیت میں شامل ذیلی کمپنیوں یی ایس کیپٹل (پرائیویٹ) لمیٹڈ، سولوثن ڈی انر بی (پرائیویٹ) لمیٹڈاور کر سنٹ کانٹینیل گیس پائپ لائنز لمیٹڈ (سی بی پی ایل) پرشتمل ہے۔ بی بی پی ایل کی جانب سے کاروباری افعال سرانجا کمپنیوں سے جارہے ہیں اس کے کسی بھی تھم کی مالیاتی دستاویزات آپ کی

مالی سال اختنامیہ 30 جون 2020 کے دوران تی ایس اے پی ایل کی کارکردگی کے بارے میں ڈائر یکٹر زر پورٹ علیحدہ ہے پیش کی گئی ہے۔

گروپ نتائج گروپ کے یکجامالی نتائج کا خلاصہ درج ذیل ہے:

(روپ_"000" پی <sub>ل</sub> )	2020	2019
ز مینظرسال کا نقصان <sup>ق</sup> بل از <sup>تی</sup> کس	(282,430)	(364,677)
قیلی	262,563	(54,699)
نقتصان بعدا زقيكن	(19,867)	(419,376)
دوران سال دیگر جامع آمدن/( نقصان )	71,774	(258,262)
گزشته <i>غیرمنقسم ش</i> ده منافع	1,417,637	2,036,701
IFRS 9 کے اعدا یڈ جسمنٹ	-	136,206
تقتيم كبيلية دستنياب معنافع	1,469,544	1,495,269
منافع کی تقسیم:		
حتى ژيويڈيتر 2018 @ 10%	-	(77,632)
- گزشته غیر شفتهم شده منافع کامیرانیه	1,469,544	1,417,637
بنیادی وظیلی ( نقصان ) فی حصص 	(0.26) روچين	(5.40)روپيے

ترتيب حصص دارى

تر تیب تصص داری اوراس ہے متعلق اضافی معلومات رپورٹ ہٰدا کے ساتھ علیحد ہ سے منسلک ہے۔

اہم تغیرات دوعدے

زیرنظرمالی سال کے دوران بنائی جانے والی بیکنس شیٹ کی تاریخ اورڈائر کیٹرزر پورٹ کے شائع ہونے کی تاریخ کے درمیان تک ناتو کوئی اہم تغیرات واقع ہوے ہیں اور ناہی ایسے کوئی وعدے کئے تلیے جن کا اثر گروپ سے مالیاتی بنائج پر پڑتا ہو۔

چيف ايگزيکيٹيو کاجائزہ

ڈائر ئیٹروں کی جانب سے مالی سال30 جون2020 کی چیف ایگز کیٹور پورٹ میں شامل مواد کی توثیق کی جاتی ہے جس سے کپنی کے معاملات ، می ایس اے پی ایل اوراس کی ذیلی کمپنیوں کی کاروبار کی کارکردگی ، منافع سے متعلق پیشن گوئی اور دیگرا ہم معلومات کا اظہار ہوتا ہے۔ مزکورہ جائز سے کو لپورٹ ہذا کے ساتھ طاکر پڑھا جائے جو کہ کمپنیز ایک 2017 کے دفعہ 227 ، لسلڈ کمپنیز (کوڈ آف کار پوریٹ گوزنس) ریگولیشنز اور پاکستان اسٹاک ایکیچنیچ (پی ایس ایکس) کی رول بک کے تقاضوں کر خت ڈائر کیٹرزر پورٹ کالازمی حصہ ہے۔

بحكم بورڈ

مسعلم مسعله احران ایم سلیم چیف ایگریکیٹو آفیسر 281گست 2020

۷ عند می مقبول ندیم مقبول ڈاتر یکٹر

# KEY PERFORMANCE INDICATORS

Based on results of the Company as presented in the Consolidated Financial Statements



Gross Profit ratio

1\_3 Percentage

260.9

Total Assets

**11,296** (PKR in million)

Capital Expenditure

(PKR per share)

Cash Dividend (Including final proposed)

(PKR per share)

Gearing ratio

**30.2** Percentage

Price Earnings ratio

Times

**282.4** (PKR in million)

Loss before Tax

Net Loss margin

0<sub>5</sub>

Loss per Share (Basic and diluted)

Shareholders' Equity

**7,008** (PKR in million)

Break-up Value

**90.3** (PKR per share)

Return on average Capital Employed

O<sub>3</sub>

Current ratio

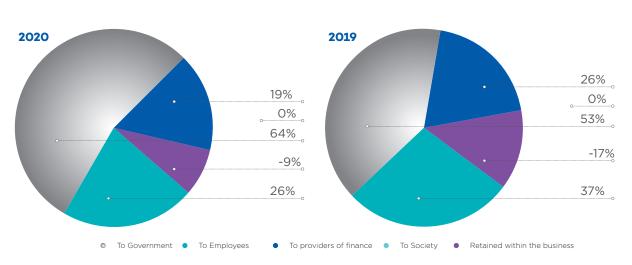
**1.1:1** 

Share Price

**45.5** (PKR per share)

# STATEMENT OF VALUE

	2020		2019			
	Rupees in '000	%	Rupees in '000	%		
WEALTH GENERATED						
Total revenue	4,744,061	100%	7,662,017	100%		
Bought-in-material and services	(3,101,110)	65%	(6,448,043)	84%		
	1,642,951	35%	1,213,974	16%		
WEALTH DISTRIBUTED						
To Employees		~~~~	4.40.400			
Salaries, wages and other benefits	425,442	26%	449,486	37%		
To Government						
Income tax, sales tax, custom duties, WWF and WPPF	1,051,944	64%	645,695	53%		
To Shareholders						
Dividend *	_	0%	_	0%		
To providers of finance						
Finance costs	315,109	19%	317,819	26%		
To Society						
Donation towards education, health and environment	618	0%	2,836	0%		
Retained within the business for future growth						
Depreciation, amortization and retained earnings	(150,162)	-9%	(201,862)	-17%		
	1,642,951	100%	1,213,974	99%		



### **DISTRIBUTION OF WEALTH**

# SUMMARY DATA AND PERFORMANCE INDICATORS

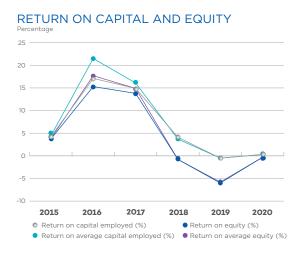
For The Current And Past Six Financial Years

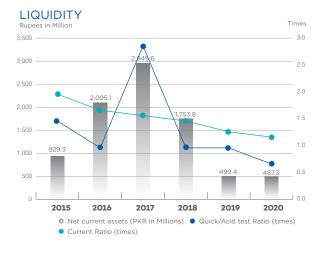
	rmance Indicators	2020	2019	2018	2017	2016	2015	2014
- 1	Profitability Ratios							
E	Earnings before interest, taxation, depreciation and amortization (EBITDA) (Rs. in millions)	260.9	189.0	635.7	2,008.4	1,914.4	389.4	902.5
(	Loss) / profit before taxation and	200.5	105.0	033.7	2,000.4	1,314.4	303.4	302.3
	depreciation (Rs. in millions)	(54.4)	(131.5)	368.1	1,798.5	1,653.4	295.1	802.3
(	Gross profit / (loss) ratio (%)	1.3	(1.8)	5.4	13.7	26.6	0.9	5.7
	Operating (loss) / profit margin to sales (net) (%)	(3.7)	(6.5)	3.3	10.0	18.6	2.2	11.5
	Net (loss) / profit margin to sales (net) (%)	(0.5)	(6.1)	(0.6)	9.7	14.8	8.7	13.7
	BITDA margin to sales (net) (%)	6.8	2.8	6.4	16.3	25.3	16.9	22.4
	Dperating leverage ratio	3.8	3.6	4.0	0.0	2.6	1.6	1.8
	Return on equity (%)	(0.3)	(6.0)	(0.8)	13.8	15.3	3.7	10.5
F	Return on average equity (%)	(0.3)	(5.8)	(0.8)	14.9	17.7	3.8	10.8
F	Return on capital employed (RoCE) (%)	0.3	(0.5)	4.1	14.9	17.1	4.2	14.4
F	Return on average capital employed (%)	0.3	(0.5)	3.7	16.1	21.5	4.4	14.6
F	Return on average assets (%)	(0.2)	(3.8)	(0.5)	9.0	12.3	3.1	9.8
÷ i	iquidity Ratios							
	Current ratio	1.1 : 1	1.2 : 1	1.4 : 1	1.5 : 1	1.6 : 1	1.9 : 1	2.6 : 1
	Quick / Acid-test ratio	0.6 : 1	0.9 : 1	0.9 : 1	0.9 : 1	0.9 : 1	1.9.1	2.0.1
	Cash to current liabilities (%)	(14.6)	(33.6)	(6.6)	(5.8)	(6.8)	(18.9)	(11.8
	Cash flows from operations to sales (%)	(36.6)	(1.2)	15.2	(0.4)	(31.0)	4.1	4.3
	Working capital (Net current assets)	487.3	499.4	1,753.8	2.949.6	2,095.1	929.3	1,123.6
	Working capital turnover (times)	7.7	6.1	4.2	4.9	5.0	2.2	3.3
	~					0.10		0.0
	ctivity / Turnover Ratios							
	Debtors turnover ratio (times)	23.7	76.7	20.4	18.0	28.4	30.7	28.1
1	No. of days in receivables / Average collection							
	period (days)	15	5	18	20	13	12	13
	nventory turnover ratio (times)	2.6	4.5	3.3	3.6	3.7	5.3	7.1
	No. of days in inventory (days)	143	81	110	102	98	69	51
	Creditors turnover ratio (times)	14.1	10.1	6.7	11.2	16.6	8.5	29.3
	No. of days in creditors / Average payment period (days)	26	36	54	33	22	43	12
	Property, plant and equipment turnover (times)	1.7	2.7	3.8	4.8	3.1	1.1	2.9
	otal assets turnover (times) Operating cycle (days)	0.3 132	0.7 50	0.8 74	0.8 89	0.7 89	0.3 38	0.7 52
. Le	westment / Market Ratios							
C	Pasis and diluted (loss) / earnings per share (Ps)	(0.26)	(5 10)	(0.70)	15 20	15 O 5	2 0 7	707
	Basic and diluted (loss) / earnings per share (Rs.)	(0.26)	(5.40)	(0.79)	15.29	15.05	2.87	
F	Price earnings ratio (times)	-	-	-	15.6	7.6	18.1	5.5
F	Price earnings ratio (times) Price to book ratio	- 0.5	- 0.4	- 0.9	15.6 2.2	7.6 1.2	18.1 0.6	5.5 0.5
F F	Price earnings ratio (times) Price to book ratio Dividend yield (%) *	-	-	- 0.9 2.2	15.6 2.2 2.2	7.6 1.2 4.4	18.1 0.6 1.3	5.5 0.5 5.7
F F [	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) *	- 0.5 -	- 0.4 -	- 0.9 2.2 (252.5)	15.6 2.2 2.2 34.3	7.6 1.2 4.4 34.6	18.1 0.6 1.3 21.7	5.5 0.5 5.7 28.1
F F [ [	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) *	- 0.5 - -	- 0.4	- 0.9 2.2 (252.5) (0.4)	15.6 2.2 2.2 34.3 2.9	7.6 1.2 4.4 34.6 3.0	18.1 0.6 1.3 21.7 4.1	5.5 0.5 5.7 28.1 3.2
F F C C C	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) *	- 0.5 - - -	- 0.4	- 0.9 2.2 (252.5) (0.4) 155.3	15.6 2.2 2.2 34.3 2.9 407.6	7.6 1.2 4.4 34.6 3.0 388.2	18.1 0.6 1.3 21.7 4.1 43.5	5.5 0.5 5.7 28.1 3.2 155.3
F F [ [ (	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) *	- 0.5 - - - - - -	- 0.4 	- 0.9 2.2 (252.5) (0.4) 155.3 2.0	15.6 2.2 34.3 2.9 407.6 5.3	7.6 1.2 4.4 34.6 3.0 388.2 5.0	18.1 0.6 1.3 21.7 4.1 43.5 0.7	5.5 0.5 5.7 28.1 3.2 155.3 2.5
F F [ [ (	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (at the end of the year) (Rs.)	- 0.5 - - - - - - - 45.5	- 0.4 - - - - 37.8	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2	15.6 2.2 34.3 2.9 407.6 5.3 238.6	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5
F F [ [ (	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (Rs.) *	- 0.5 - - - - - - - - - - - - - - - - - - -	- 0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5
F F [ [ ( ( ( N	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.)	- 0.5 - - - - - 45.5 27.8 58.7	- 0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9 62.4	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8
F F C C C C C C C C C C C C C C C C C C	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (Rs.) * - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.)	- 0.5 - - - - - - - - - - - - - - - - - - -	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8
F F C C C C C C C C C C C C C C C C C C	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.)	- 0.5 - - - - - 45.5 27.8 58.7	- 0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9 62.4	7.93 5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8 84.5 73.9
F F C C C C C C E E	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * darket value per share (Rs.) * darket value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.)	- 0.5 - - 45.5 27.8 58.7 90.3	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9 62.4 86.8	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8 84.5
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * darket value per share (Rs.) * 4arket value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP	- 0.5 - - 45.5 27.8 58.7 90.3	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3	18.1 0.6 1.3 21.7 4.1 43.5 0.7 51.9 34.9 62.4 86.8	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 74.8 84.5 73.9
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (Rs.) * Market value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) apital Structure Ratios	0.5 - - 45.5 27.8 58.7 90.3 92.9	0.4 - - - - - - - - - - - - - - - - - - -	0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6	18.1 0.6 1.3 21.7 4.1 4.3.5 0.7 51.9 34.9 62.4 86.8 86.3	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 74.8 84.5 73.9 6.3
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (Rs.) * Market value per share (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) Einancial leverage ratio (%)	0.5 - - - 45.5 27.8 58.7 90.3 92.9 43.6	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4 32.2	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7 40.4	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6 39.9	18.1 0.6 1.3 21.7 4.1 4.5 0.7 51.9 34.9 62.4 86.8 86.3	5.5 0.5 5.7 28.1 3.2 155.3 2.55 43.5 43.5 74.8 84.5 73.9 6.3 1.2
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Market value per share (Rs.) * Market value per share (Rs.) - Lowest during the year (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) <b>apital Structure Ratios</b> Financial leverage ratio (%) Long term debt to equity ratio (%) - Book value	- 0.5 - - - 45.5 27.8 58.7 90.3 92.9 43.6 3.6	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4 32.2 4.6	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7 40.4 4.5	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6 39.9 6.4 5.3 8.4	18.1         0.6         1.3         21.7         4.1         43.5         0.7         51.9         34.9         62.4         86.8         86.3         12.8         5.3	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8 84.5 73.9 6.3 1.2 2.3
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Arket value per share (Rs.) * - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) <b>apital Structure Ratios</b> Financial leverage ratio (%) ong term debt to equity ratio (%) - Book value ong term debt to equity ratio (%) - Market value	- 0.5 - - - 45.5 27.8 58.7 90.3 92.9 43.6 3.6 7.2	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4 32.2 4.6 5.0	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7 40.4 4.5 2.1	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6 39.9 6.4 5.3	18.1         0.6         1.3         21.7         4.1         43.5         0.7         51.9         34.9         62.4         86.8         86.3         12.8         5.3         8.8	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 43.5 74.8 84.5 73.9 6.3 1.2 2.3 13.7
	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Arket value per share (Rs.) * Arket value per share (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) <b>apital Structure Ratios</b> Financial leverage ratio (%) ong term debt to equity ratio (%) - Book value Cost of debts (%)	- 0.5 - - 45.5 27.8 58.7 90.3 92.9 43.6 3.6 7.2 12.2	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4 32.2 4.6 5.0 8.0	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7 40.4 4.5 2.1 8.4	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6 39.9 6.4 5.3 8.4	18.1         0.6         1.3         21.7         4.1         43.5         0.7         51.9         34.9         62.4         86.8         86.3         12.8         5.3         8.8         10.9	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 74.8 84.5 73.9 6.3 1.2 2.3 13.7 1:99
F F C C C C F L L C C C C C C C C C C C	Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Cash dividend per share (Rs.) * Aarket value per share (at the end of the year) (Rs.) - Lowest during the year (Rs.) - Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV (Rs.) <b>apital Structure Ratios</b> Financial leverage ratio (%) Long term debt to equity ratio (%) - Book value Cost of debts (%) Long term debt : Equity ratio	- 0.5 - - 45.5 27.8 58.7 90.3 92.9 43.6 3.6 7.2 12.2 4 : 96	0.4 - - - - - - - - - - - - - - - - - - -	- 0.9 2.2 (252.5) (0.4) 155.3 2.0 91.2 89.8 229.4 98.1 121.4 32.2 4.6 5.0 8.0 4:96	15.6 2.2 34.3 2.9 407.6 5.3 238.6 116.0 283.1 110.8 148.7 40.4 4.5 2.1 8.4 4 : 96	7.6 1.2 4.4 34.6 3.0 388.2 5.0 114.6 54.6 134.8 94.3 93.6 39.9 6.4 5.3 8.4 6 : 94	18.1         0.6         1.3         21.7         4.1         43.5         0.7         51.9         34.9         62.4         86.3         12.8         5.3         8.8         10.9         5:95	5.5 0.5 5.7 28.1 3.2 155.3 2.5 43.5 43.5 74.8 84.5

Notes:

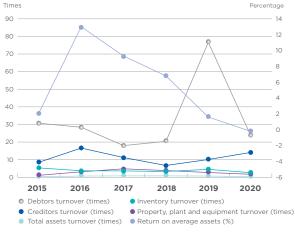
\* This includes declaration of final cash dividend recommended by the Board of Directors subsequent to year end.

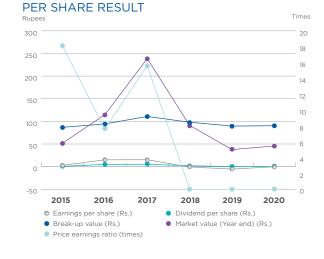
# SUMMARY DATA AND PERFORMANCE INDICATORS For The Current And Past Six Financial Years

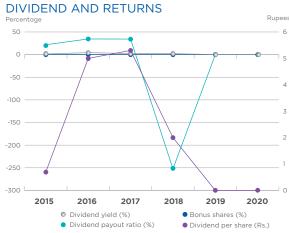




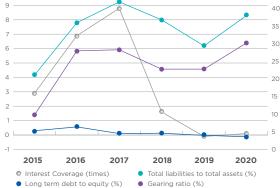
ASSET MANAGEMENT











Percentage

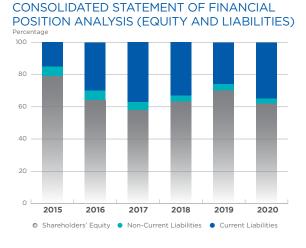
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# VERTICAL ANALYSIS For The Last Six Financial Years

Rupees in million	2020	%	2019	%	2018	%	2017	%	2016	%	2015	%
Consolidated Statement of												
Financial Position												
Property, plant and equipment	2,276	20.0	2.495	24.9	2,596	21.5	2.565	17.3	2,468	21.5	2,019	29.5
Intangible assets	146	1.3	144	1.4	137	1.1	129	0.9	113	1.0	68	1.0
Investment properties	51	0.5	55	0.5	49	0.4	54	0.4	60	0.5	67	1.0
Investment in equity accounted investees	3,087	27.3	3,267	32.7	3,088	25.6	3,292	22.2	2,882	25.2	2,423	35.4
Other long term investments	731	6.5	689	6.9	263	2.2	221	1.5	221	1.9	221	3.2
Long term loans and deposits	225	2.0	236	2.4	217	1.8	194	1.3	189	1.6	48	0.7
Deferred taxation	291	2.6	-	-	-	-	-	-	-	-	-	-
Stores, spares and loose tools	169	1.5	186	1.9	212	1.8	191	1.3	130	1.1	67	1.0
Stock-in-trade	2,131	18.9	821	8.2	2,268	18.8	3,385	22.9	2,531	22.1	453	6.6
Trade debts	226	2.0	96	1.0	82	0.7	891	6.0	472	4.1	61	0.9
Advances	54	0.5	34	0.3	30	0.2	21	0.1	45	0.4	58	0.8
Trade deposits and short term prepayments	66	0.6	50	0.5	72	0.6	57	0.4	38	0.3	15	0.2
Investments	340	3.0	405	4.0	1,055	8.7	1.201	8.1	879	7.7	824	12.1
Other receivables	207	1.8	233	2.4	631	5.3	1,201	11.9	800	7.2	187	2.8
Taxation - net	1,272	11.3	1,260	12.6	1,165	9.7	749	5.1	555	4.8	225	3.3
Cash and bank balances	24	0.2	30	0.3	1,103	1.6	86	0.6	74	0.6	101	1.5
TOTAL ASSETS	11,296	100.0	10,001	100.0	12,059	100.0	14,810	100.0	11,457	100.0	6,837	100.0
			10,001	100.0	12,000	100.0	11,010	100.0	11, 107	100.0	0,007	100.0
Issued, subscribed and paid-up capital	776	6.9	776	7.8	776	6.4	776	5.2	776	6.8	621	9.1
Capital reserves	1.092	9.7	1.083	10.8	1,159	9.6	1.243	8.4	1,139	9.9	396	5.8
Revenue reserves	5,140	45.4	5,097	51.0	5,678	47.1	6,582	44.4	5,404	47.2	4,374	64.0
SHAREHOLDERS' EQUITY	7,008	62.0	6,956	69.6	7,613	63.1	8.601	58.0	7,319	63.9	5,391	78.9
Long term loans	190	1.7	177	1.8	227	1.9	322	2.2	394	3.4	239	3.5
Lease liabilities	65	0.6	103	1.0	127	1.1	64	0.4	77	0.7	46	0.7
Deferred income	7	0.1	7	0.1	8	0.1	7	-	9	0.1	1	-
Deferred taxation	-	-	42	0.4	129	1.1	410	2.8	229	2.0	98	1.4
Deferred liability	24	0.2	101	0.4	123	-	-	2.0	-	- 2.0	-	-
Trade and other payables	1,115	9.9	739	7.3	1,805	14.9	2.145	14.6	815	7.1	631	9.2
Unpaid dividend	-	-	-	-	1,000	-	116	0.8	116	1.0	-	-
Unclaimed dividend	26	0.2	27	0.3	22	0.2	22	0.1	23	0.2	12	0.2
Mark-up accrued	55	0.5	44	0.4	24	0.2	32	0.2	23	0.2	13	0.2
Short term borrowings	2,704	23.9	1.638	16.4	1,956	16.2	2.904	19.6	2,279	19.9	302	4.4
Current portion of long term loan	49	0.4	110	1.1	97	0.8	141	1.0	109	1.0	55	0.8
Current portion of lease liabilities	47	0.4	51	0.5	46	0.4	42	0.3	59	0.5	47	0.7
Current portion of deferred income	47 6	0.4	6	0.1		- 0.4	4	- 0.5	5	-	2	-
TOTAL EQUITY AND LIABILITIES	11,296	100.0	10,001	100.0	12,059	100.0	14,810	100.0	11,457	100.0	6,837	100.0
	11,200	100.0	10,001	100.0	12,000	100.0	14,010	100.0	11,407	100.0	0,007	100.0
Consolidated Profit or Loss												
Consolidated Profit of Loss												
Sales - net	3,822	100.0	6,854	100	9,930	100	12,285	100	7,575	100	2,303	100
Cost of sales	3,771	98.7	6,978	101.8	9,390	94.6	10,598	86.3	5,559	73.4	2,282	99.1
GROSS PROFIT / (LOSS)	51	1.3	(124)	(1.8)	540	5.4	1,687	13.7	2,016	26.6	21	0.9
Income / (loss) from investments - net	62	1.6	(68)	(1.0)	(41)	(0.4)	205	1.7	102	1.3	219	9.5
Distribution and selling expenses	13	0.3	16	0.2	19	0.2	32	0.3	16	0.2	27	1.2
Administrative expenses	250	6.5	212	3.1	199	2.0	307	2.5	299	3.9	181	7.9
Other operating expenses	26	0.7	71	1.0	107	1.1	429	3.5	427	5.6	11	0.5
Other income	35	0.9	48	0.7	153	1.5	104	0.8	30	0.4	32	1.4
OPERATING (LOSS) / PROFIT BEFORE FINANCE COSTS	(141)	(3.7)	(443)	(6.4)	327	3.2	1,228	9.9	1,406	18.6	52	2.2
Finance costs	315	8.2	318	4.6	264	2.7	205	1.7	254	3.4	87	3.8
Share of profit in equity accounted												
investees - net of taxation	173	4.5	397	5.8	85	0.9	569	4.6	347	4.6	203	8.8
(LOSS) / PROFIT BEFORE TAXATION	(283)	(7.4)	(364)	(5.2)	148	1.4	1,592	12.8	1,499	19.8	168	7.3
	(263)		55	0.8	209	2.1	405	3.3	377	5.0	(32)	(1.4)
Taxation	(2037	(6.9)	55	0.0	209	∠.1	405	J.J	3//	0.0	(JZ)	(1.4)

