Crescent Steel & Allied Products Limited

crescent.com.pk

VISIONS FOR THE FUTURE

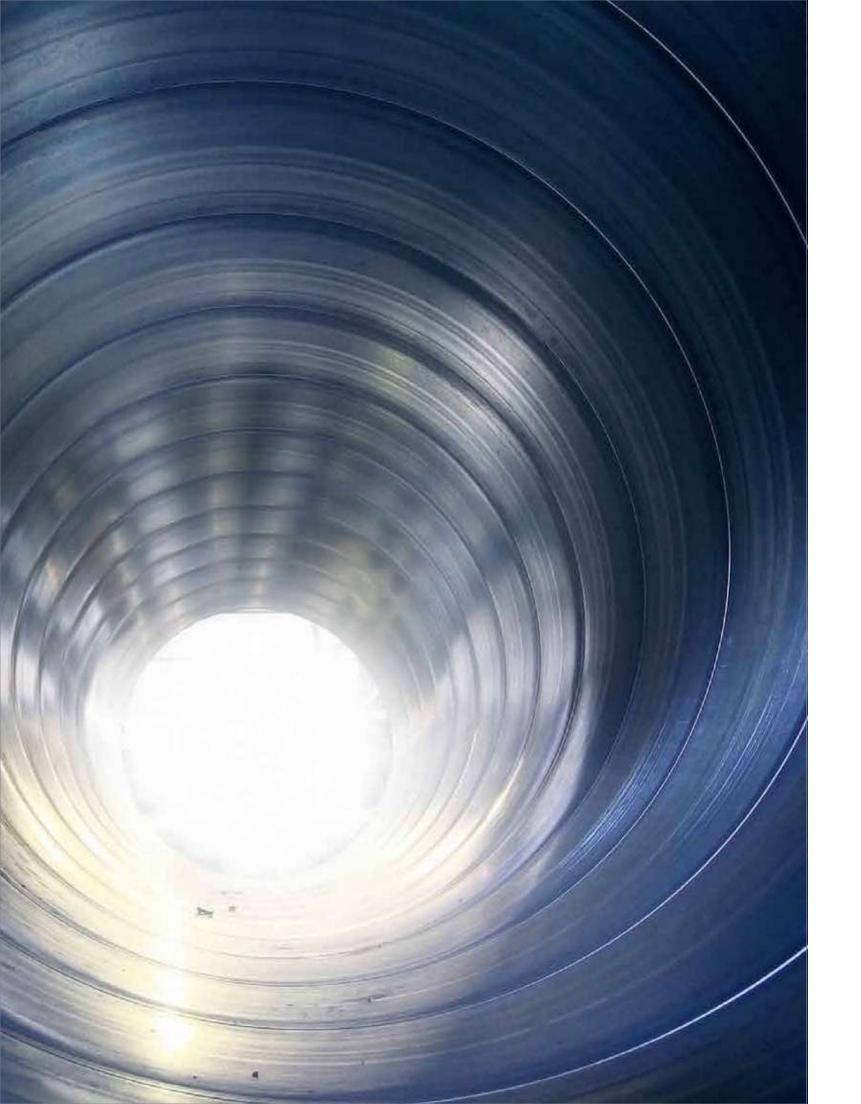
ANNUAL REPORT 2018

DCIP/THE D'HAMIDI PARTNERSHIP:DES



ABOUT THE COVER

Visions for the Future, Crescent Steel's theme for this year's annual report, is one part reflective and one part inflective. It is reflective because it gives us occasion to evaluate, measure and gauge the past year's productivity and financial performance. It is inflective because it allows us to use these benchmarks to create even greater value for our customers, shareholders and our brand's stakeholders. We have translated these cues into a visual representation that leverages everyday objects and repurposes their circular elements with our steel pipes. Just our way of melding our past with a future that's just waiting to happen.



CONTENTS

COMPANY INFORMATION

| Vision, Mission Core Values Key Performance Indicators | 06 08 09 |
|--|----------------|
| Our Governance | 10 |
| Mechanism for Providing Information | |
| and Recommendation to the Board | 13 |
| Corporate Strategy | 14 |
| Our History (1983-2018) | 18 |
| Objectives and Key Performance | |
| Indicators for FY19-FY21 | 20 |
| Our Footprint | 22 |
| Company Profile | 23 |
| Company Information | 25 |
| Awards and Accolades | 28 |
| Group Structure | 29 |
| Management Structure of the Company | 30 |

CORPORATE GOVERNANCE

| Board of Directors | |
|---------------------------------------|--|
| Board of Directors and its Committees | |
| Management Committees | |
| Report of the Audit Committee | |
| Statement of Compliance | |
| People | |
| Information Capital | |

DIRECTORS' REPORT

| Review Report by the Chairman | 56 |
|--|----|
| Message from the Chief Executive Officer | 58 |
| Director's Report | 62 |
| Director's Report (Urdu) | 72 |
| Financial and Operational Performance | 73 |
| Quality | 76 |
| Challenges and Initiatives | 77 |
| Risk and Opportunity Report | 79 |
| Health, Safety and Environment | 86 |
| Corporate Social Responsibility | 87 |
| Contribution to National Exchequer | |
| and Economy | 91 |
| - | |
| | |

COMPANY PERFORMANCE

| Statement of Value Addition | 94 |
|---|-----|
| Summary Data and Performance Indicators | 95 |
| Vertical Analysis | 99 |
| Horizontal Analysis | 100 |
| DuPont Analysis | 101 |
| Key Operating and Financial Data | 102 |
| Quarterly Analysis | 106 |
| Comments on Six-Year Balance Sheet | 107 |
| Comments on Six-Year Profit and Loss | 109 |
| Ratio Analysis | 111 |
| EVA and FCF | 112 |

SHAREHOLDER'S INFORMATION

| Stakeholder Engagement Approach | 116 |
|--|-----|
| Shareholders Information | 117 |
| Share Price Sensitivity Analysis | 119 |
| Pattern of Shareholding | 120 |
| Categories of Shareholding | 121 |
| Notice of 33rd Annual General Meeting | 123 |
| Notice of 33rd Annual General Meeting (Urdu) | 129 |

FINANCIAL STATEMEMENT

| UNCONSOLIDATED FINANCIAL STATEMENTS | |
|--|-----|
| Review Report to the Members | 132 |
| Auditors Report to the Members | 133 |
| Unconsolidated Balance Sheet | 138 |
| Unconsolidated Statement of Profit or Loss and | |
| other Comprehensive Income | 140 |
| Unconsolidated Cash Flow Statement | 141 |
| Unconsolidated Statement of Changes in Equity | 142 |
| Notes to the Unconsolidated Financial Statements | 143 |
| | |
| CONSOLIDATED FINANCIAL STATEMENTS | |
| Directors Report Consolidated | 212 |
| Directors Report Consolidated- Urdu | 214 |
| Key Performance Indicators | 215 |
| Statement of Value Addition | 216 |
| Performance Indicators Consolidated | 217 |
| Vertical Analysis Consolidated | 221 |
| Horizontal Analysis Consolidated | 222 |
| Comments on Consolidated Analysis - Six Years | 225 |
| Key Operating and Financial Data | 226 |
| Auditors Report to the Members | 231 |
| Consolidated Balance Sheet | 236 |
| Consolidated Statement of Profit or Loss | |
| and other Comprehensive Income | 238 |
| Consolidated Cash Flow Statement | 239 |
| Consolidated Statement of Changes in Equity | 240 |
| Notes to the Consolidated Financial Statements | 241 |
| Glossary/List of Abbreviations | 313 |
| Form of Proxy | 315 |
| Form of Proxy (Urdu) | 316 |
| Consent form for Electronic Transmission | |
| of Annual Report and Notice of AGM | 317 |
| Consent form for Electronic Transmission | |
| of Annual Report and Notice of AGM (Urdu) | 318 |
| Standard Request form for Hard Copies | |
| of Annual Audited Accounts | 319 |
| Standard Request form for Hard Copies | |
| of Annual Audited Accounts (Urdu) | 320 |
| E-Dividend Form | 321 |
| E-Dividend Form (Urdu) | 322 |
| Form for Video Conference Facility | 323 |
| Form for Video Conference Facility (Urdu) | 324 |
| | |

NAVIGATING THE FUTURE

COMPANY INFORMATION



VISION

• To excel across all our operations and deliver sustainable value to all stakeholders.

MISSION

- Grow and enhance company value, and pursue new growth opportunities.
- Maintain cost and quality leadership in an internationally competitive environment.
- Promote best use of human talent in a safe environment as an equal opportunity employer.
- Conduct business as a responsible corporate citizen and to seek and support local communities in areas where we operate.
- Contribute towards an educated Pakistan.



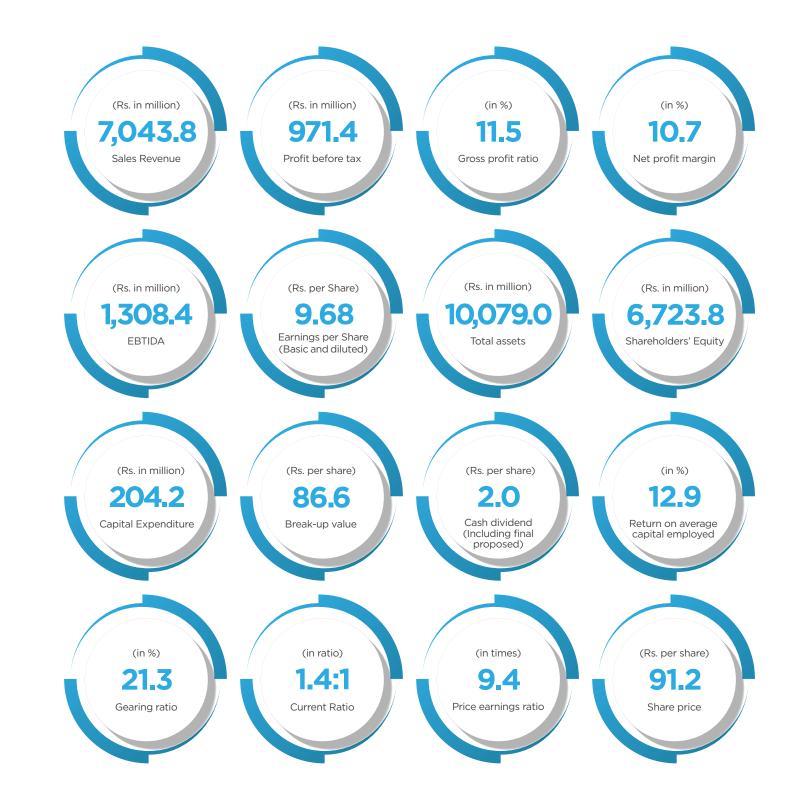
CORE VALUES

Our core values are at the heart of our business because they define who we are, how we work, what we believe in and what we stand for. Our core values set out how we act and how we expect to be treated as part of Crescent Steel.

Being ethically CONSISTENTLY unyielding and **DOING THE INTEGRITY RIGHT THING** conduct business. To build a better, stronger **ACTING WITH OWNERSHIP STEWARDSHIP** organization. value through LEVERAGING **CUSTOMER RELATIONSHIPS** FOCUS to internal and FOR PERFORMANCE Fostering BUILDING innovation, and **CONTINUOUS** COMPETITIVE **IMPROVEMENT** creativity as **ADVANTAGE** individuals and as teams. SOCIAL RESPONSIBILITY Facilitating social COMMUNITY IS AT THE equity in communities CARE **HEART OF OUR** where we operate. **BUSINESS.**

KEY PERFORMANCE INDICATORS

Based on results of the Company as presented in the Unconsolidated Financial Statements



OUR GOVERNING PRINCIPLES

We conduct our business in a responsible manner and with honesty, and integrity. We also have the same expectations from all those with whom we have relationships. We insist on doing what is right and this sets the tone of our actions and underpins the functioning of our organization and the people we work with. We also insist that all transactions be open, transparent and within the legal framework culminating in responsible financial reporting.

INTEGRITY

Crescent Steel and Allied Products Limited ("CSAPL") does not use bribe as an instrument for any business or financial gain. Employees are not authorized to give or receive any gift or payment which may be construed as such. Employees are also required to avoid engaging in any personal activity or financial interests which would conflict with their responsibility to the Company.

ROLE OF THE BOARD OF DIRECTORS

The Board has a fiduciary responsibility for the proper direction and control of the activities of the Company. This responsibility includes such areas of stewardship as the identification and control of the Company's business risks, the integrity of management information systems and transparent reporting to shareholders. The Board accepts its primary responsibility for the overall control architecture of the Company. However, it recognizes that the internal control system has to be cost effective and that no cost effective system will preclude all errors or irregularities.

The system is based upon written procedures, policies, guidelines, an organogram that provides an appropriate division of responsibility, a programme of internal audit, manning of all key functions by qualified personnel and constant training.

REMUNERATION OF BOARD OF DIRECTORS AND CHAIRMAN

All directors of the Company are Non-Executive except for the Chief Executive Officer. The CEO is paid fixed salary as determined by the Board; performance of CEO is evaluated against approved criteria by the HR & R Committee and recommended to the Board for approval. All the other directors are paid Director's fee for attending board meetings which is also fixed in light of applicable laws and regulations. Further, Chairman of the board is paid honorarium for his services to the Company as approved by the Board.

CODE OF CONDUCT

The Board has adopted a code of conduct for its members, executives and staff, specifying the business standards and ethical considerations in conducting its business.

The code includes:

- Corporate governance
- Relationship with employees, customers and regulators
- Confidentiality of information
- Trading in Company's shares
- Environmental responsibilities

BOARD COMMITTEES

The Board has constituted the following committees:

- Audit Committee
- Risk Management Committee
- Human Resource and Remuneration Committee
- Governance and Nomination Committee

Through its committees, the Board provides proactive oversight in some of the key areas of

business and the performance of CEO. The Board regularly reviews the respective charters of these committees.

AUDIT COMMITTEE

The Audit Committee operates under a charter approved by the Board. The governing charter of the Audit Committee addresses the requirement of the Code of Corporate Governance and includes the requirements of best practices. The Committee is accountable to the Board for the recommendation of appointment of external auditors, directing and monitoring the audit function and reviewing the adequacy and quality of the audit process.

CEO and the CFO are responsible for the accuracy of financial information for inclusion in the annual report; the Committee provides the Board with additional assurance. The Committee also ensures that the Company has an effective internal control framework. These controls include safe-guarding of assets, maintaining of proper accounting records complying with legislation and ensuring the reliability of financial information.

RISK MANAGEMENT COMMITTEE

The Risk Management Committee operates under a charter approved by the Board. The governing charter of the Risk Management Committee to addresses the Company's strategic direction in the management of the Company's business risks, oversight on the establishment and implementation of a risk management framework, reviewing the effectiveness of the risk management framework in identifying and managing risks and internal processes which include but not limited to ensuring the adequacy of risk management policy and infrastructure to facilitate the implementation of action plans for risk management, monitoring and review of all material controls (Financial, operational, compliance), ensuring risk mitigation measures are robust and integrity of financial information is ensured, and reviewing adequacy of risk framework related disclosures.

HUMAN RESOURCE AND REMUNERATION COMMITTEE (HR & R)

The HR & R Committee reviews the human resource architecture of the Company and addresses the requirements of the Code of Corporate Governance.

The Committee has been constituted to address and improve the crucial area of human resource development. Its aim is to assist the Board and guide the management in the formulation of the market driven HR policies regarding performance management, HR staffing, compensation and benefits. The expanded role of the Committee is to review CEO performance and to recommend CEO compensation for the approval of the Board.

Further, the selection, evaluation and compensation of CFO, Company Secretary and Head of Internal Audit is also reviewed and recommended to the Board by the Committee. It is also responsible for consideration and approval of CEO recommendations on selections, evaluation and compensation for key management positions that report directly to CEO.

GOVERNANCE AND NOMINATION COMMITTEE

The role of Governance and Nomination Committee is to assist the Board in the discharge of its function as well as compliance with the Company's governing principles. The Committee takes a leadership role in shaping the code of business conduct (governing principles) in order to keep them in line with international best practices. The committee will also monitor compliance with the Code of Corporate Governance other than those areas which fall under the oversight of the Audit Committee and Human Resource and Remuneration Committee.

The Board has established a mechanism for the evaluation of Board's and Board Committees' performance on the recommendation of the Governance and Nomination Committee. This evaluation is based on the mechanism of self-assessment by the individual Board / Committee members. For this purpose, a toolkit has been designed for assessing Board's / Committees' performance.

Governance and Nomination Committee evaluates the Board's and Board Committees' performance in line with the methodology approved by the Board and recommend the same to the Board for their review and approval.

MANAGEMENT STRUCTURE

The Company has three distinct business units, a Steel Division, a Cotton Division, and an Investment and Infrastructure Development Division. Respective Business Unit Heads are accountable for performance and bottom line of business units. The accounting for these units is done separately in an arm's length manner to arrive at the true profit before tax for each unit. Three business unit heads and four corporate functional heads as defined in the management structure with clear responsibility and authority matrix have direct reporting lines to the Chief Executive Officer. Limits of authority at all levels are clearly defined in our control manual. The Internal Audit function is responsible to monitor compliance with the manual.

The Company also has four directly and indirectly wholly owned subsidiaries:

- CS Capital (Private) Limited
- Crescent Hadeed (Private) Limited
- CS Energy (Private) Limited (Formerly Shakarganj Energy (Private) Limited)
- Solution de Energy (Private) Limited

SERVICE TO SOCIETY

We are committed to be active as responsible corporate citizens. We believe in "giving something back" by addressing issues such as education, healthcare, public safety, environmental health etc. This is also arising from our belief that individual entities when they work together can create powerful synergies and help to improve the

conditions of the society in which they are operating. These principles are not just put forth on paper but we have over the years actively strived to promote issues of education, health and environment. Major portion of our budget for philanthropy and sponsorship is allocated to primary and secondary schooling for less privileged children.

HEALTH, SAFETY AND ENVIRONMENT

At CSAPL we take maintenance of health and safety standards at our plants and offices seriously. We are committed to actively managing health and safety risks associated with our business and are actively working towards improving our procedures to reduce, remove or control the risk of fire, accidents or injuries to employees and visitors. All activities at all our campuses are required to conform to international standards for health and safety certified by ISO 14001 and OHSAS 18001.

We also ensure that our products are shipped in a safe manner complying with the safety standards and legal requirements.

SHAREHOLDERS

The Board aims to ensure that shareholders are informed of all major developments affecting the Company's state of affairs. Information is communicated to the shareholders in the annual report, interim quarterly reports and through information portal of Pakistan Stock Exchange as and when required. The Board encourages the shareholders' participation at the Annual General Meetings to ensure a high level of accountability. The Company's financial statements are available on the Company's website and an officer is designated to answer all shareholders enquiries.

MECHANISM FOR PROVIDING INFORMATION AND RECOMMENDATION TO THE BOARD

Information regarding any matter of concern or recommendation is put forward by the CEO to the respective committees of the board.

FORMAL REPORTING LINE

The prevailing operational structure of the Company consists of various divisions, each of which is headed by a Business Unit Head (BUH). The BUHs are responsible for the performance of the respective division / department and Board Committees have access to BUHs for any information they require pertaining to their respective division. Further information regarding any matter of concern or recommendation is also put forward by the CEO to the respective committees of the Board.

EMPLOYEES

Our employees are encouraged to express their views and forward their suggestions to the management and the Board. We have established several forums for them through which they can give their feedback and ideas regarding the business and the Company. For our employees, suggestion boxes have been installed across our locations and we also have a virtual suggestion box on our dashboard. These suggestion boxes act as a direct line to the CEO. Through this, employees can give their suggestions, grievances and concerns or raise any matter related to the Company, which is reviewed and monitored directly by the CEO. In case, the matter is of a significant nature, the same is addressed in the meetings of the Management Committee. Board of Directors or the relevant Board Committee. The Company also has a Whistle Blowing Policy to enable employees to raise serious concerns to the management regarding the business or Company without fear of repercussions.

An Open House session with the CEO is also held annually with employees, through which they are provided with the opportunity to have a one-on-one meeting with the CEO and express their concerns and suggestions directly to him. These meetings are aimed at capturing free and first-hand suggestions that are useful in refining operations and in improving work environment.

SHAREHOLDERS

Every year the Annual General Meeting of shareholders is called in accordance with the requirements of the Companies Act, 2017 which is attended by CEO, Chairman of the Board and Company Secretary. The interactive session between the Company's management and shareholders allows the shareholders to ask guestions on financial, economic, social and any other issues and also to provide any recommendation. The CEO responds to all such queries and takes necessary actions accordingly.

Moreover, the Company has provided contact details of all the relevant personnel who should be contacted for general and specific gueries on its website: http://www.crescent.com.pk/shareholders-information/

MANAGING CONFLICT **OF INTEREST**

The Company in compliance with the Code of Corporate Governance, annually circulates and obtains a signed copy of Code of Conduct applicable to all its employees and directors, which also relates to matters relating to conflict of interest. Further, the directors are annually reminded of the insider trading circular issued by the Securities and Exchange Commission of Pakistan to avoid dealing in shares while they are in possession of "insider information".

As per the provisions of the Companies Act, 2017, every director is required to provide to the Board complete details regarding any material transaction which may bring conflict of interest with the Company for prior approval of the Board. The interested director(s) do not participate in the discussion neither they vote on such matters.

The transactions with all the related parties are made on arms-length basis and complete details are provided to the board for their approval. Further all the transactions with the related parties are fully disclosed in the annual financial statements of the Company.

CORPORATE STRATEGY

As part of the regular strategy review in 2018, the Crescent Group reviewed, honed and adjusted the corporate strategy to new challenges. The successful corporate strategy ACT H³, which was augmented and revised last year was retained for the next three years.

ACT [Agility, Creativity, Tenacity] H³ [Head, Hands and Heart] represents our increased focus on the way we work. However, the conditions at present do not necessitate any radical change of our long-term targets or corporate strategy. The core targets remain unchanged.

We continue to believe that the engineering sector will remain the engine for economic growth in Pakistan and our strategic focus is geared towards developing a robust engineering sector portfolio.

Our overall objectives are to strengthen our position in Pakistan's engineering industry, maintain and grow as a leading steel line pipe producer for the Pakistan market and to become a leading supplier of integrated line pipe solutions/services in Pakistan.

To do this we have formulated strategic perspectives/maps for different time-frames. The basis is our long-term vision: "To be the leader in every business we do, by delivering sustainable value to all stakeholders" Based on this vision, we are steering the Company with a medium-term strategy focused on the following priorities:

- Improving returns and delivering growth
- Delivering growth and development in natural gas, LNG and water/sewerage management and to bring innovation in construction applications – through our contribution to infrastructure development
- A strong corporate structure to withstand periods of inactivity in core businesses
- Capital management and liquidity

The operational objectives of our strategy, which are based on four perspectives, are a balanced

product offering, strong corporate structure, technological leadership, skills adequacy, and a leading position in the market segments relevant to us, as well as agility, customer focus and community care.

To advance our objective, we plan to pursue the following business strategies:

- Enhance leading position in Pakistan line pipe market and provide value added solutions to help deliver growth in LNG and natural gas transmission upcountry
- Deliver a sustainable national water transmission/ management network
- Enable innovation in construction practices locally by creating a market for piling solutions
- Leverage technical expertise and know how to provide pipeline services, solutions and consultancy
- Review opportunities for participating in regional pipeline projects
- Leverage engineering expertise to build ancillary business lines in the steel long products segment/secondary steel markets
- Strengthen our culture of high performance and continue to asses ourselves with fairness

ENHANCING THE VALUE OF THE ENTITY ON A LONG-TERM BASIS MEANS SUSTAINABLE, LASTING SUCCESS

To enable our people to act on the vision and strategy, we close in on integrated set of objectives and measures, agreed by all business units. These objectives describe the long-term drivers of success for our business. Our managers are all part of the strategy mapping process ensuring that everyone -individuals and teams- understands the long term goal of the Company and that departmental and individual goals remain aligned and clear. Our operational strategy is centered on:

- Enhancing shareholders' value by delivering growth and consistent returns
- Moderate risk exposure and strong, regularly monitored controls
- Observing the law and all rules and regulations in letter and spirit
- Growing responsibly through business acquisitions and organic growth in engineering, energy and food
- Leveraging cost and quality leadership to enhance customers' value maintaining international standards of quality, safety and health
- Leveraging the information system for maximum and efficient business intelligence
- Identifying, retaining, developing and leveraging quality human talent
- Fostering our values
- Enhanced employee engagement
- An educated and skilled Pakistan.
- Working with the communities where we operate with a focus managing the impacts of our operations as well to invest in education, emergency and quality affordable healthcare and a safe, clean and healthy environment that promotes the development of public spaces.

With our businesses set up among diversified sectors like steel industry, power and textile sectors and varied investments in Pakistan's corporate sector, we are positioned well to exploit opportunities as they arise thereby contributing towards our goal of creating maximum sustainable value for our stakeholders. Profitability is essential towards attaining our strategic objectives and the corporate resources are primarily deployed in the achievement of this end. However, we strongly believe that profitable growth should also be responsible growth and this approach lies at the heart of everything that we do.

Our business strategy concentrates on the profitability of business segments and subsidiaries. Going ahead we will keep on working towards growing our current base (steel line pipes, line pipe coatings, steel long products and other core assets) and work towards harvesting gains on strategic investments in power projects. We have made moves to proactively reshape the arrangement of organizations in accordance with our long-term mission of making various, sizeable organizations while reallocating management resources to the most encouraging opportunities. In the meantime, we will refocus on capital and operational expenses to enhance our effectiveness. We are focusing on identifying processes for improvement across all areas, strengthen supply chain management, expand supplier base and improve risk and capital management.

Our market strategy calls for us to accelerate our business development by leveraging our shift towards the engineering sector with the objective to ensure sustainable growth by capturing growth in this sector both locally and internationally.

In order to optimize our offerings, we have structured all new businesses as fully owned subsidiaries. The move is geared towards bringing independent focus to businesses, enhanced monitoring and evaluation, transparency and fostering a culture of greater autonomy and accountability. This will not only enable us to effectively divest in underperforming segments but also to select and strengthen high performing units.

We plan to remain at the cutting edge of technology by upgrading our plants and carrying out regular process innovations. Our strategic direction is geared to achieve capacity enhancements, diversify revenue streams and to deliver value to our customers through product development, manufacturing excellence and supply chain management. We have invested and will continue investing in energy saving equipment and remain committed to reducing and sustainably managing waste.

Our Information Technology strategy is tightly aligned with business goals, and is designed to continuously enhance enterprise value of Crescent Steel, reform administrative procedures and develop operations. We continue to leverage our investment in enterprise resource planning systems for business intelligence to support and enable calculated decision making.

The Human Resource strategy is designed to contribute to our durability by providing our people with good jobs and working environments that maximize their skills and realize the potential of both individual employees and teams. The HR strategy focuses on developing programs to supplement Crescent Steel's policies in a manner that strengthens the organization's human capital, develops a corporate culture, improves working environments and delivers on upholding our values. The HR strategy focuses on acquiring the right people and encouraging lifelong learning among our employees, promoting an interactive environment, improving succession readiness for future leadership, and, fostering a culture of innovation and accountability where people are listened to and assessed with fairness.

The Social Investment and Corporate Social Responsibility strategy integrates our business, environmental and citizenship activities to create shared value. We take pride in supporting our community and are committed to our investment in Pakistan through strategic and targeted contributions to the education, environment and health sectors. By effectively engaging community partners we enhance employee engagement, reinforce our values and regularly measure the impact of our social investments. Our strategic focus is in the following areas:

- An educated and skilled Pakistan
- Emergency medical services
- Affordable and quality healthcare
- Safety
- Environmental stewardship and advocacy
- Local arts
- Pakistaniat (Citizenship)

The strategy for our investment portfolios broadly remains the same – our portfolios provide necessary buffer for liquidity and are free of leverage; we intend to remain invested over the long term on the back of strong growth expectations over the medium-long term. Looking ahead we expect the KSE-100 to remain volatile, providing modest returns over the short-medium term. We have taken measures to protect our trading portfolios against anticipated capital erosion. Business continuity and effective financial management are driven by adequate gearing, real-time funds forecasting and reasonable returns from supplemental investments. We enjoy strong relationships with key lenders and maintain a healthy rating through JCR-VIS. Transparency in both financial and non-financial performance and a credible management with good standing in society, helps gain access to capital from shareowners and lenders as demonstrated most recently with a full subscription to the commercial paper as well as our rights issue and, through incremental credit lines secured for new business projects.

We continue to evaluate investments of long-term strategic importance, including projects: to invest in energy infrastructure of Pakistan; to reduce our energy dependency; to enhance our engineering sector operations; and to fund investments through our own cash flow and assets as liquidity requirements become increasingly vital to our operations. Every year, the Business Strategy Committee reviews and updates the Corporate Strategic Plan in line with major changes to the business environment. This ensures that our core strategic direction is updated and remains relevant at all times.

Expansion opportunities are critically evaluated as they arise. There are no intended divestments as of now and none are foreseen for future.

There are no significant changes in our strategy from last year and the core objectives and KPIs remain same.

Financial and non-financial results are the reflection of achievement of management's objective which are strategically placed to increase the long term wealth of each stakeholder. The said results are properly evaluated against the respective strategic objectives to confirm the achievement.

Over the long-term, our strategy is to be forward-looking, grow responsibly, generate a competitive return on capital and meet our financial and stakeholder obligations. We remain committed to being a world leader in safety and environmental stewardship; improving our quality, cost competitiveness and customer service; and to attracting, developing and retaining a diverse workforce with the talent and skills needed for our long-term success.

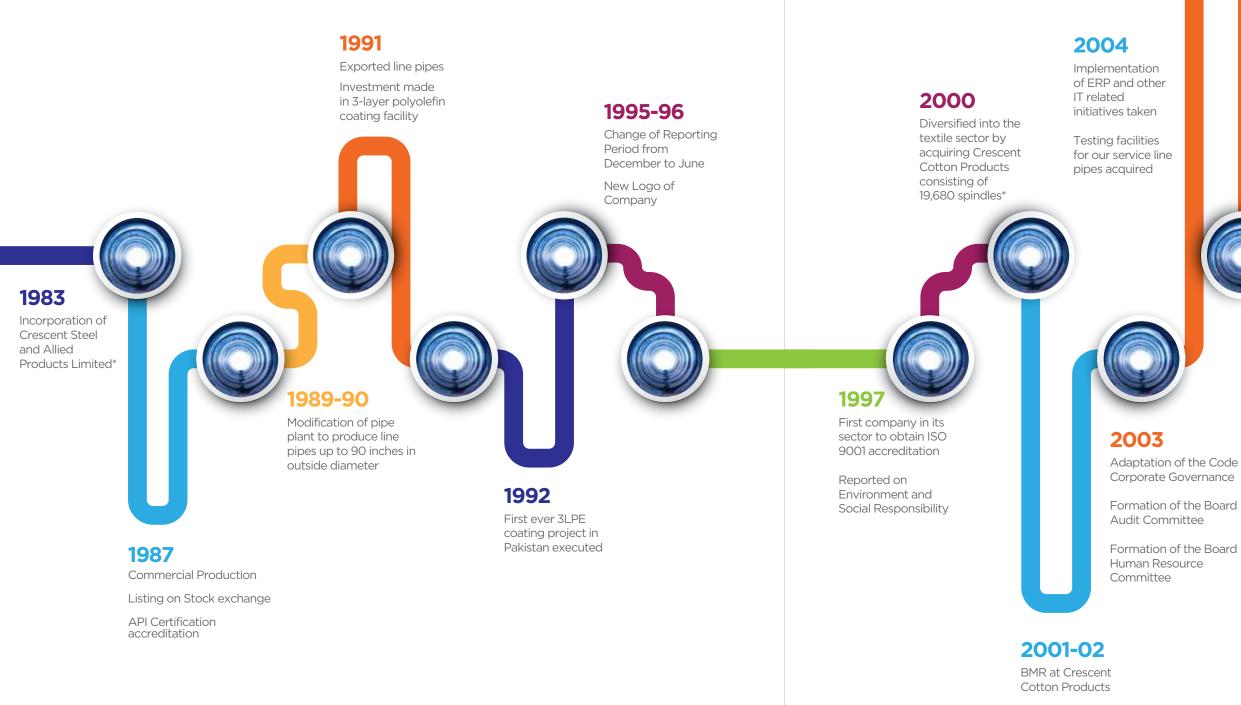
SIGNIFICANT CHANGES IN OBJECTIVES AND STRATEGIES FROM PREVIOUS PERIOD

There is no material change in the Company's objective, strategies and critical performance indicators from the previous year.

RELATIONSHIP BETWEEN ENTITY'S RESULTS AND MANAGEMENT'S OBJECTIVES

Financial and non-financial results are the reflection of achievement of management's objective which are strategically placed to increase the wealth of each stakeholder. The said results are properly evaluated against the respective strategic objectives to confirm the achievement.

OUR HISTORY 1983-2018



2005

Installed fine count unit at Crescent Cotton Products consisting 25,344 spindles*

2006

Pipe manufacturing and coating plant significantly upgraded to produce pipes for cross country pipelines

New spinning mill completed and commenced production

Acknowledged among KSE - Top 25 Companies 2005

First Pakistani Company to acquire oil and gas industry specifics ISO/TS 29001, QMS Certification from API

1st Position Best Corporate Report Awards 2005 (ICAP and ICMAP)

2007

Adaptation of the Code of

Implementation of

Oracle e-business suite initiated

The Investment and Infrastructure Development Division (IID) was carved out as a separate business unit

2009

Oracle e-business suite go-live

SAFA Merit certificate -Best Presented Accouns and Corporate Governance Disclosure Awards 2009

Acknowledged among KSE - Top 25 Companies 2008

2nd Position – Best Corporate Report Award 2008

2008

executed

Port piles work

1st Position - Best

Corporate Report

Award 2007

2011

Upgraded coating plant capacity to 60" making it the only coating plant of this capacity

Migrated entire ERP system to Cloud Infrastructure

Acknowledged among KSE-Top 25 Companies 2010

Machinery enhancement at Crescent Cotton Products

2nd Position-Best Corporate Report Award 2010

2013

Incorporated wholly owned subsidiary Crescent Hadeed (Private) Limited to manufacture steel billets*

High energy efficient motors installed for reducing consumption of energy during production

As a permanent cost reduction and guality assurance measure the Cotton Division was upgraded with production cards

BMR at Crescent Cotton Products

Defined Crescent Core Values

Launched Crescent Communications, an internal communication platform

Developed a sustainability reporting framework

1st Position - Best Corporate Report Award 2012

2nd Prize – Corporate Excellence Award by Management Association of Pakistan

Acquired a 100% stake in Shakarganj Energy (Private) Limited, a bagasse fired thermal generation power plant*

Adapted horizontal and vertical integration in the steel business

ISO 14001 and OHSAS 18001 requirements complied for the first time

2nd Position – Best Corporate Report Award 2009

2012

Acquired 100% stake in CS Capital (Private) Limited*

Steel Division upgraded with state of the art digital control systems and HMI (Human Machine Interface) capabilities

Acknowledged among KSE - Top 25 Companies 2011

BMR at Crescent Cotton Products

1st position for "Best Management and Decent Work Practices" by the Employers' Federation of Pakistan

2nd Position-Best Practices Award on OSH&E (Occupational Safety, Health and Environment) in 7th Employers' Federation of Pakistan

2nd Position-Best Corporate Report Award 2011

2015

Land allocated by Punjab Power Development Board to Solution de Energy (Private) Limited to establish solar power generation facility

Commencement of commercial production of Shakarganj Energy (Private) Limited

Installation of 7,680 compact attachments to enhance efficiency*

Crescent Cotton Products registered as active member of Better Cotton Initiative (BCI)

Received KSE - Top 25 Companies Award for the years 2010, 2011 and 2013

1st Prize - Corporate Excellence Award by Management Association of Pakistan

2nd Position - Best Presented

Annual Report Award 2013 by South Asian Federation of Accountants

3rd Position - 10th Best Practice Award on OSH&E 2014

2017

Record production of 88,110 tons of Mixed-dia bare pipe.

Commissioning of second furnace at Crescent Hadeed (Private) Limited expanding production to 85,000 MT of steel *

Assigned initial entity ratings of 'A+/A-2' (Single A Plus/A-Two) by ICR-VIS

1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2015

3rd position in the Engineering Sector and 3rd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2015 (ICAP and ICMAP)

1st position in the Engineering and Autos Sector and 3rd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2016 (ICAP and ICMAP)

2014

Ground breaking of Crescent Hadeed (Private) Limited

Incorporated Solution de Energy (Private) Limited, a wholly owned subsidiary of Shakarganj Energy (Private) Limited*

Obtained LOI of Solar Power Plant from Puniab Power Development Board by wholly owned subsidiary of Shakarganj Energy (Private) Limited

1st Position-Employer of the Year Award 2012

1st Position – 9th Best Practice Award on OHSAS 2013

2nd Position-Best Corporate Report Award 2013

3rd Best CEO Award 2013

4th Position-Best Sustainability Award 2013

5th Position-Corporate Philanthropy Awards 2012

Rights issued to finance expansion in the line pipe manufacturing unit by adding another SP Line

Installation and commencement of operation by second SP Machine enhancing the installed capacity and product offering*

Record production of 58,202 tons of Mixed-dia bare pipe and coating of 590,738 square meter

Installation of Condensing extraction steam turbine generator of 16.5 MW at Shakarganj Energy (Private) Limited for off-season electricity generation

Commencement of commercial production at Crescent Hadeed (Private) Limited

1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2014

3rd position in the Engineering Sector and 2nd position for Sustainability Report - Best Corporate and Sustainability Report Awards 2014 (ICAP and ICMAP)

2nd in the category of Human Resource Development Employer's Federation of Pakistan's 3rd Employer of the year award of the year 2014

2018

JCR-VIS Credit Rating Company Limited (JCR-VIS) maintained the entity ratings at 'A+/A-2' (Single A Plus/A-Two)

Listed as one of the top 25 Companies for 2016 by the Pakistan Stock Exchange

1st in the Diversified Holdings Sector - South Asian Federation of Accountant's Best Presented Annual Report Awards 2016

Joint second runner up in the Integrated Reporting category-South Asian Federation of Accountant's Best Presented Annual Report Awards 2016

Fifth in the Best Sustainability Report Award 2017

OBJECTIVES AND KEY PERFORMANCE INDICATORS FOR FY19-FY21

| STRATEGIC OBJECTIVES | KEY PERFORMANCE INDICATORS |
|---|---|
| To enhance shareholders' value and offer consistent, competitive returns, by delivering responsible long-term growth | Maximize revenues and maintain cost leadership Enhanced product offering: contribution to national energy landscape, construction solutions, investing in steel long product offerings and making strategic investments in the power and food sectors. Remain invested in blue chip Pakistan corporates through capital market investments for capital appreciation and dividend yields and, to buffer working capital requirements for the group Enhance market share Earnings per Share, Dividend Payout Ratio and ROE |
| Build and maintain a strong corporate structure to withstand periods of inactivity in core businesses and to effectively manage business risks | Diversified streams of revenue Ring fencing risk through a structure where new businesses are independent entities Enhancing focus on unit level performance Optimum gearing Ease of access to capital Regulatory compliance, strong monitoring and controls through independent audit functions No imposition of fines and penalties |
| Build operational agility, be responsive to changing business environment and customer needs by leveraging all forms of capitals | Relationships with business partners including investors, lenders, suppliers, customers and regulatory bodies Providing an environment where people are safe, listened to, where they continue to learn and are assessed with fairness Development of leadership pipeline for key positions Improve customer satisfaction, retention and business development Employee Satisfaction and retention of black belts Optimum utilization of plant and machinery. Sound financial management (capital, liquidity and taxation management). Effective monitoring and control across all business units (internal controls, risk management etc.) Leveraging information systems for decision support Strengthen stakeholder engagement |

STRATEGIC OBJECTIVES

To manage our impacts and to contribute towards an educated and skilled Pakistan, where there is respect for human rights and the rule of law

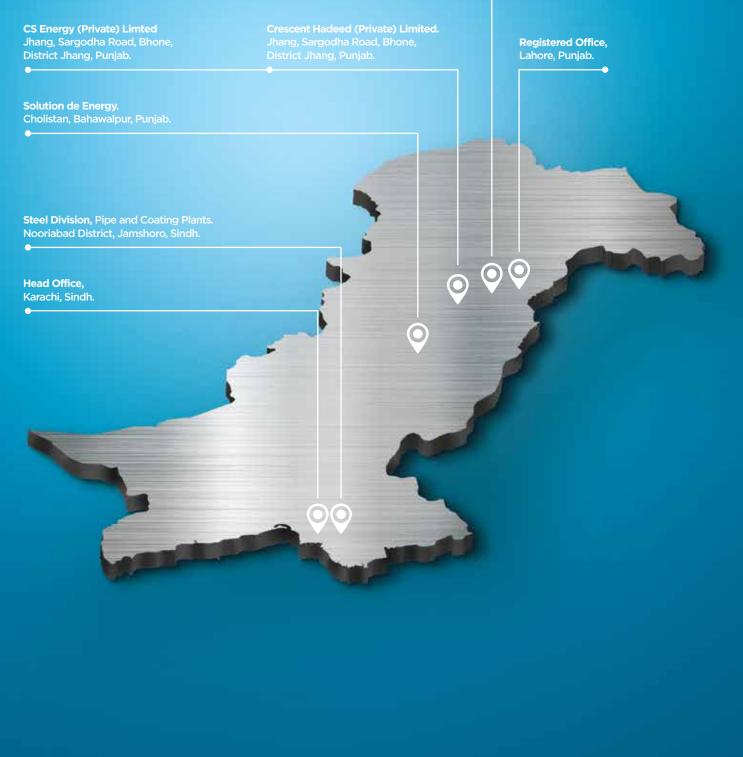
KEY PERFORMANCE INDICATORS

- Impact evaluations for discretionary giving
- Giving towards education and skills learning
- Contribution towards affordable healthcare and emergency medical services
- PCP certification and tax exemption for CSAP Foundation
- Percentage of PBT distributed in donations
- Number of Crescent Scholars and their progress
- Contribution towards programs that promote citizenship values
- Contributing towards public spaces
- Engagement with communities and employees
- Endorsement and recognition from regulators and other authorities
- Strengthened corporate image and community buy in

OUR FOOTPRINT

Cotton Division. Crescent Cotton Products. Jaranwala District. Faisalabad. Puniab.

Shakarganj Engeneering. Samundari Road, Dalowal District,



COMPANY PROFILE

Crescent Steel and Allied Products Limited is a conglomerate listed on the Pakistan Stock Exchange as 'CSAP'. Starting commercial operations with a line pipe manufacturing facility in March 1987, today the company operates businesses in four industry segments - engineering, textiles, capital markets and power - spread over six campuses in Pakistan. The Company operates three divisions and four wholly owned subsidiaries (directly and indirectly). The group structure is illustrated on page 29.

STEEL DIVISION - SPIRAL PIPE PRODUCTION LINE, PIPE COATINGS AND FABRICATION

The Company's Steel Division operates two Helical Seam Submerged Arc Welded Steel Pipe manufacturing lines and an external coating application line at Nooriabad and, a fabrication facility - Shakarganj Engineering - in Dalowal, Faisalabad. The Pipe Plant manufactures high quality steel pipes in the diameter range of 8" -120" (219 mm - 3,048 mm) in wall thickness from 4 mm – 25 mm up to lengths of 40 feet per pipe and material grades up to API 5L X-100. The unit has authorization to use API monogram of the American Petroleum Institute (API) - the highest international standard accredited for quality of steel line pipe in the Oil and Gas Sector and also continues to retain the ISO 9001 certification.

The Coating Plant is capable of applying various flow efficient and corrosion protection coatings such as Multilayer Polyolefin and Polypropylene coatings, Single Layer Fusion Bonded Epoxy coatings, Liquid Epoxy coatings and High Temperature Heat Shrink Tape coatings on steel pipes ranging from 4" - 60" (114 mm - 1,524 mm), tape coatings on pipe diameter above 60" (1,524 mm) and internal epoxy coatings on diameters ranging from 8" - 60" (219 mm - 1,524 mm).

Crescent Steel is a serious and responsible local line pipe manufacturer that continues to serve as a partner in important national energy projects with demonstrated commitment in terms of quality, experience, financial strength and technical expertise.

The fabrication unit is engaged in fabrication and erection of machinery at par with international

standards and designs, especially for sugar and cement industry. The unit has a wide product fabrication capability and specializes in the manufacture and supply of cane shredders, juice heaters, evaporators, batch and continuous vacuum pans, centrifugal machines, stainless steel spray clusters and multi-jet condensers, perforated plates and vibrio screens, and high voltage transformer tanks.

The unit also has the capability to fabricate and erect machinery used in the secondary steel sector and was leveraged for partial fabrication for a Continuous Caster Machine, girders for overhead cranes and a vibrio feeder to the fully owned subsidiary Crescent Hadeed (Private) Limited.

COTTON DIVISION -COTTON YARN SPINNING UNIT

The Cotton Division comprises of one spinning unit with 19,680 spindles and is located in Jaranwala. The unit operating as "Crescent Cotton Products" (CCP), has a daily production capacity of 385 Bags of high quality cotton/synthetic carded yarn, in counts ranging from 10s to 31s.

CCP is a division of the company but its operating results are shown separately, CCP as a division is registered with Ministry of Textile Industry Pakistan and is a member of International Cotton Association Limited (ICA Limited) and All Pakistan Textile Mills Association (APTMA), CCP produces quality cotton /synthetic yarn with value addition of Slub, Siro and Compact Attachments. CCP is equipped with modern high-tech European and Japanese machinery ensuring a high-quality yarn making process, producing various counts from 10s to 31s and has a notional capacity (based on 20s) of 6.36 million Kgs per annum. The brand is known for high quality and demands a premium.

INVESTMENT AND INFRASTRUCTURE **DEVELOPMENT DIVISION**

The division manages a portfolio of equity investments and real estate. The portfolio is balanced in a way that spreads risk over a diversified spectrum and offers potential for growth as well as dividend yields, while real estate investments are held for rental as well as long term appreciation.

SUBSIDIARY COMPANIES

CS CAPITAL (PRIVATE) LIMITED

CS Capital (Private) Limited is a fully owned subsidiary. The principal activity of the subsidiary is to manage investment portfolios in shares, real estate, commodities and other securities (strategic as well as short term).

CS ENERGY (PRIVATE) LIMITED (FORMERLY SHAKARGANJ ENERGY (PRIVATE) LIMITED)

The company operates as a fully owned subsidiary of Crescent Steel and Allied Products Limited and its primary business is to generate, accumulate, distribute, sell and supply electricity to Crescent Hadeed (Private) Limited and to Distribution companies, as permitted.

Initially equipped with a 15 MW co-generation, thermal generation power plant at Bhone, Punjab, the Unit commenced commercial operations in December 2014. The Unit also employs a 16.5 MW condensing and extraction turbine to process steam during off-season periods to ensure uninterrupted supply to Crescent Hadeed throughout the year. The Generation Plants use bagasse in the combustion process to produce power and processed steam.

SOLUTION DE ENERGY (PRIVATE) LIMITED

Solution de Energy (Private) Limited was incorporated in Pakistan in October 2013 as a fully owned subsidiary of CS Energy (Private) Limited

(Formerly Shakarganj Energy (Private) Limited). The principal activity of the Company is to build, own, operate and maintain a 100MW solar power project.

CRESCENT HADEED (PRIVATE) LIMITED

Crescent Hadeed, a wholly owned subsidiary of Crescent Steel and Allied Products Limited, was incorporated in May 2013 to cater to the growing demand of steel products in line with the vision to organically expand into steel long products business. At present, the Company operates a melt shop (equipped with two induction melting furnaces and a continuous casting machine) with an annual production capacity of 85,000 MT of steel billets in various sizes and a standard length of 6 meters. Billets manufactured by the Company are used by re-rolling mills to manufacture bars and other steel long products for use in the construction and engineering sectors. The Company commenced commercial production in June 2016, and has built a strong market reputation and business partnerships.

POSITION IN THE VALUE CHAIN

As Crescent Steel operates in multiple business segments, it therefore has different positions in the value chain it operates. These positons are discussed in detail in the "Our Business Process" section of Corporate Responsibility Report 2018.

COMPOSITION OF LOCAL AND FOREIGN SUPPLIES

To meet strict quality standards Crescent Steel sources raw materials and spares of the desired guality and specifications from both local and foreign suppliers. Compositions are discussed in detail in the "Our Supply Chain Process" section of Corporate Responsibility Report 2018.

COMPANY INFORMATION

BOARD OF DIRECTORS

Ahmad Wagar Chairman, Non-Executive Director (Independent)

Ahsan M. Saleem Chief Executive Officer and Managing Director

Farrukh V. Junaidy Non-Executive Director (Independent)

Nasir Shafi Non-Executive Director

S.M. Ehtishamullah Non-Executive Director

Sved Zahid Hussain Non-Executive Director

Zahid Bashir Non-Executive Director

COMPANY SECRETARY

Mohammad Fahad

AUDIT COMMITTEE

Farrukh V. Junaidv Chairman, Non-Executive Director (Independent)

Nasir Shafi Member, Non-Executive Director

S.M. Ehtishamullah Member, Non-Executive Director

Sved Zahid Hussain Non-Executive Director

HUMAN RESOURCE AND REMUNERATION COMMITTEE

Ahmad Wagar Chairman, Non-Executive Director (Independent)

* Year of Joining Disclaimer: Other than the position of Chairman and CEO, listings are in alphabetical order.

Ahsan M. Saleem Chief Executive Officer and Managing Director

Nasir Shafi Member, Non-Executive Director

Syed Zahid Hussain Member, Non-Executive Director

GOVERNANCE AND NOMINATION COMMITTEE

Zahid Bashir Chairman, Non-Executive Director

Ahmad Wagar Member, Non-Executive Director (Independent)

Ahsan M. Saleem Member. Chief Executive Officer

RISK MANAGEMENT COMMITTEE

S.M. Ehtishamullah Chairman, Non-Executive Director

Farrukh V. Junaidy Member, Non-Executive Director (Independent)

Zahid Bashir Non-Executive Director

MANAGEMENT TEAM

Ahsan M. Saleem - 1983* Chief Executive Officer and Managing Director

Muhammad Saad Thaniana - 2007* Chief Financial Officer and CEO CS Energy (Private) Limited and Solution De Energy (Private) Limited

Abdul Rouf - 2000* BU Head - Cotton Division Arif Raza – 1985* BU Head – Steel Division

Hajerah A. Saleem – 2012* BU Head - Investments and Infrastructure Development Division and Head of Corporate Affairs and CEO CS Capital (Private) Limited

Hasan Altaf Saleem – 2010* Resident Director and COO Crescent Hadeed (Private) Limited

Iqbal Abdulla – 2014* IT Advisor

Iqbal Zafar Siddiqui – 2008* Head of Supply Chain and CEO Crescent Hadeed (Private) Limited

Mushtaque Ahmed – 1985* Head of Manufacturing – Steel Division

HEAD OF INTERNAL AUDIT

Muhammad Saood - 2017*

AUDITORS

EXTERNAL AUDITORS KPMG Taseer Hadi & Co. Chartered Accountants

INTERNAL AUDITORS BDO Ebrahim & Co Chartered Accountants

LEGAL ADVISOR

Hassan and Hassan, Advocates, Lahore A.K. Brohi & Co., Advocates, Karachi

BANKERS

CONVENTIONAL

Allied Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited Industrial and Commercial Bank of China MCB Bank Limited National Bank of Pakistan Sindh Bank Limited Summit Bank Limited

SHARIAH COMPLIANT

Al-Baraka Bank Pakistan Limited BankIslami Pakistan Limited Dubai Islamic Bank Pakistan

SUBSIDIARIES**

Crescent Hadeed (Private) Limited CS Capital (Private) Limited CS Energy (Private) Limited Solution de Energy (Private) Limited

REGISTERED OFFICE

E-Floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Tel: +92 42 3578 3801-03 Fax: +92 42 3578 3811

LIAISON OFFICE LAHORE

E-Floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Tel: +92 42 3578 3801-03 Fax: +92 42 3578 3811 Email: ejaz.ahmed@crescent.com.pk

PRINCIPAL OFFICE

9th Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi-74200. Tel: +92 21 3567 4881-85 Fax: +92 21 3568 0476 Email: info@crescent.com.pk

PRODUCTION SITES

STEEL DIVISION PIPE AND COATING PLANTS A/25, S.I.T.E., Nooriabad, District Jamshoro, Sindh-73090. Tel: +92 25 4670 020-22, +92 25 4670 055

Email: arif.raza@crescent.com.pk

ENGINEERING UNIT

(Shakarganj Engineering) 17 Kilometer Summundri Road, Dalowal, District Faisalabad, Punjab. Tel : +92 41 2569 825-26 Fax: +92 41 2679 825

CRESCENT HADEED (PRIVATE) LIMITED

59 Kilometer, Jhang Sargodha Road, Bhone, District Jhang Tel: +92 48 6889 210 - 12 Email: iqbal.siddiqui@crescent.com.pk

COTTON DIVISION

CRESCENT COTTON PRODUCTS 1st Mile, Lahore Road, Jaranwala, District Faisalabad. Tel: +92 41 4318 061-65 Fax: +92 41 4318 066 Email: abdul.rouf@crescent.com.pk

POWER PLANT CS Energy (Private) Limited

(Formerly Shakarganj Energy (Private) Limited) 57 Kilometer, Jhang Sargodha Road, Bhone, District Jhang. Tel: +92 48 6889 210 - 12

PUBLIC INFORMATION

Financial analysts, stock brokers, interested investors and financial media desiring information regarding the Company contact. Mr. Mohammad Fahad Company Secretary 9th Floor, Sidco Avenue Centre, 264 R.A. Lines, Karachi-74200. Tel: +92 21 3567 4881-85

Email: company.secretary@crescent.com.pk **SHARE REGISTRAR**

ENQUIRIES CONCERNING lost share certificates, dividend payments, change of address, verification of transfer deeds and share transfers should be directed to Company's Share Registrar. **M/s CorpTec Associates (Private) Limited,** 503-E Johar Town, Lahore. Tel: +92 42 3517 0336-37 Fax: +92 42 3517 0338 Email: info@corptec.com.pk

CORPORATE WEBSITE

To visit our website, go to www.crescent.com.pk.



FINANCIAL STATEMENTS

For Annual Report for the year ended go to http://www.crescent.com.pk/wp-content/uploads/ 2018/10/CSAPL-Accounts-2018.pdf



CORPORATE RESPONSIBILITY REPORT

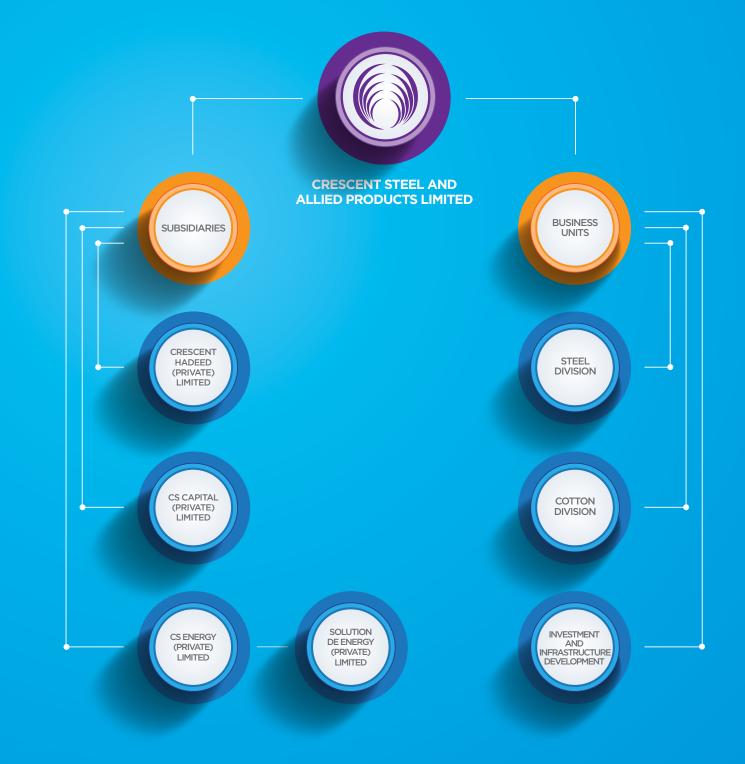
The complete report can be found on: http://www.crescent.com.pk/wp-content/uploads /2018/10/CSAPL-CSR-Report-2018.pdf



AWARDS & ACCOLADES

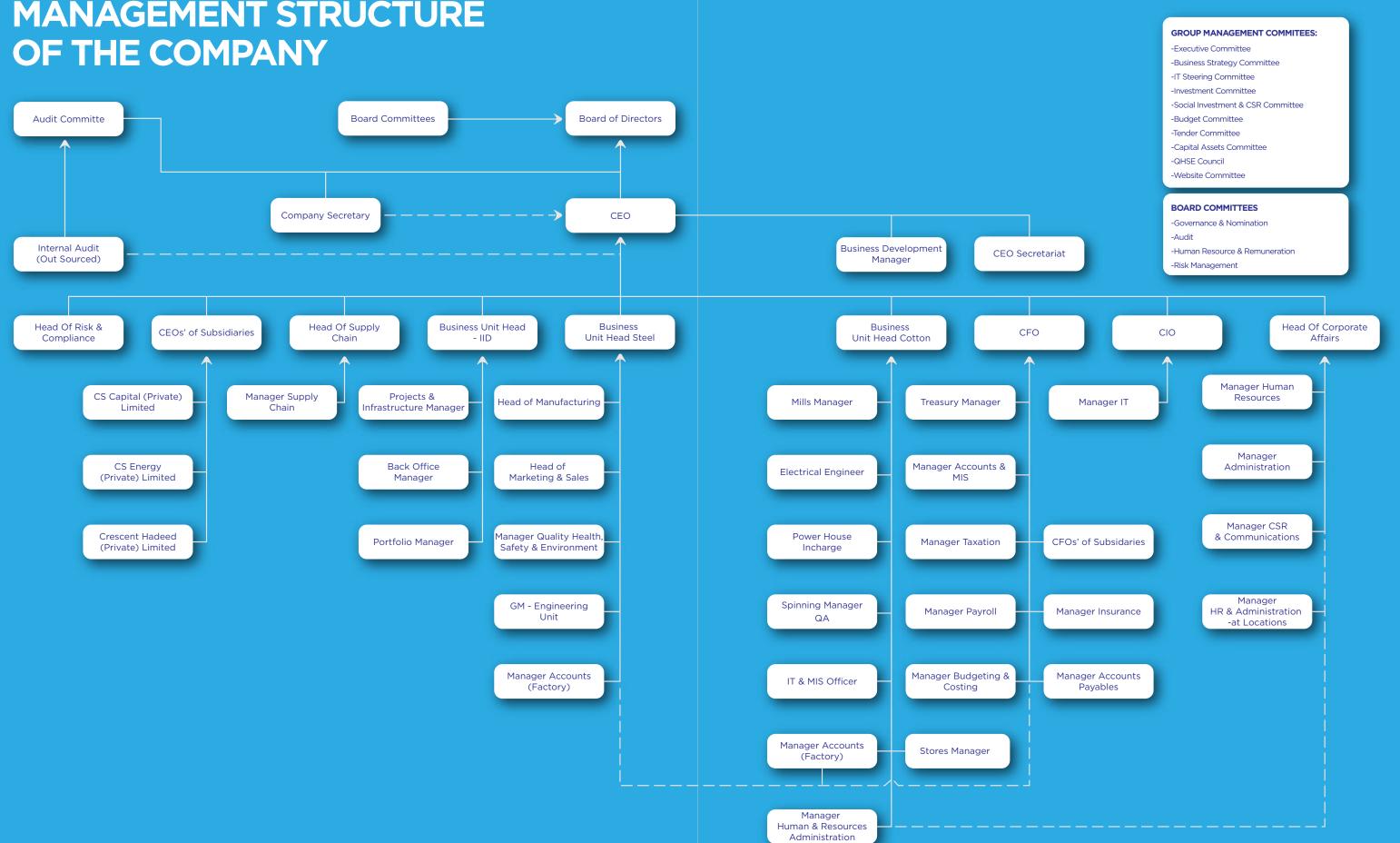
| SUSTAINABILITY REPORT AWARDS (ICAP & ICMAP) | 2017 | Our Sustainability Report for the year 2017 secured fifth position |
|---|------|--|
| SUSTAINABILITY REPORT AWARDS (ICAP & ICMAP) | 2016 | Our Sustainability Report for the year 2016 secured third position |
| ANNUAL REPORT AWARDS (SAFA'S) | 2016 | Our Company was ranked first in the Diversified Holdings Sector and second runner up in the Integrated Reporting category. |
| CORPORATE REPORT AWARD (ICAP & ICMAP) | 2016 | The Annual Report of the Company for the year 2016 secured first position in the Engineering and Autos Sector |
| PSX TOP 25 COMPANIES | 2016 | Our Company was listed as one of the top 25 Companies for 2016 by the Pakistan Stock Exchange |
| CORPORATE REPORT AWARDS (ICAP & ICMAP) | 2015 | The Annual Report of the company for the year 2015 secured third position in the Engineering Sector. |
| ANNUAL REPORT AWARDS (SAFA'S) | 2015 | Our company was ranked first in the Diversified Holdings Sector. |
| SUSTAINABILITY REPORTAWARDS (ICAP & ICMAP) | 2015 | Our sustainability report for the year 2015 secured third position. |

GROUP STRUCTURE





MANAGEMENT STRUCTURE



STEERING THE FUTURE

CORPORATE GOVERNANCE



BOARD OF DIRECTORS



AHMAD WAQAR, 69

Joined Board: 30 January 2012 Chairman (Non-Executive, Independent) Masters in English Literature, MBA (Finance)

Other current engagements:

Principal Advisor to Chairman

* Petroleum Exploration (Private) Limited

Past engagements:

Secretary

- * Revenue Division / Chairman FBR
- * Investment Division / Board of Investment
- * Finance Division
- * Ministry of Petroleum and Natural Resources
- Privatization Commission / Additional Secretary Incharge
- * Ministry of Privatization Commission

Director / Member

- * State Bank of Pakistan
- * United Bank Limited
- * Habib Bank Limited
- * Pak-Kuwait Investment Company
- * Pakistan Telecommunication Company Limited
- * Pakistan International Airline
- * Hydro Carbon Institute of Pakistan
- * Development Institute of Pakistan
- * Pakistan Electronic Media Regulatory Authority
- * Private Power Infrastructure Board
- * Overseas Pakistanis Foundation
- * Ufone

Chairman

- * Government Holdings (Private) Limited
- * Saindak Metals (Private) Limited
- * Pakistan Mineral Development Corporation
- * Government Holdings (Private) Limited

Deputy Auditor General

* Government of Pakistan

Member Finance

* Capital Development Authority

Chief Accounts Officer

* Pakistan Telecommunication Company Limited

Deputy Secretary

* Cabinet Division

Controller / Joint Controller /

Deputy Controller / Assistant Controller * Military Accounts



AHSAN M. SALEEM, 65

Joined Board: 01 August 1983 Chief Executive Officer and Managing Director Masters in Economics

Other current engagements:

Director

- * The Citizens Foundation
- * Pakistan Centre for Philanthropy

Trustee

* Commecs Educational Trust

Past engagements:

Chief Executive

* Shakarganj Limited

Director / Member

- * Central Depository Company of Pakistan Limited (CDC)
- * CDC Trustee Company Limited

Chairman

* Commecs Institute of Business and Emerging Sciences



FARRUKH V. JUNAIDY, 59

Joined Board: 29 January 2015 Director (Non-Executive, Independent) FCA

Other current engagements:

Senior Partner

* Junaidy Shoaib Asad - Chartered Accountants

Director

* Pak Qatar Family Takaful

Past engagements:

Director

- * Karachi Stock Exchange
- * National Clearing Company of Pakistan

Group Chief Financial Officer

* Dewan Mushtaq Group

Partner

* KPMG Pakistan

Company Secretary and

Senior Vice President * Ghandhara Leasing Company Limited

Vice President

* The Institute of Chartered Accountants of Pakistan



NASIR SHAFI, 69

Joined Board: 01 August 1983 Director (Non-Executive) MBA

Other current engagements:

Chief Executive Officer

* Crescent Bahuman Limited

Past engagements:

Director

* The Crescent Textile Mills Limited



S.M. EHTISHAMULLAH, 79

Joined Board: 30 January 2000 Director (Non-Executive) FCA

Past engagements:

Director

- * Agriauto Industries Limited
- * Al-Ghazi Tractors Limited
- * Crescent Leasing Corporation Limited
- * Hinopak Motors Limited



SYED ZAHID HUSSAIN, 73

Joined Board: 01 September 2010 Director (Non-Executive) B.Sc, LLB, MA

Other current engagements:

Director

- * Nishat Mills Limited,
- * Pakistan LNG Terminal Limited

Past engagements:

Chairman

- * Pakistan Industrial Development Corporation
- * State Cement Corporation of Pakistan
- * State Petroleum Refining and Petrochemical Corporation (Private) Limited
- * Oil & Gas Development Company of Pakistan

Managing Director

- * Indus Steel Pipes Limited,
- * Sindh Engineering Limited (Mazda Automobiles)

High Commissioner / Ambassador

- * Kenya**
- ** With accredited assignments of Ambassadorship in Tanzania, Uganda, Rwanda, Krundse, Ethiopia and Eritrea



ZAHID BASHIR, 73

Joined Board: 01 August 1983 Director (Non-Executive) MBA

Other current engagements:

Director

- * Mohd. Amin Mohd. Bashir Ltd
- * Mohd. Amin Mohd. Bashir International (Pvt) Ltd.
- * Premier Insurance Co. of Pakistan
- * Premier Financial Services (Pvt) Ltd.
- * Crescent Powertec Ltd.
- * Ahsan Associates (Pvt) Ltd.
- * Amin Bashir C.G.P.F. & Oil Mills Ltd.
- * Equity Textiles Ltd.
- * Crescent Cotton Mills Ltd.

BOARD OF DIRECTORS AND IT'S COMMITTEES

THE BOARD

The Company has a unitary board structure consisting of seven directors of which two are independent. The Chief Executive Officer is the only executive director on the Board. Crescent gives due consideration to the qualifications and expertise of individuals when deciding on the Board's composition to ensure that a vast range of expertise and experience is represented on the Board in the best interest of stakeholders and the Company.

The Board has formulated policies which it reviews on periodic basis including risk management, procurement of fixed assets, goods and services, investments, borrowings, donations, charitable giving and contributions, whistle blowing, delegation of financial authority, transactions with related parties and transfer pricing, provision for slow moving stores and spares and impairment of assets, Board charter etc. and such policies are implemented and monitored through delegation of duties to four standing committees of the Board: The Audit, Risk Management, Human Resource and Remuneration, and Governance and Nomination Committees.

BOARD COMMITTEES

AUDIT

The Committee comprises of four members who all are Non-Executive Directors, including an Independent Director as Chairman.

The terms of reference of the Audit Committee include the following:

- To provide the Board of Directors ("the Board") with an independent and objective evaluation of the operations, policies, procedures and controls implemented within the Company.
- To provide supplemental assistance and resources to the internal audit department of the Company in order for them to provide the management and the Board of the Company

with an independent, objective evaluation of their operations, policies, procedures and controls.

- To provide the Board with an oversight of the internal audit department in the Company to assure that an effective internal audit function is in place system-wide, which includes a risk based annual and long range audit plan, a reporting mechanism and a quality control plan.
- To provide assistance to the Board in fulfilling their oversight responsibility relating to integrity of the financial statements and financial reporting.
- To review and evaluate procedures established to comply with laws and regulations and to monitor compliance thereof.
- To assess the Company's risk management process including risk related to Financial Statements and Financial Reporting.
- To recommend the appointment of the Internal and External Auditor for the Board's approval.

RISK MANAGEMENT

The Committee comprises of three members who all are Non-Executive Directors, including an Independent Director. The Committee has been constituted to address and improve risk oversight and risk management within the Company.

The terms of reference of the Audit Committee include the following:

- Oversee and recommend the risk management policies and procedures of the Company;
- Review and recommend changes as needed to ensure that the Company has in place at all times a Risk Management policy which addresses the strategic, operational, financial and compliance risks;

- Implement and maintain a sound risk management framework which identifies, assesses, manages and monitors the Company's business risks;
- Set reporting guidelines for management to report to the Committee on the effectiveness of the Company's management of its business risks;
- Review the Company and its subsidiaries' risk profiles and evaluate the measures taken to mitigate the business risks (Risk Register).

HUMAN RESOURCE AND REMUNERATION

The Committee comprises of four members including three Non - Executive and one Executive Director of the Board, Chairman of the Committee is an Independent Director. The Committee has been constituted to address and improve the area of Human Resource Development. The main aim of the committee is to assist the Board and guide the management in the formulation of the market driven HR policies regarding performance management, HR staffing, compensation and benefits, that are compliant with the laws and regulations.

The terms of reference of the Committee includes the following:

- Recommending human resource management policies to the Board.
- Recommending to the Board the selection, evaluation, compensation (including retirement benefits) of the CEO, CFO, Company Secretary and Head of Internal Audit.
- Ensure a proper system of succession planning for top management is in place and the adequacy of the same in the rest of the organization.

- Review the organizational structure and recommend changes, if any, to increase the effectiveness and efficiency of reporting lines and the division of authority and responsibility.
- Review the effectiveness of the recruitment and recommend changes, if any.
- Guide management in development/revision of all employees benefits, policies and rewards.
- Oversee employee development by monitoring HR aspects of organizational learning and development.
- Ensure that the performance management system is achieving its objectives of fairly rewarding employees' performance and is in line with company objectives.

GOVERNANCE AND NOMINATION

The Committee comprises of two Non-Executive Directors and Executive Director of the Board. The role of the Committee is to assist the Board in the discharge of its function as well as compliance with the Company's governing principles. The Committee takes a leadership role in shaping the Company's governing principles in order to keep them in line with International best practices.

It is responsible for the following:

- Monitoring compliance with the Code of Corporate Governance (SECP's and Company's Governing Principles) other than those areas which fall under the oversight of the Audit Committee.
- Advising Directors on Governance principles periodically and changes in the requirements of the Code of Corporate Governance whenever required.

- Reviewing that the key functions of the Company and assignment/responsibilities of main functionaries are consistent with the business objectives.
- Advising the CEO on the adequacy of available skills and expertise for achieving the business objectives.
- Examining the need for additional Board Committees and recommending changes/ modifications in the structure/ functions of the existing Board Committees.
- Evaluating the performance of the Board and its committees.

| Attendance in Meetings | Во | ard | Au | ıdit | | and neration | Goverr and Non | | | isk gement |
|---------------------------|----------|----------|----------|----------|----------|-----------------|-------------------|----------|----------|---------------|
| | Required | Attended | Required | Attended | Required | Attended | Required | Attended | Required | Attended |
| Non-Exective Directors | | | | | | | | | | |
| Mr. Ahmed Waqar | 7 | 7 | - | - | - | - | 2 | 2 | - | - |
| Mr. Farrukh V. Junaidy | 7 | 6 | 4 | 3 | - | - | - | - | 1 | 1 |
| Mr. Nasir Shafi | 7 | 6 | 4 | 4 | 1 | 1 | - | - | - | - |
| Mr. S. M. Ehtishamullah | 7 | 7 | 4 | 4 | 1 | 1 | - | - | 1 | 1 |
| Mr. Zahid Hussain | 7 | 7 | 4 | 4 | 1 | 1 | - | - | - | - |
| Mr. Zahid Bashir | 7 | 7 | - | - | 1 | 1 | 2 | 2 | 1 | 1 |
| Exective Directors | | | | | | | | | | |
| Mr. Ahsan M. Saleem | 7 | 7 | - | - | - | - | 2 | 2 | - | - |

ATTENDANCE IN BOARD AND COMMITTEE MEETINGS

DETAILS OF BOARD MEETINGS HELD OUTSIDE PAKISTAN DURING THE YEAR

No board meeting were held outside Pakistan during the year

MANAGEMENT COMMITTEES

MANAGEMENT COMMITTEE

| Ahsan M. Saleem | Chairperson |
|------------------------|-------------|
| Abdul Rouf | Member |
| Arif Raza | Member |
| Hajerah A. Saleem | Member |
| Hasan Altaf Saleem | Member |
| qbal Zafar Siddiqui | Member |
| Muhammad Saad Thaniana | Member |
| | |

The Committee devises long-term policies and vision for the Company with the sole objective for providing the best returns to shareholders by optimally allocating existing resources. The Committee is also responsible for reviewing the Company's operations on regular basis, establishing and ensuring adequacy of internal controls and, monitoring compliance of key policies. The Management Committee meets on a quarterly basis. Terms of reference of the committee include the following:

- To Prepare, approve and keep an updated long-term plan,
- Provide guidelines to the Business Strategy Committee for medium and short-term tactics,
- Discuss new ideas and new business lines, new product lines, new markets, and / or refer new opportunities and feasible ideas to another committee for refinement,
- Analyse current market situation with a view to maintain sustainable competitive advantage,
- To discuss in detail the plans of the Group and accordingly adjust the policies of the Company to avoid any conflict, and
- Analyse group investment opportunities and refer to investment committee, if required.

BUSINESS STRATEGY COMMITTEE

Ahsan M. Saleem Abdul Rouf Arif Raza Hajerah A. Saleem Hasan Altaf Saleem Iqbal Zafar Siddiqui Muhammad Saad Thaniana Mohammad Yamin Chairperson Member Member Member Member Member Secretary

The Committee is responsible for formulation of business strategy, review of risks and their mitigation plan. Further, the Committee is also responsible for staying abreast of developments and trends in the Industry to assist the Board in planning for future capital-intensive investments and growth of the Company. The Committee meets at least twice a year. The terms of reference include the following:

- To prepare, approve and recommend to the Board a framework of business strategy,
- Develop and approve medium term plan(s) to meet interim objectives and milestone for any long-term project approved by the Executive Committee,
- Review the progress of different new projects of the Company,
- Approve short term goals which will be qualitative and quantitative for different segments of the Company,
- Reviews periodically the targets achieved and revise the operational targets, if required,
- Review allocation of resources to different segments such as investments, core business etc., and
- Gather information of the competitors' business and prepare an updated SWOT analysis of the Company, to be submitted to the Executive Committee.

IT STEERING COMMITTEE

| Ahsan M. Saleem | Chairperson |
|------------------------|-------------|
| Hajerah A. Saleem | Member |
| Iqbal Abdulla | Member |
| Muhammad Saad Thaniana | Member |
| Arsalan Ahmed Siddiqui | Secretary |

The Committee monitors the implementation of IT Strategy on a regular basis. It ensures that CSAPL stays current with the evolving new technologies and Information System Processes. The Committee prepares long-term IT plan including fostering an IT Culture at all levels. Terms of reference of the committee include the following:

- To Guide the IS Department and Management in preparing the IT Strategy of the Company in a cost-effective manner.
- Monitor the implementation of the IT Strategy on a regular basis,
- Ensure that CSAPL stays current with the evolving new technologies and the latest Information System Processes as applicable to the business and growth of the company,
- Provide the basis for preparing long-term IT plans while not losing sight of the immediate goals and objectives,
- Facilitate the promotion of IT Culture in the Company at all levels. This has been done by traditional training interventions including company-wide workshops at all levels, and
- Assist the Board to ensure that the IT vision provided by the Board is manifested in the IT Strategy and its subsequent implementation.