# HORIZONTAL ANALYSIS For The Last Six Financial Years

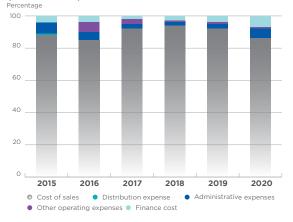
Rupees in million	2020	%	2019	%	2018	%	2017	%	2016	%	2015	%
Consolidated Statement of												
Financial Position												
Property, plant and equipment	2,276 146	(8.8)	2,495	(3.9)	2,596	1.2 6.2	2,565	3.9 14.2	2,468	22.2 66.2	2,019	43.8
Intangible assets	146 51	1.4 (7.3)	144 55	5.1 12.2	137 49	(9.3)	129 54	(10.0)	113 60	(10.4)	68 67	(8.2)
Investment properties Investment in equity accounted investees	3,087	(7.5)	3,267	5.8	3,088	(9.3)	3,292	(10.0)	2,882	(10.4)	2,423	(4.6)
Other long term investments	731	6.1	689	162.0	263	19.0	221	- 14.2	2,002	10.9	2,423	(4.0)
Long term loans and deposits	225	(4.7)	236	8.8	203	11.9	194	2.6	189	293.8	48	(5.9)
Deferred taxation	223	100.0	- 230		-	-	-	2.0	- 105	233.0	-	-
Stores, spares and loose tools	169	(9.1)	186	(12.3)	212	11.0	191	46.9	130	94.0	67	(6.9)
Stock-in-trade	2,131	159.6	821	(63.8)	2,268	(33.0)	3,385	33.7	2,531	458.7	453	11.3
Trade debts	226	135.4	96	17.1		(90.8)	891	88.8	472	673.8	61	(31.5)
Advances	54	58.8	34	13.3	30	42.9	21	(53.3)	45	(22.4)	58	-
Trade deposits and short term prepayments	66	32.0	50	(30.6)	72	26.3	57	50.0	38	153.3	15	114.3
Investments	340	(16.0)	405	(61.6)	1,055	(12.2)	1,201	36.6	879	6.7	824	8.7
Other receivables	207	(11.2)	233	(63.1)	631	(64.4)	1,774	121.8	800	327.8	187	30.8
Taxation - net	1,272	1.0	1,260	8.2	1,165	55.5	749	35.0	555	146.7	225	41.5
Cash and bank balances	24	(20.0)	30	(84.5)	194	125.6	86	16.2	74	(26.7)	101	29.9
TOTAL ASSETS	11,296	12.9	10,001	(17.1)	12,059	(18.6)	14,810	29.3	11,457	67.6	6,837	10.9
Issued, subscribed and paid-up capital	776	-	776	-	776	-	776	-	776	25.0	621	-
Capital reserves	1,092	0.8	1,083	(6.6)	1,159	(6.8)	1,243	9.1	1,139	187.6	396	2.1
Revenue reserves	5,140	0.8	5,097	(10.2)	5,678	(13.7)	6,582	21.8	5,404	23.5	4,374	3.2
SHAREHOLDERS' EQUITY	7,008	0.7	6,956	(8.6)	7,613	(11.5)	8,601	17.5	7,319	35.8	5,391	2.8
Long term loans	190	7.3	177	(22.0)	227	(29.5)	322	(18.3)	394	64.9	239	100.0
Lease liabilities	65	(36.9)	103	(18.9)	127	98.4	64	(16.9)	77	67.4	46	(25.8)
Deferred income	7	-	7	(12.5)	8	14.3	7	(22.2)	9	800.0	1	(50.0)
Deferred taxation	-	(100.0)	42	(67.4)	129	(68.5)	410	79.0	229	133.7	98	(31.0)
Deferred liability	24	(76.2)	101	100.0	-	-	-	-	-	-	-	-
Trade and other payables	1,115	50.9	739	(59.1)	1,805	(15.9)	2,145	163.2	815	29.2	631	67.8
Unpaid dividend	-	-	-	-	-	(100.0)	116	-	116	100.0	-	-
Unclaimed dividend	26	(3.7)	27	22.7	22	-	22	(4.3)	23	91.7	12	(78.9)
Mark-up accrued	55	25.0	44	83.3	24	(25.0)	32	39.1	23	76.9	13	44.4
Short term borrowings	2,704 49	65.1 (55.5)	1,638 110	(16.3) 13.4	1,956 97	(32.6) (31.2)	2,904 141	27.4 29.4	2,279 109	654.6 98.2	302 55	32.5 100.0
Current portion of long term loan Current portion of lease liabilities	49 47	(55.5) (7.8)	51	10.9	46	9.5	42	(28.8)	59	90.Z 25.5		14.6
Current portion of deferred income	47	(7.0)	6	20.0	40	25.0	42	(20.0)	5	150.0	47	-
TOTAL EQUITY AND LIABILITIES	11,296	12.9	10,001	(17.1)	12,059	(18.6)	14,810	29.3	11,457	67.6	6,837	10.9
	1,200	12.0	10,001	(17.1)	12,000	(10.0)	14,010	23.5	11,407	07.0	0,007	10.5
Consolidated Profit or Loss												
Sales - net	3,822	(44.2)	6,854	(31.0)	9,930	(19.2)	12,285	62.2	7,575	228.9	2,303	(42.9)
Cost of sales	3,771	(46.0)	6,978	(25.7)	9,390	(11.4)	10,598	90.6	5,559	143.6	2,282	(39.9)
GROSS PROFIT / (LOSS)	51	141.1	(124)	(123.0)	540	(68.0)	1,687	(16.3)		9,500.0	21	(90.9)
Income / (loss) from investments - net	62	191.2	(68)	(65.9)	(41)	(120.0)	205	101.0	102	(53.4)	219	(50.3)
Distribution and selling expenses	13	(18.8)	16	(15.8)	19	(40.6)	32	100.0	16	(41.4)	27	(47.5)
Administrative expenses	250	17.9	212	6.5	199	(35.2)	307	2.7	299	65.0	181	5.3
Other operating expenses	26	(63.4)	71	(33.6)	107	(75.1)	429	0.5	427	3,712.5	11	(66.1)
Other income	35	(27.1)	48	(68.6)	153	47.1	104	246.7	30	(6.3)	32	(31.9)
OPERATING (LOSS) / PROFIT BEFORE FINANCE COSTS	(141)	68.2	(443)	(235.5)	327	(73.4)	1,228	(12.7)	1,406		52	(88.7)
Finance costs	315	(0.9)	318	20.5	264	28.8	205	(19.3)	254	192.0	87	(8.4)
Share of profit in equity accounted	177	(EC A)	707	7671	0.5	(0E 1)	EGO	64.0	7 47	70.0	207	(40 E)
investees - net of taxation	173	(56.4) <b>22.3</b>	397	367.1	85 148	(85.1)	569 1,592	64.0 6.2	347	70.9 790.7	203 168	(40.5) (76.2)
(LOSS) / PROFIT BEFORE TAXATION Taxation	(283) (263)	(578.2)	(364) 55	(345.9) (73.7)	209	(90.7) (48.4)	405	7.4	1,499 377	1,278.1	(32)	(120.8)
(LOSS) / PROFIT AFTER TAXATION	(203)	(378.2) <b>95.2</b>	(419)	(586.9)	(61)	(105.1)	1,187	5.8	1,122	460.2	200	(63.7)
	()	- VIR	(110)	(000.0)	(01)	(100.1)	.,,	0.0		.00.2	200	(00.7)



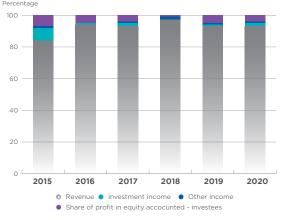
CONSOLIDATED STATEMENT OF FINANCIAL POSITION ANALYSIS (ASSETS)

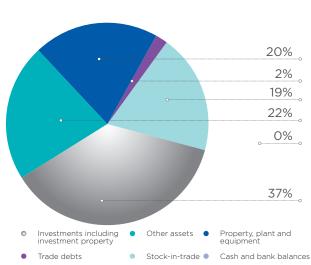


CONSOLIDATED PROFIT OR LOSS ANALYSIS (EXPENSES)



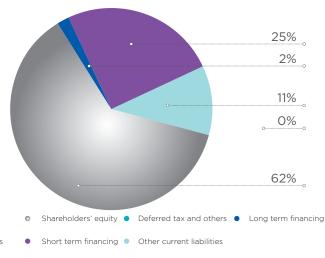
CONSOLIDATED PROFIT OR LOSS ANALYSIS (REVENUE AND INCOME)





TOTAL ASSETS AS OF 30 JUNE 2020

TOTAL EQUITY AND LIABILITIES AS OF 30 JUNE 2020



# KEY OPERATING AND FINANCIAL DATA For The Current And Past Six Financial Years

Rupees in millions	2020	2019	2018	2017	2016	2015	2014
- Summary of Consolidated Profit or Loss Account							
Sales - net	3,822.2	6,853.6	9,929.8	12,285.5	7,575.4	2,302.5	4,030.2
Cost of sales	3,771.3	6,977.7	9,390.1	10,598.0	5,559.6	2,281.9	3,799.9
Gross profit / (loss)	50.9	(124.1)	539.7	1,687.5	2,015.8	20.6	230.3
Income / (loss) from investments - net	62.1	(68.0)	(41.1)	204.8	102.5	219.2	441.4
Distribution, selling and administrative expenses	263.3	228.2	218.2	339.5	315.2	208.7	223.
Other operating expenses	25.9	71.2	107.3	429.3	426.8	11.3	33.4
Other income	35.4	48.0	153.3	103.7	29.8	31.8	47.3
Operating (loss) / profit before finance costs	(140.8)	(443.5)	326.4	1,227.2	1,406.1	51.6	461.9
Finance costs	315.1	317.8	264.0	204.6	253.9	87.3	94.9
Share of profit in equity accounted							
investees - net of taxation	173.5	396.8	85.0	569.3	347.1	203.3	340.
(Loss) / profit before taxation	(282.4)	(364.5)	147.4	1,591.9	1,499.3	167.6	707.
Taxation	(262.6)	54.7	208.9	404.9	377.1	(32.4)	154.
Net (loss) / income	(19.8)	(419.2)	(61.5)	1,187.0	1,122.2	200.0	553.
- Summary of Consolidated Statement of Financial							
Current assets	4,489.1	3,115.0	5,708.2	8,354.7	5,524.1	1,991.0	1,836.
Stock-in-trade	2,130.7	821.4	2,268.1	3,384.8	2,531.2	453.1	407.
Trade debts	225.8	96.4	82.3	890.8	472.1	60.6	89.
Current liabilities	4,001.8	2,615.6	3,954.4	5,405.1	3,429.0	1,061.7	713.
Trade and other payables	1,115.3	739.1	1,805.2	2,144.8	815.0	631.0	376.
Unpaid dividend	-	-	-	116.4	116.0	-	
Unclaimed dividend	26.4	26.5	21.5	21.6	23.0	12.0	57.
Property, plant and equipment	2,275.3	2,495.0	2,596.0	2,565.4	2,467.8	2,018.5	1,404.
Total assets	11,296.0	10,000.9	12,059.0	14,810.2	11,457.3	6,836.7	6,165.
Long term financing (excluding current maturity)	255.2	280.2	354.2	386.1	471.4	285.2	62.
Deferred income (including current maturity)	13.3	13.3	13.5	11.6	13.3	3.1	4.
Deferred liabilities	23.7	142.1	128.7	410.3	228.5	98.2	141.
Short term financing (including current maturity							
of long-term financing)	2,798.7	1,799.7	2,098.7	3,086.4	2,446.9	404.2	269.
Reserves	6,231.9	6,179.8	6,837.4	7,825.0	6,542.9	4,769.2	4,625
Shareholders' equity	7,008.3	6,956.1	7,613.7	8,601.4	7,319.2	5,390.2	5,246.
- Summary of Consolidated Cash Flow Statement							
Cash and cash equivalents at the beginning of the year	(877.6)	(260.3)	(313.0)	(233.4)	(200.4)	(84.1)	(206.3
Net cash (used in) / generated from operating activities	(1,399.4)	(79.9)	1,505.1	(48.8)	(2,345.1)	94.1	169.
Net cash inflows / (outflows) from investing activities	429.9	402.8	154.6	(69.4)	(534.1)	(309.2)	286.
Net cash inflows / (outflows) from financing activities	1,261.1	(940.2)	(1,607.0)	38.6	2,846.2	98.8	(333.1
Net increase / (decrease) in cash and cash equivalents	291.6	(617.3)	52.7	(79.6)	(33.0)	(116.4)	122.2
Cash and cash equivalents at the end of the year	(586.0)	(877.6)	(260.3)	(313.0)	(233.4)	(200.4)	(84.1
- Other Data							
Depreciation and amortization	228.2	235.7	224.3	211.8	161.2	134.5	100.
Capital expenditure	10.6	136.2	249.8	298.3	557.1	745.3	253.9
	== 0		== 0				

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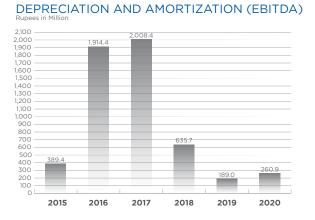
210.7

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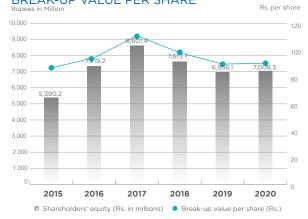
No. of ordinary shares (no. of shares in millions)

Payments to National Exchequer

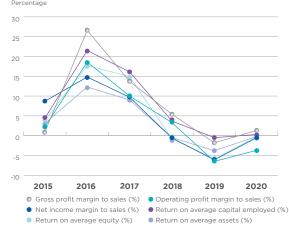


EARNINGS BEFORE INTEREST, TAXATION,

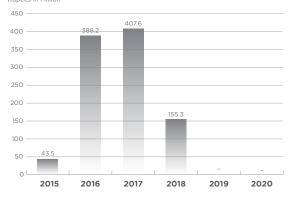
#### SHAREHOLDERS' EQUITY AND BREAK-UP VALUE PER SHARE



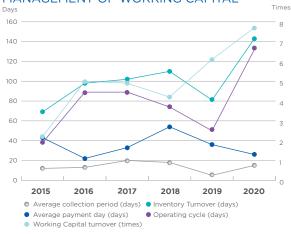
#### PROFITABILITY AND RETURN

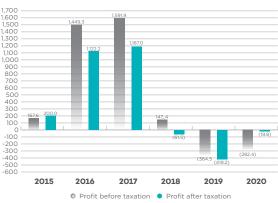


#### DIVIDEND (INCLUDING FINAL PROPOSED)



#### MANAGEMENT OF WORKING CAPITAL





### PROFIT BEFORE AND AFTER TAXATION

# COMMENTS ON CONSOLIDATED ANALYSIS SIX YEARS

The Group comprise of CSAPL and wholly owned subsidiaries i.e. Solution de Energy (Private) Limited (SdeE) and CS Capital (Private) Limited (CSCL).

### **CONSOLIDATED PROFIT OR LOSS**

The difference between the results of Unconsolidated and Consolidated financial statements mainly represents share of profits from equity accounted investments. Share of profit had decreased from Rs. 203 million in 2015 to Rs. 173 million in 2020, whereas, gain on investment income amounted to Rs. 62 million in FY20 (2019: loss Rs. 68 million) out of which gain of Rs. 15.5 million was contributed by CSCL (2019: Rs. 69.1 million).

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

With respect to statement of financial position, carrying amount of property plant and equipment (PPE) decreased by 8.8% from last year mainly due to depreciation.

Furthermore, investments in equity accounted investments increased by 27.4% from Rs. 2,423 million in 2015 to Rs. 3,087 million in 2020 mainly due to recognition of share of profits from Altern Energy Limited and Shakarganj Limited.

Total assets of the Group increased to Rs. 11,296 million in 2020 from Rs. 6,837 million in 2015.

# INDEPENDENT AUDITOR'S REPORT



#### To the members of Crescent Steel and Allied Products Limited Report on the Audit of Consolidated Financial Statements

#### Opinion

We have audited the annexed consolidated financial statements of Crescent Steel and Allied Products Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 30 June 2020, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 June 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

S. No.	Key audit matters	How the matter was addressed in our audit
1.	Revenue Recognition	
	Refer notes 6.20 and 32 to the Group's consolidated financial statements. Revenue from sale of goods is recognized when	Our audit procedures to assess the recognition of revenue, amongst others, included the following: • obtaining an understanding of and testing
	the Group satisfies the performance obligation as specified in the contract with customers (which includes liquidated damages in case of delay in supply) and when it transfers control over the goods to the customer.	the design and operating effectiveness of controls designed to ensure that revenue is recognized in the appropriate accounting period;
	We identified revenue recognition as key audit matter as it is one of the key performance indicators of the Group and because of the potential risk that revenue transactions may not be recognized in the appropriate period.	<ul> <li>inspecting significant contracts to obtain an understanding of contract terms particularly relating to timing and customer's acceptance of the products including charge of liquidated damages and assessing the Group's accounting policies for the recognition of revenue with reference to the requirements of the applicable accounting standards;</li> </ul>

Following are the Key audit matters:

# INDEPENDENT AUDITOR'S REPORT

To the members of Crescent Steel and Allied Products Limited Report on the Audit of Consolidated Financial Statements

S. No.	Key audit matters	How the matter was addressed in our audit
		<ul> <li>comparing, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation, including the relevant sales contracts, the customer's acknowledgement of acceptance, to assess whether revenue and charge for liquidated damages had been recognized in the appropriate accounting period; and</li> <li>inspecting credit notes issued to record sales returns subsequent to year end, if</li> </ul>
2.	Valuation of Trade Debts	any.
2.	Refer notes 6.11 and 25 to the Group's consolidated financial statements. The Group has a significant balance of trade debts. Provision against doubtful trade debts is based on loss allowance for Expected Credit Loss (ECLs). We identified recoverability of trade debts as a key audit matter as it involves significant judgement in determining the recoverable amount of trade debts.	management's basis for the determination of the provision required at the year end and the receivables collection process;
3.	Valuation of Stock-in-Trade	
	Refer notes 6.10 and 24 to the Group's consolidated financial statements. As at 30 June 2020, the Group's stock-in- trade amounted to Rs. 2,130.74 million. This significantly comprised of bare pipes, pre coated pipes, pipe coating, hot rolled steel coils and raw cotton. We identified valuation of stock in trade as key audit matter as it directly affects the profitability of the Group.	<ul> <li>valuation of stock-in-trade, amongst others, included the following:</li> <li>obtaining an understanding of internal controls over purchases and valuation of stock in trade and testing, on a sample basis, their design, implementation and operating effectiveness;</li> </ul>

S. No.	Key audit matters	How the matter was addressed in our audit
		<ul> <li>obtaining an understanding of management's determination of net realizable value (NRV) and the key estimates adopted, including future selling prices, future costs to complete work-in- process and costs necessary to make the sales and their basis; and</li> </ul>
		<ul> <li>comparing the NRV, on a sample basis, to the cost of finished goods to assess whether any adjustments are required to value inventory in accordance with applicable accounting and reporting standards.</li> </ul>
4.	Classification, Valuation of Investments and In	nvestment in Equity Accounted Investees
	Refer notes 6.6, 19, 20 and 28 to the Group's consolidated financial statements. The Group's investments as at 30 June 2020 amounted to Rs. 4,158.272 million. These comprised investments in listed and unlisted equity securities as well as investments in associates. The Group classifies investments in listed and unlisted equity securities as at fair value through profit or loss (FVTPL) and fair value through other comprehensive income (FVOCI). Investment in associates are accounted for using equity method of accounting. Management's judgment is involved in classification of investments as at FVTPL and FVOCI. Further, the fair value of financial instruments which are not measured by quoted prices in an active market are determined through the application of valuation techniques which often involve the exercise of judgment by management and the use of assumptions and estimates. In assessing whether there was any impairment of the carrying value of investments in equity accounted associates management	<ul> <li>Our audit procedures to assess the classification and valuation of financial instruments, amongst others, included the following:</li> <li>obtaining an understanding of and testing the design and operating effectiveness of controls designed by management for classification and valuation of investments and determination of provision for impairment against respective investments;</li> <li>assessing, on a sample basis, whether investments were recorded within the appropriate classification at the time of purchase by comparing individual items in the portfolio with underlying documentation;</li> <li>comparing, on a sample basis, the fair valuation of quoted investments with external quoted market prices;</li> <li>involving our internal valuation specialists to assist in evaluating the valuation techniques, assumptions and methodologies used by management for valuation of unquoted investments, in</li> </ul>
	<ul><li>determines the recoverable amounts based on higher of its value in use and its fair value less costs to sell.</li><li>We identified the classification and valuation of investments as a key audit matter because of its significance, management's judgment and estimation uncertainty.</li></ul>	rates including marketability discount and sensitivity of the valuation; and

# INDEPENDENT AUDITOR'S REPORT

To the members of Crescent Steel and Allied Products Limited Report on the Audit of Consolidated Financial Statements

S. No.	Key audit matters	How the matter was addressed in our audit
		<ul> <li>evaluating management's assessment of the indicators and impairment testing and comparing the recoverable amount of underlying investments with their cost to ensure Group's policy for impairment is consistently applied and appropriately recognized.</li> </ul>
5.	Recoverability of Intangible Assets Under Pro	ject Development
	Refer notes 6.4 and 17 to the Group's consolidated financial statements.	Our audit procedures in respect of recoverability of intangible assets under project
	Intangible assets include project development cost of Rs. 144.84 million at 30 June 2020	development, amongst others, included the following:
	pertaining to 100 MW solar project. These represent expenditure incurred on account of project related activities.	<ul> <li>inspected management contract with the Consultant to assess that amounts capitalized were in accordance with the contract;</li> </ul>
	We have identified recovery of intangible assets under development as a key audit matter because the recovery of these assets depends on a combination of factors such as achieving sufficient profitable business in future as well as the ability of potential buyers	• inspected confirmation from Consultant that based on market research, recoverable amount of the 100 MW solar project in present condition is in excess of its carrying value; and
	to pay amounts capitalized by management.	• evaluating the nature of expenses incurred to ensure reasonableness of the amounts capitalized into intangible assets.

#### Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The Other Information comprises the information included in the Annual Report but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the Other Information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other Information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of Management and Board of Directors for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events or
  conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we
  conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to
  the related disclosures in the consolidated financial statements or, if such disclosures are inadequate,
  to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our
  auditor's report. However, future events or conditions may cause the Group to cease to continue as a
  going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Moneeza Usman Butt.

WOMB Tascer Hadi to

Date: 28 August 2020 Karachi KPMG Taseer Hadi & Co. Chartered Accountants

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 June 2020

Rupees in '000	Note	2020	2019
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
100,000,000 ordinary shares of Rs. 10 each		1,000,000	1,000,000
Issued, subscribed and paid-up capital	7	776,325	776,325
Capital reserves	8	1,091,622	1,083,450
Revenue reserves		5,140,316	5,096,307
		7,008,263	6,956,082
Niese second Balattata			
Non-current liabilities	0	100 775	177150
Long term loans	9	190,335	177,152
Deferred income	10	64,820 7,053	103,042 6,866
Deferred faxation	22	7,055	41,591
Deferred liability - staff retirement benefits	46	23,713	100,546
	υT	285,921	429,197
		200,021	120,107
Current liabilities			
Trade and other payables	12	1,115,336	739,050
Unclaimed dividend		26,443	26,525
Mark-up accrued	13	55,112	43,864
Short term borrowings	14	2,702,863	1,638,092
Current portion of long term loans	9	49,345	110,394
Current portion of lease liabilities	10	46,467	51,254
Current portion of deferred income	11	6,215	6,454
		4,001,781	2,615,633
Contingencies and commitments	15		
Total equity and liabilities		11,295,965	10,000,912

Rupees in '000	Note	2020	2019
ASSETS			
Non-current assets			
Property, plant and equipment	16	2,106,683	2,495,044
Right-of-use-assets	16	168,601	-
Intangible assets	17	145,728	143,535
Investment properties	18	51,061	55,290
Investment in equity accounted investees	19	3,087,141	3,266,906
Other long term investments	20	731,439	688,851
Long term deposits	21	224,748	236,312
Deferred taxation	22	291,489	-
		6,806,890	6,885,938
Current assets			
Stores, spares and loose tools	23	169,232	185,784
Stock-in-trade	24	2,130,741	821,369
Trade debts	25	225,799	96,432
Advances	26	54,017	34,477
Trade deposits and short term prepayments	27	66,102	50,292
Investments	28	339,692	404,787
Other receivables	29	207,404	232,673
Taxation - net	30	1,272,340	1,259,540
Cash and bank balances	31	23,748	29,620
		4,489,075	3,114,974
Total assets		11,295,965	10,000,912

The annexed notes from 1 to 54 form an integral part of these consolidated financial statements.

Huanssalean Chief Executive

Nauere

Director

Bo Chief Financial Officer

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
Sales	32	4,473,010	7,285,295
Less: Sales tax		650,808	431,727
		3,822,202	6,853,568
Cost of sales	33	3,771,306	6,977,733
Gross profit / (loss)		50,896	(124,165)
Income / (loss) from investments - net	34	62,132	(68,035)
		113,028	(192,200)
Distribution and selling expenses	35	13,324	15,888
Administrative expenses	36	249,986	212,340
Other operating expenses	37	25,958	71,187
		289,268	299,415
		(176,240)	(491,615)
Other income	38	35,440	47,996
Operating loss before finance costs		(140,800)	(443,619)
Finance costs	39	315,109	317,819
Share of profit in equity accounted investees			
- net of taxation	40	173,479	396,761
Loss before taxation		(282,430)	(364,677)
Taxation	41	262,563	(54,699)
Loss for the year		(19,867)	(419,376)
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Proportionate share of other comprehensive income / (loss)			
of equity accounted investees		8,172	(16,590)
Items that will not be reclassified subsequently to profit or loss			
Changes in the fair value of equity investments at fair			
value through other comprehensive income (FVOCI)		(7,898)	(21,953)
Gain / (loss) on remeasurement of staff retirement			
benefit plans - net of tax		71,774	(258,262)
Other comprehensive income / (loss) for the year		72,048	(296,805)
Total comprehensive income / (loss) for the year		52,181	(716,181)
		(Rup	 ees)
	40		(5.40)

The annexed notes from 1 to 54 form an integral part of these consolidated financial statements.

Humalean

Basic and diluted loss per share

Chief Executive

Naueue



(0.26) (5.40)

Director

42

# CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
Cash flows from operating activities			
Cash (used in) / generated from operations	43	(993,880)	428,242
Taxes paid		(106,022)	(175,296)
Finance costs paid		(286,834)	(280,568)
Contribution to gratuity and pension funds		(22,976)	(23,765)
Contribution to Workers' Profit Participation Fund		(3,633)	(27,191)
Long term deposits - net		13,979	(1,361)
Net cash used in operating activities		(1,399,366)	(79,939)
Cash flows from investing activities			
Capital expenditure		(8,538)	(136,204)
Acquisition of intangible assets		(2,114)	(9,228)
Proceeds from disposal of operating fixed assets		5.313	16,735
Proceeds from disposal of operating fixed assets			
under sale and leaseback arrangement		_	26,292
Investments - net		47,862	262,571
Dividend income received		386,552	241,288
Interest income received		859	1,307
Net cash generated from investing activities		429,934	402,761
Cash flows from financing activities			
Repayment of long term loans - net		(41,454)	(35,744)
Payments against lease liabilities		(59,675)	(60,453)
Repayment of short term loans obtained - net		1,362,292	(771,397)
Dividends paid		(82)	(72,627)
Net cash generated from / (used in) financing activities	43.1	1,261,081	(940,221)
Net increase / (decrease) in cash and cash equivalents		291,649	(617,399)
Cash and cash equivalents at beginning of the year		(877,721)	(260,322)
Cash and cash equivalents at end of the year	44	(586,072)	(877,721)

The annexed notes from 1 to 54 form an integral part of these consolidated financial statements.

Humanaleon Chief Executive

Nauena

Director

Chief Financial Officer

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 30 June 2020

Rupees in '000		Capital reserves		Revenue reserves			
	Issued, subscribed and paid-up capital	Share premium	Others*	Fair value reserve	General reserve	Unappropriated profit	Total
Balance as at 30 June 2018	776,325	1,020,908	79,132	58,623	3,642,000	2,172,907	7,749,895
Total comprehensive loss for the							
year ended 30 June 2019							
Loss for the year	_	_	_	_	_	(419,376)	(419,376)
Other comprehensive income							
Total other comprehensive loss for the year	_	-	(16,590)	(21,953)	-	(258,262)	(296,805)
Total comprehensive loss for the year	_	_	(16,590)	(21,953)	_	(677,638)	(716,181)
Transactions with owners of the Holding							
Company - distributions							
Dividend:							
- Final @ 10% (i.e. Re. 1 per share)							
for the year ended 30 June 2018	-	_	-	-	_	(77,633)	(77,633)
Balance as at 30 June 2019	776,325	1,020,908	62,542	36,670	3,642,000	1,417,637	6,956,082
Total comprehensive income for the							
year ended 30 June 2020							
Loss for the year	-	-	-	-	-	(19,867)	(19,867)
Other comprehensive income							
Total other comprehensive income for the year	-	-	8,172	(7,898)	-	71,774	72,048
Total comprehensive income for the year	-	-	8,172	(7,898)	-	51,907	52,181
Balance as at 30 June 2020	776,325	1,020,908	70,714	28,772	3,642,000	1,469,544	7,008,263

\* This represents the Group's share of various reserves held by equity accounted investees.

The annexed notes from 1 to 54 form an integral part of these consolidated financial statements.