INVESTMENT COMMITTEE

Ahsan M. Saleem Hajerah A. Saleem Muhammad Saad Thaniana Member

Chairperson Member

The Committee helps to maintain a balanced portfolio of investments and maximize returns while keeping risk at a desirable low level. Terms of reference of the committee include the following:

- To determine the sector wise weightage of the portfolio based on market condition,
- Assess and monitor the risk associated to the portfolio, and
- Review the performance of the investment and take decision relating to scrip wise entry and exit.

SOCIAL INVESTMENT AND CSR COMMITTEE

Muhammad Saad Thaniana Abdul Rouf Arif Raza Hajerah A. Saleem Hasan Altaf Saleem Iqbal Zafar Siddiqui Sana Arif

Chairperson Member Member Member Member Member Secretary

The Committee reviews the distribution of charitable contribution in line with Company's Policy for donations, charities and contributions. Terms of reference of the committee include the following:

- To Review and recommend any changes to Company's Policy relating to Corporate Social Responsibility for the approval of BOD,
- Review and recommend the distribution of charitable contribution in line with the Corporate Social Responsibility policy,
- Review and monitor CSR activities, and
- Engage and measure social investments for impact

OTHER COMMITTEES

In addition to the above committees, the Company has also constituted the following committees which work in their respective domains as per approved terms of references:

- Budget Committee
- Tender Committee
- HSE Council
- Capital Assets Committee
- Website Committee

REPORT OF THE AUDIT COMMITTEE

The Audit Committee (the Committee) comprises only of Non-Executive Directors. Details of the Directors are set out in the Board of Directors section of this report. The Chief Executive Officer (CEO), the Chief Financial Officer (CFO), the Internal Auditors and the External Auditors attend Audit Committee meetings by invitation. The Committee meets with the Internal Auditors and the External Auditors with and without the presence of CEO and CFO.

The Audit Committee has concluded its annual review of the conduct and operations of the Company during the financial year ended 30 June 2018, and reports that:

- Four meetings of the Audit Committee were held during the financial year ended 30 June 2018 which were presided by the Chairman, Audit Committee.
- The Audit Committee reviewed the quarterly and annual financial statements of the Company and recommended them for approval of the Board.
- The Board has issued a "Statement of Compliance with the Code of Corporate Governance" which was duly reviewed by the external auditors of the Company.
- Understanding and compliance with Company Code of Business Practice and Ethics has been affirmed by the members of the Board, the Management and employees of the Company, individually. Equitable treatment of shareholders has also been ensured.
- Appropriate accounting policies have been consistently applied. All core and other applicable International Accounting Standards were followed in preparation of financial statements of the Company and consolidated financial statements for the financial year ended 30 June 2018, which present fairly the state of affairs, results of operations, cash flows and change in equity of the Company and its subsidiaries.
- The CEO and the CFO have reviewed the consolidated and unconsolidated financial statements of the company along with Directors'

Report. They acknowledge their responsibility for true and fair presentation of the Company's financial condition and results, compliance with regulations and applicable accounting standards and design and effectiveness of internal control system of the Company

- Accounting estimates are based on reasonable and prudent judgment.
- Proper and adequate accounting records have been maintained by the Company in accordance with the Companies Act 2017 and the external reporting is consistent with Management processes and adequate for shareholder needs.
- The Audit Committee has reviewed and recommended for inclusion on notes to financial statements all related party transactions.
- No cases of complaints regarding accounting, internal controls, audit matters or Whistle Blowing events were received by the Committee.
- The Company's system of internal control is sound in design and has been continually evaluated for effectiveness and adequacy.
- The Audit Committee has ensured the achievement of operational, compliance, risk management, financial reporting and control objectives, safeguarding of the assets of the Company and the shareholders wealth at all levels within the Company.
- The Audit Committee ensured that their statutory obligations and requirements of best practices of governance have been met through a tool-kit developed by the management.
- Closed periods were duly determined and announced by the Company, precluding the Directors, the CEO and Executives of the Company from dealing in Company shares, prior to each Board meeting involving announcement of interim /final results, distribution to shareholders or any other business decision, which could materially affect the share market price of Company, along with maintenance of confidentiality of all business information.

INTERNAL AUDIT

- The Board has effectively monitored the internal control framework through an outsourced Internal Audit function via BDO Ebrahim and Co., Chartered Accountants on full time basis, who are suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- Internal auditors independently review the risks and control processes operated by management. The Internal Audit function has carried out its duties under the charter approved by the Committee. It carries out independent audits in accordance with an internal audit plan which is approved with the Audit Committee before the start of the financial year.
- The internal audit plan provides a high degree of financial and business segment wise coverage and devotes significant effort to the review of the risk management framework surrounding the major business risks.
- Internal audit reports include recommendations to improve internal controls together with agreed management action plans to resolve the issues raised. Internal audit follows up the implementation of recommendations and reports progress to senior management and the Audit Committee.
- The Audit Committee reviews the findings of the internal audits completed during the year, taking appropriate action or bringing the matters to the Board's attention where required.
- The effectiveness of the internal audit function is reviewed and discussed by the Audit Committee on an annual basis. Based on the Committee's review of the performance of the internal audit function, the Committee has recommended to the Board for the appointment of BDO Ebrahim and Co., Chartered Accountants for the financial year 2018-19.
- Coordination between the External and Internal Auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulations.

EXTERNAL AUDIT

- The statutory Auditors of the Company, KPMG Taseer Hadi and Co., Chartered Accountants, have completed their Audit engagement of the "Unconsolidated Financial Statements", the "Consolidated Financial Statements" and the "Statement of Compliance with the Code of Corporate Governance" for the financial year ended 30 June 2018.
- The Auditors have been allowed direct access to the Audit Committee and the effectiveness, independence and objectivity of the Auditors has thereby been ensured.
- The Audit Committee has reviewed and discussed Audit observations with the external auditors for year ended 30 June 2018. Moreover, during the year Management letter for year ended 30 June 2017 was received within 45 days of the date of the Auditors' Report on financial statements as required under the PSX Rule Book; and the Audit Committee reviewed and discussed Management letter with the external auditors and the management.
- The performance, cost and independence of the external auditor is reviewed annually by the Committee.

Based on the Committee's review of the performance of external auditor, the Committee has recommended to the Board reappointment of KPMG Taseer Hadi and Co., Chartered Accountants, as statutory auditors for the year 2018- at the forthcoming Annual General Meeting.

By order of the Audit Committee

Farrukh V. Junaidy

Chairman, Audit Committee 30 July 2018

STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017

Crescent Steel & Allied Products Limited

For the year ended 30 June 2018

The Company has complied with the requirements of the Regulations in the following manner:

- The total number of male directors is Seven. Appointment of female director is under consideration.
- 2. The composition of Board is as follows:
 - a) Independent Directors:
 - Mr. Ahmad Waqar (Chairman) Mr. Farrukh Viqaruddin Junaidy
 - b) Other Non-executive Directors:
 - Mr. Nasir Shafi Mr. S.M. Ehtishamullah Mr. Zahid Bashir Mr. Zahid Hussain
 - c) Executive Director: Mr. Ahsan M. Saleem (Chief Executive Officer)
- 3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this Company (excluding the listed subsidiaries of listed holding companies, where applicable).
- 4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations.

- 7. Meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
- 8. The Board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 9. 5 out of 7 Directors of the Company were exempted from the requirement of Director's Training Program by virtue of minimum of 14 years of education and 15 years of experience as director of a listed company. One Director was specifically exempted by the SECP from the requirements of Director's Training Program because of his other experience. Remaining one director of the Company has obtained certification under Directors' training program conducted by the Pakistan Institute of Corporate Governance.
- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
- 11. The CEO, and the CFO have duly endorsed the financial statements before approval of the Board.
- 12. The Board has formed committees, comprising of members given below:
 - Audit Committee: Mr. Farrukh Viqaruddin Junaidy - Chairman Mr. Nasir Shafi Mr. S.M. Ehtishamullah Mr. Zahid Hussain

- b) HR and Remuneration Committee
 Mr. Ahmad Waqar Chairman
 Mr. Ahsan M. Saleem
 Mr. Syed Zahid Hussain
 Mr. Nasir Shafi
- Governance and Nomination Committee
 Mr. Zahid Bashir Chairman
 Mr. Ahmad Waqar
 Mr. Ahsan M. Saleem
- d) Risk Management Committee

Mr. S.M. Ehtishamullah - Chairman Mr. Farrukh Viqaruddin Junaidy Mr. Zahid Bashir

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 14. The frequency of meetings of the committee were as per following:

a) Audit Committee:

Meetings of the Audit Committee were held four times during the year, once every quarter prior to approval of interim and final results of the Company and as required by the Code.

b) HR and Remuneration Committee

Meeting of the HR and Remuneration Committee was held once during the year as required by the Code.

- c) Governance and Nomination Committee Meetings of the Governance and Nomination Committee were held twice during the year.
- d) Risk Management Committee After constitution in January 2018, meeting of the Risk Management Committee was held once during the year.
- 15. The Board has outsourced an internal audit function to BDO Ebrahim & Co., Chartered Accountants, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.

- 16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 18. The Company has continued to present the details of all related party transactions before the Audit Committee; and upon recommendation of Audit Committee, the Board reviews and approves the same. The definition of related party used is in accordance with repealed Companies Ordinance, 1984 and applicable financial reporting frame work as the regulations under Section 208 of the Companies Act, 2017 have not yet been announced.
- 19. We confirm that all other requirements of the Regulations have been complied with.

AHMAD WAQAR Chairman

PEOPLE

Performing competitively in the evolving business landscape requires empowered and competent people working safely together across Crescent Steel. We strive to recruit and develop our people with an aim to organize our business effectively. We understand that positive attitude, strong skills and creative abilities of our people will create value by enabling greater organizational performance and productivity and that our people are essential to meeting our strategic goals. Our aim is to align the aspirations of our people with those of the Company, encouraging a performance-oriented culture and a place where people love to work. At June 30, 2018, we employed 866 people, compared with 590 at June 30, 2017, and 966 at June 30, 2016. The increase in 2018 is on account of Cotton Division operations which had been closed during 2017 and resumed during fiscal year 2018.

During the year, we employed an average of 866 people, shown by geographical region in the table below.

| | Group Headcount | | Company Headcount |
|------|-----------------|---------------------|---------------------|
| | Region | Number of Employees | Number of Employees |
| 2018 | Sindh | 256 | 256 |
| 2016 | Punjab | 610 | 514 |
| | Total | 866 | 770 |
| 2017 | Sindh | 390 | 390 |
| 2017 | Punjab | 200 | 100 |
| | Total | 590 | 490 |
| 2016 | Sindh | 379 | 379 |
| 2016 | Punjab | 587 | 514 |
| | Total | 966 | 893 |

COMMUNICATION AND ENGAGEMENT

We strive to develop an open and effective environment of communication for our employees where they are given an opportunity to express their ideas, where they feel listened to, valued and respected.

We have various mechanisms of strengthening communications and engagement. The standard channels include a physical suggestion box at all our location as well as an electronic suggestions box on the Company intranet, the electronic mailer and, the Quarterly Newsletter, Monthly performance summaries and bulletins. The Company also holds Open House sessions with the CEO at the Head Office and the Nooriabad Campus. These sessions allow people to meet the CEO wither individually or in groups of two to share ideas, concerns or to just introduce themselves and have a chat. In the past Open House has been a key driver of process improvements at Crescent Steel.

We also conduct targeted focus groups to address communication gaps or identify pain points whenever the need arises; we have conducted these in the past for our corporate core values and on the results of our Employee Satisfaction Survey, among others. During the year we also conducted investor awareness sessions for employees, encouraging them towards better management of personal finances. We continue to engage staff in various citizenship activities that run alongside our philanthropic CSR initiatives.

WHISTLE BLOWING

Crescent Steel is committed to high standards of ethical, moral and legal business conduct. In line with this commitment, and our commitment to open communication, a whistle blowing policy is in place for employees to raise concerns without reprisals or victimization for whistle blowing.

The whistle blowing framework covers the following:

- Incorrect financial reporting;
- Unlawful activity;
- Activities that are not in line with Company's policies, including the Code of Conduct; or
- Activities, which otherwise amount to serious improper conduct.



INVESTOR RELATIONS AND GREIVANCE REDRESSAL

Investor grievances are addressed through our Company Secretary's office. Investors can lodge queries or complaints regarding information they require or for non-receipt of any right available to them directly to the Company Secretary through the contacts available on our website. A strong investor relations function enables us to provide efficient services to investors and to effectively address and redress the grievances of the investors in a timely manner and, to manage recurrences.

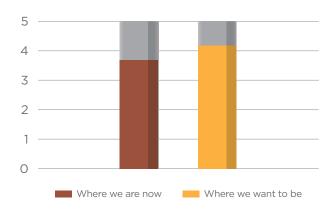
VOICE OF EMPLOYEES: EMPLOYEE SATISFACTION SURVEY

Our annual Employee Satisfaction Survey (ESS) is key for us in determining what matters to our people and, to the business. It provides us with the intelligence essential to our strategy of building better, happy, more productive workplaces.

In 2018, our overall employee satisfaction index was 3.7 (2017: 3.5). Strong scores were registered for our brand, strategy, values and culture, with particularly positive results on quality of management, policies, governance and ethics.

As with every survey in the past major area of concern included compensation – we have however benchmarked compensation of all key positions through a comprehensive salary survey carried out by HRSG and have found that we are at par or above market compensation across all critical positions. A focus group on the survey findings will be carried out during fiscal year 2019.

EMPLOYEE SATISFACTION INDEX



DIVERSITY AND INCLUSION

As approved by the board we are committed to providing equality of opportunity and creating a rewarding workplace for all employees. Increasing female representation, especially in management level roles, is an ongoing priority, however, we are working to increase the number of female applicants and this year on we will start to measure the number of females shortlisted for corporate roles.

As on June 30, 2018, 19% of our employees across our corporate offices were females. 14% of the Executive Management Team, 7% of management roles were filled by women and, 3% of our workforce consisted of minorities. We are developing work practices to accommodate a diverse workforce such as flexible work schedules at our Head Office and we are pleased to see these are being adopted by our people. We go beyond abilities, age, ethnicity, gender and religion to create anenvironment that welcomes all forms of diversity including geographical diversity. Over the last year 95% of new entrants represent rural communities and 84% of our total workforce is from rural Pakistan. We provide equal opportunity in recruitment, career development, promotion, training and reward for all employees. We actively monitor representation of women and minorities in management positions and have talent-development processes to support us in delivering more diverse representation.

TRAINING, DEVELOPMENT AND SUSTAINABILITY

In an ever changing and fast paced corporate world, training and development is an indispensable function. At Crescent Steel, we believe that training is not a cost, but an investment. We have established effective development opportunities for our employees that ensure that our Company is a desirable place to work.



We provide our employees extensive opportunities for learning on the job and focus on off the job in trainings to manage technical and general management skill gaps and, to reinforce our values. External trainings are planned for our people in relation to their job requirement, career development and succession planning. Our approach on talent multipliers rests on four core principles: to lead, coach, drive and inspire. These principles define how we reach our individual and collective potential.



Our talent strategy focuses on critical assignment planning, manager accountability for coaching and mentoring, and a variety of approaches to individual and team learning. We also work to ensure successful leadership transitions, develop the next generation of leaders and grow emerging and diverse talent.

DEVELOPING EMPLOYEES

FROM TRAINEE TO MANAGER

We harness employee strengths, interests and passions to create greater value for the organization. Our hallmark is to systematically link organizational performance and individual development goals in the search for learning opportunities and better ways to work. We support development at all levels – starting from career training through to further development of top management. The aim is to encourage employees in shaping the future direction of their careers by enabling them to gain relevant experience and knowledge. We also have regular career conversations as they serve as a reminder of the organization's commitment to employee learning, which in turn strengthens employee commitment.

TALENT MANAGEMENT

Talent management is carried out annually. Through this exercise, we identify capable individuals and develop them through training, job rotation or through educational activities for them to succeed in decision-making positions at various grades and levels within the organization. A performance development and retention plan is designed for selected candidates. This enables us to identify potential successors and ensures that they are appropriately developed so that they have the skills and experience necessary to step up and fill a key role within the Company when the time arises.

We believe in strong succession planning for key leadership roles at the Company – this has been demonstrated by our ability to groom place our people into key leadership positions like our Business Unit Head and Head of Manufacturing, both of whom joined the Company as graduate engineers.

REWARDS AND BENEFITS

We provide employees with a complete package of total rewards, which go beyond competitive pay to include: support for employees' health and financial security, scholarships for the children of employees and for employees, opportunities to grow, recognition for employees' contributions, and a good working environment.

Our compensation and benefits philosophy is to provide competitive rewards to attract and retain the best talent and foster a sense of ownership in the company. Compensation as part of our total rewards package is an important element that should motivate and inspire employees to strive towards excellence.

We believe in rewarding for performance, so when our employees contribute, they gain.

We want all of our employees to be inspired by the difference they make and the recognition they receive for great results. In addition to basic remuneration, we offer variable - performance based incentives to employees depending on the performance, with which each employee contributes to the Company's success and the performance of the business. Each year, the management shares the company profits, which influences the amount of the variable remuneration - the basis for this is the business unit's key financial results.

With 7 campuses across Pakistan, each location provides for variable health coverage; our manufacturing facilities are equipped with designated fitness centers, provide adequate time off, retirement savings and more.

FIVE VALUES AS BASIS FOR CORPORATE CULTURE

Our values support our vision, shape our culture and reflect what the Company values. They are the essence of the Company's identity, principles and beliefs. They guide the perspective of the organization as well as its actions. Our five values: Integrity, Ownership, Customer Focus, Continuous Improvement and Community Care, define who we are, how we work, what we believe in and what we stand for. These values transform our Company's mission and vision into reality, they are our corporate culture and drive our people's behavior as well as its relationship with its customers, suppliers and shareholders.

INFORMATION CAPITAL

IT GOVERNANCE

IT Governance is an integral part of CSAPL Enterprise governance and consists of leadership, structures, and processes which ensure that CSAPL's IT sustains and extends its impact on business to meet its objectives. We strive to develop an agile IT infrastructure with well integrated systems and resources to streamline operations, add value to business, and enable informed decision making to channel growth. Our IT department is a critical resource which continuously works towards affecting improvements in the Company's business processes.

Our information systems are integrated with manufacturing process to capture real time data for process owner consistently providing business intelligence for structured decision making. Implemented in 2008, our information management system consist of Oracle financials with 13 Modules covering all layers of Financials, Order Management, Inventory, Supply Chain, and Project Management.

IT STRATEGY

Our IT department has a well-defined strategic plan which serves as a guide for IT strategic initiatives over the next three to five years. Crescent Steel's operational agility is dependent on IT operations inputs and how we employ them. Our IT department is a critical resource which continuously works toward affecting improvements in the Company's business processes.

RECORD MANAGEMENT:

Historical records are maintained offsite with adequate access controls. We are working to digitize records and information as far as possible to ensure a sustainable data warehousing and paperless environment. This will not only ensure safety of data, but also offer the advantage of being able to access this information anytime, anywhere.

BUSINESS CONTINUITY MANAGEMENT: DISASTER RECOVERY PLAN

Our Disaster Recovery Plan (DRP) is an action plan devised in advance to prevent breakdown of important Company operations and restoring and restarting them in as little time as possible if they are interrupted by the occurrence of any man-made disaster or due to any natural catastrophe. The data loss and time to recover is measured within the defined concepts of Recovery Time Objective (RTO) and the Recovery Point Objective (RPO).

The Primary Server, housed at a Tier-3 data centre, is a state of the art machine, which has integrated servers, SAN storage, networking and I/O into a single chassis with inbuilt redundancy for each component. The server operates in a clustered virtual mode which ensures a high degree of availability. Backup of all data is a regimented practice with a copy of the backup stored safely at an offsite location.

On occurrence of any untoward event Company IT is fully equipped to initiate DRP response protocols at red alert to ensure full recovery, restoration and restarting of systems without losing any data.

MANAGING THE FUTURE

DIRECTORS' REPORT



REVIEW REPORT BY THE CHAIRMAN



It gives me immense pleasure to present this report to the shareholders of Crescent Steel and Allied Products Limited pertaining to the overall performance of the Board and the effectiveness of its role in attaining the company's aims and objectives. I am pleased to present this report to the shareholders of Crescent Steel and Allied Products Limited on the overall performance of the Board and effectiveness of the role played by the Board in achieving the Company's objectives.

Crescent Steel has implemented a strong governance framework which supports the effective and prudent management of the business and helps drive the long-term success of the Company.

During the year, the Board committees have continued to work effectively. The Audit Committee has focused, in particular, on the management and control of risks throughout the business which is of particular significance in an expanding Company. At the same time, the Human Resource and Remuneration Committee has ensured that the HR policies regarding performance management, HR staffing, compensation and benefits are market driven and are properly aligned with the Company's performance, shareholders' interests and the long-term success of the Company. The Governance Committee has continued to assess the mix of the skills and experience on the Board along with evaluating the Company's corporate governance policies and recommend to the Board such changes as the Committee considers necessary keeping in view the emerging corporate governance trends. As per the new Listed Companies (Code of Corporate Governance) Regulations, 2017, Risk Management Committee was also formed, to assess and mitigate key risks throughout the organization.

The Board as a whole has reviewed the Annual Report and Financial Statements and is pleased to confirm that it considers that the report and financial statements, taken as a whole, are fair, balanced and understandable.

The Board carries out a review of its effectiveness and performance each year after closure of the Fiscal year, on a self-assessment basis. The last such review was carried out on August 28, 2017 for the Fiscal year 2017. Overall effectiveness of the Board was assessed as satisfactory (87.4%). Areas which required improvements were duly considered and action plans were framed. The next review is scheduled for October, 2018. The overall assessment was based on an evaluation of the following integral components:

- Vision, mission and values: The Board members are familiar with the current vision, mission and values and supported them and found them appropriate for the organization.
- 2. Engagement in strategic planning: The Board has a clear understanding of the stakeholders whom the organization is meant to serve including shareholders, customers, employees, vendors and the society in general. The Board has also the strategic vision of how the organization should be evolving over the next three to five years and has identified key indicators for tracking its progress.
- 3. Formulation of policies: The Board has established policies that cover all essential areas of board responsibility and operations of the company.
- 4. Monitor the organization's business activities: The Board is knowledgeable about the organization's current business activities including strengths and weaknesses of each major activitiy and has an effective process for tracking activity/area wise performance.
- 5. Adequacy of financial resources management: The Board is knowledgeable about key aspects relating to managing the financial resources of the Company and provides appropriate direction and oversight on a timely basis.
- 6. Provide effective fiscal oversight: The Board ensures that the budget reflects the priorities established in the annual strategic plan and it complies with regulations governing the audit or independent examination of accounts and considers appropriately all recommendations made in the independent auditor's report and management letter.
- 7. Act as a responsible employer: The Board has created necessary policies in order to ensure that the organization behaves in an

equitable and legal manner towards staff, contractors, vendors and any other individual working on its behalf.

- 8. Relationship between Board and Staff: Roles and Responsibilities of the Board and management staff are clearly defined and understood and climate of mutual trust and respect exists between the Board and the Management.
- 9. Organization's Public Image: The Board members promote positive image of the organization in the community.
- 10. Review of the CEO's performance: The Board assesses the performance of the CEO in a fair and systematic manner and ensures that CEO's pay is properly aligned with the Company's performance, shareholders' interests and the long term success of the Company.
- 11. Board Structure and Dynamics: Size and composition of the Board is adequate to govern the Board procedures and the members are actively engaged in the work of the Board and meets frequently enough to discharge its responsibilities adequately.

On an overall basis, I believe that the strategic direction of the Company for the next three years is on an appropriate path. The processes adopted in developing and reviewing the overall corporate strategy and achievement of the Company's objectives are indeed commendable. These are truly reflected in the current financial results and performance of the Company.

Ahmad Waqar Chairman 31 July 2018

MESSAGE FROM THE CHIEF EXECUTIVE OFFICER



I am pleased to report that despite challenging conditions, we closed the year with a profit before tax of Rs. 971.4 million with a contribution to the national exchequer and economy aggregating Rs. 2.6 billion.

DEAR INVESTORS, CUSTOMERS, PARTNERS, AND EMPLOYEES:

I am pleased to report that despite challenging conditions, we closed the year with a profit before tax of Rs. 971.4 million with a contribution to the national exchequer and economy aggregating Rs. 2.6 billion. The Company EPS for FY18 stood at Rs. 9.68 while total dividend (including final dividend of Re. 1) over FY18 aggregates Rs. 2 per share.

The year kicked off with good activity, however, while our line pipe and steel long product business is competitive and fundamentally strong, they operate in the infrastructure landscape that faced significant disruptions from shifting demands, economic and political instability. Similarly, our capital market investments, also fundamentally strong, are exposed to market shocks, liquidity and local economic and political conditions.

The spiral pipe lines remained idle during the second half of the fiscal year resulted in lower revenues of Rs. 7,043.8 million (FY17: Rs. 10,208.6 million), down 31% YoY. Higher raw material prices and exchange rate volatility caused gross profit margins to fall to 12% (FY17: 18%), however, operating profit margin improved to 17.1% (FY17: 15.5%) primarily due to investment income of Rs. 495 million (FY17: Rs. 246.9 million). Investment Income primarily constitutes dividend income of Rs. 549.3 million from strategic investments.

Over the last 31 years of operations, the book value has increased from Rs. 7.11 to Rs. 86.61, a rate of 8.4% compounded annually (absolute: 1,118.14%). This exceeds national annual GDP growth of 5.8% (compounded annually: 6.5%) for the same period. Our balance sheet is strong at Rs. 10,079 million and helps support our business through difficult years.

Our margins in the core business segment were lower than last year due to various adverse mix effects. Underlying EBIT decreased 23.8% to Rs. 1,202.7 million (FY17: Rs.1,579 million), representing a margin on net sales of 17.1% (FY17: 15.5%). Our underlying EBITDA totaled Rs. 1,308.4 million (FY17: Rs. 1,682 million) at a margin of 18.6% (FY17: 16.5%). Bottom-line, the net result attributable to the Company decreased by 25.7% to Rs. 751.8 million (FY17: Rs. 1,012.4 million), resulting in EPS of Rs. 9.68 (FY17: Rs. 13.04). ROCE declined to 11.7% (FY17: 15.9%) primarily on account of an increase in borrowings as the Company had issued a Commercial Paper to meet anticipated working capital requirements.

Our capital markets segment provided working capital support and cash flow support to our core business. The local bourse, however, remained under pressure due to foreign selling of USD 288 million as well as continued political uncertainty and a weak government, losing 10% during 2018. While the trading portfolio performance stood at -5.88%, dividend income from strategic investments of Rs. 518.1 million enabled a ROI of 9.9%. The division posted a PBT of Rs.464.9 million, contributing Rs. 5.99 to Company EPS.

The company has distributed dividends of Rs. 155.3 million (including proposed final dividend of Rs. 77.6 million) to shareholders as dividends. This is a payout ratio of 20.7% earnings.

The Group bottom line before consolidation adjustments stood at Rs. 610.7 million (FY17: 1,244.7 million); profits from our core business of line pipe manufacturing and coatings eroded by Rs. 360.7 million (FY17: Rs. 157.5 million) due to losses from subsidiary units, Crescent Hadeed (Private) Limited (CHL) and CS Energy (Private) Limited (CSEL) [formerly, Shakarganj Energy (Private) Limited]. Accounting standards require exclusion of dividend income and share of profit from associates, resulting in a group bottom line of Rs. (61.4) million (2017: Rs. 1,187.1 million). On a group basis, underlying EBIT decreased 77.1% to Rs. 411.4 million (FY17: Rs.1.796.6 million). representing a margin on net sales of 4.1% (FY17: 14.6%). EBITDA totaled Rs. 635.7 million (FY17: Rs. 2,008.4 million) at a margin of 6.4% (FY17: 16.3%). This translates into a loss per share of Rs. 0.79 (FY17 EPS: Rs. 15.29). The performance of the subsidiaries is covered separately in this report.

It is not easy to assess the impact from one single year's results. The Company has made capital investments in new business lines that will not pay off immediately.

Having stated some fiscal facts, I would now like to move to operations.

Our engineering expertise enabled us to continue to supply 56,145 tons of quality steel line pipe to energy transmission projects of national importance. We produced and supplied 146 Km of coated linepipe to SNGPL and SSGC for the LNG Loopline Project. This project is part of the LNG import infrastructure supplying energy by providing gas to strategic locations in Punjab and Balochistan. The line pipe manufacturing and coating business buffered shocks to other business units, all of which, although fundamentally strong, faced a challenging operating environment with many disruptions such as exchange rate shocks, new players and political uncertainty.

The Cotton Division continued to face operational challenges; the unit profitability is constrained by the size of operations – however, it continues to absorb its costs and closed the year in green, primarily on the back of gains sale of machinery. We have attempted various strategies to ensure the unit's profitability while we work on plans to shift to an alternate revenue stream.

Our new venture into steel long products, CHL , posted a negative ROE of 31.44%%. Performance from our power plant also remained dull at a negative ROE of 10.52%. Sale of power is directly dependent on the operations of the steel melt shop, the primary customer and consequent on market conditions as well as constrained cash flows, the melt shop was not able to operate at full capacity. Similarly, meltshop operations are dependent on reliable supply of power from CSEL. To address cashflow constraints, CHL managed to secure working capital financing arrangements of Rs. 1,100 million (funded and non-funded). We have also taken measures to improve process and supply chain efficiency at the power plant to ensure margins remain secure. Both units faced challenges in operations and market conditions. Unilateral change of rates by NEPRA from Rs. 13 to Rs. 15 affected the bottom line.

When I look back at 2018, there's no doubt: Crescent Steel had a challenging and difficult year but one with several significant changes. We took actions to move accountability closer to the business, through better risk management practices and by embedding sustainability as a culture. These measures are important to building an entrepreneurial way of working, ensure continuous improvements and promote agility in responding to stakeholder needs. For me, it is important that Crescent Steel is a great company to work for and to own.

I believe that transparency builds trust, and a more socially responsible business model is also a better model for the shareholders longer term. This model gives investors consistency of delivery, where every year we would strive to grow faster than the market and improve stability. We have covered our sustainability performance in more detail in our Corporate Responsibility Report 2018

We are encouraged by stronger local growth prospects, continuity of reforms, improved governance and a focus on infrastructure development. We are aware that fiscal year 2019 will continue to present a challenging operating environment for our businesses. We expect input costs to increase on the back of rising global oil prices, higher cost of funds and at least, at the outset a slower pace in development projects.

We have made a clear prioritization of where we want to grow and have narrowed our focus on those parts of the business where we can leverage our strengths. We continue to invest in an educated Pakistan and strive to ensure that there is no negative impact on the communities where we operate.

I am pleased that we have been able to deliver in these difficult times, and I am hopeful that, while there will be cycles of sluggish demand, we have undertaken to establish strong earnings bases centered on diversified revenue streams and a corporate structure that can overcome a severe environment through various measures, based on a long-term viewpoint.

LOOKING AHEAD

Located at the crossroads of South Asia, Central Asia, China and the Middle East – a regional market with a vast youth population, large and diverse resources, and untapped potential for trade – Pakistan, given its location, size, population and nuclear status, has important strategic geopolitical advantage and development potential. The country is also the launchpad for China's One Belt One Road initiative which is an ambitious road and sea trade route spanning 65 countries connecting Africa, Europe and Central Asia. All these factors make Pakistan attractive for investment and well positioned as a regional trade hub.

The increasing working-age population provides the country with a potential demographic dividend but also with the critical challenge to empower people with knowledge and provide adequate services and jobs. Pakistan faces significant economic, governance and security challenges to achieve durable development outcomes. The lack of reliable energy and water infrastructure, a largely uneducated workforce, persistence of conflict in the border areas and security challenges throughout the country affect all aspects of life in Pakistan and impedes development and economic growth.

On the back of increasing international oil prices, rupee depreciation, spiraling food and commodity prices, Pakistan's economic position deteriorated during FY18, leading rating agencies to downgrade outlook on Pakistan to negative. The country saw a slowdown in activity during the latter half of FY18. This was primarily due to political instability, however, GDP clocked in at 5.8%, the highest in thirteen years, helped by the LSM, Agriculture and Industrial sectors. Additionally, the steady implementation of its reforms program for increased energy availability, higher revenue collections and improved security conditions, as well as development projects under CPEC, helped keep growth rates high despite a worsening economic landscape.

Inflation inched lower, closing the fiscal year at 3.92 percent during FY18, however saw an uptick on a month on month basis during the latter half of the year and is expected to hit 6.5% in FY19.

We operate in a dynamic and competitive environment where new investment in the region is catapulting us into a world of rapid growth, change and competition; likely to force innovation. We see great opportunity to embrace this growth, great opportunity for those of us that will view this from a prism of sustained national security and great opportunity for Pakistani businesses and Pakistan. Local businesses, however, face operational challenges as changes to duty structures affect our ability to protect margins.

We understand that we need to continue to innovate and to ensure we can build our capability in our growth areas. Our business is highly dependent on infrastructure development projects in the energy, construction and water sectors. Development is deeply rooted to society and so demand in this segment fluctuates significantly. Our primary customers in the line pipe segment are state owned monopolies, where business is awarded through tenders and often delays in the tendering process hurt margins. To mitigate this impact, we maintain close contact with key customers and follow progress on planned projects closely.

Multiple projects that have been on the cards are yet to be awarded and are likely to materialize in the medium term. These include the Karachi Bulk Water Supply (K4) project, Thar Coal Power Project and, Islamabad Water Supply Project.

The Federal Budget for FY19 has targeted an aggregate outlay of Rs. 5.9 trillion and allocated Rs. 800 billion to the Public-Sector Development Programme (PSDP). In the immediate short term, the 1,100 km Karachi-Lahore pipeline may trigger demand for pipes and coating applications. The project is valued at Rs. 70 billion, however, is yet to be tendered. We also expect some demand for pipes in the construction segment as the application of steel piles for construction picks up locally.

We have a clear strategy and our focus for the year ahead remains on strengthening our position in the engineering sector with a focus our two engineering sector businesses as we continue to build pathways toward future, sustainable and long-term growth.

In concluding, we maintain a cautious outlook on country performance and given macroeconomic indicators, expect growth to slow down in the immediate short term. Liquidity constraints, higher cost of funds and lacking foreign investor interest is expected to keep capital markets under pressure for at least the first half of the fiscal year; however, this will make markets and future yields more attractive.

The incoming government is also expected to curtail planned development projects, specifically CPEC, and introduce new reforms as promised in their manifesto. This is likely to have a dampening effect on growth

I would like to thank our people for their extraordinary efforts. While this year has presented rewards and challenges alike, we can look to the future with increasing optimism and confidence.

Finally, I would like to recognize and thank our other key stakeholders – our customers, the communities in which we operate, our business partners and particularly you, our shareholders for your ongoing support.

I look forward to your continued support in our collective journey to build a sustainable and value creating enterprise

Hermosalcom

Ahsan M. Saleem Chief Executive Officer 31 July 2018

DIRECTORS' REPORT

The Directors of the Company have the pleasure in submitting their report together with audited financial statements of the Company for the year ended 30 June 2018.

OPERATING RESULTS

| | | 2018 2017 (Rupees in '000) | |
|---|-------------|-------------------------------|-------------|
| Profit for the year before taxation | | 971,403 | 1,391,703 |
| Taxation Charge | | (219,653) | (379,268) |
| Profit after taxation | | 751,750 | 1,012,435 |
| Total other comprehensive income for the year | | (589,853) | 379,591 |
| Unappropriated profit brought forward | | 1,367,569 | 1,363,706 |
| Profit available for appropriation | | 1,529,466 | 2,755,732 |
| Appropriations | | | |
| -Final dividend | 2016-@ 20% | - | (155,265) |
| First interim dividend | 2017-@15% | - | (116,449) |
| Second interim dividend | 2017-@15% | - | (116,449) |
| Final dividend | 2017-@22.5% | (174,673) | - |
| First interim dividend | 2017-@10% | (77,633) | - |
| | | (252,306) | (388,163) |
| Transfer to general reserve | | | (1,000,000) |
| Unappropriated profit carried forward | | 1,277,160 | 1,367,569 |
| Basic and diluted earning per share | | 9.68 | 13.04 |

The Board of Directors of the Company in their meeting held on 31st July 2018 have proposed a final cash dividend for the year ended 30 June 2018 of Re. 1 per share (i.e. 10%) (2017: Rs. 2.25 per share) amounting to Rs. 77.6 million. This is in addition to the first interim cash dividends of Re. 1 per share each (i.e. 10% each) already distributed and recorded in these unconsolidated financial statements; which make a total cash distribution of Rs. 2 per share (i.e. 20%) for the year ended 30 June 2018. The proposed final cash dividend is subject to the approval of the unconsolidated members at the Annual General Meeting to be held on 29th October, 2018. These financial statements do not include the effect of above proposal which will be accounted for in the period in which it is approved by the members.

FINANCIAL AND OPERATIONAL PERFORMANCE BASED ON UNCONSOLIDATED FINANCIAL STATEMENTS

During the year ended 30 June 2018 (FY18) the Company's pre-tax profits stood at Rs. 971.4 million (FY17: Rs. 1,391.7 million). The profits for FY18 were mainly contributed by business generated by the Steel Division and IID Division's dividend income, while the Cotton Division performed above breakeven during the year despite challenging market conditions.

The after-tax profit decreased to Rs. 751.7 million (FY17: Rs. 1,012.4 million) whereas Earning per Share (EPS) for the current year stood at Rs. 9.68 (FY17: Rs. 13.04). Tax charge for FY18 stands at Rs. 219.6 million (FY17: Rs. 379.3 million) includes Rs. 33.9 million (FY17: Rs. 36.6 million) on account of Super Tax levied by the Government.

Company's sales revenue stood at Rs. 7,043.8 million (FY17: Rs. 10,208.6 million); mainly constitutes turnover from Steel Division. The Steel Division posted sales of Rs. 6,136.2 million (FY17: Rs. 8,920.1 million). Cotton Division's sales stood at Rs. 907.6 million (FY17: Rs. 1,288.5 million). Investment income from IID Division amounted to Rs. 495.5 million (FY17: Rs. 246.9 million).

FINANCIAL AND OPERATIONAL PERFORMANCE BASED ON CONSOLIDATED FINANCIAL STATEMENTS

Consolidated pre-tax profits [including the results of the wholly owned subsidiary companies CS Capital (Private) Limited, Crescent Hadeed (Private) Limited and CS Energy (Private) Limited (Formerly Shakarganj Energy (Private) (CSEL) stood at Rs. 147.5 million.

Consolidated loss after tax for the Group for FY18 stood at Rs. 61.4 million resulting in a LPS of Rs. (0.79) as compared to profit after tax of Rs. 1,187.1 million and EPS of Rs. 15.29 last year. Net share of profit from equity-accounted Investees amounted to Rs. 85 million (FY17: Rs. 569.3 million). Other comprehensive income for the year was Rs. 673.9 million (FY17: Rs. 483.2 million) resulting in total comprehensive income for the year Rs. 735.4 million (FY17: Rs. 1,670.3 million).

LIQUIDITY ANALYSIS AND STRATEGIES TO OVERCOME LIQUIDITY PROBLEMS

The management of the Company has years of experience in liquidity management and liquidity management system and tend to maintain a strong liquidity position to ensure availability of sufficient working capital besides identification and mitigation of cash flow risks. . Regular forecasting of cash flows and aging analysis are also carried out to maintain an optimum working capital cycle. Operating cash flows are mainly used for repayment of debt firstly.

STATEMENT ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

- These unconsolidated financial statements, prepared by the management of the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of unconsolidated financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in preparation of unconsolidated financial statements and departure therefrom has been adequately disclosed and explained, if any.

- The system of internal control is sound in design and has been effectively implemented. The system is continuously monitored by Internal Audit and through other such monitoring procedures. The process of monitoring internal controls will continue as an ongoing process with the objective to further strengthen the controls and bring improvements in the system.
- There are no significant doubts upon the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- Details of significant changes in the Company's operations during the current year as compared

to last year and significant plans and decisions for the future prospects of profits are stated in the Chief Executive's Review as endorsed by Board of Directors.

- Key operating and financial data for last six years in summarized form is annexed.
- Information about taxes and levies is given in the notes to the financial statements.
- The number of employees as at 30 June 2018 were 789 (2017: 481).
- Value of Investment of following funds based on the audited accounts are as follows:

| Name of Fund | Value of Investment | Period of Latest Audited Accounts |
|--------------------|---------------------|-----------------------------------|
| Provident Fund | Rs. 188.9 million | 31 December 2014 |
| Gratuity Fund | Rs. 113.2 million | 31 December 2014 |
| Pension Fund | Rs. 370.9 million | 31 December 2014 |
| CCP Provident Fund | Rs. 25.187 million | 30June 2016 |

 During the year seven meetings of Board of Directors and four meetings of Audit Committee were held, whereas two meetings of Governance and Nomination Committee (previously Governance and Evaluation Committee), one meeting of Human Resource and Remuneration Committee and one meeting of newly constituted Risk Management Committee were convened. Attendance by each director is attached separately.

PATTERN OF SHAREHOLDING AND SHARES TRADED

The pattern of shareholding and additional information regarding pattern of shareholding is attached separately.

During the year, Mr. Farrukh V. Junaidy (Director) had acquired 1 share of the company.

Other than that no trading in the shares of the Company was carried out by any other Director, the Chief Executive Officer, the Chief Financial Officer, the Company Secretary, Executives and their spouses and minor children.

DIRECTORS

Election of Directors was held on 29th January, 2018 and a seven member Board including the Chief Executive Officer was elected unopposed whose term of office will expire on 29th January, 2021. Subsequent to Election of Directors, the Board in their 156th meeting held on 29th January, 2018 unanimously appointed Mr. Ahsan M. Saleem as Chief Executive for a further period of three years to 30th January, 2021. No casual vacancy occurred on the Board during the current year.

Further, for the purposes of clause 5.19.11 (f) (xii) of the PSX Rule Book, the Board had set the threshold that Functional Heads of all the Departments of the Company shall be considered as "Executive". The Board has reviewed the threshold and found it satisfactory keeping in view the management structure of the company.

PERFORMANCE EVALUATION OF BOARD OF DIRECTORS AND ITS COMMITTEES

Governance and Nomination Committee has assessed the performance of Board of Directors and its committees based on the established mechanism of self-assessment by the individual Board or committee members, respectively. This was approved by the Board on the recommendation of Governance and Nomination Committee.

CEO's Performance Evaluation

During the year, the Human Resource and Remuneration Committee of the Board carried out the performance evaluation of the CEO for approval by the Board.

The evaluation was reviewed against the following criteria:

- Leadership
- Policy and Strategy
- People Management
- Business Processes/Excellence
- Governance and Compliance
- Financial Performance
- Impact on Society

ABSTRACT UNDER SECTION 213(1) OF THE COMPANIES ACT, 2017

During the year ended 30 June 2018, the Board of Directors has maintained the remuneration of Mr. Ahsan M. Saleem, Chief Executive Officer at Rs. 1,380,000 per month effective from 1st January, 2018. Further, in accordance with company policy, performance incentive of Rs. 8,983,800 was also paid to him. There was no change in other terms and conditions of his appointment. Mr. Ahsan M. Saleem was a director of the Company in addition to being a Chief Executive and was considered as interested in the aforesaid revision of his terms of appointment.

ROLE OF CHAIRMAN AND CHIEF EXECUTIVE OFFICER

The Chairman and the Chief Executive Officer have separate and distinct roles. The Chairman has all the powers vested under the Code of Corporate Governance and presides over Board meetings. The principal role of the Chairman is to manage and to provide leadership to the Board of Directors of the Company. The Chairman is accountable to the Board and acts as a direct liaison between the Board and the management of the Company through the Chief Executive Officer. The Chairman is independent from management and free from any interest and any business or other relationship which could conflict with the Chairman's independent judgement.

The Chief Executive Officer performs his duties under the powers vested by the law and the Board, and recommends and implements the business plans, and is responsible for overall control and operation of the Company.

UNCONSOLIDATED FINANCIAL STATEMENTS

As required under clause 5.6.4(a) of PSX Rule Book, the Chief Executive Officer and Chief Financial Officer presented the unconsolidated financial statements, duly endorsed under their respective signatures, for consideration and approval of the Board of Directors and the Board, after consideration and approval, authorized the signing of unconsolidated financial statements for issuance and circulation. No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year to which this Statement of Financial Position relates and the date of the Directors' Report.

AUDITORS

The auditors, KPMG Taseer Hadi & Co., Chartered Accountants are due to retire in the forthcoming annual general meeting of the company and have offered themselves for re-appointment. The Board Audit Committee and the Board of Directors of the Company have recommended their appointment for shareholders consideration and approval at the forthcoming annual general meeting.

OUTLOOK

Our outlook for fiscal year 2019 is cautious. On the political side, the country has just voted and will likely elect a new government into power. The continuity of structural and policy reforms remains critical to sustained country growth going forward. The country faces a myriad of macroeconomic and security challenges that need to be addressed on a war footing basis.

To tackle the expected gas shortages due to depleting reserves and supplying continuous gas to the power and fertilizer sectors, we expect that the delayed gas infrastructure and augmentation projects will be reviewed and tendered during 2019. These projects were put on a backburner due to the political uncertainty that plagued the country in the second half of 2018. Stepping into 2019 we will begin with supply of 24" coated pipes to SNGPL worth Rs. 1.7 billion. We expect gas pipeline capacity augmentation projects including RLNG-III to be initiated; we also expect some serious work on the K4 water pipeline for Karachi. We expect next year to present operational challenges and a difficult environment, however, our focus remains on booking capacity, even if at marginal costing.

We will continue to strengthen operations to enhance margins in other areas of business, however, we expect costs of business to go up and capital markets to remain lackluster through most of fiscal year 2019.

The Directors endorse the contents of this annual report and they shall form an integral part of the Directors' Report in terms of section 227 of the Companies Act, 2017 and the requirements of the Code of Corporate Governance and the Pakistan Stock Exchange (PSX) Rule Book.

By order of the Board



Ahsan M. Saleem Chief Executive Officer

2 abre som

Zahid Bashir

Director 31 July 2018 ہم کار دبار کے شعبوں میں منافع بڑھانے کے لئے آپریشنز کو شحکم کرتے رہیں گے(تاہم ہمیں امید ہے کہ کار دباری لاگت بڑھے گی اورکیپیٹل مارکٹس مالی سال 2019 کے زیادہ تر عرصہ میں ست رہیں گی)۔

ڈائر یکٹرزاس سالا نہر پورٹ کے مندرجات کی توثیق کرتے ہیں اور بیہ مندرجاتے کمپنیز ایکٹ،2017 کے دفعہ 227 کے حوالے سے اور پاکستان اسٹاک ایکیچینج (پی ایس ایکس) رول بک اورکوڈ آف کارپوریٹ گورننس کے تقاضوں کے مطابق ڈائریکٹرزر پورٹ کا اٹوٹ حصہ بنیں گے۔

حسان ايم سليم بيف الكَزيكِثواً فيسر

2 apren Boston زام بشير

31 جولائی، 2018

بور ڈ آف ڈ ائر یکٹرز اور اس کی کمیٹیوں کی پر فارمنس ایویلیویشن

گورننس اور نامز دگی کمیٹی نے بالتر تیب،انفرادی بورڈیا کمیٹی کے ارکان جو بھی صورتحال ہو کے ذریعے سلف ایسیسمنٹ کے مسلمہ طریقہ کارکی بنیاد پر بورڈ آف ڈائریکٹر اور اس کی کمیٹیوں کی پر فارمنس کا اندازہ لگایا۔گورننس اور نامز دگی کمیٹی کی سفارش پر بورڈ کی طرف سے اس کی منظوری دی گئی۔

سی ای او کی پر فارمنس ایویلیویشن

سال کے دوران، بورڈ کی انسانی وسائل اور مشاہر ہمیٹی نے بورڈ کی منظوری کے لیے سلمہ ایویلیویشن سسٹم کے مطابق سی ای اوکی پرفارمنس ایویلیویشن کی۔

اس ایویلیویشن کا درج ذیل طریقہء کارےمطابق جائزہ لیا گیا:

- قيادت
- پالیسی اور حکمت عملی
- لوگوں کاانتظام وانصرام
- کاروباری طریقے/مہارت
 - گورننس اور تعمیل
 - مالى كاركردگى
 - معاشرے پراثر

کمپنیزا یک،2017 کے سیکشن (1)213 کے تحت خلاصہ

30 جون، 2018 کوختم ہونے والے سال کے دوران بورڈ آف ڈائر یکٹرز نے چیف ا گیزیکٹو آفیسر، جناب احسان ایم سلیم کا مشاہرہ کی جنوری، 2018 سے موثر 1,380,000 و روپے ماہانہ برقر ارد کھا۔ مزید بر آں ، کمپنی کی پالیسی کے مطابق انھیں 8,983,800 و کا پر فارمنس incentive بھی ادا کیا گیا۔ ان کے تقر رکی دیگر شرائط میں کوئی تبدیلی نہیں کی گئی۔ جناب احسان ایم سلیم، چیف ایگزیکٹو ہونے کے ساتھ کمپنی کے ڈائریکٹر بھی ہیں اور انھیں اینے تقر رکی شرائط پر خدکورہ نظر ثانی میں interested تھور کیا جائے گا۔

چيئر مين اور چيف الگيزيکٹوآ فيسر کا کردار

چیئر مین اور چیف ایگزیگوا فیسر کا الگ الگ اور امتیازی کردار ہے۔ چیئر مین کوکوڈ آف کار پوریٹ گورنٹس کے تحت تمام اختیارات حاصل میں اور وہ بورڈ اجلاسوں کی صدارت کرت میں۔ چیئر مین کاسب سے ہڑا کردار کمپنی کے بورڈ آف ڈائر کیٹرز کو چلا نا اور قیادت فراہم کرنا ہے۔ چیئر مین ، بورڈ کو جواب دہ ہے اور چیف ایگزیگوا فیسر کے ذریعے بورڈ اور کمپنی کی انتظام میہ کے درمیان براہ راست را لبط کا کر دارا داکیا جاتا ہے۔ چیئر مین ، انتظام بیہ سے الگ اور کسی بھی مغاد اور کسی معاط یا دوسر کسی ایستی تعلق سے آزاد ہوتا ہے جو چیئر مین کے آزاد انہ فیضل سے متصادم ہو۔

چیف ایگزیکٹوآ فیسر،ان اختیارات کے تحت اپنے فرائض انجام دیتا ہے جوا سے قانون اور بورڈ کی طرف سے تفویض کیے گئے ہیں،وہ سفار شات اور کا روباری منصوبوں پڑمل درآ مدکر تا ہے اور کمپنی کے مجموعی کنٹرول اور آپریشن کا ذمہ دارہے۔

غيرمر بوط مالياتى الميثمنتس

جیسا کہ پی ایس ایکس رول بک کی شق(a) 5.6.4 کے تحت ضروری ہے، چیف ایگز کیڈو آفیسراور چیف فنانشل آفیسر نے بورڈ آف ڈائر یکٹرز کے غوراور منظوری کے لیےا پنے اپنے دستخط سے توثیق کے ساتھ غیر مربوط مالیاتی اسٹیٹمنٹس پیش کیےاور بورڈ نے غور وخوض اور منظوری کے بعدا جرااور سرکولیشن کے لیے غیر مربوط مالیاتی اسٹیٹمنٹس پرد سنخط کرنے کا اختیار دیا۔

کمپنی کے غیر مربوط مالیاتی طنیٹمنٹس کا بمپنی کے آڈیٹر، کے پی ایم جی تاثیر ہادی اینڈ کمپنی، چارٹرڈا کاؤشینٹس کی طرف سے کوالیفکیشن کے بغیر درست طریقے سے آڈٹ اور منظور کیے گئے ہیں اوران کی رپورٹ غیر مربوط مالیاتی اشیٹمنٹس کے ساتھ منسلک ہے۔

مالی سال کے اختتام، جس سے اسٹیٹمنٹ آف فنانشل پوزیشن کا تعلق ہے اورڈ ائر یکٹرر پورٹ کی تاریخ کے درمیان کوئی ایسی مادی تبریلیاں وقوع پز رنیمیں ہو کیں جن سے کمپنی کی مالی حیثیت متاثر ہوتی ہو۔

آ ڈیٹرز

آڈیٹرز، کے پی ایم جی تاثیر ہادی اینڈ کمپنی، چارٹر ڈاکا وُنٹینٹس کمپنی کے الحکے سالا نہ اجلاس عام میں سبکدوش ہونے والے ہیں اورانھوں نے خودکود وبارہ تقرر کے لیے پیش کیا ہے۔ بورڈ آڈٹ کمیٹی اور کمپنی کے بورڈ آف ڈائریکٹرز نے شیئر ہولڈرز کی خاطرا گلے سالا نہ اجلاس عام میں ان کے تقرر اور منظور ی کی سفارش کی ہے۔

منظرنامه

جیسا کہ ہم مالی سال 2019 میں قدم رکھر ہے ہیں، پاکستان بھی ایک نئ حکومت کو نتخب کرنے کے قریب ہے۔ جو بات بالکل داضح ہے، وہ میہ ہے کہ ایک مضبوط حکومت، یقینی سیاسی صورت حال اور مالی چیلنجز پر قابو پانے کی خاطر اس کی اہلیت کے لیے اچھا شگون ہوگا۔ تمام سیاسی جماعتوں کے لیے سب سے بڑا کا م معیشت کو واپس راستے پر لانا، بڑھتے ہوئے اخراجات جار میر کے خسارے پر قابو پانا اور بنیا دی تبدیلیوں پڑمل درآ مد کرنا ہوگا۔

امید ہے کہ گیس کے ختم ہوتے ہوئے ذخائر کی وجہ سے متوقع کمی پر قابو پانے اور بجلی وکھاد کے شعبوں کوسلسل گیس کی سپلائی کے لیے مالی سال 19 میں گیس انفرا اسٹر کچرا وراضا فد کے منصوبے دوبارہ شروع ہوں گے۔ یہ منصوب اس سیاسی غیر یقینی کی وجہ سے معرض التوا میں چلے گئے تھے جس نے 2018 کی دوسری ششما ہی میں ملک کواپنے شکنچ میں لے لیا تھا۔ ہم 2019 کا آغاز ایس این جی پی ایل کو 1.7 بلین روپے کے "24 قطر کے کو ٹیڈ پائیس کی سپلائی ہے کریں گے۔

ہمیں یہ بھی توقع ہے کہ 2019 میں RLNG-II سمیت گیس پا ئپ لائن گنجائش میں اضافے کے منصوبے شروع ہوں گے اور ہمیں خطیر مقدار میں پا ئپ کے ٹینڈ رمپیش کرنے کی امید ہے۔ ہمیں یہ بھی امید ہے کہ کرا چی میں پانی کی پا ئپ لائن K-4 کے لئے شبخیدہ اقدام کئے جائیں گے۔تاہم ہمیں الحکے سال عملیاتی چلینجیز اور مشکل وقت کا سامنا ہے۔ سال کے دوران بورڈ آف ڈائر یکٹرز کے سات اور آ ڈٹ سمیٹی کے چارا جلاس ہوئے، جبکہ گورنٹس اور نا مزدگی سمیٹی (سابقہ گورنٹس اینڈ ایویلیویشن سمیٹی) کے دو، انسانی و سائل اور مشاہرہ سمیٹی کا ایک اورنٹی قائم کی جانے والی رسک مینجمنٹ سمیٹی کا ایک اجلاس بلایا گیا۔ ہر ڈائر یکٹر کی طرف سے حاضری الگ سے منسلک ہے۔

شیئر ہولڈنگ کا پیٹرن اورخرید وفر وخت کیے جانے والے شیئر ز

شیئر ہولڈنگ کا پیٹرن اوراس کے بارے میں اضافی معلومات الگ سے منسلک ہیں۔

سال کے دوران جناب فرخ دی جنیری نے کمپنی کا ایک شیئر حاصل کیا۔اس کے علاوہ کسی دوسر ے ڈائر کیٹر، چیف ایگز کیٹوآ فیسر، چیف فنانشل آ فیسر، کمپنی سیکرٹری، ایگز کیٹوز اوران کی شریک حیات اور نابالغ بچوں کی طرف سے کمپنی کے شیئر زکی کوئی خرید وفر وختے نہیں ہوئی۔

ڈائر یکٹرز

ڈائر کیٹرز کا انتخاب29 جنوری،2018 کوہوااور چیف ایگزیکٹوسمیت سات رکنی بورڈ بلا مقابلہ منتخب ہوا، جن تے عہد ہے کی میعاد29 جنوری،2021 کو تتم ہوگی۔ڈائر کیٹرز کے الیکشن کے بعد، بورڈ نے اپنے156 ویں اجلاس میں جو29 جنوری،2018 کو منعقد ہوا، جناب احسان ایم سلیم کوا تفاق رائے سے مزید تین سالہ مدت کے لیے چیف ایگز کیٹو مقرر کیا جو 300 جنوری،2021 کو پوری ہوگی۔

سال کے دوران بورڈ میں کوئی عارضی اسامی خالی نہیں ہوئی۔

مزید برآل، بورڈنے پی ایس ایکس رولز بک کی ثق (d) 5.6.1 کے مقاصد کے لیے بیر طح کیا کہ کمپنی کے تمام ڈیپار ٹمنٹس کے نکشنل ہیڈ زکو" ایگز کیٹوز" تصور جائے گا۔ بورڈنے اس اصول پرنظر ثانی کی ہے اور کمپنی کے انتظامی ڈھانچے کو مد نظرر کھتے ہوئے اسے اطمینان بخش پایا۔

تىمىپنى كى سىلزر يو نيو سے آمدنى 7,043.6 مىلىن روپى رىي تىتى (مالى سال 17: 6.200 مىلىن روپ) جوزيادە تر اسىلىل دُويژن كے ٹرن اوور پر شتمل ہے۔ اسىلىل دُويژن نے 2.61,6 مىلىن روپ كى سىلز پوسٹ كىس (مالى سال 17: 1.288,9 مىلىن روپ) - كاڻن دُويژن كى سىلز 6.900 مىلىن روپ رييں (مالى سال 17: 1.288.5 مىلىن روپ) _ آئى آئى دُى دُويژن سے سرما يەكارى كى آمدنى 5.495 مىلىن روپ رىمى (مالى

مر بوط مالیاتی سیمنٹس کی بنیاد پر مالی اورآ پریشنل کارکردگی

قبل از عیکس مربوط منافع (بکمل ملکیتی سبسڈری کمپنیوں ، سی ایس کیپیل (پرائیویٹ) کمیٹڈ، کر سینٹ حدید(پرائیویٹ) کمیٹڈاوری ایس انر جی (پرائیویٹ) کمیٹڈ (سابق شکر تنج انر جی (پرائیویٹ) کے نتائج سمیت 147.5 ملین رہا۔

گروپ کامالی سال 18 کے دوران بعداز نیکس مر بوط خسارہ 61.4 ملین روپے تھا، جس کا نتیجہ گزشتہ سال کے 1,187 ملین روپ کے بعداز نیکس منافع اور 25.9 روپ کے EPS کے مقابلے میں (0.79) روپ کے LPS کی صورت میں نکلا۔ ایکوئٹ اکا وُنڈیڈ انویسٹیز سے منافع کا خالص حصہ 85 ملین روپ رہا (مالی سال 17: 569.3 ملین روپ) سال کی دیگر جامع آمد نی 673.9 ملین روپ تھی (مالی سال 17: 483.2 ملین روپ) جس کے نتیجہ میں سال کے لیے کل جامع آمد نی 735.4 ملین روپ رہآگئی (مالی سال 17: 1,670.3 ملین روپ)

ليكوئيد ٹى كاتجز بداورليكوئيد ٹى سے مسائل سے نمٹنے كى حكمت عملى

سمپنی کی انتظام یکولیکوئیڈیٹی مینجنٹ اورلیکوئیڈٹی مینجنٹ سسٹم کا کئی سالہ تجربہ ہے اور وہ کیش فلو سے خطرات کی نشان دہی اور انھیں کم کرنے کے علاوہ کافی ور کنگ کیپیٹل کی دستیابی کویقنی بنانے کے لیے ایک مضبوط لیکوئیڈٹی پوزیشن برقر اررکھنا جانتی ہے۔زیادہ سے زیادہ ور کنگ کیپیٹل سائیکل برقر ارر کھنے کے لیے کیش فلوز کی با قاعدہ پیش گوئی اور دوررس تجزیے کیے جاتے ہیں۔ آپریٹنگ کیش فلوز کوزیادہ تر قرضوں کی والیسی کے لیے استعال کیا جاتا ہے۔

کار پوریٹ اور فنانشل رپورٹنگ فریم ورک کے بارے میں اسٹیٹمنٹ

- کمپنی کی انظامیہ کی طرف سے تیار کردہ یہ غیر مربوط فنانٹ سیٹمنٹس ،اس کے حالات کار، آپریشنز کے نتائج، کیش فلوز اورا یکوئٹی میں تہدیلی کو درست طور پراظہار کرتے ہیں۔
 - تمپنی بے حسابات کے کھاتے مناسب طریقے سے رکھے جارہے ہیں۔
- غیر مربوط فنانش سیم منتس کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کا مسلسل اطلاق کیا گیا اور حساب کتاب کے تخمینوں کی بنیاد، معقول اور مختاط فیصلے پر ہے۔
- غیر مربوط فنانش الطیمنٹس کی تیاری میں انٹریشنل فنانش رپورٹنگ اسٹینڈرز (IFRS)
 پر، جیسا کہ پاکستان میں قابل اطلاق ہیں، عمل کیا گیا ہے اور اگران سے کوئی انحراف کیا
 گیا ہے تو اسے ظاہر کیا گیا ہے اور اس کی وضاحت کی گئی ہے۔
- داخلی کنٹرول کا نظام اپنی وضع میں مشتحکم ہے اور اسے موثر طریقے سے نافذ کیا گیا ہے۔ انٹرنل آڈٹ اور اس قشم کے دوسر نے نگر انی کرنے والے طریقوں کے ذریعے اس سسٹم کی مسلسل نگر انی کی جاتی ہے۔ کنٹر ولز کو مزید شتحکم بنانے اور سسٹم میں بہتری لانے کے مقصد کے ساتھ، انٹرنل کنٹر ولز کی مانیٹر نگ کا تمل ایک آگے بڑھتے ہوئے تمل کے طور پر جاری وساری ہے۔

- ایک ترقی کرتے ہوئے ادارے کی حیثیت سے برقر ارر بنے کی صلاحیت کے بارے میں کوئی قابل ذکر شبہات نہیں ہے۔
- کار پوریٹ گورنٹ کے بہترین طورطریقوں سے، جیسا کہ لسٹنگ ریگولیشنز میں تفصیل بتائی گئی ہے، کوئی مادی انحراف نہیں کیا گیا۔
- پیچھلےسال کے مقابلے میں رواں سال کے دوران کمپنی کے آپریشنز میں اہم تبدیلیوں اور منافع کے مستقبل کے امکانات کے بارے میں اہم منصوبوں اور فیصلوں کی تفصیلات چیف ایگزیکٹو کیپ پیغام میں بتائی گئی ہیں، جسیا کہ بورڈ آف ڈائر یکٹرز کی طرف سے توثیق کی گئی ہے۔
- گزشته چهرسالوں کا کلیدی آپریٹنگ اور فنانشل ڈیٹا،خلا صے کی شکل میں منسلک ہے۔
- ٹیکسوں اور لیویز کے بارے میں معلومات، فنانشل ^{سٹیٹم}نٹس کے نوٹس میں دی گئی ہیں۔
 - 30 جون،2018 كوملاز مين كي تعداد 789 تقمى (2017: 481)
- آ ڈٹ شدہ حسابات کی بنیاد پر درج ذیل فنڈ زکی سرمایہ کاری کی مالیت اس طرح ہے:

| تازه ترین آ ڈٹ شدہ حسابات کا عرصہ | سرماییکاری کی مالیت | فنثركانام |
|-----------------------------------|---------------------|--------------------------------------|
| 2014، بمبر، 31 | 188.9 ملين روپ | پراویڈنٹ فنڈ |
| 2014، بمبر، 31 | 113.2 ملين روپ | ^گ ر پ ر وئ فنڈ |
| 2014، بمبر، 31 | 370.9 ملين روپ | ^{پينش} ن فنڈ |
| 30 <i>جو</i> ن،2016 | 25.187ملين روپ | ى ى پى پراويدىنە نىڭ |

کمپنی کے بورڈ آف ڈائر کیٹرز نے 31 اجولائی ، 2018 کواپنے اجلاس میں 30 جون ، 2018 کو ختم ہونے والے سال کے لیے 1 رو پہید فی شیئر (لیعنی 10 فیصد) (2017: 2.25 روپے فی شیئر) نفذ حتمی منافع منقسمہ تجویز کیا ، جو 77.6 ملین روپے بنتا ہے۔

یہ 1 روپیہ فی شیئر (یعنی فی س10 فیصد) کے پہلے عبوری نقد منافع منقسمہ میں اضافہ ہے جو پہلے ہی تقسیم کیا جا چکا ہے اوران غیر مربوط مالی حسابات میں درج ہے؛ جس کے بعد 30 جون،2018 کو ختم ہونے والے سال کے لیے کل نقاز تقسیم 2 روپے فی شیئر (یعنی 20 فیصد) ہو جاتی ہے۔

ہیے حتمی نفذ منافع منقسمہ سالا نہ اجلاس عام میں جو 29 اکتوبر، 2018 کومنعقد ہوگا، جو کہ مجبر زکی منظور کی سے مشروط ہے۔ان مالی حسابات میں ند کورہ بالا تجویز کا اثر شامل نہیں ہے جسے اُس مدت میں شار کیا جائے گاجس میں ممبر زکی جانب سے اس کی منظور کی دلی جائے گی۔

<u>غیر مربوط مالیاتی سیمینٹس کی بنیا دیر مالیاتی اور آپریشنل پر فارمنس</u>

30 جون،2018 کوختم ہونےوالے مالی سال (FY18) کےدوران کمپنی کاقبل از قیکس منافع 971.4 ملین روپے رہا۔

(FY17 میں:1,391.7 ملین روپ)۔ مالی سال 2018 میں منافع کی بڑی وجہ اسٹیل ڈویژن کی طرف سے کیا گیا کاروباراور آئی آئی ڈی ڈویژن کی ڈیویڈ تا مدنی تھی، جبکہ کاٹن ڈویژن نے سال کے دوران مارکیٹ کے نامساعد حالات کے باوجود کوئی نفع یا نقصان نہیں دیا۔

بعداز ٹیس منافع کم ہوکر7.517 ملین روپے پرآ گیا (مالی سال17: 4.012.4 ملین روپے)۔ جبکہ رواں سال کے لیے فی شیئر آمد نی (ای پی ایس) 8.68 روپے رہی (مالی سال17: 13.04 روپے)۔ مالی سال18 کے لیے ٹیکس چارج 219.6 ملین روپے رہا(مالی سال17: 379.3 ملین روپے) اس میں حکومت کی طرف سے عائد کیے گئے سپر ٹیکس کی مدمیں 33.9 ملین روپے بھی شامل ہیں (مالی سال17: 36.6 ملین روپے)۔ 2017

د انریکٹرصاحبان کی رپورٹ

سمپنی کے ڈائر یکٹرصاحبان کو30 جون ،2018 کوختم ہونے والے سال کی رپورٹ بہت کمپنی کے آ ڈٹ شدہ حسابات ، پیش کرتے ہوئے خوشی محسوس ہور ہی ہے۔

آپریٹنگ نتائج نمپنی کے مالیاتی نتائج کا خلاصہ حسب ذیل ہے:

| 2017 | 2010 | |
|-----------------|-----------|-------------|
| 00" <i>ڀن</i>) | (روپے"0 | |
| 1 201 702 | 071 402 | |
| 1,391,703 | 971,403 | |
| (379,268) | (219,653) | |
| 1,012,435 | 751,750 | |
| 379,591 | (589,853) | |
| 1,363,706 | 1,367,569 | |
| 2,755,732 | 1,529,466 | |
| | | |
| (155,265) | - | 2016-@20% |
| (116,449) | - | 2017-@15% |
| (116,449) | - | 2017-@15% |
| - | (174,673) | 2017-@22.5% |
| - | (77,633) | 2018-@10% |
| (388,163) | (252,306) | |
| (1,000,000) | - | |
| 1,367,569 | 1,277,160 | |
| | | |
| 13.04 | 9.68 | |
| | | |

2018

قبل ازئیس منافع برائے سال نئیسیشن چارج بعد ازئیس منافع دیگر کل جامع آمد نی برائے سال افتاحی غیر مقرر منافع تخصیص کے لیے دستیاب منافع تخصیصات: - حتمی منافع منقسمہ - پہلا عبور کی منافع منقسمہ

عمومی ذ خائر کونت تقلی اختتا می غیر مقرر منافع بنیا دی اور ڈا کلیو ٹیڈ آمدنی فی شیئر

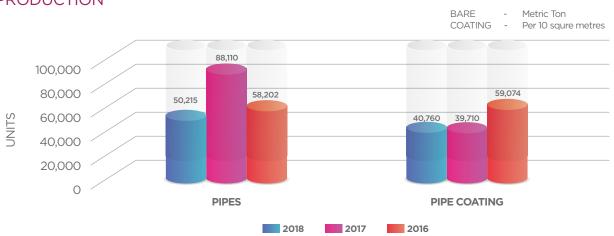
FINANCIAL AND OPERATIONAL PERFORMANCE

BUSINESS SEGMENTS

STEEL DIVISION

Revenue from Steel division was down 31% YoY at Rs. 6,136.2 million (FY17: Rs. 8,920.1 million) as pace of projects slowed down due to instability in government. Revenue for the latter half of the year was consequently Rs. 201.8 million. HRC prices showed volatility and an upward movement of 7% in price was seen during the year. While our price is informed by future prices, in many cases, there are delays in the bid opening and orders being awarded; we only source raw material when we are certain of order placement on us and carry the risk of an uptick in price.

PRODUCTION



IID DIVISION

During the year under review the division recorded investment income of Rs. 495.5 million (FY17: Rs. 246.8 million), constituting primarily of dividends received from strategic investments, aggregating Rs. 518.1 million.

The trading portfolio yielded a loss on investments of Rs. 29.2 million, at an ROI of -5.88% on weighted average investments of Rs. 497 million, on account of unrealized losses of Rs. 48.8 million. The trading portfolio dividend yield for the period stood at 6.00% at Rs. 26.2 million compared to KSE-100 yields of 6.26%. Consequently, Gross Profit margins were substantially lower this financial year at 12.9% (FY17: 20.9%).

Distribution and selling expenses fell in line with sales and closed the year at Rs.10.7 million. As a percentage of sales these were higher at 0.17% (FY17: 0.15%).

Bare pipe production, in different diameters, was 43% lower at 50,215 tons (FY17: 88,110 tons). On a notional basis this works out to 56,145 tons (FY17: 107,699 tons). Line-pipe coating of 407,598 square meters was recorded during FY18 as compared to 397,103 square meters during the FY17

On an overall basis, the equity portfolio, excluding unquoted strategic investments, posted an ROI of -13.65% on weighted average investments of Rs. 6,078.8 million. Total unrealized returns stood at Rs. -1,436 million (FY17: Rs. 2,909 million) and total dividends at Rs. 549.3 million. The segment also owns rental properties, the property has been rented out and yielded returns of 7.4% on cost. Consequently the Division posted a PBT of Rs. 464.9 million contributing Rs. 5.99 or 62% to Group EPS.

The Company's strategic investments include, Shakarganj Limited, Crescent Textile Limited and Shakarganj Food (Products) Limited as well as a minority investment in Altern Energy Limited. These constitute 90% of the total universe of equity investments.



THE EQUITIES MARKET - KSE 100 INDEX

Marred by uncertainty, the KSE-100 index shed 10% during FY18 after 8 consecutive years of positive performance averaging 27% p.a.

On a CY2017 basis the index shed 15% and remained the worst performing markets of the region, however the local bourse gained 4% during the first half of CY2018.

Performance was largely affected by a weak macroeconomic and looming uncertainty due to an unstable political landscape.

Rising rates in the US and a worsening political-economic environment, hurt investor confidence and dampened liquidity, keeping market activity largely lackluster and volumes remained suppressed throughout the year at an average per day of 175 million shares against 350 million shares during FY17, down 50%. Average traded values also dropped by 43% YoY to USD 106mn against USD 186mn during FY17.

COTTON SEGMENT PERFORMANCE

Our Cotton Division operations had been closed temporarily in FY17. We resumed operations at the spinning unit in November 2018, as market conditions became favorable. During this 8 months period of activity, the division recorded revenues of Rs. 907.6 million (FY17: Rs. 1,288 million) and posted a Gross Profit of Rs. 19.3 million (FY17: Gross Loss Rs. 6.58 million).

Operating and Administrative expenses were recorded at Rs. 24.5 million (FY17: Rs. 46.8 million). As a percentage of sales these were lower at 2.7% (FY17: 3.63%).

The year ended with a PBT of Rs. 8.2 million (FY17: Loss before tax Rs. 45.5 million) due to increase in other income of Rs. 20.3 million (FY17: Rs. 12.2 million) which mainly constitutes gain on sale of machinery. The operations from Cotton Division constituted a cash profit of Rs. 22.5 million.

Higher cost of energy and raw material has affected textile sectors ability to compete with countries like Bangladesh, Vietnam, China and India, which are supported by export rebates.

SUBSIDIARIES

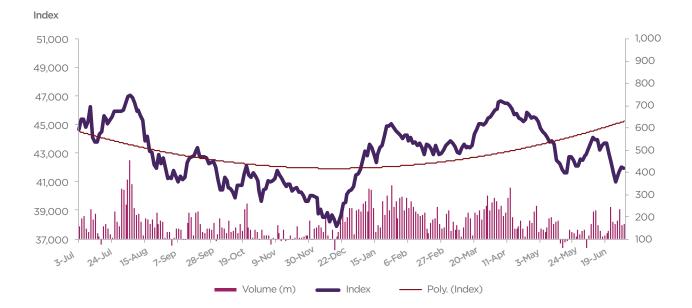
CS CAPITAL (PRIVATE) LIMITED

During the year under review the division recorded investment income of Rs. 17.4 million (FY17: Rs. 106.6 million), constituting primarily of dividends received from strategic investments, aggregating Rs. 35.9 million.

The trading portfolio yielded a loss on investments of Rs. 21.9 million, at an ROI of -4.62% on weighted average investments of Rs. 474.2 million, on account of unrealized losses of Rs. 37.3 million. The trading portfolio dividend yield for the period stood at 6.20% at Rs. 26.6 million compared to KSE-100 yields of 6.26%.

On an overall basis, the equity portfolio, excluding unquoted strategic investments, posted an ROI





of 18.02% on weighted average investments of Rs. 1,569.7 million. Total unrealized returns stood at Rs. -334.2 million (FY17: Rs. 756 million) and total dividends at Rs. 62.5 million. The segment also owns property at Port Qasim, for long term appreciation, the property has been rented out and yielded returns of 7.4% on cost Consequently the Company posted a LBT of Rs. 0.2 million.

The Company's strategic investments include, Shakarganj Limited, Crescent Textile Limited and Shakarganj Food (Products) Limited as well as a minority investment in Altern Energy Limited. These constitute 65% of the total universe of equity investments.