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Chief Executive

Nauene

Chief Financial Officer

Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

#### 1 THE GROUP AND ITS OPERATIONS

- 1.1 The Group consists of Crescent Steel and Allied Products Limited ('the Holding Company') and its wholly owned subsidiary companies namely; CS Capital (Private) Limited, CS Energy (Private) Limited, Solution de Energy (Private) Limited, Crescent Hadeed (Private) Limited and Crescent Continental Gas Pipelines Limited. The Holding Company was incorporated on 1 August 1983 as a public limited company in Pakistan under the repealed Companies Act, 1913 (now Companies Act, 2017) and is quoted on the Pakistan Stock Exchange. The registered offices of the Holding Company and its subsidiary companies are located at E-floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore, whereas their principal offices are situated at 9th floor Sidco Avenue Centre 264 R.A. Lines, Karachi. The Holding Company is Shariah compliant.
- 1.2 The Holding Company's steel segment is one of the down stream industries of Pakistan Steel Mills, manufacturing large diameter spiral arc welded steel line pipes at Nooriabad, District Jamshoro, Sindh. The Holding Company has a coating facility capable of applying three layers high density polyethylene coating on steel line pipes. The coating plant commenced commercial production from 16 November 1992. The Holding Company's fabrication unit is engaged in fabrication and erection of machinery located at Bhone, District Jhang.
- 1.3 The Holding Company is running cotton spinning unit at Jaranwala, District Faisalabad. This activity is carried out by the Holding Company under the name and title of "Crescent Cotton Products" a division of Crescent Steel and Allied Products Limited.
- 1.4 The Holding Company is also managing a portfolio of equity investments and real estate through its Investment and Infrastructure Division from the principal office of the Holding Company.
- 1.5 CS Capital (Private) Limited was incorporated on 5 November 2010 as a private limited company in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act 2017) located at principal office of the Holding Company. The principal activity of the Subsidiary Company is to effectively manage investment portfolios in shares, commodities and other securities (strategic as well as short term). On 26 September 2011, the Holding Company has purchased the entire shareholding from its previous principal shareholder. Consequently, the Company becomes the wholly owned subsidiary of the Holding Company.
- 1.6 CS Energy (Private) Limited was incorporated on 2 April 2008 as a private limited company in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) located at principal office of the Holding Company. The principal activity of the Subsidiary Company is to build, own, operate and maintain a power plant and to generate, accumulate, distribute, sell and supply electricity / power to PEPCO / DISCOS under an agreement with the Government of Pakistan or to any other consumer as permitted. The generation plants use bagasse in the combustion process to produce power and processed steam. The plant of the Subsidiary Company is located at Bhone, district Jhang, Punjab. In consequence to the scheme of amalgamation as disclosed in note 1.10 to these consolidated financial statements, Energy, is now being reported as a new segment of Holding Company.
- 1.7 Solution de Energy (Private) Limited was incorporated as a private limited company in Pakistan under the provisions of the repealed Companies Ordinance, 1984 (now Companies Act, 2017) as result of a Joint Venture (JV) agreement between the Holding Company and a partnership concern. The head office of the Subsidiary Company is located at principal office of the Holding Company. The principal activity of the Subsidiary Company is to build, own, operate and maintain 100MW solar power project (the Project) and to generate, accumulate, distribute, sell and supply electricity / power

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For the year ended 30 June 2020

to PEPCO / DISCOS under the agreement with the Government of Pakistan or to any other consumer as permitted. The Subsidiary Company has been granted Letter of Interest (LOI) by the Punjab Power Development Board (PPDB) and currently the Subsidiary Company is in the phase of completing the requirements specified in LOI. Further, the Subsidiary Company has been allocated Land from PPDB. The interconnectivity study report was vetted and approved by National Transmission & Despatch Company (NTDC) in the year ended 30 June 2018. During the current year, the Subsidiary Company has been granted electricity generation license from National Electric Power Regulatory Authority (NEPRA) for its 100MW Solar Power Plant.

- 1.8 Crescent Hadeed (Private) Limited was incorporated on 15 May 2013 as a private limited company in Pakistan under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) located at principal office of the Holding Company. The objective of the Subsidiary Company is to cater the growing demand of steel products and is in line with the Group's vision to organically expand in the steel long products business. The billets manufactured are used by re-rolling mills to manufacture bars and other steel long products for use in the construction and engineering sectors. In consequence to the scheme of amalgamation as disclosed in note 1.10 to these consolidated financial statements, Hadeed (Billet), is now being reported as a new segment of Holding Company.
- 1.9 Crescent Continental Gas Pipelines Limited having share capital of Rs. 90 is not carrying on any business operations.
- 1.10 Last year, the Board of Directors of the Holding Company passed a resolution approving a Scheme of Amalgamation under Section 284(1) of the Companies Act, 2017, to amalgamate its wholly owned subsidiaries, Crescent Hadeed (Private) Limited (CHL) and CS Energy (Private) Limited (CSEL) with and into the Holding Company. The same Scheme of Amalgamation was also approved by the Board of Directors of CHL and CSEL in their respective board meetings held on 3 June 2019. Consequently, as of the completion date of 30 June 2019, the entire undertaking of both CHL and CSEL stand merged with and into the Holding Company with the result as on 30 June 2019, the entire business of CHL and CSEL including its properties, assets, liabilities and rights and obligations vested into the Holding Company. Since CHL and CSEL were group companies under common control, the merger has been accounted for as a common control transaction and predecessor accounting has been applied. Under predecessor accounting, the acquired net assets of CHL and CSEL are included in the unconsolidated financial statements of the Holding Company at the same carrying values as recorded in CHL's and CSEL are consolidated prospectively from the date of amalgamation.

#### 2 SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS DURING THE YEAR

The Group's net sales stood at Rs. 3.822 billion (2019: Rs. 4.066 billion), out of which 33.8 percent was generated from Steel division, 35.2 percent from Cotton division and rest 31.0 percent i.e. Rs. 1.185 billion were from amalgamated subsidiaries. For the first half of the year, the Steel division recorded revenue of Rs. 356.9 million only, owing to lower sales order booked by Steel division due to delay in infrastructure projects. During the month of March 2020, the Group secured a contract of Rs. 1.688 billion from Sui Northern Gas Pipeline Company Limited for the supply of 24" and 16" pipe. Production and delivery of coated pipe is expected to commence from first quarter of next fiscal year.

Net income from investments in equity shares of Rs. 20.912 million (mainly dividends) were generated during the year. The KSE-100 index showed a slightly upward trend during the year which led to upward side of the bench mark by 1.3 percent, after taking a huge decline during COVID-19 lockdown period. KSE 100 index opened at 33,996 points at start of fiscal year 2019-20, touched down to 27,047 and closed at 34,422 points.

Further, a novel strain of coronavirus (COVID-19) that surfaced from China took a form of pandemic as declared by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements lockdown, cancellation of major events, etc. These measures have resulted in an overall economic slowdown, disruptions to various business and significant volatility in the Pakistan Stock Exchange (PSX). Cotton division was impacted more as compared to other divisions as its factory was closed down for 57 days and consequently sales declined by 20% from last year. However, the factory reopened after necessary permissions to produce orders for essential services. The Group remained up to date in all its financial commitments. Management believes that the going concern assumption of the Group remains valid. Accordingly, there is no significant accounting impact of the effect of COVID-19 in these consolidated financial statements.

#### **3 BASIS OF PREPARATION**

#### 3.1 Consolidated financial statements

These consolidated financial statements have been prepared from the information available in the unconsolidated financial statements of the Holding Company, CS Capital (Private) Limited and Solution de Energy (Private) Limited for the year ended 30 June 2020. Crescent Continental Gas Pipelines Limited is not carrying on any business operations and accordingly no financial statements are being prepared. Details regarding the financial information of associates used in the preparation of these consolidated financial statements are given in note 19 to these consolidated financial statements.

The accounting policies used by the subsidiary companies in preparation of their financial statements are consistent with that of the Holding Company. The accounting policies used by the Group's associates in preparation of their respective financial statements are also consistent with that of the Holding Company. Where policies are different, necessary adjustments are made to the financial statements of that associate or subsidiary to bring their accounting policies in line with those used by the Group.

#### 3.2 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards or IFASs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3.3 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except for investments which are classified as fair value through profit or loss (FVTPL), fair value through other comprehensive income (FVOCI), derivatives which are stated at fair value and obligations in respect of gratuity and pension schemes which are measured at present value of defined benefit obligation less fair value of plan assets.

#### 3.4 Functional and presentation currency

These consolidated financial statements are presented in Pakistan Rupees which is also the Group's functional currency and has been rounded to the nearest thousand.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

#### 4 USE OF ESTIMATES AND JUDGEMENTS

In preparing these consolidated financial statements, management has made judgement, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognised prospectively in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognised in the consolidated financial statements to the carrying amount of assets, liabilities, assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment in the subsequent years are set forth below:

- Property, plant and equipment (refer note 6.3)
- Intangible assets (refer note 6.4)
- Investment property (refer note 6.5)
- Investments (refer notes 6.6.2 and 6.7)
- Stores, spares and loose tools and stock-in-trade (refer notes 6.9 and 6.10)
- Employees benefits (refer note 6.13)
- Leases (refer note 6.15)
- Taxation (refer note 6.19)
- Impairment (refer notes 6.3, 6.4, 6.5, 6.6.2 and 6.24)
- Provisions (refer note 6.23)

#### 5 NEW OR AMENDMENTS / INTERPRETATIONS TO EXISTING STANDARDS, INTERPRETATION AND FORTHCOMING REQUIREMENTS

5.1 Standards, interpretations and amendments to be published approved accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2020:

- Amendment to IFRS 3 'Business Combinations' Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (effective for annual periods beginning on or after 1 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgments when preparing their general purpose financial statements in accordance with IFRS Standards.

- On 29 March 2018, the International Accounting Standards Board (the IASB) has issued a revised Conceptual Framework for Financial Reporting which is applicable immediately contains changes that will set a new direction for IFRS in the future. The Conceptual Framework primarily serves as a tool for the IASB to develop standards and to assist the IFRS Interpretations Committee in interpreting them. It does not override the requirements of individual IFRSs and any inconsistencies with the revised Framework will be subject to the usual due process this means that the overall impact on standard setting may take some time to crystallize. The Groups may use the Framework as a reference for selecting their accounting policies in the absence of specific IFRS requirements. In these cases, companies should review those policies and apply the new guidance retrospectively as of 1 January 2020, unless the new guidance contains specific scope outs.
- Interest Rate Benchmark Reform which amended IFRS 9, IAS 39 and IFRS 7 is applicable for annual financial periods beginning on or after 1 January 2020. The G20 asked the Financial Stability Board (FSB) to undertake a fundamental review of major interest rate benchmarks. Following the review, the FSB published a report setting out its recommended reforms of some major interest rate benchmarks such as IBORs. Public authorities in many jurisdictions have since taken steps to implement those recommendations. This has in turn led to uncertainty about the long-term viability of some interest rate benchmarks. In these amendments, the term 'interest rate benchmark reform' refers to the market-wide reform of an interest rate benchmark including its replacement with an alternative benchmark rate, such as that resulting from the FSB's recommendations set out in its July 2014 report 'Reforming Major Interest Rate Benchmarks' (the reform). The amendments made provide relief from the potential effects of the uncertainty caused by the reform. A Group shall apply the exceptions to all hedging relationships directly affected by interest rate benchmark reform.
- Amendments to IFRS 16 IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
  - the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
  - any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
  - there is no substantive change to the other terms and conditions of the lease.
- Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends

the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.

- Onerous Contracts Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract, cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognized in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

The amendments are not likely to affect the financial statements of the Group.

- Annual Improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

- IFRS 9 The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- IFRS 16 The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- IAS 41 The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

### **6 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Except as described in note 6.1, the significant accounting policies applied in the preparation of these financial statements are the same as those applied in earlier periods presented.

#### 6.1 Change in accounting policy

Explained below is the impact of the adoption of IFRS 16 "Leases" on the Group's financial statements, and also discloses the new accounting policy that has been applied from 1 July 2019, where it is different to that applied in prior periods.

The Group adopted IFRS 16 "Leases" on 1 July 2019 as notified by the Securities and Exchange Commission of Pakistan vide its SRO 434 (I)/2018 dated 09 April 2018. The standard replaces the existing guidance on leases, including IAS 17 "Leases", IFRIC 4 "Determining whether an Arrangement contains a Lease", SIC 15 "Operating Leases – Incentives" and SIC 27 "Evaluating the Substance of Transactions in the Legal Form of a Lease".

IFRS 16 introduced a single lease accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise right-of-use (RoU) assets representing its rights to use the underlying assets and a lease liability representing its obligation to make lease payments. IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17 "Leases". Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for these two types of leases differently.

At inception of a contract, the Group is required to assess whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

The Group has elected to adopt IFRS 16 using the modified retrospective approach, under which the cumulative effect of initial application has to be recognised in retained earnings as at 1 July 2019. The adoption of IFRS 16 did not have any impact on the retained earnings, the financial position and / or financial performance of the Group as the Group did not have any lease contracts at implementation of IFRS 16.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Group is required to apply judgments to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term which significantly affects the amount of lease liabilities and RoU assets recognised.

Generally, RoU asset would be equal to the lease liability. However, if there are additional costs such as site preparation, non-refundable deposits, application money, other expenses related to transaction etc. need to be added to the RoU asset value.

The Group is required to determine the lease term as the non-cancellable period of a lease, together with both:

- periods covered by an option to extend the lease if the lessee is reasonably certain to exercise that option; and
- periods covered by an option to terminate the lease if the lessee is reasonably certain not to exercise that option.

In determining the lease term and assessing the length of the non-cancellable period of a lease, the Group applies the definition of a contract and determined the period for which the contract is enforceable. A lease is no longer enforceable when the lessee and the lessor each has the right to terminate the lease without permission from the other party with no more than an insignificant penalty.

In applying IFRS 16 for the first time, the Group has used the practical expedients permitted by the standard by electing not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date, the Group relied on its arrangements made applying IAS 17 and interpretation for determining whether an arrangement contains a lease. The Group has applied the modified retrospective approach, under which the cumulative effect of initial application is recognised in retained earnings as at 1 July 2019.

The Group did not have any property leases arrangement therefore, adoption of IFRS 16 at 1 July 2019 did not have any effect on the financial statements of the Group except the reclassification of leased assets as Right-of-use assets (refer note 16).

#### 6.2 Basis of consolidation

#### Subsidiaries

The consolidated financial statements include the financial statements of the Holding Company and its subsidiary companies.

Subsidiaries are those entities in which the Holding Company directly or indirectly controls, beneficially owns or holds more than 50 percent of its voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of subsidiaries are included in the consolidated financial statements from the date control commences. The financial statements of the subsidiaries are consolidated on a line-by-line basis and the carrying value of investment held by the Holding Company is eliminated against the Holding Company's share in paid up capital of the subsidiaries. The Group applies uniform accounting policies for like transactions and events in similar circumstances except where specified otherwise.

All material inter-group balances, transactions and resulting unrealized profits / losses are eliminated.

#### Investments in associates

Entities in which the Group has significant influence directly or indirectly (through subsidiaries) but not control and which are neither subsidiaries nor joint ventures of the members of the Group are associates and are accounted for under the equity method of accounting (equity accounted investees).

These investments are initially recognized at cost. The consolidated financial statements include the associates' share of profit or loss and movements in other comprehensive income, after adjustments, if any, to align the accounting policies with those of the Group, from the date that significant influence commences until the date it ceases. Share of post acquisition profit / loss of associates is recognized in the consolidated profit or loss. Distributions received from associates reduce the carrying amount of investment. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that investment (including any long-term interests that, in substance, form part of the Group's net investment in the associate) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

The carrying amount of investments in associates is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the investments is estimated which is higher of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount exceeds its recoverable amount and is charged to consolidated profit or loss. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount but limited to the extent of carrying amount that would have been determined if no impairment loss had been recognized. A reversal of impairment loss is recognized in the consolidated profit or loss.

#### 6.3 Property, plant and equipment

#### Owned assets

Property, plant and equipment, except freehold land and capital work-in-progress are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land is stated at cost.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of selfconstructed assets include the cost of materials and direct labour, any other cost directly attributable to bring the assets to a working condition for their intended use, the cost of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs, if any.

#### Subsequent expenditure

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow to the Group and its cost can be measured reliably. The carrying amount of the part so replaced is derecognized. The costs relating to day-to-day servicing of property, plant and equipment are recognized in the consolidated profit or loss as incurred.

#### Depreciation

Depreciation is charged to the consolidated profit or loss on a straight line basis at the rates specified in note 16.1 to these consolidated financial statements. Depreciation on additions to property, plant and equipment is charged from the month in which an item is acquired or capitalized while no depreciation is charged for the month in which the item is disposed off or retained.

The assets' residual values and useful lives are reviewed at each financial year end and adjusted if appropriate.

#### Disposal

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in consolidated profit or loss.

#### Leased assets

Upon initial recognition, an asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments, each determined at the inception of the lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as used for owned assets.

#### Capital work in progress

Capital work in progress is stated at cost and consists of expenditure incurred and advances made in respect of tangible and intangible assets during the course of their construction and installation. Transfers are made to relevant assets category as and when assets are available for intended use.

#### Impairment

The carrying amount of property, plant and equipment is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the assets recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

#### 6.4 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any.

#### Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

#### Amortization

Amortization is charged to consolidated profit or loss on a straight line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an item is acquired or capitalized while no amortization is charged for the month in which the item is disposed off.

#### Research and development expenditures

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognized in consolidated profit or loss as incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalized only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalized includes the cost of materials, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use and capitalized borrowing costs. Other development expenditure is recognized in consolidated profit or loss as incurred. Capitalized development expenditure is stated at cost less accumulated amortization and accumulated impairment loss, if any. However, during the year expenses incurred in respect of the project have been capitalized (Refer note 17).

#### Impairment

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of asset exceeds its estimated recoverable amount, it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

#### 6.5 Investment property

#### Cost

Investment property, principally comprising of land and buildings, is held for long term rental yields / capital appreciation. The investment property of the Group comprises of land and buildings and is valued using the cost method i.e. at cost less any accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalized borrowing costs, if any.

#### Depreciation

Depreciation is charged to income on the straight line method at the rates specified in the note 18 so as to allocate the depreciable amount over its estimated useful life. Depreciation on additions to investment property is charged from the month in which a property is acquired or capitalized while no depreciation is charged for the month in which the property is disposed off.

The residual values and useful lives of investment property are reviewed at each reporting date and adjusted if appropriate.

#### Impairment

The Group assesses at each reporting date whether there is any indication that investment property may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in consolidated profit or loss. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted in the future period to allocate the asset's revised carrying amount over its estimated useful life.

#### Disposal

The gain or loss on disposal of investment property, represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as income or expense in consolidated profit or loss.

#### 6.6 Financial instruments

#### 6.6.1 Initial recognition and measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### 6.6.2 Financial assets

#### Classification

On initial recognition, a financial asset is classified as measured at:

- Amortized cost;
- Fair value through other comprehensive income (FVOCI) Debt investment;
- Fair value through other comprehensive income (FVOCI) Equity investment; or
- Fair value through profit and loss (FVTPL).

The classification depends on the Group's business model for managing financial assets and the contractual terms of the financial assets cash flows.

#### Amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### FVOCI - Debt investment

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### FVOCI - Equity investment

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in investment's fair value in OCI. This election is made on an investment-by-investment basis.

#### FVTPL

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL.

#### Subsequent measurement and derecognition

Financial assets are not reclassified subsequently to the initial recognition unless the Group changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

The financial assets classified at amortized cost are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses, if any. Interest income, foreign exchange gains and losses and impairment are recognised in consolidated profit or loss. Any gain or loss on derecognition is recognised in consolidated profit or loss.

Debt investments classified as FVOCI are subsequently measured at fair value. Interest income calculated using effective method, foreign exchange gain and losses and impairment are recognised in consolidated profit or loss. Other net gains and losses are recognised in consolidated OCI. On derecognition, gains and losses accumulated in consolidated OCI are reclassified to consolidated profit or loss.

Equity investments classified as FVOCI are subsequently measured at fair value. Dividends are recognized as income in consolidated profit or loss, unless the dividend clearly represents a recovery of part of the cost of the investment, when the Group's right to receive payments is established. This category only includes equity instruments, which the Group intends to hold for the foreseeable future. On derecognition, there is no reclassification of fair value gains and losses to consolidated profit or loss. Equity instruments at FVOCI are not subject to an impairment assessment under IFRS 9.

The financial assets classified at FVTPL are subsequently measured at fair value and net gains and losses, including any interest or dividend income, are recognised in consolidated profit or loss. Net gains and losses (unrealised and realised), including any interest or dividend income, are recognised in consolidated profit or loss.

#### Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The Group recognised a loss for ECL for financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. The financial assets at amortized cost consist of trade receivables, cash and cash equivalents, and other receivables including loans to related party.

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Management uses actual historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment to determine lifetime expected loss allowance. For other debt financial assets (i.e., loans etc.), the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due and a financial asset in default when contractual payment are 90 days past due.

#### Derivative financial instruments

The Group enters into derivative financial instruments, which include future contracts in stock market. Derivatives are initially recorded at fair value and are remeasured to fair value on subsequent reporting dates. The fair value of a derivative is equivalent to the unrealized gain or loss from marking to market the derivative using prevailing market rates. Derivatives with positive market values (unrealized gains) are included in other receivables and derivatives with negative market values (unrealized losses) are included in other liabilities in the consolidated statement of financial position. The resultant gains and losses from derivatives held for trading purposes are recognized in consolidated profit or loss. No derivative is designated as hedging instrument by the Group.

#### 6.6.3 Financial liabilities

#### Classification and subsequent measurement

The Group classifies its financial liabilities as those to be measured subsequently at amortized cost using the effective interest method, if they are not:

- contingent consideration of an acquirer in a business combination
- held-for-trading
- designated as at FVTPL

The Group does not classify any of its financial liabilities under FVTPL.

#### Derecognition

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in consolidated statement of profit or loss and other comprehensive income.

#### Offsetting

Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position when the Group has a legal right to offset the amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 6.7 Investment in commodities

Investment in commodities is initially recognised at cost, which is its fair value. Such commodities are principally acquired with the purpose of selling in near future and generating a profit from fluctuations in price. Subsequently, investment in commodities is stated at fair value less cost to sell. Changes in fair value is recognised in consolidated profit or loss.

#### 6.8 Non-current assets held for sale

Non-current assets or disposal groups comprising of assets or liabilities that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets or components of a disposal group, are remeasured at lower of their carrying amount and fair value less costs to sell.

#### 6.9 Stores, spares and loose tools

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value, less provision for impairment, if any. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

Provision for obsolete and slow moving stores, spares and loose tools is determined based on management's estimate regarding their future usability.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs necessary to be incurred to make the sale.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as fixed assets under the 'plant and machinery' category and are depreciated over a time period not exceeding the useful life of the related assets.

#### 6.10 Stock-in-trade

Stock-in-trade is stated at the lower of cost less impairment loss, if any and net realizable value. Cost is arrived at on a weighted average basis. Cost of work-in-process and finished goods include cost of materials and appropriate portion of production overheads. Net realizable value is the estimated selling price in the ordinary course of business less costs of completion and selling expenses. The cost of finished goods of Steel segment is assigned by using specific identification of their individual costs. Scrap stocks are valued at their estimated net realizable value.

#### 6.11 Trade debts and other receivables

These are initially stated at fair value and subsequently measured at amortized cost less provisions for any uncollectible amounts. Refer note 6.6.2 for description of Group's impairment policies.

#### 6.12 Cash and cash equivalents

Cash and cash equivalents comprise of cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement.

#### 6.13 Employee benefits

#### 6.13.1 Compensated absences

The Group accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

#### 6.13.2 Post retirement benefits

#### 6.13.2.1 Defined contribution plan - Provident fund

The Holding Company operates a provident fund scheme for its permanent employees. Equal monthly contributions are made by the Holding Company and its employees. Obligation for contributions to the fund are recognized as an expense in consolidated profit or loss account when they are due.

#### Cotton segment

Provision and collection from employees are made at the rate of 6.25% of basic pay plus Cost Of Living Allowance (COLA) of Cotton segment employees. A trust has been established and its approval has been obtained from the Commissioner of Income Tax.

#### All employees except Cotton segment

Contributions to the fund are made at the rate of 8.33% of basic pay plus COLA for those employees who have served the Group for a period of less than five years and after completion of five years, contributions are made at the rate of 10%.

#### 6.13.2.2 Defined benefit plans

#### Pension and gratuity fund schemes

The Holding Company provides gratuity benefits to all its permanent employees who have completed their minimum qualifying service as per the terms of employment. The pension scheme provides life time pension to retired employees or to their spouses as per pension fund rules.

The Holding Company's obligation is determined through actuarial valuations carried out under the "Projected Unit Credit Method". Remeasurements which comprise actuarial gains and losses and the return on plan assets (excluding interest) are recognized immediately in consolidated other comprehensive income. The Holding Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payments. Net interest expense, current service costs and any past service costs are recognized in consolidated profit or loss. Any assets resulting from this calculation is limited to the present value of available refunds or reductions in future contributions to the plan. The latest actuarial valuation was conducted at the reporting date by a qualified professional firm of actuaries.

#### 6.14 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in consolidated profit or loss over the period of the borrowings on an effective interest basis.

#### 6.15 Leases

#### Accounting policy applicable after 1 July 2019

Lease are recognised as Right-of-use (RoU) asset and a lease liability at the lease commencement date except for short term or low value leases.

The RoU asset has to be initially measured at cost, and subsequently at cost less any accumulated depreciation and accumulated impairment losses, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

For sale and lease back if the Group has obtained control of the underlying asset and the transfer is classified as a sale in accordance with IFRS 15 and measures a right-of-use asset arising from the leaseback as the proportion of the previous carrying amount of the asset that relates to the right-of-

use retained. The gain (or loss) recognised is limited to the proportion of the total gain (or loss) that relates to the rights transferred.

If the consideration for the sale is not equal to the fair value of the asset, any resulting difference represents either a prepayment of lease payments (if the purchase price is below market terms) or an additional financing (if the purchase price is above market terms).

If the transfer is not a sale (that is, the Group does not obtain control of the asset in accordance with IFRS 15), it does not derecognise the transferred asset and accounts for the cash received as a financial liability.

#### Accounting policy applicable before 1 July 2019

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the Group. All other leases are classified as operating leases.

Assets held under finance leases along with corresponding lease liabilities are initially recognised at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognised in consolidated profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised as more fully explained in note 6.22 below.

Payments made under operating leases (net of any incentives received from the lessor) are charged to consolidated profit or loss on a straight-line basis over the period of the lease.

In the context of sale and leaseback transactions, where a sale and leaseback transaction is classified as a finance lease, any excess of the sale proceeds over the carrying values is deferred and recognised in consolidated profit or loss over the lease term. Any loss representing the excess of the carrying values over the sale proceeds is recognised immediately in consolidated profit or loss.

#### 6.16 Asset held under Ijarah financing

Assets held under Ijarah financing are accounted for using the guidelines of Islamic Financial Accounting Standard - 2 (IFAS 2), "Ijarah" as issued by Institute of Chartered Accountants of Pakistan (ICAP). The assets are not recognised on the Group's statement of financial position and payments made under Ijarah financing are recognised in consolidated profit or loss on a straight line basis over the term of the lease.

#### 6.17 Trade and other payables

Trade and other amounts payable are recognized initially at fair value and subsequently carried at amortized cost.

#### 6.18 Government grants

Government grants are transfers of resources to an entity by a government entity in return for compliance with certain past or future conditions related to the entity's operating activities. The definition of "Government" refers to Governments, Government agencies and similar bodies, whether local, national or international.

The Group recognizes government grants when there is reasonable assurance that grants will be received and the Group will be able to comply with conditions associated with grants.

Government grants are recognized at fair value, as deferred income, when there is reasonable assurance that the grants will be received and the Group will be able to comply with the conditions associated with the grants.

Grants that compensate the Group for expenses incurred, are recognized on a systematic basis in the income for the year in which the related expenses are recognized. Grants that compensate for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

A loan is initially recognized and subsequently measured in accordance with IFRS 9. IFRS 9 requires loans at below-market rates to be initially measured at their fair value - e.g. the present value of the expected future cash flows discounted at a market-related interest rate. The benefit that is the Government grant is measured as the difference between the fair value of the loan on initial recognition and the amount received, which is accounted for according to the nature of the grant.

#### 6.19 Taxation

#### Group taxation

The Parent company has opted for Group taxation under section 59AA of the Income Tax Ordinance, 2001 along with its subsidiary CS Capital (Private) Limited. These companies are taxed as one fiscal unit under this scheme. The current and deferred income taxes have been estimated on income of each of the companies according to the applicable law and are recognised by each company separately within the Group, regardless of who has the legal liability for settlement or the legal right for recovery of the tax. Any adjustments arising solely due to Group taxation in respect of result of subsidiary is recognised in the Parent Company and the amounts paid to or receivable from the Parent company are adjusted accordingly.