SEGMENT WISE CONCENTRATION



Held For TradingAFS - RP

AFS - UnquotedAFS - Others

CS ENERGY (PRIVATE) LIMITED (FORMERLY SHAKARGANJ ENERGY (PVT.) LIMITED) (CSEL)

During FY18 CSEL reported a loss of Rs. 113.9 million (FY17: Rs. 57.7 million), net of profit of Rs. 49.5 million during sugar crushing season. During the first half of FY18, the loss amounted to Rs. 129.44 million as compared to the corresponding period last year (FY17: Rs. 63.3 million) Loss during the year was incurred mainly due to fixed production overheads as a result of underutilization of plant capacity and yield losses on bagasse. Efficiencies on bagasse consumption were adversely affected because heavy rains led to high moisture content in the bagasse stored at site.

During FY18, 50,559 MW of electricity was generated, out of which 45,431 MW were sold. Revenue for the Year stood at Rs. 651.9 million (FY17: Rs. 934.4 million).

CRESCENT HADEED (PRIVATE) LIMITED (CHL)

We commissioned the second furnace at the end of FY17. Enhanced capacity and gradual credit limit enhancements by lenders enabled a higher production of 49,900 tons of billets (FY17: 31,835 tons), on planned capacity of 85,000 tons. Consequently revenues were higher by 76% at Rs. 2,891.1 million (FY17: Rs.1,634 million). However, sourcing challenges led to higher wastages of 6.7% (FY17: 5.6%). Coupled with inconsistent power supply (the power supplier remained closed for two months to carry out maintenance activities on the boiler) and cashflow constraints, the unit was inoperational for two months during the year and closed the year with a capacity utilization of 59% (FY17: 75%).

The Company posted a net loss of Rs. 246.9 million (FY17: Rs. 151.9 million) – profitability was affected, as mentioned above, by yield losses and erosion of margins primarily due to an upward movement in scrap prices that did not translate into an upward movement in billet prices, scrap sourcing and blending issues and inconsistent supply of power.

During the year, the Company managed to secure additional working capital lines of Rs. 600 million – this will ease cashflow pressures and enable continuous operations at the plant. Additionally, we took measures to review and re-work production processes to enhance yields and protect margins.

QUALITY

Procedures adopted for quality assurance of products and services

We are committed to the highest standards of quality in product delivery and services, with a focus on the customer. We strive to apply cutting edge technology and remain client centric to drive profitability and efficiency, without compromising on product or process quality. Every year, we carry out targeted quality improvement projects that run alongside our strategic and process improvement initiatives. Effectiveness of our Quality Management System is ensured through an independent quality control and assurance function.

STEEL DIVISION

This year we upgraded our line pipe testing facility with an Online Ultrasonic Testing Machine and an Online X-Ray Imaging system. The upgrades to our non-destructive testing facility further strengthen our quality assurance abilities and help reduce costs by reducing throughput times.

We continue to maintain quality management certification under API Q1 and ISO 9001.

CHALLENGES AND INITIATIVES

CHALLENGES

The second half of fiscal year 2018 saw significant reduction in demand for steel line pipes as required energy infrastructure projects were put on hold due to political uncertainty because of election year. The trend may continue into the coming financial year 2018-19 with weak demand for steel line pipes.

TARIFF ANOMALIES

Local steel line pipe manufacturers in Pakistan face survival challenges as large diameter pipe imports are largely unregulated, with very little difference between duties on imported raw material and finished product (for large diameter welded pipes). Additionally, there is lacking clarity on duty structures, with recurring changes that make the operating environment increasingly difficult for local manufacturers.

Additionally, incorrect interpretation of SRO 827 by the public sector companies provide undue advantage to foreign bidders. We however remain persistent in our effort to engage the Engineering Development Board (EDB), Board of Investment (BoI) and FBR in an attempt to seek trade remedies/ protection for local large diameter pipe manufacturers. We are constantly in touch with the relevant regulatory authorities and trade bodies for meaningful dialogue on these anomalies.

REGIONAL COMPETITION

Regional players in the local line pipe industry, specifically Chinese manufacturers have a competitive edge and are able to beat local prices on the back of export rebates offered to them on pipes. Consequently, local manufacturers are unable to compete without significant erosion to margin.

CAPITAL MANAGEMENT AND LIQUIDITY

The increase in the business volume during the first half of the year and continuous financing requirements of the wholly owned subsidiaries

due to their growth phase compound liquidity pressures. To address this, we acquired new funded lines, restructured debt and entered into new long credit arrangements by leveraging our strong balance sheet position.

SUPPLY CHAIN

High steel grade hot rolled coils (HRC) is not available locally and has to be imported from Chinese, Korean and European markets. The lack of local upstream suppliers for our basic raw material as well as other basic materials add constraints and pushes up input costs. Further in view of US tariff on steel, volatility in prices of steel products has increased.

TEXTILE SECTOR

The Pakistan textile industry contributes more than 60 percent (USD 9.6 billion) to the country's total exports. However, currently this industry is facing great decline in its growth rate. The major reasons for this decline are high costs of production due to increase in the energy costs, rise in inflation rate and high cost of financing. Operating obsolete machinery has compounded the problems along with unavailability of quality cotton. Prevailing conditions are making it very tough to post a positive bottom line.

CYCLICAL NATURE OF STEEL PIPE INDUSTRY

Cyclicality in sales is a significant challenge particularly for large diameter pipe manufacturers. Given the reliance of large diameter pipe manufacturers on public sector and pipeline augmentation projects of gas utility companies. This year the cyclical nature of the demand for large dia steel line pipe was observed as sales dried up in the second half of year as energy infrastructure augmentation projects were put on hold.

CURRENCY DEVALUATION AND FX VOLATILITY

During the year the Rupee depreciated by 17% and economist anticipate that any bridge financing, especially with the IMF will cause a further depreciation of 20%. While this will help ease pressure on the country's FX reserves, which depleted by 34% during the year, it adds to exchange rate volatility. In order to protect ourselves from this volatility we are working with our supplier, who are mostly based in China to establish trade in Yuan. This move will allow us to book forward covers and protect us from adverse FX movement.

INITIATIVES

Innovation, machinery optimization and process improvement initiatives are of great value to us at Crescent Steel. We remain persistent in our quest for enhancing yield through persistent enhancements in our procedures and framework. We trust that focused change activities lead to increased productivity, enhanced uptime, better quality products, good service, and environmental conservation.

STEEL DIVISION

In order to meet customer demand for large diameter heavy wall thickness pipes we have been constantly upgrading our manufacturing facility with the latest technology placing emphasis on employee training, to meet the product quality requirements as defined by the customer and American Petroleum Institute standards. During the year, in addition to augmenting our pipe plant and finishing line to manage increased handling and finishing volumes, we upgraded our Pipe manufacturing line with state-of-the-art Heavy Strip edge milling unit and especially designed handling equipment for pipe stacking and loading.

INFORMATION SYSTEMS

The function continues to focus on business continuity, disaster management and this year the WAN infrastructure of CSAPL has been outsourced under managed network service arrangement that assures 99% uptime and service reliability to end users.

RISK AND OPPORTUNITY REPORT

The Company conducts business in a complex and challenging environment and is therefore exposed to number of external and internal risks that may present threats to its success and profitability. Every business decision taken is based on weighing the associated risks against rewarding opportunities. We take measured risks as we strive to seize business opportunities that are compatible with our long-term vision.

Risk management is one of the essential elements of the Company's corporate governance and creates a balance between entrepreneurial attitude and risk levels associated with business opportunities. Our risk management system supports recognition of developments likely to jeopardize the future performance of the Company and helps take pre-emptive action against unnecessary risks.

Risk management at Crescent Steel is about safeguarding our ability to create value for all of our stakeholders and is carried out within the governance structures of the group. Operational risk identification, management and reporting are achieved through a bottom-up approach. Risks are then managed strategically in a top-down approach. During the year, a Risk Management Committee of the Board was constituted with the responsibility to govern the risk framework of the Company while Internal audit assists the management in identifying risks along with their mitigating controls.

Our plan is to implement a single risk management, reporting and governance framework across all relevant departments, divisions and services within the group such that the group risk function (as is also occurring with governance, compliance and sustainability functions) will be centralized into a foundational, group-wide process, and embedded into the day-to-day management of each of the group's businesses and functions and into each manager's responsibility.

The new framework will help create greater accountability, identify opportunities and help manage risks proactively at all levels.



Risk Management Committee of the Board has carried robust assessment of the principal risks facing the company, including those that would threaten the business model, future performance, solvency and liquidity. Major risks and their mitigations are covered separately in this report.



| KEY BUSINESS RISKS | MITIGATING FACTORS / ACTIONS IN PLACE | SOURCE OF RISK | SENSITIVITY |
|---|---|-------------------|-----------------|
| MACRO-ECONOMIC SITUATION AND | POLITICAL INSTABILITY | | |
| 91% of our sales over the last three years have been generated through the Steel Division, primarily constituting sale of line pipes two the state-owned gas utilities. These companies award business through a tendering process and instability in government and fiscal constraints that may slow down progress on energy and water infrastructure projects will adversely affect our topline. | The Company has built a strong and resilient corporate structure that buffers shocks; this has been demonstrated in FY13 and FY14 where revenues from the steel division were insignificant. Our investments division also provides us with the unique opportunity to hedge against any downsides in core business areas by investing in high performing sectors and provides a liquidity buffer in difficult times. | External | High |
| RAW MATERIAL SOURCING / PRICIN | G | | |
| As a majority of our core business is tendered for, there is a lag between bidding for the works and sourcing required raw material for the order. The lack of robust local availability exposes us to a 60-90 day raw material price risk as raw material sourcing is only secured once a tender has been awarded. In periods of high price volatility this exposure can lead to an erosion of margins or having to fulfill orders at losses. | The Company does not speculate or trade in its raw materials requirement and aims to use its purchasing power and long term relationships with suppliers to acquire raw materials and safeguard their constant delivery at the best conditions and with the minimum time-lag between receiving an order and procurement of raw material. The supplier base is constantly increased to ensure uninterrupted procurement and reduction in lead-times. The Company uses various available means to minimize any losses due to adverse price movements. | External | Medium -High |

| KEY BUSINESS RISKS | MITIGATING FACTORS / ACTIONS IN PLACE | SOURCE OF RISK | SENSITIVITY |
|---|---|-----------------------|-------------|
| DEPENDENCE ON SUPPLIERS / CUST | OMERS | | |
| Risk of not identifying alternate suppliers for key raw materials may hamper business operations for our core segments. Also, dependence on few customers especially in Steel Division may lead to business interruptions and financial loss. | Company actively strives to search for competitive suppliers for all its raw materials in both local and international markets. The Company constantly seeks to increase its customer base and product offering to maintain and grow its revenues. | Internal- External | Medium |
| INVESTMENT RISK | | | |
| Adverse stock market developments may affect the profitability and valuation of assets. | The Company has significant investments in marketable securities. To reduce this risk to an acceptably low level, it follows a diversified investment policy and actively manages its portfolio to match the required risk profiles. | External | High |
| CURRENCY RISK | | | |
| Exchange rate fluctuations or local currency devaluation may have an impact on financial results due to reliance on imported raw material. | The Company uses various available means, including Dollar based bidding for international tenders. Due to non -availability of forward cover booking in USD, we are negotiating with our Chinese suppliers of key raw materials to establish LCs in CNY to protect ourselves from the USD/PKR volatility, allowing us to hedge against exchange rate losses. Additionally, purchases of HRC are largely hedged as the exchange rate applied is that of the BL date, limiting exposure to exchange rate volatility to a maximum of 30 days. For the year under review HRC constitutes 44% of total COGs. | External | High |
| INTEREST RATE RISKS | | | |
| An increase in interest rates will increase the Company's borrowing costs and reduce profitability. | Company avails financing at competitive rates from varying financial institutions. Also, borrowings are based on floating rates to minimize interest rate risks. | External | Medium |

| KEY BUSINESS RISKS | MITIGATING FACTORS / ACTIONS IN PLACE | SOURCE OF RISK | SENSITIVITY |
|---|---|-------------------|-------------|
| CREDIT RISK | | | |
| Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet their contractual obligations, and arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities. | To manage exposure to credit risk in respect of trade receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors The tender approval committee approves sales tenders and credit terms. Where considered necessary, advance payments are obtained from certain parties whereas sales made to major customers are secured through letters of credit. Further, we limit our exposure to credit risk by investing in counterparties that have high credit ratings. | Internal | Low |
| SAFETY AND SECURITY OF ASSET | | | |
| There is a risk that operational assets of the Company may be lost, damaged or made redundant due to theft, fire or any other unforeseen events that will adversely affect the operations of the Company. | The Company has designed and implemented high quality standards for safety and security of all the operational assets and compliance with such standards is strictly ensured and monitored. Apart from safety and security policies and procedures, the Company has fully insured all the assets of the Company to safeguard them from any unforeseen adverse event and to reduce the resulting financial and operational loss to minimum level. | Internal | Low |
| HEALTH, SAFETY AND ENVIRONMEN | νT | | |
| Risk related to health, safety and environment can adversely affect our operations. These can be associated with personal health and safety, product quality and safety and environmental efficiency. An unfavourable incident can have a major impact on our Company and communities and may cause reputational damage and business disruption. | Our business operations are run in compliance with international Quality, Health, Safety and Environmental standards. Moreover, we consistently do efforts to minimize our environmental impact by energy conservation and other measures with community partners. Refer Sustainability Report for developments during the year. | Internal | Low |

| KEY BUSINESS RISKS | MITIGATIN |
|---|--|
| COST AND AVAILABILITY OF FUNDS | |
| Exhaustion in the steady availability of funds and rise in interest rates may adversely affect liquidity and overall financial conditions. This is risk is further compounded due to assets and funds pledged to obtain Performance Bond Guarantees that remain active over many years thus constraining the availability of funds. | Company (funded an against its Where ou exceed ou to secure a finance ind for busine The signific capital requires the Comp financing requirement for trading also mana capital new borrowing rates to mi |
| INTERNAL CONTROLS | |
| In the absence of effective internal controls, the Company may be exposed to financial irregularities and resultant losses | A robust i place that by the Co Function a monitoring of monito ongoing p to further and bring i The contro ranging fr compliance and accura |

| MITIGATING FACTORS / ACTIONS IN PLACE | SOURCE OF RISK | SENSITIVITY |
|--|-------------------|-------------|
| | | |
| Company keeps assessing its financial (funded and non-funded) requirement against its ability to borrow. Where our financing requirements exceed our ability to borrow, we seek to secure alternate avenues of raising finance including from shareholders, for business and operational need. The significant portion of working capital requirements of the Company is arranged through short term financing. To successfully mitigate these risks, the Company has secured sufficient financing facilities to meet these requirements. The Company's held for trading investments portfolio is also managed to meet the working capital needs, if required. Also borrowing rates are based on floating rates to minimize interest rate volatility. | External | Medium |
| | | |
| A robust internal control system is in place that is continuously monitored by the Company's Internal Audit Function and through other monitoring procedures. The process of monitoring internal controls is an ongoing process with the objective to further strengthen the controls and bring improvements in the system. The controls in place also cover areas ranging from safeguarding of assets, compliance with laws and regulations and accuracy and reliability of records and financial reporting. | Internal | Low |

| KEY BUSINESS RISKS | MITIGATING FACTORS / ACTIONS IN PLACE | SOURCE OF RISK | SENSITIVIT |
|---|---|-------------------|------------|
| REGULATORY COMPLIANCE | | | |
| Non-compliance with laws and regulation may result in penalties, reputational damage and business interruptions. | We strictly monitor our compliance with laws and regulations and all the changes in regulatory environment are dealt with proactively. Apart from external compliance we put emphasis on compliance with our 'Code of Conduct' and 'Governing Principles' which are in line with best practices. | Internal | Medium |
| INCREASE IN COMPETITION THROU | GH LEVERAGING OF TECHNOLOGICA | L CHANGES | 5 |
| Competitors may be able to identify and implement a major technological step, resulting in product substitution, improvement in their production efficiencies and lower costs. The Company's inability to implement similar steps may make it uncompetitive | Through corporate agility and strong market sensing, the Company remains abreast with information on product changes, demand and any technological advancements in current manufacturing processes to ensure that the Company at least matches but ideally, exceeds the quality and service performance of competitors. The Company continuously adds to its product and service offering along with constant expansion efforts to meet growing capacity demands and specific product needs. | External | Low |
| EMPLOYEE RECRUITMENT AND RET | ENTION | | |
| Failure to attract and retain the right people may adversely affect the achievement of the Company's growth plans. | A strong emphasis is placed on the Company's human resource and its skill set. We operate the best talent management and human resource instruments to attract, retain, motivate, educate and nurture personnel and staff. | Internal | Low |

OPPORTUNITIES:

We are focused on allocating resources into new business ventures and expanding the profitability of existing ones to fulfill our future development goals. In the short term we aim to capitalize on our organizational strengths and over the longer term horizon we aim to modernize by creating new business opportunities to help the accomplishment of the Company's expressed vision.

We are the only functioning large dia pipe manufacturer in Pakistan and also have the highest production capacity as well. With this strategic edge, the Company actively participates in gas infrastructure and water sector pipe projects to fully utilize its potential. With the expected upcoming gas infrastructure augmentation projects like RLNG 3, we are fully poised to capture this opportunity. We have diversified into capital markets, energy and steel billet manufacturing sectors by continuously investing in our subsidiaries. With the Government's Public development programs and China Pakistan Economic Corridor (CPEC) infrastructure projects coming online, its expected demand for steel products will increase significantly.

According to Pakistan's Steel Re-Rolling Mills Association (PSRMA), the start of mega development schemes and power projects under (CPEC) will boost the annual demand for steel product from 4m tons to 6m tons, a 30% increase. We are well placed to fulfill the development needs of the country. The Company is committed to search all possible avenues to maximize the pace of growth of the Company and Shareholders wealth

HEALTH, SAFETY, **ENVIRONMENT**

The safety of our people, the environment and the communities in which we work is incorporated into everything we do. Every employee has authority to stop work and can refuse and stop work that is unsafe without fear of repercussion. Safety is more than something we talk about; we incorporate it into everything we do despite challenges in implementation in certain areas of our operations.

The safety and health of our people, our contractors and our customers is a priority and our mission is to ensure our people return home safely each day. Our manufacturing facilities and corporate offices are supported by an HSE team that ensures safety by providing training, conducting audits, addressing and identifying hazards to keep our workplaces safe. Our managers and HSE team are responsible for exploring innovative ways to reduce our carbon footprint and conserve the environment. We hold ourselves to HSE standards that comply with regulatory and legislated requirements as well as international standards and create a safe and environmentally friendly workplace. This is reflected in the retention of the HSE management system certifications against ISO 14001 and OHSAS 18001 as well as our compliance with Sindh Environmental Quality Standards (EQS).

SAFETY IS NOT AN ACT, IT IS A HABIT

Our approach to HSE is apparent in our Mission Zero agenda that targets zero accidents and work-related illnesses. To effectively implement the mission zero agenda, we empower and encourage our people to play their part.

CULTURAL CHANGE THROUGH COMMUNICATION

We believe communication is critical to creating the conditions to meet our objectives on Safety at the workplace. We have one-on-one HSE orientations for all new starters and an HSE briefing for all new visitors. One of the key aims of this exercise is to encourage a culture of care and safe practices.

RAISING AWARENESS AND ENGAGING OUR PEOPLE

We all have a part to play in keeping our workplaces safe. One of the most effective ways we can do this is by being aware of the risks around us and acting to address these. That's why we actively encourage all our people to regularly assess their working environments and report any identified risks - as they arise.



ENHANCING WELLBEING

A key priority of our agenda is the prevention of work-related illness. While there is clear evidence that employment can have a positive effect on personal wellbeing, poor health in the workplace can present significant safety risks.

We offer a range of services to help enhance the health of our employees. These include medicals for employees in certain roles and healthcare benefits for staff - as well as targeted communication campaigns aimed at tackling lifestyle-related issues. We plan to introduce new initiatives during fiscal year 2019 to promote healthy living among employees.

CORPORATE SOCIAL RESPONSIBILITY

We acknowledge that our developments can impact stakeholders, and this is an area where we are constantly listening to and learning from stakeholders so that we can minimize our impact. At Crescent Steel, Corporate Social Responsibility (CSR) is a strategic management driven initiative that incorporates our business, environmental, and citizenship activities in a manner that supports our vision and upholds our values.

Our Corporate Strategy includes a commitment to sustainable development that involves balancing short and long-term interests, and integrating economic, environmental and social aspects into our business decisions. It is our commitment to contribute to sustainable economic development - working with employees, their families, the local community and society at large to improve the quality of life, in ways that are good for business and good for the overall development of our society.

Our CSR activities are divided into four categories: the economic, legal, ethical and philanthropic/ discretionary responsibilities to our stakeholders - these principles are already well integrated into our day to day work. Our philanthropic CSR policy allocates 2% to 5% of pre-tax profits towards focused community investments in the education, environment, health and societal sectors.

Working with selected community partners the Company made social investments of Rs. 45.9 million or 4.71% of PBT (FY17: Rs. 100.8 million) in the form of donations and sponsorships - this includes a contribution of Rs. 10 million towards our staff benevolent fund, recorded as employee costs on our books.

To date the Company has helped build 21 schooling units (16 primary and 5 secondary school units) and continues to support 15 schooling units (12 primary and 3 secondary school units). An estimated 3,142 children have graduated from primary schools supported by us, approximately 432 secondary school graduates from campuses supported by us have been awarded intermediate and tertiary level scholarships arranged by TCF. Combined enrolment in these schools today is 3,447 students, the majority of whom reside in some of the most impoverished communities of the country; 47% of these students are female.

In addition to cash contributions our people have volunteered 2.159 hours (FY17: 1.265 hours) to structured community programs throughout the year. Detailed information and analysis on our 2018 environmental and social performance is published in the Crescent Steel Corporate Social Responsibility Report 2018 while selected partnerships are also captured below.

COMMITMENT TO EDUCATION:

Access to education remains low and completion rate for primary education is among the lowest in the world. In FY17 public spending on education was 2.7% of GDP which reflects on the quality, poor teaching and learning outcomes and inadequate infrastructure. Pakistan is the sixth largest country in the world and according to the World Economic Forum, ranks 125 (out of 130 countries) in human capital development. It has almost 25.02 million children that are out of school, the second highest number in the world; of these approximately 17 million children are between the ages of 10 and 15 years. In addition to targeted investments towards primary and secondary education and skills learning programs, we also continue to support tertiary level education for children of employees and other merit students at recognized schools in Pakistan and abroad.

We currently support 7 students in universities in Pakistan and the US including 3 children of employees through our scholarship program. 18 students have been supported in full or in part for tertiary programs.

EDUCATION NON-PROFIT PARTNERS: THE CITIZENS FOUNDATION

An educated Pakistan is critical to sustained economic development in Pakistan and a productive and inspired workforce. As our contribution to an educated Pakistan, we have been in partnership with our non-profit partner, The Citizens Foundation (TCF) since 1996 to support a robust program focusing on education.

NATIONAL UNIVERSITY OF SCIENCES AND TECHNOLOGY

Finding Innovative and Creative Solutions for Society (FICS) is being managed by NUST for the past five years, aimed at promoting a culture of social entrepreneurship where students are given an opportunity to involve in social problems and think innovatively to devise technology-based solutions that can serve communities. The concept of FICS is fully aligned with the Sustainable Development Goals (SDGs).

FICS competition comprises of three stages and a workshop. In the third and final stage of the competition, the teams shortlisted present working prototypes of their solution. We supported NUST by contributing towards FICS's Prototype Development Fund. We also volunteered our time to judge projects that had qualified for the second stage of FICS 2018 at the Pakistan Navy Engineering College (PNEC).

Through our contribution towards the same initiative two years back, the students of NUST had developed TAME – a smart wearable device for tremor acquisition and minimization. The project won several awards including the Stanford Center on Longevity Design Challenge held in California and went on to be declared the Best Startup from Pakistan at the SeedStar Summit 2017 in Switzerland.

COMMITMENT TO HEALTH:

Access to quality healthcare and emergency medical services remain an area of concern. We continue to invest in a healthy Pakistan by supporting healthcare initiatives through donations and volunteering time for selected partners in the Health Sector.

HEALTH NON-PROFIT PARTNER: THE HEALTH FOUNDATION

The Health Foundation's Hepatitis Free Community Project in Rashidabad is in its third year. The goal of the project is to sensitize and vaccinate 90% of target population in Rashidabad and provide free treatment to identified Hepatitis B and C patients. We have been supporting this initiative since its inception. A total of 12,971 people have been sensitized regarding hepatitis B and C protection and prevention through 326 targeted community awareness sessions and 4,242 people have been vaccinated for Hepatitis B.

THE INDUS HOSPITAL BLOOD CENTRE

Indus Hospital has established the first centralized blood bank of Pakistan with an aim to save lives by collecting blood through voluntary donations. 58 employees from our Head Office and Nooriabad facility donated 29,000 ml of blood through the Indus Hospital Blood Drive held during the year.

COMMITMENT TO COMMUNITY AND THE ENVIRONMENT:

A lack of understanding and awareness about environmental protection and conservation practices in Pakistan has led to practices that exploit the country's vast natural resources without replenishing them. A growing population and increasing infrastructure needs have also resulted in damage to the environment. Our environmental investments seek to partner to help create environmental awareness and to sensitize all stakeholders to protect the planet and consume responsibly.

ENVIRONMENT NON-PROFIT PARTNER: WWF - PAKISTAN

EARTH HOUR 2018

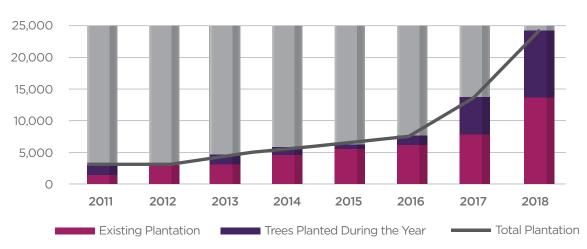
WWF-Pakistan is a member of the WWF International Network, one of the world's largest environmental conservation organizations. During Earth Hour 2018, we went beyond just switching off unnecessary lights by partnering with WWF-Pakistan to raise awareness about environmental conservation and wildlife in Pakistan among our employees and arranged an overnight visit to the Indus Blind Dolphin Conservation Center and PAI Forest Reserve.



MARINE CONSERVATION: MANGROVE PLANTATION

During the year, we planted 175 mangrove saplings at WWF's Wetland Centre. We also continue to maintain the 525 mangroves planted in previous years through monetary contributions that ensure that for every mangrove that doesn't survive, WWF will plant another sapling. This totals our mangrove plantation to 700, reducing our carbon footprint by 4.1 tons annually. The plantation was followed by a beach cleaning activity.

TREE PLANTATIONS



TREE PLANTATION ACTIVITIES AT OUR CAMPUSES

During the year, we planted 9,932 trees at our campuses. Over the years our plantation size has increased to over 23,623 trees. These trees will help reduce our carbon footprint by 140 tons of carbon annually.



COMMITMENT TO SOCIETY:

Pakistan faces a number of social issues that impact the community and the society at large. Alongside targeted community investments in the education, healthcare and environmental segments, we also focus on Community Development programs that seek to provide welfare and rehabilitation services by engaging communities.

SOCIETY NON-PROFIT PARTNER: RASHID MEMORIAL WELFARE ORGANIZATION

Rashid Memorial Welfare Organization (RMWO) was set up by a group of retired PAF officers in 1998. The objective of the organization is to set up model villages throughout Pakistan by integrating all essential facilities so as to ensure a positive outflow to the rural community all under one roof.

We partnered with RMWO to support the model village in Rashidabad, a pilot project located in interior Sindh that encompasses all four elements of a sustainable society: education, health, environment and socio-economics. Rashidabad has created an ever-lasting impact on the community. Its three schools are catering to the needs of over two thousand students and it has provided the surrounding population with employment opportunities for over 1,200 people in various positions.

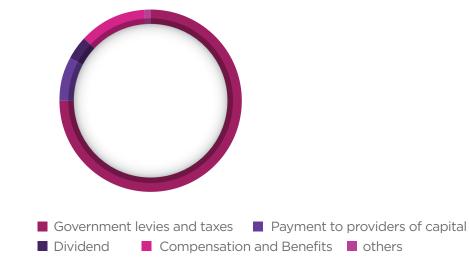
THE CITIZENS POLICE LIAISON COMMITTEE

The Citizens Police Liaison Committee (CPLC) is a statutory institution that is completely managed by citizens. It serves as the central branch that collects, collates, analyzes and then disseminates all information related to criminal activities. We supported CPLC in working towards integrating resources to develop a database with details of convicts in Karachi. This database will used by CPLC along with other law enforcement agencies in Pakistan in general and Karachi in particular. CPLC is certain that the effort is an important stepping stone in enhancing law enforcement agencies' capability to improve the law and order situation in the country.

CONTRIBUTION TO NATIONAL EXCHEQUER AND ECONOMY

Contribution to the National Exchequer and the Economy aggregated Rs. 2,590.1 million (FY17: Rs. 3,710.0 million). At a Group level this aggregates to Rs. 3,472.9 million (FY17: Rs. 4,247.9 million).

The Group contributed Rs. 2,610.7 million (FY17: Rs. 3,018.3 million) towards the national exchequer on account of government levies and taxes.



Contribution to the Economy included Rs. 264.0 million (FY17: Rs. 204.6 million) on account of payments to providers of capital and Rs. 155.3 million (FY17: Rs. 407.6 million) in the shape of shareholders' returns through cash dividends. On a Group level the Company provided employment to 1,003 (FY17: 583) full and part-time employees with compensation and benefits of Rs. 407.9 million (FY17: Rs. 536.7 million).

MANAGING THE FUTURE

COMPANY PERFORMANCE



STATEMENT OF VALUE ADDED

| | 201 Rupees in '000 | - | 20 Rupees in '000 | 017 % |
|--|-----------------------------|------------------------|----------------------|-------------------------|
| WEALTH GENERATED Total revenue | 8,753,525 | 100% | 12,163,915 | 100% |
| Bought-in-material and services | (5,469,503) | 62% | (7,744,054) | 64% |
| WEALTH DISTRIBUTED To Employees Salaries, wages and other benefits | <u>3,284,022</u> 299,499 | <u>38%</u> 9% | 4,419,861 460,113 | <u>36%</u> 10% |
| To Government Income tax, sales tax, custom duties, WWF and WPPF | 1,868,920 | 57% | 2,574,275 | 58% |
| To Shareholders Dividend * | 155,265 | 5% | 407,571 | 9% |
| To providers of finance Finance costs | 231,319 | 7% | 187,273 | 4% |
| To Society Donation towards education, health and environment | 35,087 | 1% | 80,813 | 2% |
| Retained within the business for future growth Depreciation, amortization and retained earnings | 693,932 3,284,022 | <u> 21% </u> 100% | 709,816 4,419,861 | <u> 16% </u> 100% |

* This includes final dividend recommended by the Board of Directors subsequent to year end.

Distribution of Wealth



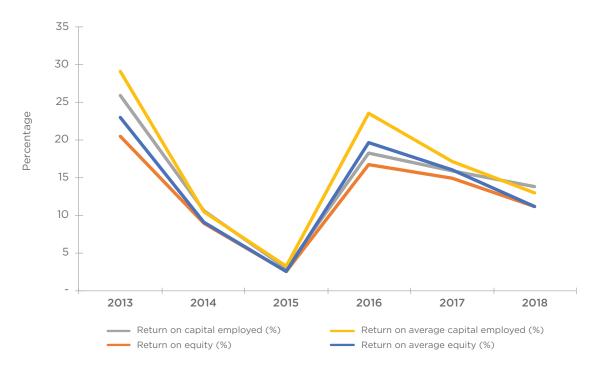
SUMMARY DATA AND PERFORMANCE INDICATORS

| PERFORMANCE INDICATORS | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|--|---|--|---|---|--|--|
| A Profitability Ratios Earnings before interest, taxation, depreciation | | | | | | | |
| and amortization (EBITDA) (Rs. in millions) Profit before taxation and | 1,308.4 | 1,682.0 | 1,675.5 | 254.9 | 562.9 | 1,245.0 | 541.3 |
| deprecation (Rs. in millions) Gross profit ratio (%) Operating profit margin to sales (net) (%) Net profit margin to sales (net) (%) EBITDA margin to sales (net) (%) Operating leverage ratio Return on equity (%) Return on average equity (%) Return on capital employed (RoCE) (%) Return on average capital employed (%) Return on average assets (%) | 1,076.3 11.5 17.1 10.7 18.6 0.77 11.2 11.1 13.9 12.9 6.8 | 1,492.2 18.2 15.5 9.9 16.5 0.03 14.8 16.0 15.9 17.1 9.3 | 1,424.8 28.9 21.0 13.0 22.6 3.9 16.7 19.6 18.3 23.5 13.0 | 167.2 1.5 6.8 5.1 12.1 1.4 2.6 3.0 3.2 2.1 | 473.5 5.7 11.5 8.9 14.0 3.1 9.0 9.0 10.7 10.5 7.5 | 1,179.7 13.0 23.0 16.3 24.9 6.2 20.5 23.0 25.8 29.0 18.0 | 453.4 12.9 11.0 8.7 14.6 4.2 11.0 11.4 12.5 12.2 8.3 |
| B Liquidity Ratios Current ratio Quick / Acid-test ratio Cash to current liabilities (%) Cash flows from operations to sales (%) Working capital (Net current assets) Working capital turnover (times) | 1.4 : 1 0.9 : 1 (5.8) 22.7 1,248.1 4.2 | 1.4 : 1 0.9 : 1 (4.7) 1.7 2,096.1 5.8 | 1.4 : 1 0.7 : 1 (3.7) (24.6) 1,399.5 8.1 | 1.4 : 1 1 : 1 (24.6) 7.7 423.3 3.4 | 2.3 : 1 1.6 : 1 (18.6) 14.0 830.6 3.9 | 2.4 : 1 1.7 : 1 (25.3) (1.6) 1,233.5 4.8 | 1.8 : 1 1.2 : 1 (24.1) 7.3 851.2 5.1 |
| C Activity / Turnover Ratios Debtors turnover ratio (times) | 18.3 | 20.7 | 36.1 | 23.7 | 28.2 | 17.7 | 15.3 |
| No. of days in receivables / Average collection period (days) Inventory turnover ratio (times) No. of days in inventory (days) Creditors turnover ratio (times) No. of days in creditors / Average | 20 2.9 124 5.7 | 18 3.4 108 11.5 | 10 3.9 94 23.2 | 15 4.8 76 9.0 | 13 7.1 51 38.1 | 21 7.0 52 19.9 | 24 4.8 76 16.2 |
| payment period (days) Property, plant and equipment turnover (times) Total assets turnover (times) Operating cycle (days) | 64 6.8 0.7 80 | 31.8 10.9 0.8 94 | 15.7 9.0 0.8 89 | 40.4 2.7 0.4 51 | 9.6 5.1 0.9 55 | 18 6.4 1.0 55 | 23 5.9 0.9 77 |
| D Investment / Market Ratios Basic and diluted earnings / (loss) per share (Rs.) Price earnings ratio (times) Price to book ratio Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Stock dividend / Bonus shares (Rs. in millions) * Stock dividend / Bonus shares (%) * Market value per share (at the end of the year) (Rs.) | 9.68 9.4 0.9 2.2 20.7 4.8 155.3 2.0 - - - 91.2 | 13.05 18.3 0.4 2.3 40.3 2.4 407.6 5.3 - - 238.6 | 12.97 8.8 0.7 4.4 40.1 2.6 388.2 5.0 - - 114.6 | 1.53 34.0 1.3 40.8 2.2 43.5 0.7 - - 51.9 | 5.16 8.4 1.5 5.7 43.1 2.1 155.3 2.5 - - - 43.5 | 11.70 3.8 1.6 7.8 31.1 3.3 197.6 3.5 56 10 45.0 | 4.90 4.7 2.4 8.6 33.0 2.5 112.9 2.0 - - 23.2 |
| Lowest during the year (Rs.) Highest during the year (Rs.) Break-up value per share (Rs.) Break-up value per share including RP investment at MV | 91.2 89.8 229.4 86.6 124.5 | 238.6 116.0 283.1 87.8 143.6 | 114.6 54.6 134.8 74.8 94.4 | 51.9 34.9 62.4 65.2 84.7 | 43.5 43.5 74.8 64.5 75.9 | 45.0 21.6 54.5 64.0 73.6 | 23.2 18.0 28.5 50.1 55.7 |
| E Capital Structure Ratios | 124.5 | 143.0 | 94.4 | 04.7 | 75.9 | / 3.0 | 55.7 |
| E Capital Structure Ratios Financial leverage ratio (%) Long term debt to equity ratio (%) Cost of debt Long term debt : Equity ratio Total liabilities to total assets (%) Gearing ratio (%) Interest coverage (times) | 29.1 5.3 8.0 6 : 95 33.2 21.3 5.2 | 45.2 5.7 8.4 6 : 95 43.9 31.0 8.4 | 46.9 8.1 8.4 8 : 92 38.7 31.4 6.4 | 17.0 7.0 10.9 7 : 93 24.9 13.8 1.8 | 8.3 1.5 13.7 2 : 98 15.3 5.3 5.5 | 12.2 0.9 14.4 1 : 99 18.7 9.6 18.3 | 11.7 0.6 16.7 1 : 99 25.7 8.8 3.9 |

Notes:

* This includes declaration of final cash dividend recommended by the Board of Directors subsequent to year end.

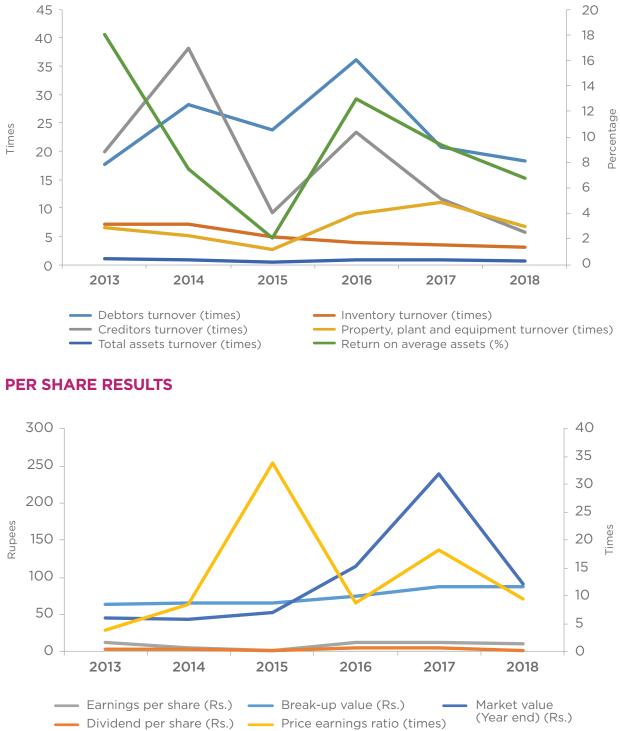
RETURN ON CAPITAL AND EQUITY

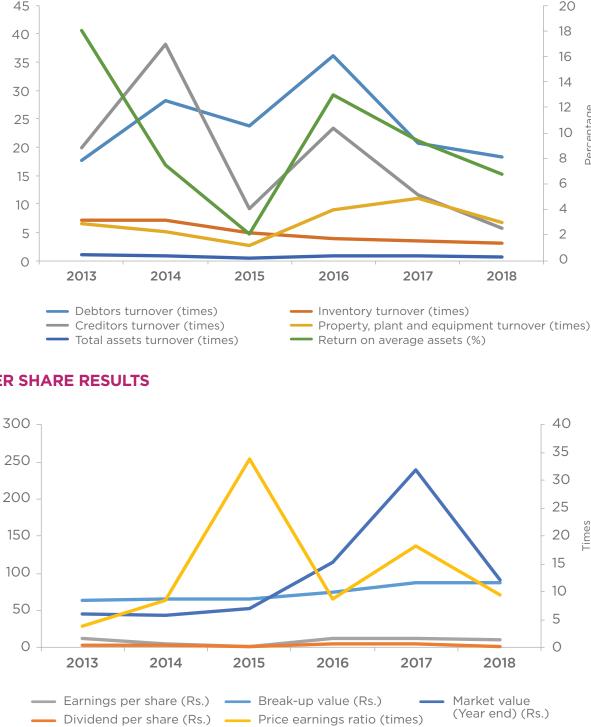


LIQUIDITY

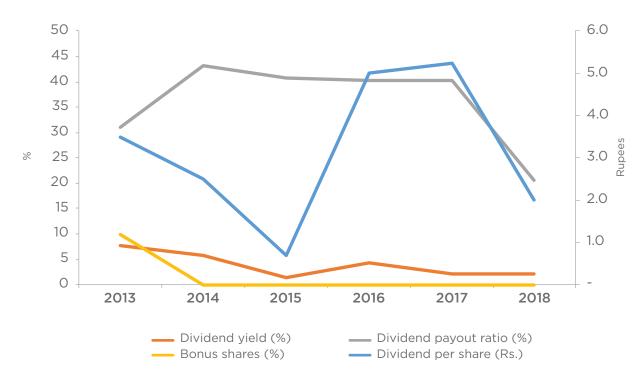


ASSET MANAGEMENT

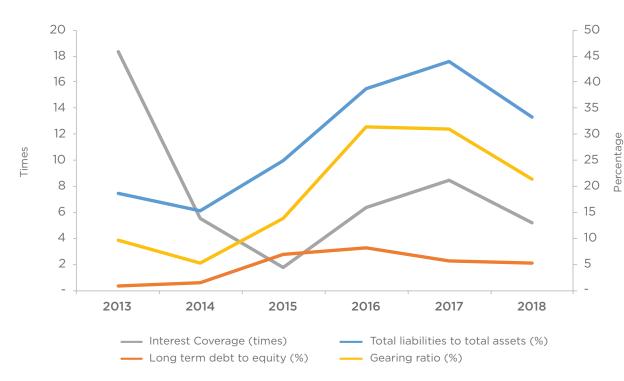




DIVIDEND AND RETURNS



DEBT MANAGEMENT

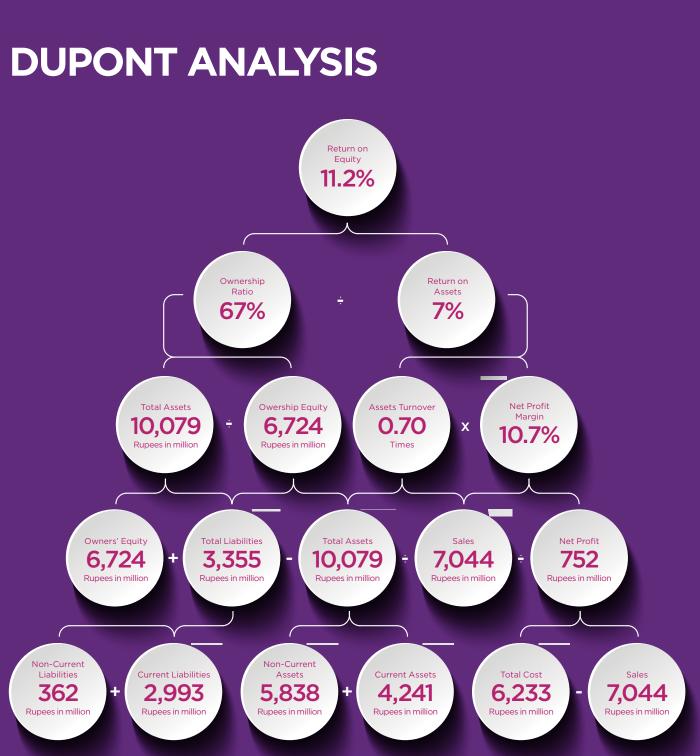


VERTICAL ANALYSIS OF STATEMENT OF FINANCIAL POSITION AND PROFIT OR LOSS

| | | 018 | | 2017 | | 2016 | | | | 2014 | | 2013 | |
|---|---------|-------|-------------------|-------|-------------------|-------|-------------------|-------|-------------------|------------|-------------------|-------|--|
| | Rs. in | % | Rs. in Million | % | Rs. in Million | % | |
| Statement of Financial Position | Million | % | Million | % | Million | % | Million | % | Million | % | Million | % | |
| | | | | | | | | | | | | | |
| Property, plant and equipment | 1,039 | 10.3 | 941 | 7.7 | 823 | 8.7 | 781 | 14.5 | 795 | 16.8 | 778 | 15.9 | |
| Intangible assets | - | - | 1 | - | 3 | - | 10 | 0.2 | 14 | 0.3 | 14 | 0.3 | |
| Investment property | 13 | 0.1 | 15 | 0.1 | 19 | 0.2 | 23 | 0.4 | 27 | 0.6 | 31 | 0.6 | |
| Long term investments | 4,538 | 45.0 | 4,204 | 34.5 | 3,935 | 41.5 | 3,038 | 56.3 | 2,388 | 50.5 | 1,591 | 32.5 | |
| Long term deposits | 217 | 2.2 | 189 | 1.6 | 177 | 1.9 | 24 | 0.4 | 26 | 0.5 | 369 | 7.5 | |
| Deferred taxation | 30 | 0.3 | - | - | - | - | 38 | 0.7 | - | - | - | - | |
| Stores, spares and loose tools | 169 | 1.7 | 163 | 1.3 | 112 | 1.2 | 67 | 1.2 | 72 | 1.5 | 79 | 1.6 | |
| Stock-in-trade | 1,543 | 15.3 | 2,687 | 22.1 | 2,267 | 23.9 | 453 | 8.4 | 407 | 8.6 | 662 | 13.5 | |
| Trade debts | 107 | 1.1 | 664 | 5.5 | 323 | 3.4 | 88 | 1.6 | 89 | 1.9 | 197 | 4.0 | |
| Loan and advances | 275 | 2.7 | 378 | 3.1 | 40 | 0.4 | 18 | 0.3 | 49 | 1.0 | 32 | 0.7 | |
| Trade deposits and short term prepayments | 26 | 0.3 | 15 | 0.1 | 16 | 0.2 | 11 | 0.2 | 7 | 0.1 | 9 | 0.2 | |
| Investments | 448 | 4.4 | 515 | 4.2 | 392 | 4.1 | 388 | 7.2 | 456 | 9.6 | 798 | 16.3 | |
| Mark-up accrued | 27 | 0.3 | 1 | - | - | - | - | - | | - | 54 | 1.1 | |
| Other receivables | 553 | 5.5 | 1,745 | 14.3 | 785 | 8.3 | 200 | 3.7 | 136 | 2.9 | 134 | 2.7 | |
| Taxation - net | 961 | 9.5 | 633 | 5.2 | 529 | 5.6 | 200 | 3.9 | 150 | 3.4 | 75 | 2.7 | |
| Cash and bank balances | 133 | 9.5 | 28 | 0.2 | 63 | 0.7 | 43 | 0.8 | 107 | 3.4 2.3 | 65 | 1.3 | |
| | | 1.3 | 28 12.179 | 100 | | | | | | 2.3 | 4.888 | 1.3 | |
| Total assets | 10,079 | 100 | 12,179 | 100 | 9,484 | 100 | 5,393 | 100 | 4,732 | 100 | 4,888 | 100 | |
| Issued, subscribed and paid-up capital | 776 | 7.7 | 776 | 6.4 | 776 | 8.2 | 621 | 11.5 | 621 | 13.1 | 565 | 11.6 | |
| Capital reserves | 1,029 | 10.2 | 1,034 | 8.5 | 1,026 | 10.8 | 299 | 5.5 | 299 | 6.3 | 530 | 10.8 | |
| Revenue reserves | 4,919 | 48.8 | 5,010 | 41.1 | 4,006 | 42.2 | 3,131 | 58.1 | 3,087 | 65.2 | 2,880 | 58.9 | |
| Shareholders' equity | 6,724 | 66.7 | 6,820 | 56.0 | 5,808 | 61.2 | 4,051 | 75.1 | 4,007 | 84.6 | 3.975 | 81.3 | |
| Long term loan | 227 | 2.3 | 322 | 2.6 | 394 | 4.2 | 239 | 4.4 | - | - | -, | - | |
| Liabilities against assets subject | / | 2.0 | 011 | 2.0 | | | 200 | | | | | | |
| to finance lease | 127 | 1.3 | 64 | 0.5 | 77 | 0.8 | 46 | 0.9 | 62 | 1.3 | 34 | 0.7 | |
| Deferred income | 8 | 0.1 | 7 | 0.1 | 9 | 0.1 | -1 | - | 2 | - | 1 | - | |
| Deferred taxation | - | - | 233 | 1.9 | 68 | 0.7 | - | - | 10 | 0.2 | 6 | 0.1 | |
| Trade and other payables | 1,349 | 13.4 | 1.864 | 15.3 | 711 | 7.5 | 626 | 11.6 | 315 | 6.7 | 344 | 7.0 | |
| Unpaid dividend | - | - | 1,804 | 1.0 | 116 | 1.2 | - | - | - | - | - | - | |
| • | - 22 | - 0.2 | 21 | 0.2 | 23 | 0.2 | - 12 | 0.2 | - 57 | - | - 68 | | |
| Unclaimed dividend | | | | | | | | | | | | 1.4 | |
| Mark-up accrued | 16 | 0.2 | 28 | 0.2 | 21 | 0.2 | 12 | 0.2 | 8 | 0.2 | 9 | 0.2 | |
| Short term borrowings | 1,458 | 14.5 | 2,517 | 20.7 | 2,084 | 22.0 | 302 | 5.6 | 228 | 4.8 | 418 | 8.6 | |
| Current portion of long term loan | 97 | 1.0 | 141 | 1.2 | 109 | 1.1 | 55 | 1.0 | - | - | - | - | |
| Current portion of liabilities against | | | | | | | | | | | | | |
| assets subject to finance lease | 46 | 0.5 | 42 | 0.3 | 59 | 0.6 | 47 | 0.9 | 41 | 0.9 | 32 | 0.7 | |
| Current portion of deferred income | 5 | - | 4 | - | 5 | 0.1 | 2 | - | 2 | - | 1 | - | |
| Total equity and liabilities | 10,079 | 100 | 12,179 | 100 | 9,484 | 100 | 5,393 | 100 | 4,732 | 100 | 4,888 | 100 | |
| Profit or Loss | | | | | | | | | | | | | |
| Sales - net | 7,044 | 100.0 | 10,209 | 100.0 | 7,412 | 100.0 | 2,101 | 100.0 | 4,032 | 100.0 | 5,002 | 100.0 | |
| Cost of sales | 6,232 | 88.5 | 8,350 | 81.8 | 5,269 | 71.1 | 2.069 | 98.5 | 3,801 | 94.3 | 4,351 | 87.0 | |
| Gross profit | 811 | 11.5 | 1,859 | 18.2 | 2,143 | 28.9 | 32 | 1.5 | 231 | 5.7 | 651 | 13.0 | |
| Income from investments - net | 496 | 7.0 | 247 | 2.4 | 42 | 0.6 | 309 | 1.5 | 440 | 10.9 | 298 | 6.0 | |
| Distribution and selling expenses | 496 | 0.3 | 31 | 0.3 | 42 | 0.8 | 27 | 14.7 | 440 52 | 10.9 | 298 68 | 1.4 | |
| ÷ . | | | | | | | | | | | | | |
| Administrative expenses | 173 | 2.5 | 287 | 2.8 | 283 | 3.8 | 167 | 7.9 | 165 | 4.1 | 173 | 3.5 | |
| Other operating expenses | 85 | 1.2 | 411 | 4.0 | 421 | 5.7 | 29 | 1.4 | 69 70 | 1.7 | 134 | 2.7 | |
| Other income | 172 | 2.4 | 202 | 2.0 | 94 | 1.3 | 25 | 1.2 | 79 | 2.0 | 576 | 11.5 | |
| Operating profit before finance costs | 1,203 | 16.9 | 1,579 | 15.5 | 1,559 | 21.1 | 143 | 6.8 | 464 | 11.5 | 1,150 | 22.9 | |
| Finance costs | 231 | 3.3 | 187 | 1.8 | 244 | 3.3 | 81 | 3.9 | 84 | 2.1 | 62 | 1.2 | |
| Profit before taxation | 971 | 13.6 | 1,392 | 13.7 | 1,315 | 17.8 | 62 | 2.9 | 380 | 9.4 | 1,088 | 21.7 | |
| Taxation | 220 | 3.1 | 379 | 3.7 | 348 | 4.7 | (44) | (2.1) | 19 | 0.5 | 271 | 5.4 | |
| Profit after taxation | 752 | 10.5 | 1,013 | 10.0 | 967 | 13.1 | 106 | 5.0 | 361 | 8.9 | 817 | 16.3 | |

HORIZONTAL ANALYSIS OF STATEMENT OF FINANCIAL POSITION AND PROFIT OR LOSS

| RuleNameRuleRuleNameRuleNameRuleNameRuleNameRuleNameRuleNameRuleRu | | 2018 | | 20 | 2017 2016 | | | 20 | 015 | 20 | 014 | 2013 | | |
|---|--|--------|--------|--------|-----------|---------|---------|---------|--------|---------|---------|---------|---------|--|
| Statement of Function Statement of Pointon 10.309 0.0.4 911 16.8 22.0 7100 718 2.2 778 16.6 Introngible assets 1.3 0.33 1.5 (10.1) 0.0 (20.5) 72.0 (21.8) 2.2 (22.9) 7.0 10.0 Long term leass and decation 2.33 0.000 - - 0.000 2.8 0.000 - 0.000 2.0 0.000 2.0 0.000 - 0.000 2.0 0.000 - 0.000 2.0 0.000 - 0.000 2.0 0.000 2.0 0.000 - 0.000 2.0 0.000 2.0 0.000 2.0 0.000 2.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 0.000 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 0.000 1.0 | | | | | | | | | | | | | | |
| Property, plant and equipment: 1039 104 941 14.3 823.0 5.4 781.0 (18) 795 2.2 778 166 Investment property 13 (13.3) 15 (21.1) 90.0 (74.2) 23.0 (14.8) 14 - 14 660.0 Long term invostment 2.77 18 186 33.55.0 2.95 3.03.8 (01.0) 2.6 (14.8) 2.77 2.88 60.01 1.591 2.04 Long term invostments 30 100.0 - - - (100.0) 32.0 (17.0) 13.0 107 (48.5) 662 12.8 Stock-in-trade 10.83 16.6 105.6 32.0 27.0 40.0 12.2 18.0 (13.8) 9 53.1 32 (76.8) Trade deposits af bart 18 73.3 15 (63.3) 16.0 42.5 11.0 57.1 7 (22.2) 9 80.0 Itade deposit | | | | | | | | | | Million | | Million | % | |
| Intraglibe assets ·< | Statement of Financial Position | | | | | | | | | | | | | |
| Intraglibe assets ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< ·< <t< td=""><td>Property plant and equipment</td><td>1070</td><td>10.4</td><td>0.41</td><td>14 7</td><td>027.0</td><td>E 4</td><td>701.0</td><td>(1.0)</td><td>705</td><td>2.2</td><td>770</td><td>16.6</td></t<> | Property plant and equipment | 1070 | 10.4 | 0.41 | 14 7 | 027.0 | E 4 | 701.0 | (1.0) | 705 | 2.2 | 770 | 16.6 | |
| Investment property 15 (13) (15) (21) (17,4) 230 (14) 27 (12) 31 (15) Long term lons and deposits 217 148 189 68 177.0 637.5 24.0 77.7 26 (13.0) 369 51.2 Deferred taxton 30 100.0 - - (10.0) 51.0 57.2 67.0 68.0 17.2 68.9 7.9 18.0 66.2 12.8 11.3 44.6 11.3 44.6 11.3 44.6 11.3 44.6 11.3 44.6 12.0 65.3 10.7 (23.3) 16.5 11.0 46.5 11.3 44.6 12.0 7.8 10.0 10.0 - - - - - 10.0 10.0 10.0 10.0 - - - - 10.0 10.0 10.0 10.0 - - - - - 10.0 10.0 10.0 10.0 10.0 | | | | | | | | | | | | | | |
| Long term investments 4.58 7.9 4.204 6.8 5.935 2.95 2.036. 7.2 2.388 5.01 15.9 2.04 Long term investments 30 10.00 - - 100.00 360 0.00 - - 0 0.00 560 512 Deformed taxiton 30 10.00 - - - 0 0.00 - - 0 0.00 - - 0 0.00 - - 0 0.00 - - 0 0.00 - - - 0 0.00 - - - 0 0.00 - - 0 0.00 0 0.01 0.00 - - - - - 0 | - | | | | | | | | | | | | | |
| Long term learns and deposits 217 148 189 6.8 177.0 637.5 24.0 7.00 25.0 95.0 95.0 95.0 Stores, spares and loss tools 169 3.7 163 45.5 112.0 67.2 67.0 80.0 10.3 80.0 72.2 (8.9) 79 18.7 Stock-in-rade 154 42.60 2.627.0 40.0 422.2 18.0 (6.3) 80.0 (7.3) 80 65.3 19.7 7 (7.8) 77.8 | | | | | | | | | | | | | | |
| Defermed taxation 30 0000 - - - (0000) 38.0 00.0 - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (0000) - - - (000) - - - (000) - - - (000) - - - (000) - - - (000) - - (000) - - - (000) - - - (000) - -< (000) - - - (000) - <td>-</td> <td></td> | - | | | | | | | | | | | | | |
| Stock-in-trade 15-43 (42.6) 2687 115 2.267.0 400.4 45.80 11.3 4.07 (38.5) 662 12.8 Trade deposited ad-hort 275 (27.2) 378 845.0 400.0 12.2 180 (63.3) 49 53.1 32.2 (76.8) Trade deposited ad-hort 275 (27.2) 378 845.0 40.0 12.2 180 (63.3) 49 53.1 32.2 (76.8) Immetiments 448 (13.0) 55.5 (14.3) 392.0 10 38.80 (14.9) 456 (15.0) 54.2 276.8 17.4 100.0 - - - (10.00.0) 54 276.8 17.4 17.4 17.5 2.0 7.5 0.0 4.71 13.0 10.0 - - 10.0 - 6.23 13.4 276.8 3.2 16.83 11.3 4.07.2 2.88.0 10.0 4.75.2 2.80 3.2 4.88 11.9 4.75.2 2.80.2 4.27.5 3.23.0 4.88 11.0 4.75.2 4.8 | | 30 | 100.0 | - | - | - | (100.0) | 38.0 | | - | - | - | (100.0) | |
| Tode debts 107 (63.9) 66.4 015.6 232.0 287.0 88.0 (1.1) 89.9 (54.8) 197 (46.6) Loan and dwinnes 275 (27.2) 378 845.0 40.0 122.2 18.0 (63.3) 49 55.1 32 (76.8) Investments 44.8 (13.0) 515 31.4 320.0 10.0 38.0 (14.9) 45.6 (22.9) 79.9 52.6 Mark-up accrued 27 2600.0 1 100.0 - - - - - - - - - - - 100.0 - - - - - - - 100.0 - - - - - - 100.0 32.7 119 12.0 72.8 128.8 Cash and bank balances 103.77 12.17 12.17 22.4 9.44.8 13.0 14.4 5.05 - - - - | Stores, spares and loose tools | 169 | 3.7 | 163 | 45.5 | 112.0 | 67.2 | 67.0 | (6.9) | 72 | (8.9) | 79 | 19.7 | |
| Lon and advances 275 (27.2) 378 845.0 40.0 1222 18.0 (63.3) 49 53.1 32 (76.8) Trade deposits and short tarm prepayments 26 73.3 15 (6.3) 16.0 455 11.0 57.1 7 (22.2) 9 80.0 Mark-up accrued 27 260.00 1 100.0 - - - - - 5 (10.0) 5 1.1 15 15 15 124 222.5 200.0 47.1 136 15 15 124 225.8 100.0 - - - - - - - 100.0 5 120.7 5 120.7 5 120.7 5 120.7 5 120.7 120.0 327.7 130.0 140.0 47.2 28.80 120.9 120.7 120.9 120.7 120.9 120.7 120.9 120.7 120.9 120.7 120.9 120.0 100.0 | Stock-in-trade | 1,543 | (42.6) | 2,687 | 18.5 | 2,267.0 | 400.4 | 453.0 | 11.3 | 407 | (38.5) | 662 | 12.8 | |
| Trade deposits and short Improvements Visit Visit < | Trade debts | 107 | (83.9) | 664 | 105.6 | 323.0 | 267.0 | 88.0 | (1.1) | 89 | (54.8) | 197 | (46.6) | |
| threstments 26 73.3 15 66.3 16.0 44.5 10.0 57.1 7 (22.2) 9 80.0 Mark-up accrued 2.7 2.60.0 1 100.0 - - - - - 0 (0.0.0) 54 277.5 Other receivables 55.5 (68.3) 17.4 122.7 75.80 292.5 200.0 47.1 135 11.2 75 (9.4.8) Total asset 100.9 07.7 21.07 22.4 9.484 (55.6) 63.0 46.5 45.3 43.0 (59.8) 107 64.6 65 - - - - 62.9 (43.6) 53.0 10.4 43.2 7.82 3.2.9 43.6 10.6 40.6 10.6 40.6 10.6 40.6 10.6 40.6 10.6 40.6 10.6 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10.0 10.0 | Loan and advances | 275 | (27.2) | 378 | 845.0 | 40.0 | 122.2 | 18.0 | (63.3) | 49 | 53.1 | 32 | (76.8) | |
| Investments 4448 (13.0) 515 31.4 392.0 10.0 388.0 (14.9) 456 (42.9) 788 52.6 Markup accrued 27 2.600.0 1 110.0 - - - - - 0 0.00 54 27.6 Cher receivables 553 663.3 1.745 122.3 750.0 230.7 150.7 16.4 65 3.20 Cash and bank balances 133< | Trade deposits and short | | | | | | | | | | | | | |
| Markup accrued 22 2,600,0 1 100,0 - - - - - - (100,0) 54 2276 Other receivables 553 (68,3) 1,745 122,3 7850 292,5 200,0 47,1 136 1,5 134 2268 Total assts 10,079 (17,2) 12,179 224 9,444 759 5,333 14.0 4,752 (32,0) 4,752 (32,0) 4,753 0,280 10,72 12,199 10,20 1,025 1,000,0 24,31 29,00 - 6,21 9,9 5,55 - - - - - - - - - - - - 29,0 (43,5) 5,30 40,6 279 1,313 1,4 3,067 7,2 2,800 32,95 27,9 1,000 0,39,75 27,99 1,000 0,0 - - - - - - - - - - <td></td> | | | | | | | | | | | | | | |
| Other receivables 553 (68.3) 17.4 12.3 785.0 292.5 200.0 47.1 136 15 114 226.8 Taxation - net Cash and bank balances 133 375.0 28 (55.6) 63.0 16.0 7 100 32.7 150 112.0 75 19.0 16.4 66.8 32.2 Total asets 100.079 (17.2) 12.179 28.4 9.484 75.5 5.335 14.0 4.72 4.82 4.88 16.5 Issued, subscribed and paid-up capital 776 - 776.0 2.50 24.31 29.0 - 2.99 (45.6) 3.97 22.8 8.98 3.92.0 10.00 - | | | | | | | | | | | | | | |
| Taxakion - net Cash and bank balances 961 518 633 197 529.0 150.7 211.0 32.7 159 112.0 75 (19.4) Cash and bank balances 1133 375.0 28 9.44 475.9 5.333 14.0 4,722 (3.2) 4,888 16.9 Issued, subscribed and paid-up capital 776 - 776 - 776.0 25.0 62.0 - 29.9 (43.6) 5.50 4.00 Capital reserves 10.09 0(0.5) 10.034 0.8 10.02.0 24.31 29.00 - 29.9 (43.6) 5.70 4.00 Revenue reserves 4.919 (11.0 6.20 17.4 5.808 43.4 4.051 11.1 4.007 0.8 3.975 27.9 Long term loan 227 (29.5) 32.2 (18.3) 384.0 64.0 (25.0) 62.0 28.4 34.4 (45.0) Deferred income 8 14.3 7 (22.2) <td></td> | | | | | | | | | | | | | | |
| Cash and bank balances 133 375.0 28 (55.6) 63.0 46.5 43.0 (59.8) 107 64.6 65 3.2 Total asets 10,079 (77.2) 12,179 28.4 9,484 75.9 5.393 14.0 4.752 (32.9) (33.0) (14.4) (3.097) (22.9) (32.9) (| | | | | | | | | | | | | | |
| Total assets 10,079 (17.2) 12,179 28.4 9,484 75.9 5,393 14.0 4,732 (3.2) 4,888 16.9 Issued, subscribed and paid-up capital Capital reserves 10.29 (0.5) 1.034 0.8 10.26.0 25.0 621.0 - 621 9.9 565 - Revenue reserves 4,919 (0.5) 1.034 0.8 10.26.0 27.9 3.131.0 1.14 3.087 7.2 2.80 3.29 Shareholders' equity 6,724 (1.4) 6.820 17.4 5.808 43.4 4.051 1.1 4.007 0.8 3.975 27.9 Ladilities against assets subject - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | | | | | | | | |
| Issued, subscribed and paid-up capital Capital reserves 776 - 776 - 776 - 776 - 776 - 776 - 776 - 776 - 776 - 250 243 290 - 299 (43.6) 530 40.6 Revenue reserves 4,99 (18) 5,000 251 4,006 27.9 3,131.0 1.4 3,087 7.2 2,880 32.9 5.00 25.1 4,006 4,051 11 4,007 0.8 3,975 27.9 Long term loan 227 (29.5) 322 (18.3) 394.0 64.9 239.0 100.0 - | | | | | | | | | | | | | | |
| Capital reserves 1029 (0.5) 1034 0.8 10260 2431 290 - 299 (43.6) 530 40.6 Revenue reserves 4,919 (1.8) 5,010 25.1 4,0650 1.14 3,087 7.2 2,880 32.9 Long term loan 227 (29.5) 322 (18.3) 394.0 64.9 239.0 100.0 - | lotal assets | 10,079 | (1/.2) | 12,179 | 28.4 | 9,484 | /5.9 | 5,393 | 14.0 | 4,/32 | (3.2) | 4,888 | 16.9 | |
| Revenue reserves 4,919 (1,8) 5,010 25.1 4,006,0 27.9 3,131,0 1.4 3,087 7.2 2,800 32.9 Shareholders' equity 6,724 (1,4) 6,820 17.4 5,803 43.4 4,051 1.1 4,007 0.8 3,975 27.9 Long term loan 2277 (2,25) 3222 (18,3) 394.0 64.9 239.0 1.0 1.0 0.00 - | Issued, subscribed and paid-up capital | 776 | - | 776 | - | 776.0 | 25.0 | 621.0 | - | 621 | 9.9 | 565 | - | |
| Shareholders' equity 6,724 (1,4) 6,820 17,4 5,808 43,4 4,051 1.1 4,007 0.8 3,975 27,9 Long term loan 227 (2,95) 322 (18,3) 394.0 64.9 239.0 100.0 -< | Capital reserves | 1,029 | (0.5) | 1,034 | 0.8 | 1,026.0 | 243.1 | 299.0 | - | 299 | (43.6) | 530 | 40.6 | |
| Long term loan 227 (29.5) 322 (18.3) 394.0 64.9 239.0 100.0 - - - - Redemable capital Labilities against assets subject - | Revenue reserves | 4,919 | (1.8) | 5,010 | 25.1 | 4,006.0 | 27.9 | 3,131.0 | 1.4 | 3,087 | 7.2 | 2,880 | 32.9 | |
| Redemable capital Liabilities against assets subject I | Shareholders' equity | 6,724 | (1.4) | 6,820 | 17.4 | 5,808 | 43.4 | 4,051 | 1.1 | 4,007 | 0.8 | 3,975 | 27.9 | |
| Liabilities against assets subject 127 98.4 64 (16.9) 7.0 67.4 46.0 (25.0) 2 100 10 0 Deferred income 8 14.3 7 (22.2) 9.0 800.0 1.0 (50.0) 2 100.0 10 0 Deferred taxation - (100.0) 233 242.6 66.0 100.0 - (100.0) 10 66.7 6 100.0 Trade and other payables 1,349 (27.6) 1.864 162.2 711.0 13.6 626.0 98.7 315 (6.4) 34.4 (45.0) Unclaimed dividend 22 4.8 21 (6.7) 23.0 91.7 12.0 (78.9) 57 (16.2) 68 3.0 Mark-up accrued 16 (42.9) 2.81 3.29 7.00 32.2 2.28 (10.0 3.2 2.28 (10.0 3.2 2.28 (10.0 3.2 2.2 2.0 0.0 1< | Long term loan | 227 | (29.5) | 322 | (18.3) | 394.0 | 64.9 | 239.0 | 100.0 | - | - | - | - | |
| to finance lease 127 98.4 64 (16.9) 77.0 67.4 46.0 (25.8) 62 82.4 34 70.0 Deferred income 8 14.3 7 (22.2) 9.0 800.0 1.0 (50.0) 2 100.0 1 100.0 Deferred income - (100.0) 1.84 162.2 711.0 13.6 626.0 98.7 315 (8.4) 344 (04.0) Unpaid dividend - (100.0) 116 - 116.0 100.0 - <td>Redeemable capital</td> <td>-</td> | Redeemable capital | - | - | - | - | - | - | - | - | - | - | - | - | |
| Deferred income 8 14.3 7 (22.2) 9.0 800.0 1.0 (50.0) 2 100.0 1 100.0 Deferred taxation - (100.0) 233 242.6 68.0 100.0 - (100.0) 10 66.7 6 100.0 Trade and other payables 1,349 (27.6) 1,864 162.2 711.0 13.6 626.0 98.7 315 (8.4) 344 (40.0) Unpaid dividend - (100.0) 116 - 116.0 100.0 - | | | | | | | | | | | | | | |
| Deferred taxation - (100.0) 233 242.6 68.0 100.0 - (100.0) 10 66.7 6 100.0 Trade and other payables 1,349 (27.6) 1,864 162.2 711.0 13.6 626.0 98.7 315 (8.4) 344 (45.0) Unclaimed dividend 22 4.8 21 (8.7) 23.0 91.7 12.0 (78.9) 57 (16.2) 68 3.0 Mark-up accrued 16 (42.9) 28 33.3 21.0 75.0 12.0 50.0 8 (11.1) 9 (43.8) Current portion of long term loan 97 (31.2) 141 29.4 109.0 98.2 55.0 100.0 - | | | | | | | | | | | | | | |
| Trade and other payables1,349(27.6)1,864162.2711.013.6626.098.7315(8.4)344(45.0)Unpaid dividend224.821(8.7)23.091.712.0(78.9)57(16.2)683.0Mark-up accrued16(42.9)2833321.077.012.0(78.9)57(16.2)683.0Short term borrowings1,458(42.1)2,51720.82,084.0590.1302.032.5228(45.5)41824.8Current portion of long term loan97(31.2)14129.4109.098.255.0100.0Current portion of labilities against <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | | | | | | | |
| Unpaid dividend . (100.0) 116 . 116.0 100.0 . <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | | | | | | | | |
| Unclaimed dividend 22 4.8 21 (8.7) 23.0 91.7 12.0 (78.9) 57 (16.2) 68 3.0 Mark-up accrued 16 (42.9) 28 33.3 21.0 75.0 12.0 50.0 8 (11.1) 9 (43.8) Short term borrowings 1,458 (42.1) 2,517 20.8 2,084.0 590.1 302.0 32.5 22.8 (45.5) 418 24.8 Current portion of long term loan 97 (31.2) 141 29.4 109.0 98.2 55.0 100.0 - | | | | | | | | | | | | | | |
| Mark-up accrued 16 (42.9) 28 33.3 21.0 75.0 12.0 50.0 8 (11.1) 9 (43.8) Short term borrowings 1,458 (42.1) 2,517 20.8 2,084.0 590.1 302.0 32.5 228 (45.5) 418 24.8 Current portion of long term loan 97 (31.2) 141 29.4 109.0 98.2 55.0 100.0 - | | | | | | | | | | | | | | |
| Short term borrowings 1,458 (42.1) 2,517 20.8 2,084.0 590.1 302.0 32.5 228 (45.5) 418 24.8 Current portion of long term loan 97 (31.2) 141 29.4 109.0 98.2 55.0 100.0 - <td></td> | | | | | | | | | | | | | | |
| Current portion of long term loan Current portion of redeemable capital Current portion of redeemable capital Current portion of liabilities against assets subject to finance lease469.542(28.8)59.025.547.014.64128.132300.0Current portion of deferred income Total equity and liabilities469.542(28.8)59.025.547.014.64128.132300.0Total equity and liabilities10,079(17.2)12,17928.49,48475.95,39314.04,732(3.2)4,88816.9Profit or LossSales - net Cost of sales6,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit Income from investments - net Administrative expenses496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6.847.8Administrative expenses173(39.7)2871.428.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)41.013.51729.0(58.4)79(86.3)576336.4Other operating profit before finance costs172(15.0)202114.9 </td <td></td> | | | | | | | | | | | | | | |
| Current portion of redeemable capital Current portion of liabilities against assets subject to finance lease469.542(28.8)59.025.547.014.64128.132300.0Current portion of deferred income Total equity and liabilities469.542(28.8)59.025.547.014.64128.132300.0Total equity and liabilities525.04(20.0)5.0150.02.0-2100.01100.0Total equity and liabilities10.079(17.2)12,17928.49,48475.95,39314.04,732(3.2)4,88816.9Profit or Loss56,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,596.9322(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses173(39.7)2871.4283.0659.516.01.2165(4.6)1735.5Other operating expenses173(39.7)2871.4283.065.51.266.33.641735.5Other operating expenses172(15.0)202114.994.0276.0 | - | | | | | | | | | | | | - | |
| Current portion of liabilities against assets subject to finance lease469.542(28.8)59.025.547.014.64128.132300.0Current portion of deferred income525.04(20.0)5.0150.02.0-2100.01100.0Total equity and liabilities10,079(17.2)12,17928.49,48475.95,39314.04,732(3.2)4,88816.9Profit or Losssales - netccSales - net7,044(31.0)10,20937.77,412.0252.82,101.0(47.9)4,032(19.4)5,00226.9Cost of sales6,232(25.4)8,35055.55,261.015.72,060.0(45.6)3,801(12.6)4,35126.7Gross profit11(56.4)1,859(13.3)2,1436,569.9322(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.729.8344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)17355Other operating expenses172(15.0)20 | | | | | | | | | | - | - | - | - | |
| assets subject to finance lease469.542(28.8)59.025.547.014.64128.132300.0Current portion of deferred income525.04(20.0)5.0150.02.0-2100.01100.0Total equity and liabilities10,079(17.2)12,17928.49,48475.95,39314.04,732(3.2)4,88816.9Profit or Loss | | | | | | | | | | | | | | |
| Current portion of deferred income525.04(20.0)5.0150.02.0-2100.01100.0Total equity and liabilities10,079(17.2)12,17928.49,48475.95,39314.04,732(3.2)4,88816.9Profit or Loss100.01100.01100.0Sales - net100.01100.01100.0Cost of sales-7,044(31.0)10,20937.77,412.0252.82,101.0(47.9)4,032(19.4)5,00226.926.9Cost of sales6,232(25.4)8,35055.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,59.9322(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses118(42.3)3193.816.0(40.7)27.0(18.1)52(23.5)68< | | 46 | 9.5 | 42 | (28.8) | 59.0 | 25.5 | 47.0 | 14.6 | 41 | 28.1 | 32 | 300.0 | |
| Profit or Loss7,044(31.0)10,20937.77,412.0252.82,101.0(47.9)4,032(19.4)5,00226.9Cost of sales6,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,596.932(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | 5 | 25.0 | 4 | (20.0) | 5.0 | 150.0 | 2.0 | - | 2 | 100.0 | 1 | 100.0 | |
| Sales - net7,044(31.0)10,20937.77,412.0252.82,101.0(47.9)4,032(19.4)5,00226.9Cost of sales6,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,596.932(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Other operating expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)46.4(59.7)1,150166.2 | Total equity and liabilities | 10,079 | (17.2) | 12,179 | 28.4 | 9,484 | 75.9 | 5,393 | 14.0 | 4,732 | (3.2) | 4,888 | 16.9 | |
| Sales - net7,044(31.0)10,20937.77,412.0252.82,101.0(47.9)4,032(19.4)5,00226.9Cost of sales6,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,596.932(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Other operating expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)46.4(59.7)1,150166.2 | Due fit en Lees | | | | | | | | | | | | | |
| Cost of sales6,232(25.4)8,35058.55,269.0154.72,069.0(45.6)3,801(12.6)4,35126.7Gross profit811(56.4)1,859(13.3)2,1436,596.932(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | 7.044 | (31.0) | 10 200 | 777 | 7 /12 0 | 252.0 | 2 101 0 | (47.0) | 1072 | (10, 4) | 5.002 | 26.0 | |
| Gross profit811(56.4)1,859(13.3)2,1436,596.932(86.1)231(64.5)65127.9Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | | | | | | | | | | | | | |
| Income from investments - net496100.6247488.142.0(86.4)309.0(29.8)44047.7298344.8Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | | | | | | | _, | | | | | | |
| Distribution and selling expenses18(42.3)3193.816.0(40.7)27.0(48.1)52(23.5)6847.8Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | | | | | | | | | | | | | |
| Administrative expenses173(39.7)2871.4283.069.5167.01.2165(4.6)1735.5Other operating expenses85(79.3)411(2.4)421.01,351.729.0(58.0)69(48.5)134103.0Other income172(15.0)202114.994.0276.025.0(68.4)79(86.3)576336.4Operating profit before finance costs1,203(23.8)1,5791.31,559990.2143(69.2)464(59.7)1,150166.2 | | | | | | | | | | | | | | |
| Other operating expenses 85 (79.3) 411 (2.4) 421.0 1,351.7 29.0 (58.0) 69 (48.5) 134 103.0 Other income 172 (15.0) 202 114.9 94.0 276.0 25.0 (68.4) 79 (86.3) 576 336.4 Operating profit before finance costs 1,203 (23.8) 1,579 1.3 1,559 990.2 143 (69.2) 464 (59.7) 1,150 166.2 | | | | | | | | | | | | | | |
| Other income 172 (15.0) 202 114.9 94.0 276.0 25.0 (68.4) 79 (86.3) 576 336.4 Operating profit before finance costs 1,203 (23.8) 1,579 1.3 1,559 990.2 143 (69.2) 464 (59.7) 1,150 166.2 | | | | | | | | | | | | | | |
| | | | | | | | | | | 79 | | | | |
| | Operating profit before finance costs | 1,203 | (23.8) | 1,579 | 1.3 | 1,559 | 990.2 | 143 | (69.2) | 464 | (59.7) | 1,150 | 166.2 | |
| Finance costs 231 23.7 187 (23.4) 244.0 201.2 81.0 (3.6) 84 35.5 62 (43.1) | Finance costs | 231 | 23.7 | 187 | (23.4) | 244.0 | 201.2 | 81.0 | (3.6) | 84 | 35.5 | 62 | (43.1) | |
| Profit before taxation 971 (30.2) 1,392 5.9 1,315 2,021.0 62 (83.7) 380 (65.1) 1,088 236.8 | Profit before taxation | 971 | (30.2) | | | 1,315 | | 62 | (83.7) | 380 | (65.1) | 1,088 | 236.8 | |
| Taxation 220 (42.0) 379 8.9 348.0 890.9 (44.0) (331.6) 19 (93.0) 271 1,526.3 | | | | | | | | | | | | | | |
| Profit after taxation 752 (25.8) 1,013 4.8 967 812.3 106 (70.6) 361 (55.8) 817 138.9 | Profit after taxation | 752 | (25.8) | 1,013 | 4.8 | 967 | 812.3 | 106 | (70.6) | 361 | (55.8) | 817 | 138.9 | |



DuPont Analysis

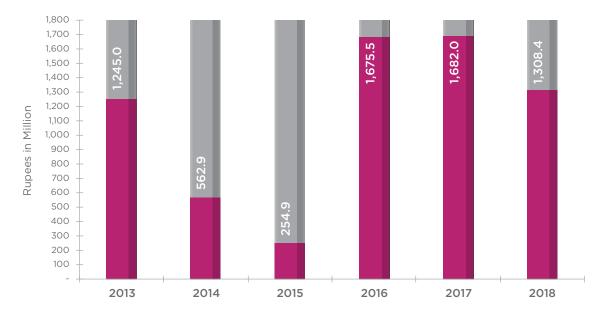
Tax burden Interest burden EBIT margin Asset Turnover (times) Leverage Return on equity

| 2018 | 2017 |
|-------|---|
| 22.6% | 27.3% |
| 23.8% | 13.5% |
| 17.1% | 15.5% |
| 0.7 | 0.8 |
| 29.2% | 46.2% |
| 11.2% | 14.8% |
| | 22.6% 23.8% 17.1% 0.7 29.2% |

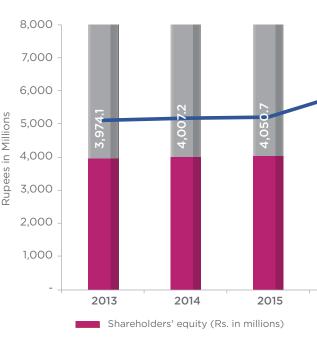
KEY OPERATING AND FINANCIAL DATA

| SUMMARIZED FINANCIAL DATA | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|--|---|---|--|---|--|--|
| A Summary of Profit or Loss (Rupees in millions) Sales - net Cost of sales Gross profit Income from investments - net Distribution, selling and administrative expenses Other operating expenses Other income Operating profit before finance costs Finance costs Profit before taxation Taxation Net income | 7,043.8 6,232.5 811.3 495.5 190.9 84.9 171.7 1,202.7 231.3 971.4 219.7 751.7 | 10,208.6 8,349.8 1,858.8 246.9 317.8 410.8 201.8 1,578.9 187.3 1,391.6 379 1,012 | 7,412.0 5,269.1 2,142.9 42.6 298.6 421.3 93.7 1,559.3 243.8 1,315.5 348.4 967.1 | 2,101.6 2,069.1 32.5 308.7 194.0 29.3 25.6 143.5 80.7 62.8 (44) 106.5 | 4,031.6 3,801.3 230.3 440.1 217.2 68.7 78.6 463 84.1 379.0 19 360.2 | 5,001.7 4,350.8 650.9 298.4 241.1 134.0 575.7 1,149.9 62.9 1,087.0 271.0 816.0 | 3,942.9 3,434.1 508.8 67.2 210.0 65.8 132.2 432.4 109.5 322.9 (19) 341.8 |
| B Summary of Statement of Financial Position (Rupees in millions) Current assets Stock-in-trade Trade debts Current liabilities Trade and other payables Property, plant and equipment Total assets Long term financing (excluding current maturity) Deferred income (including current maturity) Deferred liabilities Short term financing (including current maturity of long-term financing) Reserves Shareholders' equity | 4,241.1 1,542.7 106.9 2,993.0 1,349.1 1,039.0 10,079.0 354.2 13.5 - - 1,600.7 5,947.4 6,723.8 | 6,829.6 2,686.7 663.7 4,733.5 1,863.8 940.6 12,179.6 386.1 11.6 232.8 2,699.5 6,043.4 6,819.7 | 4,527.1 2,266.8 322.9 3,127.6 711.0 822.6 9,484.2 471.4 13.8 68.3 2,251.9 5,031.4 5,807.7 | 1,478.7 453.1 87.9 1,055.4 626.0 780.7 5,392.7 285.2 3.2 - 404.2 3,429.7 4,050.7 | 1,482.4 407.2 89.5 651.8 315.0 795.1 4,733.0 62.0 4.1 9.7 269.4 3,386.1 4,007.2 | 2,106.1 662.4 196.9 872.6 344.0 777.8 4,888.7 34.5 2.2 6.2 450.5 3,409.5 3,974.1 | 1,902.0 586.7 368.9 1,050.8 626.0 666.8 4,179.7 19.8 - - 343.0 3,544.5 3,109.1 |
| C Summary of Statement of Cash Flows (Rupees in millions) Cash and cash equivalents at the beginning of the year Net cash generated from/(used in) from operating activities Net cash inflows from / (used in) investing activities Net cash (used in)/inflow from financing activities Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the end of the year | (219.4) 1,599.5 168.3 (1,720.5) 47.3 (172.1) | (117.0) 172.0 (144.6) (129.8) (102.4) (219.4) | (259.3) (1,820.1) (816.3) 2,778.7 142.3 (117.0) | (121.1) 162.2 (399.2) 98.8 (138.2) (259.3) | (220.7) 565.2 (132.5) (333.1) 99.6 (121.1) | (253.1) (81.4) 192.3 (78.5) 32.4 (220.7) | (553.7) 288.7 284.5 (272.6) 300.6 (253.1) |
| D Other Data (Rupees in millions) Cash and Bank balances Depreciation Amortization Depreciation and amortization Capital expenditure No. of ordinary shares (no. of shares in millions) Payments to National Exchequer | 133.5 104.9 0.8 105.7 204.2 77.6 1,862.7 | 28.5 100.5 2.5 103.0 215.2 77.6 2,574.3 | 62.9 109.3 6.8 116.1 141.5 77.6 2,250.0 | - 111.4 95.7 62.1 157.2 | - - 99.8 131.8 62.1 358.0 | 63.3 130.6 11.3 95.1 220.5 56.5 730.2 | 16.5 161.3 11.8 141.9 68.2 56.5 290.3 |

EARNINGS BEFORE TAXATION, DEPRECIATION AND AMORTIZATION (EBITDA)

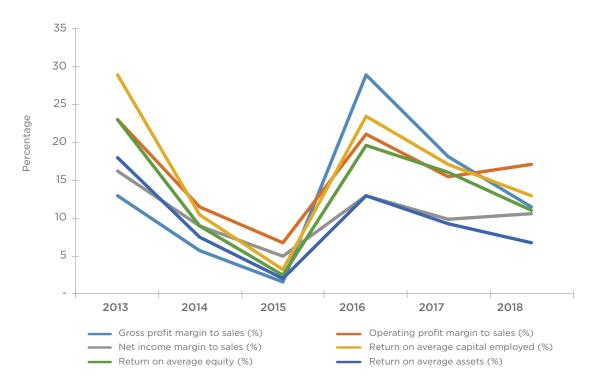


SHAREHOLDERS' EQUITY AND BREAK-UP VALUE PER SHARE

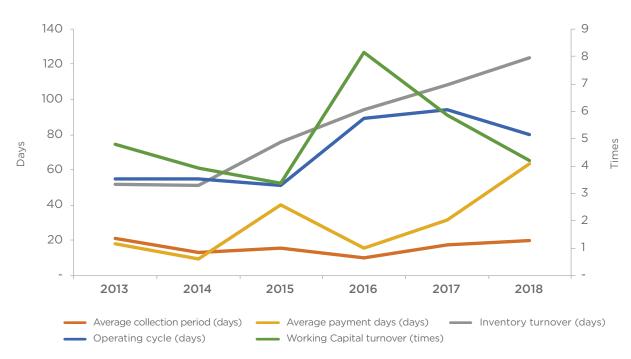




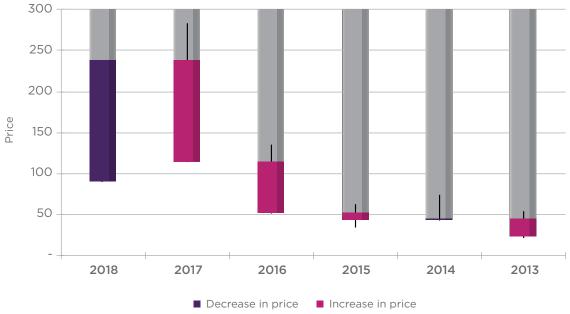
PROFITABILITY AND RETURN



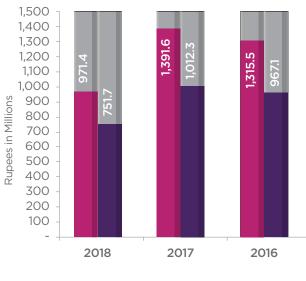
MANAGEMENT OF WORKING CAPITAL



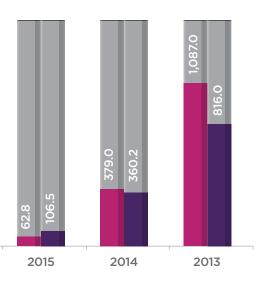
MOVEMENT IN STOCK PRICES



PROFIT BEFORE AND AFTER TAXATION



Profit before taxation



Profit after taxation

QUARTERLY ANALYSIS

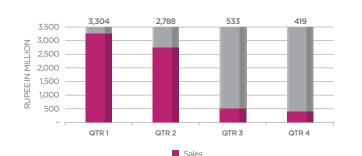
SALES

SALES

After a healthy turnover in first half, sales dropped in second half. Second half posted 13.5% or Rs. 952 million to annual revenue [H1FY18; Rs. 6.091.7 million (86.5%), H2FY18: Rs. 952 million (13.5%)]. As explained in detail in the Segment performance reviews, the Steel line pipe segment remained the main contributor to sales on the back of transmission capacity augmentation projects initiated by the gas utility company.

INCOME FROM INVESTMENTS

During the first guarter the IID Division recorded a net profit Rs. 215.1 million. Income from investments, inclusive of dividend income of Rs. 549.3 million and unrealized loss of Rs. 48.8 million, stood at

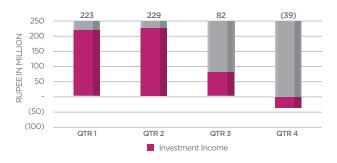


INVESTMENT INCOME

after tax of Rs. 148.7 million.

investments of Rs. 37 million.

PROFIT AFTER TAXATION



Rs. 495.5 million on the back of volatile market

conditions. The second and third guarter showed

positive results and the IID Division contributed

Rs. 295.8 million to profits during the fiscal year.

The year closed with the fourth quarter contributing

loss of Rs. 46 million with unrealized loss on HFT

Profit after taxation for the first quarter stood at Rs. 422 million primarily constituting profits from the Steel Division. Second and third guarters added

Rs. 478 million to the bottom line and constitute

profits from the Steel and IID Division. After dip

in third guarter, the fourth guarter posted loss

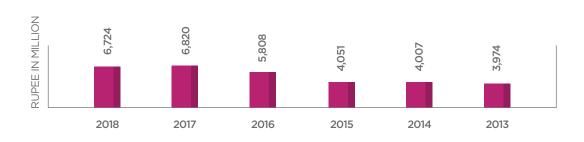
PROFIT BEFORE TAX, PROFIT AFTER TAX AND EPS



COMMENTS ON SIX-YEAR BALANCE SHEET

EQUITY

Over the last six years equity increased by 1.7 times. Increase in equity was attributable to profitable results of the Company over the last six year and issue of rights shares amounting to Rs. 900.5 million in FY16 million (including premiums)



SHORT TERM BORROWINGS / LONG TERM LOAN

Short term borrowings increased from Rs. 451 million in 2013 to Rs. 1,601 million in 2018. Upward movement was in line due to increase in working capital requirement to meet operating requirement during the year. In FY18 the decrease of Rs. 1,099 million was due to settlement of order-specific short term borrowing approaching maturity. During the financial year 2018, long term loan decreased on account of repayments made during the year.

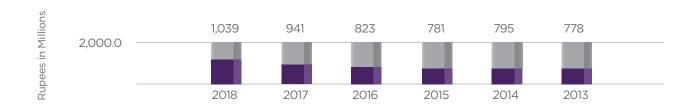






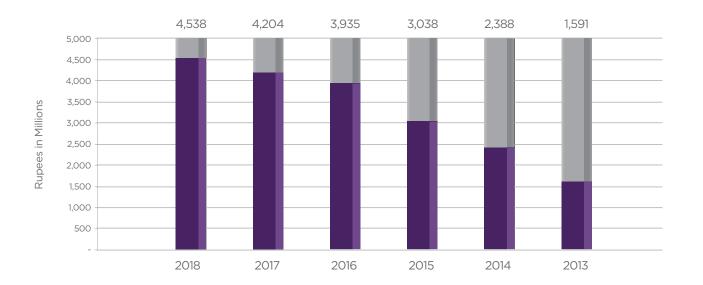
PROPERTY, PLANT AND EQUIPMENT

Increase in net book value of property, plant and equipment was due to acquisition of plant and machinery during the year.



LONG TERM INVESTMENTS

Long term investments consistently increased over the years from Rs. 1,591 million in 2013 to Rs. 4,538 million in 2018. This increase mainly represented consistent investment in subsidiaries for diversification of businesses.

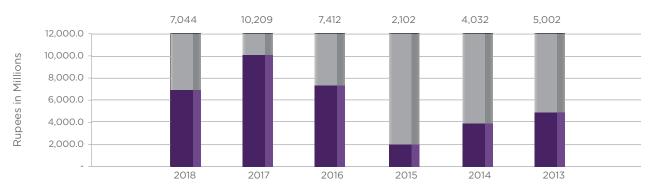


COMMENTS ON SIX-YEAR PROFIT AND LOSS

The Company has two core businesses i.e. Steel line pipe (Steel segment) and Cotton spinning (Cotton segment). Infrastructure and development projects of oil and gas industry directly impact the top and bottom lines of Steel segment. Execution of such projects is largely dependent on infrastructure projects executed by utility companies in Pakistan. Order intake during the last three years was at an all-time high, due to capacity expansion and lying of gas pipelines for transmission of RLNG.

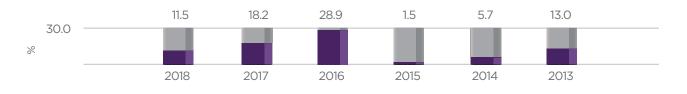
SALES

After the record high sales revenue of Rs. 10,208.6 million in FY17 the sales dropped to Rs. 7,043.8 million in FY18. This was due to gas infrastructure projects being postponed in the latter half of FY18. Sales revenue in 2015 at Rs. 2,101.6 million was lowest in past six years, which was primarily due to a low order intake in the Steel Division and a decline in revenues from the cotton spinning segment on account of adverse market conditions and low order intake hampering export sales.



GROSS PROFIT

In FY18 gross profit margin decreased to 11.5% as compared to 18.2% in the previous year. The decrease in margin was due to upward movement in HR Coil prices and idling of the Plant, thus significantly effecting gross profit margin. Gross Profit margin of 1.5% in 2015 was the lowest during the six-year period.



OPERATING EXPENSE

In FY18 Distribution and selling expenses showed downward movement, achieving lowest level in comparative period in past six years. This decrease was due to the drop in sales from second half of 2018 and not incurring liquidated damages during the year.

In FY17 and FY16 major component to other operating expenses were charges for liquidated damages-this charge was directly linked to delivery of orders. Other component comprise expense provision for Workers' Welfare Fund and Workers' Profit Participation Fund, which were directly related to profits of the Company.

FINANCE COST

During FY18 finance costs were higher, matching with increased business activity in the first half of the year and associated working capital requirements. The increase also includes a one-off finance cost of Rs. 43.4 million related to markup on Commercial Paper issued during the year.

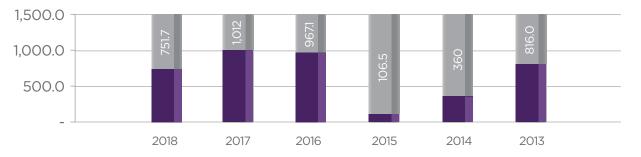
Finance cost decreased significantly in FY17 despite increase in business activities during the year due to better cash flow management and early recoveries from debtors.

Decreasing trend was observed in finance costs from 2011 (Rs. 143 million) to 2013 (Rs. 62 million), mainly due to low activity and reduction in policy rates. Decreasing trend of finance cost remained within comparable ranges in year 2014 and 2015.

PROFIT AFTER TAXATION

Variations in profit after taxation during the six year period was on account of varying market conditions across business segments. Profit in 2018 was driven through operations from Steel Division and significant dividend income from strategic investments.

Significant decline in sales and relatively higher cost of sales resulted in lower profit after tax in 2015 as compared to 2014. However, Company maintained its profitability on net basis due to profitable results of IID Division.



CASH FLOWS

Cash generated from operations was recorded at Rs. 2,389 million, which had been highest since 2013. Favourable movement was observed in working capital changes with net increase of Rs. 1,675 million in year 2018 as compared to net decrease of Rs. 435 million in year 2017. This was mainly due to stock-in-trade, which showed an increase of Rs. 1,541 million in FY18 but for FY17, the increase was only of Rs. 372.2 million. Another factor, which contributed positively, was increase of Rs. 1,745 million in trade debts and other receivables. However this positive movement was countered by decrease in trade and other payables by Rs. 1,644 million.

Net cash flow from operating activities stood at Rs. 1,599 million as compared to Rs. 172 million in FY17, which was mainly due to positive change of cash flow from operations as explained above. Investment in capacity expansion and strategic investments during the year constitute the main factors in cash outflow from investing activities.

Whereas repayment of short term loan was a main factor for increase in net cash outflow from financing activities for the last year. Cash and cash equivalents as at 30 June, 2018 were recorded at Rs. 172.1 million in comparison with Rs. 219.3 million for 2017.

RATIO ANALYSIS

PROFITABILITY RATIOS

For the year FY18 gross profit margins stood at 11.5% which were lower than comparative period. However net profit margin slightly increased to 10.7%. Rising HR coil prices and plant idling in the second half of the year forced the gross margins for FY18 downwards. Consequently, return on equity and capital employed moved from 14.8% and 15.9% to 11.2% and 13.9% respectively in comparison with last year. Excluding unremarkable performance in FY15, profitability ratios of the Company remained in concurrence with overall performance during the last 6 years. Over the last four years Current ratio was sustained at 1.4 times .Trade creditors and short-term borrowings were offset by increase in stock-in-trade, trade debtors and other receivables.

ACTIVITY / TURNOVER RATIOS

Inventory turnover days stood at 124 days, while debtor turnover days increased in comparison with last year from 18 days to 20 days. Number of days in payables doubled to 64 days mainly due to a deferred payment LC. In FY18 total asset slightly dipped to 0.7 times as compared to 0.8 times last year, this was in line with the historical six year average of the Company.

INVESTMENT / MARKET RATIOS

With a decrease in profitability, the Company's earnings per share was recorded at Rs. 9.68 per share. Price to earnings ratio nearly halved to 9.4 times as compared to 18.3 times in 2017 as the market price of Company's share declined from Rs. 238.6 at close of 2017 to Rs. 91.2 at close of FY18. Dividend payout ratio for 2018 was recorded at 20.7% against an average of 39.0% for the last 6 years.

CAPITAL STRUCTURE RATIOS

Financial leverage ratio decreased to 29.1% in 2018 from 45.2% in 2017 due to decrease in long term and short term financing availed for capital expenditure and working capital requirements. Long term Debt to equity ratio marginally decreased to 5.3% after reaching highest level of 8.1% in comparative period during the last six years. Company's interest cover ratio decreased to 5.2 times in comparison with 8.4 times in 2017 as a result of decrease in profitability.



EVA AND FCF

ECONOMIC VALUE ADDED (EVA)

EVA attempts to capture the true economic profit of the Company. It also provide a measurement of a Company's economic success (or failure) over a period of time.

| | 2018 (Rs. | 2017 in 000) |
|--|--------------|-----------------|
| Profit before interest and tax | 1,202,722 | 1,578,976 |
| Taxes | 219,653 | 379,268 |
| Net operating profit after tax (NOPAT) | 983,069 | 1,199,708 |
| | | |
| Total Capital employed | 8,678,681 | 9,905,340 |
| Cost of Capital (%) | 10% | 9.6% |
| Cost of Capital (COC)(Rs) | 867,831 | 949,665 |
| | 115,831 | 250,043 |

The positive number of EVA reveals that the Company is more than covered its cost of capital.

Free cash flow (FCF)

Free cash flow is the cash left over after the Company pays for its working costs and capital expenditure requirement.

| | 2 | 018 | 2017 |
|-------------------------------------|------|--------|----------|
| | | (Rs. i | in 000) |
| | | | |
| Cash Flow from operating activities | 1,59 | 9,485 | 172,041 |
| Capital expenditure | 20 |)4,216 | 215,198 |
| Free cash flow | 1,39 | 5,269 | (43,157) |

FCF it indicates how proficient an organization is at generating cash.

CAPTURING THE FUTURE

SHAREHOLDER INFORMATION



STAKEHOLDER ENGAGEMENT APPROACH

Our primary purpose is to run our business efficiently and profitably to enhance shareholders' value but we do it with responsibility to all stakeholders. Profitability is essential to discharge this responsibility and the corporate resources are primarily deployed in the achievement of this end. However, the Company does not operate in isolation with its environment and accordingly feels responsible to all stakeholders which are:



SHAREHOLDERS INFORMATION

STOCK EXCHANGE LISTING

Crescent Steel and Allied Products Limited is a listed Company and its shares are traded on the Pakistan Stock Exchange. The Company's shares are quoted in leading dailies under the Engineering Sector with symbol 'CSAP'.

OWNERSHIP

On 30 June 2018, there were 3,163 shareholders on record of the Company's ordinary shares.

ANNUAL GENERAL MEETING

The annual shareholders meeting will be held on Monday, 29 October 2018 at 12:00 noon at Liberty Castle Banquet Hall, 79-D-1, Main Boulevard, Gulberg-III, Lahore. Shareholders as of 22 October 2018 are encouraged to participate and vote. A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her. A Proxy must be a member of the Company. Proxies should be filed with the company at least 48 hours before the meeting time.

DIVIDEND PAYMENT

The proposal of the board of directors for dividend payment will be considered at the annual general meeting. Provided the proposal is approved, the dividend warrants will be sent soon thereafter to persons listed in the register of members on 22 October 2018. Income tax will be deducted in accordance with the current regulations.

BOOK CLOSURE

The Share Transfer Books of the Company will remain closed from 23 October 2018 to 29 October 2018 (both days inclusive). Transfers received in order at Share Registrar's Office, CorpTec Associates (Private) Limited, by the close of business on 22 October 2018, will be treated in time for the entitlement of cash dividend to the transferees and to attend the meeting.

SHARE REGISTRAR

Enquiries concerning lost share certificates, dividend payments, change of address, verification of transfer deeds and share transfers should be directed to Company's Share Registrar.

M/s CorpTec Associates (Private) Limited, 503-E Johar Town, Lahore. Tel: +92 42 3517 0336-37 Fax: +92 42 3517 0338 Email: info@corptec.com.pk

PLACEMENT OF FINANCIAL STATEMENTS

The Company has placed the Audited Annual Unconsolidated and Consolidated Financial Statements for the year ended 30 June 2018 along with Auditors and Directors Report thereon on Company's website. All quarterly reports are also regularly posted on the Company's website.

ISSUES RAISED AT LAST AGM

During the 33rd Annual General Meeting of the Company held on 17th October, the member raised some queries on the Directors Report and financial statements which were responded by the Chairman to the entire satisfaction of the members and no significant issues were raised.

FINANCIAL CALENDAR

RESULTS AND DIVIDEND ANNOUNCED FY2019

RESULTS

| 1st Quarter ending 30 September 2018 | Approved and announced on | 29 October 2018 |
|--------------------------------------|---------------------------|-----------------|
| 2nd Quarter ending 31 December 2018 | Approved and announced on | 30 January 2019 |
| 3rd Quarter ending 31 March 2019 | Approved and announced on | 25 April 2019 |
| Year ended 30 June 2019 | Approved and announced on | 31 July 2019 |

DIVIDEND

| Final – Financial Year 2017 | Approved | 12-August-2017 |
|-------------------------------------|-------------------|------------------|
| | Book Closure date | 11-October-2017 |
| | Paid on | 15-November-2017 |
| First Interim – Financial Year 2018 | Approved | 29-January-18 |
| | Book Closure date | 16-April-18 |
| | Paid on | 30-April-18 |

EXPECTED MEETING CALENDAR FY2019

The company follows the period of July 01 to June 30 as the financial year. Financial Results will be announced as per the following schedule:

| Annual General Meeting | 29 October 2018 |
|--------------------------------------|-------------------|
| 1st Quarter ending 30 September 2018 | 29 October 2018 * |
| 2nd Quarter ending 31 December 2018 | 31 January 2019 * |
| 3rd Quarter ending 31 March 2019 | 26 April 2019 * |
| Year ended 30 June 2019 | 31 July 2019 * |

 * Dates are tentative and the Company reserves the right to change.

SHARE PRICE SENSITIVITY ANALYSIS

CSAP opened FY18 at Rs. 240.00, dropping to a low of Rs. 85.31 (464%) on the back of persistent uncertainty in the market as well as due to idling of Pipe Plant during second half of the fiscal year. It closed the year at Rs. 91.17. The scrip traded between Rs. 105.23 and Rs. 229.41 during the first half of fiscal year 2018 and Rs. 89.79 and Rs. 164.07 during the second half of the fiscal year. The share price however, was adjusted for the total dividend pay-out of 32.5% announced during the fiscal year.

COMPANY SHARE PRICE



PATTERN OF SHAREHOLDING

| Number of | Share | holding | Total | Number of | Shareholding | | Total |
|--------------|---------|---------|-------------|--------------|--------------|-----------|-------------|
| Shareholders | From | То | Shares Held | Shareholders | From | То | Shares Held |
| 664 | 1 | 100 | 31,657 | 2 | 205,001 | 210,000 | 420,000 |
| 894 | 101 | 500 | 285,031 | 3 | 210,001 | 215,000 | 642,075 |
| 435 | 501 | 1,000 | 353,955 | 1 | 215,001 | 220,000 | 218,894 |
| 657 | 1,001 | 5,000 | 1,663,557 | 1 | 220,001 | 225,000 | 223,400 |
| 155 | 5,001 | 10,000 | 1,176,062 | 1 | 265,001 | 270,000 | 268,750 |
| 59 | 10,001 | 15,000 | 732,090 | 1 | 295,001 | 300,000 | 300,000 |
| 60 | 15,001 | 20,000 | 1,090,190 | 1 | 315,001 | 320,000 | 315,800 |
| 51 | 20,001 | 25,000 | 1,184,028 | 1 | 335,001 | 340,000 | 337,500 |
| 16 | 25,001 | 30,000 | 437,768 | 1 | 360,001 | 365,000 | 362,500 |
| 12 | 30,001 | 35,000 | 388,096 | 1 | 390,001 | 395,000 | 390,646 |
| 15 | 35,001 | 40,000 | 574,341 | 2 | 405,001 | 410,000 | 816,142 |
| 11 | 40,001 | 45,000 | 467,516 | 1 | 415,001 | 420,000 | 415,460 |
| 7 | 45,001 | 50,000 | 340,763 | 1 | 430,001 | 435,000 | 434,100 |
| 11 | 50,001 | 55,000 | 580,744 | 1 | 470,001 | 475,000 | 475,000 |
| 7 | 55,001 | 60,000 | 403,372 | 2 | 495,001 | 500,000 | 997,083 |
| 8 | 60,001 | 65,000 | 497,050 | 1 | 535,001 | 540,000 | 540,000 |
| 6 | 65,001 | 70,000 | 406,405 | 1 | 550,001 | 555,000 | 550,500 |
| 5 | 70,001 | 75,000 | 366,200 | 1 | 585,001 | 590,000 | 588,000 |
| 3 | 75,001 | 80,000 | 231,800 | 1 | 620,001 | 625,000 | 625,000 |
| 2 | 80,001 | 85,000 | 161,750 | 1 | 650,001 | 655,000 | 650,588 |
| 2 | 85,001 | 90,000 | 172,502 | 1 | 690,001 | 695,000 | 691,3001 |
| 9 | 95,001 | 100,000 | 893,550 | 1 | 740,001 | 745,000 | 741,300 |
| 1 | 100,001 | 105,000 | 103,215 | 1 | 885,001 | 890,000 | 890,000 |
| 1 | 105,001 | 110,000 | 107,610 | 1 | 1,020,001 | 1,025,000 | 1,025,000 |
| 2 | 110,001 | 115,000 | 225,200 | 1 | 1,600,001 | 1,605,000 | 1,602,233 |
| 4 | 120,001 | 125,000 | 492,215 | 1 | 1,690,001 | 1,695,000 | 1,691,200 |
| 2 | 125,001 | 130,000 | 255,800 | 1 | 1,910,001 | 1,915,000 | 1,912,236 |
| 2 | 135,001 | 140,000 | 275,365 | 1 | 1,915,001 | 1,920,000 | 1,917,700 |
| 2 | 140,001 | 145,000 | 286,500 | 1 | 2,630,001 | 2,635,000 | 2,630,695 |
| 2 | 145,001 | 150,000 | 298,100 | 1 | 2,940,001 | 2,945,000 | 2,943,400 |
| 1 | 150,001 | 155,000 | 153,450 | 1 | 3,255,001 | 3,260,000 | 3,257,900 |
| 2 | 155,001 | 160,000 | 318,050 | 1 | 3,830,001 | 3,835,000 | 3,832,681 |
| 3 | 160,001 | 165,000 | 487,377 | 1 | 4,250,001 | 4,255,000 | 4,252,000 |
| 1 | 165,001 | 170,000 | 168,500 | 1 | 4,275,001 | 4,280,000 | 4,278,200 |
| 1 | 170,001 | 175,000 | 175,000 | 1 | 4,740,001 | 4,745,000 | 4,743,956 |
| 2 | 175,001 | 180,000 | 358,300 | 1 | 5,820,001 | 5,825,000 | 5,824,800 |
| 2 | 180,001 | 185,000 | 367,540 | 1 | 8,535,001 | 8,540,000 | 8,538,303 |
| 2 | 185,001 | 190,000 | 377,500 | 3,163 | | | 77,632,491 |
| 2 | 195,001 | 200,000 | 400,000 | | | | |

CATEGORIES OF SHAREHOLDING

Shareholders Category

 Directors, Chief Executive Officer, Their Spouses and Minor Childern Chief Executive MR. AHSAN MUHAMMAD SALEEM Directors MR. AHMAD WAQAR MR. FARRUKH VIQARUDDIN JUNAIDY MR. NASIR SHAFI MR. SYED ZAHID HUSSAIN MR. ZAHID BASHIR SYED MAHMOOD EHTISHAMULLAH Director's Spouses and Their Minor Childern MRS. SHAHNAZ A.SALEEM

2 - Executives

3 - Associated Companies, Undertakings & Related Parties

CSAP STAFF BENEVOLENT FUND CSAPL - Employees Gratuity Fund CSAPL - Employees Pension Fund MUHAMMAD AMIN MUHAMMAD BASHIR LIMITED PREMIER INSURANCE LIMITED SHAKARGANJ LIMITED THE CRESENT TEXTILE MILLS LTD TRUSTEE CRES. STEEL & ALLIED PROD LTD EMP GRATUITY FUND TRUSTEES CRESCENT COTTON PRODUCTS STAFF PROVIDENT FUND TRUSTEES CRESCENT STEEL&ALLIED PROD G.F. TRUSTEES CRESCENT STEEL&ALLIED PROD PN.F TRUSTEES CRESCENT STEEL&ALLIED PROD SPF

4 NIT & ICP (Name Wise Detail)

CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST

5 - Mutual Funds (Name Wise Detail)

ABA ALI HABIB SECURITIES (PVT) LIMITED - MF CDC - TRUSTEE AKD INDEX TRACKER FUND CDC - TRUSTEE AL MEEZAN MUTUAL FUND CDC - TRUSTEE ALFALAH GHP ALPHA FUND CDC - TRUSTEE ALFALAH GHP ISLAMIC STOCK FUN CDC - TRUSTEE ALFALAH GHP VALUE FUND CDC - TRUSTEE ALFALAH GHP VALUE FUND CDC - TRUSTEE ASKARI ASSET ALLOCATION FUNE CDC - TRUSTEE DAWOOD ISLAMIC FUND CDC - TRUSTEE FAYSAL ASSET ALLOCATION FU CDC - TRUSTEE FAYSAL ISLAMIC ASSET ALLOCATION FUND

| | Physical | CDC | Total | % age |
|-----|---------------|-----------------------|-----------------------|--------------|
| | | | | |
| | | 407.007 | 407.007 | 0.64 |
| | - | 497,083 | 497,083 | 0.64 |
| | 27 | - | 27 | 0.00 |
| | 1 | - 100 | 1 101 | 0.00 0.00 |
| | 2 | - | 2 | 0.00 |
| | - | 107,610 | 107,610 | 0.14 |
| | - | 19,495 | 19,495 | 0.03 |
| | - | 650,588 | 650,588 | 0.84 |
| | 31 | 1,274,876 | 1,274,907 | 1.64 |
| | 8,402 | 63,830 | 72,232 | 0.09 |
| | | | | |
| | | | | |
| | - | 36,178 | 36,178 | 0.05 |
| | 5,100 | - | 5,100 | 0.01 |
|) | 24,299 848 | - | 24,299 848 | 0.03 0.00 |
| | - | 141,500 | 141,500 | 0.18 |
| | - | 180,000 | 180,000 | 0.23 |
| | - | 8,538,303 | 8,538,303 | 11.00 |
| | - | 145,000 | 145,000 | 0.19 |
| | - | 74,800 | 74,800 | 0.10 |
| | - | 1,602,233 | 1,602,233 | 2.06 |
| | - | 3,832,681 | 3,832,681 | 4.94 |
| | | 124,200 14,674,895 | 124,200 14,705,142 | 0.16 |
| | | | | |
| | - | 1,912,236 | 1,912,236 | 2.46 |
| | - | 1,912,236 | 1,912,236 | 2.46 |
| | | | | |
| F | - | 1,300 | 1,300 | 0.00 |
| | - | 7,900 | 7,900 | 0.01 |
| | - | 121,600 | 121,600 | 0.16 |
| JND | - | 25,000 69,600 | 25,000 69,600 | 0.03 0.09 |
| | - | 34,900 | 34,900 | 0.09 |
| | - | 25,500 | 25,500 | 0.03 |
| D | - | 5,000 | 5,000 | 0.01 |
| | - | 10,000 | 10,000 | 0.01 |
| UND | - | 3,500 9,100 | 3,500 9,100 | 0.00 0.01 |
| | - | 20,000 | 20,000 | 0.03 |
| | | | | |

| | Shareholders Category | Physical | CDC | Total | % age |
|---|---|-----------|------------|---------------|--------|
| | CDC - TRUSTEE FAYSAL STOCK FUND | _ | 5,000 | 5,000 | 0.01 |
| | CDC - TRUSTEE FIRST DAWOOD MUTUAL FUND | _ | 2,100 | 2,100 | 0.00 |
| | CDC - TRUSTEE MCB PAKISTAN ASSET | | 2,100 | 2,100 | 0.00 |
| | ALLOCATION FUND | - | 125,800 | 125,800 | 0.16 |
| | CDC - TRUSTEE MEEZAN ASSET | - | 125,600 | 125,800 | 0.10 |
| | | | 70 000 | 70 000 | 0.00 |
| | | - | 70,800 | 70,800 | 0.09 |
| | CDC - TRUSTEE MEEZAN BALANCED FUND | - | 153,450 | 153,450 | 0.20 |
| | CDC - TRUSTEE MEEZAN ISLAMIC FUND | - | 70,600 | 70,600 | 0.09 |
| | CDC - TRUSTEE MEEZAN TAHAFFUZ PENSION | | | | |
| | FUND - EQUITY SUB FUND | - | 77,300 | 77,300 | 0.10 |
| | CDC - TRUSTEE NAFA ISLAMIC ASSET | | | | |
| | ALLOCATION FUND | - | 123,000 | 123,000 | 0.16 |
| | CDC - TRUSTEE NAFA ISLAMIC STOCK FUND | - | 16,400 | 16,400 | 0.02 |
| | CDC - TRUSTEE NIT ISLAMIC EQUITY FUND | - | 178,300 | 178,300 | 0.23 |
| | CDC - TRUSTEE NIT-EQUITY MARKET | | | | |
| | OPPORTUNITY FUND | - | 408,452 | 408,452 | 0.53 |
| | CDC-TRUSTEE NITIPF EQUITY SUB-FUND | - | 51,000 | 51,000 | 0.07 |
| | CDC-TRUSTEE NITPF EQUITY SUB-FUND | - | 40,000 | 40,000 | 0.05 |
| | M C F S L-TRUSTEE ASKARI ISLAMIC ASSET | | - , | -, | |
| | ALLOCATION FUND | - | 20,000 | 20,000 | 0.03 |
| | MCBFSL - TRUSTEE AKD ISLAMIC STOCK FUND | _ | 20,000 | 20,000 | 0.03 |
| | MCBFSL - TRUSTEE PAK OMAN ADVANTAGE | | 20,000 | 20,000 | 0.00 |
| | ASSET ALLOCATION FUND | | 9,000 | 9,000 | 0.01 |
| | MCBFSL - TRUSTEE PAK OMAN ISLAMIC ASSET | - | 9,000 | 9,000 | 0.01 |
| | | | 20.000 | 20.000 | 0.07 |
| | ALLOCATION FUND | - | 20,000 | 20,000 | 0.03 |
| | | - | 1,724,602 | 1,724,602 | 2.22 |
| 5 | Banks, NBFCs, DFIs, Takaful, Pension Funds | 4,748,845 | 8,943,943 | 13,692,788 | 17.64 |
| 7 | Modarabas | 190 | 40,575 | 40,765 | 0.05 |
| 3 | Insurance Companies | - | 13,383,495 | 13,383,495 | 17.24 |
| | | 77.0.00 | E 771 0.0E | 5 400 001 | |
| • | Other Companies,Corporate Bodies, Trust etc. | 37,966 | 5,371,025 | 5,408,991 | 6.97 |
| | General Public | | | | |
| | A. Local | 653,882 | | 25,398,633 | 32.72 |
| | B. Foreign | - | 18,700 | 18,700 | 0.02 |
| | | 653,882 | 24,763,451 | 25,417,333 | 32.74 |
| | | 5,479,563 | 72,152,928 | 77,632,491 | 100.00 |
| | | | | · · · · | |
| | Shareholders More Than 5.00% THE CRESENT TEXTILE MILLS LTD | | | 0 5 7 0 7 0 7 | 11 0 0 |
| | | | | 8,538,303 | 11.00 |
| | JUBILEE LIFE INSURANCE COMPANY LIMITED | | | 5,824,800 | 7.50 |
| | Islamic Development Bank | | | 4,743,956 | 6.11 |
| | EFU LIFE ASSURANCE LTD | | | 4,278,200 | 5.51 |
| | BALQIES SALEEM | | | 4,252,000 | 5.48 |
| | | | | | |

NOTICE OF 34th ANNUAL GENERAL MEETING

Notice is hereby given that the 34th Annual General Meeting ("AGM") of shareholders of Crescent Steel and Allied Products Limited (the "Company") will be held on Monday, 29 October 2018 at 12:00 noon, at Liberty Castle Banquet Hall, 79-D-1, Main Boulevard, Gulberg-III, Lahore to transact the following Ordinary Business:

- 1. To receive, consider and adopt the Chairman's Review Report, the Reports of Directors and vear ended 30 June 2018.
- ended 30 June 2018.

Lahore: 08 October 2018

Notes:

1. Book Closure:

The Share Transfer Books of the Company will remain closed from 23 October 2018 to 29 October 2018 (both days inclusive). Transfers received in order at the office of our Share Registrar, M/s CorpTec Associates (Pvt) Limited, 503-E, Johar Town, Lahore by the close of business on 22 October 2018, will be treated in time for the purposes of entitlement of final cash dividend and to attend, speak and vote at the AGM.

- must be a member of the Company.
- and Urdu languages, have been dispatched to the members along with the notice of AGM.
- and Exchange Commission of Pakistan.
- A For Attending the Meeting
- his/her original CNIC or, original Passport at the time of attending the Meeting.

Auditors together with Audited Annual Separate and Consolidated Financial Statements for the

2. To approve, as recommended by the Board of Directors, the payment of final cash dividend of Re. 1.00 per share (i.e., @10.0%) in addition to the interim cash dividend already declared and paid of Re. 1.0/- per share, a total cash distribution of Rs. 2.00 per share (i.e., @20.0%) for the year

3. To appoint Company's auditors and to fix their remuneration. The members are hereby notified that the Audit Committee and the Board of directors have recommended the name of retiring auditors M/s KPMG Taseer Hadi & Co., Chartered Accountants for appointment as auditors of the Company.

BY ORDER OF THE BOARD

Mohammad Fahad

Company Secretary

2. A member entitled to attend and vote at this meeting may appoint any other member as his/her proxy to attend and vote instead of him/her and a proxy so appointed shall have the same rights, as respects attending, speaking and voting at the AGM as are available to the members. A Proxy

3. The instrument appointing a proxy and the power of attorney or other authority under which it is signed or a notarial attested copy of the power of attorney must be deposited at the Registered Office of the Company at least 48 hours before the time of the meeting. Proxy Forms, in English

4. Members who have deposited their shares into Central Depository Company of Pakistan Limited ("CDC") will further have to follow the under mentioned guidelines as laid down by the Securities

a. In case of Individuals, the account holder and/or sub-account holder and their registration details are uploaded as per the CDC Regulations, shall authenticate his/her identity by showing b. In case of corporate entity, the Board's resolution/power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.

B. For Appointing Proxies

- a. In case of individuals, the account holder and/or sub-account holder and their registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per above requirements.
- b. The proxy form shall be witnessed by two persons, whose names, addresses and CNIC numbers shall be mentioned on the form.
- c. Attested copies of the CNIC or the passport of beneficial owners and the proxy shall be furnished with the proxy form.
- d. The proxy shall produce his original CNIC or original passport at the time of the Meeting.
- e. In case of corporate entity, the Board's resolution/power of attorney with specimen signature shall be furnished (unless it has been provided earlier) along with proxy form to the Company.

5. CNIC/IBAN for E-Dividend Payment

The provisions of Section 242 of the Companies Act, 2017 require the listed companies that any dividend payable in cash shall only be paid through electronic mode directly into the bank account of designated by the entitled shareholders. Accordingly, the shareholders holding physical shares are requested to provide the Company's Share Registrar at the address given herein above, electronic dividend mandate on E-Dividend Form provided in the annual report and also available on website of the Company. In the case of shares held in CDC, the same information should be provided to the CDS participants for updating and forwarding to the Company. In case of non-submission, all future dividend payments may be withheld.

6. Zakat Declarations:

The members of the Company are required to submit Declaration for Zakat exemption in terms of Zakat and Ushr Ordinance, 1980.

7. Circulations of Annual Reports through CD/DVD/USB/ Email

Pursuant to the Securities and Exchange Commission of Pakistan's notification S.R.O 470(I)/2016 dated 31 May, 2016, the shareholders of Crescent Steel and Allied Products Limited had accorded their consent for transmission of annual reports including annual audited accounts, notices of annual general meetings and other information contained therein of the Company through CD or DVD or USB instead of transmitting the same in hard copies. The shareholders who wish to receive hard copy of the aforesaid documents may send to the Company Secretary / Share Registrar, the Standard Request Form provided in the annual report and also available on the website of the Company and the Company will supply hard copies of the aforesaid document to the shareholders on demand, free of cost, within one week of such demand. The shareholders who intends to receive the annual report including the notice of meeting through e-mail are requested to provide their written consent on the Standard Request Form provided in the annual report and also available on the company's website: www.crescent.com.pk

8. Tax Deductions from Filers and Non-Filers

The deduction of income tax from dividend payments shall be made on the basis of filers and non-filers as follows:

| S.No | Nature of Shareholders | Rate of de |
|------|------------------------|------------|
| 1 | Filers | 15.0% |
| 2 | Non- Filers | 20.0 |

Tax deduction will be made on the basis of Active Tax Payers List provided on the website of Federal Board of Revenue.

Members seeking exemption from deduction of tax on dividend payment or are eligible for deduction at a reduced rate are requested to submit a valid withholding tax exemption certificate or necessary documentary evidence, as the case may be.

The shareholders who have joint shareholdings held by Filers and Non-Filers shall be dealt with separately and in such particular situation, each account holder is to be treated as either a Filer or a Non-Filer and tax will be deducted according to his shareholding. If the share is not ascertainable then each account holder will be assumed to hold equal proportion of shares and the deduction will be made accordingly. Therefore, in order to avoid deduction of tax at a higher rate, the joint account holders are requested to provide the below details of their shareholding to the Share Registrar of the Company latest by the AGM date.

| Folio/CDC . | Name of | CNIC | Shareholding | Total Shares | Principal/Joint |
|-------------|-------------|------|--------------|--------------|-----------------|
| Account No | Shareholder | | | | Shareholder |

9. Unclaimed Dividend and Bonus Shares

Shareholders, who by any reason, could not claim their dividend or bonus shares or did not collect their physical shares, if any, are advised to contact our Share Registrar M/s Corptec Associates (Private) Limited, 503-E, Johar Town, Lahore, to collect/enquire about their unclaimed dividend or pending shares, if any.

10. Video Conference Facility

Pursuant to the provisions of the Companies Act, 2017, the shareholders residing in a city and holding at least 10% of the total paid up share capital may demand the Company to provide the facility of video-link for participating in the AGM. The demand for video-link facility shall be received by the Share Registrar at the address given hereinabove at least seven (7) days prior to the date of the meeting on the Standard Form provided in the annual report and also available on the company's website.

11. Placement of Financial Statements

The Company has placed a copy of the Notice of AGM, Annual Separate and Consolidated Financial Statements for the year ended 30 June 2018 along with Auditors and Directors Reports thereon and Chairman's Review on the website of the Company: www.crescent.com.pk

eduction

)%)%

لېذا ،فزيكل شيئر زر كھنے والے شيئر ہولڈرز ہے گزارش ہے كہ وہ كمپنى كے شيئر رجسڑ اركومندجہ بالا پتے پراى ڈيويڈنڈ فارم پر، جوسالا نہ رپورٹ ميں فرا بهم كيا گيا ہے اور كمپنى كى ويب سائيٹ پر بھی دستیاب ہے،الیکٹرانک ڈیویڈ مینڈیٹ فراہم کریں۔تی ڈی تی سے میں رکھے ہوئے شیئرز کی صورت میں یہی معلومات،اپ ڈیٹ کرنے اور کمپنی کوفار در ڈ کرنے کی غرض سے تی ڈی ایس پارلىسىپىنىش كوفرا، تىم كى جائىس - پېشى نەكر نے كى صورت مىں مستقبل مىں ديويدند كى تمام ادائىگياں روكى جاسكتى ہيں -

سیمیورٹیزاینڈا بیسچینج کمیشن آف یا کستان کےنوٹیفکیش S.R.O 470(I)/2016 مورخہ 31 مئی، 2016 کے مطابق ، کریسنٹ اسٹیل اینڈ الائیڈ پراڈکٹس کمیٹڈ کے شیئر ہولڈرز نے سالا نہ آ ڈٹ شدہ حسابات،سالا نہ عام اجلاسوں کے نوٹسز اوران میں درج کمپنی کی دیگر معلومات سمیت سالا نہر یورٹس کی ہارڈکایی کی بجائے سی ڈی یاڈی دی یا یوالیس بی کے ذریعے ٹرانسمیشن کے لیےاپنی رضامندی دے دی ہے۔جوشیئر ہولڈرز مذکورہ بالا دستاویزات کی ہارڈ کاپی وصول کرنا چاہتے ہیں اسٹینڈ رڈ ریکوئسٹ فارم جوسالا نہ رپورٹ میں فراہم کیا گیا ہے اور کمپنی کی ویب سائیٹ پربھی دستیاب ہے، کمپنی سیکرٹری اشیئر رجسڑ ارکو بھیج سکتے ہیں اور کمپنی طلب کرنے پرشیئر ہولڈرز کو بذکورہ بالا دستاویز ات کی ہارڈ کا پیاں، مطالبے کے ایک ہفتے کے اندر بلا معاوضہ سپلائی کرےگی۔جوثیئر ہولڈرزاجلاس کے نوٹس سمیت سالا نہر پورٹ ای- میل کے ذریعے وصول کرنا چاہتے ہیں،ان سے گز ارش ہے کہ وہ اسٹینڈرڈ ریکوئسٹ فارم پر جوسالا نہر پورٹ میں فراہم کیا گیا ہےاور کمپنی ویب سائیٹ www.crescent.com.pk پر بھی دستیاب ہے، اپن تحریری رضامندی دیں۔

نیک کوفتی فیڈرل بورڈ آف ریونیو کی ویب سائیٹ پر فراہم کردہ ایکٹونیکس پیئر زلسٹ کی بنیاد پر کی جائے گی۔

جوارکان منافع منتسمه کی ادائیگی پڑئیس کی کٹوتی سے استثنار کھتے ہیں یا کم شرح پر کٹوتی کے حق دار ہیں،ان سے گز ارش کی جاتی ہے کہ وہود ہولڈنگ ٹیکس سے استثنا کا شوغلیٹ یا ضرور کی دستاویز می ثبوت، جوبھی صورت ہو، پیش کریں۔

كىثرح

جن شیئر ہولڈرز کے پاس فائیلرزاورنان فائیلرز کی جوائنٹ شیئر ہولڈنگ ہےان کے بارے میں الگ الگ فیصلہ کیاجائے گااوراس فتسم کی مخصوص صورت میں ہرا کا ؤنٹ ہولڈر کے ساتھ فائیلریا نان فائیلرے مطابق سلوک کیا جائے گااوراس کی شیئر ہولڈنگ کے مطابق نیکس منہا کیا جائے گا۔اگرشیئر کے بارے میں کوئی فیصلہ ہیں ہوپائے گاتو سی مجھا جائے گا کہ ہرا کا وُنٹ ہولڈرشیئرز کے پاس مسادی حصہ اور اس کے مطابق کٹوتی کی جائے گی۔ چنانچہ، زیادہ شرح سے ٹیکس کی کٹوتی سے بیچنے کے لیے جوائنٹ اکاؤنٹ ہولڈرز سے گزارش ہے کہ

وہ کمپنی کے شیئر رجسر ارکوابے جی ایم کی تاریخ تک پنی شیئر ہولڈنگ کی درج ذیل تفصیلات فراہم کریں۔

| پ ^ن یپل/جوائنٹ | كل شيئر ز | شيئر ہولڈنگ | سی این آئی سی | شيتر ہولڈرکا نام | فوليويي ڈي پي |
|---------------------------|-----------|-------------|---------------|------------------|---------------|
| شيئر ہولڈر | | | | | اكاؤنث نمبر |

9. غيردعو يدارد يويدند ادر بونس شيئرز

ایسے شیئر ہولڈرز، جوکسی بھی دجہ سے اپناڈیویڈ نڈیابونس شیئر زکلیم نہیں کر سکھ یااپنے فزیکل شیئر ز،اگرکوئی ہیں، وصول نہیں کر سکے ،انھیں مشورہ دیا جاتا ہے کہ دہ اپنے uncalimed ٹریویڈ نڈیا التوامیں پڑے ہوئے شیئرز،اگرکوئی ہیں، وصول/ان کے بارے میں معلومات کے لیے ہمارے شیئر رجسڑار، میسرز کارپ ٹیک ایسوسی ایٹس (پرائیویٹ) کمیٹڈ،E-503، جو ہرٹاؤن، لا ہور سے رابطہ کریں۔

10. ويد يوكانفرنس كى سهولت

کمپنیزا یک،2017 کی دفعات کی رو سے کسی شہر میں رہنے والے ایسے شیئر ہولڈرز جوکل اداشدہ شیئر کمپیٹل کا کم سے کم 10 فیصد ہولڈنگ رکھتے ہوں،اے جی ایم میں شرکت کے لیے کمپنی سے ویڈیوانک کی سہولت فراہم کرنے کا مطالبہ کر سکتے ہیں۔ویڈیوانک سہولت کا مطالبہ،اسٹینڈ رڈ فارم پر جوسالا نہ رپورٹ میں فراہم کیا گیا ہے اور کمپنی کی ویب سائیٹ پرجھی دستیاب ہے،اجلاس کی تاریخ سے کم از کم سات (7) روزقبل مزکورہ بالا بیتے پرشیئر رجسڑ ارکول جانا جا بیئے۔

11. فنانشل الميتمينيس كى پلىسمنىڭ

سمپنی نے اے جی ایم نے نوٹس کی کا پی ،30 جون 2018 کوختم ہونے والے سال کے لیے سالا نہ علیحدہ علیحدہ اورمر بوط فنانشل اعیکمینٹس ،بمعران کے بارے میں آ ڈیٹرز اور ڈائر یکٹرز کی ر پورٹس اور چیئر مین کا جائزہ کمپنی کی ویب سائیٹ www.crescent.com.pk پر آویز ال کردیا ہے۔

ذكوة كابيان حلفى:

ارکان کوز کو ۃ اینڈعشر آرڈیننس،1980 کے شمن میں زکو ۃ سے اشٹنا کے لیے حلف نامہ جمع کرا ناضروری ہے۔

۳. سی ڈی سی اڈی وی ڈی ایوالیس بی اای میل کے ذریعے سالا نہ رپورٹس کی تقسیم .

8. فائيلرزاورنان فائيلرز - شيك كى كۇتى

منافع منقسمه سے آنام نیکس کی کوتی فائیلرز اور نان فائیلرز کی بنیاد پر درج ذیل کے مطابق ہوگی:

| كۇقى | شيئر ہولڈرز کی نوعیت | نمبرشار |
|------|----------------------|---------|
| 15.0 | فائيكرز | 1 |
| 20.0 | نان فائيلرز | 2 |

بذریعه مذاممبران کواطلاع دی جاتی ہے کہ کر سینٹ سٹیل اینڈ الائیڈ پراڈ کٹس کمیٹڈ (" سمینی ") کا 34 واں سالا نہ اجلاس عام ("اے جی ایم") پیر،29 اکتوبر2018 کودو پبر12:00 بج لبرٹی کیسل بینکوئیٹ ہال، I-D-P، مین بلیورڈ ،گلبرگ -III، لا ہور میں منعقد ہوگا جس میں درج ذیل عمومی امور نمٹایا جائے گا:

2. جیسا که بورد آف ڈائر یکٹرز نے سفارش کی ہے،1.00 رو پید فی شیئر (یعنی 10.0 ، فیصد) نقد منافع منظسمہ کی منظوری، اس عبوری نقد منافع منظسمہ کے ساتھ، جس کا-/1.0 رو پید فی شیئر

بحكم بورڈ محرفهد ^تمپنی *سیکرٹر*ی

سمپنی کی شیئر ٹرانسفربگس23ا کتوبر،2018 سے29 اکتوبر،2018 تک(دونوں دن شامل ہیں) بندر میں گی۔22 اکتوبر، 2018 تک جوٹرانسفرز صحیح حالت میں ہمارے شیئر رجسر ار،میسر ز کارپ ٹیک ایسوی ایٹس (پرائیویٹ) کمیٹرہ E-503، جو ہر ٹاؤن، لاہور کے دفتر میں موصول ہوجا ئیں گی، وہ حتمی نفذ منافع منقسمہ کے استحقاق اور سالا نہا جلاس عام میں شرکت ، اظہار خیال اورووٹ ڈالنے کے مقاصد کے لیے بروقت مجھی جا ئیں گی۔

2. اس اجلاس میں شرکت اورووٹ ڈالنے کا انتحقاق رکھنے والارکن اپنے ہجائے کسی دوسر مے مبرکو شرکت کرنے اورووٹ ڈالنے کے لئے مقرر کر سکتا ہے۔ پراکسی کولاز ما کمپنی کاممبر ہونا چاہیئے۔

- 3. پراکسی مقررکرنے کاانسٹر دمینٹ اور پاورآف اٹارنی یا کوئی دوسری ایسی اتھار ٹی جس کے تحت اس پرد شخط کیے گئے میں یا پاورآف اٹارنی کی نوٹریا لی تصدیق شدہ کا پی اجلاس کے وقت سے کم از کم 48 گھنٹے ٹیل کمپنی کے رجٹر ڈدفتر میں جمع کرانی ہوگی۔ارکان کوانگریزی اوراردوزبانوں میں پراکسی فارم اے جی ایم کے نوٹس کے ساتھ ارسال کردیئے گئے ہیں۔
- 4. جن ارکان نے اپنے شیئرز سنٹرل ڈیپازٹری کمپنی آف پاکستان کمیٹڈ ("CDC") میں ڈیپازٹ کرار کھے ہیں،اخیس درج ذیل رہنمااصولوں پرچھی کمل کرنا ہوگا،جیسا کہ کیو رٹیز اینڈ ایسچینج کمیشن آف پاکستان نے طح کیا ہے۔

A. اجلاس میں شرکت کے لیے

- a. افراد کی صورت میں، اکاؤنٹ ہولڈریاسب اکاؤنٹ ہولڈر، جس کی سیکیورٹیز اورر جسٹریشن کی تفصیلات ہی ڈی می ضابطوں کے مطابق اپ لوڈ ڈمیں، اجلاس میں شرکت کے وقت اپنااصل می این آئی سی یاصل پاسپورٹ دکھا کراپنی شناخت کی تصدیق کرےگا/ کرےگی۔
- b. کارپوریٹ ادار کی صورت میں بورڈ کی قرار داد/پادرآف اٹارنی بمعہ مامز دکردہ نے نمونہ دستخط (اگر یہ اس سے قبل فراہم نہیں کئے گئے) اجلاس میں شرکت کے دقت پیش کرنا ہوں گے۔

B. برائے تقرر پراکسیز

- a. افرادکی صورت میں،اکاؤنٹ ہولڈراور *ا*یاسباکاؤنٹ ہولڈر،جس کی سیکیو رٹیزاوررجٹریشن کی تفصیلات ضابطوں کے مطابق اپ لوڈ ڈہیں، مذکورہ بالا تقاضے کے مطابق پراکسی فارم پیش کریں گے۔
 - b. پراکسی فارم کی گواہی دوافراددیں گے جن کے نام، پتے اور تی این آئی سی نمبرز فارم پر درج ہوں گے۔
 - c. بینی فیش اوز زادر پراکسی کے میانی آئی سی یا پاسپورٹ کی تصدیق شدہ کا پیاں پراکسی فارم کے ساتھ پیش کرنا ہوں گی۔
 - d. اجلاس کے دقت پراکسی اپنااصل تی این آئی سی یا صل پاسپورٹ پیش کرےگا/ کرےگی۔
- e. کار پوریٹ ادارے کی صورت میں بورڈ کی قرارداد / پاورآف اٹارنی بمعہ نمونہ دستخط (اگر بیاس سے قبل فراہم نہیں کئے گئے)اجلاس میں شرکت کے وقت پراکسی فارم کے ساتھ کمپنی کو

5. اى- ڈیویڈنڈادائیگ کے لیے این آئى سى/ آئى بى اے این

کمپنیزا یک،2017 کے سیشن 242 کی دفعات کے تحت اسٹیڈ کمپنیوں کے لیے ضروری ہے کہ نفذ کی صورت میں قابل ادائیگی کوئی بھی ڈیویڈ مذات حقاق رکھنے والے شیئر ہولڈرز کے مقررہ بینک اكاؤنث ميں صرف اليكٹرانك طريقے سےادا كياجائے گا۔

اطلاع برائے 34 ویں سالانہ اجلاس عام

- 1. چیئز مین کی ریویور پورٹ، ڈائر یکٹر زاور آڈیٹرز کی رپورٹس، بتع 30 جون، 2018 کوختم ہونے والے مالی سال کے لیے آڈٹ شدہ علیحدہ اور مربوط فنانشل اعظیمینٹس کی وصولی، غوراوران کی منظوری۔
- کے حساب سے پہلے ہی اعلان کیا جاچکا ہے اورادا کیا جاچکا ہے،30 جون، 2018 کوختم ہونے والے سال کے لیے کل نقد منافع منقسمہ کی تقسیم 20.00 روپے فی شیئر (یعنی 20.00) فیصد) ہوجائے گی۔
- 3. تسمینی کے آڈیٹرز کا تقرراوران کے مشاہرہ کا تعین محبرز کوبذریعہ ہٰذااطلاع دی جاتی ہے کہ آڈٹ کمیٹی اور بورڈ آف ڈائر یکٹرز نے کمپنی کے آڈیٹرز کی حیثیت سے تقرر کے لیے سبکدوش ہونے والے آڈیٹرز، میسرز کے پی ایم جی تاثیر ہادی اینڈ کمپنی، چارٹرڈا کاؤشینٹس کے نام کی سفارش کی ہے۔

لا بور: مورخه 08 اكتوبر، 2018

نوڭس:

1. كھاتوں كى بندش

SECURING THE FUTURE

UNCONSOLIDATED FINANCIAL STATEMENTS



INDEPENDENT AUDITORS' REVIEW REPORT



To the members of Crescent Steel and Allied Products Limited

Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate **Governance) Regulations, 2017**

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of Crescent Steel and Allied Products Limited (the Company) for the year ended 30 June 2018 in accordance with the requirements of regulation 40 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 30 June 2018.

Wheller Two 14-2: 20.

KPMG Taseer Hadi & Co. **Chartered Accountants**

INDEPENDENT AUDITORS' REPORT

To the members of Crescent Steel and Allied Products Limited

Report on the Audit of Unconsolidated Financial Statements

Opinion

We have audited the annexed unconsolidated financial statements of Crescent Steel and Allied Products Limited (the Company), which comprise the unconsolidated statement of financial position as at 30 June 2018, and the unconsolidated statement of profit or loss and other comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of unconsolidated financial position, unconsolidated statement of profit or loss and other comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the unconsolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

| S.No. | Key audit matters | How the matter was addressed in our audit | | |
|--|---|--|--|--|
| 1. | Revenue Recognition | | | |
| | Refer to note 6.16 and 32 to the unconsolidated financial statements. | Our audit procedures in respect of the timing of revenue recognition , amongst others, included the following: | | |
| The Company's revenue is principally genera from sale of large diameter spiral arc welc steel line bare pipe, coated pipes, pre coat pipes and cotton yarn. Revenue from sale | | • obtaining an understanding of and testing the design and operating effectiveness of controls designed to ensure that revenue is recognized in the appropriate accounting period; | | |

Date: 31 July 2018 Karachi



S. No. Key audit matters

How the matter was addressed in our audit

write-downs of and provisions for stock-in-trade.

| | products is recognized when the Company delivers the products to customers in accordance with the terms of the relevant contracts which includes liquidated damages in case of delay in supply. We identified revenue recognition as key audit matter because recognition of sales in the appropriate period is subject to acceptance of the products by customers based on agreed terms and condition. Therefore, there could be potential risk that the revenue transactions are not recognized in the appropriate periods. | inspecting significant contracts to obtain an understanding of contracts terms particularly relating to timing and the customer's acceptance of the products including charge of liquidated damages and assessing the Company's accounting policies for the recognition of revenue with reference to the requirements of the prevailing accounting standards; and comparing, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation, including the relevant sales contracts, the customer's acknowledgement of acceptance, to assess whether revenue and charge for liquidated damages had been recognized in the appropriate accounting period. |
|----|--|--|
| 2. | Valuation of Stock-in-Trade | |
| | Refer to note 6.7 and 23 to the unconsolidated financial statements. | Our audit procedures in respect of the valuation of stock-in-trade, amongst others, included the following: |
| | As at 30 June 2018, the Company's stock-in-trade amounted to Rs. 1,542.65 million. This significantly comprised of bare pipes, pre coated pipes, pipe coating, hot rolled steel coils and raw cotton. We identified the valuation of stock-in-trade as a key audit matter because determining an appropriate write-down as a result of net realizable value (NRV) being lower than their costs involved significant management judgment and estimation. | obtaining an understanding of management's determination of NRV and the key estimates adopted, including future selling prices, future costs to complete work-in-progress and costs necessary to make the sales, the basis of calculation and justification for the amount of the write-downs and provisions and future purchase commitments; assessing the NRV of stock-in-trade by comparing, on a sample basis, management's estimation of future selling prices for the products with committed sales contracts and selling prices achieved subsequent to the end of the reporting period; |
| | | assessing management's estimation of the costs of converting raw materials and work-in-progress into finished goods and the related selling expenses, on a sample basis, by comparing them with actual costs incurred in the current year; and testing the calculations made by management in arriving at their year-end assessment of NRV and |

3. Classification and valuation of Investments

Refer to note 6.4, 19 and 27 to the unconsolidated financial statements.

The Company's investments as at 30 June 2018 amounted to Rs. 4,986.717 million. These comprised of investments in listed and unlisted equity securities and investments in subsidiaries and associates. The investments in subsidiaries amounted to Rs. 3,043.142 million, associated companies amounted to Rs. 1,284.596 million, financial assets classified as investments at fair value through profit or loss amounted to Rs. 436.971 million and available for sale investments amounted to Rs. 222.01 million.

The management's judgment is involved in classification of investments between investments at fair value through profit or loss and available for sale investments, valuation of investments where quoted prices are not available and the impairment allowance against investments classified as available for sale.

In assessing whether there was any impairment of the carrying value of the investments in subsidiaries and associates management determines the recoverable amounts based on higher of its value in use and its fair value less costs to sell.

We identified the classification, valuation of investments and impairment as a key audit matters because of its significance and the management's judgment involved.

Information Other than the Unconsolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Company's Annual Report for 2018 but does not include the unconsolidated financial statements and our auditors' report thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

| | How | the matter was addressed in our audit |
|---------------------------|----------------|--|
| d | and v allow | audit procedures in respect of the classification valuation of investments and determination of ance for impairment, amongst others, included blowing: |
| in ts 2 io I | • | Obtaining an understanding of and testing the design and operating effectiveness of controls designed to ensure for the classification, valuation of investments and determination of provision for impairment against investment classified as available for sale; |
| or d | • | Comparing, on a sample basis, specific investment buying and selling transactions recorded during the year with underlying documentation; |
| en s on ot st | • | assessing, on a sample basis, whether investments were recorded within the appropriate classification at the time of purchase by comparing individual items in the portfolio with underlying documentation; |
| in nt d | ٠ | assessing, on a sample basis, whether investments were valued at fair value based on the last quoted market price and method used by the management for unquoted investments; |
| ie of | • | assessing the basis and estimates used by the management to determine impairment against investment classified as available for sale; |
| lit | • | involving our internal valuation specialists to assist us in assessing the appropriateness of calculations to determine recoverable amounts based on value in use; and |
| | • | comparing the higher of value in use and fair values of the investments in subsidiaries and associates as assessed by management. |

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the unconsolidated financial statements or, if such disclosures are

inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.

transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- (XIX of 2017);
- with the books of account;
- of the Company's business; and

Other Matters

The engagement partner on the audit resulting in this independent auditors' report is Muhammad Nadeem.

Date: 31 July 2018 Karachi

• Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying

a) proper books of account have been kept by the Company as required by the Companies Act, 2017

b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement

c) investments made, expenditure incurred and guarantees extended during the year were for the purpose

d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Welly Im that so

KPMG Taseer Hadi & Co Chartered Accountants

UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018

| | Note | 2018 (Rupees in | 2017 1 '000) |
|--|------|--------------------|-----------------|
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorized capital | | | |
| 100,000,000 ordinary shares of Rs. 10 each | | 1,000,000 | 1,000,000 |
| Issued, subscribed and paid-up capital | 7 | 776,325 | 776,325 |
| Capital reserves | 8 | 1,028,282 | 1,033,823 |
| Revenue reserves | | 4,919,160 | 5,009,569 |
| | | 6,723,767 | 6,819,717 |
| Non-current liabilities | | | |
| Long term loans | 9 | 226,746 | 322,481 |
| Liabilities against assets subject to finance lease | 10 | 127,419 | 63,606 |
| Deferred income | 11 | 8,107 | 7,471 |
| Deferred taxation | 21 | - | 232,847 |
| | | 362,272 | 626,405 |
| Current liabilities | | | |
| Trade and other payables | 12 | 1,349,139 | 1,863,813 |
| Jnpaid dividend | | - | 116,449 |
| Unclaimed dividend | | 21,520 | 21,628 |
| Mark-up accrued | 13 | 16,144 | 27,892 |
| Short term borrowings | 14 | 1,458,195 | 2,517,336 |
| Current portion of long term loans | 9 | 96,544 | 140,500 |
| Current portion of liabilities against assets subject to finance lease | 10 | 46,010 | 41,700 |
| Current portion of deferred income | 11 | 5,424 | 4,148 |
| | | 2,992,976 | 4,733,466 |
| Contingencies and commitments | 15 | | |
| Total equity and liabilities | | 10,079,015 | 12,179,588 |

ASSETS

Non-current assets

Property, plant and equipment Intangible assets Investment properties Long term investments Long term deposits Deferred taxation

Current assets

Stores, spares and loose tools Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Investments Mark-up accrued Other receivables Taxation - net Cash and bank balances

Total assets

The annexed notes from 1 to 54 form an integral part of these unconsolidated financial statements.

Humosalean Chief Executive

| Note | 2018 (Rupees i | 2017 in '000) |
|------|-------------------|------------------|
| 16 | 1070047 | 940,606 |
| 18 | 1,039,047 151 | 940,808 |
| | | |
| 18 | 13,076 | 15,314 |
| 19 | 4,538,346 | 4,204,446 |
| 20 | 217,233 | 188,650 |
| 21 | 30,081 | - |
| | 5,837,934 | 5,349,993 |
| | | |
| 22 | 168,973 | 163,185 |
| 23 | 1,542,650 | 2,686,682 |
| 24 | 106,886 | 663,671 |
| 25 | 274,713 | 378,023 |
| 26 | 25,579 | 14,675 |
| 27 | 448,371 | 514,984 |
| 28 | 26,506 | 1,480 |
| 29 | 553,446 | 1,745,625 |
| 30 | 960,505 | 632,799 |
| 31 | 133,452 | 28,471 |
| | 4,241,081 | 6,829,595 |
| | .,,,.01 | 0,020,000 |
| | 10,079,015 | 12,179,588 |

2 apren Boston Director



UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2018

| | | 2018 | 2017 |
|---|------|------------|------------|
| | Note | (Rupees in | .000) |
| Sales | 32 | 8,086,346 | 11,715,194 |
| Less: Sales tax | | 1,042,559 | 1,506,550 |
| | | 7,043,787 | 10,208,644 |
| Cost of sales | 33 | 6,232,466 | 8,349,794 |
| Gross profit | | 811,321 | 1,858,850 |
| ncome from investments | 34 | 495,508 | 246,889 |
| | | 1,306,829 | 2,105,739 |
| Distribution and selling expenses | 35 | 17,852 | 31,024 |
| Administrative expenses | 36 | 173,036 | 286,750 |
| Other operating expenses | 37 | 84,890 | 410,821 |
| | | 275,778 | 728,595 |
| | | 1,031,051 | 1,377,144 |
| Other income | 38 | 171,671 | 201,832 |
| Operating profit before finance costs | | 1,202,722 | 1,578,976 |
| Finance costs | 39 | 231,319 | 187,273 |
| Profit before taxation | | 971,403 | 1,391,703 |
| Taxation | 40 | 219,653 | 379,268 |
| Profit for the year | | 751,750 | 1,012,435 |
| | | | |
| Other comprehensive income Items that may be reclassified subsequently to profit or loss | | | |
| Unrealized (loss) / gain on remeasurement of investments | | | |
| classified as 'available for sale' | | (5,541) | 8,129 |
| | | | 0,120 |
| Items that will not be reclassified subsequently to profit or lo | SS | | |
| (Loss) / gain on remeasurement of staff retirement benefit p | | (589,853) | 379,591 |
| Other comprehensive income for the year | | (595,394) | 387,720 |
| Total comprehensive income for the year | | 156,356 | 1,400,155 |
| | | (Rupees) | |
| Basic and diluted earnings per share | 41 | 9.68 | 13.04 |
| | | 5.00 | 10.04 |

The annexed notes from 1 to 54 form an integral part of these unconsolidated financial statements.

alem **Chief Executive**

2 abre som Director



UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2018

Cash flows from operating activities

Cash generated from operations Taxes paid Finance costs paid Contribution to gratuity and pension funds Contribution to Workers' Profit Participation Fund Long term deposits - net Net cash generated from operating activities

Cash flows from investing activities

Capital expenditure Proceeds from disposal of operating fixed assets Proceeds from disposal of operating fixed assets under sale and leaseback arrangement Investments - net Dividend income received Interest income received Net cash generated from / (used in) investing activities

Cash flows from financing activities

Repayment of long term loans Payments against finance lease obligations (Repayment of) / proceeds from short term loans obtain Dividends paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents

Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year

The annexed notes from 1 to 54 form an integral part of these unconsolidated financial statements.