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any.

#### Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits or taxable temporary difference will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

#### 6.20 Revenue recognition

Revenue comprises of sales to third parties and is measured based on the consideration specified in contracts with customers and excludes rebates and amounts, if any, collected on behalf of third parties. Revenue is recognized either at a point in time or over time, when (or as) the Group satisfies the performance obligations as specified in the contract with the customer, and when it transfers control over the promised good or service to the customer. Revenue from supply of electricity and steam is recorded upon satisfaction of performance obligation i.e. completion of service activity based on meter readings. Revenue is measured as per tariffs specified in contracts with customers.

The Group manufactures and contracts with customers for the sale of bare pipes, coated pipes, steel billets, cotton and electricity products which generally include single performance obligation. Management has concluded that revenue from sale of goods be recognised at the point in time when control of the product has transferred, being when the products are delivered to the customer. Invoices are generated and revenue is recognised at that point in time. Delivery occurs when the products have been shipped or delivered to the customer's destination / specific location, the risks of loss have been transferred to the customer and the customer has accepted the product. The customer has accepted the product as per the sales contract or lapse of acceptance provision specified in the contract or the Group has objective evidence that all criteria for acceptance have been satisfied. Contract for the sale of bare and coated pipes contains penalty clause on account of delay supply (liquidity damage). Under IFRS 15, these amounts are referred to as 'variable consideration'. The consideration which the Group receives in exchange for its goods or services may be fixed or variable. Variable consideration is only recognized when it is highly probable that a significant reversal will not occur. Revenue is measured based on the consideration specified in a contract with a customer. net of liquidity damages (penalties) and excludes amounts collected on behalf of third parties. A receivable is recognised when the goods are delivered.

#### 6.21 Investment and other income

Interest income is recognized using the effective interest method.

Dividend income is recognized when the right to receive the same is established i.e. the book closure date of the investee company declaring the dividend.

Gains and losses on sale of investments are accounted for when the commitment (trade date) for sale of security is made.

Unrealized gains and losses arising on revaluation of securities classified as 'fair value through profit and loss' are recognized in consolidated profit or loss in the period in which they arise. Gains and losses arising on revaluation of derivatives to the fair value are also recognized in consolidated profit or loss.

Rental income (net of any incentives given to lessees) from investment property is recognized on a straight line basis over the lease term.

#### 6.22 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to consolidated profit or loss currently.

#### 6.23 Provisions

A provision is recognized in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### 6.24 Impairment

The carrying amount of the Group's assets is reviewed at each reporting date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of its value in use and fair value less cost to sell. Impairment losses are recognized in consolidated profit or loss.

#### 6.25 Foreign currency translation

Foreign currency transactions are translated into Pakistan Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the reporting date. Exchange differences, if any, are recognized in consolidated profit or loss.

#### 6.26 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting structure. Management monitors the operating results of its business units separately for the purpose of making decisions regarding resource allocation and performance assessment.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangible assets.

#### 6.27 Proposed dividend and transfer between reserves

Dividend distributions to the Holding Company's shareholders are recognized as a liability in the period in which dividends are approved. Transfer between reserves made subsequent to the reporting date is considered as a non-adjusting event and is recognized in the period in which such transfers are made.

#### 6.28 Earnings per share

The Group presents earnings per share (EPS) for its ordinary shares. EPS is calculated by dividing profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year.

### 7 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

<b>2020</b> Numb	2019 er of shares		<b>2020</b> Rupe	2019 ees in '000
			Rupt	
37,756,686	37,756,686	Ordinary shares of Rs. 10 each fully		
		paid in cash	377,567	377,567
39,875,805	39,875,805	Ordinary shares of Rs. 10 each issued		
		as bonus shares	398,758	398,758
77,632,491	77,632,491		776,325	776,325

7.1 Ordinary shares of the Holding Company held by related parties as at year end are as follows:

	2020		201	9
	Percentage	Number of	Percentage	Number of
	of holding	shares	of holding	shares
Crescent Steel and Allied Products				
Limited - Gratuity Fund	2.47%	1,921,333	2.47%	1,921,333
Crescent Steel and Allied Products				
Limited - Pension Fund	5.18%	4,024,980	5.18%	4,024,980
Crescent Steel and Allied Products				
Limited - Staff Provident Fund	0.16%	124,200	0.16%	124,200
Crescent Cotton Products - Staff Provident Fund	0.10%	74,800	0.10%	74,800
CSAPL - Staff Benevolent Fund	0.05%	36,178	0.05%	36,178
Muhammad Amin Muhammad Bashir Limited	-	-	0.00%	848
Premier Insurance Limited	0.18%	141,500	0.18%	141,500
The Crescent Textile Mills Limited	11.00%	8,538,303	11.00%	8,538,303
Pak-Qatar Family Takaful Limited	10.45%	8,111,500	-	_
Shakarganj Limited	0.23%	180,000	0.23%	180,000

7.2 There is no shareholder agreement for voting rights, board selection, rights of first refusal, and block voting.

### 8 CAPITAL RESERVES

This includes share premium reserve amounting to Rs. 1,020.9 million and as per section 81 of the Companies Act, 2017 this can be used for following purpose:

- to write off preliminary expenses of the Holding Company;
- to write off expenses of, or the commission paid or discount allowed on, any issue of shares of the Holding Company; and
- in providing for the premium payable on the redemption of any redeemable preference shares of the Holding Company.

The Holding Company may also use the share premium account to issue bonus shares to its members.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rup	ees in '000	Note	2020	2019
9	LONG TERM LOANS			
	Secured - Under Non-Shariah arrangement			
	Allied Bank Limited	9.1	195,240	287,546
	Habib Metropolitan Bank Limited - government grant	9.2	44,440	
			239,680	287,546
	Less: Current portion shown under current liabilities		49,345	110,394
			190,335	177,152

9.1 The Holding Company had a long term loan arrangement with Allied Bank Limited for an amount of Rs. 312 million (2019: Rs. 312 million). The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly installments which started from December 2015. During the year, the Holding Company has made last repayment of Rs. 19.5 million (2019: Rs. 78 million) on September 2019. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year ended 30 June 2017, Holding Company entered into a loan arrangement with Allied Bank Limited of an amount of Rs. 100 million, out of which Rs. 74.176 million have been disbursed till date. The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly installments starting after fifteen months from date of disbursement. During the year, the Holding Company has made repayment of Rs. 18.544 million (2019: Rs. 18.544 million). Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During year ended 30 June 2018, the Holding Company entered into new loan arrangement with Allied Bank Limited of an amount of Rs. 300 million, out of which Rs. 217.050 million have been disbursed till date. The term of the loan is 4 years from the date of disbursement with a grace period of one year; however, due to pandemic the bank allowed one year more grace period, repayable in 12 equal quarterly installments starting after twelve months from date of disbursement. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year, mark-up on such arrangements was ranged between 12.69% to 14.99% (2019: 7.91% to 14.42%) per annum. The facility is secured against first joint pari passu hypothecation / equitable mortgage on plant, machinery and property of the Holding Company.

9.2 During the year, the Holding Company entered into new loan arrangement with Habib Metropolitan Bank Limited under the State Bank of Pakistan's (SBP) "Refinance Scheme for Payment of Wages & Salaries to the Workers and Employees of Business Concern". The Holding Company has obtained the said loan at subsidized rate in two tranches in May 2020 and June 2020. The term of the loan is 2.5 years from the date of disbursement with a grace period of 6 months, repayable in 8 equal quarterly installments starting from March 2021. Mark-up is payable at the concessional rate of 2.5% per annum.

### **10 LEASE LIABILITIES**

	Minimu	ım lease	Future	finance	Present value	of minimum
	payr	nents	CO	sts	lease pay	vments
Rupees in '000	2020	2019	2020	2019	2020	2019
Not later than one year	54,707	65,432	8,240	14,178	46,467	51,254
Later than one year and not						
later than five years	70,035	116,939	5,215	13,897	64,820	103,042
	124,742	182,371	13,455	28,075	5 111,287	154,296
Less: Current portion shown					_	
under current liabilities					46,467	51,254
					64,820	103,042

10.1 The Holding Company has entered into finance lease arrangements with leasing companies for lease of plant and machinery and motor vehicles. The lease term of these arrangements is three to five years (2019: three to five years) and the liability is payable by the month ranging from six to sixty months (2019: six to sixty months). The periodic lease payments include built-in rates of mark-up ranging between 7.24% to 18.42% (2019: 10.61% to 17.60%) per annum. Included in the gross present value of minimum lease payments, is a sum aggregating Rs. 86.083 million (2019: Rs. 133.019 million) which pertains to obligations arising from sale and leaseback of assets.

The Holding Company intends to exercise its options to purchase the leased assets upon completion of the lease term. The Holding Company's obligations under these arrangements are secured by the lessor's title to the leased assets.

Rupe	Rupees in '000		2019
11	DEFERRED INCOME		
	Opening balance	13,320	13,531
	Addition during the year:		
	- related to sale and lease back	_	5,623
	- related to government grant (concessional rate loan)	6,773	-
	Income recognized during the year	(6,825)	(5,834)
		13,268	13,320
	Less: Current portion shown under current liabilities	(6,215)	(6,454)
	Closing balance	7,053	6,866

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupe	ees in '000	Note	2020	2019
10				
12	TRADE AND OTHER PAYABLES			
	Trade creditors		263,949	108,569
	Bills payable		42,647	_
	Commission payable		1,925	1,466
	Accrued liabilities	12.1	411,753	292,721
	Advances from customers - unsecured	12.2	95,674	24,110
	Provisions	12.3	237,414	220,317
	Due to related parties	12.4	4,016	_
	Payable to provident fund		2,067	2,134
	Payable to staff retirement benefit funds		2,257	1,979
	Retention money		10,471	10,764
	Sales tax payable		12,297	1,295
	Withholding tax payable		1,504	2,959
	Advance income tax	12.5	_	38,166
	Workers' Profit Participation Fund	12.6	2,061	5,885
	Workers' Welfare Fund		4,114	4,114
	Others		23,186	24,571
			1,115,335	739,050
12.1	Accrued liabilities			
	Salaries, wages and other benefits		16,682	15,897
	Accrual for 10-C bonus		436	2,639
	Compensated absences		11,224	15,032
	Liquidated damages		153,695	153,695
	Others	12.1.1	229,716	105,458
			411,753	292,721

12.1.1 This includes liability against Gas Infrastructure Development Cess of Rs. 17.004 million (2019: Rs. 17.004 million).

12.2 This includes advance received from Shakarganj Limited amounting to Rs. 15.906 million (2019: Nil).

#### 12.3 Movement in provisions

	Infrastructure fee	Sales Tax	Liquidated damages	Total
Rupees in '000	(Note 12.3.1)	(Note 12.3.2)	(Note 12.3.3)	
Opening balance as at 1 July 2019	171,654	3,242	45,421	220,317
Provision for the year	17,097	-	-	17,097
Closing balance as at 30 June 2020	188,751	3,242	45,421	237,414

12.3.1 This provision has been recognized against infrastructure fee levied by the Government of Sindh through Sindh Finance (Amendment) Ordinance, 2001 (the Ordinance) and through Sindh Development and Maintenance of Infrastructure Cess Act, 2017 (the Act). The Act validates fees levied through the Ordinance and continues the levy.

The Holding Company has contested this issue in the High Court. The Holding Company filed an appeal in the Supreme Court against the judgement of the High Court dated 15 September 2008 partly accepting the appeal by declaring that the levy and collection of infrastructure fee prior to 28 December 2006 was illegal and ultra vires and after that it is legal. Additionally, the Government of Sindh also filed appeal against the part of judgement decided against them.

The above appeals were disposed off in May 2011 with a joint statement of the parties that, during the pendency of the appeal, another law came into existence which was not subject matter in the appeal. Therefore, the decision thereon be first obtained from the High Court before approaching the Supreme Court with the right to appeal. The petition was filed in the High Court in respect of the above view. During the pendency of the appeal an interim arrangement was agreed whereby bank guarantee furnished for consignments cleared upto 27 December 2006 were returned. Bank guarantees were furnished for 50% of the levy for consignment released subsequent to 28 December 2006 while payment was made against the balance amount. Similar arrangement continued for the consignments released during the current year.

After promulgation of new law, the Holding Company has instituted legal proceedings against the levy in the Sindh High Court, where interim stay has been granted on similar terms of payment of 50% of the amount of cess to the Government and furnishing of bank guarantees for remaining 50%.

Under the arrangement if the Holding Company succeeds in the petition, Government of Sindh will refund the amount subject to their right to appeal before Honourable Supreme Court. To date the Holding Company has provided bank guarantees amounting to Rs. 156.039 million (2019: Rs. 131.039 million) in favour of Excise and Taxation Department. Based on the legal advice, the management believes that the chances of success in the petition are in the Holding Company's favour. Current year charge has been estimated on the value of imports during the year and forms a component of cost of such imported raw materials. Any subsequent adjustment with respect to increase or decrease in the estimate has been recognized in the consolidated profit or loss. However, on a prudent basis full provision has been recognized.

- 12.3.2 These have been made against sales tax claims long outstanding with the sales tax department.
- 12.3.3 The provision has been recognized on account of liquidated damages claimed by customers on delayed supply of goods. The Holding Company is in the process of negotiating this matter and expects that this may be resolved. However, on a prudent basis full provision has been recognized.
- 12.4 This represents balances due to Shakarganj Limited amounting to Rs. 3.783 million (2019: Nil) and Premier Insurance Company, amounting to Rs. 0.232 million (2019: Nil).
- 12.5 This amount represents advance income tax charged on the supply of electricity under section 235A of the Income Tax Ordinance, 2001, which is payable on collection of bills from customers.

Rupees in '000	Note	2020	2019
12.6 Workers' Profit Participation Fund			
Opening balance as at 1 July		5,885	29,443
Allocation for the year	37	-	3,633
		5,885	33,076
Amount paid to the trustees of the fund		(3,824)	(27,191)
Closing balance as at 30 June		2,061	5,885

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rup	ees in '000	Note	2020	2019
13	MARK-UP ACCRUED			
	Mark-up accrued on :			
	- Finance lease obligations		312	503
	- Long term loans		4,118	6,812
	- Running finance and short term loans	13.1	50,682	36,549
			55,112	43,864

13.1 This includes mark-up accrued amounting to Rs. 26.344 million (2019: Rs. 16.515 million) on shariah arrangement.

Rup	ees in 'OOO	Note	2020	2019
14	SHORT TERM BORROWINGS			
	Secured from banking companies			
	Running finances under mark-up arrangements	14.1	609,820	907,341
	Short term loans	14.2	2,093,043	730,751
			2,702,863	1,638,092

- 14.1 Short term running finance available from conventional side of various commercial banks under mark-up arrangements amounted to Rs. 1,310.8 million (2019: Rs. 1,550 million) out of which Rs. 300 million (2019: Rs. 400 million), Rs. 150 million (2019: Rs. 150 million) and Rs. 450 million (2019: Rs. 450 million) are interchangeable with letter of credit, letter of guarantee facility and short term loan respectively. During the year, mark-up on such arrangements ranged between 10.33% to 15.85% (2019: 7.68% to 14.81%) per annum.
- 14.2 This includes an amount of Rs. 697.11 million (2019: Rs. 617.059 million) outstanding against Islamic mode of financing. Short term Ioan financing available from various commercial banks under mark-up arrangements amounted to Rs. 4,600 million (2019: Rs. 4,800 million) out of which Rs. 3,400 million (2019: Rs. 3,800 million), Rs. 255 million (2019: Rs. 50 million) and Rs. 350 million (2019: Rs. 335 million) is interchangeable with letters of credit, running finance and letter of guarantee facility respectively. During the year, mark-up on such arrangements ranged between 9.79% to 16.18% (2019: 8.78% to 14.86%) per annum.
- 14.3 The facilities for opening letters of credit amounted to Rs. 4,600 million (2019: Rs. 6,510 million) out of which Rs. 300 million (2019: Rs. 375 million), Rs. 3,650 million (2019: Rs. 5,450 million) and Rs. 255 million (2019: Rs. 260 million) are interchangeable with short term running finance, short term loans and letter of guarantee facility respectively as mentioned in notes 14.1 and 14.2 above. The facility for letters of guarantee as at 30 June 2020 amounted to Rs. 1,826.1 million (2019: Rs. 2,096 million). Amounts unutilized for letters of credit and guarantees as at 30 June 2020 were Rs. 4,458.24 million and Rs. 71.423 million (2019: Rs. 6,355 million and Rs. 846 million), respectively.
- 14.4 The Group is currently availing Islamic mode of financing from the Al Baraka Bank, Dubai Islamic Bank and Bank Islami Pakistan Limited. Facilities availed during the year includes letter of credit, bank guarantee, Wakala, Murabaha, Istisna and Ijarah financing.

14.5 The above facilities are expiring on various dates and are secured by way of hypothecation of plant and machinery, stock-in-trade, trade debts and other current assets, pledge of shares and cotton / cotton yarn; and lien over import / export document (refer note 28.2).

### **15 CONTINGENCIES AND COMMITMENTS**

#### 15.1 Contingencies

- 15.1.1 During 2014-2015, a show cause notice was issued by the Deputy Director, Directorate of Post Clearance Audit (Customs) Karachi for payment of duties and taxes on import of certain raw materials. In response the Holding Company had contested that the said imports were exempt under bilateral agreement between Government of Pakistan and Government of Japan for projects under grant and accordingly these were cleared by the Customs Authority. However, the collector customs has issued an order dated 22 May 2015 for recovery of the said duty and taxes and penalty thereon amounting to Rs. 35.773 million. The Holding Company has filed an appeal with Appellate Tribunal (Customs) against the order. No provision has been recognized in these consolidated financial statements as the case is under appeal and management considers that the same would be decided in the Holding Company's favour.
- 15.1.2 During 2015-2016, a show cause notice was received from Sindh Revenue Board in respect of registration as a service provider and a demand aggregating to Rs. 60 million in respect of sales tax on services was raised thereby. The Holding Company filed a constitutional writ in the Sindh High Court against the Sindh Revenue Board and Government of Sindh in which Honorable Sindh High Court granted interim relief to the Holding Company.

Afterwards, the writ was decided in light of Supreme Court's orders in similar writs where Supreme Court had decreed for a 50% payment of tax demand in order to keep the writs maintainable.

Following closure of petition, the Holding Company received show cause notices and demands for Sindh Sales Tax payments amounting to Rs. 79 million, which were challenged in Sindh High Court in a civil suit as well as at the Appellate forums of the tax authority. Currently, the appeal is pending with the Commissioner (Appeals) for adjudication.

No provision has been recognized in the consolidated financial statements in this respect, since based on the opinions of tax consultant and the Holding Company's legal counsel, the management is confident of favorable outcome of litigation in relation to the said matter.

15.1.3 Sindh Industrial Trade Estate (SITE) has cancelled allotment of plot A-26 and A-27 and charged non-utilization fees of Rs. 0.285 million and Rs. 0.621 million, respectively. The Holding Company has challenged the cancellation and filed a suit in the Sindh High Court. The High Court has restrained SITE from taking any adverse action against the Holding Company. Therefore, management considers that the case would be decided in the Holding Company's favour and no provision is required to be recognized.

#### 15.2 Commitments

15.2.1 During 2015-2016, the Holding Company entered into Ijarah financing arrangement amounting to Rs. 600 million with Bank Islami Pakistan Limited (BIPL) for acquisition of Spiral Pipe (SP) machine. As per requirement of IFAS-2 Ijarah financing has been treated as an operating lease. During the year, BIPL deferred the principal payments of rentals for one year as per the directives issued by State Bank of Pakistan vide its circular no. 12 dated 26 March 2020. As at 30 June 2020, amount of lease rental outstanding under the agreement are Rs. 121.692 million (2019: Rs. 183.184 million), which is payable in quarterly instalments of Rs. 22.898 million (2019: Rs. 22.898 million) each.

The total of future Ijarah payment under arrangement are as follows:

Rupees in '000	2020	2019
Not later than one year	33,707	91,592
Later than one year and not later than five years	327,985	331,592
	361,692	423,184
Security deposit under arrangement	(240,000)	(240,000)
	121,692	183,184

15.2.2 Aggregate amount of guarantees issued by conventional side of banks on behalf of the Group against various contracts aggregated to Rs. 1,654 million (2019: Rs. 1,251 million). This includes guarantee issued by Islamic banks amounting to Rs. 153.591 million (2019: Rs. 153.591 million).

- 15.2.3 Commitments in respect of capital expenditure contracted for by the Group as at 30 June 2020 amounted to Rs. 8.455 million (2019: Rs. 42.038 million).
- 15.2.4 Commitments under letters of credit (L/C) as at 30 June 2020 amounted to Rs. 228.486 million (2019: Nil).

Rupe	ees in '000	Note	2020	2019
16	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets	16.1	2,015,212	2,405,467
	Capital work-in-progress	16.5	91,471	89,577
			2,106,683	2,495,044
	Right-of-use-assets	16.1	168,601	
			2,275,284	2,495,044

_	Description		Land	pt	Buildings	Jgs	Office	Plant	Electrical/	Furniture	Computers	Motor	otal	Righ	Right-of-use assets	ts	
			Freehold	reehold	no	Un let			office			vehicles	operating	Plant and	Motor	Total	Total
<u>ц</u>	Rupees in '000	Note	.i.	improvements	ireenola land	leasenoid land		macninery e owned <sup>*</sup> and	equipment and installation	soumu		owned	assets	macninery	venicies		
_	Net carrying value as at 1 July 2019																
	Opening net book value (NBV)		307,723	37,625	448,448	14,010	6,225	1,317,610	19,481	13,638	2,634	33,916	2,201,310	168,850	35,306	204,156	2,405,466
_	Additions / transfers		I	I	(10,861)	10,861	I	1,832	848	I	378	3,587	6,645	I	I	I	6,645
_	Disposals (at NBV)	16.6		I	I		1	1	I	1	(8)	(1,452)	(1,460)	(2,377)	(375)	(2,752)	(4,212)
_	Depreciation charge	16.1.2	1	(1,686)	(10,656)	(17,481)	(919)	(139,679)	(7,586)	(2,007)	(2,012)	(9,257)	(191,283)	(21,707)	(11,096)	(32,803)	(224,086)
	Balance as at 30 June 2020 (NBV)		307,723	35,939	426,931	7,390	5,306	1,179,763	12,743	11,631	992	26,794	2,015,212	144,766	23,835	168,601	2,183,813
	Gross carrying value as at 30 June 2020																
	Cost	16.4	307,723	43,066	663,289	96,545	27,481 2	2,809,668	73,281	35,027	58,821	69,599	4,184,500	215,150	58,983	274,133	4,458,633
	Accumulated depreciation		I	(7,127)	(236,358)	(89,155)	(22,175) (7	(1,629,905)	(60,538)	(23,396)	(57,829)	(42,805)	(2,169,288)	(70,384)	(35,148)	(105,532) (2,274,820)	2,274,8
	Net book value		307,723	35,939	426,931	7,390	5,306	1,179,763	12,743	11,631	992	26,794	2,015,212	144,766	23,835	168,601	2,183,813
	Depreciation rate (% per annum)		1	-	5 & 10	5 & 10	10	5 - 20	5 - 20	10	33	20		10	20		
	Description		Land	pt	Buildings	SBL	Office	Plant and machinery		Electrical/	Furniture Computers	Computers	Motor vehicles	ehicles			
			Freehold Leasehold	Leasehold	uo	uo	premises .	Owned*	Lease	Office	and		Owned	Leased	Total		
				including	freehold	leasehold			ed	equipment and	d fittings						
-	Rupees in '000	Note	.i.	improvements	land	land			-	installation							
-	Net carrying value as at 1 July 2018																
_	Opening net book value (NBV)		307,723	39,311	438,787	849	7,125	1,383,546	191,198	25,183	11,944	5,600	55,262	17,214	2,483,743		
	Additions / transfers		I	1	35,424	13,677	I	78,988	I	2,427	3,535	646	14,420	26,444	175,561		
_	Disposals (at NBV)		1	1	I	1	1	(1,897)	-	(35)	-	(85)	(21,945)	(270)	(24,732)		
	Depreciation charge			(1,686)	(25,763)	(516)	(006)	(143,027)	(22,348)	(8,094)	(1,841)	(3,527)	(13,821)	(7,582)	(229,105)		
	Balance as at 30 June 2019 (NBV)		307,723	37,625	448,448	14,010	6,225	1,317,610	168,850	19,481	13,638	2,634	33,916	35,306	2,405,467		
~	Gross carrying value as at 30 June 2019																
_	Cost		307,723	43,066	676,130	83,704	27,481 2	2,807,836	218,546	72,433	35,027	60,880	71,385	60,007	4,464,219		
1	Accumulated depreciation		I	(5,441)	(227,682)	(69,694)	(21,256) (	(1,490,226)	(49,696)	(52,952)	(21,389)	(58,246)	(37,469)		(2,058,752)		
	Net book value		307,723	37,625	448,448	14,010	6,225	1,317,610	168,850	19,481	13,638	2,634	33,916	35,306	2,405,467		
	Depreciation rate (% per annum)			-	5 & 10	5 & 10	10	5 - 20	10	5 - 20	10	33.33	20	20			

16.1.1 During the year assets having net book value Rs. 2.753 million (2019: Nil) were transferred from lease assets to own assets due to maturity of lease term.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupees in '000	Note	2020	2019
1010 The description shows for the second state base allocated as follows			
16.1.2 The depreciation charge for the year has been allocated as follows:			
Cost of sales	33.1	200,570	203,079
Distribution and selling expenses	35	1,108	1,162
Administrative expenses	36	22,121	24,497
Intangible under development phase		287	367
		224,086	229,105

16.2 Property, plant and equipment as at 30 June 2020 include items having an aggregate cost of Rs. 1,310.585 million (2019: Rs. 1,258.367 million) that have been fully depreciated and are still in use by the Holding Company.

16.3 Particulars of Group's immovable operating fixed assets are as follows:

Particulars	Location	Ar	ea
Building			
Office premises	Saddar, Karachi	14.504	Sa. fe
Building	Nooriabad, District Jamshoro	261,257	Sq. fe
Building	Jaranwala, District Faisalabad	340,455	Sq. fe
Building	Dalowal, District Faisalabad	30,484	Sq. fe
Building	Bhone, District Jhang	78,098	Sq. fe
Building	Bhone, District Jhang	7,515	Sq. fe
Land			
Lease hold	Nooriabad, District Jamshoro	30.0	Ac
Freehold land	Ferozpur Lahore	5.1	Ac
Freehold land	Dalowal, District Faisalabad	13.9	Ac
Freehold land	Jaranwala, District Faisalabad	35.5	Ac
Freehold land	Bhone, District Jhang	19.11	Ac

16.4 The fair value and forced sale value of property, plant and equipment of the Group approximate to Rs. 4,519.8 million and Rs. 3,675.7 million, respectively.

Rupe	ees in '000	Note	2020	2019
10 5				
16.5	Capital work-in-progress			
	Advances to suppliers		40,000	40,000
_	Civil work	16.5.1 & 16.5.2	50,925	49,577
	Others		546	_
			91,471	89,577

16.5.1 This includes an amount of Rs. 26.4 million (2019: Rs. 26.4 million) paid by the Holding Company to Pakistan Steel Mills Limited (PSML) against allotment of plot measuring 24,200 square yards. However, third party has filed a case in Honourable High Court of Sindh for declaration and injunction against said property. The Holding Company has filed a suit in Honourable High Court of Sindh for specific performance and declaration against PSML with respect to the said property and also filed an application for vacation of the injunction operating against the property. The Honourable High Court of Sindh vide its interim order has restrained PSML from creating any third party interest till the disposition of the case. The applications are pending for hearing. Based on consultation with its legal advisor, management believes that it has a reasonable grounds in the case and expects a favorable outcome.

16.5.2 The Holding Company has recognized a provision for an amount of Rs. 20.619 million (2019: Rs. 20.619 million) against construction work at a site which has been halted.

Description	Cost	Accumulated depreciation		Sale proceeds	Gain	Mode of disposal	Particular of buyers
Rupees in '000							
Plant and machinery	3,396	1,019	2,377	2,377	_	Transfer to own assets	Various leasing companies
Others	10,130	8,295	1,835	2,936	1,101	Various	Various
2020	13,526	9,314	4,212	5,313	1,101		
2019	73,712	48,980	24,732	37,406	12,674		

16.6 The following assets were disposed off during the year

Rup	ees in '000	Note	2020	2019
17	INTANGIBLE ASSETS			
	Intangible assets			
	- Under use	17.1	888	484
	- Under project development	17.2	144,840	143,051
			145,728	143,535
17.1	Intangible assets - under use			
	Net carrying value as at 1 July			
	Net book value as at 1 July		484	2,602
	Additions		615	580
	Amortization	17.1.1	(211)	(2,698)
	Net book value as at 30 June	17.1.2	888	484
	Gross carrying value as at 30 June			
	Cost		78,614	77,999
	Accumulated amortization		(75,086)	(74,875)
	Accumulated impairment		(2,640)	(2,640)
	Net book value		888	484
	Amortization rate (% per annum)		33.33	33.33

17.1.1 The amortization charge for the year has been allocated to administrative expenses (Note 36).

- 17.1.2 Intangible assets as at 30 June 2020 include items having an aggregate cost of Rs. 74.778 million (2019: Rs. 74.778 million) that have been fully amortized and are still in use of the Holding Company.
- 17.2 This pertains to payments made on account of feasibility and other project related activities related to the subsidiary company Solution de Energy (Private) Limited. The costs incurred have been capitalized as project development expenditure (intangible asset) in these consolidated financial statements in accordance with the requirements of IAS 38.

### **18 INVESTMENT PROPERTIES**

Description	Freeho land	d Leasehold land and	Buildings on leasehold	Office premises	Total
Rupees in '000 Nc	ote	improvemen	ts land		
Net carrying value as at 1 July 2019					
Opening net book value (NBV)	1,740	33,203	20,342	5	55,290
Depreciation charge 18	.1 –	(2,576)	(1,648)	(5)	(4,229)
Balance as at 30 June 2020 (NBV)	1,740	30,627	18,694	-	51,061
Gross carrying value as at 30 June 2020					
Cost 18.	.2 1,740	47,705	33,167	29,830	112,442
Accumulated depreciation	_	(17,078)	(14,473)	(29,830)	(61,381)
Net book value	1,740	30,627	18,694	-	51,061
Net carrying value as at 1 July 2018					
Opening net book value (NBV)	1,740	35,809	11,768	41	49,358
Additions	-	-	9,801	-	9,801
Depreciation charge	_	(2,606)	(1,227)	(36)	(3,869)
Balance as at 30 June 2019 (NBV)	1,740	33,203	20,342	5	55,290
Gross carrying value as at 30 June 2019					
Cost	1,740	47,705	33,167	29,830	112,442
Accumulated depreciation	_	(14,502)	(12,825)	(29,825)	(57,152)
Net book value	1,740	33,203	20,342	5	55,290
Depreciation rate (% per annum)		1 & 10	5	10 - 20	

18.1 Depreciation charged for the year has been allocated to administrative expenses (Note 36).

18.2 Fair value of the investment property based on recent valuation as at 30 June 2020 is Rs. 310 million (2019: Rs. 265 million), which is determined by independent valuer on the basis of market value.

18.3 Particulars of Group's immovable investment property are as follows:

Particulars	Location	Ar	ea
Building			
Ware house	Port Qasim, Karachi	40,000	Sq. fee
Building	Port Qasim, Karachi	416	Sq. fee
Office premises	Saddar, Karachi	4,854	Sq. fee
Land			
Lease hold	Port Qasim, Karachi	4	Acı
Freehold land	Gawadar	3	Acı

### **19 INVESTMENT IN EQUITY ACCOUNTED INVESTEES**

2020	2019		Note	2020	2019
Num	ber of shares			Rup	pees in '000
		Quoted			
63,967,500	63,967,500	Altern Energy Limited	19.1	2,875,409	2,865,712
		(Chief Executive Officer -			
		Mr. Umer Shehzad Sheikh)			
35,011,347	35,011,347	Shakarganj Limited	19.1	211,732	401,194
		(Chief Executive Officer -			
		Mr. Anjum M. Saleem)			
		Unquoted			
3,430,000	3,430,000	Crescent Socks (Private) Limited	19.1	-	-
		(Chief Executive Officer -			
		Mr. Shahryar Mazhar)			
				3,087,141	3,266,906

19.1 Movement of investment in equity accounted investees is as follows:

			30 Jur	ne 2020
		Altern	Shakarganj	Crescent Socks Total
		Energy	Limited	(Private)
Rupees in '000	Note	Limited		Limited
Opening balance as at 1 July 2019		2,865,712	401,194	- 3,266,906
Share of profit / (loss)	19.1.1	370,961	(197,482)	- 173,479
Share of equity	19.1.1	152	8,020	- 8,172
Dividend received		(361,416)	-	- (361,416)
Closing balance as at 30 June 2020		2,875,409	211,732	- 3,087,141

		30 Jur	ne 2019
	Altern	Shakarganj	Crescent Socks Total
	Energy	Limited	(Private)
Rupees in '000	Limited		Limited
Opening balance as at 1 July 2018	2,777,125	311,108	- 3,088,233
Share of profit	290,096	106,665	- 396,761
Share of equity	(11)	(16,579)	- (16,590)
Dividend received	(201,498)	-	- (201,498)
Closing balance as at 30 June 2019	2,865,712	401,194	- 3,266,906

19.1.1 These figures are based on unaudited condensed interim financial information of these companies as at 31 March 2020. The latest financial statements / condensed interim financial information of these companies as at 30 June 2020 are not presently available.

19.1.2 The Holding Company has assessed the recoverable amount of the investment in Altern Energy Limited based on value in use. The value in use has been determined on basis of Free Cash Flows to Firm method (FCFF) which assumes discount rate of 8.87% (2019: 12.50%). Based on valuation the recoverable amount exceeds the carrying amount and accordingly, no impairment was recorded.

Rupees in '000	2020	2019
19.2 Market value of investments in associates is as follows:		
Quoted		
Altern Energy Limited	1,551,212	2,132,676
Shakarganj Limited	1,733,062	1,640,282
	3,284,274	3,772,958
(Percentage of holding) Note	2020	2019
19.3 Percentage of holding of equity in associates is as follows:		
Altern Energy Limited 19.3.1	17.60	17.60
Shakarganj Limited	28.01	28.01
Crescent Socks (Private) Limited	48.99	48.99

19.3.1 The Holding Company and the subsidiary companies hold 16.69% and 0.91% (2019: 16.69% and 0.91%) respectively i.e. aggregate holding of 17.6% (2019: 17.6%) in the investee company and has representation on its Board of Directors. The Company directly and / or indirectly has significant influence as per requirement of IAS 28 'Investments in Associates', therefore it has been treated as an associate as per IAS 28.

19.4 The latest financial statements / condensed interim financial information of these companies as at 30 June 2020 are not presently available. The following is summarized financial information of material associated companies as at 31 March 2020 and for the twelve months period ended 31 March 2020 based on their respective unaudited condensed interim financial information prepared in accordance with the accounting and reporting standards as applicable in Pakistan, modified for fair value and other adjustments and differences in Group's accounting policies:

	Altern Energy Limited		Shakarganj Limited	
Rupees in '000	2020	2019	2020	2019
For the twelve months period ended 31 March				
Revenues	16,307,981	21,324,849	6,753,207	7,200,975
Profit / (loss) after tax	3,740,753	2,859,051	(1,063,914)	(121,741)
Other comprehensive income / (loss)	1,442	(104)	76,546	2,754,574
Total comprehensive income / (loss)	3,742,195	2,858,947	(987,368)	2,632,833
Attributable to non-controlling				
interests of associates	1,634,005	1,210,965	_	_
Attributable to owners of the parent	2,108,190	1,647,982	(987,368)	2,632,833
	3,742,195	2,858,947	(987,368)	2,632,833
As at 31 March				
Non current assets	16,505,644	18,113,134	11,902,705	12,615,881
Current assets	15,657,244	17,482,746	2,361,935	1,975,261
Non current liabilities	(1,018,035)	(972,157)	(1,223,295)	(1,410,654)
Current liabilities	(3,698,707)	(7,624,671)	(5,562,530)	(4,591,010)
Net assets	27,446,146	26,999,052	7,478,815	8,589,478

	Altern Energy Limited		Shakarganj Limited	
Rupees in '000	2020	2019	2020	2019
Attributable to non-controlling				
interests of associates	10,927,318	10,535,317	-	-
Attributable to owners of the parent	16,518,828	16,463,735	7,478,815	8,589,478
	27,446,146	26,999,052	7,478,815	8,589,478
Group's interest in net assets of				
investee at end of the year	2,907,314	2,897,617	2,094,749	2,405,835
Fair value and other adjustments	(31,905)	(31,905)	(8,832)	(8,832)
Effect of difference in Group's accounting policy	-	-	(1,874,185)	(1,995,809)
Carrying amount of interest in equity accounted				
investees at end of the year	2,875,409	2,865,712	211,732	401,194

19.4.1 These figures are based on the latest available condensed interim consolidated financial information as at 31 March 2020 including its subsidiary company Rousch (Pakistan) Power Limited being managed by Power Management Company holding 59.98% shares (2019: 59.98% shares).

Rupees in '000 No			2019	2018
20	OTHER LONG TERM INVESTMENTS			
	Fair value through other comprehensive income (FVOCI)	20.1	132,868	138,867
	Fair value through profit or loss (FVTPL)	20.2	598,571	549,984
			731,439	688,851

#### 20.1 Fair value through other comprehensive income (FVOCI)

The Group holds investment in ordinary shares of Rs. 10 each in the following listed investee company.

2020	2019		Note	2020	2019
 Numb	er of shares	Name of investee company		Rup	ees in '000
		Quoted			
6,381,743	6,381,743	The Crescent Textile Mills Limited	20.1.1	132,868	138,867

20.11 The Group has irrevocably designated at initial application of IFRS 9 to recognise in this category. This is strategic investment and management considers this classification to be more relevant. Uptil 30 June 2018, these investments were classified as available for sale under IAS 39. Unlike IAS 39, the accumulated fair value reserve related to this investment will never be reclassified to consolidated profit or loss.

#### 20.2 Fair value through profit or loss (FVTPL)

2020	2019		Note	2020	2019
Numb	er of shares			Rupe	es in '000
		Unquoted			
18,814,423	18,814,423	Shakarganj Food Products Limited	20.2.1	462,459	425,583
		Central Depository Company			
5,565,000	4,189,999	of Pakistan Limited (CDC)	20.2.1	136,112	124,401
		Crescent Bahuman Limited -			
2,403,725	2,403,725	Related party	20.2.2	24,037	24,037
1,047,000	1,047,000	Crescent Industrial Chemicals Limited	20.2.3	10,470	10,470
				633,078	584,491
		Less: Provision for impairment		(34,507)	(34,507)
				598,571	549,984

20.2.1 On initial application of IFRS 9, these have been classified as FVTPL and measured at fair value.

20.2.2 The chief executive of Crescent Bahuman Limited is Mr. Nasir Shafi. The break-up value of shares of the investee company is Rs. 13.21 per share (2019: Rs. 9.79 per share), calculated on the basis of audited annual financial statements for the year ended 30 June 2019. This investment had been fully charged to consolidated profit or loss in earlier periods.

20.2.3 This investment had been fully charged to consolidated profit or loss in earlier periods.

Rup	ees in '000	2020	2019
21	LONG TERM DEPOSITS		
	Security deposits		
	- leasing companies	14,176	22,711
	- Ijarah financing arrangement	199,694	199,694
	- others	10,878	13,907
		224,748	236,312

Rupe	ees in '000 No	ote	2020	2019
22	DEFERRED TAXATION			
	Deferred tax credits / (debits) arising in respect of:			
	Taxable temporary differences			
	Accelerated tax depreciation / amortization		198,471	206,978
	Finance lease obligations		16,463	14,470
	Fair value adjustment in unquoted investment through reserves		36,206	36,206
	Fair value adjustment in quoted investment through reserves		1,901	-
	Unrealized gain on fair value through profit or loss investments		20,545	12,927
	Share of profit from equity accounted investees		165,468	329,483
			439,054	600,064
	Deductible temporary differences			
	Employee benefits - Defined benefit plan		(46,631)	(67,592
	Provision for slow moving stores, spares and loose tools		(21,307)	(25,763
	Provisions for doubtful trade debts, doubtful advances and others		(76,981)	(70,950
	Discounting on long term deposit		(13,565)	(14,265
	Deferred income		(1,943)	(3,863
	Provisions for impairment of fixed assets		(5,980)	(5,980
	Provision of Gas Infrastructure Development Cess		(3,477)	(3,477
	Excess of minimum tax over normal tax		(107,224)	(50,83
	Tax loss		(445,930)	(308,247
	Provision for diminution in the value of investments		(7,505)	(7,505
			(730,543) (291,489)	(558,473 41,591
22.1	Break up of deferred tax reversal is as following:			
22.1	Profit and loss		(358,534)	(17,791
	Other comprehensive income		22,862	(105,487
	Set-off of temporary differences with the Subsidiary Company		2,502	(103,407
	Opening retained earnings			36,206
	opening retained earnings		(333,080)	(87,072
23	STORES, SPARES AND LOOSE TOOLS			
-	Stores		26,999	51,045
	Spare parts		211,417	219,329
	Loose tools		4,288	4,248
			242,704	274,622
	Less: Provision for slow moving items 2	3.1	73,472	88,838
	~		169,232	185,784
23.1	Movement in provision for slow moving items			
	Opening balance		88,838	65,651
	Provision (reversed) / made during the year - net		(15,366)	23,187
	Closing balance		73,472	88,838

Rupees in '000 Note		2020	2019
24 STOCK-IN-TRADE			
Raw materials - net			
Hot rolled steel coils (HR Coil)		1,470,714	323,884
Coating materials		39,315	84,462
Steel scrap		56,030	4,320
Others		117,476	112,930
Raw cotton		118,521	130,230
Stock-in-transit		58,535	
		1,860,591	655,826
Provision for obsolescence and slow-mo	ving raw materials	(2,039)	-
		1,858,552	655,826
Work-in-process	24.1 & 33.1	46,508	24,996
Finished goods - net	24.1 & 33.1	214,215	131,598
Scrap / cotton waste		11,466	8,949
		272,189	165,543
		2,130,741	821,369

24.1 Stock-in-trade as at 30 June 2020 includes items valued at net realisable value (NRV). Reversal in respect of stock written down to NRV was amounting to Rs. 6.906 million (2019: Reversal of Rs. 26.083 million) has been recognized in cost of goods sold.

Rupe	es in '000	Note	Cost	NRV
	Raw material		1,860,591	1,858,552
	Work-in-process		46,508	46,508
	Finished goods		262,450	214,215
			2,169,549	2,119,275
Rupe	es in '000	Note	2020	2019
25	TRADE DEBTS			
	Secured			
_	Considered good		158,208	76,918
	Unsecured			
_	Considered good		(67,591)	(19,514)
	Considered doubtful		(30,706)	(30,706)
			98,297	50,220
	Impairment loss on trade debts	25.1	(30,706)	(30,706)
			225,799	96,432
25.1	Movement in impairment loss on trade debts			
	Opening balance		30,706	21,263
	Impairment loss during the year		_	10,943
	Reversal of impairment loss during the year		_	(1,500)
	Closing balance		30,706	30,706

Rupe	ees in '000	2020	2019	
26	ADVANCES			
	Unsecured			
	Advances - considered good			
	Staff		893	908
_	Suppliers for goods and services		52,731	33,504
	Advances to others		393	65
	Advances - considered doubtful			
	Suppliers for goods and services		47	47
	Provision for doubtful advances		(47)	(47)
			- 54,017	- 34,477
27	TRADE DEPOSITS AND SHORT			
	TERM PREPAYMENTS			
	Security deposits - leasing companies		19,776	9,367
	Security deposits - others	27.1 & 27.2	36,967	30,207
	Prepayments		9,359	10,718
			66,102	50,292

27.1 This includes cash margin on guarantee to Punjab Power Development Board - PPDB and container security deposit related to import of raw material scrap amounting to Rs. 3.675 million (2019: Nil).

27.2 This includes Rs. 28.625 million (2019: Rs. 28.625 million) in respect of cost of interconnectivity of 11 KV feeder paid to FESCO under Power Purchase Agreement (PPA) for sale of 4-6 MW power. Under the PPA, initially this cost was required to be borne by the Group. However, it is agreed that the cost so incurred will be paid back to the Group by FESCO in five years time through ten (10), half yearly equal instalments, without mark-up, commencing after one month from commercial operation date.

### **28 INVESTMENTS**

#### Fair value through profit or loss (FVTPL)

The Group holds investments in ordinary shares of Rs. 10 each in the following listed investee company.

2020	2019		Note	2020	2019
2020	2013		NOLE	2020	2013
Numb	er of shares	Name of Investee Company		Rupe	ees in '000
8.189.950	9 625 793	Quoted - Investments	281	339.692	404.787
0,100,000	3,023,733		20.1	333,032	10 1,7 07
1.996	1996	Innovative Investment Bank Limited		2.777	2 777
1,000	1,000			<i>∠_,111</i>	2,111
		Less: Provision for impairment		(2,777)	(2,777)
				-	-
			28.3	339,692	404,787

#### 28.1 Quoted - Investments

The Group holds investments in ordinary shares of listed companies and certificates of close end mutual funds. The face value of the shares is Rs. 10 per share unless otherwise stated. Details are as follows.

2020	2019	Name of investee company	2020	2019
	per of share			
/ cer	rtificates)		Rupees	in '000
	6,300	Attock Cement Pakistan Limited		450
	40,000	Attock Petroleum Limited	_	2,856
- 158,400	140,000	Avanceon Limited	5.602	6,866
100,400	25,750	Cherat Cement Company Limited	5,002	1,083
390.500	530,000		- 33.322	29,966
	295,000	D.G. Khan Cement Company Limited		18,871
215,000		Engro Fertilizer Limited	12,960	
125,000	125,000	Fauji Cement Company Limited	2,110	1,966
143,000	145,000	Fauji Fertilizer Company Limited	15,728	12,644
2,405,000	2,405,000	HBL Growth Fund - Class A	18,038	24,844
764,673	764,673	HBL Investment Fund - Class A	2,050	3,097
68,500	68,500	Hi-Tech Lubricants Limited	2,074	1,895
206,680	178,800	International Industries Limited	9,398	13,780
69,250	71,250	Interloop Limited	3,041	3,154
313,000	313,000	International Steels Limited	25,728	12,430
750,000	1,800,000	K-Electric Limited *	2,258	7,902
25,000	66,080	Kohat Cement Limited	3,436	3,471
500,000	500,000	Kohinoor Energy Limited	17,490	18,000
280,000	300,000	Loads Limited	3,892	4,533
715	3,300	Mari Petroleum Company Limited	884	3,330
95,750	62,750	Meezan Bank Limited	6,592	5,469
4,500	10,000	Millat Tractors Limited	3,178	8,624
166,000	231,400	Nishat Mills Limited	12,950	21,598
205,000	291,000	Nishat Power Limited	4,643	8,014
275,700	272,700	Oil and Gas Development Company Limited	30,051	35,857
78,200	95,640	Pakistan Oilfields Limited	27,419	38,819
408,840	409,200	Pakistan Petroleum Limited	35,479	59,101
280,752	228,960	Pakistan State Oil Company Limited	44,404	38,840
234,000	220,000	The Hub Power Company Limited	16,965	17,327
26,490	26,490	Jubilee Spinning and Weaving Mills Limited	90	90
			339,782	404,877
		Less: Provision for impairment	(90)	(90)
8,189,950	9,625,793		339,692	404,787

\* The face value of these ordinary shares is Rs. 3.5 per share.

28.2 The market value of investments which have been pledged with financial institutions as security against financing facilities (refer note 14.5) are as follows:

ees in '000	2020	201
Name of investee company		
Altern Energy Limited (Long term investment)	1,468,823	1,928,552
Attock Cement Pakistan Limited	_	450
Attock Petroleum Limited	_	2,850
Avanceon Limited	4,473	3,67
Cherat Cement Company Limited	_	1,08
D.G. Khan Cement Company Limited	20,267	29,96
Engro Fertilizer Limited	12,960	18,87
Fauji Cement Company Limited	2,110	1,96
Fauji Fertilizer Company Limited	14,079	12,64
HBL Growth Fund - Class A	2,048	2,02
HBL Investment Fund - Class A	6,394	1,06
Hi-Tech Lubricants Limited	2,074	1,89
International Industries Limited	18,959	13,78
International Steel Limited	16,167	12,43
K-Electric Limited *	2,258	7,9C
Kohat Cement Limited	3,436	3,4
Loads Limited	3,892	4,53
Mari Petroleum Company	884	3,33
Meezan Bank Limited	6,592	4,57
Millat Tractors Limited	3,178	8,62
Nishat Mills Limited	12,950	21,59
Nishat Power Limited	4,643	8,01
Oil and Gas Development Company Limited	24,056	35,85
Pakistan Oilfields Limited	27,419	38,21
Pakistan Petroleum Limited	28,034	56,93
Pakistan State Oil Company Limited	44,404	37,99
The Crescent Textile Mills Limited	132,257	138,22
The Hub Power Company Limited	9,425	16,53
	1,871,782	2,417,06

\* The face value of these ordinary shares is Rs. 3.5 per share.

28.3 This represents investment in ordinary shares of listed companies and certificates of mutual funds. Under IAS 39, these were classified as held for trading whereas under IFRS 9 these have been classified and held as FVTPL. This also includes investment in Jubilee Spinning and Weaving Mills Limited and Innovative Investment Bank Limited, which had been fully provided for as the break-up value of their shares was Rs. Nil per share (2019: Nil). Under IAS 39, these were classified as available for sale and reclassified to FVTPL on initial application of IFRS 9 as management has not designated it as FVOCI.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

Rupe	ees in '000	Note	2020	2019
29	OTHER RECEIVABLES			
	Dividend receivable		885	974
	Provision there against		(885)	(885)
	Dividend receivable		_	89
	Receivable against investments	29.1	17,723	17,725
	Provision there against		(17,723)	(17,722)
	Receivable against sale of investments		_	3
	Receivable against rent from investment property		305	320
	Claim receivable		989	
	Due from related parties	29.2	1,102	2,669
	Sales tax refundable	29.3	154,859	187,870
_	Margin on letter of credit and guarantee		15,359	15,359
	Receivable from staff retirement benefits funds	46	24,995	20,329
	Mark-up accrued		29	29
	Others		9,766	6,005
			207,404	232,673

- 29.1 This includes Rs. 16.5 million provided to the party under buying and selling agreements of a commodity. However, due to uncertainty of the recovery of the amount, provision there against has been made.
- 29.2 This represents amount due from Crescent Steel and Allied Products Limited Pension Fund and Shakarganj Limited amounting to Rs. Nil (2019: Rs. 0.053 million) and Rs. 1.102 million (2019: Rs. 2.616 million), respectively. Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balances is Rs. 0.053 million (2019: Rs. 0.053 million) and Rs. 1.102 million (2019: Rs. 5.627 million), respectively and amounts are 180 days past due (2019: 180 days past due).

#### 29.3 Sales tax refundable

- 29.3.1 This includes payment made to Punjab Revenue Authority against order received for non withholding of Punjab sales tax on services and its deposit with Punjab Revenue Authority. Currently, the appeal is pending adjudication at the Appellate Tribunal Inland Revenue PRA. After consultation with legal advisor, the management considers that the appeal would be decided in the Holding Company's favour.
- 29.3.2 During the year, order under section 11 of the Sales Tax Act, 1990 has been issued where demand of Rs. 1.83 million has been raised in respect of alleged short deposit of sales tax to Hadeed (Billet) Division (previously before scheme of amalgamation, it was Crescent Hadeed (Private) Limited). Appeal has been preferred with the Commissioner Appeals which is pending adjudication.
- 29.3.3 In the previous years, the Holding Company has adopted fixed regime of sales tax whereby sales tax liability is discharged on the basis of units of electricity consumed at Rs. 13 per unit instead of ad valorem basis. FBR did not agree to the Holding Company's stance owing to which the Holding Company filed writ petition no. 243530/2018 in Lahore High Court. The writ was allowed but later on, the department filed ICA No. 23517/2019 before High Court which is sub judice. No proceedings have been held since but management is confident of favourable outcome in light of the tax opinion which advices that the Holding Company has a good case.

Rupe	ees in '000	2020	2019
30	TAXATION - NET		
	Advance taxation	3,856,291	3,750,269
	Provision for taxation	(2,583,951)	(2,490,729)
		1,272,340	1,259,540

30.1 The Income Tax assessments of the Holding Company have been finalized up to and including tax year 2017, except for pending appeal effect orders in respect of tax years 2002 and 2003. Deemed assessments for certain tax years have been amended by the department on account of various issues as explained below:

Income tax assessments of the Holding Company for the tax years 2013 and 2016 have been amended by the Commissioner Inland Revenue whereby, tax demands of Rs. 95.94 million and Rs. 143.8 million have been raised, respectively. Appeals had been preferred with the Commissioner Appeals where most of the issues were decided in favour of the Holding Company whereas for remaining issues, appeals have been preferred before the Appellate Tribunal Inland Revenue for these Tax Years which are pending adjudication. Cross appeal in Tax Year 2016 has been filed by the tax department which also awaits adjudication.

The Additional Commissioner Inland Revenue amended the deemed assessment of the company for Tax Year 2009 and Tax Year 2011 thereby raising demands of Rs. 4.937 million and Rs. 22.218 million, respectively. The Holding Company filed appeals with the Commissioner Inland Revenue (Appeals) in which majority of the issues were decided in the Holding Company's favour in 2009 and case was remanded back to the assessing officer for 2011. The Holding Company filed appeal with the Appellate Tribunal for 2009 which is pending adjudication where as for 2011, set aside proceedings have been initiated which have been duly responded to.

Orders under section 161/205 of the Income Tax Ordinance, 2001 have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 8.691 million (inclusive of default surcharge) has been raised in respect of Tax Year 2014 and Rs. 5.794 million in respect of Tax Year 2010. Majority of the matters have decided in favour of the Holding Company at the Commissioner (Appeals) level, whereas appeals have been preferred in Appellate Tribunal Inland Revenue for remaining issues.

Orders under section 161/205 of the Income Tax Ordinance, 2001, have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 4.253 million (inclusive of default surcharge) has been raised in respect of Tax Year 2017. Appeal was preferred with the Commissioner Inland Revenue (Appeals) where majority of issues were decided in the Holding Company's favour along with rectification of original order. Appeal has been preferred with the Appellate Tribunal Inland Revenue for remaining issues which is pending adjudication.

Income tax assessment for the year 2006 was proposed to be amended where case was decided in the Holding Company's favour by the Appellate Tribunal Inland Revenue. Department has now filed case in the Lahore High Court challenging the tribunal's decision, which is pending to be heard.

Order under section 161/205 of the Income Tax Ordinance, 2001, was issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 46.78 million was raised in respect of Tax Year 2017 in relation to Hadeed (Billet) Division (previously before scheme of amalgamation, it was Crescent Hadeed (Private) Limited). Appeal was preferred to the Commissioner (Appeals) who remanded the case back to officer, where the remand back proceedings were concluded and demand raised of Rs. 1.8 million was settled by the Holding Company out of available refunds. Associated expense has been recognised accordingly in these consolidated financial statements.