Chief Executive

| Note - | 2018 (Rupees i | 2017 n '000) |
|------------|--------------------------|------------------------|
| 42 | 2,388,838 (576,328) | 914,867 (503,994) |
| | (181,359) | (168,632) |
| | (11,552) | (12,081) |
| | (111) | (60,000) |
| | (20,003) | 1,881 |
| | 1,599,485 | 172,041 |
| | (204,216) | (215,198) |
| | 59,332 | 80,578 |
| | 89,839 | 30,889 |
| | (328,270) | (205,218) |
| | 549,528 | 163,595 |
| | 2,026 | 765 |
| | 168,239 | (144,589) |
| | | |
| | (139,691) | (40,519) |
| | (51,660) | (65,553) |
| ined - net | (1,160,295) | 365,416 |
| 42.1 | (368,863) (1,720,509) | (389,172) |
| 42.1 | 47,215 | (129,828) (102,376) |
| | 47,213 | (102,378) |
| | (219,311) | (116,935) |
| 43 | (172,096) | (219,311) |

2 abre som Director

Chief Financial Officer

UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2018

| | Issued, | Capita | l reserves | Reven | le reserves | |
|--|--------------------------------------|------------------|--|-----------|--------------------------|------------------------|
| | subscribed and paid-up capital | Share premium | Unrealized gain / (loss) on remeasurement of investments classified as 'available for sale | reserve | Unappropriated profit | Total |
| Balance as at 30 June 2016 | 776,325 | 1,020,908 | 4,786 | 2,642,000 | 1,363,706 | 5,807,725 |
| Transfer to general reserve | - | - | - | 1,000,000 | (1,000,000) | - |
| Total comprehensive income for the year ended 30 June 2017 | | |) () (| | -) (| |
| Profit for the year Other comprehensive income | - | - | - | - | 1,012,435 | 1,012,435 |
| Total Other comprehensive income for the year | - | - | 8,129 | - | 379,591 | 387,720 |
| Total comprehensive income for the year | - | - | 8,129 | - | 1,392,026 | 1,400,155 |
| Transactions with owners Dividend: - Final @ 20% (i.e. Rs. 2 per share) for the year ended 30 June 2016 | | | | | | |
| First interim @ 15% (i.e. Rs. 1.5 per share) for the year ended 30 June 2017 | - | - | - | - | (155,265) (116,449) | (155,265) (116,449) |
| -Second interim @ 15% (i.e. Rs. 1.5 per share) for the year ended 30 June 2017 | - | - | - | - | (116,449) | (116,449) |
| Balance as at 30 June 2017 | 776,325 | 1,020,908 | 12,915 | 3,642,000 | 1,367,569 | 6,819,717 |
| Total comprehensive income for the year ended 30 June 2017 | | | | | | |
| Profit for the year | - | - | - | - | 751,750 | 751,750 |
| Other comprehensive income Total Other comprehensive income for the year | _ | - | (5,541) | _ | (589,853) | (595,394) |
| Total comprehensive income for the year | - | - | (5,541) | - | 161,897 | 156,356 |
| Dividend: - Final @ 22.5% (i.e. Rs. 2.25 per share) | | | | | | |
| for the year ended 30 June 2017 - First interim @ 10% (i.e. Rs. 1 per share) for the year ended 30 June 2018 | - | - | - | - | (174,673) (77,633) | (174,673) (77,633) |
| Balance as at 30 June 2018 | 776,325 | 1,020,908 | 7,374 | 3,642,000 | 1,277,160 | 6,723,767 |

The annexed notes from 1 to 54 form an integral part of these unconsolidated financial statements.

Chief Executive

2 abre Boston Director



NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

1. THE COMPANY AND ITS OPERATIONS

- R.A. Lines, Karachi. The Company is Shariah Compliant Company and listed on Islamic Index.
- is engaged in fabrication and erection of machinery located at Bhone, District Jhang.
- Allied Products Limited.
- Infrastructure Division from the principal office of the Company.
- 19.1 and 19.2.

SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS DURING THE YEAR 2

next fiscal year.

Income from investments in equity shares of Rs. 488.328 million generated during the year. However, due to decline in KSE-100 Index in second half of the year, the bench mark shed by 13.1 percent and posted a low of 37,919 points and closed at 40,471. Consequently, the Company suffered unrealized loss of Rs. 54.383 million on its investments.

Director's report contain details about the Company's performance.

BASIS OF PREPARATION

3.1 Unconsolidated financial statements

These are the unconsolidated financial statements (therein after referred as the financial statements) of the Company in which investments in subsidiaries and associates are stated at cost rather than on the basis of reported results and net assets of the investees. The consolidated financial statements of the Company are prepared and presented separately.

1.1 Crescent Steel and Allied Products Limited ("the Company") was incorporated on 1 August 1983 as a public limited company in Pakistan under the Companies Act, 1913 (now Companies Act, 2017) and is guoted on the Pakistan Stock Exchange. The registered office of the Company is located at E-floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore. Whereas its principal office is situated at 9th floor Sidco Avenue Centre 264

1.2 The Company's steel segment is one of the down stream industries of Pakistan Steel Mills, manufacturing large diameter spiral arc welded steel line pipes at Nooriabad, District Jamshoro, Sindh. The Company has a coating facility capable of applying three layers high density polyethylene coating on steel line pipes. The coating plant commenced commercial production from 16 November 1992. The Company's fabrication unit

1.3 The Company is running cotton spinning unit at Jaranwala, District Faisalabad. This activity is carried out by the Company under the name and title of "Crescent Cotton Products" a division of Crescent Steel and

1.4 The Company is also managing a portfolio of equity investments and real estate through its Investment and

1.5 The Company also has investment in subsidiaries and associates, the details of which are stated in notes

2.1 The Company's net sales stood at Rs. 7.044 billion (2017: Rs. 10.209 billion), 87.12 percent of which was generated from Steel division. For the second half of the year, the Steel division recorded revenue of Rs. 201.8 million only, owing to lower sales order booked by Steel division due to delay in infrastructure projects. During the month of April 2018, the Company secured a contract of Rs. 1.7 billion from SNGPL for the supply of 24" coated pipe. Production and delivery of coated pipe is expected to commence from first quarter of

3.2 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS or IFASs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3.3 Basis of measurement

These financial statements have been prepared under the historical cost convention except for guoted investments which are classified as held for trading and available for sale, and derivatives which are stated at fair value and obligations in respect of gratuity and pension schemes which are measured at present value of defined benefit obligation less fair value of plan assets.

3.4 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is also the Company's functional currency and has been rounded to the nearest thousand.

USE OF ESTIMATES AND JUDGEMENTS 4

In preparing these financial statements, management has made judgement, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognized prospectively. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognized in the financial statements to the carrying amount of the assets and liabilities and assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment in the subsequent year are set forth below:

- Property, plant and equipment (refer note 6.1)
- Intangible assets (refer note 6.2)
- Investment property (refer note 6.3)
- Investments (refer note 6.4)
- Stores, spares and loose tools and stock-in-trade (refer note 6.6 and 6.7)
- Employee benefits (refer note 6.10)
- Leases (refer note 6.12)
- Taxation (refer note 6.15)
- Impairment (refer note 6.1, 6.2, 6.3, 6.4 and 6.19)
- Provision (refer note 6.18)

NEW OR AMENDMENTS / INTERPRETATIONS TO EXISTING STANDARDS, INTERPRETATION 5. AND FORTHCOMING REQUIREMENTS

5.1 There are new and amended standards and interpretations as notified under the Companies Act, 2017 that are mandatory for accounting periods beginning 1 July 2017 but are considered not to be relevant or do not have any significant effect on the Company's financial statements and are therefore not stated in these financial statements.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

5.2 Standards, interpretations and amendments to published approved accounting standards that arenot vet effective

The following International Financial Reporting Standards (IFRS) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 July 2018:

- not likely to have an impact on the Company's financial statements.
- an impact on the Company's financial statements.
- impact on the Company's financial statements.
- financial statements.

- Classification and Measurement of Share-based Payment Transactions - amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are

Transfers of Investment Property (Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 1 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on the Company's financial statements.

Annual Improvements to IFRS 2014-2016 Cycle [Amendments to IAS 28 'Investments in Associates and Joint Ventures'] (effective for annual periods beginning on or after 1 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit and loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have

- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 1 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The application of interpretation is not likely to have an

- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 1 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on the Company's

- IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 1 July 2018). IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The management has completed an initial assessment of the potential impact on revenue and considered that the impact would not be significant.
- IFRS 9 'Financial Instruments' and amendment Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 1 July 2018 and 1 January 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The management has completed an initial assessment of changes required in classification and measurement of financial instruments on adoption of the standard and has also carried out an initial exercise to calculate impairment required under expected credit loss model. Based on initial assessment the management considered that there is no significant change in the recognition criteria or carrying value of the financial assets or liabilities and no additional significant impairment is expected.
- IFRS 16 'Leases' (effective for annual period beginning on or after 1 January 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The management has completed an initial assessment of the potential impact on the Company's lease arrangements and considered that the impact would not be significant.
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' Long Term Interests in Associates and Joint Ventures (effective for annual period beginning on or after 1 January 2019). The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on the Company's financial statements.
- Amendments to IAS 19 'Employee Benefits'- Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 1 January 2019). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on the Company's financial statements
- Annual Improvements to IFRS 2015-2017 Cycle the improvements address amendments to following approved accounting standards:

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

- when it obtains joint control of the business.
- that generates the distributable profits.

The above amendments are effective from annual period beginning on or after 1 January 2019 and are not likely to have an impact on the Company's financial statements.

6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below, which have been consistently applied to all the periods presented except for the following:

- presented in the statement of financial position except for presentation.

6.1 Property, plant and equipment

Owned assets

Property, plant and equipment except freehold land and capital work-in-progress are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land is stated at cost.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets include the cost of materials and direct labour, any other cost directly attributable to bring the assets to a working condition for their intended use, the cost of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs, if any.

Subsequent cost

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow to the Company and its cost can be measured reliably. The carrying amount of the part so replaced is derecognized. The costs relating to day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangement - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company remeasures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation

- IAS 12 Income Taxes - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction

- IAS 23 Borrowing Costs - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

- the first time application of financial reporting requirements, including disclosure and presentation requirements of the Companies Act, 2017 effective from 30 June 2018, some of the amounts reported for the previous period have been reclassified (refer note 52). However, there was no change in the reported amounts of statement of profit or loss and other comprehensive income or the amounts

- new or amendments / interpretations to existing standards and interpretation as stated in note no. 5.1.

FOR THE YEAR ENDED 30 JUNE 2018

Depreciation

Depreciation is charged to income on a straight line basis at the rates specified in note 16.1 to these financial statements. Depreciation on additions to property, plant and equipment is charged from the month in which an item is acquired or capitalized while no depreciation is charged for the month in which the item is disposed off or retained.

The assets' residual values and useful lives are reviewed at each financial year end and adjusted if appropriate.

Disposal

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in the profit or loss.

Leased assets

Upon initial recognition, an asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments, each determined at the inception of the lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as used for owned assets.

Capital work in progress

Capital work in progress is stated at cost less impairment, if any and consists of expenditure incurred and advances made in respect of tangible and intangible assets during the course of their construction and installation. Transfers are made to relevant assets category as and when assets' are available for intended use.

Impairment

The carrying amount of property, plant and equipment is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the assets recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

6.2 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any.

Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization

Amortization is charged to profit or loss on a straight line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an item is acquired or capitalized while no amortization is charged for the month in which the item is disposed off.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Impairment

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists than the assets' recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

6.3 Investment property

Investment property, principally comprising of land and buildings, is held for long term rental yields / capital appreciation. The investment property of the Company comprises of land and buildings and is valued using the cost method i.e. at cost less any accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalized borrowing costs, if any.

Depreciation

Depreciation is charged to the profit or loss on straight line method at the rates specified in the note 18 so as to allocate the depreciable amount over its estimated useful life. Depreciation on additions to investment property is charged from the month in which a property is acquired or capitalized while no depreciation is charged for the month in which the property is disposed off.

The residual values and useful lives of investment property are reviewed at each reporting date and adjusted if appropriate.

Impairment

The Company assesses at each reporting date whether there is any indication that investment property may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in profit or loss. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted in the future period to allocate the asset's revised carrying amount over its estimated useful life.

Disposal

The gain or loss on disposal of investment property, represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as income or expense in the profit or loss.

FOR THE YEAR ENDED 30 JUNE 2018

6.4 Financial assets

Investments in subsidiaries

Investments in subsidiaries are stated at cost less accumulated impairment, if any.

Investments in associates

Entities in which the Company has significant influence directly or indirectly (through subsidiaries) but not control and which are neither subsidiaries nor joint ventures of the members of the Company are associates. Investments in associates are stated at cost less accumulated impairment, if any.

Financial assets at fair value through profit or loss

A non-derivative financial asset is classified as fair value through profit and loss if it is held for trading or is designated as such upon initial recognition. Investments are designated at fair value through profit and loss if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in profit or loss when incurred. Investments at fair value through profit or loss are measured at fair value and changes therein are recognized in profit or loss.

Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Company has positive intention and ability to hold to maturity. Investments classified as held to maturity are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition, held to maturity financial assets are measured at amortized cost using the effective interest method, less any impairment loss, if any.

Loans and receivables

Loans and receivables are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition, loans and receivables measured at amortized cost using the effective interest method, less any impairment losses, if any, and contains impacts of Group taxation as explained above.

Available for sale investments

Other investments not covered in any of the above categories are initially recognized at fair value plus attributable transaction costs. Subsequent to initial recognition these are measured at fair value, with any resultant gain or loss being recognized in other comprehensive income. Gain or loss on available for sale investments are recognized in other comprehensive income until the investments are sold or disposed off or until the investments are determined to be impaired, at that time cumulative gain or loss previously reported in other comprehensive income is reclassified and included in profit or loss.

Fair value of listed securities are the quoted prices on stock exchange on the date it is valued. Unquoted securities are valued at cost less impairment, if any.

The Company follows trade date accounting for regular way purchase and sale of securities, except for sale and purchase of securities in the future market.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Impairment

The carrying amount of all investments other than those at fair value through profit or loss, is reviewed at each reporting date to determine whether there is any indication of impairment. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset and that loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably. In case of investment in equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

An impairment loss in respect of financial assets measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the assets original effective interest rate. Losses are recognized in profit or loss. When an event occurring after the impairment was recognized causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available for sale financial assets are recognized by reclassifying the losses accumulated in reserves in equity to profit or loss. The cumulative loss that is reclassified from equity to the profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any cumulative impairment loss recognized previously in profit or loss.

If in subsequent period, the fair value of an impaired available for sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognized, then the impairment loss is reversed with the amount of reversal recognized in the profit or loss. However, any subsequent recovery in the fair value of an impaired available for sale equity security is recognized in other comprehensive income. An impairment loss in respect of interest in associates and subsidiaries is measured by comparing the recoverable amount (i.e. higher of fair value or value in use) of investment with its carrying amount. An impairment loss is recognized in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognized.

Derivative financial instruments

The Company enters into derivative financial instruments, which include future contracts in stock market. Derivatives are initially recorded at fair value and are remeasured to fair value on subsequent reporting dates. The fair value of a derivative is equivalent to the unrealized gain or loss from marking to market the derivative using prevailing market rates. Derivatives with positive market values (unrealized gains) are included in other receivables and derivatives with negative market values (unrealized losses) are included in other liabilities in the unconsolidated statement of financial position. The resultant gains and losses from derivatives held for trading purposes are recognized in profit or loss. No derivative is designated as hedging instrument by the Company.

6.5 Non-current assets held for sale

Non-current assets or disposal groups comprising of assets or liabilities that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets or components of a disposal group, are remeasured at lower of their carrying amount and fair value less costs to sell.

FOR THE YEAR ENDED 30 JUNE 2018

6.6 Stores, spares and loose tools

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value, less provision for impairment, if any. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon less impairment if any.

Provision for obsolete and slow moving stores, spares and loose tools is determined based on management's estimate regarding their future usability.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs necessary to be incurred to make the sale.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as fixed assets under the 'plant and machinery' category and are depreciated over a time period not exceeding the useful life of the related assets.

6.7 Stock-in-trade

Stock-in-trade is stated at the lower of cost less impairment loss, if any, and net realizable value. Cost is arrived at on a weighted average basis. Cost of work-in-process and finished goods include cost of materials and appropriate portion of production overheads. Net realizable value is the estimated selling price in the ordinary course of business less costs of completion and selling expenses. The cost of finished goods of Steel segment is assigned by using specific identification of their individual costs. Scrap stocks are valued at their estimated net realizable value.

6.8 Trade debts and other receivables

These are initially stated at fair value and subsequently measured at amortized cost less provisions for any uncollectible amounts. An estimate is made for doubtful receivables when collection of the amount is no longer probable. Debts considered irrecoverable are written off.

6.9 Cash and cash equivalents

Cash and cash equivalents comprise of cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of statement of cash flows.

6.10 Employee benefits

6.10.1 Compensated absences

The Company accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

6.10.2 Post retirement benefits

6.10.2.1 Defined contribution plan - Provident fund

The Company operates a provident fund scheme for its permanent employees. Equal monthly contributions are made by the Company and its employees. Obligation for contributions to the fund are recognized as an expense in the profit or loss when they are due.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Cotton segment

Provision and collection from employees are made at the rate of 6.25% of basic pay of Cotton segment employees. A trust has been established and its approval has been obtained from the Commissioner of Income Tax.

All employees except Cotton segment

Contributions to the fund are made at the rate of 8.33% of basic pay for those employees who have served the Company for a period of less than five years and after completion of five years, contributions are made at the rate of 10%.

6.10.2.2 Defined benefit plans

Pension and gratuity fund schemes

The Company provides gratuity benefits to all its permanent employees who have completed their minimum qualifying as per the terms of employment. The pension scheme provides life time pension to retired employees or to their spouses.

The Company's obligation is determined through actuarial valuations carried out under the "Projected Unit Credit Method". Remeasurements which comprise actuarial gains and losses and the return on plan assets (excluding interest) are recognized immediately in other comprehensive income. The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payments. Net interest expense, current service cost and any past service cost are recognized in profit or loss. Any assets resulting from this calculation is limited to the present value of available refunds or reductions in future contributions to the plan. The latest actuarial valuation was conducted at the reporting date by a qualified professional firm of actuaries.

6.11 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the profit or loss over the period of the borrowings on an effective interest basis.

6.12 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the Company. All other leases are classified as operating leases.

Assets held under finance leases along with corresponding lease liabilities are initially recognized at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognized in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized as more fully explained in note 6.17 below.

Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

In the context of sale and leaseback transactions, where a sale and leaseback transaction is classified as a finance lease, any excess of the sale proceeds over the carrying values is deferred and recognized in profit or loss over the lease term. Any loss representing the excess of the carrying values over the sale proceeds is recognized immediately in profit or loss.

6.13 Asset held under Ijarah financing

Assets held under Ijarah financing are accounted for using the guidelines of Islamic Financial Accounting Standard - 2 (IFAS 2), "Ijarah". The assets are not recognized on the Company's statement of financial position and payments made under Ijarah financing are recognized in profit or loss on a straight line basis over the term of the lease.

6.14 Trade and other payables

Trade and other payable are recognized initially at fair value and subsequently carried at amortized cost.

6.15 Taxation

Group taxation

The Parent company has opted for Group taxation under section 59AA of the Income Tax Ordinance, 2001 along with two of its subsidiaries CS Capital (Private) Limited and CS Energy (Private) Limited. Thesecompanies are taxed as one fiscal unit under this scheme. The current and deferred income taxes have been estimated on income of each of the companies according to the applicable law and are recognised by each company separately within the Group, regardless of who has the legal liability for settlement or the legal right for recovery of the tax. Any adjustments arising solely due to Group taxation in respect of result of subsidiaries are recognised in the Parent Company and the amounts paid to or receivable from the Parent company are adjusted accordingly.

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any, and contains impacts of Group taxation as explained above.

Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits or taxable temporary difference will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

6.16 Revenue recognition

Revenue from sales is recognized when significant risks and rewards of ownership are transferred to the buyer.

Interest income is recognized using the effective interest method.

Dividend income is recognized when the right to receive the same is established i.e. the book closure date of the investee company declaring the dividend.

Gains and losses on sale of investments are accounted for when the commitment (trade date) for sale of security is made.

Unrealized gains and losses arising on revaluation of securities classified as 'fair value through profit or loss' are recognized in profit or loss in the period in which they arise. Gains and losses arising on revaluation of derivatives to the fair value are also recognized in profit or loss.

Unrealized gains and losses arising on revaluation of securities classified as 'available for sale' are recognized in other comprehensive income in the period in which they arise.

Rental income (net of any incentives given to lessees) from investment property is recognized on a straight line basis over the lease term.

6.17 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to profit or loss.

6.18 Provisions

A provision is recognized in the unconsolidated statement of financial position when the Company has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

6.19 Impairment

The carrying amount of the Company's assets is reviewed at each reporting date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized in profit or loss.

6.20 Foreign currency translation

Foreign currency transactions are translated into Pakistan Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the reporting date. Exchange differences, if any, are recognized in the profit or loss.

6.21 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are set off and only the net amount is reported in the unconsolidated statement of financial position when there is a legally enforceable right to set off the recognized amount and the Company intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

6.22 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting structure. Management monitors the operating results of its business units separately for the purpose of making decisions regarding resource allocation and performance assessment.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangible assets.

6.23 Proposed dividend and transfer between reserves

Dividend distributions to the Company's shareholders are recognized as a liability in the period in which dividends are approved. Transfer between reserves made subsequent to the reporting date is considered as a non-adjusting event and is recognized in the period in which such transfers are made.

6.24 Earnings per share

The Company presents earnings per share (EPS) for its ordinary shares. EPS is calculated by dividing profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

ISSUED, SUBSCRIBED AND PAID-UP CAPITAL 7.

| 2018 (Number | 2017 r of Shares) | | 2018 (Rupee | 2017 s in '000) |
|-----------------|----------------------|--|----------------|--------------------|
| 37,756,686 | 37,756,686 | Ordinary shares of Rs. 10 each fully paid in cash | 377,567 | 377,567 |
| 39,875,805 | 39,875,805 | Ordinary shares of Rs. 10 each issued as bonus shares | 398,758 | 398,758 |
| 77,632,491 | 77,632,491 | | 776,325 | 776,325 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

7.1 Ordinary shares of the Company held by related parties as at year end are as follows:

Crescent Steel and Allied Products Limited - Gratuity Fund **Crescent Steel and Allied Products** Limited - Pension Fund Crescent Steel and Allied Products Limited - Staff Provident Fund Crescent Cotton Products - Staff Provident Fund CSAPL - Staff Benevolent Fund Muhammad Amin Muhammad Bashir Limited Premier Insurance Limited Shakarganj Limited Crescent Cotton Mills Limited

8. **CAPITAL RESERVES**

This includes share premium reserve amounting to Rs. 1,020.9 million and as per section 81 of the Companies Act, 2017 this can be used for following purpose:

- to write off preliminary expenses of the Company;

The Company may also use the share premium account to issue bonus shares to its members.

LONG TERM LOANS 9.

Secured - Under non-shariah arrangement Allied Bank Limited Saudi Pak Industrial and Agriculture Investment Compa

Less: Current portion shown under current liabilitie

| | 20 |)18 | 2017 | | |
|----|--|--|--|--|--|
| | (Percentage of holding) | (Number of shares) | (Percentage of holding) | (Number of shares) | |
| | 2.26% | 1,752,333 | 1.90% | 1,471,233 | |
| | 4.97% | 3,856,980 | 4.16% | 3,230,181 | |
| nd | 0.16% 0.10% 0.05% 0.00% 0.18% 0.23% | 124,200 74,800 36,178 848 141,500 180,000 | 1.07% 0.10% 0.05% 0.00% 0.19% 0.23% | 833,700 74,800 36,178 848 146,500 180,000 | |
| | 0.00% | 76 | 0.00% | 76 | |

7.2 There is no shareholder agreement for voting rights, board selection, rights of first refusal, and block voting.

- to write off expenses of, or the commission paid or discount allowed on, any issue of shares of the Company; and - in providing for the premium payable on the redemption of any redeemable preference shares of the Company.

| | Note | 2018 (Rupees | 2017 in '000) |
|-------------|------|-----------------|------------------|
| | 9.1 | 323,290 | 244,231 |
| any Limited | 9.2 | - | 218,750 |
| | | 323,290 | 462,981 |
| es | | 96,544 | 140,500 |
| | | 226,746 | 322,481 |

9.1 The Company has a long term loan arrangement with Allied Bank Limited for an amount of Rs. 312 million (2017: Rs. 312 million). The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly installments started from December 2015. During the year, the Company has made repayment of Rs. 78 million (2017: Rs. 78 million). Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year ended 30 June 2017, Company entered into a loan arrangement with Allied Bank Limited of an amount of Rs. 100 million, out of which Rs. 74.176 million have been disbursed till date. The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal guarterly installments starting after fifteen months from date of disbursement. During the year, the Company has made repayment of Rs. 4.636 million. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During year ended 30 June 2018, Company entered into new loan arrangement with Allied Bank Limited of an amount of Rs. 300 million, out of which Rs. 156.25 million have been disbursed till date. The term of the loan is 4 years from the date of disbursement with a grace period of one year, repayable in 12 equal guarterly installments starting after twelve months from date of disbursement. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year, mark-up on such arrangements was ranged between 7.64% to 8.35% (2017: 7.59% to 7.64%). The facility is secured against first joint pari passu hypothecation / equitable mortgage on plant, machinery and property of the Company.

9.2 The Company had a long term loan arrangement with Saudi Pak Industrial and Agricultural Investment Company Limited for an amount of Rs. 250 million. The term of the loan was 5 years from the date of disbursement including a grace period of one year, repayable in 8 equal semi annual installments starting from eighteen months from date of disbursement. During the year, the Company has made repayment of Rs. 218.75 million (2017: Rs. 31.25 million) including early repayment of Rs. 156.25 million. During the year, mark-up on such arrangement is 8.61% to 8.92% (2017: 8.48% to 8.85%) per annum. The facility was secured against first exclusive mortgage charge on land and building and property of the Company.

10. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

| | Minimu pay | m lease ments | Future f cos | | Present valu lease pa | e of minimum yments |
|-----------------------------|---------------|-----------------------------------|-----------------|--------|--------------------------|------------------------|
| | 2018 | 2018 2017 2018 2017 | | 2018 | 2017 | |
| | | | (nupce | , | | |
| Not later than one year | 58,647 | 49,414 | 12,637 | 7,714 | 46,010 | 41,700 |
| Later than one year and not | | | | | | |
| later than five years | 143,293 | 69,552 | 15,874 | 5,946 | 127,419 | 63,606 |
| | 201,940 | 118,966 | 28,511 | 13,660 | 173,429 | 105,306 |
| | | | | | = | |
| Less: Current portion shown | | | | | | |
| under current liabilities | | | | | 46,010 | 41,700 |
| | | | | | 127,419 | 63,606 |

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

The Company intends to exercise its options to purchase the leased assets upon completion of the lease term. The Company's obligations under these arrangements are secured by the lessor's title to the leased assets.

DEFERRED INCOME 11

The Company entered into sale and lease back arrangements resulting in deferred income (representing excess of sales proceeds over the carrying amount of respective assets) out of which Rs. 5.424 million (2017: Rs. 4.148 million) is classified in current liabilities; being current portion of deferred income of Rs. 13.531 million (2017: Rs. 11.619 million). The deferred income will be amortized to the profit or loss over the lease term. During the year, Rs. 4.677 million (2017: Rs. 4.968 million) is amortized in profit or loss.

12. TRADE AND OTHER PAYABLES

Trade creditors Bills payable Commission payable Accrued liabilities Advances from customers - unsecured Provisions Due to related parties Payable to provident fund Payable to staff retirement benefit funds Retention money Sales Tax payable Withholding tax payable Derivative financial liability Workers' Profit Participation Fund Workers' Welfare Fund Others

12.1 Accrued liabilities

Salaries, wages and other benefits Accrual for 10-C bonus Compensated absences Liquidated damages Others

10.1 The Company has entered into finance lease arrangements with leasing companies for lease of plant and machinery and motor vehicles. The lease term of these arrangments is from three to five years (2017: three to five years) and the liability is payable by the month ranging from one to sixty months (2017: three to sixty months). The periodic lease payments include built-in rates of mark-up ranging between 10.47% to 12.06% (2017: 10.61% to 15.41%) per annum. Included in the gross present value of minimum lease payments, is a sum aggregating Rs. 150.175 million (2017: Rs. 117.245 million) which pertains to obligations arising from sale and leaseback of assets.

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| | | |
| | 42,426 | 36,328 |
| | 767,979 | 1,287,514 |
| | 1,253 | 802 |
| 12.1 | 259,375 | 282,489 |
| | 24,632 | 46,280 |
| 12.2 | 184,858 | 165,162 |
| 12.3 | 41 | - |
| | 2,017 | 369 |
| | 1,899 | - |
| | 2,949 | 4,699 |
| | 207 | 300 |
| | 2,272 | 2,689 |
| | 306 | - |
| 12.4 | 29,443 | 2,772 |
| | 12,215 | 20,849 |
| | 17,267 | 13,560 |
| | 1,349,139 | 1,863,813 |
| | | |

| | 34,239 | 41,849 |
|--------|---------|---------|
| | 2,609 | 2,481 |
| | 12,928 | 13,820 |
| | 153,695 | 153,695 |
| 12.1.1 | 55,904 | 70,644 |
| | 259,375 | 282,489 |
| | | |

12.1.1 This includes liability against Gas Infrastructure Development Cess of Rs. 17.004 million (2017: 17.004 million).

12.2 Movement in provisions

| | Infrastructure fee | Sales Tax | Liquidated damages | Total |
|------------------------------------|-----------------------|----------------|-----------------------|----------|
| | | (Rupees | in '000) | |
| | (Note 12.2.1) (No | ote 12.2.2) (I | Note 12.2.3) | |
| Opening balance as at 1 July 2017 | 116,499 | 3,242 | 45,421 | 165,162 |
| Provision for the year | 39,610 | - | - | 39,610 |
| Payments during the year | (19,914) | - | - | (19,914) |
| Closing balance as at 30 June 2018 | 136,195 | 3,242 | 45,421 | 184,858 |

12.2.1 This provision has been recognized against infrastructure fee levied by the Government of Sindh through Sindh Finance (Amendment) Ordinance, 2001 (the Ordinance) and through Sindh Development and Maintenance of Infrastructure Cess Act, 2017 (the Act). The Act validates fees leviede through the Ordinance and continues the levy.

The Company has contested this issue in the High Court. The Company filed an appeal in the Supreme Court against the judgement of the High Court dated 15 September 2008 partly accepting the appeal by declaring that the levy and collection of infrastructure fee prior to 28 December 2006 was illegal and ultra vires and after that it is legal. Additionally, the Government of Sindh also filed appeal against the part of judgement decided against them.

The above appeals were disposed off in May 2011 with a joint statement of the parties that, during the pendency of the appeal, another law came into existence which was not subject matter in the appeal. Therefore, the decision thereon be first obtained from the High Court before approaching the Supreme Court with the right to appeal. The petition was filed in the High Court in respect of the above view. During the pendency of the appeal an interim arrangement was agreed whereby bank guarantee furnished for consignments cleared upto 27 December 2006 were returned. Bank guarantees were furnished for 50% of the levy for consignment released subsequent to 28 December 2006 while payment was made against the balance amount. Similar arrangement continued for the consignments released during the current year.

After promulgation of new law, the Company has instituted legal proceedings against the levy in the Sindh High Court, where interim stay has been granted on similar terms of payment of 50% of the amount of cess to the Government and furnishing of bank guarantees for remaining 50%.

Under the arrangement if the Company succeed in the petition, Government of Sindh will refund the amount subject to their right to appeal before Honourable Supreme Court. To date the Company has provided bank guarantees amounting to Rs. 101.539 million (2017: Rs. 91.539 million) in favour of Excise and Taxation Department. Based on the legal advice, the management believes that the chance of success in the petition is in the Company's favour. Current year charge has been estimated on the value of imports during the year and forms a component of cost of such imported raw materials. Any subsequent adjustment with respect to increase or decrease in the estimate has been recognized in the profit or loss. However, on a prudent basis full provision has been recognized.

- 12.2.2 These have been made against sales tax claims long outstanding with the sales tax department.
- 12.2.3 The provision has been recognized on account of liquidated damages claimed by customers on delayed supply of goods. The Company is in the process of negotiating this matter and expects that this may be resolved. However, on a prudent basis full provision has been recognized.
- 12.3 This represents balances due to Premier Insurance Limited a related party, amounting to Rs. 0.041 million (2017: Rs. Nil).

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

12.4 Workers' Profit Participation Fund

Opening balance as at 1 July Allocation for the year

Amount paid to the trustees of the fund Closing balance as at 30 June

13. MARK-UP ACCRUED

Mark-up accrued on :

- Finance lease obligations
- Long term loans
- Running finance and short term loans

13.1 This includes mark-up accrued amounting to Rs. 0.03 million (2017: Rs. 8.52 million) on shariah arrangement.

14. SHORT TERM BORROWINGS

Secured from banking companies Running finances under mark-up arrangements Short term loans Unsecured from non-banking companies

Short term finance under mark-up arrangement

- ranged between 7.83% to 8.67% (2017: 7.71% to 8.51%) per annum.

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| | 2,772 | 2,661 |
| 37 | 26,782 | 60,111 |
| | 29,554 | 62,772 |
| | (111) | (60,000) |
| | 29,443 | 2,772 |
| | | |

| | 425 | 148 |
|------|--------|--------|
| | 3,732 | 4,765 |
| 13.1 | 11,987 | 22,979 |
| | 16,144 | 27,892 |

| 14.1 14.2 | 305,548 439,339 | 247,782 2,269,554 |
|--------------|--------------------|----------------------|
| 14.6 | 713,308 | - |
| | 1,458,195 | 2,517,336 |

14.1 Short term running finance / money market available from conventional side of various commercial banks under mark-up arrangements amounted to Rs. 1,200 million (2017: Rs. 850 million) out of which Rs. 250 million (2017: Rs. 250 million), Rs.Nil (2017: Rs. 50 million) and Rs.100 million (2017: Rs. 100 million) is interchangeable with letters of credit facility, Finance against Import Material (FIM) and letter of guarantee facility respectively. During the year, mark-up on such arrangements ranged between 7.64% to 8.84% (2017: 6.96% to 8.62%) per annum.

14.2 This includes an amount of Rs. 46.8 million (2017: Rs. 402.5 million) outstanding against islamic mode of financing. Short term loans available from various commercial banks under mark-up arrangements amounted to Rs. 4,707 million (2017: Rs. 4,380 million) out of which Rs. 3,925 million (2017: Rs. 3,500 million), Rs. Nil (2017: Rs. 50 million) and Rs. 210 million (2017: Rs. 310 million) is interchangeable with letters of credit, running finance facility and letter of guarantee facility respectively. During the year, mark-up on such arrangements

14.3 The facilities for opening letters of credit amounted to Rs. 5,525 million (2017: Rs. 4,800 million) out of which Rs. 250 million (2017: Rs. 250 million), Rs. 2,925 million (2017: Rs. 3,500 million) and Rs. 210 million (2017: Rs. 410 million) are interchangeable with short term running finance, short term loans and letter of guarantee respectively as mentioned in notes 14.1 and 14.2 above. The facility for letters of guarantee as at 30 June 2018 amounted to Rs. 1,922 million (2017: Rs. 2,857 million). Amounts unutilized for letters of credit and guarantees as at 30 June 2018 were Rs. 4,249 million and Rs. 106 million (2017: Rs. 761 million and Rs. 650 million) respectively.

14.4 The Company is currently availing Islamic mode of financing from the Al Baraka Bank, Dubai Islamic Bank, and Bank Islami Pakistan Limited. Facilities availed during the year includes letter of credit, bank guarantee, Wakala, Morhaba, Istisna and Ijarah financing.

- 14.5 The above facilities are expiring on various dates and are secured by way of mortgage of land and building, hypothecation of plant and machinery, stock-in-trade, trade debts and other current assets, pledge of shares and cotton / cotton yarn; and lien over import / export document (refer note 27.3). Further, above facilities (refer note 14.1 to 14.3) are also secured against mortgage of land and building, hypothecation of plant and machinery and pledge of shares owned by Subsidiary Companies.
- 14.6 During the year, the Company has issued commercial papers at discounted value of Rs. 669.9 million to non-banking finance companies for working capital requirement. The term of the loan is one year from the date of issuance and redeemable on 15 August 2018 at face value of Rs. 719.5 million. Mark-up is payable at the rate of six months KIBOR plus 1.35% per annum. During the year, mark-up on such arrangement was 7.50% per annum.

CONTINGENCIES AND COMMITMENTS 15.

15.1 Contingencies

- 15.1.1 During 2014-2015, a show cause notice was issued by the Deputy Director, Directorate of Post Clearance Audit (Customs) Karachi for payment of duties and taxes on import of certain raw materials. In response the Company had contested that the said imports were exempt under bilateral agreement between Government of Pakistan and Government of Japan for projects under grant and accordingly these were cleared by the customs. However, the collector customs has issued an order dated 22 May 2015 for recovery of the said duty and taxes and penalty thereon amounting to Rs. 44.773 million. The Company has filed an appeal with Appellate Tribunal (Customs) against the order. No provision has been recognized in these financial statements as the case is under appeal and management considers that the same would be decided in the Company's favour.
- 15.1.2 During 2015-2016, show cause notice from Sindh Revenue Board has been received in respect of registration as a service provider and a demand aggregating to Rs. 60 million in respect of sales tax on services has been raised. The Company has filed a constitutional writ in the Sindh High Court against the Sindh Revenue Board and Government of Sindh in respect of the notice, in which Honorable Sindh High Court has granted interim relief to the Company. No provision has been recognized in the financial statements in this respect, since based on the opinions of tax consultant and the Company's legal counsel, the management is confident of favorable outcome of litigation in relation to the said matter.
- 15.1.3 Sindh Industrial Trade Estate (SITE) has cancelled allotment of plot A-26 and A-27 and charged non-utilization fees of Rs. 0.285 million and Rs. 0.621 million respectively. The Company has challenged the cancellation and filed a suit in the Sindh High Court. The High Court has restrained SITE from taking any adverse action against the Company. Therefore, management considers that the case would be decided in the Company's favour and no provision is required to be recognized.

15.2 Commitments

15.2.1 During 2015-2016, the Company entered into Ijarah financing arrangement amounting to Rs. 600 million with Bank Islami Pakistan Limited for acquisition of Spiral Pipe (SP) machine. As per requirement of IFAS-2 Ijarah financing has been treated as an operating lease. As at 30 June 2018, amount of lease rental outstanding under the agreement are Rs. 274.776 million (2017: Rs. 366.503 million), which is payable in quarterly instalments of Rs. 22.898 million (2017: Rs. 22.906 million) each.

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

The total of future liarah payment under arrangement are as follows:

Not later than one year Later than one year and not later than five years

Security deposit under arrangement

- million (2017: Rs. 209 million).
- located in Islamabad payable on completion of project.
- million).

16. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets Capital work-in-progress

| - | 2018 (Rupees i | 2017 n '000) |
|---|-------------------|-----------------|
| | 91,592 | 91,626 |
| | 423,184 | 514,877 |
| | 514,776 | 606,503 |
| | (240,000) | (240,000) |
| | 274,776 | 366,503 |

15.2.2 Aggregate amount of guarantees issued on behalf of the Company against various contracts aggregated Rs. 1,834 million (2017: Rs. 1,934 million). This includes guarantee issued by islamic banks amounting to Rs. 166.8

15.2.3 Commitments in respect of capital expenditure contracted for as at 30 June 2018 amounted to Rs. 25.492 million (2017: Rs. 78.707 million) including Rs. 7.462 million (2017: Rs. 7.462 million) representing office premises

15.2.4 Commitments under letters of credit (L/C) as at 30 June 2018 amounted to Rs. 508.333 million (2017: Rs. 700.54

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| 16.1 | 927,045 | 830,910 |
| 16.5 | 112,002 | 109,696 |
| | 1,039,047 | 940,606 |

FOR THE YEAR ENDED 30 JUNE 2018

| On pennisse Owned* Leased office and pomod leasehold equipment and land equipment and installation equipment installation equipment and installat | Net carrying value as at 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | | | | 2 | | | | | | | | | |
|--|--|-----------|----------|----------------|-----------|-----------|-------------|------------|----------------|--------------|----------|----------------|----------|----------------------|-----------|
| inducing incoments inducing introvenents inducing introvenents inducing introvenents inducing introvenents introvenents i | Net carrying value as at 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | LIERIUUU | Leasehold | NO | On | premises | Owned * | Leased | office | and | | Owned | Leased | |
| Importantial integration Importantial integration Importantial integration Importantial integration de sa st 265,900 0,167 150,766 956 8,030 215,276 155,456 8,091 8,325 6,662 7591 496,44 sters 5 - - 9,930 10,71 30,050 10,795 5,791 10,79 5,653 9,930 9 | Net carrying value as at 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | | including | freehold | leasehold | | | ē | quipment and | fittings | | | | |
| (dupta in volume (NEV) (dupta in volume (NEV) of value (NEV) 265,900 10,167 150,796 956 8,030 215,276 13,078 2,753 496,44 of value (NEV) 265,900 10,167 150,796 956 8,030 215,276 13,078 2,573 496,44 300 16.6 - - 19,655 - | Net carrying value as at 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | Ш. | nprovements | land | land | | | | | | | | | |
| ue as at ok Value (VBV) 2655900 10,167 130,796 956 8,030 215,776 125,456 8,091 8,325 6,062 7,7591 3687 9,964 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,644 9,443 1,344,811 2,8546 6,27349 1,320 3,530 9,3332 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 3,3322 9,300 9,37349 1,344,811 2,8546 6,27349 2,6014 9,383 5,008 3,332 9,300 3,3322 9,000 3,3322 9,010 9,0179 0,01712 0,019 9,020 0,0129 9,020 0,0149 140,464 9,027 27,481 1,344,811 2,8546 6,2784 2,6014 9,40,750 4,0756 1,940 9,000 2,3349 1,344,811 2,8546 6,2784 9,000 3,3322 9,000 3,3322 9,000 1,714 3,08,006 70,027 27,481 1,344,811 2,8546 6,2784 9,000 3,3322 9,000 3,3322 2,65900 10,049 140,464 849 712 2,0721 9,198 9,821 8,383 5,000 3,3322 2,65900 10,049 140,464 849 712 2,0721 9,198 9,821 8,383 5,000 3,3322 2,65900 10,049 140,469 1,02903 1,02903 1,02903 5,000 3,3322 9,000 5,326 6,900 10,049 140,990 6,926 6,929 5,999 5,900 5,926 6,999 5,926 6,999 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,920 7,739 1,0290 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,990 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0390 5,926 6,920 7,739 1,0390 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,926 6,920 7,739 1,0290 5,906 5,926 6,900 7,7390 5,906 5,926 6,920 7,739 1,939 1,0390 5,926 6,900 7,7390 5,920 7,739 1,0390 5,926 6,920 7,739 1,0390 5,926 6,900 7,7390 5,920 7,739 1,939 1,939 1,939 1,939 1,939 1,939 1,930 1,029 2,900 1,010 1,920 2,9 | Net carrying value as at 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | | | | | | (Ru | bees in 'ooo'- | | | | | | |
| ok value (NBV) 265,900 10,167 130,796 956 8,030 215,276 15,456 18,091 8,325 6,062 77591 sfers - - 19,655 - - 12,1245 14,775 7,521 11,78 2,576 4,9614 arge 61,12 - - - - 13,655 - - - 3,355 5,791 11,200 3,5523 6,9333 9,93 | 1 July 2017 Opening Net Book Value Additions / transfers Disposals (at NBV) | | | | | | | | | | | | | | |
| ok Value (NBV) 265,900 IOI67 30,965 956 8,030 215,245 8,091 8,255 6,062 7,591 sfers 1 1 1 2 1 257,30 1,178 257,33 1,323 5,008 5,038 5,038 5,033 <td>Opening Net Book Value Additions / transfers Disposals (at NBV)</td> <td></td> | Opening Net Book Value Additions / transfers Disposals (at NBV) | | | | | | | | | | | | | | |
| stere · <td>Additions / transfers Disposals (at NBV)</td> <td>(NBV)</td> <td>265,900</td> <td>10,167</td> <td>130,796</td> <td>956</td> <td></td> <td>215,276</td> <td>125,456</td> <td>18,091</td> <td>8,325</td> <td>6,062</td> <td>17,591</td> <td>24,260</td> <td>830,910</td> | Additions / transfers Disposals (at NBV) | (NBV) | 265,900 | 10,167 | 130,796 | 956 | | 215,276 | 125,456 | 18,091 | 8,325 | 6,062 | 17,591 | 24,260 | 830,910 |
| 5V) 166 - - - (3.10,78) - - (3.453) arge 16.12 - (118) (39.87) (107) (305) (3.552) (3.43) (3.43) June 2018 (NBV) 265:900 10.049 140.464 849 7125 2072/21 191138 19.871 8.383 5.008 5.3822 olue as at - - (117) 3.60.08 70.025 (3.144.81) 2.883 5.008 5.3822 olue as at - - (1174 3.60.08 70.027 7.144.81 2.865.90 11.71 3.803 5.008 5.3822 3.803 5.008 5.3822 5.008 5.3822 or value (NBV) - - 1.344.81 2.86.94 6.4.756 6.4.756 6.4.756 5.0.08 5.3822 5.0.08 5.3822 or value (NBV) - - - 0.334 6.9.33 3.833 5.0.08 5.3823 5.0.08 5.3823 5.0.08 | Disposals (at NBV) | | 1 | 1 | 19,655 | 1 | ł | 121,245 | 114,775 | 7,521 | 1,178 | 2,578 | 49,614 | 1 | 316,566 |
| arge (61.2 - (110) (9.967) (107) (905) (46.059) (7735) (5791) (1120) (3.632) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.932) (9.933) | | 16.6 | 1 | 1 | 1 | 1 | - | (83,250) | (31,078) | I | 1 | I | (3,453) | ı | (117,781) |
| June 2018 (NBV) 265,900 10,414 849 7125 207,212 191198 19,821 8,333 5,008 5,3824 alue as at i (1665) (67,622) (69)78) 20,356) (117,599) (27,348) (29,766) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) 64,5796) (40,756) </td <td>Depreciation charge</td> <td>16.1.2</td> <td>I</td> <td>(118)</td> <td>(9,987)</td> <td>(107)</td> <td>_</td> <td>(46,059)</td> <td>(17,955)</td> <td>(5,791)</td> <td>(1,120)</td> <td>(3,632)</td> <td>(0;930)</td> <td>(7,046) (1</td> <td>(102,650)</td> | Depreciation charge | 16.1.2 | I | (118) | (9,987) | (107) | _ | (46,059) | (17,955) | (5,791) | (1,120) | (3,632) | (0;930) | (7,046) (1 | (102,650) |
| Include as at preciation 16.2 265.900 11.714 308.086 7.0027 27.481 1.344.811 218.546 62.784 56.014 59.804 94.5785 94.5785 preciation 16.2 265.900 11.714 308.086 7.0027 27.481 1.344.811 216.513 (56.775) 64.756 (40.756) 40.756 ue as at 265.900 10.049 40.662 69.178 20.512 19119 19.821 8.383 50.06 35.822 ue as at 265.900 10.049 40.662 69.178 20.536 (13.51.56) 10.531 50.64 53.823 50.08 53.822 ok Value (VBV) 209143 3810 77788 1339 8.335 60.642 125 27328 140.356 5.603 5.893 5.808 ok Value (VBV) 265.70 6.415 6.6642 - - 0.835 5.808 8.780 6.728 5.808 ok Value (VBV) 2 5.8163 144.331 - <td>Balance as at 30 June 20</td> <td>J18 (NBV)</td> <td>265,900</td> <td></td> <td>140,464</td> <td>849</td> <td>7,125</td> <td>207,212</td> <td>191,198</td> <td>19,821</td> <td>8,383</td> <td>5,008</td> <td>53,822</td> <td>17,214 9</td> <td>927,045</td> | Balance as at 30 June 20 | J18 (NBV) | 265,900 | | 140,464 | 849 | 7,125 | 207,212 | 191,198 | 19,821 | 8,383 | 5,008 | 53,822 | 17,214 9 | 927,045 |
| I6.2 265,900 II,714 308,086 70,027 27,481 1,344,811 218,546 62,784 56,014 59,804 94,576 Pereciation - (1,665) (167,622) (69,178) (20,356) (1137,599) (27,348) (17631) (54,796) (40,756) (40,756) Bereciation 265,900 10,049 10,043 10,044 849 7,125 207,212 191,196 19,821 8,385 5,008 5,3822 We value (NBV) 265,900 10,043 1399 8,9356 169,445 160,642 13,961 2,339 4,006 24,255 3,822 We value (NBV) 209,143 3,810 77,788 1,399 8,9356 169,445 160,642 13,961 2,339 4,006 24,255 3,810 We value (NBV) 209,143 3,810 77,788 1,399 8,9356 169,445 160,642 13,961 2,333 4,006 24,255 3,608 We value (NBV) 26,590 0,167 3,614,365 6,886 3,619 < | Gross carrying value as a | ţ | | | | | | | | | | | | | |
| I6.2 265,900 11/14 308,08 70,027 21,41 13,44,811 28,54,66 53,804 94,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 64,578 66,642 73,961 23,381 7,728 7,328 7,396 69,238 5,098 8,383 5,008 64,578 64,578 66,642 7,738 13,998 13,961 23,381 4,006 24,255 33,82 ok Value (NBV) 209,143 3,810 77,788 1,399 8,936 69,445 60,642 13,961 2,333 4,006 24,255 36,759 ok Value (NBV) 209,143 3,810 77,788 1,399 8,398 8,789 8,789 8,789 8,789 36,755 36,755 ok Value (NBV) 209,143 3,606,43 1,4,4331 2,523 3,607 3,436 36,755 36,755 36,755 36,755 36,755 36,755 36,755 | 30 June 2018 | | | | | | | | | | | | | | |
| critication - (1665) (167622) (69178) (20.356) (137599) (27.348) (42.963) (17.63) (54.796) (40.756) ue as at 265.900 100.49 140,464 849 7125 207212 19198 19.821 8.383 5.008 53822 ue as at 265.900 100.49 140,464 849 7175 6.415 6.415 6.415 6.415 6.415 6.412 - - 0.01043 5.3810 77788 5.3810 77788 5.3810 77788 5.406 5.3728 5.908 8.780 6.926 5.803 5.808 7.901 24.255 5.808 5. | Cost | 16.2 | 265,900 | 11,714 3 | 308,086 | 70,027 | 27,481 1 | 1,344,811 | 218,546 | 62,784 | 26,014 | 59,804 | 94,578 | 34,538 2,524,283 | ,524,283 |
| 265,900 10,049 140,464 849 7/125 207,212 191,198 19,821 8.383 5,008 53,822 ue as at 209,143 3,810 77788 1,399 8,936 169,445 160,642 13,961 2,339 4,006 24,255 3,808 ok value (NBV) 209,143 3,810 77788 1,399 8,936 169,445 160,642 13,961 2,339 4,006 24,255 3,808 ok value (NBV) 209,143 56,757 6,415 6,642 - - 108,433 30,899 8,780 6,926 5,893 5,808 ok value (NBV) 265,900 10,167 130,796 956 8,030 215,276 13,961 2,333 5,803 3,873 other as at 265,900 10,167 130,796 956 8,030 215,276 13,363 6,052 7,591 3,7591 6,052 7,591 3,7591 6,052 7,591 3,7591 6,052 7,591 3,7591 | Accumulated depreciatic | nd | ı | | (167,622) | | | 1,137,599) | | (42,963) | | | (40,756) | (17,324) (1,597,238) | ,597,238) |
| iny you any ing value as at ity 2016 ing Net Book Value (NBV) 209,143 3,810 77788 1,399 8,936 169,445 160,642 13,961 2,339 4,006 24,255 1 ing Net Book Value (NBV) 209,143 3,810 77788 1,399 8,936 169,445 160,642 13,961 2,339 4,006 24,255 1 1 1 1 2 3 | Net Book Value | | 265,900 | | 140,464 | 849 | 7,125 | 207,212 | 191,198 | 19,821 | 8,383 | 5,008 | 53,822 | 17,214 9 | 927,045 |
| ining Net Book Value (NBV) 209,143 3,810 77,788 1,396 169,445 16,0,642 13,961 2,339 4,006 24,255 5,803 | Net carrying value as at 1.1ulv 2016 | | | | | | | | | | | | | | |
| Initial function value (VDV) 205/170 6/415 6/642 - - 108/433 30,889 8/780 6/326 5,893 5,808 solals (at NBV) - - - - - 108,433 30,889 8/780 6,926 5,893 5,808 solals (at NBV) - - - - - (58) (3,414) (4,650) (886) (3,814) (8,797) scatrying value - - - - - - (58) (3,814) (8,797) scarrying value as at 30 June 2017 (NBV) 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 17,591 June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 June 2017 265,900 11,714 288,431 70,027 22,999 50,7533 (16,51) (14,39) | | | 2001172 | 2 010 | 77700 | 1 200 | | | 160 610 | 17 061 | 022 0 | 2006 | 01 JEE | | 710 700 |
| selation rate (% ber annun) - | Additions / transfers | | 56.757 | 5,010 6.415 | 66.642 | | | | 30.889 | 8.780 | 6.926 | 4,000 5.893 | 5.808 | | 297.567 |
| clast of the VDV (25) - - - - (24, 59.1) - (34, 75.7) clastion charge - (58) (3, 63.4) (443) (906) (33,728) (21,144) (4,650) (886) (3, 814) (8, 797) clastion charge - (58) (3, 61,05) (35,144) (4,650) (886) (3, 814) (8, 797) clastion charge 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 17,591 June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 6,1982 June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 6,7226 61,982 June 2017 - (1,547) (157,635) (69,071) (19,451) (14,39) 30 30 31,32,256 50,622 17,591 31,982 June 2017 - (1,547) 157,575 125,276 125,476 | | | | | | | | | VILLO V V V | | | 101 | | | 10000 |
| eciation charge - (58) (13,634) (443) (906) (33,728) (21,144) (4,650) (886) (3,814) (8,797) (16 as at 30 June 2017 (NBV) 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 5 0 and 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 mulated depreciation - (1,547) (157,635) (69,071) (19,451) (10,6307) (22,909) (50,763) (16,511) (51,164) (44,391) 5 0 k Value - 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 5 eciation rate (% ber annum) - 1 5 & 10 5 & 10 5 & 20 10 5 - 20 10 5 - 20 10 33,33 20 20 10 5 - 20 1 | Uisposals (at NBV) | | I | 1 | 1 | I | - | (28,8/4) | (44,951) | I | (54) | (25) | (८/७,८) | | (80,951) |
| rce as at 30 June 2017 (NBV) 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 17,591 s carrying value as at June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 Mulated depreciation - (1,547) (157635) (69,071) (19,451) (51)64) (44,39) Sook Value 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 17,591 20 20,502 215,276 22,466 17,591 20 20,51 20 23,333 20 Sook Value - 1 5,810 10 5,200 10,520 17,591 20 10 5,200 10,532 20,520 17,591 20 20 20 20 | Depreciation charge | | I | (58) | (13,634) | (443) | _ | (33,728) | (21,144) | (4,650) | (886) | (3,814) | (8,797) | _ | (96,514) |
| carrying value as at June 2017 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 Mulated depreciation - (1,547) (157,635) (69,071) (19,451) (1,06,307) (22,909) (50,763) (16,511) (51,164) (44,391) Sook Value 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 Sook value - (1,547) (157,635) (69,071) (19,451) (10,65,307) (22,909) (50,763) (16,511) (51,164) (44,391) Sook Value 265,900 10,167 130,796 956 8,030 215,276 125,476 18,091 8,325 6,062 17,591 | Balance as at 30 June 20 | 017 (NBV) | 265,900 | 10,167 | 130,796 | 956 | 8,030 | 215,276 | 125,456 | 18,091 | 8,325 | 6,062 | 17,591 | 24,260 8 | 830,910 |
| 265,900 11,714 288,431 70,027 27,481 1,321,583 148,365 68,854 24,836 57,226 61,982 mulated depreciation - (1,547) (15,7635) (69,071) (19,451) (1,06,307) (22,909) (50,763) (16,511) (51,164) (44,391) sook Value 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 1 sook Value 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 1 sock Value - 1 5,810 10 5-20 10 33,33 20 | Gross carrying value as a 30 June 2017 | ţ | | | | | | | | | | | | | |
| spreciation - (1,547) (15/635) (69,071) (19,451) (106,307) (22,909) (50,763) (16,511) (51,164) (44,39) 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 3 te (% ber annum) - 1 5 & 10 10 5 - 20 10 33,33 20 | Cost | | 265,900 | | 288,431 | 70,027 | 27,481 1, | ,321,583 | 148,365 | 68,854 | 24,836 | 57,226 | 61,982 | 34,538 2 | 2,380,937 |
| 265,900 10,167 130,796 956 8,030 215,276 125,456 18,091 8,325 6,062 17,591 24,28 (% per annum) - 1 5,810 5,810 10 5-20 10 5-20 10 33,33 20 | Accumulated depreciatic | u | ı | | (157,635) | (170,63) | (19,451) (1 | 1,106,307) | (22,909) | (50,763) | (16,511) | (51,164) | (44,391) | (10,278) (1,550,027) | ,550,027) |
| - 1 5&10 5&10 10 5-20 10 5-20 10 33.33 20 | Net Book Value | | 265,900 | 10,167 | 130,796 | 956 | | 215,276 | 125,456 | 18,091 | 8,325 | 6,062 | 17,591 | 24,260 8 | 830,910 |
| | Depreciation rate (% per | annum) | I | | 5 & 10 | 5 & 10 | 10 | 5 - 20 | 10 | 5 - 20 | 10 | 33.33 | 20 | 20 | |
| | | | | | | | | | | | | | | | |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

16.1.2 The depreciation charge for the year has been allocated as follows :

| | | Note | 2018 (Rupees in '00 | 2017 0) |
|---------------------------------------|--|-------------------------|---------------------------------|-----------------|
| Cost of sales | | 33.1 | 83,095 | 75,270 |
| Distribution and selling ex | kpenses | 35 | 976 | 1,189 |
| Administrative expenses | | 36 | 18,580 | 18,146 |
| Allocated against rental i | ncome | | - | 1,909 |
| ¥ | | | 102,651 | 96,514 |
| | pment as at 30 June 2018 ir pn) that have been fully dep s immovable operating fixed | preciated and are still | in use by the Company. | 257.172 million |
| Particulars | Location | | Area | |
| Building | | | | |
| Office premises | Saddar, Karachi | | 14,504 | Sq feet |
| Building | Nooriabad, Distric | t Jamshoro | 261,257 | Sq feet |
| Building | Jaranwala, District | : Faisalabad | 340,455 | Sq feet |
| Building | Dalowal, District F | aisalabad | 30,484 | Sq feet |
| Land | | | | |
| Lease hold | Nooriabad, Distric | t Jamshoro | 30.0 | Acre |
| Freehold land | Ferozpur, Lahore | | 5.1 | Acre |
| Freehold land | Dalowal, District F | aisalabad | 13.9 | Acre |
| Freehold land | Jaranwala, District | : Faisalabad | 35.5 | Acre |
| 16.4 The fair value of propert | zy, plant and equipment as | at 30 June 2016 appr | oximated to Rs. 3,056.6 2018 | million. |
| | | Note | (Rupees in '00 | |

16

| 16.5 | Capital work-in-progress | Note - | 2018 (Rupees i | 2017 n '000) |
|------|-----------------------------------|-----------------|-------------------|------------------|
| | Advance to supplier Civil work | 16.5.1 & 16.5.2 | 56,806 54,470 | 61,116 48,580 |
| | Plant and machinery | 10.5.1 & 10.5.2 | 726 | |
| | | | 112,002 | 109,696 |

16.5.1 This includes an amount of Rs. 26.4 million (2017: Rs. 26.4 million) paid by the Company to Pakistan Steel Mills Limited (PSML) against allotment of plot measuring 24,200 square yards. However third party has filed a case in Honourable High Court of Sindh for declaration and injunction against said property. The Company has filed a suit in Honourable High Court of Sindh for specific performance and declaration against PSML with respect to the said property and also filed an application for vacation of the injunction operating against the property. The Honourable High Court of Sindh vide its interim order has restrained PSML from creating any third party interest till the disposition of the case. The applications are pending for hearing. Based on consultation with its legal advisor, management believes that it has a reasonable grounds in the case and expects a favorable outcome.

16.5.2 The Company has recognized a provision in previous year for an amount of Rs. 20.619 million (2017: Rs. 20.619 million) against construction work at a site which has been halted.

16.6 The following assets were disposed off during the year:

| Description | Cost | Accumulated | Book | Sale (| Gain/(loss) | Mode of disposal | Particular of buyers |
|---------------------|---------|--------------|-----------|----------|-------------|---------------------|--|
| | | depreciation | value | proceeds | 5 | | |
| | | (Rup | ees in 'O | 00) | | | |
| Plant and machinery | 33,422 | 696 | 32,726 | 34,893 | 2,167 | Sale and lease back | Sindh Leasing Compan <u>;</u> Limited |
| | 12,043 | 201 | 11,842 | 14,995 | 3,153 | Sale and lease back | Sindh Leasing Company Limited |
| | 20,039 | - | 20,039 | 20,751 | 712 | Sale and lease back | Sindh Leasing Compan Limited |
| | 18,643 | - | 18,643 | 19,200 | 557 | Sale and lease back | Pak-Gulf Leasing Company Limited |
| Motor Vehicle | 753 | 66 | 687 | 732 | 45 | Company Policy | Mr. Mumtaz Malik (Employee) |
| Others | 57,246 | 54,480 | 2,766 | 27,407 | 24,641 | Various | Various |
| 2018 | 142,146 | 55,443 | 86,703 | 117,978 | 31,275 | | |
| 2017 | 108,479 | 75,853 | 32,626 | 111,467 | 78,841 | | |

17. INTANGIBLE ASSETS

2018 2017 ------ (Rupees in '000) ------

| Net book value as at 1 July | | 977 | 3,507 |
|------------------------------------|------|----------|----------|
| Amortization | 17.1 | (826) | (2,530) |
| Net book value as at 30 June | 17.2 | 151 | 977 |
| Gross carrying value as at 30 June | | | |
| Cost | | 69,222 | 69,222 |
| Accumulated amortization | | (66,431) | (65,605) |
| Accumulated impairment | | (2,640) | (2,640) |
| Net book value | | 151 | 977 |
| | | | |
| Amortization rate (% per annum) | | 33.33 | 33.33 |

Note

The amortization charge for the year has been allocated to administrative expenses (Note 36). 17.1

17.2 Intangible assets as at 30 June 2018 include items having an aggregate cost of Rs. 65.751 million (2017: Rs. 63.269 million) that have been fully amortized and are still in use of the Company.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

18. INVESTMENT PROPERTIES

Note

| | | | | (Rupees ii | n '000) | |
|------|---|----------------------|---------------------|--------------------|-------------------|---------------------------|
| | | | | | | |
| | Net carrying value as at 1 July 2 | 017 | | | | |
| | Opening Net Book Value (NBV) | | 2,821 | 11,532 | 961 | 15,314 |
| | Depreciation charge | 18.1 | (238) | (1,080) | (920) | (2,238) |
| | Balance as at 30 June 2018 (NE | SV) | 2,583 | 10,452 | 41 | 13,076 |
| | | | | | | |
| | Gross carrying value as at 30 June | | | | | |
| | Cost | 18.2 | 4,609 | 21,608 | 29,830 | 56,047 |
| | Accumulated depreciation | | (2,026) | (11,156) | (29,789) | (42,971) |
| | Net Book Value | | 2,583 | 10,452 | 41 | 13,076 |
| | | | | | | |
| | Net carrying value as at 1 July 2 | | | | | |
| | Opening Net Book Value (NBV) | | 3,059 | 12,613 | 3,644 | 19,316 |
| | Depreciation charge | | (238) | (1,081) | (2,683) | (4,002) |
| | Balance as at 30 June 2017 (NB | SV) | 2,821 | 11,532 | 961 | 15,314 |
| | Crease comming welling as at 70 lb | va 2017 | | | | |
| | Gross carrying value as at 30 Ju Cost | ine 2017 | 1.600 | 21 6 0 9 | 20.070 | F6 0 47 |
| | | | 4,609 (1,788) | 21,608 (10,076) | 29,830 | 56,047 |
| | Accumulated depreciation Net Book Value | | 2,821 | 11,532 | (28,869) 961 | <u>(40,733)</u> 15,314 |
| | | | 2,021 | 11,552 | 501 | 13,314 |
| | Depreciation rate (% per annum | 1) | 1 & 10 | 5 | 10 - 20 | |
| 18.1 | Depreciation charged for the yea | ar has been allocate | d to administrativ | e expenses (N | lote 36) | |
| 10.1 | Depresident enarged for the yet | | | | | |
| 18.2 | Fair value of the investment prop | perties based on rec | cent valuation as a | at 30 June 201 | 8 is Rs. 138 mill | ion (2017: Rs. |
| | 133 million), which is determined | by independent va | luer on the basis o | of market valu | e. | |
| | | | | | | |
| 18.3 | Particulars of Company's investm | nent properties are | as follows: | | | |
| | | | | | | |
| | | | | | | |
| | Particulars | Location | | | Area | |
| | | | | | | |
| | Building | | | | | |
| | Ware house | Port Qasim, Karac | hi | | 40,000 | Sq feet |
| | Office premises | Saddar, Karachi | | | 4,854 | Sq feet |
| | | | | | | |
| | Land | Deut Oracia IV | L- : | | - | |
| | Lease hold | Port Qasim, Karac | ni | | 2 | Acre |
| | Freehold land | Gawadar | | | 3 | Acre |
| | | | | | | |
| | | | | | | |

| Leasehold land and improvement | Buildings on leasehold land is | Office premises | Total |
|--------------------------------------|--------------------------------------|--|--------------------|
| | (Rupees ii | יייייייייייייייייייייייייייייייייייייי | |
| 2,821 | 11,532 | 961 | 15,314 |
| (238) 2,583 | (1,080) 10,452 | (920) 41 | (2,238) 13,076 |
| | | | |
| 4,609 | 21,608 | 29,830 | 56,047 |
| (2,026) 2,583 | (11,156) 10,452 | (29,789) 41 | (42,971) 13,076 |
| | | | |
| 3,059 (238) | 12,613 (1,081) | 3,644 (2,683) | 19,316 (4,002) |
| 2,821 | 11,532 | 961 | 15,314 |
| | | | |
| 4,609 (1,788) | 21,608 (10,076) | 29,830 (28,869) | 56,047 (40,733) |
| 2,821 | 11,532 | 961 | 15,314 |
| 1 & 10 | 5 | 10 - 20 | |

FOR THE YEAR ENDED 30 JUNE 2018

| | | Note | 2018 (Rupees ir | 2017 |
|--------|-----------------------------------|------|--------------------|-----------|
| 19. LO | NG TERM INVESTMENTS | | (itabees ii | |
| Subs | sidiary companies | | | |
| - at | cost | 19.1 | 2,882,000 | 2,882,000 |
| - sha | are deposit money | | | |
| C | Crescent Hadeed (Private) Limited | | 108,142 | 72,697 |
| C | CS Capital (Private) Limited | | 53,000 | - |
| Asso | ociated companies - at cost | 19.2 | 1,284,596 | 1,070,803 |
| Othe | er long term investments | 19.3 | 210,608 | 178,946 |
| | | | 4,538,346 | 4,204,446 |

19.1 Subsidiary companies - at cost

| 2018 (Numbe | 2017 r of Shares) | | Note | 2018 (Rupees | 2017 5 in '000) |
|----------------|----------------------|--|--------|-----------------|--------------------|
| 126,000,000 | 126,000,000 | Unquoted CS Energy (Private) Limited (Formerly Shakarganj Energy (Private) Limited) (Chief Executive Officer - Mr. Muhammad Saad Thaniana) | 19.1.1 | 1,260,000 | 1,260,000 |
| 47,200,000 | 47,200,000 | CS Capital (Private) Limited (Chief Executive Officer - Ms. Hajerah Ahsan Saleem) | 19.1.2 | 472,000 | 472,000 |
| 115,000,000 | 115,000,000 | Crescent Hadeed (Private) Limited (Chief Executive Officer - Mr. Iqbal Zafar Siddiqui) | 19.1.3 | 1,150,000 | 1,150,000 |
| 2 | 2 | Crescent Continental Gas Pipelines Limited (US \$1each) | 19.1.4 | - 2,882,000 | - 2.882.000 |

- 19.1.1 This represents the Company's investment in 100% ordinary shares of CS Energy (Private) Limited . The Company has acquired CS Energy (Private) Limited on 4 January 2010. The Company has assessed the recoverable amount of investment in CS Energy (Private) Limited based on value in use calculation. This calculation has been made on discounted cash flow of next 3 year which assumes gross profit margin of 6% - 13%, EBITDA of 12% - 18%, terminal growth rate 4% and discount rate of approximately 11.53%. Based on valuation the recoverable amount exceeds the carrying amount and accordingly, no impairment is required.
- 19.1.2 This represents the Company's investment in 100% ordinary shares of CS Capital (Private) Limited. The Company has acquired CS Capital (Private) Limited on 26 September 2011.
- 19.1.3 This represents the Company's investment in 100% ordinary shares of Crescent Hadeed (Private) Limited which was incorporated on 15 May 2013. The Company has assessed the recoverable amount of investment in discounted cash flow methodology which assumes gross profit margin of 4%, EBITDA of 4%, terminal growth rate 7% and discount rate of approximately 14.83%. Based on valuation the recoverable amount exceeds the carrying amount and accordingly, no impairment is required.

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

19.1.4 This represents investment in subsidiary of Rs. 90 only. The subsidiary company has not commenced operation and accordingly no financial statements have been prepared.

19.2 Associated companies - at cost

| 2018 (Numbe | 2017 r of Shares) | - | Note | 2018 (Rupees | 2017 s in '000) |
|----------------|----------------------|---|--------|-----------------|--------------------|
| | | Quoted | | | |
| 60,475,416 | 60,475,416 | Altern Energy Limited (Chief Executive Officer - Mr. Taimur Dawood) | 19.2.1 | 593,488 | 593,488 |
| 27,409,075 | 24,119,987 | Shakarganj Limited (Chief Executive Officer - Mr. Anjum M. Saleem) | 19.2.2 | 691,108 | 477,315 |
| | | | | 1,284,596 | 1,070,803 |

- to 3.289 million ordinary shares for Rs. 213.793 million.
- under the Companies Act. 2017.

19.2.4 Market value of investments in associates is as

Altern Energy Limited Shakarganj Limited

19.2.5 Percentage of holding of equity in associates is

Altern Energy Limited Shakarganj Limited

standards as applicable in Pakistan:

19.2.1 The Company holds 16.64% shareholding in Altern Energy Limited and there is no common directorship in the investee company. However, the Company directly and / or indirectly has significant influence as per requirement of IAS 28' Investments in Associates', therefore it has been treated as an associate as per IAS 28.

19.2.2 The Company holds 21.93% shareholding in Shakarganj Limited and there is no common directorship in the investee company. However, the Company directly and / or indirectly has significant influence as per requirement of IAS 28' Investments in Associates', therefore it has been treated as an associate as per IAS 28. During the year, the Company has further subscribed right shares issues made by the investee Company aggregating

19.2.3 Investment in associated companies or undertakings have been made in accordance with the requirements

| follows : | 2018 (Rupees | 2017 s in '000) |
|----------------|-----------------|--------------------|
| | 2,295,042 | 3,008,047 |
| | 1,932,340 | 2,386,914 |
| | 4,227,382 | 5,394,961 |
| | 2018 | 2017 |
| | (Percentag | e of holding) |
| s as follows : | | |
| | 16.64 | 16.64 |
| | 21.93 | 21.93 |

19.2.6 The latest financial statements / condensed interim financial information of associated companies as at 30 June 2018 are not presently available. The following is summarized financial information of associated companies as at 31 March 2018 and for the twelve months period ended 31 March 2018 based on their respective unaudited condensed interim financial information prepared in accordance with the accounting and reporting

FOR THE YEAR ENDED 30 JUNE 2018

| | Note | | | | | | | | come / (loss) rch) |
|--------------------------|----------|-------------|------------|-----------|-----------|------------|-----------|----------|-----------------------|
| 2018 | 10 0 0 1 | 10 11 1 101 | 17000 (51 | 0770000 | | 00.071.000 | 7.010.050 | (0.157) | 7 010 000 |
| Altern Energy Limited | 19.2.6.1 | 19,414,491 | 17,068,451 | 2,732,866 | 7,637,322 | 29,231,699 | 3,012,659 | (2,453) | 3,010,206 |
| Shakarganj Limited | | 9,605,917 | 2,163,289 | 1,094,046 | 4,673,841 | 7,268,191 | (822,881) | (36,604) | (859,485) |
| 2017 | | | | | | | | | |
| Altern Energy Limited | | 20,632,067 | 16,103,421 | 3,506,735 | 5,149,159 | 27,246,068 | 3,298,861 | 215 | 3,299,076 |
| Shakarganj Mills Limited | | 9,882,579 | 2,758,038 | 1,226,976 | 5,364,955 | 9,648,086 | 830,093 | (39,595) | 790,498 |

19.2.6.1 These figures are based on the latest available unaudited condensed interim consolidated financial information as at 31 March 2018 including its subsidiary company Rousch (Pakistan) Power Limited being managed by Power Management Company holding 59.98% shares.

| 19.3 Other long term investments - Available for sale | Note | 2018 (Rupees i | 2017 n '000) |
|---|--------|-------------------|-----------------|
| Investments in related parties | 19.3.1 | - | 58,946 |
| Other investment | 19.3.2 | 210,608 | 120,000 |
| | | 210,608 | 178,946 |

19.3.1 Investments in related parties

| 2018 (Numbe | 2017 r of Shares) | | Note | 2018 (Rupee | 2017 s in '000) |
|----------------|----------------------|--------------------------------|----------|----------------|--------------------|
| | | Unquoted | | | |
| 2,403,725 | 2,403,725 | Crescent Bahuman Limited | 19.3.1.1 | 24,037 | 24,037 |
| - | 2,814,999 | Central Depository Company of | | | |
| | | Pakistan Limited (CDC) | | - | 58,946 |
| | | | | 24,037 | 82,983 |
| | | Less: Provision for impairment | | 24,037 | 24,037 |
| | | | | - | 58,946 |

19.3.1.1 The chief executive of Crescent Bahuman Limited is Mr. Nasir Shafi. The break-up value of shares of the investee company is Rs. 15.50 per share (2017: Rs. 15.43 per share), calculated on the basis of audited annual financial statements for the year ended 30 June 2017.

19.3.2 Other investment

| 2018 (Numbe | 2017 r of Shares) | Note | te - | 2018 (Rupees | 2017 s in '000) |
|--------------------------------------|------------------------------|--|------|--|--|
| 2,982,474 1,047,000 12,000,000 | - 1,047,000 12,000,000 | Unquoted Central Depository Company of Pakistan Limited (CDC) Crescent Industrial Chemicals Limited Shakarganj Food Products Limited Right shares subscription money 19.3.2 | .2.1 | 58,946 10,470 120,000 31,662 151.662 | - 10,470 120,000 - 120,000 |
| | | Provision for impairment | | 221,078 (10,470) 210,608 | 130,470 (10,470) 120,000 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

19.3.2.1 During the year, the Company has further subscribed right shares issued by the investee company aggregating to 2.111 million ordinary shares of Rs. 15 each.

20.

21.

| | 2.11 million ordinary shares of Rs. 15 each. Note | 2018 (Rupee | 2017 s in '000) |
|------|---|-----------------------|----------------------|
| 20. | LONG TERM DEPOSITS | | |
| | Security deposits | | |
| | - Leasing companies | 24,670 | 11,930 |
| | - Ijarah financing arrangement | 181,788 | 166,034 |
| | - Others | 10,775 | 10,686 |
| | | 217,233 | 188,650 |
| 21. | DEFERRED TAXATION - NET | | |
| | Deferred tax credits / (debits) arising in respect of : | | |
| | Taxable temporary differences | | |
| | Accelerated tax depreciation / amortization | 35,926 | 33,144 |
| | Finance lease obligations | 10,145 | 13,322 |
| | Employee benefits - Defined benefit plan | 37,895 | 292,556 |
| | Unrealized gain on held for trading investments | 1,447 | 6,364 |
| | Deductible temporary differences | 85,413 | 345,386 |
| | Provision for slow moving stores, spares and loose tools | (17,538) | (13,777) |
| | Provisions for doubtful trade debts, doubtful | | |
| | advances and others | (57,667) | (55,082) |
| | Discounting on long term deposit | (19,404) | (22,647) |
| | Deferred income | (3,923) | (3,486) |
| | Provisions for impairment of fixed assets | (5,980) | (6,186) |
| | Provision of Gas Infrastructure Development Cess | (3,477) | (3,597) |
| | Provision for diminution in the value of investments | (7,505) | (7,764) |
| | | (115,494) (30,081) | (112,539) 232,847 |
| | | (30,081) | 232,047 |
| 21.1 | Break up of deferred tax (reversal) / charge is as following: | | |
| | Profit or loss | (8,268) | 1,906 |
| | Other comprehensive income | (254,660) | 162,682 |
| | | (262,928) | 164,588 |
| 22. | STORES, SPARES AND LOOSE TOOLS | | |
| | Stores - steel segment | 16,029 | 17,036 |
| | Spare parts - steel segment | 181,797 | 154,136 |
| | Loose tools - steel segment | 3,053 | 2,365 |
| | Stores and spares - cotton segment | 28,571 | 35,572 |
| | | 229,450 | 209,109 |
| | Less: Provision for slow moving items 22.1 | 60,477 | 45,924 |
| | | 168,973 | 163,185 |

22.

FOR THE YEAR ENDED 30 JUNE 2018

| 22.1 | Note Movement in provision for slow moving items | 2018 (Rupees | 2017 in '000) |
|------|--|-----------------|------------------|
| | Opening balance | 45,924 | 42,159 |
| | Provision made during the year | 14,553 | 6,047 |
| | Reversal of provision made during the year | - | (2,282) |
| | Closing balance | 60,477 | 45,924 |

23. STOCK-IN-TRADE

| Raw materials | | |
|----------------------------------|--------------|-----------|
| Hot rolled steel coils (HR Coil) | 190,673 | 468,650 |
| Coating materials | 74,068 | 71,783 |
| Others | 90,527 | 69,347 |
| Raw cotton | 205,217 | 66 |
| Stock-in-transit | 776,402 | 1,587,601 |
| 23. | .1 1,336,887 | 2,197,447 |
| | | |
| Work-in-process 23.1 & | 33.1 19,713 | 85,524 |
| Finished goods 23.1 & | 33.1 180,239 | 394,107 |
| Scrap / cotton waste | 5,811 | 9,604 |
| | 205,763 | 489,235 |
| | 1,542,650 | 2,686,682 |

23.1 Stock-in-trade as at 30 June 2018 includes items valued at net realisable value (NRV). Charge in respect of stock written down to NRV was amounting to Rs. 27.052 million (2017: Rs. 119.930 million) has been recognized in cost of goods sold.

| | | | Cost | NRV | |
|-----|------------------------------------|--------|------------------|---------------|--|
| | | | (Rupees in '000) | | |
| | | | 1 7 7 0 0 0 0 | 1 7 7 0 0 0 7 | |
| | Raw material | | 1,338,220 | 1,336,887 | |
| | Work-in-process | | 19,713 | 19,713 | |
| | Finished goods | | 205,958 | 180,239 | |
| | | | 1,563,891 | 1,536,839 | |
| | | | 2018 | 2017 | |
| | | Note - | (Rupees in | · '000) | |
| 24. | TRADE DEBTS | | | | |
| | Secured | | | | |
| | Considered good | | - | 611,744 | |
| | Unsecured | | | | |
| | Considered good | 24.1 | 106,886 | 51,927 | |
| | Considered doubtful | | 16,626 | 21,640 | |
| | Provision for doubtful trade debts | 24.2 | (16,626) | (21,640) | |
| | | | 106,886 | 51,927 | |
| | | | 106,886 | 663,671 | |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

- 12.526 million) respectively.
- 24.1.1 The aging of amount due from related parties:
 - Not past due Past due 1 - 30 days Past due 30 - 180 days Past due 180 days

24.2 Movement in provision for doubtful trade debts

Opening balance Provision made during the year Reversal of provision made during the year Closing balance

25. LOANS AND ADVANCES

Unsecured

Loan to related parties - considered good Loan to subsidiaries

Advances - considered good

Staff Suppliers for goods and services Advances to others

Advances - considered doubtful

Suppliers for goods and services Provision for doubtful advances

25.1 Loan to subsidiaries

Crescent Hadeed (Private) Limited CS Energy (Private) Limited

The aging of amount due from related parties:

Past due 1 - 30 days Past due 30 - 180 days

24.1 This includes following amount due from related parties, Crescent Hadeed (Private) Limited and CS Energy (Private) Limited amounting to Rs. 63.595 million (2017: Rs. Nil) and Rs. 0.026 million (2017: Rs. 12.526 million) respectively. Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balances are Rs. 203.665 million (2017: Rs. Nil) and Rs. 12.526 million (2017: Rs.

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| | - | - |
| | 3,061 | - |
| | 60,560 | - |
| | - | 12,526 |
| | 63,621 | 12,526 |
| | | |
| | 21,640 | 14,271 |
| | - | 7,447 |
| | (5,014) | (78) |
| | 16,626 | 21,640 |
| 25.1 | 249,900 | 365,000 |
| 20.1 | | |
| | 1,095 | 3,242 |
| | 23,718 | 9,746 35 |
| | - | 55 |
| | 47 (47) | 47 (47) |
| | - | - |
| | 274,713 | 378,023 |
| | | |
| 25.1.1 | 247,900 | 250,000 |
| 25.1.2 | 2,000 | 115,000 |
| | 249,900 | 365,000 |
| | 4,700 | 365,000 |
| | 245,200 | - |
| | 249,900 | 365,000 |

- 25.1.1 During year 2016-2017, the Company entered into a short term loan agreement with its wholly owned subsidiary company Crescent Hadeed (Private) Limited for an amount of Rs. 250 million. The mark-up is receivable at the rate of three months KIBOR plus 2% per annum. During the year, mark-up on such arrangement ranged between 8.13% to 8.82% per annum (2017: 8.13%). Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balance is Rs. 250 million (2017: Rs. 250 million)
- 25.1.2 During year 2016-2017, the Company entered into a short term loan agreement with its wholly owned subsidiary company CS Energy (Private) Limited for an amount of Rs. 125 million. The mark-up is receivable at the rate of three months KIBOR plus 2% per annum. During the year, mark-up on such arrangement was 8.12% to 8.85% (2017: 8.12% to 8.15%). Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balance is Rs. 115 million (2017: Rs. 115 million).

| 26. | NO TRADE DEPOSITS AND SHORT TERM PREPAYMENTS | ote | 2018 (Rupees | 2017 s in '000) |
|-----|--|------|-----------------|--------------------|
| | Security deposits - leasing companies | | 2,891 | 4,969 |
| | Security deposits - others | | 13,899 | 171 |
| | Prepayments | | 8,789 | 9,535 |
| | | | 25,579 | 14,675 |
| 27. | INVESTMENTS | | | |
| | Available for sale | 27.1 | 11,400 | 16,941 |
| | Held for trading | 27.2 | 436,971 | 498,043 |
| | | | 448,371 | 514,984 |

27.1 Available for sale

The Company holds investment in ordinary shares of Rs. 10 each in the following listed investee company.

| 2018 (Number | 2017 r of Shares) | Name of investee company | Note | 2018 (Rupees | 2017 s in '000) |
|-----------------|----------------------|---|--------|-----------------|--------------------|
| 452,379 | 452,379 | Quoted The Crescent Textile Mills Limited | 27.1.1 | 11,400 | 16,941 |
| 26,490 | 26,490 | Jubilee Spinning and Weaving Mills Limited | 27.1.2 | _ | |
| | | Linned | 27.1.2 | | |
| | | Unquoted | | | |
| 1,996 | 1,996 | Innovative Investment Bank Limited | 27.1.2 | - | - |
| | | | | 11,400 | 16,941 |

27.1.1 The Company has recognized impairment loss in previous years amounting to Rs. 4.537 million (2017: Rs. 4.537 million) against the investment.

27.1.2 These investments are fully impaired as their break-up value of share is Rs. Nil per share (2017: Rs. Nil)

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

27.2 Held for trading

The Company holds investments in ordinary shares of listed companies and certificates of close end mutual funds. The face value of the shares is Rs. 10 per share unless otherwise stated. Details are as follows:

| 2018 (Number of sha | 2017 ares / certificates) | Name of investee company | 2018 (Rupee | 2017 s in '000) |
|------------------------|------------------------------|---|----------------|--------------------|
| 6,300 | 6,300 | Attock Cement Pakistan Limited | 847 | 1,907 |
| 100,000 | 100,000 | Cherat Cement Company Limited | 9,723 | 17,878 |
| 315,000 | 315,000 | D.G. Khan Cement Company Limited | 36,064 | 67,145 |
| 200,000 | 200,000 | Engro Fertilizer Limited | 14,982 | 11,048 |
| 15,000 | 15,000 | Fatima Fertilizer Company Limited | 486 | 505 |
| 182,500 | 182,500 | Fauji Fertilizer Bin Qasim Limited | 7,045 | 7,818 |
| 55,000 | 55,000 | Fauji Fertilizer Company Limited | 5,439 | 4,545 |
| 68,500 | 15,000 | Hi-Tech Lubricants Limited | 6,940 | 1,635 |
| 1,350 | 1,350 | Innovative Investment Bank Limited | - | - |
| 117,000 | 105,000 | International Industries Limited | 27,178 | 38,700 |
| 63,000 | 63,000 | International Steel Limited | 6,407 | 8,057 |
| 1,500,000 | 1,500,000 | K-Electric Limited * | 8,520 | 10,350 |
| 31,600 | 31,600 | Kohat Cement Limited | 3,889 | 7,245 |
| 100,000 | 100,000 | Kohinoor Energy Limited | 4,000 | 4,307 |
| 140,000 | 140,000 | Kot Addu Power Company Limited | 7,547 | 10,083 |
| 20,000 | - | Loads Limited | 624 | - |
| 65,400 | 50,000 | Nishat Mills Limited | 9,216 | 7,934 |
| 186,000 | 186,000 | Nishat Power Limited | 5,513 | 8,787 |
| 72,700 | 70,000 | Oil and Gas Development Company Limited | 11,314 | 9,848 |
| 100,000 | 100,000 | Pakgen Power Limited | 1,928 | 2,022 |
| - | 300,000 | Pakistan International Bulk Terminals Limited | - | 6,948 |
| 50,000 | 50,000 | Pakistan Oilfields Limited | 33,590 | 22,908 |
| 393,800 | 390,000 | Pakistan Petroleum Limited | 84,628 | 57,775 |
| 84,000 | 70,000 | Pakistan State Oil Company Limited | 26,738 | 27,114 |
| 1,486,749 | 1,486,749 | Pakistan Stock Exchange Limited | 29,363 | 38,180 |
| 125,000 | 350,000 | Pakistan Telecommunication Company Limited | 1,430 | 5,464 |
| 1,705,000 | 1,705,000 | PICIC Growth Fund | 52,020 | 52,855 |
| 500,673 | 500,673 | PICIC Investment Fund | 6,744 | 7,510 |
| 37,400 | 34,000 | Roshan Packages Limited | 1,054 | 1,910 |
| 140,000 | 240,000 | Sui Northern Gas Pipelines Limited | 14,031 | 35,741 |
| 35,000 | 35,000 | Sui Southern Gas Company Limited | 1,149 | 1,274 |
| 5,100 | - | Thal Limited | 2,435 | - |
| 175,000 | 175,000 | The Hub Power Company Limited | 16,127 | 20,550 |
| | | | 436,971 | 498,043 |

* The face value of these ordinary shares is Rs. 3.5 per share.

FOR THE YEAR ENDED 30 JUNE 2018

27.3 The market value of investments which have been pledged with financial institutions as security against financing facilities (refer note 14.5) are as follows:

| | 2018 | 2017 |
|---|-----------|-----------|
| | (Rupees | in '000) |
| Name of investee company | | |
| Altern Energy Limited (Long term investment) | 2,034,120 | 2,908,547 |
| Attock Cement Pakistan Limited | 847 | 1,907 |
| Cherat Cement Company Limited | 9,723 | 17,878 |
| D.G. Khan Cement Company Limited | 36,064 | 67,145 |
| Engro Fertilizer Limited | 14,982 | 11,048 |
| Fatima Fertilizer Company Limited | 486 | 505 |
| Fauji Fertilizer Bin Qasim Limited | 7,045 | 7,819 |
| Fauji Fertilizer Company Limited | 5,439 | 4,546 |
| Hi-Tech Lubricants Limited | 6,940 | 1,635 |
| International Industries Limited | 24,390 | 38,700 |
| International Steel Limited | 6,407 | 8,057 |
| K-Electric Limited | 8,520 | 10,350 |
| Kohat Cement Limited | - | 7,245 |
| Kohinoor Energy Limited | 4,000 | 4,307 |
| Kot Addu Power Company Limited | 7,547 | 10,083 |
| Nishat Mills Limited | 7,046 | 2,380 |
| Nishat Power Limited | 5,513 | 8,787 |
| Oil and Gas Development Company Limited | 10,893 | 9,848 |
| Pakgen Power Limited | 1,928 | 2,022 |
| Pakistan International Bulk Terminals Limited | - | 6,947 |
| Pakistan Oilfields Limited | 33,590 | 22,907 |
| Pakistan Petroleum Limited | 83,811 | 57,774 |
| Pakistan State Oil Company Limited | 22,282 | 27,115 |
| Pakistan Stock Exchange Limited | 29,363 | - |
| Pakistan Telecommunication Company Limited | - | 5,464 |
| PICIC Growth Fund | - | 52,854 |
| PICIC Investment Fund | 6,735 | 7,500 |
| Roshan Packages Limited | 958 | 1,910 |
| Sui Northern Gas Pipelines Limited | 14,031 | 35,741 |
| Sui Southern Gas Company Limited | 1,149 | 1,274 |
| The Crescent Textile Mills Limited | 11,400 | 7,490 |
| The Hub Power Company Limited | 16,128 | 20,550 |
| | 2,411,337 | 3,370,335 |

28. MARK-UP ACCRUED

28.1 This represents amount due from related parties:

| Crescent Hadeed (Private) Limited | 18,132 | 278 |
|-----------------------------------|--------|-------|
| CS Energy (Private) Limited | 8,374 | 1,202 |
| | 26,506 | 1,480 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| 28.2 | The | adind | of | amount | due | from | related | narties [.] |
|------|-----|-------|----|---------|-----|------|---------|----------------------|
| 20.Z | nie | ayıny | OI | annount | uue | HOIH | related | parties. |

Past due 1 - 30 days Past due 30 - 180 days Past due 180 days

Hadeed (Private) Limited and CS Energy (Private) Limited respectively.

29. OTHER RECEIVABLES

| Dividend receivable |
|--|
| Provision there against |
| |
| Receivable against rent from investment property |
| Claim receivable |
| Due from related parties |
| Retention money receivable |
| Sales tax refundable |

Margin on letter of guarantee Receivable from staff retirement benefits funds Others

29.1 Due from related parties

Shakarganj Limited CS Capital (Private) Limited CS Energy (Private) Limited Crescent Hadeed (Private) Limited Solution de Energy (Private) Limited Crescent Steel and Allied Products Limited - Pensid

balance is as follows:

Shakarganj Limited CS Capital (Private) Limited CS Energy (Private) Limited Crescent Hadeed (Private) Limited Solution de Energy (Private) Limited Crescent Steel and Allied Products Limited - Pensic

2018 2017 ------ (Rupees in '000)------

| 2,514 | 1,480 |
|--------|-------|
| 10,499 | - |
| 13,493 | - |
| 26,506 | 1,480 |

28.3 Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end balances is Rs. 18.132 million (2017: Rs. 0.278 million) and Rs. 8.374 million (2017: Rs. 1.202 million) from Crescent

| Note - | 2018 | 2017 n '000) |
|--------|-----------|-----------------|
| Note | (Rupees I | 11 000) |
| | | |
| | 1,946 | 2,163 |
| | (885) | (885) |
| | 1,061 | 1,278 |
| | 442 | 442 |
| | - | 1,863 |
| 29.1 | 60,506 | 75,739 |
| | 113,162 | 380,691 |
| 29.2 | 106,100 | 248,573 |
| | 15,359 | 18,219 |
| 45 | 254,774 | 1,014,310 |
| | 2,042 | 4,510 |
| | 553,446 | 1,745,625 |

| | 1,645 | 1,562 |
|----------|--------|--------|
| | 998 | 211 |
| | 28,451 | 22,431 |
| | 17,855 | 39,993 |
| | 11,504 | 11,502 |
| ion Fund | 53 | 40 |
| | 60,506 | 75,739 |

29.1.1 Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end

| 1,648 | 1,563 |
|--------|-------------------------------------|
| 1,376 | 211 |
| 28,451 | 22,431 |
| 34,145 | 39,994 |
| 11,504 | 11,502 |
| 53 | 40 |
| | 1,376 28,451 34,145 11,504 |

FOR THE YEAR ENDED 30 JUNE 2018

| 29.1.2 The aging of amount due from related parties: | 2018 (Rupees | 2017 in '000) |
|--|-----------------|------------------|
| Not yet due | 5,326 | 6,019 |
| Past due 1 - 30 days | 4,535 | 3,594 |
| Past due 30 - 180 days | 18,452 | 16,281 |
| Past due 180 days | 32,193 | 49,845 |
| | 60,506 | 75.739 |

29.2 During the year, order original no. 10/2016-17 dated 18 August 2017 was issued whereby demand aggregating to Rs. 41.6 million was raised against the company under sections 33 and 34 of the Sales Tax Act, 1990. The case was contested at Commissioner Inland Revenue (Appeals), where the case has been decided mostly in favour of company thereby reducing demand to Rs. 8.759 million via order dated 8 January 2018, issued under section 45B of the Sales Tax Act, 1990. Currently the case is pending in Appellate Tribunal Inland Revenue. No provision has been made in these financial statements in respect of this case, since based on the tax consultant's opinion the management is confident of favourable outcome of this appeal.

2018

2017

| 30. TAXATION - NET | (Rupees i | n '000) |
|------------------------|-------------|-------------|
| Advance taxation | 3,347,778 | 2,792,149 |
| Provision for taxation | (2,387,273) | (2,159,350) |
| | 960,505 | 632,799 |

30.1 The Income Tax assessments of the Company have been finalized up to and including tax year 2017, except for pending appeal effect orders in respect of tax years 2002 and 2003. Deemed assessments for certain tax years have been amended by the department on account of various issues as explained below:

The Additional Commissioner Inland Revenue amended the deemed assessment of the Company for Tax Year 2009 and Tax Year 2011 thereby raising demands of Rs. 4.937 million and Rs. 22.218 million respectively. The Company has filed appeals with the Commissioner Inland Revenue (appeals) which are yet to be fixed for hearing.

Orders under section 161/205 of the Income Tax Ordinance, 2001 have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 8.691 million (inclusive of default surcharge) has been raised in respect of tax year 2014 and Rs. 5.794 million in respect of tax year 2010. Majority of the matters have decided in favour of the Company at the Commissioner (Appeals) level, whereas appeals have been preferred in Appellate Tribunal Inland Revenue for remaining issues.

No provision has been made in these financial statements in respect of tax years as mentioned above, since based on the tax consultant's opinion the management is confident of favourable outcome of these appeals.

30.2 The Board of Directors of the Company in their meeting held on 31 July 2018 has announced sufficient cash dividend for the year ended 30 June 2018 to comply with the requirements of section 5A of the Income Tax Ordinance, 2001. Accordingly, no provision for tax on undistributed reserves has been recognized in these financial statements.

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

| | | | 2018 | 2017 |
|------|---|------------------------|----------------------|----------------|
| | | Note | (Rupees in | '000) |
| 31. | CASH AND BANK BALANCES | | | |
| | With banks | | | |
| | - in saving account | 31.1 | 3,097 | 17,088 |
| | - in current accounts | | 130,270 | 11,069 |
| | | 31.2 | 133,367 | 28,157 |
| | Cash in hand | | 85 | 314 |
| | | | 133,452 | 28,471 |
| 31.1 | Mark-up rate on saving account is 3.75% (2017: 4.25 | %). | | |
| 31.2 | This includes balances amounting to Rs. 1.811 million | (2017: Rs. 1.037 milli | on) with Shariah com | pliance banks. |

32. SALES - NET

| Local | sa | les |
|-------|----|-----|
| | | |

Bare pipes Pipe coating Pre coated pipes Cotton yarn / raw cotton Others Scrap / waste Sales returns

Export sales

Fabric

Sales tax

32.1 Summary of export sales during the year:

| Country | Geographical location |
|--------------------|--------------------------|
| Ecuador | South America |
| Dominican republic | North America |
| Paraguay | South America |
| Peru | South America |

33. COST OF SALES

Steel segment Cotton segment

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| | 5,533,373 | 8,426,029 |
| | 742,977 | 341,833 |
| | 475,612 | 1,339,963 |
| | 884,203 | 1,216,867 |
| | 173,011 | 83,203 |
| | 264,050 | 251,326 |
| | - | (1,196) |
| | 8,073,226 | 11,658,025 |
| 32.1 | 13,120 | 57,169 |
| | 8,086,346 | 11,715,194 |
| | (1,042,559) | (1,506,550) |
| | 7,043,787 | 10,208,644 |

Credit terms

| Unsecured | 13,120 | 33,552 |
|-----------|--------|--------|
| Unsecured | - | 10,441 |
| Unsecured | - | 10,876 |
| Unsecured | - | 2,300 |
| | 13,120 | 57,169 |

| 33.1 | 5,344,171 | 7,054,680 |
|------|-----------|-----------|
| 33.1 | 888,295 | 1,295,114 |
| | 6,232,466 | 8,349,794 |

FOR THE YEAR ENDED 30 JUNE 2018

33.1 Cost of sales

| | Steel | segment | Cotton segment | | То | tal |
|-------------------------------------|-----------|-----------|----------------|---------------------|-----------|-----------|
| | 2018 | 2017 | 2018 | 2017 s in '000)- | 2018 | 2017 |
| | | | (Rupee | S III 000)- | | |
| Raw materials consumed | 4,125,720 | 6,332,309 | 611,491 | 853,563 | 4,737,211 | 7,185,872 |
| Cost of raw cotton sold | - | - | 27,736 | - | 27,736 | - |
| Packing materials consumed | - | - | 9,613 | 19,559 | 9,613 | 19,559 |
| Store and spares consumed | 115,322 | 194,541 | 13,671 | 25,866 | 128,993 | 220,407 |
| Fuel, power and electricity | 55,616 | 74,581 | 111,143 | 169,478 | 166,759 | 244,059 |
| Salaries, wages and | | | | | | |
| other benefits 33.2 | 171,121 | 215,603 | 82,221 | 118,955 | 253,342 | 334,558 |
| Insurance | 4,687 | 4,022 | 2,394 | 2,657 | 7,081 | 6,679 |
| Repairs and maintenance | 17,835 | 19,328 | 1,834 | 2,227 | 19,669 | 21,555 |
| Depreciation 16.1.2 | 53,894 | 40,042 | 29,201 | 35,228 | 83,095 | 75,270 |
| Rental under Ijarah financing | 91,599 | 91,349 | - | - | 91,599 | 91,349 |
| Stock-in-trade written down to NRV | 27,052 | 119,930 | - | - | 27,052 | 119,930 |
| Other expenses | 397,031 | 237,748 | 3,606 | 39,756 | 400,637 | 277,504 |
| | 5,059,877 | 7,329,453 | 892,910 | 1,267,289 | 5,952,787 | 8,596,742 |
| | | | | | | |
| Opening stock of work-in-process | 85,524 | 76,672 | - | 10,250 | 85,524 | 86,922 |
| Closing stock of work-in-process 23 | (10,288) | (85,524) | (9,425) | - | (19,713) | (85,524) |
| | 75,236 | (8,852) | (9,425) | 10,250 | 65,811 | 1,398 |
| Cost of goods manufactured | 5,135,113 | 7,320,601 | 883,485 | 1,277,539 | 6,018,598 | 8,598,140 |
| | | | | | | |
| Opening stock of finished goods | 383,803 | 117,882 | 10,304 | 27,879 | 394,107 | 145,761 |
| Closing stock of finished goods 23 | (174,745) | (383,803) | (5,494) | (10,304) | (180,239) | (394,107) |
| | 209,058 | (265,921) | 4,810 | 17,575 | 213,868 | (248,346) |
| | 5,344,171 | 7,054,680 | 888,295 | 1,295,114 | 6,232,466 | 8,349,794 |

33.2 Detail of salaries, wages and other benefits

| Salaries, wages and other ben | efits 33.2.1 | 162,171 | 214,116 | 80,865 | 117,362 | 243,036 | 331,478 |
|-------------------------------|--------------|---------|---------|--------|---------|---------|---------|
| Pension fund | 33.2.2 | 3,358 | 1,019 | 363 | 121 | 3,721 | 1,140 |
| Gratuity fund | 33.2.2 | 1,329 | (3,499) | 34 | (192) | 1,363 | (3,691) |
| Provident fund contributions | | 4,263 | 3,967 | 959 | 1,664 | 5,222 | 5,631 |
| | | 171,121 | 215,603 | 82,221 | 118,955 | 253,342 | 334,558 |

33.2.1 This includes contribution amounting to Rs. 10 million (2017: Rs. 20 million) to Staff Benevolent Fund ("the Fund"). The Fund has been established as separate legal entity under the Trust Act, 1882 and registered under Income Tax Ordinance, 2001. The objective of the Fund is to provide at the discretion of the trustees, post retirement medical cover / facilities for retired employees and other hardship cases of extraordinary nature of existing employees of the Company. The Company does not have any right in the residual interest of the Fund.

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

33.2.2 Staff retirement benefits

Current service costs Interest costs Return on plan assets, excluding interest income Past service cost recognized

34. INCOME FROM INVESTMENTS

Dividend income (Loss) / gain on sale of investments - net Unrealized (loss) / gain on held for trading investm Rent from investment properties

| | 20 | 18 | | 2017 | | | |
|-----------|---|-----------------|--|----------|--|-----------------------------|--|
| | Pension | Gratuity | Pensi | on | Gratuity | | |
| | | (Rupe | es in 'OOC |)) | | | |
| | | | | | | | |
| | (1,261) | (255) | 9,67 | 75 | 3,116 | | |
| | (3,040) | (454) | 22,10 |)4 | 4,049 | | |
| | 8,022 | 2,072 | (41,71 | 6) | (11,774) | | |
| | - | - | 11,07 | 77 | 918 | | |
| | 3,721 | 1,363 | 1,14 | (3,691) | | | |
| | | | | | | _ | |
| | Noto | 2 | | | | | |
| | Note | | - (Rupees | in '00 | (0) | | |
| | | | | | | | |
| | 34.1 | | 549.311 | | 164,233 | | |
| | 34.1 | | <i>.</i> | | 10,299 | | |
| nents - r | | | (48,842) | | 68,349 | | |
| | 34.2 | | 1,639 | | 4,008 | | |
| | | | 495,508 | | 246,889 | _ | |
| nents - r | 3,721 Note 34.1 34.1 net 34.1 | - 1,363 2 | 11,07 1,14 018 - (Rupees 549,311 (6,600) (48,842) 1,639 | 77 10 | 91 (3,697 2017 2017 1 64,23 10,29 68,34 4,00 | 8 1) 3 9 9 8 | |

34.1 Company wise break up of dividend income, realised gain / (loss) and unrealised (loss) / gain is as follows:

| Name of investee company | Dividend income | Realised gain / (loss) Rupees in '00(| Unrealised (loss) / gain |
|--|--------------------|--|-----------------------------|
| Shariah compliant investee companies | | | • |
| Altern Energy Limited | 483,803 | _ | - |
| Attock Cement Pakistan Limited | 85 | - | (1,060) |
| Cherat Cement Company Limited | 450 | - | (8,155) |
| D.G. Khan Cement Company Limited | 2,363 | - | (31,081) |
| Engro Fertilizer Limited | 1,700 | - | 3,934 |
| Fatima Fertilizer Company Limited | 34 | - | (19) |
| Hi-Tech Lubricants Limited | 53 | - | 1 |
| International Industries Limited | 423 | (88) | (13,583) |
| International Steel Limited | 158 | 571 | (1,519) |
| K-Electric Limited | - | - | (1,830) |
| Kohat Cement Limited | 63 | - | (3,356) |
| Kohinoor Energy Limited | 450 | - | (307) |
| Loads Limited | - | - | (180) |
| Nishat Mills Limited | 250 | - | (1,040) |
| Oil and Gas Development Company Limited | 681 | - | 1,048 |
| Kot Addu Power Company Limited | 1,274 | - | (2,535) |
| Pakistan Oilfields Limited | 2,125 | - | 10,682 |
| Pakistan Petroleum Limited | 3,915 | - | 26,095 |
| Pakistan Telecommunication Company Limited | 350 | (633) | (521) |
| Roshan Packages Limited | 34 | - | (856) |
| Sui Northern Gas Pipelines Limited | 1,800 | (4,909) | (6,065) |
| Sui Southern Gas Company Limited | - | 267 | (233) |
| Shakarganj Limited | 34,260 | - | - |
| The Hub Power Company Limited | 1,243 | 101 | (4,371) |
| | 535,514 | (4,691) | (34,951) |
| | | | |
| Non- Shariah compliant investee companies | | | |
| Fauji Fertilizer Bin Qasim Limited | 155 | - | (774) |
| Fauji Fertilizer Company Limited | 399 | - | 894 |
| Pakgen Power Limited | 200 | - | (94) |
| Nishat Power Limited | 371 | - | (3,275) |
| Pakistan State Oil Company Limited | 1,890 | 662 | (203) |
| | | | 10.0101 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

- income during the year.
- of All Shares Islamic Index as circulated by the Pakistan Stock Exchange.
- rented out area.

35. DISTRIBUTION AND SELLING EXPENSES

| | Steel | segment | Cotton s | egment | Total | |
|---|--------|---------|---------------|----------------------|--------|--------|
| Note | 2018 | 2017 | 2018 (Rupe | 2017 es in '000)- | 2018 | 2017 |
| Salaries, wages and other benefits 35.1 | 3,860 | 6,003 | 1,526 | 5,917 | 5,386 | 11,920 |
| Commission | - | - | 2,855 | 5,577 | 2,855 | 5,577 |
| Travelling, conveyance | | | | | | |
| and entertainment | 489 | 536 | 92 | 832 | 581 | 1,368 |
| Depreciation 16.1.2 | 976 | 1,189 | - | - | 976 | 1,189 |
| Insurance | 104 | 160 | - | 7 | 104 | 167 |
| Postage, telephone and telegram | 64 | 81 | 162 | 701 | 226 | 782 |
| Advertisement | 728 | 98 | - | - | 728 | 98 |
| Bid bond expenses | 2,499 | 1,213 | - | - | 2,499 | 1,213 |
| Legal and professional charges | 1,054 | 3,475 | - | - | 1,054 | 3,475 |
| Others | 882 | 955 | 2,561 | 4,280 | 3,443 | 5,235 |
| | 10,656 | 13,710 | 7,196 | 17,314 | 17,852 | 31,024 |

35.1 Detail of salaries, wages and other benefits

| Salaries, wages and other be | nefits | 3,458 | 5,852 | 1,526 | 5,921 | 4,984 | 11,773 |
|------------------------------|--------|-------|-------|-------|-------|-------|--------|
| Pension fund | 35.1.1 | 176 | 28 | - | 6 | 176 | 34 |
| Gratuity fund | 35.1.1 | 73 | (96) | - | (10) | 73 | (106) |
| Provident fund contributions | | 153 | 219 | - | - | 153 | 219 |
| | | 3,860 | 6,003 | 1,526 | 5,917 | 5,386 | 11,920 |

35.1.1 Staff retirement benefits

(8,816)

(835)

(766)

(22)

-

_

-

-

-

(2,571)

371

-

676

8

1

5

4,689

Current service costs Interest costs Return on plan assets, excluding interest incom Past service cost recognized

8,765 (1,909) (13,891) Others Central Depository Company of Pakistan Limited 5,032 549,311 (6,600) (48,842)

Pakistan Stock Exchange Limited

Pakistan International Bulk Terminals Limited

PICIC Growth Fund

Thal Limited

PICIC Investment Fund

First Equity Modaraba

First UDL Modaraba

34.1.1 Unrealized gain amounting to Rs. 5.541 million on this investment was recognized in the other comprehensive

34.1.2 Income from investment was categorised as Shariah / Non-Shariah compliant investee companies on the basis

34.2 Direct operating expenses incurred against rental income from investment properties amounted to Rs. 2.749 million (2017: Rs. 4.875 million). Further Rs. 0.391 million (2017: Rs. 1.313 million) were incurred against the non

| | 20 1 | 18 | 2017 | | | | | |
|---|------------------|----------|---------|----------|--|--|--|--|
| | Pension | Gratuity | Pension | Gratuity | | | | |
| | (Rupees in '000) | | | | | | | |
| | | | | | | | | |
| | (60) | (14) | 289 | 89 | | | | |
| | (144) | (23) | 659 | 117 | | | | |
| e | 380 | 110 | (1,244) | (338) | | | | |
| | - | - | 330 | 26 | | | | |
| | 176 | 73 | 34 | (106) | | | | |

FOR THE YEAR ENDED 30 JUNE 2018

36. ADMINISTRATIVE EXPENSE

| | Stee | l segment | Cotton | segment | IID s | IID segment | | Total |
|---|---------|-----------|--------|---------|-----------|-------------|---------|---------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| Note | | | | -(Rupee | s in '000 | 0) | | |
| Salaries, wages and other benefits 36.1 | 27,245 | 89,670 | 7,824 | 17,327 | 5,736 | 6,446 | 40,805 | 113,443 |
| Rents, rates and taxes | 2,543 | 1,119 | 439 | 330 | 628 | 510 | 3,610 | 1,959 |
| Travelling, conveyance and | | | | | | | | |
| entertainment | 8,809 | 7,986 | 1,228 | 1,582 | 508 | 464 | 10,545 | 10,032 |
| Fuel and power | 7,904 | 7,265 | 761 | 836 | 421 | 888 | 9,086 | 8,989 |
| Postage, telephone and telegram | 1,973 | 2,115 | 356 | 494 | 109 | 115 | 2,438 | 2,724 |
| Insurance | 1,412 | 1,049 | 161 | 124 | 117 | 96 | 1,690 | 1,269 |
| Repairs and maintenance | 10,181 | 10,872 | 298 | 557 | 780 | 1,261 | 11,259 | 12,690 |
| Auditors' remuneration 36.2 | 1,947 | 1,446 | 342 | 351 | 199 | 142 | 2,488 | 1,939 |
| Legal, professional and corporate | | | | | | | | |
| service charges | 14,527 | 7,223 | 1,826 | 1,563 | 2,539 | 1,342 | 18,892 | 10,128 |
| Advertisement | 1,854 | 2,893 | 12 | 20 | 96 | 151 | 1,962 | 3,064 |
| Donations 36.3 | 33,333 | 76,702 | - | 70 | 1,754 | 4,041 | 35,087 | 80,813 |
| Depreciation 16.1.2 & 18.1 | 15,411 | 14,300 | 2,390 | 3,067 | 3,017 | 4,781 | 20,818 | 22,148 |
| Amortization of intangible assets 17.1 | 705 | 2,024 | 88 | 405 | 33 | 101 | 826 | 2,530 |
| Printing, stationery and | | | | | | | | |
| office supplies | 4,812 | 4,995 | 242 | 1,134 | 352 | 408 | 5,406 | 6,537 |
| Newspapers, subscriptions | | | | | | | | |
| and periodicals | 277 | 1,328 | 455 | 657 | 19 | 72 | 751 | 2,057 |
| Others | 5,884 | 4,792 | 873 | 941 | 616 | 695 | 7,373 | 6,428 |
| | 138,817 | 235,779 | 17,295 | 29,458 | 16,924 | 21,513 | 173,036 | 286,750 |

36.1 Detail of salaries, wages and other benefits

| Salaries, wages and other benefit | ts | 95,619 | 87,509 | 13,309 | 16,686 | 6,233 | 6,211 | 115,161 | 110,406 |
|-----------------------------------|--------|----------|---------|---------|--------|-------|-------|----------|---------|
| Pension fund | 36.1.1 | (45,975) | 414 | (4,851) | 18 | (532) | 18 | (51,358) | 450 |
| Gratuity fund | 36.1.1 | (25,986) | (1,430) | (1,161) | (27) | (254) | (51) | (27,401) | (1,508) |
| Provident fund contributions | | 3,587 | 3,177 | 527 | 650 | 289 | 268 | 4,403 | 4,095 |
| | | 27,245 | 89,670 | 7,824 | 17,327 | 5,736 | 6,446 | 40,805 | 113,443 |

36.1.1 Staff retirement benefits

| | 20 | 018 | 20 | 017 |
|--|-----------|----------|----------|----------|
| | Pension | Gratuity | Pension | Gratuity |
| | | (Rupees | in '000) | |
| Current service costs | 17,405 | 5,132 | 3,819 | 1,273 |
| Interest costs | 41,961 | 9,121 | 8,725 | 1,655 |
| Return on plan assets, excluding interest income | (110,724) | (41,654) | (16,467) | (4,811) |
| Past service cost recognized | - | - | 4,373 | 375 |
| | (51,358) | (27,401) | 450 | (1,508) |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

36.2 Auditors' remuneration

Audit fee Fee for audit of funds' financial statements and oth Out of pocket expenses Sales tax

36.2.1 Audit fee includes services for audit of annual unconsolidated and consolidated financial statements, audit of annual consolidated financial statements for group taxation purpose, limited review of unconsolidated condensed interim financial information for the six months period, review report on statement of compliance with best practices of the Code of Corporate Governance and audit of reconciliation statement of nominee shareholding of Central Depository Company.

36.3 Donations

36.3.1 Donations include the following in which a director is interested :

| Name of director | Interest | Name and address of the donee | Amount | donated |
|---------------------|----------|--|-----------|---------|
| | in donee | | 2018 | 2017 |
| | | - | (Rupees i | n '000) |
| Mr. Ahsan M. Saleem | Director | The Citizens Foundation Plot No. 20, Sector - 14, New Brookes Chowrangi, | | |
| | | Korangi Industrial Area, Karachi | 23,688 | 58,351 |
| | Chairman | CSAP Foundation E-Floor, IT Tower, 73-E/1, | | |
| | | Hali Road, Gulberg-111, Lahore | 1,000 | 7,760 |
| | Director | Pakistan Centre for Philanthropy | | |
| | | 1-A St.14 F-8/3 Islamabad. | 1,000 | - |
| | | | 25,688 | 66,111 |

Donations other than those mentioned above were not made to any donee in which a director or his spouse had any interest at any time during the year.

36.3.2 Donations include the following in which directors are not interested:

Name of donee

Crescent Educational Trust Citizens Police Liaison Committee Rashid Memorial Welfare Organization National University of Sciences and Technology Business Hospital Trust Hunar Foundation Imkaan Welfare Organization Shakarganj Foundation The Cardiovascular Foundation The Health Foundation The Citizens Archive of Pakistan Others

| | Note | 2018 (Rupees i | 2017 n '000) |
|-------------|--------|----------------------------|--------------------------|
| her reports | 36.2.1 | 1,817 360 183 128 | 1,675 47 89 128 |
| | | 2,488 | 1,939 |

| Amount 2018 (Rupees i | donated 2017 n '000) |
|---------------------------------|----------------------------|
| 3,000 | 3,500 |
| 2,500 | - |
| 1,000 | - |
| 1,000 | 1,000 |
| - | 1,000 |
| - | 1,000 |
| - | 1,200 |
| - | 1,500 |
| - | 1,500 |
| - | 1,500 |
| - | 1,500 |
| 1,899 | 1,002 |
| 9,399 | 14,702 |

FOR THE YEAR ENDED 30 JUNE 2018

| 37. | OTHER OPERATING EXPENSES | 2018 (Rupees in | 2017 1 '000) |
|-----|--|--------------------|-----------------|
| | Exchange loss | 6,041 | 8,074 |
| | Claim receivable written off | 561 | - |
| | Provision for : | | |
| | - Workers' Profit Participation Fund | 26,782 | 60,111 |
| | - Workers' Welfare Fund | 11,071 | 21,022 |
| | - doubtful trade debts | - | 7,369 |
| | - other receivables | - | 885 |
| | - liquidated damages | - | 19,141 |
| | - slow moving stores, spares and loose tools - net | 14,553 | 3,765 |
| | Liquidated damages | 25,882 | 290,454 |
| | | 84,890 | 410,821 |

38. OTHER INCOME

| Income from financial assets | | |
|--|---------|---------|
| Mark-up on short term loan to subsidiary companies | 26,228 | 1,480 |
| Return on deposits - from conventional banking | 824 | 765 |
| Exchange gain on derivative financial lability - net 12.4 | 1,504 | - |
| Unwinding of discount on long term deposit | 16,920 | 14,880 |
| Reversal of provision for diminution in the value of investments | - | 100,561 |
| | 45,476 | 117,686 |
| Income from non-financial assets | | |
| Gain on disposal of operating fixed assets | 24,686 | 75,982 |
| Deferred income amortized | 4,677 | 4,968 |
| Insurance commission | 1,566 | 1,400 |
| Liabilities written-back | 768 | - |
| Recovery of liquidated damages | 85,185 | - |
| Reversal of provision for : | | |
| - stock-in-trade | 715 | - |
| - doubtful trade debts | 5,014 | - |
| Rent income | 2,959 | 1,630 |
| Others | 625 | 166 |
| | 126,195 | 84,146 |
| | 171,671 | 201,832 |

39. FINANCE COSTS

| Mark-up on short term loans - Shariah arrangement | 21,643 | 13,999 |
|---|---------|---------|
| Interest on - Non - Shariah arrangement | | |
| - finance lease obligations | 10,257 | 11,616 |
| - long term loans | 31,793 | 38,251 |
| - running finances | 50,180 | 9,069 |
| - short term loans | 103,151 | 101,022 |
| Discounting of long term deposit | 8,340 | 1,017 |
| Bank charges | 5,955 | 12,299 |
| | 231,319 | 187,273 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

40. TAXATION

| - for the year - Super tax | 186,820 33,995 | 318,70 36,63 |
|-------------------------------|-------------------|-----------------|
| - for prior years | 7,106 | 22,0 |
| | 227,921 | 377,36 |
| Deferred | (8,268) | 1,90 |
| | 219,653 | 379,26 |

| P | Profit before taxation |
|---|--|
| | |
| Т | ax at the applicable rate of 30% (2017: 31%) |
| Т | ax effect of inadmissible expenses / losses |
| Т | ax effect of income taxed at a lower rate |
| P | Prior year tax effect |
| S | Super tax |
| Т | ax effect of change in effective tax rate |
| | |

40.2 Sufficient provision for tax has been made in these financial statements taking into account the profit or loss for the year and various admissible and inadmissible allowances and deduction under the Income Tax Ordinance, 2001. Position of provision and assessment including returns filed and demeed assessed for last three years are as follows:

Tax provision including effects of prior years

Tax assessed / return filed

41. BASIC AND DILUTED EARNINGS PER SHARI

Profit for the year

Weighted average number of ordinary shares in issue during the year

Basic and diluted earnings per share

2018 2017 ------ (Rupees in '000) ------

| 2018 (Rupees i | 2017 in '000) |
|---|--|
| 971,403 | 1,391,703 |
| 291,421 (12,055) (99,800) 7,106 33,995 (1,014) | 431,428 (17,851) (91,349) 22,021 36,637 (1,618) |
| 219,653 | 379,268 |

| | 2017 | 2016 -(Rupees in | 6 2015 מ'000) |
|---|---------|---------------------|----------------------------|
| | 362,447 | 343,23 | 33 18,288 |
| | 327,909 | 322,89 | 99 18,288 |
| E | | - | 2017 n '000) |
| | | 751,750 | 1,012,435 |
| | | | |
| | | (Numbe | r of shares) |
| | 7 | (Numbe 7,632,491 | r of shares) 77,632,491 |
| | 7 | 7,632,491 | |

FOR THE YEAR ENDED 30 JUNE 2018

| | 2018 (Rupees | 2017 in '000) |
|---|-----------------|------------------|
| 42. CASH GENERATED FROM OPERATION | | |
| Profit before taxation | 971,403 | 1,391,703 |
| Adjustments for non cash charges and other items : | | |
| Depreciation on operating fixed assets and investment properties | 104,889 | 100,516 |
| Amortization of intangible assets | 826 | 2,530 |
| Reversal for the year on staff retirement benefit funds | (73,425) | (3,681) |
| Dividend income | (549,311) | (164,233) |
| Unrealized loss / (gain) on held for trading investments - net | 48,842 | (68,349) |
| Loss / (gain) on sale of investments | 6,600 | (10,299) |
| Provision for slow moving stores, spares and loose tools | 14,553 | 3,765 |
| (Reversal of provision) for stock-in-trade - Raw materials | (715) | - |
| (Reversal) / provision of doubtful trade debts - net | (5,014) | 7,369 |
| Provision of doubtful other receivables | - | 885 |
| Provision for Workers' Welfare Fund | 11,071 | 21,022 |
| Provision for Workers' Profit Participation Fund | 26,782 | 60,111 |
| Provision for liquidated damages - net | - | 19,141 |
| Reversal of provision for diminution the value of investments - net | - | (100,561) |
| Return on loan to subsidiary company | (26,228) | (1,480) |
| Return on deposits | (824) | (765) |
| Gain on disposal of operating fixed assets | (24,686) | (75,982) |
| Deferred income amortized | (4,677) | (4,968) |
| Discounting of long term deposit | 8,340 | 1,017 |
| Unwinding of discount on long term deposit | (16,920) | (14,880) |
| Liabilities written back | (768) | - |
| Finance costs | 222,979 | 187,273 |
| | 713,717 | 1,350,134 |
| Changes in: | | |
| - Stores, spares and loose tools | (20,341) | (55,367) |
| - Stock-in-trade | 1,144,747 | (396,060) |
| - Trade debts | 561,799 | (348,189) |
| - Advances | 103,310 | (338,193) |
| - Trade deposits and short term prepayments | (15,873) | (6,809) |
| - Other receivables | 433,423 | (402,434) |
| - Trade and other payables | (531,943) | 1,111,785 |
| | 2,388,839 | 914,867 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

42.1 Reconciliation of movements of liabilities to cash flows arising from financing activities

Opening balance as at 1 July 2017 Dividend declared Lease obligation entered during the year Interest accrued on lease obligation Lease deposit matured Mark-up on commercial papers

Proceeds from long term loans Repayment of long term loans Proceeds from short term borrowings Repayment of short term borrowings Dividend paid Lease payments

Closing balance as at 30 June 2018

43. CASH AND CASH EQUIVALENTS

Running finances under mark-up arrangements Cash and bank balances

44. SEGMENT REPORTING

44.1 Reportable segments

The Company's reportable segments are as follows :

- Steel segment It comprises of manufacturing and coating of steel pipes (note 1.2).
- Cotton segment It comprises of manufacturing of yarn (note 1.3).
- as long term appreciation) (Note 1.4).

The Company's all segments are engaged in shariah compliant businesses except mentioned in note 34. Information regarding the Company's reportable segments is presented below:

| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | Long term Ioans | Finance lease liabilities b (Including mark-up accrued) | Short term orrowings | Dividend Payable | Total |
|---|-----------------------|--|----------------------------|---------------------|-------------|
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | 9 | | 14 | | |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | 462,981 | 105,454 | 2,269,554 | 138,077 | 2,976,066 |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | - | - | - | 252,306 | 252,306 |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | - | 114,772 | - | - | 114,772 |
| - - 43,388 - 43,388 - 120,060 43,388 252,306 415,754 161,695 - - - 161,695 (301,386) - - - 161,695 - - 8,479,025 - 8,479,025 - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | - | 10,257 | - | - | 10,257 |
| - 120,060 43,388 252,306 415,754 161,695 - - - 161,695 (301,386) - - - 301,386 - - 8,479,025 - 8,479,025 - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | - | (4,969) | - | - | (4,969) |
| 161,695 - - - 161,695 (301,386) - - - (301,386) - - 8,479,025 - 8,479,025 - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | - | - | 43,388 | - | 43,388 |
| (301,386) - - (301,386) - - 8,479,025 - 8,479,025 - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) - (51,660) - - (51,660) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | - | 120,060 | 43,388 | 252,306 | 415,754 |
| - - 8,479,025 - 8,479,025 - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) - (51,660) - - (51,660) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | 161,695 | - | - | - | 161,695 |
| - - (9,639,320) - (9,639,320) - - - (368,863) (368,863) - (51,660) - - (51,660) (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | (301,386) | - | - | - | (301,386) |
| - - - (368,863) (368,863) (368,863) (51,660) - - (51,660) - (51,660) (1,160,295) (368,863) (1,720,509) - | - | - | 8,479,025 | - | 8,479,025 |
| - - - (368,863) (368,863) (368,863) (51,660) - - (51,660) - (51,660) (1,160,295) (368,863) (1,720,509) - | - | - | (9,639,320) | - | (9,639,320) |
| (139,691) (51,660) (1,160,295) (368,863) (1,720,509) | - | - | - | (368,863) | 1 1 |
| | - | (51,660) | - | - | (51,660) |
| 323,290 173,854 1,152,647 21,520 1,671,311 | (139,691) | | (1,160,295) | (368,863) | |
| | 323,290 | 173,854 | 1,152,647 | 21,520 | 1,671,311 |

2018 2017 Note ------ (Rupees in '000) ------

| 14.1 | (305,548) | (247,782) |
|------|-----------|-----------|
| 31 | 133,452 | 28,471 |
| | (172,096) | (219,311) |

- Investment and Infrastructure Development (IID) segment - To effectively manage the investment portfolio in shares and other securities (strategic as well as short term) and investment properties (held for rentals as well

44.2 Segment revenues and results

Following is an analysis of the Company's revenue and results by reportable segment :

| For the year ended 30 June 2018 | Steel segment | Cotton segment (Rupees i | IID segment n '000) | Total |
|---------------------------------------|----------------------|--------------------------------|----------------------------------|-----------|
| Sales | 6,136,191 | 907,596 | - | 7,043,787 |
| Cost of sales | 5,344,171 | 888,295 | - | 6,232,466 |
| Gross profit | 792,020 | 19,301 | - | 811,321 |
| Income from investments | - | - | 495,508 | 495,508 |
| | 792,020 | 19,301 | 495,508 | 1,306,829 |
| Distribution and selling expenses | 10,656 | 7,196 | - | 17,852 |
| Administrative expenses | 138,817 | 17,295 | 16,924 | 173,036 |
| Other operating expenses | 83,559 | 1,304 | 27 | 84,890 |
| | 233,032 | 25,795 | 16,951 | 275,778 |
| | 558,988 | (6,494) | 478,557 | 1,031,051 |
| Other income | 151,418 | 20,253 | - | 171,671 |
| Operating profit before finance costs | 710,406 | 13,759 | 478,557 | 1,202,722 |
| Finance costs | 212,079 | 5,609 | 13,631 | 231,319 |
| Profit before taxation | 498,327 | 8,150 | 464,926 | 971,403 |
| | | | | |
| Taxation | | | | 219,653 |
| Profit for the year | | | | 751,750 |

For the year ended 30 June 2017

| Sales | 8,920,116 | 1,288,528 | _ | 10,208,644 |
|---------------------------------------|-----------|-----------|---------|------------|
| Cost of sales | | | | 8.349.794 |
| | 7,054,680 | 1,295,114 | - | - , , - |
| Gross profit / (loss) | 1,865,436 | (6,586) | - | 1,858,850 |
| Income from investments | - | - | 246,889 | 246,889 |
| | 1,865,436 | (6,586) | 246,889 | 2,105,739 |
| Distribution and selling expenses | 13,710 | 17,314 | - | 31,024 |
| Administrative expenses | 235,779 | 29,458 | 21,513 | 286,750 |
| Other operating expenses | 412,237 | (2,301) | 885 | 410,821 |
| | 661,726 | 44,471 | 22,398 | 728,595 |
| | 1,203,710 | (51,057) | 224,491 | 1,377,144 |
| Other income | 89,047 | 12,224 | 100,561 | 201,832 |
| Operating profit before finance costs | 1,292,757 | (38,833) | 325,052 | 1,578,976 |
| Finance costs | 171,176 | 6,624 | 9,473 | 187,273 |
| Profit / (loss) before taxation | 1,121,581 | (45,457) | 315,579 | 1,391,703 |
| | | | | |
| Taxation | | | | 379,268 |
| Profit for the year | | | | 1,012,435 |

44.2.1 Revenue reported above represents revenue generated from external customers. There were no inter-segment sales during the year (2017: Nil).

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

44.2.2 The accounting policies of the reportable segments are the same as the Company's accounting policies described in note 6 to these financial statements. The Steel segment allocates certain percentage of the common expenditure to the Cotton and IID segments. In addition, finance costs between Steel and Cotton segments are allocated at average mark-up rate on the basis of funds utilized. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

44.3 Revenue from major products and services

The analysis of the Company's revenue from external customers for major products and services is given in note 32 to these unconsolidated financial statements.

44.4 Information about major customers

Revenue from major customers of Steel segment represents an aggregate amount of Rs. 5,693.456 million (2017: Rs. 8,482.683 million) of total Steel segment revenue of Rs. 6,136.191 million (2017: Rs. 8,920.116 million). Revenue from major customers of Cotton segment represents an aggregate amount of Rs. 84.508 million (2017: Rs. 533.351 million) of total Cotton segment revenue of Rs. 907.596 million (2017: Rs. 1,288.528 million).

44.5 Geographical information

44.5.1 The Company's revenue from external customers by geographical location is detailed below :

| South and | North | America |
|-----------|-------|---------|
| Pakistan | | |

44.5.2 All non-current assets of the Company as at 30 June 2018 and 2017 were located and operating in Pakistan.

| 2018 (Rupees | 2017 in '000) |
|-----------------|------------------|
| 13,120 | 57,169 |
| 7,030,667 | 10,151,475 |
| 7,043,787 | 10,208,644 |

FOR THE YEAR ENDED 30 JUNE 2018

44.6 Segment assets and liabilities

Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

| As at 30 June 2018 | Steel segment | Cotton segment (Rupees | IID segment in '000) | Total |
|---|------------------|------------------------------|----------------------------|-------------------------------------|
| Segment assets for reportable segments | 4,103,680 | 531,879 | 3,778,357 | 8,413,916 |
| Unallocated corporate assets | 4,103,000 | 551,679 | 5,770,557 | 1,665,099 |
| Total assets as per unconsolidated balance sheet | | | | 10,079,015 |
| Segment liabilities for reportable segments Unallocated corporate liabilities and deferred income | 1,345,671 | 99,215 | 2,262 | 1,447,148 1,908,100 |
| Total liabilities as per unconsolidated balance sheet | | | | 3,355,248 |
| As at 30 June 2017 Segment assets for reportable segments Unallocated corporate assets | 6,894,855 | 402,775 | 3,545,012 | 10,842,642 1,336,946 |
| Total assets as per unconsolidated balance sheet | | | | 12,179,588 |
| Segment liabilities for reportable segments Unallocated corporate liabilities and deferred incor Total liabilities as per unconsolidated balance shee | | 79,067 | 2,206 | 1,862,950 3,496,921 5,359,871 |

44.6.1 For the purposes of monitoring segment performance and allocating resources between segments :

- all assets are allocated to reportable segments other than those directly relating to corporate and taxation assets; and

- all liabilities are allocated to reportable segments other than those directly relating to corporate and taxation.

Cash and bank balances, borrowings and related mark-up receivable therefrom and payable thereon, respectively are not allocated to reporting segments as these are managed by the Company's central treasury function.

44.7 Other segment information

| | Steel segment | Cotton segment (Rupees | IID segment in '000) | Total |
|--|------------------|------------------------------|----------------------------|-----------|
| For the year ended 30 June 2018 | | | | |
| Capital expenditure | 107,613 | 54,961 | - | 162,574 |
| Depreciation and amortization | 70,986 | 31,679 | 3,050 | 105,715 |
| Non-cash items other than depreciation | | | | |
| and amortization - net | 134,895 | (17,300) | (480,997) | (363,402) |
| For the year ended 30 June 2017 | | | | |
| Capital expenditure | 136,144 | 4,442 | - | 140,586 |
| Depreciation and amortization | 57,555 | 40,609 | 4,882 | 103,046 |
| Non-cash items other than depreciation | | | | |
| and amortization - net | 199,183 | (5,663) | (333,967) | (140,447) |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

45. STAFF RETIREMENT BENEFITS

45.1 Defined benefit plans

assumptions, has been used for the actuarial valuation:

Financial assumptions

- Discount rate used for Interest Cost in profit or loss charge
- Discount rate used for year end obligation
- Expected rate of increase in salaries

Demographic assumptions

- Retirement Assumption
- Expected mortality for active members

45.1.2 The amounts recognized in unconsolidated balance sheet are as follows:

| | | 2018 | | | 2017 | | |
|------------------------------|--------|-----------|-----------|-----------|-------------|-----------|-------------|
| | Note | Pension | Gratuity | Total | Pension | Gratuity | Total |
| Present value of defined | | | | | | | |
| benefit obligations | 45.1.4 | 457,906 | 101,625 | 559,531 | 423,509 | 94,572 | 518,081 |
| Fair value of plan assets | 45.1.5 | (608,912) | (205,706) | (814,618) | (1,106,188) | (426,203) | (1,532,391) |
| Asset recognized in | | | | | | | |
| unconsolidated balance sheet | | (151,006) | (104,081) | (255,087) | (682,679) | (331,631) | (1,014,310) |
| | | | | | | | |

45.1.3 Movement in the net defined benefit liability / (asset)

| Opening balance "Nat hanofit (income) (cost | | (682,679) | (331,631) | (1,014,310) | (306,233) | (150,043) | (456,276) |
|--|--------|-----------|-----------|-------------|-----------|-----------|-------------|
| "Net benefit (income) / cost charged to profit or loss" | 45.1.7 | (47,460) | (25,965) | (73,425) | 1,625 | (5,305) | (3,680) |
| Remeasurements recognized in | | | | | | | |
| other comprehensive income | | 587,706 | 256,807 | 844,513 | (369,286) | (172,986) | (542,272) |
| Contributions by the Company | 45.1.5 | (8,573) | (3,292) | (11,865) | (8,785) | (3,297) | (12,082) |
| Closing balance | | (151,006) | (104,081) | (255,087) | (682,679) | (331,631) | (1,014,310) |

45.1.1 The actuarial valuation of both pension and gratuity schemes has been conducted in accordance with IAS 19, 'Employee benefits' as at 30 June 2018. The projected unit credit method, using the following significant

| 201 | 18 | 2017 | | | | |
|---------|-------------|---------------------|----------|--|--|--|
| Pension | Gratuity | Pension | Gratuity | | | |
| | | | | | | |
| | | | | | | |
| 9.25% | 9.25% | 9.00% | 7.25% | | | |
| 10% | 10% | 9.25% | 9.25% | | | |
| 10% | 10% | 9.25% | 9.25% | | | |
| | | | | | | |
| ۸a | o E0 | Age 58 | | | | |
| 0 | e 58 LIC | 0 | | | | |
| - | 1-05)" | "SLIC (2001-05)" | | | | |
| | · · | | * | | | |

45.1.4 Movement in the present value of defined benefit obligations

| | | 2018 | | | 2017 | |
|--|----------|----------|----------|----------|----------|---------|
| | Pension | Gratuity | Total | Pension | Gratuity | Total |
| | | | (Rupees | in '000) | | |
| Present value of defined benefit obligations - 1 July | 423,509 | 94,572 | 518,081 | 354,115 | 82,485 | 436,600 |
| Current service cost | 16,084 | 4,863 | 20,947 | 13,791 | 4,479 | 18,270 |
| Past service cost | - | - | - | 15,790 | 1,319 | 17,109 |
| Interest cost | 38,776 | 8,642 | 47,418 | 31,508 | 5,820 | 37,328 |
| Benefits paid during the year | (8,626) | (2,292) | (10,918) | (8,050) | (1,519) | (9,569) |
| Benefit due but not paid | - | - | - | - | (2,891) | (2,891 |
| Remeasurement: | | | | | | |
| Actuarial (gains) / losses from change in financial | | | | | | |
| assumption | 2,381 | 13 | 2,394 | 724 | 33 | 757 |
| Experience adjustments | (14,218) | (4,173) | (18,391) | 15,631 | 4,846 | 20,477 |
| Present value of defined benefit obligations - 30 June | 457,906 | 101,625 | 559,531 | 423,509 | 94,572 | 518,08 |

45.1.5 Movement in the fair value of plan assets are as follows

| Fair value of plan assets - 1 July | 1,106,188 | 426,203 | 1,532,391 | 660,348 | 232,528 | 892,876 | |
|--|-----------|-----------|-----------|-----------|---------|-----------|--|
| Contributions by the Company | 8,573 | 3,292 | 11,865 | 8,785 | 3,297 | 12,082 | |
| Interest income on plan assets | 102,320 | 39,470 | 141,790 | 59,464 | 16,923 | 76,387 | |
| Benefits paid during the year | (8,626) | (2,292) | (10,918) | (8,050) | (1,519) | (9,569) | |
| Benefit due but not paid | - | - | - | - | (2,891) | (2,891) | |
| Return on plan assets, excluding interest income | (599,543) | (260,967) | (860,510) | 385,641 | 177,865 | 563,506 | |
| Fair value of plan assets - 30 June | 608,912 | 205,706 | 814,618 | 1,106,188 | 426,203 | 1,532,391 | |
| | | | | | | | |

| 45.1.6 Actual return on plan assets | (497,223) | (221,497) | (718,720) | 445,105 | 194,788 | 639,893 |
|-------------------------------------|-----------|-----------|-----------|---------|---------|---------|
|-------------------------------------|-----------|-----------|-----------|---------|---------|---------|

45.1.7 Following amounts have been charged in the profit or loss account in respect of these benefits

| Current service cost | 16,084 | 4,863 | 20,947 | 13,791 | 4,479 | 18,270 |
|--|-----------|----------|-----------|----------|----------|----------|
| Past service cost | - | - | - | 15,790 | 1,319 | 17,109 |
| Interest cost | 38,776 | 8,642 | 47,418 | 31,508 | 5,820 | 37,328 |
| Interest income on plan assets | (102,320) | (39,470) | (141,790) | (59,464) | (16,923) | (76,387) |
| (Income) / charge recognized in profit or loss | (47,460) | (25,965) | (73,425) | 1,625 | (5,305) | (3,680) |

45.1.8 Following amounts of remeasurements have been charged in the other comprehensive income in respect of these benefits

| Remeasurement: | | | | | | |
|--|----------|---------|----------|-----------|-----------|-----------|
| Actuarial losses from change in financial assumption | 2,381 | 13 | 2,394 | 724 | 33 | 757 |
| Experience adjustments | (14,218) | (4,173) | (18,391) | 15,631 | 4,846 | 20,477 |
| Return on plan assets, excluding interest income | 599,543 | 260,967 | 860,510 | (385,641) | (177,865) | (563,506) |
| Remeasurement loss / (gain) recognised in the other | | | | | | |
| comprehensive income | 587,706 | 256,807 | 844,513 | (369,286) | (172,986) | (542,272) |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | | | 2018 | | | 2017 | |
|--------|--|------------------|-----------|------------------|------------------|--------------|--------------------|
| | | Pension | Gratuity | Total | Pension | Gratuity | Total |
| 4519 | Total defined benefit cost recognized in profit or | | | (Rupees | in '000) | | |
| -0.1.0 | loss and other comprehensive income | 540,246 | 230,842 | 771,088 | (367,661) | (178,291) | (545,952) |
| | | | | | | | |
| | Expected contributions to funds in the following year | - | - | - | - | - | - |
| , | Weighted average duration of the defined | | | | | | |
| | benefit obligation (years) | 11 | 3 | | 11 | 3 | |
| | Analysis of present value of defined benefit obligation | | | | | | |
| | Type of Members: | | | | | | |
| | Pensioners | 29 | - | | 26 | - | |
| | Beneficiaries | 98 | 98 | | 92 | 91 | |
| , | Vested / Non-Vested | | | | | | |
| | Vested benefits | 422,010 | 81,066 | 503,076 | 388,077 | 77,228 | 465,305 |
| | Non - vested benefits | 41,673 | 20,559 | 62,232 | 35,432 | 17,344 | 52,776 |
| | | 463,683 | 101,625 | 565,308 | 423,509 | 94,572 | 518,08 |
| | each category are as follows: Cash and cash equivalents (comprising bank balances and adjusted for current liabilities) - quoted | 4,841 | 2,567 | 7,408 | 82,099 | 980 | 83,079 |
| | Debt instruments | | | | | | |
| | AA+ | 95,707 | 19,629 | 115,336 | 116,124 | 44,336 | 160,460 |
| | AA/AA- | 61,791 | - 10.020 | 61,791 | 237 | - | 237 |
| | Equity instruments | 157,498 | 19,629 | 177,127 | 116,361 | 44,336 | 160,69 |
| | Automobile Assembling | 115 | _ | 115 | 809 | - | 809 |
| | Automobile Parts and Accessories | 179 | - | 179 | - | - | - |
| | Cables and Electrical Goods | - | - | - | 251 | - | 25 |
| | Cement | 8,605 | - | 8,605 | 16,345 | - | 16,345 |
| | Chemicals | 530 | - | 530 | 435 | - | 435 |
| | Commercial Banks Engineering | 137 352,135 | - 159,760 | 137 511,895 | 337 771,003 | - 350,992 | 337 1,121,995 |
| | Fertilizer | 9,842 | 292 | 10,134 | 10,443 | 244 | 10,687 |
| | Insurance | 97 | - | 97 | 166 | - | 166 |
| | Jute | - | - | - | 148 | - | 148 |
| | Oil and Gas Exploration Companies | 11,754 | 4,263 | 16,017 | 8,185 | 2,913 | 11,098 |
| | Oil and Gas Marketing Companies | 1,042 | - | 1,042 | 860 | - | 860 |
| | Power Generation and Distribution | 27,992 | 13,052 | 41,044 | 55,205 | 16,647 | 71,852 |
| | Sugar and Allied Industries | 8,176 | 2,408 | 10,584 | 10,099 | 2,975 | 13,074 |
| | Textile Composite | 3,959 424,563 | 179,775 | 3,959 604,338 | 4,529 878,815 | - 373,771 | 4,529 1,252,586 |
| | Mutual funds | 121,000 | | | | | .,_02,000 |
| | Income Fund | 22,010 | 3,733 | 25,743 | 7,772 | 2,883 | 10,655 |
| | Equity Fund | - | - | - | 21,141 | 4,233 | 25,374 |
| | | 22,010 | 3,733 | 25,743 | 28,913 | 7,116 | 36,029 |
| | | 608,912 | 205,704 | 814,616 | 1,106,188 | 426,203 | 1,532,39 |

| Beneficiaries | |
|---------------------|--|
| | |
| Vested / Non-Vested | |

FOR THE YEAR ENDED 30 JUNE 2018

Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

| Discount rate +1% | 411,403 | 98,920 |
|---|---------|---------|
| Discount rate -1% | 514,493 | 104,731 |
| Long term pension / salary increase +1% | 468,268 | 104,720 |
| Long term pension / salary decrease -1% | 448,756 | 98,881 |
| Long term pension increase +1% | 507,855 | - |
| Long term pension decrease -1% | 415,136 | - |

The actuary of the Company has assessed that present value of future refunds or reduction in future contribution is not lower than receivable from pension and gratuity funds recorded by the Company.

45.2 Defined contribution plan

The Company has set up provident fund for its permanent employees . The total charge against provident fund for the year ended 30 June 2018 was Rs. 11.163 million (2017: Rs. 9.344 million). Reporting year end of Provident Fund Financial Statements is 31 December and 30 June for Steel & IID Division and Cotton Division respectively.

The following information is based on the latest financial statements of the fund:

| | 2017 (Unaudited) Steel and II | | 30 June 2018 (Unaudited) Cottor in '000) | Division |
|--|-------------------------------------|-----------------------------|--|----------------------|
| Cost of investments made | 155,216 | 196,959 | 27,776 | 25,451 |
| Size of the Fund | 300,244 | 306,677 | 32,094 | 40,941 |
| Fair value of investments | 298,274 | 303,140 | 32,094 | 40,941 |
| Percentage of investments made | 99% | 99% | 100% | 100% |
| Amount wise breakup of Fair value of investments is as follows: Equity Securities Government Securities Mutual Funds | 133,476 84,701 44,248 | 155,868 65,883 14,370 | 7,119 - - | 18,291 - - |
| Others | 35,849 | 67,019 | 24,975 | 22,650 |
| | 298,274 | 303,140 | 32,094 | 40,941 |
| Percentage wise breakup of Fair value of investments out of Size of Fund is as follows: | | | | |
| Equity Securities Government Securities Mutual Funds Others | 44% 28% 15% 12% | 51% 21% 5% 22% | 22% - - 78% | 45% - - 55% |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Investments out of the provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

46. FINANCIAL RISK MANAGEMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Level 1: Fair value measurements using quoted (unadjusted) in active markets for identical asset or liability.

Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

Carr Investments Loa ai receiv

On-balance sheet financial instruments

| Financial assets measured at fair value Investments | | | | | | | | |
|---|-----------|---------|---|-----------|---------|---|---|---------|
| - Listed equity securities | 448,371 | - | - | 448,371 | 448,371 | - | - | 448,371 |
| Financial assets not measured at fair value Investments | | | | | | | | |
| - unlisted equity securities | 210,608 | - | - | 210,608 | - | - | - | - |
| - associates | 1,284,596 | - | - | 1,284,596 | - | - | - | - |
| Deposits | - | 234,023 | - | 234,023 | - | - | - | - |
| Loan to subsidiaries | - | 249,900 | - | 249,900 | - | - | - | - |
| Markup accrued | - | 26,506 | - | 26,506 | - | - | - | - |
| Trade debts | - | 106,886 | - | 106,886 | - | - | - | - |
| Other receivables | - | 192,572 | - | 192,572 | - | - | - | - |
| Bank balances | - | 133,367 | - | 133,367 | - | - | - | - |
| | 1,495,204 | 943,254 | - | 2,438,458 | - | - | - | - |

| | 3 | O June 201 | 8 | | | |
|----------|-------------|------------|---------|---------|---------|-------|
| rrying a | amount | | | Fair v | alue | |
| oans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| and | financial | | | | | |
| | liabilities | | | | | |
| | (F | lupees in | ·000)-· | | | |

FOR THE YEAR ENDED 30 JUNE 2018

| | | | | 30 June 20 | 018 | | | |
|------------------------------------|-------------|------------|---------------|------------|----------|---------|---------|-------|
| | | Carrying | amount | | | Fair | /alue | |
| | Investments | Loans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| | | and | financial | | | | | |
| | r | eceivables | s liabilities | | | | | |
| | | | | (Rupees i | in '000) | | | |
| Financial liabilities not | | | | | | | | |
| measured at fair value | | | | | | | | |
| Long term loans | - | - | 323,290 | 323,290 | - | - | - | - |
| Liabilities against assets subject | | | | | | | | |
| to finance lease | - | - | 173,429 | 173,429 | - | - | - | - |
| Trade and other payables | - | - | 1,095,512 | 1,095,512 | - | - | - | - |
| Mark-up accrued | - | - | 16,144 | 16,144 | - | - | - | - |
| Short term borrowings | - | - | 1,458,195 | 1,458,195 | - | - | - | - |
| Unpaid dividend | - | - | - | - | - | - | - | - |
| Unclaimed dividend | - | - | 21,520 | 21,520 | - | - | - | |
| | - | - | 3,088,090 | 3,088,090 | - | - | - | - |

| | 30 June 2017 | | | | | | | |
|------------------------------|--------------|------------|-----------|-----------|------------|---------|---------|---------|
| | | Carrying a | amount | | Fair value | | | |
| | Investments | Loans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| | | and | financial | | | | | |
| | r | eceivables | | | | | | |
| | | | | (Rupees | in '000)· | | | |
| On-balance sheet | | | | | | | | |
| financial instruments | | | | | | | | |
| | | | | | | | | |
| Financial assets | | | | | | | | |
| measured at fair value | | | | | | | | |
| Investments | | | | | | | | |
| - Listed equity securities | 514,984 | - | - | 514,984 | 514,984 | - | - | 514,984 |
| | | | | | | | | |
| Financial assets not | | | | | | | | |
| measured at fair value | | | | | | | | |
| Investments | | | | | | | | |
| - unlisted equity securities | 178,946 | - | - | 178,946 | - | - | - | - |
| - associates | 1,070,803 | - | - | 1,070,803 | - | - | - | - |
| Deposits | - | 193,790 | - | 193,790 | - | - | - | - |
| Trade debts | - | 663,671 | - | 663,671 | - | - | - | - |
| Loan to subsidiaries | - | 365,000 | - | 365,000 | - | - | - | - |
| Markup accrued | - | 1,480 | - | 1,480 | - | - | - | - |

- 482,742

- 2,984,589

28,157

-

-

_

- 482,742

28,157

-

1,249,749 1,734,840

Other receivables

Bank balances

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | 30 June 2017 | | | | | | | |
|------------------------------------|--------------|------------|-------------|-----------|----------|------------|---------|-------|
| | | Carrying | amount | | | Fair value | | |
| | Investments | Loans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| | | and | financial | | | | | |
| | n | eceivables | liabilities | | | | | |
| | | | (| Rupees ii | -(000) ו | | | |
| Financial liabilities not | | | | | | | | |
| measured at fair value | | | | | | | | |
| Long term loan | - | - | 462,981 | 462,981 | - | - | - | - |
| Liabilities against assets subject | | | | | | | | |
| to finance lease | - | - | 105,306 | 105,306 | - | - | - | - |
| Trade and other payables | - | - | 1,625,761 | 1,625,761 | - | - | - | - |
| Mark-up accrued | - | - | 27,892 | 27,892 | - | - | - | - |
| Short term borrowings | - | - | 2,517,336 | 2,517,336 | - | - | - | - |
| Unpaid dividend | - | - | 116,449 | 116,449 | - | - | - | - |
| Unclaimed dividend | - | - | 21,628 | 21,628 | - | - | - | - |
| | - | - | 4,877,353 | 4,877,353 | - | - | - | - |

The Company has not disclosed the fair values for all other financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

The unquoted investments and investments in subsidiaries and associates are stated at cost.