Orders under section 161/205 of the Income Tax Ordinance, 2001, were issued by the Assistant Commissioner Inland Revenue in respect of Tax Years 2016 and 2018 where demands of Rs. 0.6 million and Rs. 1.56 million were raised, respectively. These amounts were settled by the Holding Company out of available refunds. Associated expense has been recognised accordingly in these financial statements.

Orders under section 161/205 of the Income Tax Ordinance, 2001, were issued by the Assistant Commissioner Inland Revenue in respect of Tax Years 2014 and 2015 where demands of Rs. 0.025 million and Rs. 0.318 million were raised, respectively for CS Energy Division (previously before scheme of amalgamation, it was CS Energy (Private) Limited). Associated expense has been recognised accordingly in these consolidated financial statements.

Assessment for the year 2016 was amended and demand of Rs. 0.075 million was raised for CS Energy Division (previously before scheme of amalgamation, it was CS Energy (Private) Limited). Associated expense has been recognised accordingly in these consolidated financial statements.

No provision has been made in these consolidated financial statements in respect of tax years as mentioned above, since based on the tax consultant's opinion the management is confident of favourable outcome of these appeals.

Rup	ees in '000	Note	2020	2019
31	CASH AND BANK BALANCES			
	With banks			
	- in saving accounts	31.1	731	6,322
	- in current accounts		22,189	20,881
		31.2	22,920	27,203
	Cash in hand		828	2,417
			23,748	29,620

31.1 Mark-up rate on saving account ranged between 6.5% to 11.3% (2019: 2.4% to 6.5%) per annum.

31.2 This includes balances amounting to Rs. 1.765 million (2019: Rs. 3.287 million) with Shariah compliant banks.

Rupees in '000	2020	2019
32 SALES - NET		
Local sales		
Bare pipes	1,017,793	319,247
Steel billets	983,209	2,642,203
Pipe coating	86,604	233,976
Pre coated pipes	298,513	1,996,516
Cotton yarn / raw cotton	1,567,180	1,667,951
Electricity sales	136,026	126,462
Steam sales	113,507	61,447
Others	56,149	73,430
Scrap / waste	214,029	167,325
Sales returns	-	(3,262)
	4,473,010	7,285,295
Sales tax	(650,808)	(431,727)
	3,822,202	6,853,568

32.1 Revenue is disaggregated by major products and also by geographical market. Additionally, revenue by major customer is disclosed in note 45 to these consolidated financial statements.

Rupees in '000		Note	2020	2019
33	COST OF SALES			
	Steel segment	33.1	1,257,531	2,012,588
	Cotton segment	33.1	1,320,153	1,579,451
	Energy segment	33.1	299,194	476,031
	Hadeed (Billet) segment	33.1	894,428	2,909,663
			3,771,306	6,977,733

				eel ment		tton ment		ergy ment		d (Billet) ment	To	otal
Rupees	in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
33.1	Cost of sales		074.007	1 0 4 7 0 11	0.4.4.000	1177 / / /	007.000	755 407	050.000	1000 470	0.750.077	4 0 7 7 0 7 7
	Raw materials consumed		934,627	1,643,911	944,862	1,173,444	227,662	355,403	652,086	1,800,479	2,759,237	4,973,237
	Packing materials consumed		-	-	13,372	16,835	-	-	-	-	13,372	16,835
	Stores and spares consumed		33,435	60,063	17,379	18,600	4,746	12,398	21,554	72,775	77,114	163,836
	Fuel, power and electricity		33,944	(190,029)	206,026	204,407	77	-	1,242	505,712	241,289	520,090
	Salaries, wages and other benefits	33.2	120,005	139,238	132,488	125,505	5,529	26,898	22,216	51,676	280,238	343,317
	Insurance		3,944	4,705	2,874	2,583	644	1,062	1,023	941	8,485	9,291
	Commission		-	-	4,394	4,713	-	-	-	-	4,394	4,713
	Repairs and maintenance		2,824	6,051	2,218	2,474	135	3,704	569	555	5,746	12,784
	Depreciation	16.1.2	60,831	60,810	27,897	29,250	60,391	60,602	51,451	52,417	200,570	203,079
	Rental under Ijarah financing		68,200	91,592	-	-	-	-	-	-	68,200	91,592
	Other expenses		72,493	147,592	-	6,937	10	15,964	144,287	188,757	216,790	359,250
			1,330,303	1,963,933	1,351,510	1,584,748	299,194	476,031	894,428	2,673,312	3,875,435	6,698,024
	Opening stock of work-in-process		15,854	10,288	9,142	9,425	-	_	-	_	24,996	19,713
	Closing stock of work-in-process	24	(39,329)	(15,854)	(7,179)	(9,142)	-	-	-	-	(46,508)	(24,996)
			(23,475)	(5,566)	1,963	283	-	-	-	-	(21,512)	(5,283)
	Cost of goods manufactured		1,306,828	1,958,367	1,353,473	1,585,031	299,194	476,031	894,428	2,673,312	3,853,923	6,692,741
	Opening stock of finished goods		120.524	174,745	11.074	5.494	_	_	_	236,351	131.598	416,590
	Closing stock of finished goods - net	24	(169,821)	(120,524)	(44,394)	(11,074)	_	_		200,001	(214,215)	(131,598)
		27	(49,297)	54,221	(33,320)	(5,580)				236,351	(82,617)	284,992
			1,257,531	2,012,588	1,320,153	1,579,451	299,194	476,031	894,428	2,909,663	3,771,306	6,977,733
			1201001	210121000	1020100	1,070,101	200,101	11 01001	001,120	2,000,000	0,77,0000	0,077,700
33.2	Detail of salaries, wages and other benefits											
	Salaries, wages and other benefits	33.2.1	106,629	137,150	130,412	123,939	5,515	26,898	21,915	50,789	264,471	338,776
	Pension fund	33.2.2	8,920	205	-	-	-	-	-	-	8,920	205
	Gratuity fund	33.2.2	660	(1,632)	-	-	-	-	-	-	660	(1,632)
	Provident fund contributions		3,796	3,515	2,076	1,566	14	-	301	887	6,187	5,968
			120,005	139,238	132,488	125,505	5,529	26,898	22,216	51,676	280,238	343,317

33.2.1 This includes contribution amounting to Nil (2019: Rs. 0.06 million) to Staff Benevolent Fund ("the Fund"). The Fund has been established as separate legal entity under the Trust Act, 1882 and registered under Income Tax Ordinance, 2001. The objective of the Fund is to provide at the discretion of the trustees, post retirement medical cover / facilities for retired employees and other hardship cases of extraordinary nature of existing employees of the Holding Company. The Holding Company does not have any right in the residual interest of the Fund.

	20	020	2019			
Rupees in '000	Pension	Gratuity	Pension	Gratuity		
33.2.2 Staff retirement benefits						
Current service costs	5,174	1,616	4,283	1,564		
Interest costs	19,829	4,184	11,564	2,964		
Expected return on plan assets	(16,083)	(5,140)	(15,642)	(6,160)		
	8,920	660	205	(1,632)		
Rupees in '000		Note	2020	2019		
34 INCOME / (LOSS) FROM INVESTMEN	TS - NET					
34 INCOME / (LOSS) FROM INVESTMEN Dividend income	TS - NET	34.1	25,047	37,502		
	ITS - NET	34.1 34.1	25,047 (4,135)	37,502 (28,820)		
Dividend income	TS - NET					

34.1 Break up of dividend income, realised loss and unrealised gain is as follows:

Rent from investment properties

Rupees in '000			
	Dividend	Realised	Unrealised
Name of investee company	income	loss	gain
Shariah compliant investee companies	13,406	(3,477)	(5,956)
Non-Shariah compliant investee companies	11,641	(658)	41,452
	25,047	(4,135)	35,496

34.2

6,494

(68,035)

5,731 62,132

34.1.1 Income from investment was categorised as Shariah / Non-Shariah compliant investee companies on the basis of All Shares Islamic Index as circulated by the Pakistan Stock Exchange.

34.2 Direct operating expenses incurred against rental income from investment properties amounted to Rs. 3.583 million (2019: Rs. 3.246 million). Further, Rs. 2.258 million (2019: Rs. 2.179 million) were incurred against the non rented out area.

## **35 DISTRIBUTION AND SELLING EXPENSES**

		Ste segr			ton ment	Hadeed segn	. ,	Tot	al
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019
Salaries, wages and									
other benefits	35.1	3,046	3,640	1,917	1,599	70	649	5,033	5,888
Travelling, conveyance		-							
and entertainment		1,207	450	49	69	43	192	1,299	711
Depreciation	16.1.2	909	963	-	-	199	199	1,108	1,162
Insurance		22	118	-	-	20	34	42	152
Postage, telephone and telegr	am	48	43	42	51	17	29	107	123
Advertisement		31	1,644	-	-	-	-	31	1,644
Bid bond expenses		450	747	-	-	-	-	450	747
Legal and professional charge	S	1,362	3,518	-	-	-	-	1,362	3,518
Others		2,429	743	1,183	1,200	280	-	3,892	1,943
		9,504	11,866	3,191	2,919	629	1,103	13,324	15,888

### 35.1 Detail of salaries, wages and other benefits

		Ste segr			tton ment		l (Billet) ment	Tot	al
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019
Salaries, wages and									
other benefits		2,188	3,449	1,917	1,599	70	617	4,175	5,665
Pension fund	35.1.1	637	52	-	-	-	-	637	52
Gratuity fund	35.1.1	47	(388)	-	-	-	-	47	(388)
Provident fund contributions		174	527	-	-	-	32	174	559
		3,046	3,640	1,917	1,599	70	649	5,033	5,888

	2020			
Rupees in '000		Gratuity	Pension	Gratuity
35.1.1 Staff retirement benefits				
Current service costs	370	115	1,095	372
Interest costs	1,416	299	2,956	704
Expected return on plan assets	(1,149)	(367)	(3,999)	(1,464)
	637	47	52	(388)

## **36 ADMINISTRATIVE EXPENSES**

			teel ment		otton Iment		ergy ment		ed (Billet) gment		ID ment	Ţ	otal
Rupees in '000	Note	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	701	00.050	70.004	01175	15 0.01	0.007	000	0.000	5 707	0.000	7754	1 ( 0 171	10.0.001
Salaries, wages and other benefits	36.1	98,859	70,994	21,135	15,861	2,887	282	8,000	5,793	9,290	7,351	140,171	100,281
Rents, rates and taxes		1,926	1,380	371	323	65	-	268	890	884	582	3,514	3,175
Travelling, conveyance and													
entertainment		3,931	4,963	779	953	134	-	313	811	263	289	5,420	7,016
Fuel and power		7,795	8,396	1,214	1,222	259	-	2,145	-	427	468	11,840	10,086
Postage, telephone and telegram		1,663	1,873	392	403	43	-	115	110	103	106	2,316	2,492
Insurance		1,942	1,316	302	280	284	-	60	48	179	120	2,767	1,764
Repairs and maintenance		5,569	9,947	414	463	50	610	147	865	994	1,507	7,174	13,392
Auditors' remuneration	36.2	2,138	2,318	583	618	153	280	157	171	384	412	3,415	3,799
Legal, professional and corporate													
service charges		23,226	13,124	5,944	2,696	1,021	76	2,006	2,644	3,275	3,168	35,472	21,708
Advertisement		367	1,735	10	13	6	-	10	-	20	91	413	1,839
Donations	36.3	480	2,694	-	-	5	-	7	-	26	142	518	2,836
Depreciation	16.1.2 & 18.1	15,481	18,208	3,033	3,368	321	-	2,378	1,962	5,137	4,828	26,350	28,366
Amortization of intangible assets	17.1.1	164	198	31	39	4	577	4	1,874	8	10	211	2,698
Printing, stationery and													
office supplies		1,436	2,137	355	512	11	12	25	-	145	212	1,972	2,873
Newspapers, subscriptions													
and periodicals		287	330	360	494	517	-	13	-	26	25	1,203	849
Others		5,073	5,941	1,059	1,137	134	19	571	-	393	2,069	7,230	9,166
		170,337	145,554	35,982	28,382	5,894	1,856	16,219	15,168	21,554	21,380	249,986	212,340
36.1 Detail of salaries, wages and other b	enefits												
Salaries, wages and other benefits		71,548	69,019	20,411	15,382	2,768	282	7,770	5,714	8,979	7,351	111,476	97,748
Pension fund	36.1.1	22,300	546	-	-	-	-	-	-	-	-	22,300	546
Gratuity fund	36.1.1	1,650	(3,463)	-	-	-	-	-	-	-	-	1,650	(3,463)
Provident fund contributions		3,361	4,892	724	479	119	-	230	79	311	-	4,745	5,450
		98,859	70,994	21,135	15,861	2,887	282	8,000	5,793	9,290	7,351	140,171	100,281

	20	2019		
Rupees in '000	Pension	Gratuity	Pension	Gratuity
36.1.1 Staff retirement benefits				
Current service costs	12,934	4,040	11,384	3,319
Interest costs	49,573	10,460	30,733	6,289
Expected return on plan assets	(40,207)	(12,850)	(41,571)	(13,071)
	22,300	1,650	546	(3,463)

Rupees in '000	Note	2020	2019
36.2 Auditors' remuneration			
Audit fee	36.2.1	2,415	2,478
Certifications and other assurance services		480	808
Out of pocket expenses		268	244
Sales tax		252	269
		3,415	3,799

36.2.1 Audit fee includes services for audit of annual unconsolidated and consolidated financial statements of the Holding Company and the individual financial statements of the subsidiary companies, limited review of unconsolidated condensed interim financial information for the six months period of the Holding Company, review report on statement of compliance with best practices of the Code of Corporate Governance and audit of reconciliation statement of nominee shareholding of Central Depository Company of Pakistan Limited.

#### 36.3 Donations

Donations include the following in which a director is interested:

	Interest	Name and	Amou	unt donated	
Name of director	in donee	address of the donee	2020	2019	
			Rupe	es in '000	
Mr. Ahsan M. Saleem	Director	The Citizens Foundation			
		Plot No. 20, Sector - 14,			
		New Brookes Chowrangi,			
		Korangi Industrial Area, Karachi	269	1,076	

36.3.1 Donations other than those mentioned above were not made to any donee in which a director or his spouse had any interest at any time during the year.

36.3.2 Donations include the following in which directors are not interested:

	Amo	unt donated
Name of the donee	2020	2019
	Rup	ees in '000
Crescent Model Higher Secondary School	_	1.500
Others	249	260
	249	1,760

Rupe	ees in '000	2020	2019
37	OTHER OPERATING EXPENSES		
	Exchange loss	25.958	21,893
	Impairment loss on trade debts		10,943
	Provision for:		10,040
	- Workers' Profit Participation Fund	_	3,633
	- Workers' Welfare Fund	_	474
	- Slow moving stores, spares and loose tools - net	_	23,187
	Liquidated damages	_	3.727
	Others	_	7,330
		25,958	71,187
38	OTHER INCOME		
	Income from financial assets		
	Return on deposits - from conventional banking	859	1,181
	Unwinding of discount on long term deposit	2,415	19,798
		3,274	20,979
	Income from non-financial assets		
	Gain on disposal of operating fixed assets	1,101	12,674
	Deferred income amortized	6,825	5,834
	Exchange gain	-	395
	Insurance commission	1,318	306
	Liabilities written back	1,029	1,285
	Reversal of impairment of trade debts	_	1,500
	Reversal of provision for slow moving stores, spares and loose tools	15,366	_
	Rent income	5,010	4,279
	Others	1,517	744
		32,166	27,017
		35,440	47,996
39	FINANCE COSTS		
	Mark-up on short term loans - Shariah arrangement	55,064	83,554
	Interest on Non-Shariah arrangement		
	- finance lease obligations	16,475	14,954
	- long term loans	32,086	35,953
	- running finances	150,992	128,058
	- short term loans	50,494	42,074
	Discounting of long term deposit	_	2,080
	Bank charges	9,998	11,146
		315,109	317,819

Rupe	ees in '000	2020	2019
40	SHARE OF PROFIT IN EQUITY ACCOUNTED INVESTEES - NET OF TAXATION		
	Altern Energy Limited	370,961	290,096
	Shakarganj Limited	(197,482)	106,665
		173,479	396,761
41	TAXATION		
	Current		
	- for the year	94,064	70,456
	- for prior years	1,907	2,034
		95,971	72,490
	Deferred	(358,534)	(17,791)
		(262,563)	54,699
41.1	Relationship between taxation expense and accounting loss		
	Loss before taxation	(282,429)	(364,677)
	Tax at the applicable rate of 29% (2019: 29%)	(81,904)	(105,756)
	Tax effect of inadmissible expenses / losses	56,710	242,399
	Tax effect of income taxed at a lower rate	(239,276)	158,233
	Prior year tax effect	1,907	2,034
	Tax losses of subsidiaries	_	(267,646)
	Tax effect of change in effective tax rate	-	25,435
		(262,563)	54,699

41.2 Sufficient provision for tax has been made in these consolidated financial statements taking into account the profit for the year and various admissible and inadmissible allowances and deduction under the Income Tax Ordinance, 2001. Position of provision and assessment including return filed and deemed assessed for last three years are as follows:

Rupees in '000	2019	2018	2017
Tax provision including effects of prior years	63,513	230,506	370,834
Tax assessed / return filed	63,513	194,464	336,365

Rupe	ees in '000	2020	2019
42	BASIC AND DILUTED LOSS PER SHARE		
		(19.866)	(110,776)
	Loss for the year	(19,866)	(419,376)
		(Number	of shares)
	Weighted average number of ordinary shares in issue during the year	77,632,491	77,632,491
		(Ru	pees)
	Basic and diluted loss per share	(0.26)	(5.40)
Rupe	ees in '000	2020	2019
47			
43	CASH (USED IN) / GENERATED FROM OPERATIONS		
	Loss before taxation	(282,430)	(364,677)
	A divertes ante fou para contra terra contra terra		
	Adjustments for non cash charges and other items Depreciation on operating fixed assets and investment properties	228,028	232,974
	Amortization of intangible assets	220,028	2,698
	Charge / (reversal) for the year on staff retirement benefit funds	34,214	(4,680)
	Dividend income	(25,047)	(37,502)
	Unrealized (gain) / loss on FVTPL investments - net	(35,496)	83,211
	Loss on sale of FVTPL investments - net	4,135	28,820
	(Reversal) / provision for slow moving stores, spares and loose tools	(15,366)	23,187
	Charge of impairment loss on trade debts - net	_	9,443
	Provision for Workers' Welfare Fund	_	474
	Provision for Workers' Profit Participation Fund	_	3,633
	Return on deposits and investments	(859)	(1,181)
	Gain on disposal of operating fixed assets	(1,101)	(12,674)
	Deferred income	(6,825)	(5,834)
	Discounting of long term deposit	-	2,080
	Unwinding of discount on long term deposit	(2,415)	(19,798)
	Liabilities written back	(1,029)	(1,285)
	Finance costs	315,109	315,739
	Share of profit from equity accounted investees - net of taxation	(173,479) 37,650	(396,761) (142,133)
	Changes in:	37,030	(142,133)
	- Stores, spares and loose tools	31,918	2,542
	- Stock-in-trade	(1,309,372)	1,446,739
	- Trade debts	(129,367)	(23,555)
	- Advances	(19,540)	(4,580)
	- Trade deposits and short term prepayments	(15,810)	21,482
	- Other receivables	29,502	160,960
	- Trade and other payables	381,139	(1,033,213)
		(993,880)	428,242

43.1 Reconciliation of movement of liabilities to cash flows arising from financing activities

Rupees in '000	Long term Ioans	Lease liabilities (Including mark-up accrued)	Short term borrowings	Dividend payable	Total
	9	10 & 13	14		
Opening balance as at 1 July 2019	287,546	154,799	730,751	26,525	1,199,621
Interest accrued on lease obligation	_	16,475	-	-	16,475
Discounting effect	(6,412)	-	-	-	(6,412)
	(6,412)	16,475	-	-	10,063
Proceeds from long term loans	50,852	-	_	-	50,852
Repayment of long term loans	(92,306)	-	-	-	(92,306)
Proceeds short term borrowings	-	-	1,585,852	-	1,585,852
Repayment of short term borrowings	-	-	(223,560)	-	(223,560)
Dividend paid	-	-	-	(82)	(82)
Lease payments	_	(59,675)	-	-	(59,675)
	(41,454)	(59,675)	1,362,292	(82)	1,261,081
Closing balance as at 30 June 2020	239,680	111,599	2,093,043	26,443	2,470,765
Rupees in '000		N	ote	2020	2019

44	CASH AND CASH EQUIVALENTS		
	Running finances under mark-up arrangements 14	(609,820)	(907,341)
	Cash and bank balances 31	23,748	29,620
		(586,072)	(877,721)

### 45 SEGMENT REPORTING

45.1 Reportable segments

The Group's reportable segments under are as follows:

- Steel segment It comprises of manufacturing and coating of steel pipes (note 1.2).
- Cotton segment It comprises of manufacturing of yarn (note 1.3).
- Investment and Infrastructure Development (IID) segment To effectively manage the investment portfolio in shares and other securities (strategic as well as short term) and investment property (held for rentals as well as long term appreciation) (note 1.4).
- Energy segment It comprises generation and supply of electricity (note 1.6).
- Hadeed (Billet) segment It comprises of manufacturing billets (note 1.8).

Information regarding the Group's reportable segments is presented below.

### 45.2 Segment revenues and results

Following is an analysis of the Groups revenue and results by reportable segment:

For the year ended 30 June 2020	Charl	Cattar	Francis	Hadeed		Inter- segments	
Rupees in '000	Steel segment	Cotton segment	Energy segment	(Billet) segment	IID segment	elimination / adjustments	Total
Sales	1,291,206	1,346,000	279,513	971,720	-	(66,237)	3,822,202
Cost of sales	1,257,531	1,320,153	299,194	960,665	-	(66,237)	3,771,306
Gross profit / (loss)	33,675	25,847	(19,681)	11,055	-	-	50,896
Loss from investments - net	-	-	-	-	(299,284)	361,416	62,132
	33,675	25,847	(19,681)	11,055	(299,284)	361,416	113,028
Distribution and selling expenses	9,504	3,191	-	629	-	-	13,324
Administrative expenses	170,337	35,982	5,894	16,219	21,554	-	249,986
Other operating expenses	23,237	4,641	-	(1,920)	-	-	25,958
	203,078	43,814	5,894	14,928	21,554	-	289,268
	(169,403)	(17,967)	(25,575)	(3,873)	(320,838)	361,416	(176,240)
Other income	22,919	9,636	(1,179)	4,064	-	-	35,440
Operating (loss) / profit before							
finance costs	(146,484)	(8,331)	(26,754)	191	(320,838)	361,416	(140,800)
Finance costs	245,722	18,347	3	35,560	15,476	-	315,108
Share of profit in equity accounted							
investees - net of taxation	-	-	-	-	173,479	-	173,479
(Loss) / profit before taxation	(392,206)	(26,678)	(26,757)	(35,369)	(162,835)	361,416	(282,429)
Taxation							(262,563)
Loss for the year							(19,866)
For the year ended 30 June 2019	Steel	Cotton	Eporgy	Hadeed	IID	Inter- segments	
Rupees in '000	steel segment	segment	Energy segment	(Billet) segment	segment	elimination / adjustments	Total
						,	
Sales	2,381,405	1,685,110	398,648	2,642,203	-	(253,798)	6,853,568
Cost of sales	2,266,675	1,579,451	483,105	2,909,663	-	(261,161)	6,977,733

#### For the year ended 30 June 2020

pees in '000	Steel segment	Cotton segment	Energy segment	(Billet) segment	IID segment	elimination / adjustments	Total
Sales	2,381,405	1,685,110	398,648	2,642,203	-	(253,798)	6,853,568
Cost of sales	2,266,675	1,579,451	483,105	2,909,663	-	(261,161)	6,977,733
Gross profit / (loss)	114,730	105,659	(84,457)	(267,460)	-	7,363	(124,165
Income / (loss) from							
investments - net	-	-	593	-	132,870	(201,498)	(68,035
	114,730	105,659	(83,864)	(267,460)	132,870	(194,135)	(192,200
Distribution and selling expenses	11,866	2,919	-	1,103	-	-	15,888
Administrative expenses	145,554	28,382	1,856	15,168	21,380	-	212,340
Other operating expenses	24,947	3,699	-	42,541	-	-	71,187
	182,367	35,000	1,856	58,812	21,380	-	299,415
	(67,637)	70,659	(85,720)	(326,272)	111,490	(194,135)	(491,615
Other income	79,616	9,365	378	364	-	(41,727)	47,996
Operating profit / (loss) before							
finance costs	11,979	80,024	(85,342)	(325,908)	111,490	(235,862)	(443,619
Finance costs	210,363	9,797	12,500	90,230	36,656	(41,727)	317,819
Share of profit in equity accounted							
investees - net of taxation	-	-	-	-	396,761	-	396,76
(Loss) / profit before taxation	(198,384)	70,227	(97,842)	(416,138)	471,595	(194,135)	(364,67
Taxation							54,699
Loss for the year							(419,376

- 45.2.1 Revenue reported above represents revenue generated from external customers and inter-segment sales of electricity by Energy segment to Hadeed (Billet) segment of Rs. 66.237 million (2019: Nil).
- 45.2.2 Transfer prices between reportable segments are on an agreed basis in a manner similar to transactions between third parties.
- 45.2.3 The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 6 to these consolidated financial statements. The Steel segment allocates certain percentage of the common expenditure to the Cotton and IID segments. In addition, finance costs between Steel and Cotton segments are allocated at average mark-up rate on the basis of funds utilized. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

#### 45.3 Revenue from major products and services

The analysis of the Group's revenue from external customers for major products and services is given in note 32 to these consolidated financial statements.

#### 45.4 Information about major customers

Revenue from major customers of Steel segment represents an aggregate amount of Rs. 1,057.732 million (2019: Rs. 4,891.885 million) of total Steel segment revenue of Rs. 1,291.206 million (2019: Rs. 2,381.405 million). Revenue from major customers of Cotton segment represents an aggregate amount of Rs. 322.400 million (2019: Rs. 251.736 million) of total Cotton segment revenue of Rs. 1,346 million (2019: Rs. 1,685.110 million). Revenue from major customers of Energy segment represent an aggregate amount of Rs. 116.261 million (2019: Rs. 398.648 million) of total Energy segment revenue of Rs. 279.513 million (2019: Rs. 398.648 million). Revenue from major customers of Hadeed (Billet) segment represent an aggregate amount of Rs. 971.720 million (2019: Rs. 2,642.203 million).

#### 45.5 Geographical information

- 45.5.1 All Group's revenue from external customers by geographical location is within Pakistan.
- 45.5.2 All non-current assets of the Group as at 30 June 2020 and 2019 were located and operating in Pakistan.

#### 45.6 Segment assets and liabilities

Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

				Hadeed		
	Steel	Cotton	Energy	(Billet)	IID	
Rupees in '000	segment	segment	segment	segment	segment	Total
As at 30 June 2020						
Segment assets for reportable segments	2,934,338	506,150	809,174	846,220	1,143,380	6,239,262
Investment in equity accounted investees	-	-	-	-	3,087,141	3,087,141
Unallocated corporate assets						1,969,562
Total assets as per consolidated						
statement of financial position						11,295,965
Segment liabilities for reportable segments	756,225	269,746	118,597	57,488	30,470	1,232,526
Unallocated corporate liabilities and						
deferred income						3,055,175
Total liabilities as per consolidated						
statement of financial position						4,287,701

Rupees in '000	Steel segment	Cotton segment	Energy segment	Hadeed (Billet) segment	IID segment	Total
As at 30 June 2019						
Segment assets for reportable segments	1,826,902	430,823	878,184	1,218,378	1,169,324	5,523,611
Investment in equity accounted investees		-	278,027	-	2,988,879	3,266,906
Unallocated corporate assets						1,210,395
Total assets as per consolidated						
statement of financial position						10,000,912
Segment liabilities for reportable segments	570,025	106,822	118,522	140,995	66,702	1,003,066
Unallocated corporate liabilities and						
deferred income						2,041,764
Total liabilities as per consolidated						
statement of financial position						3,044,830

45.6.1 For the purposes of monitoring segment performance and allocating resources between segments

- all assets are allocated to reportable segments other than those directly relating to corporate and taxation assets; and
- all liabilities are allocated to reportable segments other than those directly relating to corporate and taxation;

Cash and bank balances, borrowings and related mark-up receivable therefrom and payable thereon, respectively are not allocated to reporting segments as these are managed by the Group's central treasury function.