Investment property fair value have been determined by professional valuers (level 3 measurement) based on their assessment of the market values as disclosed in note 18.2. The valuations are conducted by the valuation experts appointed by the Company. The valuation experts used a market based approach to arrive at the fair value of the Company's investment properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these financial statements.

47. FINANCIAL INSTRUMENTS

The Company has exposure to the following risks from its use of financial instruments

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board of Directors is also responsible for developing and monitoring the Company's risk management policies.

47.1 Credit risk

Credit risk represents the financial loss that would be recognized at the reporting date if counterparties fail completely to perform as contracted / fail to discharge an obligation / commitment that it has entered into with the Company. It arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities.

The carrying amount of financial assets represents the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is as follows:

| | 2018 | 2017 |
|----------------------|-----------|-----------|
| | (Rupees i | n '000) |
| | | |
| Deposits | 234,023 | 193,790 |
| Trade debts | 106,886 | 663,671 |
| Loan to subsidiaries | 249,900 | 365,000 |
| Mark-up accrued | 26,506 | 1,480 |
| Other receivables | 192,572 | 482,742 |
| Bank balances | 133,367 | 28,157 |
| | 943,254 | 1,734,840 |

Trade and receivables

To manage exposure to credit risk in respect of trade and other receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Sales tenders and credit terms are approved by the tender approval committee. Where considered necessary, advance payments are obtained from certain parties. Sales of steel segment made to major customers are secured through letters of credit. The management has set a maximum credit period of 15 days in respect of Cotton segment's sales to reduce the credit risk.

The carrying amount of financial assets represents the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is as follows:

2018

2017

| | (Rupees in '000) | | |
|----------------|------------------|---------|--|
| Steel segment | 104,875 | 643,909 | |
| Cotton segment | 2,011 | 19,762 | |
| | 106,886 | 663,671 | |

The aging of trade debts at the balance sheet date is

| Niekowski dose | | 710 05 4 |
|------------------------|---------|----------|
| Not past due | - | 312,854 |
| Past due 1 - 30 days | 5,054 | 322,380 |
| Past due 30 - 180 days | 89,297 | 7,936 |
| Past due 180 days | 29,161 | 42,141 |
| | 123,512 | 685,311 |
| | | |
| Less: Impaired | 16,626 | 21,640 |
| | 106,886 | 663,671 |

The movement in the allowance for impairment in respect of trade debts and advances is given in note 24.2 and note 25 respectively.

Based on past experience the management believes that no impairment allowance is necessary, except mentioned above, in respect of trade debts past due as some receivables have been recovered subsequent to the year end and for other receivables there are reasonable grounds to believe that the amounts will be recovered in short course of time.

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

Settlement risk

All investing transactions are settled / paid for upon delivery as per the advice of investment committee. The Company's policy is to enter into financial instrument contract by following internal guidelines such as approving counterparties and approving credits.

Bank balances

The Company kept its surplus funds with banks having good credit rating. Currently the surplus funds are kept with banks having rating from AAA to A-.

The credit quality of the Company's investment in units of mutual fund can be assessed with reference to external credit ratings as follows:

| | Rating | Rating | | 2018 | 2017 |
|-----------------------|------------|------------|-----------|---------|------------|
| | Short term | Long term | Agency | (Rupees | s in '000) |
| Mutual Funds | | | | | |
| PICIC Investment Fund | MFR 3 star | MFR 3 star | JCR - VIS | 6,744 | 7,510 |
| PICIC Growth Fund | MFR 1 star | MFR 1 star | JCR - VIS | 52,020 | 52,855 |
| | | | | 58,764 | 60,365 |

Deposits

The Company has provided security deposits and retention money as per the contractual terms with counter parties as security and does not expect material loss against those deposits retention money.

Investment in debt securities

Credit risk arising on debt securities is mitigated by investing principally in investment grade rated instruments. Where the investment is considered doubtful a provision is created there against. The Company does not have debt security at reporting date.

Concentration of credit risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Company believes that it is not exposed to major concentration of credit risk.

47.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its obligation arising from financial liabilities that are settled by delivering cash or another financial asset or that such obligation will have to be settled in a manner disadvantageous to the Company. The Company is not materially exposed to liquidity risk as substantially all obligation / commitments of the Company are short term in nature and are restricted to the extent of available liquidity. In addition, the Company has obtained running finance facilities from various commercial banks to meet the short term liquidity commitments, if any.

The following are the contractual maturities of the financial liabilities, including estimated interest payments:

| | | | | 2018 | | | |
|----------------------------|-----------|---------|-------------|-------------|------------|--------|---------|
| | Carrying | On | Contractual | Six | Six to | One to | Two to |
| | amount | demand | cash flows | months | twelve | two | five |
| | | | | or less | months | years | years |
| | | | (F | Rupees in ' | .000) | | |
| Financial liabilities | | | | | | | |
| Long term loans | 323,290 | - | 323,290 | 48,272 | 48,272 | 38,044 | 188,702 |
| Liabilities against assets | | | | | | | |
| subject to finance lease | 173,429 | - | 201,940 | 29,681 | 28,916 | 54,472 | 88,871 |
| Trade and other payables | 1,095,512 | - | 1,095,512 | 1,095,512 | - | - | - |
| Mark-up accrued | 16,144 | - | 16,144 | 16,144 | - | - | - |
| Unpaid dividend | - | - | - | - | - | - | - |
| Unclaimed dividend | 21,520 | 21,520 | - | - | - | - | - |
| Short term borrowings | 1,458,195 | 744,887 | 713,308 | 713,308 | ` – | - | - |
| | 3,088,090 | 766,407 | 2,350,194 | 1,902,917 | 77,188 | 92,516 | 277,573 |

| | | | | 2017 | | | |
|----------------------------|-----------|-----------|-------------|-----------|--------|---------|---------|
| | Carrying | On | Contractual | Six | Six to | One to | Two to |
| | amount | demand | cash flows | months | twelve | two | five |
| | | | | or less | months | years | years |
| | | | ·(F | Rupees in | '000) | | |
| Financial liabilities | | | | | | | |
| Long term loan | 462,981 | - | 462,981 | 70,250 | 74,546 | 157,684 | 160,501 |
| Liabilities against assets | | | | | | | |
| subject to finance lease | 105,306 | - | 118,966 | 24,602 | 24,813 | 33,074 | 36,477 |
| Trade and other payables | 1,625,761 | - | 1,625,761 | 1,625,761 | - | - | - |
| Mark-up accrued | 27,892 | - | 27,892 | 27,892 | - | - | - |
| Unpaid dividend | 116,449 | 116,449 | - | - | - | - | - |
| Unclaimed dividend | 21,628 | 21,628 | - | - | - | - | - |
| Short term borrowings | 2,517,336 | 2,517,336 | - | - | - | - | - |
| | 4,877,353 | 2,655,413 | 2,235,600 | 1,748,505 | 99,359 | 190,758 | 196,978 |

47.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The Investment Committee monitors the portfolio of its investments and adjust the portfolio in light of changing circumstances.

47.3.1 Currency risk

The Company is exposed to currency risk on import of raw materials, stores and spares and export of goods denominated in US Dollars (USD), Euros, Chinese Yuan (CNY) and JPY. The Company's exposure to foreign currency risk for these currencies is as follows:

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | | 20 | 18 | |
|-------------------------------|--------------|-----------------|----------|------------|
| | USD | Euro | JPY | CN |
| Foreign creditors | (3,783,071) | - | - | (16,415,64 |
| Outstanding letters of credit | (1,223,167) | (210,804) | - | (17,577,40 |
| Net exposure | (5,006,238) | (210,804) | - | (33,993,0 |
| | USD | 20 Euro | JPY | CI |
| Foreign creditors | (12,223,879) | (33,350) | - | |
| Outstanding letters of credit | (5,938,793) | (469,266) (12,2 | 200,000) | |
| Net exposure | (18,162,672) | (502,616) (12,2 | 200.000) | |

| USD to PKR |
|-------------|
| Euro to PKR |
| CNY to PKR |
| JPY to PKR |

Sensitivity analysis

At the reporting date, if the PKR had strengthened by 10% against the USD, Euro, CNY and JPY with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign creditors.

Effect on profit or loss

USD Euro CNY JPY

> The weakening of the PKR against USD, Euro, CNY and JPY would have had an equal but opposite impact on the post tax profits.

> The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

| Aver | rage rate | Reporti | ing date rate |
|---------------------------|------------------|---------------------------|------------------|
| 2018 | 2017 | 2018 | 2017 |
| 110.63 132.04 17.43 | 104.76 114.43 | 121.60 141.57 18.76 | 105.00 120.10 |
| - | 0.96 | - | 0.94 |

| 2018 (Rupees | 2017 in '000) |
|-----------------------|-------------------------|
| (433,428) (21,080) | (1,816,267) (50,262) |
| (3,399,305) | (1,220,000) |
| (3,853,813) | (3,086,529) |

FOR THE YEAR ENDED 30 JUNE 2018

47.3.2 Interest rate risk

At the reporting date, the interest rate profile of the Company's significant interest bearing financial instruments was as follows :

| 17 |
|----|
| |
|) |
| |
| |
| |
| 81 |
| 26 |
| 36 |
| 26 |

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have decreased / (increased) profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2017.

| | Profit and loss 100 bp Increase Decrease (Rupees in '000) | | |
|---|---|--------|--|
| As at 30 June 2018 Cash flow sensitivity - Variable rate financial liabilities | (19,549) | 19,549 | |
| As at 30 June 2017 Cash flow sensitivity - Variable rate financial liabilities | (30,856) | 30,856 | |

47.3.3 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). Other price risk arises from the Company's investment in units of mutual funds and ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Company diversifies its portfolio and continuously monitors developments in equity markets. In addition the Company actively monitors the key factors that affect stock price movement.

A 10% increase / decrease in redemption and share prices at year end would have decreased / increased the Company's gain / loss in case of held for trading investments and increase / decrease surplus on re-measurement of investments in case of 'available for sale' investments as follows :

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

| | 2018 | 2017 |
|---|-----------------|-----------------|
| Effect on profit | 43,697 | 49,804 |
| Effect on equity Effect on investments | 1,140 44,837 | 1,694 51,498 |
| | | |

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

48. REMUNERATION TO THE CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

| | Chief Executive | | Di | Director | | Executives | | Total | |
|---------------------|-----------------|--------|------|----------|------------------|------------|---------|---------|--|
| | 2018 | 2017 | 2018 | 2017 | 2018 in '000) | 2017 | 2018 | 2017 | |
| Managerial | | | | (Rupees | m 000, | , | | | |
| remuneration | 21,884 | 21,060 | - | - | 51,748 | 73,896 | 73,632 | 94,956 | |
| House rent | 7,452 | 6,966 | - | - | 17,297 | 25,433 | 24,749 | 32,399 | |
| Utilities | 1,656 | 1,548 | - | - | 3,470 | 5,302 | 5,126 | 6,850 | |
| Travelling expenses | 5,803 | 68 | - | - | - | - | 5,803 | 68 | |
| Others | - | - | - | - | - | - | - | - | |
| Medical | 185 | 292 | - | - | 1,931 | 2,723 | 2,116 | 3,015 | |
| Contributions to | | | | | | | | | |
| - Gratuity fund | 537 | 600 | - | - | 1,100 | 1,591 | 1,637 | 2,191 | |
| - Pension fund | 1,290 | 1,440 | - | - | 2,855 | 4,447 | 4,145 | 5,887 | |
| - Provident fund | 1,290 | 1,548 | - | - | 2,837 | 8,099 | 4,127 | 9,647 | |
| Club subscription | | | | | | | | | |
| and expenses | 713 | 1,082 | - | - | 179 | 178 | 892 | 1,260 | |
| Entertainment | 321 | 233 | - | - | 84 | 69 | 405 | 302 | |
| Conveyance | - | - | - | - | 870 | 2,540 | 870 | 2,540 | |
| Telephone | - | - | - | - | 6 | 6 | 6 | 6 | |
| | 41,131 | 34,837 | - | - | 82,377 | 124,284 | 123,508 | 159,121 | |
| Number of persons | 1 | 1 | - | - | 15 | 43 | 16 | 44 | |

- of Directors amounted to Rs. 1.275 million (2017: Rs. 1.2 million).
- with their entitlements.
- insurance. A director is also covered under group hospitalization scheme.

49. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of subsidiaries and associated companies, directors of the Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transactions with related parties are under agreed terms / contractual arrangements.

Transactions with related parties other than those disclosed elsewhere are as follows :

48.1 The aggregate amount charged in respect of directors' fees paid to six (2017: six) directors is Rs. 2.960 million (2017: Rs. 2.8 million). Also, during the year remuneration paid to the non-executive Chairman of the Board

48.2 The chief executive and ten executives are provided with free use of company maintained cars, in accordance

48.3 The chief executive, executives and their families are also covered under group life and hospitalization

FOR THE YEAR ENDED 30 JUNE 2018

| | | | | 2018 | 2017 |
|---|---------------------------|--------------------------|---------------------------|--------------|---------|
| Name | Nature of Relationship | Basis of Relationship | Nature of Transaction | (Rupees in t | |
| Crescent Hadeed | Subsidiary | 100% Holding | Right shares subscribed | - | 300,000 |
| (Private) Limited | company | | Reimbursable expenses | 42,390 | 34,439 |
| | | | Sale of finished goods | 238,532 | 204,15 |
| | | | Share deposit money | 35,446 | 72,69 |
| | | | Short term loan provided | 807,400 | 250,000 |
| | | | Short term loan repayment | 809,500 | - |
| | | | Mark-up income | 17,853 | 27 |
| CS Capital (Private) Limited | Subsidiary company | 100% Holding | Reimbursable expenses | 1,282 | 1,199 |
| CS Energy (Private) Limited | Subsidiary | 100% Holding | Reimbursable expenses | 7,044 | 1,11 |
| | company | | Right shares subscribed | - | 80,00 |
| | | | Mark-up income | 8,374 | 1,20 |
| | | | Sale of finished goods | 22 | - |
| | | | Short term loan | | |
| | | | provided | 124,600 | 115,00 |
| | | | Short term loan | , | - / |
| | | | repayment | 237,600 | - |
| | | | Transfer of Pressure | . , | |
| | | | reducing desuper | | |
| | | | heating system | 3,249 | - |
| Solution de Energy (Private) Limited | Subsidiary company | 100% Holding | Reimbursable expenses | 94 | - |
| Altern Energy Limited | Associated company | 16.64% Holding | Dividend received | 483,803 | 140,90 |
| Shakarganj Limited | Associated | 21.93% Holding | Dividend paid | 855 | 5,11 |
| | company | 9 | Dividend received | 34,260 | ., |
| | , , | | Sales of finished goods | 618 | 7 |
| | | | Services received | 1,402 | 1,14 |
| | | | Reimbursable expenses | 1.723 | 1,44 |
| | | | Right shares subscribed | 213,793 | ., |
| Central Depository | Related | Common | Services received | 1,378 | 52 |
| Company of Pakistan Limited | party | directorship | Dividend Received | 5,032 | 55 |

NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| Nome | | Decise | Nature of Transaction | 2018 (Rupees in ' | 2017 000) |
|---|------------------------------|---------------------------|-------------------------------------|----------------------|---------------|
| Name | Nature of Relationship | Basis of Relationship | Nature of Transaction | | |
| Muhammad Amin Muhammad Bashir Limited | Related party | Common directorship | Dividend paid | 4 | 4 |
| Pakistan Centre for Philanthropy | Related party | Common directorship | Services received Donation given | 250 1,000 | - |
| Premier Insurance Limited | Related party | Common directorship | Insurance premium Dividend paid | 9,610 691 | 16,449 720 |
| Crescent Cotton Mills Limited | Related party | Common directorship | Dividend paid | - | 63 |
| The Citizens' Foundation | Related party | Common directorship | Donation given | 23,688 | 58,35 |
| CSAP Foundation | Related party | Common directorship | Donation given | 1,000 | 7,760 |
| Crescent Cotton Products - Staff Provident Fund | Retirement benefit fund | Employees benefit fund | Contribution made Dividend paid | 2,513 355 | 1,820 37 |
| Crescent Steel and Allied Products Limited - Gratuity Fund | Retirement d benefit fund | Employees benefit fund | Contribution made Dividend paid | 3,292 7,123 | 2,85 7,35 |
| Crescent Steel and Allied Products Limited - Pension Fund | Retirement d benefit fund | Employees benefit fund | Contribution made Dividend paid | 8,573 15,525 | 7,54 |
| Crescent Steel and Allied Products Limited - Staff Provident Fund | Retirement benefit fund | Employees benefit fund | Contribution made Dividend paid | 8,822 3,785 | 8,25 4,160 |
| CSAP - Staff Benevolent Fund | Staff welfare fund | Employees Welfare fund | Contribution made Dividend paid | 10,000 172 | 20,000 |
| Key management personnel | Related parties | Executives | Remuneration and benefits | 104,433 | 93,13 |
| | | | Dividend paid | 2,856 | 3,166 |
| Directors and their spouse | Related parties | Directors | Dividend paid | 3,694 | 69 |

FOR THE YEAR ENDED 30 JUNE 2018

- 49.1 Sale of finished goods and raw materials, rendering of services and insurance premium are based on commercial terms and at market prices which are approved by the Board of Directors.
- 49.2 Contributions to the employee retirement benefit funds are made in accordance with the terms of employee retirement benefit schemes and actuarial advice.
- 49.3 Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors of the Company. There were no transactions with the key management personnel during the year other than their terms of employment / entitlements.
- 49.4 Outstanding balances and other information with respect to related parties as at 30 June 2018 and 2017 are included in issued, subscribed and paid-up capital (note 7.1), trade and other payables (note 12), long term investments (notes 19.1, 19.2 and 19.3.1), trade debts (note 24.1), other receivables (note 29), administrative expenses (note 36) and staff retirement benefits (note 45).

50. CAPITAL RISK MANAGEMENT

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company's overall strategy remains unchanged from year 2017.

The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions. To maintain or adjust the capital structure, the Company may adjust the dividend payments to shareholders or issue new shares. The management seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Company is not subject to any externally imposed capital requirements.

The Company monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total debt less cash and bank balances. Total capital is calculated as equity as shown in the balance sheet plus net debt.

50.1 Gearing ratio

The gearing ratio at end of the year is calculated as follows

| | Note | 2018 2017 (Rupees in '000) | | |
|------------------------------|--------|--------------------------------------|-----------|--|
| Total debt | 50.1.1 | 1,954,914 | 3,085,623 | |
| Less: Cash and bank balances | | 133,452 | 28,471 | |
| Net debt | | 1,821,462 | 3,057,152 | |
| Total equity | 50.1.2 | 6,723,767 | 6,819,717 | |
| Total capital | | 8,545,229 | 9,876,869 | |
| Gearing ratio | | 21.3% | 31.0% | |

NOTES TO THE UNCONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

- 10 and 14 to these financial statements.
- 50.1.2 Total equity includes issued, subscribed and paid-up capital and reserves.

51. PLANT CAPACITY AND PRODUCTION

51.1 Steel segment

Pipe plant

The plant's installed / rated capacity for production based on single shift is 66,667 tons (2017: 66,667 tons) annually on the basis of notional pipe size (Where as the notional pipe size is taken as 30" dia x 1/2" thickness for SP1600 and 40"dia x 5/8" thickness for SP 2003). The actual production achieved during the year was 50,215 tons (2017: 88,110 tons) line pipes of varied sizes and thickness. Actual production is equivalent to 56,145 tons (2017: 107,699 tons) when translated to the notional pipe size of 30" diameter. Reason for underutilization was delay in materialization of orders for different projects.

Coating plant

The coating plant has a capacity of externally shot blasting and coating of line pipes with 3 layer high / medium density polyethylene coating at a rate of 250 square meters of surface area per hour on pipe sizes ranging from 114 mm to 1524 mm outside dia and thickness ranging from 3 mm to 16 mm.

The annual capacity of the plant works out to 600,000 square meters outside surface area of line pipes based on notional size of 14" dia on single shift working. Coating of 206,389 meters (2017: 272,587 meters) of different dia pipes (407,598 square meters surface area) was achieved during the year (2017: 397,103 square meters surface area). Reason for underutilization was Lack of coating work orders in hand.

51.2 Cotton segment

Spinning unit 1

The plant capacity converted to 20s count polyester cotton yarn based on three shifts per day for 1,080 shifts is 9,197,007 kilogram (2017: 8,298,913 kilograms). Actual production converted into 20s count was 4,897,430 kilograms for 705 shifts (2017: 7,949,096 kilograms for 1,080 shifts). Reason for under utilization of production capacity is shutdown of plant for four months.

52. COMPARATIVE INFORMATION

The fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. The preparation and presentation of these financial statements for the year ended 30 June 2018 is in accordance with requirements in Companies Act 2017. Accordingly, the corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of Companies Act, 2017. Major reclassifications include unpaid dividend and unclaimed dividend of Rs. 116.449 million and Rs. 21.628 million respectively which have been reclassified from trade and other payables to face of statement of financial position separately.

50.1.1 Total debt is defined as long term and short term borrowings (excluding derivatives), as described in notes 9,

FOR THE YEAR ENDED 30 JUNE 2018

53. GENERAL

53.1 Number of employees

The total number of employees including contractual employees of the Company as at 30 June 2018 were 789 (2017: 481) and weighted average number of employees were 737 (2017: 939).

The number of factory employees including contractual employees of the company as at 30 June 2018 were 702 (2017: 399) and weighted average number of employees were 651 (2017: 855).

53.2 Subsequent events

The Board of Directors of the Company in their meeting held on 31 July 2018 have proposed final cash dividend for the year ended 30 June 2018 of Re. 1 per share (i.e. 10%) (2017: Rs. 2.25 per share) amounting to Rs. 77.632 million (2017: Rs. 174.673 million). This is in addition to the first interim cash dividends of Re. 1 per share each (i.e. 10% each), this makes a total distribution of Rs. 2 per share (i.e. 20%) for the year ended 30 June 2018. The above proposed final cash dividend is subject to the approval of the members at the Annual General Meeting to be held on 29 October 2018. These unconsolidated financial statements do not include the effect of above proposed final cash dividend, which will be accounted for in the period in which it is approved by the members.

54. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue in the Board of Directors meeting held on 31 July 2018.

CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2018

Chief Executive

2 abre som Director





DIRECTORS' REPORT CONSOLIDATED

The Directors of Crescent Steel and Allied Products Limited (CSAPL) have pleasure in presenting their report together with the audited consolidated financial statements of the Group for the year ended 30 June 2018. The Group comprises of CSAPL and it's wholly owned subsidiary companies namely; CS Energy (Private) Limited (Formerly Shakarganj Energy (Private) Limited), CS Capital (Private) Limited, Crescent Hadeed (Private) Limited and Crescent Continental Gas Pipelines Limited (CCGPL). CCGPL is not carrying on any business operations and accordingly no financial statements are being prepared.

The Directors' Report containing commentary on the performance of CSAPL for the year ended 30 June 2018 has been presented separately.

Group results

The consolidated financial results of the Group are summarized below:

| | Note - | 2018 Rupees in | 2017 '000 |
|---|----------------|-------------------|--------------|
| Profit for the year before taxation | | 147,493 | 1,591,974 |
| Taxation charge | | (208,912) | (404,853) |
| Profit after taxation | | (61,419) | 1,187,121 |
| Total other comprehensive income for the year | | (589,853) | 379,591 |
| Unappropriated profit brought forward | | 2,940,279 | 2,761,730 |
| Profit available for appropriation | | 2,289,007 | 4,328,442 |
| Appropriations : | | | |
| - Final dividend | 2016 - @ 20% | - | (155,265) |
| - First interim dividend | 2017 - @ 15% | - | (116,449) |
| - Second interim dividend | 2017 - @ 15% | - | (116,449) |
| - Final dividend | 2017 - @ 22.5% | (174,673) | - |
| - First interim dividend | 2018 - @ 10% | (77,633) | - |
| | | (252,306) | (388,163) |
| Transfer to general reserve | | | (1,000,000) |
| Unappropriated profit carried forward | | 2,036,701 | 2,940,279 |
| Basic and diluted earning per share | | Rs. (0.79) | Rs. 15.29 |

Pattern of shareholding

The pattern of shareholding and additional information relating thereto is attached separately.

Material changes and commitments

No material changes and commitments affecting the financial position of the Group have occurred between the end of the financial year to which this Balance Sheet relates and the date of the Directors' Report.

Chief Executive's Review

The Directors endorse the contents of the Annual Report for the year ended 30 June 2018 which contains the state of the Group's affairs, operational performance of CSAPL and its subsidiary companies, future prospects of profits and other requisite information. The contents of the said review shall be read along with this report and shall form an integral part of the Director's Report in terms of section 227 of the Companies Act, 2017 and the requirements of the Listed Companies (Code of Corporate Governance) Regulations, 2017 and the Pakistan Stock Exchange (PSX) Rule Book.

By order of the Board

Humadean

Ahsan M. Saleem Chief Executive Officer 31 July 2018

2 abre som

Zahid Bashir Director

اہم تغیرات ودعدے ز رنظر مالی سال کے دوران بنائی جانے والی بیلنس شیٹ کی تاریخ اورڈ ائر کیٹرزر بورٹ کے شائع ہونے کے درمیان کی تاریخ تک ناتو کوئی اہم تغیرات واقع ہوے ہیں اور ناہمی ایسے کوئی وعدے کئے گئے ہیں جن کااثر گروپ کے مالیاتی نتائج پر بڑتا ہو۔

ڈائر کیٹروں کی جانب سے مالی سال30 جون2018 کی رپورٹ میں شامل مواد کی توثیق کی جاتی ہےجس سے کمپنی کے معاملات ، تی ایس اے پی ایل اوراس کی ذیلی کمپنیوں کی کاروباری کارکردگی ، منافع ۔ متعلق پیشن گوئی اور دیگرا ہم معلومات کا اظہار ہوتا ہے۔ مزکور جائز کے کورپورٹ ہذا کے ساتھ ملا کر پڑھاجائے جو کہ کمپینیزا یکٹ 2017 کے دفعہ 227 ، لسٹڈ کمپنیز (کوڈ آف کاریوریٹ گوزنس)ریگولیشنز 2017 اور پاکستاناسٹاک ایکیچنج (ییالیں ایکس) کی رول بک کے تحت ڈائریکٹرزریورٹ کالازمی حصہ ہے۔

ز تبب خصص داری تر تیب حصص داری اوراس سے متعلق اضافی معلومات رپورٹ ہٰذا کے ساتھ علیحہ ہ سے منسلک ہے۔

چيف ايگزيکيٹيو کا حائز ہ

بحكم بورڈ

حسان ایم سلیم 2018 بولانى 31 جولانى

2 abre som

زام بشير ڈائریکٹر

2017

2018

ڈائریکٹر صاحبان کی رپورٹ۔ مربوط

کر سینٹ اسٹیل اورالائیڈ پروڈ کٹس کیٹڈ (سی ایس اے پی ایل) کے ڈائر کیٹر انتہائی مسرت کے ساتھ 30 جون 2018 کوختم ہونے والے مالی سال سے متعلق گروپ کی رپورٹ بمعدآ ڈٹ شد ہ مالیاتی دستاویزات آپ کی خدمت میں پیش کررہے ہیں۔ گروپ سی ایس اے پی ایل اور کلمل طور پراس کی ملکیت میں شامل ذیلی کمپنیوں سی ایس انرجی (پرائیویٹ) کمیٹڈ (سابقہ شکر تنج انرجی (پرائیویٹ)لمیٹڈ)، سیالیں کیپٹل(پرائیویٹ)لمیٹڈ،کر سنٹ حدید(پرائیویٹ)لمیٹڈاورکر سنٹ کانٹینٹل گیس یا ئپ لائنزلمیٹڈ (سی ہی جی ایل) پرشتمل ہے۔ سی جی پی ایل کی جانب ے کا روباری افعال سرانجا منہیں دیئے جارہے ہیں اس لئے کسی بھی قتم کی مالیاتی دستاویز ات بھی تیارنہیں کی گئیں۔

سی ایس اے پی ایل کی کارکردگی بابت مالی سال اختیامیہ 30 جون 2018 سے متعلق ڈائر کیٹرریورٹ بمعہ جائزہ کوعلیحدہ سے پیش کیا گیا ہے۔

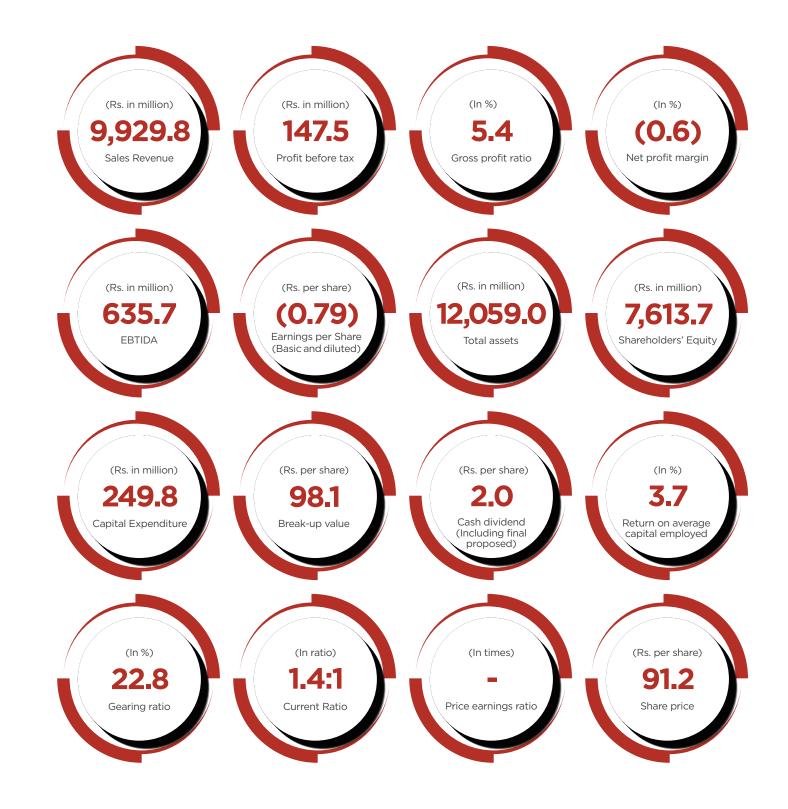
گروپ کے نتائج

گروپ کے یکجامالی نتائج کاخلاصہ درج ذیل ہے:

| روں میں) | (روپے ہزار | | |
|-------------|--------------|--------------|--|
| 1,591,974 | 147,493 | | ز رینظرسال کا منافع قبل از ځیک |
| (404,853) | (208,912) | | ش <u>پ</u> س |
| 1,187,121 | (61,419) | | منافع بعداز ثيكس |
| 379,591 | (589,853) | | ديگر جامع آمدن |
| 2,761,730 | 2,940,279 | | ^گ زشته غیر مفقسم شده منافع |
| 4,328,442 | 2,289,007 | | تقسيم كبليح دستنياب، نافع |
| [] | [] | | منافع کی تفشیم: |
| (155,265) | - | 20% @ 2016 | آخرى ڈيو پڑنڈ |
| (116,449) | - | 15% @ 2017 | بېبالاعبورى د يو پژند |
| (116,449) | - | 15% @ 2017 | د وسراعبوری ڈیو پڈنٹر |
| - | (174,673) | 22.5% @ 2017 | آخرى ڈيو پژنٹر |
| - | (77,633) | 10% @ 2018 | پېړلا عبور ی د يو پ ر ند |
| (388,163) | (252,306) | | |
| (1,000,000) | | | عمومی ذ خائر میں منتقلی |
| 2,940,279 | 2,036,701 | | گزشته غی ^{ر نفش} م شده منافع |
| 15.29 روپي | (0.79) روپیے | | بنيادي وتحليلي آمدن في حصص |

KEY PERFORMANCE INDICATORS

Based on results of the Company as presented in the Consolidated Financial Statements





STATEMENT OF VALUE ADDED

| | 201 Rupees in '000 | - | 20 Rupees in '000 | 9 17 % |
|---|-----------------------|------|----------------------|------------------|
| WEALTH GENERATED | | | | |
| Total revenue | 11,660,156 | 100% | 15,023,072 | 100% |
| Bought-in-material and services | (8,206,962) | 70% | (9,765,204) | 65% |
| | 3,453,194 | 30% | 5,257,868 | 35% |
| WEALTH DISTRIBUTED To Employees Salaries, wages and other benefits | 407,939 | 12% | 536,666 | 10% |
| To Government Income tax, sales tax, custom duties, WWF and WPPF | 2,610,709 | 76% | 3,018,268 | 57% |
| To Shareholders Dividend * | 155,265 | 4% | 407,571 | 8% |
| To providers of finance Finance costs | 263,964 | 8% | 204,626 | 4% |
| To Society Donation towards education, health and environment | 35,087 | 1% | 80,813 | 2% |
| Retained within the business for future growth Depreciation, amortization and retained earnings | (19,770) | -1% | 1,009,924 | 19% |
| | 3,453,194 | 100% | 5,257,868 | 100% |

* This includes final dividend recommended by the Board of Directors subsequent to year end.

Distribution of Wealth



SUMMARY DATA AND PERFORMANCE INDICATORS

| PERFORMANCE INDICATORS | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|---|---|---|--|---|--|---|
| A - Profitability Ratios | | | | | | | |
| Earnings before interest, taxation, depreciation and amortization (EBITDA) (Rs. in millions) Profit before taxation and depreciation (Rs. in millions) Gross profit ratio (%) Operating profit margin to sales (net) (%) Net profit margin to sales (net) (%) EBITDA margin to sales (net) (%) Operating leverage ratio Return on equity (%) Return on average equity (%) Return on capital employed (RoCE) (%) Return on average capital employed (%) Return on average assets (%) | 635.7 368.1 5.4 3.3 (0.6) 6.4 4.0 (0.8) (0.8) 4.1 3.7 (0.5) | 2,008.4 1,798.5 13.7 10.0 9.7 16.3 0.0 13.8 14.9 14.9 16.1 9.0 | 1,914.4 1,653.4 26.6 18.6 14.8 25.3 2.6 15.3 17.7 17.1 21.5 12.3 | 389.4 295.1 0.9 2.2 8.7 16.9 1.6 3.7 3.8 4.2 4.4 3.1 | 902.5 802.3 5.7 11.5 13.7 22.4 1.8 10.5 10.8 14.4 14.6 9.8 | 1,316.6 1,251.3 13.0 19.1 17.8 26.3 4.4 18.0 19.9 22.5 25.0 16.3 | 703.6 582.7 12.9 7.8 11.9 17.8 4.1 11.7 12.4 12.8 12.7 9.4 |
| B - Liquidity Ratios Current ratio Quick / Acid-test ratio Cash to current liabilities (%) Cash flows from operations to sales (%) Working capital (Net current assets) Working capital turnover (times) | 1.4 : 1 0.9 : 1 (6.6) 15.2 1,753.8 4.2 | 1.5 : 1 0.9 : 1 (5.8) (0.4) 2,949.6 4.9 | 1.6 : 1 0.9 : 1 (6.8) (31.0) 2,095.1 5.0 | 1.9 : 1 1.4 : 1 (18.9) 4.1 929.3 2.2 | 2.6 : 1 2 : 1 (11.8) 4.3 1,123.6 3.3 | 2.5 : 1 1.8 : 1 (23.6) (1.7) 1,340.9 4.6 | 1.8 : 1 1.3 : 1 (23.5) 11.1 856.4 5.4 |
| C - Activity / Turnover Ratios | | | | | | | |
| Debtors turnover ratio (times) No. of days in receivables / Average collection period (days) Inventory turnover ratio (times) No. of days in inventory (days) Creditors turnover ratio (times) No. of days in creditors / Average payment period (days) Property, plant and equipment turnover (times) | 20.4 18 3.3 110 6.7 54 3.8 | 18.0 20 3.6 102 11.2 33 4.8 | 28.4 13 3.7 98 20.0 18 3.1 | 30.7 12 5.3 69 8.5 43 1.1 | 28.1 13 7.1 51 29.3 12 2.9 | 17.7 21 7.0 52 19.9 18 3.9 | 15.3 24 4.8 76 15.9 23 3.6 |
| Total assets turnover (times) Operating cycle (days) | 0.8 74 | 0.8 89 | 0.7 93 | 0.3 38 | 0.7 52 | 0.9 55 | 0.8 77 |
| D - Investment / Market Ratios Basic and diluted earnings per share (Rs.) Price earnings ratio (times) Dividend yield (%) * Dividend payout ratio (%) * Dividend cover ratio (times) * Cash dividend (Rs. in millions) * Cash dividend per share (Rs.) * Stock dividend / Bonus shares (Rs. in millions) * Stock dividend / Bonus shares (%) * Market value per share (at the end of the year) (- Lowest during the year (Rs.) Highest during the year (Rs.) Break-up value per share (Rs.) | (0.79) 2.2 (252.5) (0.4) 155.3 2.0 - - Rs.) 91.2 89.8 229.4 98.1 | 15.29 15.6 2.2 34.3 2.9 407.6 5.3 - - 238.6 116.0 283.1 110.8 | 15.05 7.6 4.4 34.6 3.0 388.2 5.0 - 114.6 54.6 134.8 94.3 | 2.87 18.1 1.3 21.7 4.1 43.5 0.7 - 51.9 34.9 62.4 86.8 | 7.93 5.5 5.7 28.1 3.2 155.3 2.5 - 43.5 74.8 84.5 | 12.77 3.5 7.8 28.5 3.6 197.6 3.5 56.4 10.0 45.0 21.6 54.5 79.8 | 6.75 3.4 8.6 24.0 3.4 112.9 2.0 - 23.2 18.0 28.5 64.7 |
| E - Capital Structure Ratios Financial leverage ratio (%) Long term debt to equity ratio (%) Cost of debts Long term debt : Equity ratio Total liabilities to total assets (%) Gearing ratio (%) Interest coverage (times) Notes: | 32.2 4.6 8.0 4 : 96 36.8 22.8 1.6 | 40.4 4.5 8.4 4 : 96 41.9 28.3 8.8 | 39.9 6.4 8.4 6 : 94 36.0 28.0 6.9 | 12.8 5.3 10.9 5 : 95 21.1 9.8 2.9 | 6.3 1.2 13.7 1 : 99 14.9 3.4 8.5 | 9.8 0.7 14.4 1 : 99 15.6 7.6 19.5 | 9.0 0.5 16.7 0 : 100 21.1 6.8 5.1 |

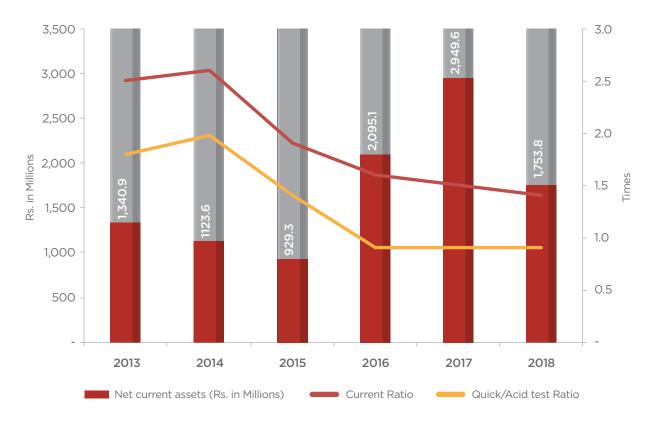
Notes:

* This includes declaration of final cash dividend recommended by the Board of Directors subsequent to year end.

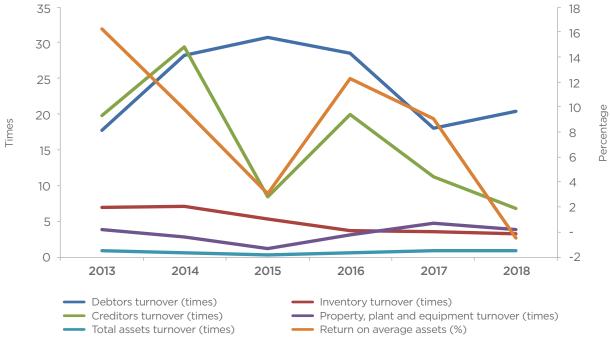
RETURN ON CAPITAL AND EQUITY



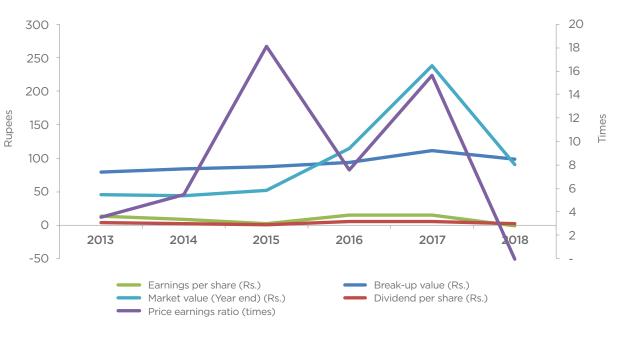
LIQUIDITY



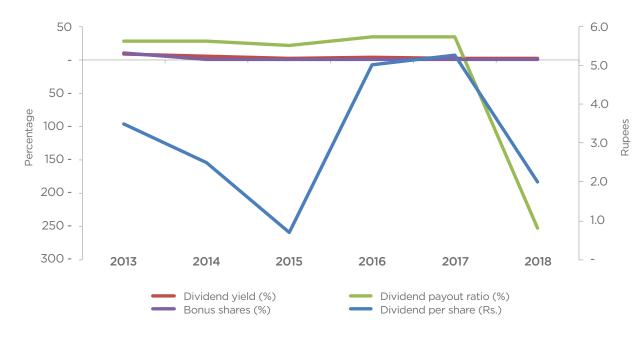
ASSET MANAGEMENT



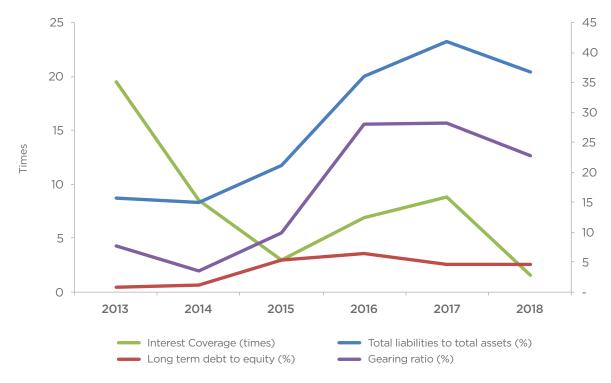
PER SHARE RESULTS



DIVIDEND AND RETURNS



DEBT MANAGEMENT



ade

VERTICAL ANALYSIS OF STATEMENT OF FINANCIAL POSITION AND PROFIT OR LOSS

| Rain Millio S Rain S | | 2 | 018 | 20 |)17 | 20 | 16 | 20 | 15 | 20 | 14 | 20 | 13 |
|---|--|--------|-------|---------|------|---------|------|---------|------|---------|------|--------|------|
| Consisted elamers between the transmission of the transmission of | | | 9/ | | 0/ | | 0/ | | 0/ | | 0/ | | 0/ |
| Interspite syste 137 11 129 0.9 113 10.0 66.0 10.0 76.0 112 62.0 111 Investmer noguly accounted investe 50.88 2.58 3.292 2.22 2.882 2.52 2.42.30 3.54 2.54.00 4.11 2.04.0 3.55 2.17 3.5 2.17 3.5 2.55.0 3.52 2.21 3.13 1.6 0.0 7.0 0.0 7.0 0.0 2.0 0.3 3.5 3.5 3.5 2.21 3.1 1.6 0.0 0.0 6.6 6.22 1.13 3.3 1.1 6.7 0.0 6.6 6.22 1.13 3.3 1.1 6.7 0.0 6.6 6.22 1.3 | Consolidated Balance Sheet | MIIION | 70 | Million | 70 | MIIIOn | 70 | MIIION | 70 | Million | 70 | MIIIOn | 70 |
| Interspite syste 137 11 129 0.9 113 10.0 66.0 10.0 76.0 112 62.0 111 Investmer noguly accounted investe 50.88 2.58 3.292 2.22 2.882 2.52 2.42.30 3.54 2.54.00 4.11 2.04.0 3.55 2.17 3.5 2.17 3.5 2.55.0 3.52 2.21 3.13 1.6 0.0 7.0 0.0 7.0 0.0 2.0 0.3 3.5 3.5 3.5 2.21 3.1 1.6 0.0 0.0 6.6 6.22 1.13 3.3 1.1 6.7 0.0 6.6 6.22 1.13 3.3 1.1 6.7 0.0 6.6 6.22 1.3 | | | | | | | | | | | | | |
| Investment is occurved involved scale of investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment is outly accurved investment is outly accurved investment in the investment is outly accurved investment is outly accurved investment in the investment investment is outly accurved investment in the investment in the investment is outly accurved investment in the investment in the investment in the investment in the investment in thered in thered in the investment in the investment in the investm | Property, plant and equipment | 2,596 | 21.5 | | | 2,468 | 21.5 | 2,019.0 | | | | | |
| Investment in equity seconted investments 20.08 22.6 22.2 2.42.0 2.4 2.40.0 4.11 2.040 4.8 Corber log rem loans and deposits 217 18 194 1.3 199 1.6 4.80 0.20 2.5 2.0 3.2 2.20 3.2 2.00 3.2 2.00 3.2 2.00 3.2 2.00 3.2 2.00 3.2 2.00 3.2 2.00 3.2 2.00 3.3 5000 3.00 2.0 1.3 116 4.80 0.9 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 4.80 0.0 7.0 1.0 1.00 | - | | | | | | | | | | | | |
| Other non-stammatis. 283 2.2 221 1.5 2.21 1.9 2.20 3.5 2.21 3.5 2.21 3.5 2.21 3.5 2.21 3.5 2.21 3.5 2.21 3.5 2.21 3.5 3. | | | | | | | | | | | | | |
| Long term bans and deposits 217 18 194 1.3 199 1.6 4.80 0.7 5100 0.8 2.00 0.3 Stores, source and boots tools 22.88 18.8 3.385 2.29 2.53 2.21 4.53 6.4 4.070 6.6 6.62 1.3 Tade deposits and shot 30 0.2 1 0.4 580 0.4 8.80 0.9 3.2 0.5 Tade deposits and shot 72 0.6 57 0.4 38 0.3 15.0 0.2 7.0 0.1 9 0.2 Investments 10.95 6.7 1.0 1.8 1.4 1.0 1.0 1.1 1.0 | | | | | | | | | | | | | |
| store, spares and loos cols 212 1.8 1.99 1.3 1.30 1.1 6.70 1.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7.20 6.20 7. | - | | | | | | | | | | | | |
| Slock-invade 22.08 18.88 5.3.85 22.9 2.5.31 45.10 6.6 407.0 6.6 407.0 6.6 407.0 6.6 407.0 6.6 407.0 7.3 4.4 Advances 30 0.2 21 0.1 45 0.0 8.80 0.9 32 0.5 Trade doots and short 0.0 5.7 0.4 3.8 0.7 27.0 0.1 9 0.2 Investments 105 5.7 0.4 3.8 0.7 187.0 2.7 18.0 2.3 155 2.3 150 2.5 7.5 0.0 2.3 155 2.3 150 2.5 7.6 0.0 1.0 | - | | | | | | | | | | | | |
| Trade debts 82 0.7 P89 6.0 472 4.1 610 0.9 8.00 1.4 897 3.4 Advances 30 0.2 21 0.1 45 0.4 580 0.9 8.0 0.9 3.2 0.5 Item prepayments 72 0.6 57 0.4 38 0.3 5.0 0.2 7.0 0.1 9 0.2 Investments 1055 8.7 1.201 8.1 873 7.7 824.0 1.21 786.0 1.23 9.46 1.16 Other receivables 1.165 9.7 7.49 5.1 555 4.8 22.0 3.3 150 2.3 1.00 1.03 5.6 1.14 1.00 1.03 5.6 1.00 5.67 1.00 1.4 1.9 9.0 1.1 5.6 9.6 5.8 3.88.0 6.6.3 5.55 9.4 Asset 5.6.78 4.11 6.5.2 7.1 | | | | | | | | | | | | | |
| Advances S0 0.2 21 0.1 45 0.4 98.0 0.8 98.0 0.9 32 0.5 Irade deposite ad short them prepayments 102 50.6 57 0.4 38 0.3 150.0 0.2 7.00 0.1 9 0.2 Other rescivables 633 5.2 1.774 120.0 800 7.0 87.0 2.7 13.0 2.3 946 135 Crah and bank balances 194 1.6 66 0.6 7.4 0.6 1010.1 1.5 144.0 2.3 800 1.4 Non-current asset hold for salo - - - - - - - - - - - - 100 1.457 100 6.85 570 0.0 5.86 9.0 1.0 5.85 9.6 9.36 6.43 5.57 9.4 1.0 5.57 9.6 9.39 6.40 4.33 1.0 1.0 | | | | | | | | | | | | | |
| Trade deposits and short U <thu< th=""> U U U</thu<> | | | | | | | | | | | | | |
| term prepayments 172 0.6 57 0.4 38 0.3 150 0.2 7.0 0.1 9 0.2 Investmonts 103 5.2 17.4 120 800 7.0 87.0 2.7 13.0 2.3 946 13 Cash and bank balances 184 1.6 9.7 4.0 555 4.8 225.0 3.3 150.0 2.5 80 1.4 Non-current asset helf or sale 1.0 1.4.77 10.0 6.85 10.0 5.85 9.4 Issued, subscribed and paid-up capital 776 6.4 775 5.2 776.0 6.8 621.0 9.1 621.0 9.1 621.0 9.1 621.0 9.1 621.0 9.1 621.0 9.1 621.0 9.1 621.0 9.1 621.0 7.3 62.0 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 7.3 | | 50 | 0.2 | 21 | 0.1 | 45 | 0.4 | 56.0 | 0.0 | 56.0 | 0.9 | 52 | 0.5 |
| Investimate 1055 8.7 1201 81.0 121 78.0 12.3 94.6 161 Cher rescribbles 1365 9.7 74.9 51 555 74.8 225.0 3.3 190.0 2.3 135 Cash and bark balances 194 16 86 0.6 7.4 0.6 101.0 15 14.4 2.3 80.0 1.4 Non-current asset held for sale 1. .< | | 72 | 0.6 | 57 | 0.4 | 79 | 0.3 | 15.0 | 0.2 | 7.0 | 0.1 | 9 | 0.2 |
| Other receivables 631 5.2 1.7.4 12.0 900 7.0 17.0 2.7 13.0 2.3 13.5 2.3 Cash and bark balances 194 1.6 66 0.6 7.4 0.6 10.0 1.5 14.0 2.3 16.0 Total asset 194 1.6 66 0.6 7.4 0.6 10.0 1.5 14.0 2.3 100 1.4.0 2.0 10.0 1.4.0 2.0 10.0 6.1.65 9.0 10.0 1.4.1 10.0 11.4.5 10.0 6.8.57 10.0 6.8.57 10.0 6.8.57 10.0 6.8.5 9.6 8.3 88.0 6.3.3 5.5 9.6 10.3 8.5 9.6 8.3 10.5 9.6 8.3 5.5 9.4 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3 | | | | | | | | | | | | | |
| Tankino - net 1165 9.7 749 5.1 755 4.8 22.0 3.3 19.0 2.6 76 1.3 Cach and bank balances 194 1.6 0 - </td <td></td> | | | | | | | | | | | | | |
| Cash and bank balances 194 16 96 0.6 74 0.6 1010 15 14.00 2.3 80 1.4 Non-current asset held for sale 1.059 100 14.80 100 11.457 100 6.857 100 6.165 100 5.873 100 Issued, subscribed and paid-up capital 776 6.4 776 5.2 776.0 6.8 621.0 9.1 6.3 5.55 9.4 Revenue reserves 5.578 477.1 6.582 4.44 5.404.0 4.72 4.374.0 6.40 4.370 6.8.3 5.55 - <td></td> | | | | | | | | | | | | | |
| Nn-current asset held for sale . <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<> | | | | | | | | | | | | | |
| Total assets 12.059 100 14.810 100 11.457 100 6.837 100 6.165 100 5.873 100 Issued, subscribed and paid-up capital Capital reserves 776 6.4 776 5.2 776.0 6.8 621.0 9.1 621.0 10.1 565 9.6 Revenue reserves 6.57 477.1 6.582 4.44 5.404.0 4.272 4.374.0 6.40 4.237.0 6.8.7 5.307 6.8.7 4.956 84.3 Long term loans 2.27 19 3.22 2.934 3.4 2.33 5.5 - - - - - - 1.0 | | - | | | | | | | | | | | |
| Issued, subscribed and paid-up capital Capital reserves Triangle for the second s | | 12.059 | 100 | 14.810 | 100 | 11.457 | | 6.837 | | 6.165 | | | |
| Capital reserves 1159 9.6 1243 8.4 11390 9.9 396.0 5.8 38.00 6.3 555 9.4 Revenue reserves 5.678 47.1 6.582 44.4 5.040.0 47.2 4.374.0 64.0 4.237.0 68.7 3.836 65.3 Shareholders' equity 7.613 63.8 8.60 5.0 7.319 63.9 5.331 75.9 5.2 - <td></td> <td></td> <td></td> <td>,==</td> <td></td> <td>,</td> <td></td> <td>-,:</td> <td></td> <td>-,</td> <td></td> <td>-,</td> <td></td> | | | | ,== | | , | | -,: | | -, | | -, | |
| Reveue reserves 5.678 47.1 6.582 44.4 5.404.0 47.2 4.374.0 64.0 4.237.0 68.7 5.838 65.3 Shareholder' equity 7.613 63.1 8.601 58.0 7.319 63.9 5.391 7.8.9 5.2.46 85.1 4.955 84.3 Liabilities against assets subject 5 - 10 0.4 0.0 1 - 2 - 1 - - - 10 - - - 1 - 10 1 - 2 2 2 10 12 1.6 10 | Issued, subscribed and paid-up capital | 776 | 6.4 | 776 | 5.2 | 776.0 | 6.8 | 621.0 | 9.1 | 621.0 | 10.1 | 565 | 9.6 |
| Shareholder' equity 7,613 6.31 8,601 58.0 7,319 63.9 5,331 78.9 5,246 85.1 4,956 84.3 Long term loans 227 19 322 2.2 394 239 3.5 - - - - Labilities against assets subject 107 1.1 64 0.4 77 9 0.1 1 - 62 10 5.4 0.6 Deferred laxation 129 1.1 410 2.8 2.29 2.0 98 1.4 142 2.3 6 0.1 Unpaid dividend - - 16 0.8 116 10 - - - 68 - Mark-up accrued 2.4 0.2 32 0.2 12 - 57 - 8.6 - Unpaid dividend 2.2 0.2 32 0.2 12 - 57 - 4 2 0.3 59 | Capital reserves | 1,159 | 9.6 | 1,243 | 8.4 | 1,139.0 | 9.9 | 396.0 | 5.8 | 388.0 | 6.3 | 555 | 9.4 |
| Lang term loans 227 1.9 322 2.2 394 3.4 239 3.5 | Revenue reserves | 5,678 | 47.1 | 6,582 | 44.4 | 5,404.0 | 47.2 | 4,374.0 | 64.0 | 4,237.0 | 68.7 | 3,836 | 65.3 |
| Liabilities against assets subject i< | Shareholders' equity | 7,613 | 63.1 | 8,601 | 58.0 | 7,319 | 63.9 | 5,391 | 78.9 | 5,246 | 85.1 | 4,956 | 84.3 |
| Instruction | Long term loans | 227 | 1.9 | 322 | 2.2 | 394 | 3.4 | 239 | 3.5 | - | - | - | - |
| Deferred income 8 0.1 7 - 9 0.1 1 - 2 - 1 - Deferred taxation 129 1.1 410 2.8 2.29 2.0 98 1.4 142 2.3 6 0.01 Trade and other payables 1,805 15.0 2,445 145 815 7.1 6.31 9.2 3.76 7.0 3.47 7.1 Unpaid dividend - - 116 0.8 116 1.0 - - 5.7 6.8 - Mark-up accrued 24 0.2 32 0.2 13 0.2 8.4 2.28 3.7 418 7.1 Current portion of liabilities against - - 4 - 5 - 2 - 2 - 1 - Current portion of deferred income 5 - 4 - 5 - 2 - 2 - 1 | Liabilities against assets subject | | | | | | | | | | | | |
| Deferred taxation 129 1.1 410 2.8 229 2.0 98 1.4 142 2.3 6 0.1 Trade and other payables 1.805 15.0 2.145 14.5 815 7.1 631 9.2 3.76 7.0 3.47 7.1 Unpaid dividend 22 0.2 22 0.1 2.3 0.2 12 - 5.7 - 6.68 - Mark-up accrued 2.4 0.2 3.2 0.2 13 0.2 9 0.1 9 0.2 Short term borrowings 19.56 16.2 2.904 19.5 2.279 19.8 3.02 4.4 2.8 7.1 4.8 7.1 Current portion of long term loan 97 0.8 141 1.0 109 1.0 5.5 0.8 - - - - - - - - - - - - - - - - - <td>to finance lease</td> <td>127</td> <td>1.1</td> <td></td> <td>0.4</td> <td>77</td> <td>0.7</td> <td>46</td> <td>0.7</td> <td></td> <td>1.0</td> <td>34</td> <td>0.6</td> | to finance lease | 127 | 1.1 | | 0.4 | 77 | 0.7 | 46 | 0.7 | | 1.0 | 34 | 0.6 |
| Trade and other payables1,80515.02,14514.58157.16319.23767.03477.1Unpaid dividend1160.81161.0 | Deferred income | | | 7 | - | 9 | 0.1 | | - | 2 | - | | - |
| Unpaid dividend 1 | Deferred taxation | | | 410 | | 229 | 2.0 | | | | | | 0.1 |
| Unclaimed dividend 22 0.2 22 0.1 23 0.2 12 - 57 - 68 - Mark-up accrued 24 0.2 32 0.2 23 0.2 13 0.2 9 0.1 9 0.2 Short term borrowings 1.956 16.2 2.904 19.5 2.279 19.8 302 4.4 228 3.7 418 7.1 Current portion of labilities against - 10.0 0 10.1457 100 6.837 100 6.165 100 5.02 100 5.02 100 5.03 100 5.02 100 5.03 100 5.02 100 5.03 100 5.02 | | 1,805 | 15.0 | | | | | | 9.2 | 376 | 7.0 | 347 | 7.1 |
| Mark-up accrued240.2320.2230.2130.290.190.2Short term borrowings1,95616.22,90419.52,27919.83024.42283.74187.1Current portion of long term loan970.81411.01091.0550.8Current portion of liabilities against assets subject to finance lease460.4420.3590.5470.7410.7320.5Current portion of deferred income5-4-5-2-2-1-Total equity and liabilities12,05910014,81010011,4571006,8371004,0301005,873100Sales - net9,930100.012,59886.35,55973.42,2829913,80094.34,3187.0Gross profit5405.41,68713.72,0162.66210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses190.23273.54275.6110.5330.81693.4Other operating expenses1071.14293.54275.611 </td <td></td> <td>-</td> | | | | | | | | | | | | | - |
| Short term borrowings 1,956 16.2 2,904 19.5 2,279 19.8 302 4.4 228 3.7 418 7.1 Current portion of long term loan 97 0.8 141 1.0 109 1.0 55 0.8 - | | | | | | | | | | | | | |
| Current portion of long term loan Current portion of liabilities against assets subject to finance lease 97 0.8 141 1.0 109 1.0 55 0.8 - 100 114810 100 11487 100 6,837 100 6,165 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 5,073 100 2,030 100 5,073 100 2,030 100 5,073 100 100< | | | | | | | | | | | | | |
| Current portion of liabilities against assets subject to finance lease Current portion of deferred income4420.3590.5470.7410.7320.5Current portion of deferred income5-4-5-2-2-1-Total equity and liabilities12,05910014,81010011,4571006,8371006,1651005,873100Consolidated Profit and Loss Account5-VVVV06,8371004,0301005,002100Sales - net9,930100.012,2851007,5751002,3031004,0301005,002100Consolidated Profit and Loss Account9,93094.610,59886.35,55973.42,28299.13,80094.34,35187.0Gross profit5405.41.68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.54.4110.93.487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses192.03.072.52.993.91817.91724.31773.5Other operating profit before finance | - | | | | | | | | | | | | |
| assets subject to finance lease Current portion of deferred income460.4420.3590.5470.7410.7320.5Current portion of deferred income5-4-5-2-2-1-Total equity and liabilities12,05910014,81010011,4571006,8371006,1651005,873100Consolidated Profit and Loss Account9,930100.012,2851007,5751002,3031004,0301005,002100Sales - net9,330100.012,2851007,5751002,3031004,0301005,002100Corso fi sales9,33094.610,58886.35,5597.3.42,28299.13,80094.34,35187.0Gross profit1000.40.071.71021.32199.544110.93487.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses1990.03072.52993.91817.91724.31773.5Other operating profit before finance costs3273.21,289.91,40618.6522.24.63.133.77.4Operating profit before finance costs327< | | 97 | 0.8 | 141 | 1.0 | 109 | 1.0 | 55 | 0.8 | - | - | - | - |
| Current portion of deferred income Total equity and liabilities5-4-5-2-2-1-Total equity and liabilities12,05910014,81010011,4571006,8371006,1651005,873100Consolidated Profit and Loss Account Sales - net Cost of sales9,330100.012,2851007,5751002,3031004,030100.05,002100Consolidated Profit and Loss Account9,39094.610,59886.35,55973.42,28299.13,80094.34,35187.0Gorss profit5405.405.41,68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93.487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14.295.51.72.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance cos | | 10 | 0.4 | 40 | 0.7 | 50 | 0.5 | 47 | 0.7 | 41 | 0.7 | 70 | 0.5 |
| Total equity and liabilities 12,059 100 14,810 100 11,457 100 6,837 100 6,165 100 5,873 100 Consolidated Profit and Loss Account <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | | | | | | | | |
| Consolidated Profit and Loss Account 9,930 100.0 12,285 100 7,575 100 2,303 100 4,030 100 5,002 100 Cost of sales 9,390 94.6 10,598 86.3 5,559 73.4 2,282 99.1 3,800 94.3 4,351 87.0 Gross profit 540 5.4 1,687 13.7 2,016 26.6 21 0.9 230 5.7 651 13.0 Income from investments - net (41) (0.4) 205 1.7 102 1.3 219 9.5 441 10.9 348 7.0 Distribution and selling expenses 199 2.0 307 2.5 299 3.9 181 7.9 172 4.3 177 3.5 Other operating expenses 107 1.1 429 3.5 427 5.6 11 0.5 33 0.8 169 3.4 Other income 153 1.5 104 0.8 30 0.4 32 1.4 47 1.2 371 7.4 | | | | | | | | | | | | | |
| Sales - net9,930100.012,2851007,5751002,3031004,0301005,002100Cost of sales9,39094.610,59886.35,55973.42,28299.13,80094.34,35187.0Gross profit5405.41,68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs2642.72051.72543.4873.8952.4631.3Finance costs2642.72051.72543.4873.83418.52.695.4"Share of profit in equity accounted""""""""""""""""""""""""""""""""" | Total equity and habilities | 12,059 | 100 | 14,010 | 100 | 11,457 | 100 | 0,037 | 100 | 0,105 | 100 | 5,675 | 100 |
| Sales - net9,930100.012,2851007,5751002,3031004,0301005,002100Cost of sales9,39094.610,59886.35,55973.42,28299.13,80094.34,35187.0Gross profit5405.41,68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs2642.72051.72543.4873.8952.4631.3Finance costs2642.72051.72543.4873.83418.52.695.4"Share of profit in equity accounted""""""""""""""""""""""""""""""""" | Consolidated Profit and Loss Account | | | | | | | | | | | | |
| Cost of sales9,39094.610,59886.35,55973.42,28299.13,80094.34,35187.0Gross profit5405.41,68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.43221.44.71.23717.4Operating profit before finance costs2642.72051.72543.4873.8952.4631.3Finance costs2642.72051.72543.4873.8952.4631.3Thin equity accounted850.95694.63474.62038.83418.52695.4Finance costs2092.14.053.33.775.0(32)(1.4)1543.82695.4 | | 9.930 | 100.0 | 12.285 | 100 | 7.575 | 100 | 2.303 | 100 | 4.030 | 100 | 5.002 | 100 |
| Gross profit5405.41,68713.72,01626.6210.92305.765113.0Income from investments - net(41)(0.4)2051.71021.32199.544110.93487.0Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs2673.272.051.72543.4873.8952.4631.3Finance costs2642.72051.72543.48.73.8952.4631.3"Share of profit in equity accounted"Stare of profit in equity accounted"850.95694.63474.62038.83418.52695.4Profit before taxation"1481.41,59212.81,49919.81687.370717.51,16223.2Taxation2092.14053.33.775.0(32)(1.4) | | | | | | | | | | | | | |
| Distribution and selling expenses190.2320.3160.2271.2521.3681.4Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs3273.21,289.91,40618.6522.246111.495619.1Finance costs2642.02.051.72543.4873.8952.46.31.3"Share of profit in equity accounted | | | | | | | | | | | | | |
| Administrative expenses1992.03072.52993.91817.91724.31773.5Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs3273.21.289.91,40618.6522.246111.495619.1Finance costs2642.72051.72543.4873.8952.46.31.3"Share of profit in equity accounted | Income from investments - net | (41) | (0.4) | 205 | 1.7 | 102 | 1.3 | 219 | 9.5 | 441 | 10.9 | 348 | 7.0 |
| Other operating expenses1071.14293.54275.6110.5330.81693.4Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs3273.21,289.91,40618.6522.246111.495619.1Finance costs2642.72051.72543.4873.8952.4631.3"Share of profit in equity accountedrrInvestees - net of taxation"850.95694.63474.62038.83418.52695.4Profit before taxation1481.41,59212.81,49919.81687.370717.51,16223.2Taxation2092.14053.33775.0(32)(1.4)1543.82725.4 | Distribution and selling expenses | 19 | 0.2 | 32 | 0.3 | 16 | 0.2 | 27 | 1.2 | 52 | 1.3 | 68 | 1.4 |
| Other income1531.51040.8300.4321.4471.23717.4Operating profit before finance costs3273.21,289.91,40618.6522.246111.495619.1Finance costs2642.72051.72543.4873.8952.4631.3"Share of profit in equity accounted7850.95694.63474.62038.83418.52695.4Profit before taxation1481.41,59212.81,49919.81687.370717.51,16223.2Taxation2092.14053.33775.0(32)(1.4)1543.82725.4 | Administrative expenses | 199 | 2.0 | 307 | 2.5 | 299 | 3.9 | 181 | 7.9 | 172 | 4.3 | 177 | 3.5 |
| Operating profit before finance costs3273.21.2289.91,40618.6522.246111.495619.1Finance costs2642.72051.72543.4873.8952.4631.3"Share of profit in equity accounted850.95694.63474.62038.83418.52695.4Profit before taxation1481.41,59212.81,49919.81687.370717.51,16223.2Taxation2092.14053.33775.0(32)(1.4)1543.82725.4 | Other operating expenses | 107 | 1.1 | 429 | 3.5 | 427 | 5.6 | 11 | 0.5 | 33 | 0.8 | 169 | 3.4 |
| Finance costs2642.72051.72543.4873.8952.4631.3"Share of profit in equity accountedinvestees - net of taxation"850.95694.63474.62038.83418.52092.14053.33775.03202.14053.33775.03202.1 | Other income | 153 | 1.5 | 104 | 0.8 | 30 | 0.4 | 32 | 1.4 | 47 | 1.2 | 371 | 7.4 |
| "Share of profit in equity accounted investees - net of taxation" 85 0.9 569 4.6 347 4.6 203 8.8 341 8.5 269 5.4 Profit before taxation 148 1.4 1,592 12.8 1,499 19.8 168 7.3 707 17.5 1,162 23.2 Taxation 209 2.1 405 3.3 377 5.0 (32) (1.4) 154 3.8 272 5.4 | Operating profit before finance costs | 327 | 3.2 | 1,228 | 9.9 | 1,406 | 18.6 | 52 | 2.2 | 461 | 11.4 | 956 | 19.1 |
| investees - net of taxation"850.95694.63474.62038.83418.52695.4Profit before taxation1481.41,59212.81,49919.81687.370717.51,16223.2Taxation2092.14053.33775.0(32)(1.4)1543.82725.4 | Finance costs | 264 | 2.7 | 205 | 1.7 | 254 | 3.4 | 87 | 3.8 | 95 | 2.4 | 63 | 1.3 |
| Profit before taxation 148 1.4 1,592 12.8 1,499 19.8 168 7.3 707 17.5 1,162 23.2 Taxation 209 2.1 405 3.3 377 5.0 (32) (1.4) 154 3.8 272 5.4 | | | | | | | | | | | | | |
| Taxation 209 2.1 405 3.3 377 5.0 (32) (1.4) 154 3.8 272 5.4 | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| (Loss) / profit after taxation (61) (0.7) 1,187 9.5 1,122 14.8 200 8.7 553 13.7 890 17.8 | | | | | | | | | | | | | |
| | (Loss) / profit after taxation | (61) | (0.7) | 1,187 | 9.5 | 1,122 | 14.8 | 200 | 8.7 | 553 | 13.7 | 890 | 17.8 |

HORIZONTAL ANALYSIS OF STATEMENT OF FINANCIAL POSITION AND PROFIT OR LOSS

| | 2 | 018 | 20 | 017 | 2 | 2016 | 20 | 015 | 2 | 014 | 20 |)13 |
|---|-----------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|
| | Rs. in | Variance | | Variance | Rs. in | Variance | Rs. in | Variance | Rs. in | Variance | | Variance |
| | Million | % | Million | % | Million | % | Million | % | Million | % | Million | % |
| Consolidated Balance Sheet | | | | | | | | | | | | |
| Property, plant and equipment | 2,596 | 1.2 | 2,565 | 3.9 | 2,468 | 22.2 | 2,019 | 43.8 | 1,404 | 9.6 | 1,281 | 18.0 |
| Intangible assets | 137 | 6.2 | 129 | 14.2 | 113 | 66.2 | 68 | 74.4 | 39 | 178.6 | 14 | 600.0 |
| Investment property | 49 | (9.3) | 54 | (10.0) | 60 | (10.4) | 67 | (8.2) | 73 | 17.7 | 62 | 72.2 |
| Investment in equity accounted investees | 3,088 | (6.2) | 3,292 | 14.2 | 2,882 | 18.9 | 2,423 | (4.6) | 2,540 | 24.5 | 2,040 | 13.0 |
| Other long term investments | 263 | 19.0 | 221 | - | 221 | - | 221 | - | 221 | - | 221 | - |
| Long term loans and deposits | 217 | 11.9 | 194 | 2.6 | 189 | 293.8 | 48 | (5.9) | 51 | 155.0 | 20 | (4.8) |
| Stores, spares and loose tools | 212 | 11.0 | 191 | 46.9 | 130 | 94.0 | 67 | (6.9) | 72 | (8.9) | 79 | 19.7 |
| Stock-in-trade | 2,268 | (33.0) | 3,385 | 33.7 | 2,531 | 458.7 | 453 | 11.3 | 407 | (38.5) | 662 | 12.8 |
| Trade debts | 82 | (90.8) | 891 | 88.8 | 472 | 673.8 | 61 | (31.5) | 89 | (54.8) | 197 | (46.6) |
| Advances | 30 | 42.9 | 21 | (53.3) | 45 | (22.4) | 58 | - | 58 | 81.3 | 32 | (76.8) |
| Trade deposits and short term prepaymen | ts 72 | 26.3 | 57 | 50.0 | 38 | 153.3 | 15 | 114.3 | 7 | (22.2) | 9 | 50.0 |
| Investments | 1,055 | (12.2) | 1,201 | 36.6 | 879 | 6.7 | 824 | 8.7 | 758 | (19.9) | 946 | 81.1 |
| Other receivables | 631 | (64.4) | 1,774 | 121.8 | 800 | 327.8 | 187 | 30.8 | 143 | 5.9 | 135 | 181.3 |
| Taxation - net | 1,165 | 55.5 | 749 | 35.0 | 555 | 146.7 | 225 | 41.5 | 159 | 109.2 | 76 | (18.3) |
| Cash and bank balances | 194 | 125.6 | 86 | 16.2 | 74 | (26.7) | 101 | (29.9) | 144 | 80.0 | 80 | 15.9 |
| Non-current asset held for sale | - | - | - | - | - | - | - | - | - | (100.0) | 19 | 100.0 |
| Total assets | 12,059 | (18.6) | 14,810 | 29.3 | 11,457 | 67.6 | 6,837 | 10.9 | 6,165 | 5.0 | 5,873 | 15.5 |
| Issued, subscribed and paid-up capital | 776 | - | 776 | - | 776 | 25.0 | 621 | - | 621 | 9.9 | 565 | - |
| Capital reserves | 1,159 | (6.8) | 1,243 | 9.1 | 1,139 | 187.6 | 396 | 2.2 | 388 | (30.1) | 555 | 38.1 |
| Revenue reserves | 5,678 | (13.7) | 6,582 | 21.8 | 5,404 | 23.5 | 4,374 | 3.2 | 4,237 | 10.5 | 3,836 | 25.8 |
| Shareholders' equity | 7,613 | (11.5) | 8,601 | 17.5 | 7,319 | 35.8 | 5,391 | 2.8 | 5,246 | 5.9 | 4,956 | 23.4 |
| Long term loans | 227 | (29.5) | 322 | (18.3) | 394 | 64.9 | 239 | 100.0 | - | - | - | - |
| Liabilities against assets subject to finance | lease 127 | 98.4 | 64 | (16.9) | 77 | 67.4 | 46 | (23.4) | 62 | 77.7 | 34 | 72.3 |
| Deferred income | 8 | 14.3 | 7 | (22.2) | 9 | 800.0 | 1 | 8.5 | 2 | 41.5 | 1 | 100.0 |
| Deferred taxation | 129 | (68.5) | 410 | 79.0 | 229 | 133.7 | 98 | 34.9 | 142 | 2,201.1 | 6 | 100.0 |
| Trade and other payables | 1,805 | (15.9) | 2,145 | 163.2 | 815 | 29.2 | 631 | 67.8 | 376 | 8.4 | 347 | (44.6) |
| Unpaid dividend | - | (100.0) | 116 | - | 116 | 100.0 | - | - | - | - | - | - |
| Unclaimed dividend | 22 | - | 22 | (4.3) | 23 | 91.7 | 12 | (78.9) | 57 | (16.2) | 68 | 3.0 |
| Mark-up accrued | 24 | (25.0) | 32 | 39.1 | 23 | 76.9 | 13 | 44.4 | 9 | - | 9 | (43.8) |
| Short term borrowings | 1,956 | (32.6) | 2,904 | 27.4 | 2,279 | 654.6 | 302 | 32.5 | 228 | (45.5) | 418 | 24.8 |
| Current portion of long term loan | 97 | (31.2) | 141 | 29.4 | 109 | 98.2 | 55 | 100.0 | - | - | - | - |
| Current portion of liabilities against | | | | | | | | | | | | |
| assets subject to finance lease | 46 | 9.5 | 42 | (28.8) | 59 | 25.5 | 47 | 14.6 | 41 | 28.1 | 32 | 300.0 |
| Current portion of deferred income | 5 | 25.0 | 4 | (20.0) | 5 | 150.0 | 2 | - | 2 | 100.0 | 1 | 100.0 |
| Total equity and liabilities | 12,059 | (18.6) | 14,810 | 29.3 | 11,457 | 67.6 | 6,837 | 10.9 | 6,165 | 5.0 | 5,873 | 15.5 |
| Consolidated Profit and Loss Account | | | | | | | | | | | | |
| Sales - net | 9,930 | (19.2) | 12,285 | 62.2 | 7,575 | 228.9 | 2,303 | (42.9) | 4,030 | (19.4) | 5,002 | 26.9 |
| Cost of sales | 9,390 | (11.4) | 10,598 | 90.6 | 5,559 | 143.6 | 2,282 | (39.9) | 3,800 | (12.7) | 4,351 | 26.7 |
| Gross profit | 540 | (68.0) | 1,687 | (16.3) | 2,016 | 9,500.0 | 21 | (90.9) | 230 | (64.7) | 651 | 27.9 |
| Income from investments - net | (41) | (120.0) | 205 | 101.0 | 102 | (53.4) | 219 | (50.3) | 441 | 26.7 | 348 | 411.8 |
| Distribution and selling expenses | 19 | (40.6) | 32 | 100.0 | 16 | (42.0) | 27 | (47.5) | 52 | (23.5) | 68 | 47.8 |
| Administrative expenses | 199 | (35.2) | 307 | 2.7 | 299 | 65.2 | 181 | 5.3 | 172 | (2.8) | 177 | 4.1 |
| Other operating expenses | 107 | (75.1) | 429 | 0.5 | 427 | 3,712.8 | 11 | (66.1) | 33 | (80.5) | 169 | 156.1 |
| Other income | 153 | 47.1 | 104 | 246.7 | 30 | (6.7) | 32 | (31.9) | 47 | (87.3) | 371 | 2,991.7 |
| Operating profit before finance costs | 327 | (73.4) | 1,228 | (12.7) | 1,406 | 2,588.3 | 52 | (88.7) | 461 | (51.8) | 956 | 211.4 |
| Finance costs | 264 | 28.8 | 205 | (19.3) | 254 | 192.3 | 87 | (8.4) | 95 | 50.8 | 63 | (42.7) |
| "Share of profit in equity accounted | | (0.7.1) | | | | | 0.0 | | | | 0.00 | |
| investees - net of taxation" | 85 | (85.1) | 569 | 64.0 | 347 | 71.0 | 203 | (40.5) | 341 | 26.8 | 269 | 5.5 |
| Profit before taxation | 148 | (90.7) | 1,592 | 6.2 | 1,499 | 790.7 | 168 | (76.2) | 707 | (39.3) | 1,162 | 157.1 |
| Taxation | 209 | (48.4) | 405 | 7.4 | 377 | 1,277.9 | (32) | (120.8) | 154 | (43.4) | 272 | 1,531.6 |
| (Loss) / profit after taxation | (61) | (105.1) | 1,187 | 5.8 | 1,122 | 460.2 | 200 | (63.7) | 553 | (38.0) | 890 | 89.0 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |

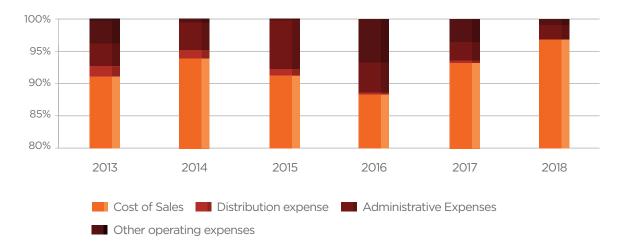
HORIZONTAL ANALYSIS OF STATEMENT OF FINANCIAL POSITION AND PROFIT OR LOSS



Balance Sheet Analysis (Equity and liabilities) %

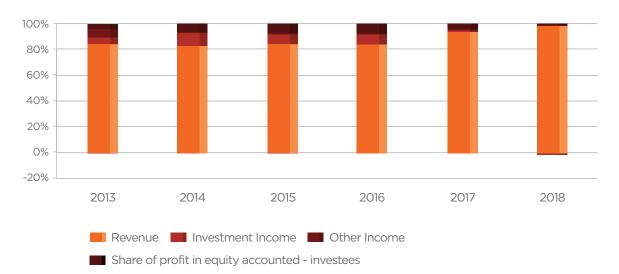


Balance Sheet Analysis (Assets) %



Profit and loss Analysis (Expenses) %

Profit and loss Analysis (Revenue and income) %



COMMENTS ON CONSOLIDATED ANALYSIS SIX YEARS

The Group comprise of CSAPL and wholly owned subsidiaries i.e. CS Energy (Private) Limited (CSEL), Solution de Energy (Private) Limited (SdeE), CS Capital (Private) Limited (CSCL), and Crescent Hadeed (Private) Limited (CHL).