#### 45.7 Other segment information

Rupees in '000	Steel segment	Cotton segment	Energy segment	Hadeed (Billet) segment	IID segment	Total
For the year ended 30 June 2020						
Capital expenditure	8,539	-	-	-	-	8,539
Depreciation and amortization	77,386	30,961	60,716	54,032	5,145	228,240
Non-cash items other than						
depreciation and amortization	258,812	13,721	1,182	32,536	(214,410)	91,841
For the year ended 30 June 2019						
Capital expenditure	144,094	5,761	3,348	2,446	10,760	166,409
Depreciation and amortization	80,179	32,657	61,546	56,452	4,838	235,672
Non-cash items other than						
depreciation and amortization	187,672	37,626	(335)	76,305	(314,397)	(13,129)

### For the year ended 50 June 2020

### **46 STAFF RETIREMENT BENEFITS**

#### 46.1 Defined benefit plans

46.1.1 The actuarial valuation of both pension and gratuity schemes has been conducted in accordance with IAS 19, 'Employee benefits' as at 30 June 2020. The projected unit credit method, using the following significant assumptions, has been used for the actuarial valuation:

	2020		2019		
	Pension	Gratuity	Pension	Gratuity	
Financial assumptions					
- Discount rate used for interest cost					
in profit or loss charge	14.50%	14.50%	10.00%	10.00%	
- Discount rate used for year end obligation	9.25%	8.50%	14.50%	14.50%	
- Expected rate of increase in salaries	N/A	N/A	14.50%	14.50%	
Demographic assumptions					
- Retirement assumption	Ag	ge 58	Ag	ge 58	
- Expected mortality for active members	SLIC (	2001-05)	SLIC (2001-05)		

46.1.2 The amounts recognized in consolidated statement of financial position are as follows:

9							
			2020			2019	
Rupees in '000	Note	Pension	Gratuity	Total	Pension	Gratuity	Total
Present value of defined benefit							
obligations	46.1.4	477,700	107,085	584,785	494,294	104,884	599,178
Fair value of plan assets	46.1.5	(453,987)	(132,080)	(586,067)	(393,748)	(125,213)	(518,961)
Liability / (asset) recognized in							
consolidated statement of							
financial position		23,713	(24,995)	(1,282)	100,546	(20,329)	80,217
46.1.3 Movement in the net defined							
benefit liability / (asset)							
Opening balance		100,546	(20,329)	80,217	(151,006)	(104,081)	(255,087)
Net benefit cost / (income) charge	ed						
to consolidated profit or loss	46.1.7	31,857	2,357	34,214	804	(5,484)	(4,680)
Remeasurements recognized in							
consolidated other comprehensi	ve						
income	46.1.8	(92,143)	(594)	(92,737)	267,915	95,834	363,749
Contributions by the Holding							
Company	46.1.5	(16,547)	(6,429)	(22,976)	(17,167)	(6,598)	(23,765)
Closing balance		23,713	(24,995)	(1,282)	100,546	(20,329)	80,217
46.1.4 Movement in the present value of defined benefit obligation Present value of defined benefit							
obligations - 1 July		494,294	104,884	599,178	457,906	101,625	559,531
Current service costs		18,477	5,771	24,248	16,763	5,254	22,017
Interest costs		70,818	14,943	85,761	45,252	9,957	55,209
Benefits paid during the year		(11,794)	(3,661)	(15,455)	(10,760)	(4,116)	(14,876)
Remeasurement:							
Actuarial losses from changes							
in financial assumptions		(21,521)	(93)	(21,614)	14,640	74	14,714
Experience adjustments		(72,574)	(14,759)	(87,333)	(29,507)	(7,910)	(37,417)
Present value of defined benefit							
obligations - 30 June		477,700	107.085	584,785	494,294	104,884	599,178

		2020			2019	
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total
46.1.5 Movement in the fair value of plan assets are as follows:						
Fair value of plan assets - 1 July	393,748	125,213	518,961	608,912	205,706	814,618
Contributions by the Holding Company	16,547	6,429	22,976	17,167	6,598	23,765
Interest income on plan assets	57,438	18,357	75,795	61,211	20,695	81,906
Benefits paid during the year	(11,794)	(3,661)	(15,455)	(10,760)	(4,116)	(14,876)
Return on plan assets, excluding						
interest income	(1,952)	(14,258)	(16,210)	(282,782)	(103,670)	(386,452)
Fair value of plan assets - 30 June	453,987	132,080	586,067	393,748	125,213	518,961
46.1.6 Actual return on plan assets	55,486	4,099	59,585	(221,571)	(82,975)	(304,546)

46.1.7 Following amounts have been charged in the consolidated profit or loss in respect of these benefits:

		2020			2019		
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total	
Current service costs	18,477	5,771	24,248	16,763	5,254	22,017	
Interest costs	70,818	14,943	85,761	45,252	9,957	55,209	
Expected return on plan assets	(57,438)	(18,357)	(75,795)	(61,211)	(20,695)	(81,906)	
Charge / (income) recognized in							
consolidated profit or loss	31,857	2,357	34,214	804	(5,484)	(4,680)	

46.1.8 Following amounts of remeasurements have been charged in consolidated other comprehensive income in respect of these benefits

		2020				
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total
Remeasurement:						
Actuarial losses from changes in						
financial assumptions	(21,521)	(93)	(21,614)	14,640	74	14,714
Experience adjustments	(72,574)	(14,759)	(87,333)	(29,507)	(7,910)	(37,417)
Return on plan assets, excluding						
interest income	1,952	14,258	16,210	282,782	103,670	386,452
Remeasurement (income) / loss						
recognised in the consolidated other						
comprehensive income	(92,143)	(594)	(92,737)	267,915	95,834	363,749

		2020			2019	
Rupees in '000	Pension	Gratuity	Total	Pension	Gratuity	Total
4010. Tatal defined benefit each vece wind						
46.1.9 Total defined benefit cost recognized in consolidated profit or loss and						
other comprehensive income	(60.296)	1767	(58,523)	268,719	90,350	359,069
Expected contributions to funds in	(60,286)	1,763	(38,323)	208,719	90,350	359,069
the following year						
Weighted average duration of the defined				-	-	-
benefit obligation (years)	11	3		11	3	
Denent Obligation (years)				11	5	
Analysis of present value of defined						
benefit obligation						
Type of Members:						
Pensioners	32	-		30	-	
Beneficiaries	80	79		86	85	
Verteel / Nee Verteel						
Vested / Non-Vested Vested benefits		00.000	E 4 4 0C 4	400040	04.014	
	453,355	90,909	544,264	468,640	84,014	552,654
Non - vested benefits	24,345 477,700	<u>16,176</u> 107,085	40,521 584,785	25,654 494,294	20,870 104,884	46,524 599,178
	477,700	107,065	304,703	494,294	104,004	399,170
Disaggregation of fair value						
of plan assets						
The fair value of the plan assets at reporting						
date for each category are as follows:						
Cash and cash equivalents (comprising						
bank balances and adjusted for						
current liabilities) - quoted	19,723	4,137	23,860	90,870	3,726	94,596
Debt instruments	······					
AA+	183,337	25,613	208,950	83,142	33,209	116,351
AA / AA-	230	-	230	230	-	230
	183,567	25,613	209,180	83,372	33,209	116,581
Equity instruments		[]	74	1.10		1.40
Automobile Parts and Accessories	74	-	74	149	-	149
Cement	7,396	-	7,396	4,560	-	4,560
Chemicals	212	-	212	449	-	449
Commercial Banks	269	-	269	-		-
Engineering	183,674	87,443	271,117	152,320	72,588	224,908
Fertilizer	6,129	325	6,454	6,203	258	6,461
Insurance	63	-	63	76	-	76
Oil and Gas Exploration Companies	8,098	2,622	10,720	10,501	3,125	13,626
Oil and Gas Marketing Companies	803	-	803	636	-	636
Paper and Board	5	-	5	177	-	177
Pharmaceuticals	147	-	147	10.070		-
Power Generation and Distribution	18,732	7,250	25,982	19,936	7,875	27,811
Sugar and Allied Industries	5,740 2,584	1,691	7,431	5,433	1,600	7,033
Textile Composite	/ 584	-	2,584	2,673	-	2,673
		00 771	777 057	207 117		200 550
-	233,926	99,331	333,257	203,113	85,446	288,559
Mutual funds Income Fund		99,331 2,999	333,257	203,113	2,832	288,559

#### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

Rupees in '000	Pension	Gratuity
Discount rate +1%	430,963	104,507
Discount rate -1%	534,342	110,084
Long term pension / salary increase +1%	486,529	110,072
Long term pension / salary decrease -1%	469,957	104,470
Long term pension increase +1%	529,731	-
Long term pension decrease -1%	433,145	_

The actuary of the Holding Company has assessed that present value of future refunds or reduction in future contribution is not lower than receivable from pension and gratuity funds recorded by the Holding Company.

#### 46.2 Defined contribution plan

The Group has set up provident fund for its permanent employees. The total charge against provident fund for the year ended 30 June 2020 was Rs. 11.106 million (2019: Rs. 11.977 million). Reporting year end of Provident Fund Financial Statements is 31 December and 30 June for Steel & IID Division, and Cotton & Hadeed Division, respectively.

### 47 FINANCIAL RISK MANAGEMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

- Level 1: Fair value measurements using quoted (unadjusted) prices in active markets for identical asset or liability.
- Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

es in '000				30	) June 202	0			
		Ca	arrying amo	unt			Fair	Value	
	Fair value through profit or loss	Fair value through other compre- hensive income	Amortised cost	Other financial liabilities	Total	Level 1	Level 2	Level 3	Tota
On-balance sheet									
financial instruments									
Financial assets									
measured at fair value									
Investments									
- Listed equity securities	339,692	132,868	-	-	472,560	472,560	-	-	472,
- Unlisted equity securities	598,571	-	-	-	598,571	-	-	598,571	598
	938,263	132,868	-	-	1,071,131	472,560	-	598,571	1,07
Financial assets not									
measured at fair value									
Deposits	-	-	281,491	-	281,491	-	-	-	
Trade debts	-	-	225,799	-	225,799	-	-	-	
Other receivables	-	-	27,550	-	27,550	-	-	-	
Cash and bank balances	-	-	23,748	-	23,748	-	-	-	
	-	-	558,588	-	558,588	-	-	-	
Financial liabilities not									
measured at fair value									
Long term loans	-	-	-	239,680	239,680	-	-	-	
Lease liabilities	-	-	-	111,287	111,287	-	-	-	
Trade and other payables	-	-	-	762,271	762,271	-	-	-	
Unclaimed dividend	-	-	-	26,443	26,443	-	-	-	
Mark-up accrued	-	-	-	55,112	55,112	-	-	-	
Short term borrowings	-		-	2,702,863	2,702,863	-	-	-	
	-	-	-	3,897,656	3,897,656	-	-	-	

s in '000	30 June 2019								
		Ca	arrying amo	ount			Fair	<sup>-</sup> Value	
	Fair value through profit or loss	Fair value through other compre- hensive income	Amortised cost	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
On-balance sheet									
financial instruments									
Financial assets									
measured at fair value									
Investments									
- Listed equity securities	404,787	138,867	-	-	543,654	543,654	-	-	543,65
- Unlisted equity securities	549,984	-	-	-	549,984	-	-	549,984	549,98
	954,771	138,867	-	-	1,093,638	543,654	-	549,984	1,093,63
Financial assets not									
measured at fair value									
Deposits	-	-	275,886	-	275,886	-	-	-	
Trade debts	-	-	96,432	-	96,432	-	-	-	
Other receivables	-	-	24,445	-	24,445	-	-	-	
Cash and bank balances	-	-	29,620	-	29,620	-	-	-	
	-	-	426,383	-	426,383	-	-	-	
Financial liabilities not									
measured at fair value									
Long term loans	-	-	-	287,546	287,546	-	-	-	
Liabilities against assets subject t	0								
finance lease	-	-	-	154,296	154,296	-	-	-	
Trade and other payables	-	-	-	442,204	442,204	-	-	-	
Unclaimed dividend	-	-	-	26,525	26,525	-	-	-	
Mark-up accrued	-	-	-	43,864	43,864	-	-	-	
Short term borrowings	-	-	-	1,638,092	1,638,092	-	-	-	
	-	-	-	2,592,527	2,592,527	-	-	-	

The Group has not disclosed the fair values for all other financial assets and financial liabilities, as these are either short term in nature or repriced periodically. Therefore, their carrying amounts are reasonable approximation of their fair values.

Investment properties' fair values have been determined by professional valuers (Level 3 measurement) based on their assessment of the market values as disclosed in note 18.2. The valuations are conducted by the valuation experts appointed by the Group. The valuation experts used a market based approach to arrive at the fair value of the Group's investment properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these consolidated financial statements.

#### 47.1 Valuation techniques and significant unobservable inputs

The following table shows the valuation techniques used in measuring Level 3 fair values at 30 June 2020 for unquoted equity investment measured at fair value in the statement of financial position, as well as the significant unobservable inputs used:

Name of investee company	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
- Shakarganj Food			
Products Limited	- Discounted cash flows	- Expected cash flows	The estimated fair value would
	with terminal growth:		increase / (decrease) if:
	The valuation model considers	- Terminal growth rate	
	the present value of expected		- The expected free cash
	free cash flows, discounted	- Weighted average	flows were higher / (lower)
	using weighted average cost	cost of capital	
	of capital.		- The terminal growth rate
			were higher / (lower)
			- The weighted average cost of
			capital were lower / (higher)
- Central Depository	- Net asset method: This	- Net assets of the investee	The estimated fair value would
Company of	valuation method considers	Company	increase / (decrease) if:
Pakistan Limited	net asset value divided by		
	ordinary number of shares		- The net assets of the investee
			Company were higher / (lowe

#### 47.2 Level 3 fair values

#### Reconciliation of Level 3 fair values

The following table shows a reconciliation from the opening balances to the closing balances for Level 3 fair values:

#### Rupees in '000

Balance at 30 June 2019	
- Shakarganj Food Products Limited	425,583
- Central Depository Company of Pakistan Limited	124,401
	549,984
Fair value recognized during the year	
- Shakarganj Food Products Limited	36,876
- Central Depository Company of Pakistan Limited	11,71
	48,587
Balance at 30 June 2020	
- Shakarganj Food Products Limited	462,459
- Central Depository Company of Pakistan Limited	136,112
	598,57

#### Sensitivity Analysis

For the fair value of unquoted equity investment, reasonably possible changes at 30 June 2020 to one of the significant unobservable inputs, holding other inputs constant, would have the following effects.

	Prof	t or loss
upees in '000	Increase	Decrease
Shakargani Food Products Limited		
- Expected cash flows (10% movement)	51,833	(51,880)
- Terminal growth rate (1% movement)	33,866	(28,504)
- Weighted Average Cost of Capital (1% movement)	(43,462)	51,787
Central Depository Company of Pakistan Limited		
- Net assets (10% movement)	13,611	(13,611)

### **48 FINANCIAL INSTRUMENTS**

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Group's risk management framework. The Board of Directors is also responsible for developing and monitoring the Group's risk management policies.

#### 48.1 Credit risk

Credit risk represents the financial loss that would be recognized at the reporting date if counterparties fail completely to perform as contracted / fail to discharge an obligation / commitment that it has entered into with the Group. It arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities.

The carrying amount of financial assets represent the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is as follows:

Rupees in '000	2020	2019
Deposits	281,491	275,886
Trade debts	225,799	96,432
Other receivables	27,550	24,474
Bank balances	22,920	27,203
	557,760	423,995

#### Trade and other receivables

To manage exposure to credit risk in respect of trade and other receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Sales tenders and credit terms are approved by the tender approval committee. Where considered necessary, advance payments are obtained from certain parties. Sales made to major customers are secured through letters of credit. The management has set a maximum credit period of 15 days in respect of Cotton segment's sales to reduce the credit risk.

All the trade debtors at the reporting date represent domestic parties.

The maximum exposure to credit risk before any credit enhancements for trade debts at the reporting date by type of division is as follows:

Rupees in '000	2020	2019
Steel segment	173,948	64,149
Cotton segment	2,691	4,949
Energy segment	4,637	16,493
Hadeed (Billet) segment	44,523	10,841
	225,799	96,432
The aging of trade debts at reporting date is: Not past due	54,034	9,400
Past due 1 - 30 days	135,038	55,578
Past due 30 - 180 days	23,109	18,936
Past due 180 days	44,324	43,224
	256,505	127,138
Less: Impaired	30,706	30,706
	225,799	96,432

The movement in the allowances for impairment in respect of trade debts and advances is given in note 25.1 and note 26 respectively.

The Group applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Management uses actual historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment to determine lifetime expected loss allowance.

Loss rates are based on actual credit loss experience over the past five years. These rates are multiplied by scalar factors to reflect differences between economic conditions during the period over which the historical data has been collected, current conditions and Group's view of economic conditions over the expected lives of the trade debts.

Based on past experience the management believes that no impairment allowance is necessary, except mentioned above, in respect of trade debts past due as some receivables have been recovered subsequent to the year end and for other receivables there are reasonable grounds to believe that the amounts will be recovered in short course of time.

#### Settlement risk

All investing transactions are settled / paid for upon delivery as per the advice of investment committee. The Group's policy is to enter into financial instrument contract by following internal guidelines such as approving counterparties and approving credits.

#### Bank balances

The Group kept its surplus funds with banks having good credit rating. Currently, the surplus funds are kept with banks having rating from AAA to A-.

The credit quality of the Group's bank balances and deposits and units of mutual fund can be assessed with reference to external credit ratings as follows:

	Ra	Rating		2020	2019
	Short term	Long term	Agency	Rupee	in '000
Mutual Funds					
HBL Growth Fund (A)	-	AM2+	VIS	18,038	24,844
HBL Investment Fund (A)	-	AM2+	VIS	2,050	3,097
				20,088	27,941

#### Deposits

The Group has provided security deposits as per the contractual terms with counterparties as security and does not expect material loss against those deposits.

#### Investment in debt securities

Credit risk arising on debt securities is mitigated by investing principally in investment grade rated instruments. Where the investment is considered doubtful a provision is created there against. The Group does not have debt security at reporting date.

#### Concentration of credit risk

Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Group believes that it is not exposed to major concentration of credit risk.

#### 48.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its obligation arising from financial liabilities that are settled by delivering cash or another financial asset or that such obligation will have to be settled in a manner disadvantageous to the Group. The Group is not materially exposed to liquidity risk as substantially all obligation / commitments of the Group are short term in nature and are restricted to the extent of available liquidity. In addition, the Group has obtained running finance facilities from various commercial banks to meet the short term liquidity commitments, if any.

The following are the contractual maturities of the financial liabilities, including estimated interest payments:

ees in '000				2020			
	Carrying	On	Contractual	Six	Six to	One to	Two t
	amount	demand	cash flows	months	twelve	two	six
				or less	months	years	year
Financial liabilities							
Long term loans	239,680	-	281,197	18,783	49,064	111,162	102,18
Lease liabilities	111,287	-	124,742	31,118	23,589	38,797	31,23
Trade and other payables	762,271	-	762,271	762,271	-	-	
Unclaimed dividend	26,443	26,443	-	-	-	-	
Mark-up accrued	55,112	-	55,112	55,112	-	-	
Short term borrowings	2,702,863	2,702,863	-	-	-	-	
onore contribution migo							
	3,897,656	2,729,306	1,223,322	2010	72,653	149,959	133,42
ees in '000		2,729,306 On	1,223,322 Contractual	867,284 2019 Six	72,653 Six to	149,959 One to	133,42 Two 1
	3,897,656 Carrying amount			2019	,		
	Carrying	On	Contractual	2019 Six	Six to	One to	Two
	Carrying	On	Contractual	2019 Six months	Six to twelve	One to two	Two six
ees in '000	Carrying	On	Contractual	2019 Six months	Six to twelve	One to two	Two six
ees in '000 Financial liabilities	Carrying amount	On demand	Contractual cash flows	2019 Six months or less	Six to twelve months	One to two years	Two six year
ees in '000 Financial liabilities Long term Ioan	Carrying amount 287,546	On demand	Contractual cash flows 333,274	2019 Six months or less 79,052	Six to twelve months 56,562	One to two years 105,909	Two six year 91,7
ees in '000 Financial liabilities Long term Ioan Lease liabilities	Carrying amount 287,546 154,296	On demand -	Contractual cash flows 333,274 182,371	2019 Six months or less 79,052 32,087	Six to twelve months 56,562	One to two years 105,909	Two six year 91,7
ees in '000 Financial liabilities Long term Ioan Lease liabilities Trade and other payables	Carrying amount 287,546 154,296 442,204	On demand - -	Contractual cash flows 333,274 182,371	2019 Six months or less 79,052 32,087	Six to twelve months 56,562	One to two years 105,909	Two six year 91,7
ees in '000 Financial liabilities Long term Ioan Lease liabilities Trade and other payables Unclaimed dividend	Carrying amount 287,546 154,296 442,204 26,525	On demand - - 26,525	Contractual cash flows 333,274 182,371 442,204	2019 Six months or less 79,052 32,087 442,204	Six to twelve months 56,562	One to two years 105,909	Two six year 91,7

#### 48.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The Investment Committee monitors the portfolio of its investments and adjust the portfolio in light of changing circumstances.

#### 48.3.1 Currency risk

The Group is exposed to currency risk on import of raw materials, stores and spares and export of goods denominated in US Dollars (USD) and Euros. The Group's exposure to foreign currency risk for these currencies is as follows:

		2020
Rupees in '000	USD	Euro
Foreign creditors	_	-
Outstanding letters of credit	1,305,452	19,250
Net exposure	1,305,452	19,250

	USD	
Foreign creditors	-	
Outstanding letters of credit	-	
Net exposure	-	

The following significant exchange rate has been applied:

	Average rate		Reporting date rate	
	2020	2019	2020	2019
USD to PKR	158.78	136.27	168.05	160.05
Euro to PKR	175.66	155.34	188.61	182.32

#### Sensitivity analysis

At the reporting date, if the PKR had strengthened by 10% against the USD and Euro with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign currency bank account and foreign creditors.

#### Effect on consolidated profit or loss

Rupees in '000	2020	2019
USD	130,545	-
Euro	1,925	_
	132,470	-

The weakening of the PKR against USD and Euro would have had an equal but opposite impact on the post tax profits.

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit for the year and assets / liabilities of the Group.

#### 48.3.2 Interest rate risk

At the reporting date, the interest rate profile of the Group's significant interest bearing financial instruments were as follows:

	2020	2019	2020	2019	
	Effective i	nterest rate	Carryin	ng amount	
	(Perce	(Percentage) (R		ipees in '000)	
Financial liabilities					
Variable rate instruments:					
Long term loan	10.12 - 14.99	7.91 - 14.42	239,680	287,546	
Lease liabilities	7.24 - 18.42	10.61 - 17.6	111,287	154,296	
Short term borrowings	9.79 - 16.18	7.68 - 14.86	2,702,863	1,638,092	

2019

#### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rates at the reporting date would not affect consolidated profit or loss.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have (increased) / decreased the consolidated profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2019.

		and loss ) bp
Rupees in '000	Increase	Decrease
As at 30 June 2020		
Cash flow sensitivity - Variable rate financial liabilities	(30,538)	30,538
As at 30 June 2019		
Cash flow sensitivity - Variable rate financial liabilities	(20,799)	20,799

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit for the year and assets / liabilities of the Group.

#### 48.3.3 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). Other price risk arises from the Group's investment in units of mutual funds and ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Group diversifies its portfolio and continuously monitors developments in equity markets. In addition the Group actively monitors the key factors that affect stock price movement.

A 10% increase / decrease in redemption and share prices at year end would have decreased / increased the Group's gain / loss in case of Fair value through profit or loss (held for trading investments) and increase / decrease surplus on re-measurement of investments in case of Fair value through other comprehensive income (available for sale) investments as follows:

Rupees in '000	2020	2019
Effect on profit	33,969	40,479
Effect on equity	13,287	13,887
Effect on investments	47,256	54,366

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit / equity and assets of the Group.

	Chief E>	Chief Executive		Director		Executives		Total	
Rupees in '000	2020	2019	2020	2019	2020	2019	2020	2019	
Managerial remuneration	16,560	22,977	-	-	42,941	44,799	59,501	67,776	
House rent	7,452	7,452	-	-	18,306	17,884	25,758	25,336	
Utilities	1,656	1,656	-	-	3,687	3,577	5,343	5,233	
Travelling expenses	1,068	2,581	-	-	49	-	1,117	2,581	
Medical	1,196	1,736	-	-	2,027	2,088	3,223	3,824	
Contributions to									
- Gratuity fund	1,379	1,379	-	-	2,352	2,367	3,731	3,746	
- Pension fund	3,312	3,312	-	-	6,591	6,115	9,903	9,427	
- Provident fund	1,656	1,656	-	-	3,184	2,899	4,840	4,555	
Club subscription and									
expenses	647	1,131	-	-	270	217	917	1,348	
Entertainment	-	390	-	-	90	90	90	480	
Conveyance	-	-	-	-	-	970	-	970	
Telephone	28	268	-	-	15	-	43	268	
	34,954	44,538	-	-	79,512	81,006	114,466	125,544	
Number of persons	1	1	-	-	16	15	17	16	

## 49 REMUNERATION TO THE CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

- 49.1 The aggregate amount charged in respect of directors' fee paid to six (2019: six) directors is Rs. 3.6 million (2019: Rs. 2.380 million). Also, during the year remuneration paid to the non-executive Chairman of the Board of Directors amounted to Rs. 1.820 million (2019: Rs. 1.820 million).
- 49.2 The chief executive and ten executives are provided with free use of company maintained cars, in accordance with their entitlements.
- 49.3 The chief executive, executives and their families are also covered under group life and hospitalization insurance. A director is also covered under group hospitalization scheme.

### **50 TRANSACTIONS WITH RELATED PARTIES**

Related parties comprise of associated companies, directors of the Holding Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transactions with related parties are under agreed terms / contractual arrangements. Transactions between the Holding Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note.

Transactions with related parties other than those disclosed elsewhere are as follows:

Rupees in '000				2020	2019
	Nature of	Basis of	Nature of		
Name	relationship	relationship	transaction		
Altern Energy Limited	Associated	17.60% holding	Dividend received	361,416	201,498
	company				

in '000				2020	20
	Nature of	Basis of	Nature of		
Name	relationship	relationship	transaction		
Shakarganj Limited	Associated	28.01% holding	Dividend paid	-	1
	company		Payments received	18,300	
			Payments made	263	
			Sales of finished goods	214,385	162,
			Purchase of raw materials	227,662	162,5
			Services received	1,911	5,7
			Reimbursable expenses	10,908	2,9
			Rent expense		8
The Crescent Textile	Related party	Major			
Mills Limited		Shareholder	Dividend received	271	8,
Premier Insurance Limited	Related party	Common	Insurance premium	8,006	10,9
		directorship	Dividend paid		
The Citizens Foundation	Related party	Common			
		directorship	Donation given	269	1,(
Crescent Cotton Products - Staff	Retirement	Employees	Contribution made	4,270	4,
Provident Fund	benefit fund	benefit fund	Dividend paid		
Crescent Steel and Allied Products	Retirement	Employees	Contribution made	6,416	6,
Limited - Gratuity Fund	benefit fund	benefit fund	Dividend paid	-	1
Crescent Steel and Allied Products Limited - Pension Fund	Retirement benefit fund	Employees benefit fund	Contribution made Dividend paid	16,549	17 3,
Crescent Steel and Allied Products	Retirement	Employees	Contribution made	17.288	
Limited - Staff Provident Fund	benefit fund	benefit fund	Dividend paid	-	17,5
Crescent Hadeed					
(Private) Limited -	Retirement	Employees			
Staff Provident Fund	benefit fund	benefit fund	Contribution made	843	(
CSAP - Staff Benevolent Fund	Staff welfare	Employees	Contribution made	-	
	fund	welfare fund	Dividend paid		
Key management personnel	Related parties	Executives	Remuneration and benefits	94,053	61,
			Dividend paid	-	
Directors and their spouse	Related parties	Directors	Dividend paid	-	(

- 50.1 Sale of finished goods and raw materials, rendering of services and rental income are based on commercial terms and at market prices which are approved by the Board of Directors.
- 50.2 Contributions to the employee retirement benefit funds are made in accordance with the terms of employee retirement benefit schemes and actuarial advice.

- 50.3 Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, including directors of the Group. There were no transactions with the key management personnel during the year other than their terms of employment / entitlements.
- 50.4 Outstanding balances and other information with respect to related parties as at 30 June 2020 and 2019 are included in issued, subscribed and paid-up capital (note 7.1), trade and other payables (note 12.4), investment in equity accounted investees (note 19), other receivables (note 29.2), administrative expenses (note 36.3) and staff retirement benefits (note 46).

### 51 CAPITAL RISK MANAGEMENT

The Group's prime objective when managing capital is to safeguard its ability to continue as a going concern, in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Group's overall strategy remains unchanged from year 2019.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payments to shareholders or issue new shares. The management seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Group finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Group is not subject to any externally imposed capital requirements.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total debt less cash and bank balances. Total capital is calculated as equity as shown in the consolidated balance sheet plus net debt.

#### 51.1 Gearing ratio

The gearing ratio at end of the year is calculated as follows:

Rupees in '000 Note		2020	2019
Total debt	51.1.1	3,053,830	2,079,934
Less: Cash and bank balances		23,748	29,620
Net debt		3,030,082	2,050,314
Total equity	51.1.2	7,008,264	6,956,082
Total capital		10,038,346	9,006,396
Gearing ratio		30%	23%

51.1.1 Total debt is defined as long term and short term borrowings (excluding derivatives), as described in notes 9, 10 and 14 to these consolidated financial statements.

51.1.2 Total equity includes all capital and reserves of the Holding Company that are managed as capital.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 30 June 2020

## 52 PLANT CAPACITY AND PRODUCTION

### 52.1 Steel segment

### Pipe plant

The plant's installed / rated capacity for production based on single shift is 66,667 tons (2019: 66,667 tons) annually on the basis of notional pipe size (Where as the notional pipe size is taken as 30" dia x  $\frac{1}{2}$ " thickness for SP1600 and 40" dia x 5/8" thickness for SP 2003). The actual production achieved during the year was 7,965 tons (2019: 12,287.5 tons) line pipes of varied sizes and thickness. Actual production is equivalent to 34,527 tons (2019: 21,310.9 tons) when translated to the notional pipe size of 30" diameter. Reason for underutilization was delay in materialization of orders for different projects.

### Coating plant

The coating plant has a capacity of externally shot blasting and coating of line pipes with 3 layer high density polyethylene coating at a rate of 250 square meters of surface area per hour on pipe sizes ranging from 114 mm to 1,524 mm outside dia and thickness ranging from 3 mm to 16 mm.

The annual capacity of the plant works out to 600,000 square meters outside surface area of line pipes based on notional size of 14" dia on single shift working. Coating of 128,416 meters (2019: 434,494 meters) of different dia pipes 88,647 square meters surface area (2019: 340,745 square meters surface area) was achieved during the year. Reason for underutilization was lack of coating work orders in hand.

#### Steel melting plant

The designed capacity of Plant is 85,000 mtons (85,000 mtons) of billets per annum, but the total production during FY19-20 was 10,894 mtons (2019: 29,162 mtons) of billets. Unit operated only for about four months on self-generated (Inter division) power supply that was only compatible during crushing season. Production was suspended for rest period of eight months because of no alternative power supply arrangements.

#### 52.2 Cotton segment

#### Spinning unit 1

The plant capacity converted to 20s count polyester cotton yarn based on three shifts per day for 1,080 shifts is 9,197,007 kilogram (2019: 9,197,007 kilograms). Actual production converted into 20s count was 7,190,635 kilograms for 921 shifts (2019: 9,087,295 kilograms for 1,092 shifts).

#### 52.3 Energy segment

The plant's installed production capacity was 118,856 MWh (2019: 118,856 MWh) and the actual production achieved during the year was 16,341 MWh (2019: 31,017 MWh). Reason for underutilization was that no power was supplied to FESCO and power generation was restricted to actual demand of the two customers, Hadeed (Billet) segment (internal customer) and Shakarganj Limited (external customer).

### 53 GENERAL

#### 53.1 Number of employees

The total number of employees including contractual employees of the Group as at 30 June 2020 were 778 (2019: 760) and weighted average number of employees were 769 (2019: 877).

The number of factory employees including contractual employees of the Group as at 30 June 2020 were 699 (2019: 678) and weighted average number of employees were 690 (2019: 682).

### 54 DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue in the Board of Directors meeting held on 28 August 2020.

Human

Chief Executive

Nauena Director

Chief Financial Officer

# GLOSSARY - LIST OF ABBREVIATIONS

API	American Petroleum Institute	IFAS	Islamic Financial Accounting Standards
APTMA	All Pakistan Textile Mills Association	IFRIC	International Financial Reporting
AEL	Altern Energy Limited		Interpretation Committee
BCI	Better Cotton Initiative	IFRS	International Financial Reporting Standards
Board	Board of Directors	IID	Investment and Infrastructure Development
BOI	Board of Investment	ISO	International Organization for Standards
BMR	Balancing, Modernization and Replacement	IT	Information Technology
BU	Business Unit	KG	Kilo Gram
CCP	Crescent Cotton Products	KIBOR	Karachi Interbank Offer Rate
CDC	Central Depository Company of Pakistan	Lbs	Pounds
CEO	Chief Executive Officer	LC	Letter of Credit
CFO	Chief Financial Officer	LED	Light Emitting Diode
CHL	Crescent Hadeed (Private) Limited	LNG	Liquefied Natural Gas
CIO	Chief Information Officer	LRQA	Lloyd`s Register Quality Assurance
CPEC	China Pakistan Economic Corridor	LSM	Large Scale Manufacturing
CSAPL	Crescent Steel and Allied Products Limited	MFI	Melt Flow Index
CSCL	CS Capital (Private) Limited	MT	Management Trainee
CSEL	CS Energy (Private) Limited	Mtons	Metric tons
CSR	Corporate Social Responsibility	MWh	Megawatt-Hour
COVID-19	Coronavirus Disease of 2019	NBV	Net Book Value
GDP	Gross Domestic Product	NRV	Net Bealisable Value
Dia	Diameter	OCI	Other Comprehensive Income
DISCOS	Distribution Companies	OHSAS	Occupational Health and Safety
DRP	Disaster Recovery Plan	UNISAS	Advisory Services
DSC	Differential Scanning Calorimeter	OPS	Ounce Per Spindle
EBIT	Earnings before Interest and Taxation	OSH&E	Occupational Safety, Health
EBITDA	Earnings before Interest and Taxation	USHIQL	and Environment
LUIIVA	Depreciation and Amortization	PEPCO	Pakistan Electric Power Company
ECL	Expected Credit Loss	PICG	Pakistan Institute of Corporate Governance
EDB	Engineering Development Board of Pakistan	PKR	Pakistani Rupee
EOBI	Employees' Old Age Benefit Institute	PNAC	Pakistan National Accreditation Council
EPS	Earning Per Share	PPA	Power Purchase Agreement
E&P	Exploration and Production	PRA	Punjab Revenue Authority
ERP	Enterprise Resource Planning	PSDP	Public Sector Development Programme
ERS	Expeditious Refund System	PSML	Pakistan Steel Mills Limited
FBR	Federal Board of Revenue	PSX	Pakistan Steel Mills Linited Pakistan Stock Exchange
FCF	Free Cash Flow	QMS	Quality Management System
FCSS	Free Cash Flows to Firm Method	RoU	
FDI	Foreign Direct Investment	SECP	Right of Use Asset Securities and Exchange Commission
FESCO	Faisalabad Electric Supply Company	JECP	of Pakistan
		SdeE	
FVOCI	Fair Value Through Other Comprehensive Income Fair Value Through Profit or Loss		Solution de Energy (Private) Limited
FVTPL		SMEDA	Small and Medium Enterprise
GIDC	Gross Infrastructure Development Cess Government of Pakistan	SP	Development Authority
GoP			Spiral Machine The Citizens Foundation
HR&R	Human Resource and Remuneration	TCF	
HR Coil	HR Coil Hot Rolled Coil	TFC	Term Finance Certificate
HR	Human Resource	THF	The Health Foundation
HSE	Health, Safety and Environment	USD	United States Dollars
IAS	International Accounting Standards	USDA	United States Department of Agriculture
	International Accounting Standards Board	WPPF	Workers' Profit Participation Fund
ICAP	Institute of Chartered Accountants	WWF	Workers' Welfare Fund
	of Pakistan	YoY	Year on Year
ICMAP	Institute of Cost and Management		
	Accountants of Pakistan		

# FORM OF PROXY 36<sup>th</sup> ANNUAL GENERAL MEETING

I/We	, being member(s) of Crescent
Steel and Allied Products Limited and holder of	Shares as per Folio No/CDC
Participation ID # and Sub Account #	/CDC Investor Account ID #
do hereby appoint	of
having Folio NoCDC Participation ID #	and Sub Account #/CDC Investor
Account ID #as my/our Proxy to	attend, speak and vote for me/us and on my/our
behalf at the Annual General Meeting of Crescent Steel	and Allied Products Limited scheduled to be held
on Wednesday, 28 October 2020 at 12:00 noon, Lahore	, through video-link.
At witness my/our hand thisday of	2020.
1. Name	
CNIC	
Address	
	Please affix here Revenue
1. Name	Stamps of Rs. 5/-
CNIC	
Address	

Members' Signature

#### Note:

- 1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy.
- The instrument appointing a Proxy together with the Power of Attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited at the Share Registrar Office of the Company, CorpTec Associates (Pvt) Limited, 503-E, Johar Town, Lahore, not less than 48 hours before the time of holding the Meeting.
- 3. CDC account holders will further have to follow the under mentioned guidelines as laid down in circular#1 dated January 26, 2000 of the Securities & Exchange Commission of Pakistan for appointing Proxies:
  - i) In case of individuals, the account holder or sub-account holder whose securities and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the requirements mentioned here in.
  - ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
  - iii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - iv) The members who are registered after necessary verification shall be provided a video link of the meeting by the Company on the same email address that they email the Company with.
  - v) In case of a corporate entity, the Board of Directors' resolution/Power of attorney with specimen signatures of the proxy holder shall be submitted alongwith proxy form to the Company.



میں/ہم \_\_\_\_\_ کر یہنٹ اسٹیل اینڈ الائیڈ پراڈکٹس لمیٹڈ کا مے مبر( ممبرز) ہونے کی حیثیت سے \_\_\_ حصص سے ساتھ، فولیونبر \_\_\_\_ کی ڈی تی پارٹیسیشن آئی ڈی# \_\_\_\_ اور سب اکاؤنٹ# \_\_\_\_ کی ڈی تی انویٹر اکاؤنٹ آئی ڈی# \_\_\_ کے مطابق ، بذریعہ ہذا \_\_\_\_ سے تعلق رکھنے والے \_\_\_\_ حال فولیونبر \_\_\_ی ڈی تی پارٹیسیشن آئی ڈی# \_\_\_\_ اور سب اکاؤنٹ# \_\_\_\_ کی ڈی تی انویٹر اکاؤنٹ آئی ڈی# \_\_\_\_ کو کر بینٹ اسٹیل اینڈ الائیڈ پراڈکٹس لمیٹڈ کے بدھ21 کتو کہ 2020 کو 2020 جو ڈیولنک کے ذریعے ، لا ہور میں ہونے والے سالا نہ اجلاس عام یا اس کے کی التوامیں شرکت ، اظہار خیال اور میر کی/ ہماری طرف سے دوٹ دینے کے لئے اپنا پراکسی مقرر کر تا ہوں/کرتے ہیں۔

دن \_\_\_\_\_مہینہ \_\_\_\_\_میں دستخط کیے گئے۔

ſ		
ى اين آ ئى تى	براہ سرم یہاں - ۱۰ تکک چ	راہ کرم یہاں -/5 روپے کا ریونیو نکٹ چیپاں ہوگی
*		
	 	ممبر کے دستخط
^		

سى اين آ ئى سى

ية —

نوڭس:

- 1۔ سمینی کا کوئی ممبر جواجلاس میں شرکت کرنے اور ووٹ دینے کا اہل ہے،اجلاس میں شریک ہونے اظہارِ خیال کرنے اورا پئی جانب سے ووٹ ڈالنے کیلیے کسی دوسر مےمبر کوا پنا/اپنی پراکسی مقرر کر سکتا ہے۔
- 2۔ پراکسی مقرر کرنے کاانسٹر دمنٹ بحع پادرآف اٹارنی (اگرکوئی ہو) جس کے تحت اس پرد شخط کئے گئے ہوں یااس کی نوٹریالی تصدیق شدہ کا پی، اجلاس شروع ہونے کے دفت سے 48 گھنٹے کل کمپنی کے شیئر رجٹرار آفس، کارپ ٹیک ایسوی ایٹس (پرائیویٹ) کمپیٹر، E-503، جو ہڑنا ڈن، لاہور میں جنح کرانی ہوگی۔
- 3۔ سی ڈی تی اکا ؤنٹ ہولڈرز کودرج ذیل رہنمااصولوں پر بھی عمل کرنا ہوگا جیسا کہ سکیور ٹیز ایڈ ایسچینج کمیشن آف پاکستان کی طرف سے جاری کردہ سر کلر نبر 1 مورخہ 26 جنوری 2000ء میں پراکسی مقرر کے بابت طے کیا گیا ہے۔
  - i) افراد کی صورت میں، اکا ؤنٹ ہولڈریا سب اکا ؤنٹ ہولڈر، جس کی سکیورٹیز اورر جنڑیشن کی تفصیلات ضالطوں کے مطابق اپ لوڈڈ میں، یہاں ذکر کیے گئے تقاضے کے مطابق پراکسی فارم پیش کریں گے۔
    - ii) پراکسی فارم کی گواہی دوافراد دیں گے جن کے نام، پتے اور می این آئی سی نمبر ز فارم پر درج ہوں گے۔
    - iii) بنی فیش اونرز اور پراکسی کے تی این آئی سی یا پاسپورٹ کی نصد یق شدہ کا پیاں پراکسی فارم کے ساتھ پیش کرنا ہوں گی ۔
    - iv) تصدیق شده مبران کوأسی ای میل ایڈریس پروڈیونک فراہم کردیاجائے گاجس ای میل ایڈرلیس سے انہوں نے کمپنی سے رابط کیا ہے۔
    - ۷) کار پوریٹ ادارے کی صورت میں بورڈ آف ڈائر یکٹرز کی قرار داد/ پاور آف اٹارنی بعد پرائسی ہولڈر کے نموند دستخط اجلاس میں شرکت کے وقت پرائسی فارم کے ساتھ کمپنی کو پیش کرنا ہوں گے۔

# CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

M/s Corptec Associates (Private) Limited 503-E Johar Town, Lahore Email: info@corptec.com.pk

## Subject: CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

Dear Sirs,

I/we, being the shareholder(s) of Crescent Steel and Allied Products Limited ("Company"), do hereby consent and authorize the Company for electronic transmission of the Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email provided herein below and further undertake to promptly notify the Company of any change in my Email address.

I understand that the transmission of Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email shall meet the requirements as mentioned under the provisions of Companies Act, 2017.

1. Name of Shareholder(s):
2. Father's / Husband Name:
3. CNIC:
4. NTN:
5. Participant ID / Folio No:
6. E-mail address:
7. Telephone:
8. Mailing address:

Signature:

(In case of corporate shareholders, the authorized signatory must sign)

Date: \_\_\_\_\_

سالانہ رپورٹ اوراے جی ایم نوٹس کی الیکٹرانک ٹرانسمیشن کی اجازت کا فارم

ميسرز کارپ ئيک ايسوی ايٹس (پرائيويٹ) کميٹڈ 503-E ، جو ہرٹادُن ،لا ہور ای ميل :info@corptec.com.pk

عنوان: سالاندر پورف اوراب جى ايم نوش كى اليكرا تك شراسميشن كى اجازت كافارم

جناب عالی،

۔ ۔ ۔ ۔ میں/ہم، بذراید ہذاکر بینٹ اسٹیل اینڈالا ئیڈ پراڈکٹ کمیٹڈ (" سمبنی") کا/کشیئر ہولڈر( ہولڈرز ) ہونے کےناتے کمپنی کی ڈٹ شدہ مالیاتی طیشینٹس بمع سالا نہ اجلاس عام کےنوٹس کی، ذیل میں دیئے گےای میل بے ذریعے الیکٹرا مک ٹرانسیشن کی اجازت اوراختیاردیتا ہوں/دیتے ہیں اوراپنے ای میل ایڈرلیس میں کسی تبدیلی کی کمپنی کوفوری طور پراطلاح دینے کاوعدہ کرتا ہوں/کرتے ہیں۔

میں سمجھتا ہوں کہ کمپنی کے آڈٹ شدہ ہالیاتی الینٹیٹس بمع سالا نہ اجلاس عام کے نوٹس کی ای میل کے ذریعے ٹرنسمیشن سے ان نقاضوں کی تجمیل ہوگی جن کا **کمپنیز ایک محدود دفعات اور نقاضوں کی تحلیل ہوگی۔** 

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	والد/شوہرکانام	
	سی این آئی سی:	.3
	این ٹی این: _	.4
ڈی افولیونبر:	پارٹیسیپینٹ آئی	.5
	اى مىل ايڈركير	.6
	فون نمبر:	.7
	ميلنگ ايڈرليں	.8

تاريخ:

د ستخط: ( کارپوریٹ شیئر ہولڈرز کی صورت میں ، مجاز د ستخط کنندہ لازمی د ستخط کرے )

# STANDARD REQUEST FORM FOR HARD COPIES OF ANNUAL AUDITED ACCOUNTS

Name of member: \_\_\_\_

CNIC No/Passport No: \_\_\_\_\_

Folio/CDC Participant ID/Sub a/c/Investor a/c: \_\_\_\_\_\_

Registered Address: \_\_\_\_\_

I/We hereby request you to provide me/us a hard copy of the Annual Report of Crescent Steel & Allied Products Limited for the year ended June 30, 2020 at my above mentioned registered address instead of CD/DVD/USB.

I undertake to intimate any change in the above information through revised Standard Request Form.

Date: \_\_\_\_\_

Member's signature

#### Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

#### Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

In case a member prefers to receive hard copies for all the future Annual Audited Accounts, then such preference shall be communicated to the company in writing.

كريسنت اسثيل ايند الائتد يراد كش لميشد

## مختص کردہ درخواست فارم برائے سالانه آڈٹ شدہ حسابات کی ھارڈ کاپیز

ممبر/ممبران کانام:	
ى اين آنى ى نمبر / پاسپورث نمبر:	
نولیوا ی ڈی می پارٹیسیپینٹ آئی ڈی/سب a/cانویسٹرa/c:	
دجمر ۋابټردليں:	

میں/ہم، آپ سے درخواست کرتا ہوں/ کرتے ہیں کہ جُٹھے/ ہمیں کر سینٹ اسٹیل اینڈ الائیڈ پراڈ کٹس لمیٹڈ کے 30 جون، 2020 کوختم ہونے والے سال کی سالا نہ رپورٹ کی بارڈ کا پی ہی ڈی/ڈ ی وی ڈی/یوالیس بی، سے بچائے میرے/ ہمارے مذکورہ بالار جسڑ ڈپنے پرفراہم کی جائے۔

میں/ہم وعدہ کرتا ہوں کہ میں مذکورہ بالامعلومات میں کسی تبدیلی کی اطلاع نظر ثانی شدہ معیاری درخواست فارم کے ذریعے دوں گا/دیں گے۔

تاريخ:\_\_\_\_\_

ممبرك دستخط

## نوٹ: بیختص کر دہ درخواست فارم کمپنی سیکرڑی یا کمپنی کے انڈیپینڈ نٹ شیئر رجٹر ار، کسی کے بھی درج ذیل پتے پر بھیجا جا سکتا ہے۔

سمینی <del>سیرژی</del> کریینٹ اسٹیل اینڈ الائیڈ پراڈ<sup>ک</sup>ٹ کمیٹڈ 9th فلور، سڈکوایو نیوسینٹر، 264 آراے لائنز کراچی ای میل: company.secretary@crescent.com.pk

چ**یف ایگزیکو،** میسرز کارپ فیک ایہوتی ایٹس (پرائیویٹ) کمیٹڈ انڈ سپینڈ نٹ شیئر رجٹر ارآف کر یسنٹ اسٹیل ایٹڈ الائیڈ پراڈکٹس کمیٹڈ 503-E ،جو ہرٹاؤن، لاہور ای میل: info@corptec.com.pk

اگرکوئی ممبرستفتل کے تمام سالانہ آ ڈٹ شدہ حسابات کی ہارڈ کا پیوں کی دصولی کو ترجیح دیتا ہے تواس ترجیح کے بارے میں کمپنی کوتر پر کی طور پر طلع کیا جائے۔

# E-DIVIDEND FORM (DIVIDEND PAYMENT THROUGH ELECTRONIC MODE)

The Company Secretary/Share Registrar,

I, \_\_\_\_\_\_, holding CNIC No. \_\_\_\_\_\_, being the registered shareholder of the company under folio no. \_\_\_\_\_\_\_, state that pursuant the relevant provisions of Section 242 of the Companies Act, 2017 pertaining to dividend payments by listed companies, the below mentioned information relating to my Bank Account for receipt of current and future cash dividends through electronic mode directly into my bank account are true and correct and I will intimate the changes, if any in the above-mentioned information to the company and the concerned Share Registrar as soon as these occur through revised E-Dividend Form.

Title of Bank Account

Bank Account Number IBAN Number Bank's Name Branch Name and Address Cell Number of Shareholder Landline number of Shareholder Email of Shareholder

In case of CDC shareholding, I hereby also undertake that I shall update the above information of my bank account in the Central Depository System through respective participant.

Date: \_\_\_\_\_

Member's signature

#### Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

#### Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

كريسنت استيل ايند الائتيز براد كش لمبيثه ای- ڈیویڈنڈ فارم (الیکٹرانک طریقے سے ڈیویڈنڈ کی ادائیگی)

### دی کمپنی سیکرٹری اشیئر رجسٹرار،

میں، \_\_\_\_\_ کرتی کارجرڈ شیئر ہولڈر ہونے کی حیثیت سے بیان کرتا ہوں کہ کسٹیڈ کمپنیوں کی طرف سے ذیو پڑنڈ کی ادائیکیوں سے تعلق کمپنیزا کیٹ، 2017 کے سیکٹن 242 کی متعلقہ دفعات کی رو سے موجودہ اور ستفتبل کے کیش ڈیو کڈ نڈر کی الکیٹرا تک طریقے سے براہ راست میر سے بینک اکاؤنٹ میں وصولی کے لیے ذیل میں دی جانے والی معلومات صحیح اور درست ہیں،اگراو پر بیان کردہ معلومات میں کوئی تبدیلی ہوئی، توجیسے ہی ہوگی میں نظر ثانی شدہ ای۔ ڈیو پڑنڈ فارم کے ذریعے کینی اور متعلقہ شیئر رجرار کوفوری طور پر اس کی اطلاع دوں گا۔

ئ <sup>ائىل</sup> آف بېيك اكاۇنٹ
 بېيك اكاۇنىڭ نمبر
آئی بی اے این نمبر
بېنك كا نام
براخچ کانام اورایڈریس شیئر ہولڈرکا سیل نمبر
شيئر ہولڈرکاسیل نمبر
 شیئر ہولڈرکا لینڈ لائن نمبر
شیئر <i>ہ</i> ولڈرکاای میل

سی ڈی سی شیئر ہولڈنگ کی صورت میں، میں بذراید ہذایہ دعدہ بھی کرتا ہوں کہ متعلقہ پارٹیسیپیٹ کے ذریعے سنٹرل ڈیپازٹری سٹم میں اپنے بینک اکاؤنٹ کی مذکورہ بالامعلومات کواپ ڈیٹ کروں گا۔

ممبرك دستخط

تاريخ:\_\_\_\_\_

نوٹ: بیہ معیاری درخواست فارم کمپنی سیکرٹری یا کمپنی کے انڈیپیڈنٹ شیئر رجسڑ ار، کسی کے بھی درج ذیل پتے پر بیجیجا جا سکتا ہے۔

### <sup>س</sup>مپنی *سیرژ*ی

كرىيىنىڭ ئىڭىل ايىڭەللا ئىڭە پراۋكىش كىيىڭە 9th فلور، سەڭركايو نيوسىنىم، 264 آراپلائىز كراچى 1ى مىل، company.secretary@crescent.com.pk

### چيف ايگزيکڻو،

ميسرزكارپ نيك ايسوى ايٹس (پرائيويٹ) کميٹڈ انڈ يپپڈنٹ شيئر رجرط ارآف کرينٹ اسٹيل اينڈ الائيڈ پراڈ کٹس کميٹڈ 503-E ،جو ہرٹاؤن، لاہور ای ميل: info@corptec.com.pk

## FORM FOR VIDEO CONFERENCE FACILITY

#### The Company Secretary/Share Registrar,

I, We	, of	, being the registered shareholder(s) of
the company under Folio No(s)	/ CD	C Participant ID No
and Sub Account No	/CDC Investor	Account ID No., and holder of
Ordinary Shares, hereby request for	video conference facility	at for the Annual General
Meeting of the Company to be held	on 28 October 2020.	

Date: \_\_\_\_\_

Member's signature

#### Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

#### Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

#### Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

كريسنت اسثيل ايند الائيد براد كش لميشد ای- فارم برائے ویڈیو کانفرنس سھولت

### دی کمپنی سیکرٹری اشیئر رجسڑار،

/ تى ڈى تى پارٹيسىپنىڭ ID نمبر	عام حصص فوليونمبر( نمبرز)	الا/ والے، میں/ہم حامل	یخلق رکھنےوا
ز) کی حیثیت سے 28 اکتوبر 2020 کومنعقد ہونے والے کمپنی کے	کے خت کمپنی کے رجسٹر ڈشیئر ہولڈر( ہولڈر	ی ڈی تی انو یسٹرا کاؤنٹ Dانمبر	اورسباكاونٹ نمبر
	ناہوں/ کرتے ہیں۔	میں ویڈ یو کا نفرنس سہولت کی درخواست کرت <sup>۔</sup>	سالانہ اجلاس عام کے لیے

ممبركے دستخط

تاريخ:\_\_\_\_\_

نوٹ: بیہ معیاری درخواست فارم کمپنی سیکرٹری یا کمپنی کے انڈیپینڈنٹ شیئر رجسڑار کسی کے بھی درج ذیل پتے پر بھیجاجا سکتا ہے۔

سم**ینی سیرژی** کر بیدنٹ اسٹیل اینڈ الائیڈ پراڈ کٹس لمیٹڈ 9th فلور، سڈکوایو نیوبینٹر، 264 آرا بے لائنز کراچی ای میل:company.secretary@crescent.com.pk

چيف ايگزيکڻو،

ميسرزكارپ ئيك ايسوى ايٹس (پرائيويٹ) لميٹڈ انڈ يپيڈ نٹ شيئر رجٹرارآف كرينٹ اسٹيل اينڈ الائيڈ پراڈ کٹس لميٹڈ 503-E ،جو ہرٹاؤن، لاہور الى ميل: info@corptec.com.pk



www.crescent.com.pk