Consolidated Profit and Loss:

The difference between the results of Unconsolidated and Consolidated financial statements mainly represents share of profits from equity accounted investments. Share of profit had significantly decreased from Rs. 269.0 million in 2013 to Rs. 85.0 million in 2018, whereas, investment income amounted to Rs. (41.0) million in FY18 (2017: Rs. 205.0 million) out of which Rs. (18.5) million was contributed by CSCL (2017: Rs. 98.5 million). SEL contributed loss of Rs. 517 million while CHL contributed profit of Rs. 428 million in the Group's bottom line.

Consolidated Balance Sheet:

With respect to balance sheet, carrying amount of property plant and equipment (PPE) increased by 1.2% from last year. PPE of CHL decreased by Rs. 44.7 million, whereas SEL decreased by 30.4 million. Furthermore, investments in equity accounted investments increased by 51% from Rs. 2,040 million in 2013 to Rs. 3,088 million in 2018 mainly due to recognition of share of profits from Altern Energy Limited and Shakarganj Limited.

Total assets of the Group increased to Rs. 12,058 million in 2018 from Rs. 5,873 million in 2013.

KEY OPERATING AND FINANCIAL DATA

| SUMMARIZED FINANCIAL DATA | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|--|---|--|--|--|--|--|
| A - Summary of Profit and Loss Account (Rupees in millions) | | | | | | | |
| Sales - net Cost of sales Gross profit Income from investments - net Distribution, selling and administrative expenses Other operating expenses Other income Operating profit before finance costs Finance costs Share of profit in equity accounted | 9,929.8 9,390.1 539.7 (41.1) 218.2 107.3 153.3 326.4 264.0 | 12,285.5 10,598.0 1,687.5 204.8 339.5 429.3 103.7 1,227.2 204.6 | 7,575.4 5,559.6 2,015.8 102.5 315.2 426.8 29.8 1,406.1 253.9 | 2,302.5 2,281.9 20.6 219.2 208.7 11.3 31.8 51.6 87.3 | 4,030.2 3,799.9 230.3 441.4 223.7 33.4 47.3 461.9 94.9 | 5,001.7 4,350.8 650.9 348.1 244.9 169.0 371.2 956.3 62.9 | 3,942.9 3,434.1 508.8 67.8 216.0 65.8 11.6 306.4 109.5 |
| investees - net of taxation" Profit before taxation Taxation Net income | 85.0 147.4 208.9 (61.5) | 569.3 1,591.9 404.9 1,187.0 | 347.1 1,499.3 377.1 1,122.2 | 203.3 167.6 (32.4) 200.0 | 340.5 707.5 154.2 553.3 | 269.5 1,162.9 272.0 890.9 | 255.3 452.2 (18.9) 471.1 |
| B - Summary of Balance Sheet | | | | | | | |
| (Rupees in millions) Current assets Stock-in-trade Trade debts Current liabilities Trade and other payables | 5,708.2 2,268.1 82.3 3,954.4 1,805.2 | 8,354.7 3,384.8 890.8 5,405.1 2,144.8 | 5,524.1 2,531.2 472.1 3,429.0 815 | 1,991.0 453.1 60.6 1,061.7 631.0 | 1,836.8 407.2 89.5 713.2 376.0 | 2,216.1 662.4 196.9 875.2 347.0 | 1,908.0 586.7 368.9 1,051.6 626.0 |
| Unpaid dividend Unclaimed dividend Property, plant and equipment Total assets Long term financing (excluding current maturity) Deferred income (including current maturity) Deferred liabilities | 13.5 128.7 | 116.4 21.6 2,565.4 14,810.2 386.1 11.6 410.3 | 116 23 2,467.8 11,457.3 471.4 13.3 228.5 | - 12.0 2,018.5 6,836.7 285.2 3.1 98.2 | - 57.0 1,404.4 6,165.2 62.0 4.0 141.5 | - 68.0 1,280.7 5,872.7 34.5 2.3 6.2 | 66.0 1,086.2 5,087.2 19.8 - - |
| Short term financing (including current maturity of long-term financing) " Reserves Shareholders' equity | 2,098.7 6,837.4 7,613.7 | 3,086.4 7,825.0 8,601.4 | 2,446.9 6,542.9 7,319.2 | 404.2 4,769.2 5,390.2 | 269.4 4,625.1 5,246.2 | 450.5 4,391.0 4,955.6 | 343.0 3,451.2 4,015.8 |
| C - Summary of Cash Flow Statement | | | | | | | |
| (Rupees in millions) Cash and cash equivalents at the beginning of the year Net cash (used in) / generated from | (313.0) | (233.4) | (200.4) | (84.1) | (206.3) | (247.0) | (551.1) |
| operating activities Net cash (outflows) / inflows from | 1,505.1 | (48.8) | (2,345.1) | 94.1 | 169.2 | (85.1) | 437.0 |
| investing activities Net cash inflows / (outflows) from | 154.6 | (69.4) | (534.1) | (309.2) | 286.2 | 77.9 | 254.8 |
| financing activities Net (decrease) / increase in cash and | (1,607.0) | 38.6 | 2,846.2 | 98.8 | (333.1) | 47.9 | (387.7) |
| cash equivalents Cash and cash equivalents at the end of the year | 52.7 (260.3) | (79.6) (313.0) | (33.0) (233.4) | (116.4) (200.4) | 122.2 (84.1) | 40.7 (206.3) | 304.1 (247.0) |
| D - Other Data (Rupees in millions) | | | | | | | |
| Depreciation and amortization Capital expenditure No. of ordinary shares (no. of shares in millions) Payments to National Exchequer | 224.3 249.8 77.6 2,610.7 | 211.8 298.3 77.6 3,018.3 | 161.2 557.1 77.6 2,296.9 | 134.5 745.3 62.1 210.7 | 100.2 253.9 62.1 361.4 | 90.8 348.5 56.5 731.4 | 141.9 97.4 56.5 290.4 |

TOTAL ASSETS AS OF 30 JUNE 2018

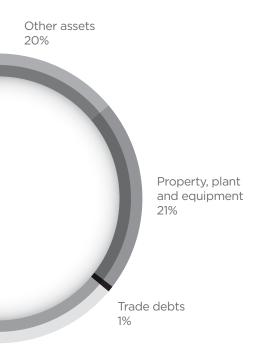
37%

Investments including investment property

Cash and bank balances 2%

TOTAL LIABILITIES AS OF 30 JUNE 2018

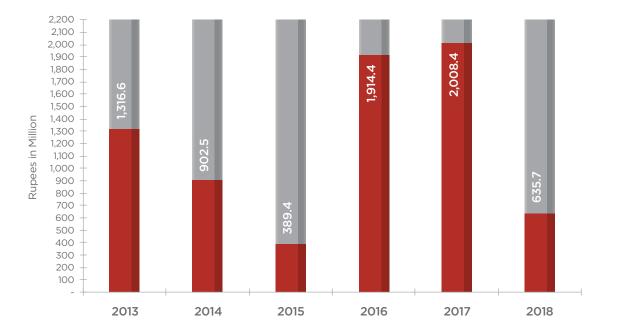




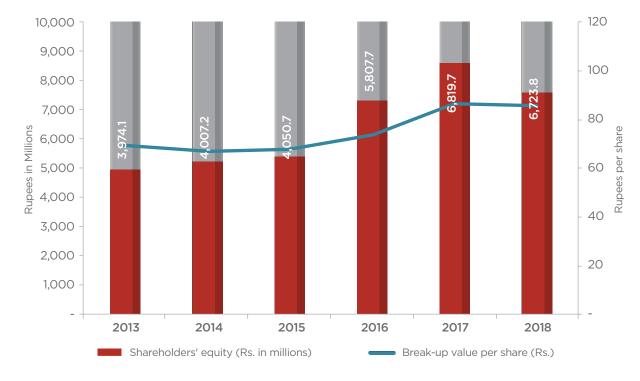
Stock-in-trade 19%



EARNINGS BEFORE, TAXATION, **DEPRECIATION AND AMORTIZATION (EBITDA)**

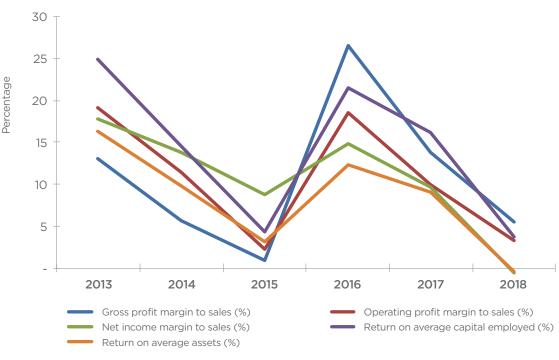


SHAREHOLDERS' EQUITY AND BREAK-UP VALUE PER SHARE

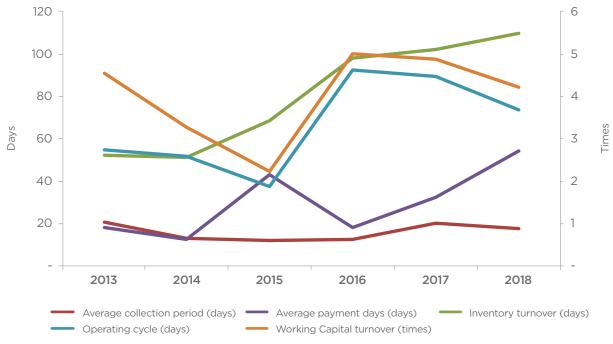


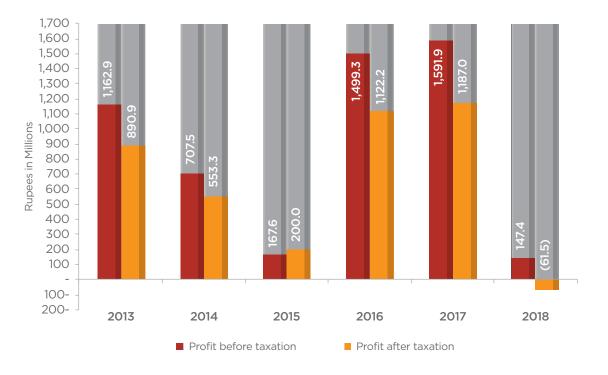
PROFITABILITY AND RETURN

Pe



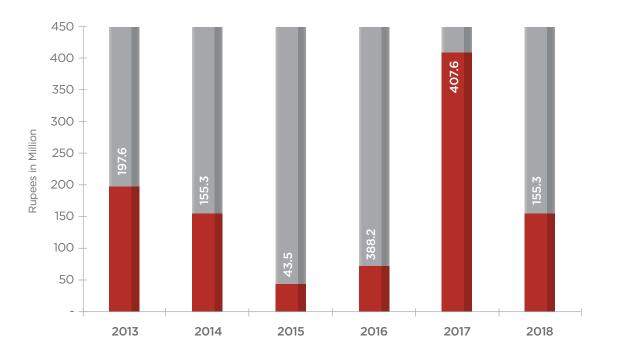
MANAGEMENT OF WORKING CAPITAL





PROFIT BEFORE AND AFTER TAXATION

DIVIDEND (INCLUDING FINAL PROPOSED)



INDEPENDENT AUDITORS' REPORT

To the members of Crescent Steel and Allied Products Limited

Report on the Audit of Consolidated Financial Statements

Opinion

We have audited the annexed consolidated financial statements of Crescent Steel and Allied Products Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 30 June 2018, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 June 2018, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the Key audit matters:

| S. No. | Key audit matters | How the matter was addressed in our audit |
|--------|--|---|
| 1. | Revenue Recognition | |
| | Refer to note 6.18 and 32 to the consolidated financial statements. | Our audit procedures in respect of the timing of revenue recognition, amongst others, included the following: |
| | The Group's revenue is principally generated from sale of large diameter spiral arc welded steel line bare pipe, coated pipes, pre coated pipes, cotton yarn, steel billets, electricity and steam. Revenue from sale of products is | obtaining an understanding of and testing the design and operating effectiveness of controls designed to ensure that revenue is recognized in the appropriate accounting period; |
| | recognized when the Group delivers the products to customers in accordance with the terms of the relevant contracts which includes liquidated damages in case of delay of supply. | inspecting significant contracts to obtain an understanding of contracts terms particularly relating to timing and the customer's acceptance of the products including charge of liquidated |





| S. No. | Key audit matters | How the matter was addressed in our audit | | S. No. |
|--------|---|--|--|--------|
| | We identified revenue recognition as key audit matter because recognition of sales in the appropriate period is subject to acceptance of the products by customers based on agreed terms and condition. Therefore, there could be potential risk that the revenue transactions are not recognized in the appropriate periods. | damages and assessing the Company's accounting policies for the recognition of revenue with reference to the requirements of the prevailing accounting standards; and comparing, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation, including the relevant sales contracts, the customer's acknowledgement of acceptance, to assess whether revenue and charge for liquidated damages had been recognized in the appropriate accounting period. | | 3. |
| 2. | Valuation of Stock-in-Trade | | | |
| | Refer to note 6.9 and 24 to the consolidated financial statements. | Our audit procedures in respect of the valuation of stock-in-trade, amongst others, included the following: | | |
| | As at 30 June 2018, the Group's stock-in-trade amounted to Rs. 2,268.108 million. This significantly comprised of bare pipes, pre coated pipes, pipe coating, hot rolled steel coils, raw cotton and steel billets. We identified the valuation of stock-in-trade as a key audit matter because determining an appropriate write-down as a result of net realizable value (NRV) being lower than their costs involved significant management judgment and estimation. | obtaining an understanding of management's determination of NRV and the key estimates adopted, including future selling prices, future costs to complete work-in-progress and costs necessary to make the sales, the basis of calculation and justification for the amount of the write-downs and provisions and future purchase commitments; assessing the NRV of stock-in-trade by comparing, on a sample basis, management's estimation of future selling prices for the products with committed sales contracts and selling prices achieved subsequent to the end of the reporting period; assessing management's estimation of the costs of converting raw materials and work-in-progress into finished goods and the related selling expenses, on a sample basis, by comparing them with actual costs incurred in the current year; and testing the calculations made by management in arriving at their year-end assessment of NRV and write-downs of and provisions for stock-in-trade. | | 4. |

S.No. Key audit matters

. Classification, valuation of Investments and

Refer to note 6.5, 20 and 28 to the consolidated financial statements.

The Group's investments as at 30 June 2018 amounted to Rs. 4,406.014 million. These comprised of investments in listed and unlisted equity securities and investments in equity accounted investees. The investments in equity accounted investees amounted to Rs. 3,088.233 million, financial assets classified as investments at fair value through profit or loss amounted to Rs. 866.028 million and available for sale investments amounted to Rs. 423.753 million.

The management's judgment is involved in classification of investments between investments at fair value through profit or loss and available for sale investments, valuation of investments where quoted prices are not available and the impairment allowance against investments classified as available for sale.

In assessing whether there was any impairment of the carrying value of the investment in equity accounted investees management determines the recoverable amounts based on higher of its value in use and its fair value less costs to sell.

We identified the classification, valuation of investments and impairment as a key audit matters because of its significance and the management's judgment involved.

Recoverability of Intangible Assets Under Pr

Refer to note 6.3 and 18 to the consolidated financial statements.

Intangible assets includes project development 100 MW solar project as at 30 June 2018 amounted to Rs.134.403 million which represent expenditure incurred on account of project related activities.

| | How | the matter was addressed in our audit |
|---|----------------|--|
| Inve | estmer | nt in Equity Accounted Investees |
| ed 8 | and v allow | nudit procedures in respect of the classification valuation of investments and determination of ance for impairment, amongst others, included bllowing: |
| ie d iy iy iy iy iy iy iy iy iy iy iy iy iy | • | Obtaining an understanding of and testing the design and operating effectiveness of controls designed to ensure for the classification, valuation of investments and determination of provision for impairment against investment classified as available for sale; |
| in n | • | Comparing, on a sample basis, specific investment buying and selling transactions recorded during the year with underlying documentation; |
| s on ot st | ٠ | assessing, on a sample basis, whether investments were recorded within the appropriate classification at the time of purchase by comparing individual items in the portfolio with underlying documentation; |
| ie ie | • | assessing, on a sample basis, whether investments were valued at fair value based on the last quoted market price and method used by the management for unquoted investments; |
| of s | ٠ | assessing the basis and estimates used by the management to determine impairment against investment classified as available for sale; |
| | ٠ | involving our internal valuation specialists to assist us in assessing the appropriateness of calculations to determine recoverable amounts based on value in use; and |
| | ٠ | comparing the higher of value in use and fair values of the investments in associates as assessed by management. |
| roje | ct Dev | elopment |
| d nt | intang | udit procedures in respect of the recoverability of gible assets under project development, amongst s, included the following: |
| 8 h of | а | nspected agreement with the Consultant to ssessed that amounts capitalized were in ccordance with the agreement; and |

| S. No. | Key audit matters | How the matter was addressed in our audit |
|--------|--|--|
| | The recovery of these assets depends on a combination of achieving sufficiently profitable business in the future as well as the ability of potential buyers to pay amounts capitalized by the management. | inspected agreement with the Consultant to assessed that amounts capitalized were in accordance with the agreement; and inspected confirmation from Consultant that based on market research, recoverable amount of the 100 MW solar project at present condition is in excess of its carrying value. |

Information Other than the Consolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Group's Annual Report for 2018 but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- effectiveness of the Group's internal control.
- estimates and related disclosures made by management.
- to continue as a going concern.
- transactions and events in a manner that achieves fair presentation.
- solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Other Matters

The engagement partner on the audit resulting in this independent auditors' report is Muhammad Nadeem.

Date: 31 July 2018 Karachi

· Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting

• Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease

• Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying

· Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain

Whelly Two load 20.

KPMG Taseer Hadi & Co. **Chartered Accountants**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2018

| | Note | 2018 (Rupees ir | 2017 (000) |
|---|------|--------------------|-----------------|
| EQUITY AND LIABILITIES | | | |
| Share capital and reserves | | | |
| Authorized capital 100,000,000 ordinary shares of Rs. 10 each | | 1,000,000 | 1,000,000 |
| Issued, subscribed and paid-up capital | 7 | 776,325 | 776,325 |
| Capital reserves | 8 | 1,158,663 | 1,242,763 |
| Revenue reserves | | 5,678,701 | 6,582,279 |
| | | 7,613,689 | 8,601,367 |
| Non-current liabilities | | | |
| Long term loans | 9 | 226,746 | 322,481 |
| Liabilities against assets subject to finance lease | 10 | 127,419 | 63,606 |
| Deferred income | 11 | 8,107 | 7,471 |
| Deferred taxation | 12 | 128,663 | 410,253 |
| | | 490,935 | 803,811 |
| Current liabilities | | | |
| Trade and other payables | 13 | 1,805,207 | 2,144,839 |
| Unpaid dividend | | - | 116,449 |
| Unclaimed dividend | 1.4 | 21,520 | 21,628 |
| Mark-up accrued | 14 | 23,569 | 31,631 |
| Short term borrowings | 15 | 1,956,125 | 2,904,166 |
| Current portion of long term loans | 9 | 96,544 | 140,500 |
| Current portion of liabilities against assets subject to finance lease | 10 | 46.010 | 41700 |
| Current portion of deferred income | 10 | 46,010 5,424 | 41,700 4,148 |
| Current portion of deferred income | 11 | 3,954,399 | 5,405,061 |
| Contingencies and commitments | 16 | 3,334,339 | 5,405,001 |
| Total equity and liabilities | | 12,059,023 | 14,810,239 |

ASSETS

Non-current assets

Property, plant and equipment Intangible assets Investment properties Investment in equity accounted investees Other long term investments Long term deposits

Current assets

Stores, spares and loose tools Stock-in-trade Trade debts Advances Trade deposits and short term prepayments Investments Mark-up accrued Other receivables Taxation - net Cash and bank balances

Total assets

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.

Humanaleon **Chief Executive**

| Note - | 2018 (Rupees i | 2017 n '000) |
|--------|-------------------|-----------------|
| 17 | 2,596,034 | 2,565,370 |
| 18 | 137,005 | 129,226 |
| 19 | 49,358 | 54,071 |
| 20 | 3,088,233 | 3,291,606 |
| 21 | 262,933 | 220,717 |
| 22 | 217,233 | 194,535 |
| | 6,350,796 | 6,455,525 |
| | | |
| 23 | 211,513 | 191,208 |
| 24 | 2,268,108 | 3,384,752 |
| 25 | 82,320 | 890,794 |
| 26 | 29,897 | 21,187 |
| 27 | 71,774 | 56,860 |
| 28 | 1,054,848 | 1,201,262 |
| | 155 | 132 |
| 29 | 630,648 | 1,774,364 |
| 30 | 1,165,309 | 748,526 |
| 31 | 193,655 | 85,629 |
| | 5,708,227 | 8,354,714 |
| | | |
| | 12,059,023 | 14,810,239 |

2 apres som Director

Chief Financial Officer

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2018

| | Note | 2018 (Rupees in | 2017 '000) |
|---|--------------------|------------------------|--------------------|
| Sales | 32 | 11,462,930 | 14,145,170 |
| Sales tax | | 1,533,174 | 1,859,622 |
| | | 9,929,756 | 12,285,548 |
| Cost of sales | 33 | 9,390,054 | 10,598,021 |
| Gross profit | | 539,702 | 1,687,527 |
| Income from investments | 34 | (41,057) | 204,848 |
| | | 498,645 | 1,892,375 |
| Distribution and selling expenses | 35 | 19,405 | 32,281 |
| Administrative expenses | 36 | 198,766 | 307,267 |
| Other operating expenses | 37 | 107,300 | 429,281 |
| | 0, | 325,471 | 768,829 |
| Operating profit before finance costs | | 173,174 | 1,123,546 |
| Other income | 38 | 153,321 | 103,745 |
| | | 326,495 | 1,227,291 |
| Finance costs | 39 | 263,964 | 204,626 |
| Share of profit in equity accounted investees | | 200,004 | 204,020 |
| - net of taxation | 40 | 84,962 | 569,309 |
| Profit before taxation | | 147,493 | 1,591,974 |
| Taxation | 41 | 208,912 | 404,853 |
| (Loss) / profit for the year | | (61,419) | 1,187,121 |
| Other comprehensive income Items that may be reclassified subsequently to profit or los Unrealized (diminution) / appreciation during the year on | s | | |
| remeasurement of investment classified as 'available for sa | | (78,177) | 114,680 |
| Proportionate share of other comprehensive income of equaccounted investees | uity | (5,923) | (11,053) |
| Items that will not be reclassified subsequently to profit or | | (500.057) | 770 501 |
| (Loss) / gain on remeasurement of staff retirement benefit Other comprehensive (loss) / income for the year | pians - net of tax | (589,853) (673,953) | 379,591 483,218 |
| Total comprehensive income for the year | | (735,372) | 1,670,339 |
| | | | |
| Basic and diluted (loss) / earnings per share | 42 | (Rupe | ees) 15.29 |
| Dasic and unuted (10ss) / earnings per snare | 42 | (0.79) | 15.29 |

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.

Humanalian **Chief Executive**

2 abre som Director



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2018

Cash flows from operating activities

Cash generated from operations Taxes paid Finance costs paid Contribution to gratuity and pension funds Contribution to Workers' Profit Participation Fund Long term deposits - net Net cash generated from / (used in) operating activities

Cash flows from investing activities

Capital expenditure Acquisition of intangible assets Proceeds from disposal of operating fixed assets Proceeds from disposal of operating fixed assets under sale and leaseback arrangement Investments - net Dividend income received Interest income received Net cash generated from / (used in) investing activities

Cash flows from financing activities

Repayment of long term loans Payments against finance lease obligations (Repayments of) / proceeds from short term loans obtain Dividends paid Net cash (used in) / flow from financing activities Net increase / (decrease) in cash and cash equivalents

Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.





| Note - | 2018 (Rupees in | 2017 1 '000) |
|---------------------|---|---|
| 43 | 2,421,585 (673,322) (211,522) (11,552) (111) (20,003) 1,505,075 | 808,494 (602,488) (184,641) (12,081) (60,000) 1,881 (48,835) |
| | (249,808) (11,337) 59,332 89,839 (351,010) 613,346 4,232 154,594 | (298,328) (21,803) 80,578 30,889 (61,004) 198,487 1,767 (69,414) |
| ained - net 43.1 | (139,691) (51,660) (1,046,780) (368,863) (1,606,994) 52,675 (312,997) | (40,519) (65,553) 533,802 (389,172) 38,558 (79,691) (233,306) |
| 44 | (260,322) | (312,997) |

2 abre som Director



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2018

| | Issued, | Ca | apital reserves | | Reven | le reserves | Total |
|--|--------------------------------------|------------------|---|----------|--------------------|-----------------------|------------------------|
| | subscribed and paid-up capital | Share premium | Unrealized appreciation on (diminution) / remeasurement of investments classified as 'available for sale' | | General reserve | Unappropria profit | ted |
| Palanas as at 70, kuns 2010 | 776 725 | 1020000 | · | | • | | 7710101 |
| Balance as at 30 June 2016 | 776,325 | 1,020,908 | 22,120 | 96,108 | 2,642,000 | 2,761,730 | 7,319,191 |
| Transfer to general reserves | - | - | - | - | 1,000,000 | (1,000,000) | - |
| Total comprehensive income for the year ended 30 June 2017 | ; | | | | | | |
| Profit for the year | - | - | - | | - | 1,187,121 | 1,187,121 |
| Other comprehensive income for the year | - | - | 114,680 | (11,053) | - | 379,591 | 483,218 |
| Total comprehensive income for the year | - | - | 114,680 | (11,053) | - | 1,566,712 | 1,670,339 |
| Transactions with owners Dividend: - Final @ 20% (i.e. Rs. 2 per share) | | | | | | | |
| for the year ended 30 June 2016 - First interim @ 15% (i.e. Rs 1.5 per share) | - | - | - | - | - | (155,265) | (155,265) |
| for the year ending 30 June 2017 - Second interim @ 15% (i.e. Rs 1.5 per | - | - | - | - | - | (116,449) | (116,449) |
| share) for the year ended 30 June 2017 | - | - | - | - | - | (116,449) | (116,449) |
| Balance as at 30 June 2017 | 776,325 | 1,020,908 | 136,800 | 85,055 | 3,642,000 | 2,940,279 | 8,601,367 |
| Total comprehensive income for the year ended 30 June 2018 | | | | | | | |
| Loss for the year | - | - | - | - | - | (61,419) | (61,419) |
| | _ | - | (78,177) | (5,923) | - | (589,853) | (673,953) |
| Other comprehensive loss for the year | | | | | | | |
| Total comprehensive income for the year | | - | (78,177) | (5,923) | - | (651,272) | (735,372) |
| Total comprehensive income for the year Transactions with owners Dividend: | | - | (78,177) | (5,923) | - | (651,272) | (735,372) |
| Total comprehensive income for the year Transactions with owners Dividend: - Final @ 22.5% (i.e. Rs. 2.25 per share) for the year ended 30 June 2017 | - | - | (78,177) | (5,923) | - | (651,272) | (735,372) (174,673) |
| Total comprehensive income for the year Transactions with owners Dividend: - Final @ 22.5% (i.e. Rs. 2.25 per share) | _ _ _ | - | (78,177) | (5,923) | - | | |

* This represents the Group's share of various reserves held by equity accounted investees.

The annexed notes from 1 to 55 form an integral part of these consolidated financial statements.

Chief Executive

2 abre som Director



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

THE GROUP AND ITS OPERATIONS 1.

- Company is Shariah complaint and listed on Islamic Index.
- District Jhang.
- Crescent Steel and Allied Products Limited.
- and Infrastructure Division from the principal office of the Holding Company.
- of the Holding Company.
- Company is located at Bhone, district Jhang, Punjab.

1.1 The Group consists of Crescent Steel and Allied Products Limited ('the Holding Company') and its wholly owned subsidiary companies namely; CS Capital (Private) Limited, CS Energy (Private) Limited [formerly Shakarganj Energy (Private) Limited], Solution de Energy (Private) Limited, Crescent Hadeed (Private) Limited and Crescent Continental Gas Pipelines Limited. The Holding Company was incorporated on 1 August 1983 as a public limited company in Pakistan under the repealed Companies Act, 1913 (now Companies Act, 2017) and is quoted on the Pakistan Stock Exchange. The registered offices of the Holding Company and its subsidiary companies are located at E-floor, IT Tower, 73-E/1, Hali Road, Gulberg-III, Lahore, whereas their principal offices are situated at 9th floor Sidco Avenue Centre 264 R.A. Lines, Karachi. The Holding

1.2 The Holding Company's steel segment is one of the down stream industries of Pakistan Steel Mills, manufacturing large diameter spiral arc welded steel line pipes Nooriabad, District Jamshoro, Sindh. The Holding Company has a coating facility capable of applying three layers high density polyethylene coating on steel line pipes. The coating plant commenced commercial production from 16 November 1992. The Holding Company's fabrication unit is engaged in fabrication and erection of machinery located at Bhone,

1.3 The Holding Company is running cotton spinning unit at Jaranwala, District Faisalabad. This activity is carried out by the Holding Company under the name and title of "Crescent Cotton Products" a division of

1.4 The Holding Company is also managing a portfolio of equity investments and real estate though its Investment

1.5 CS Capital (Private) Limited was incorporated on 5 November 2010 as a private limited company in Pakistan under the repealed Companies Ordinance,1984 (now the Companies Act 2017). The principal activity of the Subsidiary Company is to manage investment portfolios in shares, commodities and other securities (strategic as well as short term). On 26 September 2011, the Holding Company has purchased the entire shareholding from its previous principal shareholder. Consequently, the Company becomes the wholly owned subsidiary

1.6 CS Energy (Private) Limited [formerly Shakarganj Energy (Private) Limited] was incorporated on 02 April 2008 as a private limited company in Pakistan under the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). The principal activity of the Subsidiary Company is to build, own, operate and maintain a power plant and to generate, accumulate, distribute, sell and supply electricity/power to PEPCO / DISCOS under an agreement with the Government of Pakistan or to any other consumer as permitted. The Generation Plants use bagasse in the combustion process to produce power and processed steam. The plant of the

1.7 Solution de Energy (Private) Limited was incorporated as a private limited company in Pakistan under the provisions of the repealed Companies Ordinance, 1984 (now the Companies Act, 2017) as result of a Joint Venture (JV) agreement between the Holding Company and a partnership concern. The principal activity of the Subsidiary Company is to build, own, operate and maintain 100MW solar power project (the Project) and to generate, accumulate, distribute, sell and supply electricity / power to PEPCO / DISCOS under the agreement with the Government of Pakistan or to any other consumer as permitted. As at 30 June 2018, all the shares are held by CS Energy (Private) Limited. The Subsidiary Company has been granted Letter of Interest (LOI) by the Punjab Power Development Board (PPDB) and currently the Subsidiary Company is in the phase of completing the requirements specified in LOI. Further, the Subsidiary Company has been

allocated Land from PPDB. The, Interconnectivity study report has been completed and submitted for NTDC vetting and approval during the previous year has been duly vetted and approved for interconnectivity aspect during the current year ended 30 June 2018.

- 1.8 Crescent Hadeed (Private) Limited was incorporated on 15 May 2013 as a private limited company in Pakistan under the provisions of the repealed Companies Ordinance, 1984 (now the Companies Act, 2017). The objective of the Subsidiary Company is to cater to the growing demand of steel products is in line with the Group's vision to organically expand in the steel long products business. The billets manufactured are used by re-rolling mills to manufacture bars and other steel long products for use in the construction and engineering sectors. The plant of the Subsidiary Company is located at Bhone, district Jhang, Punjab.
- Crescent Continental Gas Pipelines Limited having share capital of Rs. 90 is not carrying on any business operations. 1.9

SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS DURING THE YEAR 2.

The Holding Company's net sales stood at Rs. 9.930 billion (2017: Rs. 12.286 billion), 90.91% (2017: 85.91%) of which was generated from Steel division. For the second half of the year, the Steel division recorded revenue of Rs. 201.8 million only, owing to lower sales order booked by Steel division due to delay in infrastructure projects. During the month of April 2018, the Group secured a contract of Rs. 1.7 billion from SNGP for the supply of 24" coated pipe, Production and delivery of coated pipes is expected to commence from first quarter of next financial year. This includes 77% increase in sales over last year pertaining to sale of Steel billets. This has resulted due to second induction melting furnace along with the increase in selling prices with reference to the change in raw material (scrap) prices.

Net loss from investments amounted to Rs. 52.019 million for the year which includes unrealized loss of Rs. 92.033 million due to decline in KSE-100 Index in second half of the year, the bench mark shed by 13.1 percent and posted a low of 37,919 points and closed at 40,471.

Directors' report contain detail discussion about the Group's performance.

3. **BASIS OF PREPARATION**

3.1 Consolidated financial statements

These consolidated financial statements have been prepared from the information available in the unconsolidated financial statements of the Holding Company, CS Capital (Private) Limited, Crescent Hadeed (Private) Limited and the consolidated financial statements of CS Energy (Private) Limited for the year ended 30 June 2018. Crescent Continental Gas Pipelines Limited is not carrying on any business operations and accordingly no financial statements are being prepared. Details regarding the financial information of associates used in the preparation of these consolidated financial statements are given in note 20 to these consolidated financial statements.

The accounting policies used by the subsidiary companies in preparation of their financial statements are consistent with that of the Holding Company. The accounting policies used by the Group's associates in preparation of their respective financial statements are also consistent with that of the Holding Company. Where policies are different, necessary adjustments are made to the financial statements of that associate or subsidiary to bring their accounting policies in line with those used by the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

3.2 Statement of compliance

These consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) and Islamic Financial Accounting Standards (IFASs) issued by Institute of Chartered Accountant of Pakistan as are notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards or IFASs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3.3 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except quoted investments which are classified as held for trading and available for sale, and derivatives which are stated at fair value and obligations in respect of gratuity and pension schemes which are measured at present value of defined benefit obligation less fair value of the plan assets.

3.4 Functional and presentation currency

These consolidated financial statements are presented in Pakistan Rupees which is also the Group's functional currency and has been rounded to the nearest thousand.

USE OF ESTIMATES AND JUDGEMENTS 4.

In preparing these consolidated financial statements, management has made judgement, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognised prospectively. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognised in the consolidated financial statements to the carrying amount of the assets and liabilities and assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment in the subsequent years are set forth below:

- Property, plant and equipment (refer note 6.2)
- Intangible assets (refer note 6.3)
- Investment property (refer note 6.4)
- Investments (refer note 6.5 and 6.6)
- Stores, spares and loose tools and stock-in-trade (refer note 6.8 and 6.9)
- Employees benefits (refer note 6.12)
- Leases (refer note 6.14)
- Taxation (refer note 6.17)
- Impairment (refer note 6.2, 6.3, 6.4, 6.5 and 6.21)
- Provisions (refer note 6.20)

NEW OR AMENDMENTS / INTERPRETATIONS TO EXISTING STANDARDS, INTERPRETATION 5. AND FORTHCOMING REQUIREMENTS

in these consolidated financial statements.

5.1 There are new and amended standards and interpretations as notified under the Companies Act, 2017 that are mandatory for accounting periods beginning 1 July 2017 but are considered not to be relevant or do not have any significant effect on the Group's consolidated financial statements and are therefore not stated

FOR THE YEAR ENDED 30 JUNE 2018

5.2 Standards, interpretations and amendments to published approved accounting standards that are not vet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 1 July 2018:

- Classification and Measurement of Share-based Payment Transactions amendments to IFRS 2 clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on the Group's consolidated financial statements.
- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' effective for annual periods beginning on or after 1 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on the Group's consolidated financial statements.
- Annual Improvements to IFRSs 2014-2016 Cycle [Amendments to IAS 28 'Investments in Associates and Joint Ventures'] (effective for annual periods beginning on or after 1 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on the Group's consolidated financial statements.
- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 1 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration. The application of interpretation is not likely to have an impact on the Group's consolidated financial statements.
- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 1 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on the Group's consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

- impact would not be significant.
- impact on the Group's consolidated financial statements.
- impact on the Group's consolidated financial statements.
- following approved accounting standards:

- IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 1 July 2018). IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The management has completed an initial assessment of the potential impact on revenue and considered that the impact would not be significant.

- IFRS 9 'Financial Instruments' and amendment - Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 1 July 2018 and 1 January 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The management has completed an initial assessment of changes required in classification and measurement of financial instruments on adoption of the standard and has also carried out an initial exercise to calculate impairment required under expected credit loss model. Based on initial assessment the management considered that there is no significant change in the recognition criteria or carrying value of the financial assets or liabilities and no additional significant impairment is expected.

- IFRS 16 'Leases' (effective for annual period beginning on or after 1 January 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an arrangement contains a Lease', SIC-15 'Operating Leases- Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases. The management has completed an initial assessment of the potential impact on the Group's lease arrangements and considered that the

- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests in Associates and Joint Ventures (effective for annual period beginning on or after 1 January 2019). The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as long-term interests or 'LTI'). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an

- Amendments to IAS 19 'Employee Benefits'- Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 1 January 2019). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in consolidated other comprehensive income. The application of amendments is not likely to have an

- Annual Improvements to IFRS Standards 2015-2017 Cycle - the improvements address amendments to

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangement - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company remeasures its previously held interest in a joint operation when

FOR THE YEAR ENDED 30 JUNE 2018

it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.

- IAS 12 Income Taxes the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
- IAS 23 Borrowing Costs the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective from annual period beginning on or after 1 January 2019 and are not likely to have an impact on the Group's consolidated financial statements.

6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below, which have been consistently applied to all the periods presented except for the following:

- the first time application of financial reporting requirements, including disclosure and presentation requirements of the Companies Act, 2017 effective from 30 June 2018, some of the amounts reported for the previous period have been reclassified (refer note 53.1). However, there was no change in the reported amounts of consolidated statement of profit or loss and other comprehensive income or the amounts presented in the consolidated statement of financial position except for presentation.
- new or amendments / interpretations to existing standards and interpretation as stated in note no. 5.1.

6.1 Basis of consolidation

Subsidiaries

The consolidated financial statements include the financial statements of the Holding Company and its subsidiary companies.

Subsidiaries are those entities in which the Holding Company directly or indirectly controls, beneficially owns or holds more than 50 percent of its voting securities or otherwise has power to elect and appoint more than 50 percent of its directors. The financial statements of subsidiaries are included in the consolidated financial statements from the date control commences. The financial statements of the subsidiaries are consolidated on a line-by-line basis and the carrying value of investment held by the Holding Company is eliminated against the Holding Company's share in paid up capital of the subsidiaries. The Group applies uniform accounting policies for like transactions and events in similar circumstances except where specified otherwise.

All material inter-group balances, transactions and resulting unrealized profits / losses are eliminated.

Investments in associates

Entities in which the Group has significant influence directly or indirectly (through subsidiaries) but not control and which are neither subsidiaries nor joint ventures of the members of the Group are associates and are accounted for under the equity method of accounting (equity accounted investees).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

These investments are initially recognized at cost. The consolidated financial statements include the associates' share of profit or loss and movements in other comprehensive income, after adjustments, if any, to align the accounting policies with those of the Group, from the date that significant influence commences until the date it ceases. Share of post acquisition profit/loss of associates is recognized in the profit or loss. Distributions received from associates reduce the carrying amount of investment. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that investment (including any long-term interests that, in substance, form part of the Group's net investment in the associate) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

The carrying amount of investments in associates is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the investments is estimated which is higher of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount exceeds its recoverable amount and is charged to profit or loss. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount but limited to the extent of carrying amount that would have been determined if no impairment loss had been recognized. A reversal of impairment loss is recognized in the consolidated profit or loss.

6.2 Property, plant and equipment

Owned assets

Property, plant and equipment, except freehold land and capital work-in-progress are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land is stated at cost.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets include the cost of materials and direct labour, any other cost directly attributable to bring the assets to a working condition for their intended use, the cost of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs, if any.

Subsequent cost

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow to the Group and its cost can be measured reliably. The carrying amount of the part so replaced is derecognized. The costs relating to day-to-day servicing of property, plant and equipment are recognized in the consolidated profit or loss as incurred.

Depreciation

Depreciation is charged to income on a straight line basis at the rates specified in note 17.1 to these consolidated financial statements. Depreciation on additions to property, plant and equipment is charged from the month in which an item is acquired or capitalized while no depreciation is charged for the month in which the item is disposed off or retained.

The assets' residual values and useful lives are reviewed at each financial year end and adjusted if appropriate.

Disposal

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in consolidated profit or loss.

FOR THE YEAR ENDED 30 JUNE 2018

Leased assets

Upon initial recognition, an asset acquired by way of finance lease is stated at an amount equal to the lower of its fair value and the present value of minimum lease payments, each determined at the inception of the lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Depreciation is charged on the same basis as used for owned assets.

Capital work in progress

Capital work in progress is stated at cost and consists of expenditure incurred and advances made in respect of tangible and intangible assets during the course of their construction and installation. Transfers are made to relevant assets category as and when assets are available for intended use.

Impairment

The carrying amount of property, plant and equipment is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the assets recoverable amount is estimated. The recoverable amount is the greater of its value in use and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

6.3 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any.

Subsequent expenditure

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization

Amortization is charged to consolidated profit or loss on a straight line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an item is acquired or capitalized while no amortization is charged for the month in which the item is disposed off.

Research and development expenditures

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognized in consolidated profit or loss as incurred.

Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalized only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalized includes the cost of materials, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use and capitalized borrowing costs. Other development expenditure is recognized in consolidated profit or loss as incurred. Capitalized development expenditure is stated at cost less

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

accumulated amortization and accumulated impairment loss, if any. However, during the year expenses incurred in respect of the project have been capitalized (Refer note 18).

Impairment

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of asset exceeds its estimated recoverable amount, it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value and fair value less cost to sell. An impairment is recognized if the carrying amount exceeds its estimated recoverable amount.

6.4 Investment property

Cost

Investment property, principally comprising of land and buildings, is held for long term rental yields / capital appreciation. The investment property of the Group comprises of land and buildings and is valued using the cost method i.e. at cost less any accumulated depreciation and impairment losses, if any.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labour, any other costs directly attributable to bringing the investment property to a working condition for their intended use and capitalized borrowing costs, if any.

Depreciation

Depreciation is charged to income on the straight line method at the rates specified in the note 19 so as to allocate the depreciable amount over its estimated useful life. Depreciation on additions to investment property is charged from the month in which a property is acquired or capitalized while no depreciation is charged for the month in which the property is disposed off.

The residual values and useful lives of investment property are reviewed at each reporting date and adjusted if appropriate.

Impairment

The Group assesses at each reporting date whether there is any indication that investment property may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in consolidated profit or loss. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted in the future period to allocate the asset's revised carrying amount over its estimated useful life.

Disposal

The gain or loss on disposal of investment property, represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as income or expense in consolidated profit or loss.

6.5 Financial assets

Financial assets at fair value through profit or loss

A non-derivative financial asset is classified as at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Investments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognized in profit or loss when incurred. Investments at fair value through profit or loss are measured at fair value and changes therein are recognized in consolidated profit or loss.

Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has positive intention and ability to hold to maturity. Investments classified as held to maturity are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition, held to maturity financial assets are measured at amortized cost using the effective interest method, less any impairment loss, if any.

Loans and receivables

Loans and receivables are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortized cost using effective interest method, less impairment losses, if any.

Available for sale investments

Other investments not covered in any of the above categories as being available for sale and are initially recognized at fair value plus attributable transactions costs. Subsequent to initial recognition these are measured at fair value, with any resultant gain or loss being recognized in consolidated other comprehensive income. Gains or losses on available for sale investments are recognized in consolidated other comprehensive income until the investments are sold or disposed off or until the investments are determined to be impaired, at that time cumulative gain or loss previously reported in consolidated other comprehensive included in current year's consolidated profit or loss.

Fair value of listed securities are the quoted prices on stock exchange on the date it is valued. Unquoted securities are valued at cost.

The Group follows trade date accounting for regular way purchase and sale of securities, except for sale and purchase of securities in the future market.

Impairment

The carrying amount of all investments other than those at fair value through profit or loss, is reviewed at each reporting date to determine whether there is any indication of impairment. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset and that loss event(s) had an impact on the estimated future cash flows of that asset that can be estimated reliably. In case of investment in equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

An impairment loss in respect of financial assets measured at amortized cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the assets original effective interest rate. Losses are recognized in profit or loss. When an event occurring after the impairment was recognized causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through consolidated profit or loss.

Impairment losses on available for sale financial assets are recognized by reclassifying the losses accumulated in reserves in equity to profit or loss. The cumulative loss that is reclassified from equity to the consolidated profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any cumulative impairment loss recognized previously in consolidated profit or loss.

If in subsequent period, the fair value of an impaired available for sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognized, then the impairment loss is reversed with the amount of reversal recognized in the consolidated profit or loss. However, any subsequent recovery in the fair value of an impaired available for sale equity security is recognized in consolidated other comprehensive income. An impairment loss in respect of interest in associates and subsidiaries is measured by comparing the recoverable amount (i.e. higher of fair value or value in use) of investment with its carrying amount. An impairment loss is recognized in consolidated profit or loss. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognized.

Derivative financial instruments

The Group enters into derivative financial instruments, which include future contracts in stock market. Derivatives are initially recorded at fair value and are remeasured to fair value. The fair value of a derivative is equivalent to the unrealized gain or loss from marking to market the derivative using prevailing market rates. Derivatives with positive market values (unrealized gains) are included in other receivables and derivatives with negative market values (unrealized losses) are included in other liabilities in the consolidated statement of financial position. The resultant gains and losses from derivatives held for trading purposes are recognized in consolidated profit or loss. No derivative is designated as hedging instrument by the Group.

6.6 Investment in commodities

Investment in commodities is initially recognised at cost, which is its fair value. Such commodities are principally acquired with the purpose of selling in near future and generating a profit from fluctuations in price. Subsequently, investment in commodities is stated at fair value less cost to sell. Changes in fair value is recognised in consolidated profit or loss.

6.7 Non-current assets held for sale

Non-current assets or disposal groups comprising of assets or liabilities that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets or components of a disposal group, are remeasured at lower of their carrying amount and fair value less costs to sell.

FOR THE YEAR ENDED 30 JUNE 2018

6.8 Stores, spares and loose tools

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value, less provision for impairment, if any. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

Provision for obsolete and slow moving stores, spares and loose tools is determined based on management's estimate regarding their future usability.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs necessary to be incurred to make the sale.

Spare parts of capital nature which can be used only in connection with an item of property, plant and equipment are classified as fixed assets under the 'plant and machinery' category and are depreciated over a time period not exceeding the useful life of the related assets.

6.9 Stock-in-trade

Stock-in-trade is stated at the lower of cost less impairment loss, if any and net realizable value. Cost is arrived at on a weighted average basis except for finished goods - pipe. Cost of work-in-process and finished goods include cost of materials and appropriate portion of production overheads. Net realizable value is the estimated selling price in the ordinary course of business less costs of completion and selling expenses. The cost of finished goods - pipe is assigned by using specific identification of their individual costs. Scrap stocks are valued at their estimated net realizable value.

6.10 Trade debts and other receivables

These are initially stated at fair value and subsequently measured at amortized cost less provisions for any uncollectible amounts. An estimate is made for doubtful receivables when collection of the amount is no longer probable. Debts considered irrecoverable are written off.

6.11 Cash and cash equivalents

Cash and cash equivalents comprise of cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated statement of cash flows.

6.12 Employee benefits

6.12.1 Compensated absences

The Group accounts for all accumulated compensated absences when employees render services that increase their entitlement to future compensated absences.

6.12.2 Post retirement benefits

6.12.2.1 Defined contribution plan - Provident fund

The Group operates a provident fund scheme for its permanent employees. Equal monthly contributions are made by the Group and its employees. Obligation for contributions to the fund are recognized as an expense in consolidated profit or loss when they are due.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Cotton segment

Provision and collection from employees are made at the rate of 6.25% of basic pay plus Cost Of Living Allowance (COLA) of Cotton segment employees. A trust has been established and its approval has been obtained from the Commissioner of Income Tax.

All employees except Cotton segment

Contributions to the fund are made at the rate of 8.33% of basic pay plus COLA for those employees who have served the Group for a period of less than five years and after completion of five years, contributions are made at the rate of 10%.

6.12.2.2 Defined benefit plans

Pension and gratuity fund schemes

The Holding Company provides gratuity benefits to all its permanent employees who have completed their minimum qualifying service as per the terms of employment. The pension scheme provides life time pension to retired employees or to their spouses as per pension fund rules.

The Holding Company's obligation is determined through actuarial valuations carried out under the "Projected Unit Credit Method". Remeasurements which comprise actuarial gains and losses and the return on plan assets (excluding interest) are recognized immediately in other comprehensive income. The Holding Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payments. Net interest expense, current service costs and any past service costs are recognized in consolidated profit or loss. Any assets resulting from this calculation is limited to the present value of available refunds or reductions in future contributions to the plan. The latest Actuarial valuation was conducted at the reporting date by a qualified professional firm of actuaries.

Crescent Hadeed (Private) Limited a Subsidiary Company had a gratuity benefit scheme for all of its permanent employees up to 31 December 2017. The Subsidiary Company discontinued the said scheme and accumulated benefits under the scheme will be paid to respective employee(s) on their separation from the Subsidiary Company.

6.13 Mark-up bearing borrowings

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in consolidated profit or loss over the period of the borrowings on an effective interest basis.

6.14 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the Group. All other leases are classified as operating leases.

Assets held under finance leases along with corresponding lease liabilities are initially recognized at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments.

Lease payments are apportioned between finance costs and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognized in consolidated profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized as more fully explained in note 6.19 below.

Payments made under operating leases (net of any incentives received from the lessor) are charged to consolidated profit or loss on a straight-line basis over the period of the lease.

In the context of sale and leaseback transactions, where a sale and leaseback transaction is classified as a finance lease, any excess of the sale proceeds over the carrying values is deferred and recognized in consolidated profit or loss over the lease term. Any loss representing the excess of the carrying values over the sale proceeds is recognized immediately in consolidated profit or loss.

6.15 Asset held under Ijarah financing

Assets held under Ijarah financing are accounted for using the guidelines of Islamic Financial Accounting Standard - 2 (IFAS 2), "Ijarah". The assets are not recognized on the Group's consolidated financial statements and payments made under Ijarah financing are recognized in consolidated profit or loss on a straight line basis over the term of the lease.

6.16 Trade and other payables

Trade and other amounts payable are recognized initially at fair value and subsequently carried at amortized cost.

6.17 Taxation

Group taxation

The Holding Company has opted for Group taxation under section 59AA of the Income Tax Ordinance, 2001 along with two of its subsidiaries CS Capital (Private) Limited and CS Energy (Private) Limited. The companies are taxed as one fiscal unit under this scheme. The current and deferred income taxes have been estimated on income of each of the companies according to the applicable law and are recognised by each company separately within the Group, regardless of who has the legal liability for settlement or the legal right for recovery of the tax. Any adjustments in respect of results of the subsidiaries arising solely due to group taxation are recognised in the Holding company and the amounts paid to or receivable from the Holding Company are adjusted accordingly.

The taxation of Crescent Hadeed (Private) Limited and Solution de energy (Private) Limited is made on an individual Company basis instead of Group Taxation.

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any.

Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits or taxable temporary difference will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

6.18 Revenue recognition

Revenue from sales is recognized when significant risks and rewards of ownership are transferred to the buyer.

Revenue is recognized on supply of electricity to consumers based on meter readings at the tariffs applied as per agreement with these consumers.

Interest income is recognized using the effective interest method.

Dividend income is recognized when the right to receive the same is established i.e. the book closure date of the investee company declaring the dividend.

Gains and losses on sale of investments are accounted for when the commitment (trade date) for sale of security is made.

Unrealized gains and losses arising on remeasurement of securities classified as 'fair value through profit or loss' are recognized in profit or loss in the period in which they arise. Gains and losses arising on revaluation of derivatives to the fair value are also recognized in profit or loss.

Unrealized gains and losses arising on remeasurement of securities classified as 'available for sale' are recognized in other comprehensive income in the period in which they arise.

Rental income (net of any incentives given to lessees) from investment property is recognized on a straight line basis over the lease term.

6.19 Borrowing costs

Borrowing costs incurred on long term finances directly attributable for the construction / acquisition of qualifying assets are capitalized up to the date the respective assets are available for intended use. All other mark-up, interest and other related charges are taken to profit or loss currently.

6.20 Provisions

A provision is recognized in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

6.21 Impairment

The carrying amount of the Group's assets is reviewed at each reporting date to determine whether there is any objective evidence that an asset or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of its value in use and fair value less cost to sell. Impairment losses are recognized in profit or loss.

FOR THE YEAR ENDED 30 JUNE 2018

6.22 Foreign currency translation

Foreign currency transactions are translated into Pakistan Rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the reporting date. Exchange differences, if any, are recognized in profit or loss.

6.23 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are set off and only the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognized amount and the Group intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

6.24 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting structure. Management monitors the operating results of its business units separately for the purpose of making decisions regarding resource allocation and performance assessment.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangible assets.

6.25 Proposed dividend and transfer between reserves

Dividend distributions to the Holding Company's shareholders are recognized as a liability in the period in which dividends are approved. Transfer between reserves made subsequent to the reporting date is considered as a non-adjusting event and is recognized in the period in which such transfers are made.

6.26 Earnings per share

The Group presents earnings per share (EPS) for its ordinary shares. EPS is calculated by dividing consolidated profit or loss for the year attributable to ordinary shareholders of the Holding Company by the weighted average number of ordinary shares outstanding during the year.

7. **ISSUED, SUBSCRIBED AND PAID-UP CAPITAL**

| 2018 (Number | 2017 r of Shares) | | 2018 (Rupee | 2017 s in '000) |
|-----------------|----------------------|---|----------------|--------------------|
| 37,756,686 | 37,756,686 | Ordinary shares of Rs. 10 each fully paid in cash | 377,567 | 377,567 |
| 39,875,805 | 39,875,805 | Ordinary shares of Rs. 10 each issued as bonus shares | 398,758 | 398,758 |
| 77,632,491 | 77,632,491 | | 776,325 | 776,325 |

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

7.1 Ordinary shares of the Holding Company held by related parties as at year end are as follows

Crescent Steel and Allied Products Limited - Gratuity Fund **Crescent Steel and Allied Products** Limited - Pension Fund **Crescent Steel and Allied Products** Limited - Staff Provident Fund Crescent Cotton Products - Staff Provident Func CSAPL - Staff Benevolent Fund Muhammad Amin Muhammad Bashir Limited Premier Insurance Limited Shakarganj Limited Crescent Cotton Mills Limited

7.2 There is no shareholder agreement for voting rights, board selection, rights of first refusal, and block voting.

CAPITAL RESERVES 8.

This includes share premium reserve amounting to Rs. 1,020.9 million and as per section 81 of the Companies Act 2017 this can be used for following purpose.

- to write off preliminary expenses of the Holding Company;
- Company; and
- Company.

The Holding Company may also use the share premium account to issue bonus shares to its members.

LONG TERM LOANS 9.

Secured - Under non-shariah arrangement Allied Bank Limited Saudi Pak Industrial and Agriculture Investment Compa

Less: Current portion shown under current liabilitie

| | 20 | 018 | 2017 | | | |
|---|-------------|------------|-------------|------------|--|--|
| | (Percentage | (Number | (Percentage | (Number of | | |
| | of holding) | of shares) | of holding) | shares) | | |
| | | (Rupee | s '000) | | | |
| | | | | | | |
| | 2.26% | 1,752,333 | 1.90% | 1,471,233 | | |
| | 4.97% | 3,856,980 | 4.16% | 3,230,181 | | |
| | 0.16% | 124,200 | 1.07% | 833,700 | | |
| d | 0.10% | 74,800 | 0.10% | 74,800 | | |
| | 0.05% | 36,178 | 0.05% | 36,178 | | |
| | 0.00% | 848 | 0.00% | 848 | | |
| | 0.18% | 141,500 | 0.19% | 146,500 | | |
| | 0.23% | 180,000 | 0.23% | 180,000 | | |
| | 0.00% | 76 | 0.00% | 76 | | |
| | | | | | | |

- to write off expenses of, or the commission paid or discount allowed on, any issue of shares of the Holding

- in providing for the premium payable on the redemption of any redeemable preference shares of the Holding

| | Note | 2018 (Rupees i | 2017 n '000) |
|-------------|------|-------------------|-----------------|
| | 9.1 | 323,290 | 244,231 |
| any Limited | 9.2 | - | 218,750 |
| | | 323,290 | 462,981 |
| es | | 96,544 | 140,500 |
| | | 226,746 | 322,481 |
| | | | |

9.1 The Holding Company has a long term loan arrangement with Allied Bank Limited for an amount of Rs. 312 million (2017: Rs. 312 million) . The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly instalments started from December 2015. During the year, the Holding Company has made repayment of Rs. 78 million (2017: Rs. 78 million) . Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year ended 30 June 2017, Holding Company entered into a loan arrangement with Allied Bank Limited of an amount of Rs. 100 million, out of which Rs. 74.176 million have been disbursed till date. The term of the loan is 5 years from the date of disbursement with a grace period of one year, repayable in 16 equal quarterly instalments starting after fifteen months from date of disbursement. During the year, the Holding Company has made repayment of Rs. 4.636 million. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During year ended 30 June 2018, the Holding Company entered into new loan arrangement with Allied Bank Limited of an amount of Rs. 300 million, out of which Rs. 156.25 million have been disbursed till date. The term of the loan is 4 years from the date of disbursement with a grace period of one year, repayable in 12 equal quarterly instalments starting after twelve months from date of disbursement. Mark-up is payable at the rate of 3 months KIBOR plus 1.5% per annum.

During the year, mark-up on such arrangements was ranged between 7.64% to 8.35% (2017: 7.59% to 7.64%). The facility is secured against first joint pari passu hypothecation / equitable mortgage on plant, machinery and property of the Holding Company.

9.2 The Holding Company had a long term loan arrangement with Saudi Pak Industrial and Agricultural Investment Company Limited for an amount of Rs. 250 million. The term of the loan is 5 years from the date of disbursement including a grace period of one year, repayable in 8 equal semi annual instalments starting from eighteen month from date of disbursement. During the year, the Holding Company has made repayment of Rs. 218.75 million (2017: Rs. 31.250 million) including early repayment of 156.25 million. During the year, mark-up on such arrangement is 8.61% to 8.92% (2017: 8.48% to 8.85%) per annum. The facility was secured against first exclusive mortgage charge on land and building and property of the Holding Company.

10. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

| | Minimu | m lease | Future f | inance | Present valu | e of minimum |
|-----------------------------|---------|----------|----------|----------|--------------|--------------|
| | pay | payments | | costs | | yments |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | | (Rupe | es '000) | | |
| Not later than one year | 58,647 | 49,414 | 12,637 | 7,714 | 46,010 | 41,700 |
| Later than one year and not | | | | | | |
| later than five years | 143,293 | 69,552 | 15,874 | 5,946 | 127,419 | 63,606 |
| | 201,940 | 118,966 | 28,511 | 13,660 | 173,429 | 105,306 |
| Less: Current portion shown | | | | | | |
| under current liabilities | | | | | 46,010 | 41,700 |
| | | | | | 127,419 | 63,606 |

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

leaseback of assets.

The Holding Company intends to exercise its options to purchase the leased assets upon completion of the lease term. The Holding Company's obligations under these arrangements are secured by the lessor's title to the leased assets.

DEFERRED INCOME 11.

The Holding Company entered into sale and lease back arrangements resulting in deferred income (representing excess of sales proceeds over the carrying amount of respective assets) out of which Rs. 5.424 million (2017: Rs. 4.148 million) is classified in current liabilities; being current portion of deferred income of Rs. 13.531 million (2017: Rs. 11.619 million). The deferred income will be amortized to the consolidated profit or loss over the lease term. During the year, Rs. 4.677 million (2017: Rs. 4.968 million) is amortized in consolidated profit or loss.

12. DEFERRED TAXATION

Deferred tax credits / (debits) arising in respect of

Taxable temporary differences

Accelerated tax depreciation / amortization Finance lease obligations Employee benefits - Defined benefits plan Unrealized gain on held for trading investments Share of profit from equity accounted investees

Deductible temporary differences

Provision for slow moving stores, spares and loose Provisions for doubtful trade debts, doubtful advar Discounting on long term deposit Deferred income Provisions for impairment of fixed assets Provision of Government Infrastructure Developme Provision for diminution in the value of investment

12.1 Break up of deferred tax (reversal) / charge is as following:

Consolidated profit or loss Consolidated other comprehensive income

10.1 The Holding Company has entered into finance lease arrangements with leasing companies for lease of plant and machinery and motor vehicles. The lease term of these arrangements is three to five years (2017: three to five years) and the liability is payable by the month ranging from one to sixty months (2017: three to sixty months). The periodic lease payments include built-in rates of mark-up ranging between 10.47% to 12.06% (2017: 10.61% to 15.41%) per annum. Included in the gross present value of minimum lease payments, is a sum aggregating Rs. 150.175 million (2017: Rs. 117.245 million) which pertains to obligations arising from sale and

| | 2010 | 2017 | | | |
|------------------|------------------|-----------|--|--|--|
| | (Rupees in '000) | | | | |
| | | | | | |
| | | | | | |
| f: | | | | | |
| | | | | | |
| | | | | | |
| | 35,926 | 33,144 | | | |
| | 10,145 | 13,322 | | | |
| | 37,895 | 292,556 | | | |
| | 2,094 | 10,934 | | | |
| | 158,097 | 172,836 | | | |
| | 244,157 | 522,792 | | | |
| | | | | | |
| e tools | (17,538) | (13,777) | | | |
| ances and others | (57,667) | (55,082) | | | |
| | (19,404) | (22,647) | | | |
| | (3,923) | (3,486) | | | |
| | (5,980) | (6,186) | | | |
| nent Cess | (3,477) | (3,597) | | | |
| ts | (7,505) | (7,764) | | | |
| | (115,494) | (112,539) | | | |
| | 128,663 | 410,253 | | | |
| | | | | | |

2018

2017

| (26,929) | 19,027 |
|-----------|---------|
| (254,661) | 162,682 |
| (281,590) | 181,709 |

- 12.2 Net deferred tax asset of Rs. 138.840 million (2017: Rs. 67.910 million) arising on account of losses of Crescent Hadeed (Private) Limited (Subsidiary Company) has not been accounted for in these consolidated financial statements because the Subsidiary Company has a benefit of tax credit under section 65D of Income Tax Ordinance, 2001 for a period of 5 years from the commencement of commercial production and it is not probable that taxable profits would be available in near future.
- 12.3 Profit of CS Energy (Private) Limited and Solution de Energy (Private) Limited the Subsidary Companies, from electric power generation are exempt from tax under clause 132 of part of second schedule to the Income Tax Ordinance, 2001. Since the income of the Subsidiary Companies is exempt from tax, no temporary difference arises. Accordingly, deferred tax has not been accounted for in these consolidated financial statements

| | Note | 2018 (Rupees in | 2017 '000) |
|---|------|--------------------|---------------|
| 13. TRADE AND OTHER PAYABLES | Roto | (Rupees m | |
| Trade creditors | | 201,473 | 137,621 |
| Bills payable | | 940,333 | 1,365,239 |
| Commission payable | | 1,253 | 802 |
| Accrued liabilities | 13.1 | 291,182 | 307,065 |
| Advances from customers - unsecured | | 70,782 | 46,280 |
| Provisions | 13.2 | 201,805 | 172,616 |
| Due to related parties | 13.3 | 2,498 | 1,726 |
| Payable to provident fund | 13.4 | 2,384 | 369 |
| Payable to staff retirement benefit funds | 13.5 | 3,773 | - |
| Retention money | | 2,949 | 4,699 |
| Sales tax payable | | 1,832 | 28,488 |
| Withholding tax payable | | 5,780 | 13,725 |
| Derivative financial liability | | 306 | - |
| Advance income tax | 13.6 | 16,904 | 26,746 |
| Workers' Profit Participation Fund | 13.7 | 29,443 | 2,772 |
| Workers' Welfare Fund | | 12,215 | 20,849 |
| Others | | 20,295 | 15,842 |
| | | 1,805,207 | 2,144,839 |

13.1 Accrued liabilities

| Salaries, wages and other benefits | | 34,239 | 43,080 |
|------------------------------------|--------|---------|---------|
| Accrual for 10-C bonus | | 2,609 | 2,481 |
| Compensated absences | | 14,594 | 14,969 |
| Liquidated damages | | 153,695 | 153,695 |
| Others | 13.1.1 | 86,045 | 92,840 |
| | | 291,182 | 307.065 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

13.1.1 This includes liability against Gas Infrastructure Development Cess of Rs. 17.004 million (2017: Rs. 17.004 million).

13.2 Movement in provisions

| | Infrastructure fee | Sales Tax (Rupees | Liquidated damages '000) | Total |
|-------------------------------|-----------------------|-------------------------|---------------------------------------|----------|
| | (Note 13.2.1) | (Note 13.2.2) | (Note 13.2.3) | |
| Opening balance as at 30 June | 123,953 | 3,242 | 45,421 | 172,616 |
| Provision for the year | 58,597 | - | - | 58,597 |
| Payments during the year | (29,408) | - | - | (29,408) |
| Closing balance as at 30 June | 153,142 | 3,242 | 45,421 | 201,805 |

13.2.1 This provision has been recognized against infrastructure fee levied by the Government of Sindh through Sindh Finance (Amendment) Ordinance, 2001 (the Ordinance) and through Sindh Development and Maintenance of Infrastructure Cess Act, 2017 (the Act). The Act validates fees levied through the Ordinance and continues the levy.

The Group has contested this issue in the High Court. The Group filed an appeal in the Supreme Court against the judgement of the High Court dated 15 September 2008 partly accepting the appeal by declaring that the levy and collection of infrastructure fee prior to 28 December 2006 was illegal and ultra vires and after that it is legal. Additionally, the Government of Sindh also filed appeal against the part of judgement decided against them.

The above appeals were disposed off in May 2011 with a joint statement of the parties that, during the pendency of the appeal, another law came into existence which was not subject matter in the appeal. Therefore, the decision thereon be first obtained from the High Court before approaching the Supreme Court with the right to appeal. The petition was filed in the High Court in respect of the above view. During the pendency of the appeal an interim arrangement was agreed whereby bank guarantee furnished for consignments cleared upto 27 December 2006 were returned. Bank guarantees were furnished for 50% of the levy for consignment released subsequent to 28 December 2006 while payment was made against the balance amount. Similar arrangement continued for the consignments released during the current year.

After promulgation of new law, the Group has instituted legal proceedings against the levy in the Sindh High Court, where interim stay has been granted on similar terms of payment of 50% of the amount of cess to the Government and furnishing of bank guarantees for remaining 50%.

Under the arrangement if the Group succeed in the petition, Government of Sindh will refund the amount subject to their right to appeal before Honourable Supreme Court. To date the Group has provided bank guarantees amounting to Rs. 119.539 million (2017: Rs. 99.539 million) in favour of Excise and Taxation Department. Based on the legal advice, the management believes that the chance of success in the petition is in the Group's favour. Current year charge has been estimated on the value of imports during the year and forms a component of cost of such imported raw materials. Any subsequent adjustment with respect to increase or decrease in the estimate has been recognized in consolidated profit or loss. However, on a prudent basis full provision has been recognized.

13.2.2 These have been made against sales tax claims long outstanding with the sales tax department.

FOR THE YEAR ENDED 30 JUNE 2018

- 13.2.3 The provision has been recognized on account of liquidated damages claimed by customers on delayed supply of goods. The Holding Company is in the process of negotiating this matter and expects that this may be resolved. However, on a prudent basis full provision has been recognized.
- 13.3 This represent balance due to Premier Insurance Limited a related party and Shakarganj Limited associate amounting Rs. 0.041 million (2017: Rs. Nil) and Rs. 2.457 million (2017: Rs. 1.726 million) respectively.
- 13.4 Crescent Hadeed (Private) Limited a Subsidiary Company, formed a provident fund scheme for all of its permanent employees with effect from 01 January 2018 and investments were made by the Subsidiary Company into the trust in accordance with the requirements of Section 218 of the Companies Act, 2017.
- 13.5 This includes Rs. 1.874 million in respect of Crescent Hadeed (Private) Limited a Subsidiary Company, which had a gratuity benefit scheme for all of its permanent employees. On 31 December 2017, the Company discontinued the said scheme and accumulated benefits under the scheme will be paid to respective employee(s) on their separation from the Company.
- 13.6 This amount represents advance income tax charged on the supply of electricity under section 235A of the Income Tax Ordinance, 2001 which is payable on collection of bills from customers.

| 13.7 | Workers' Profit Participation Fund | Note | 2018 (Rupees ir | 2017 1 '000) |
|------|---|------|--------------------|-----------------|
| | Opening balance as at 1 July | | 2,772 | 2,661 |
| | Allocation for the year | 37 | 26,782 | 60,111 |
| | | | 29,554 | 62,772 |
| | Amount paid to the trustees of the fund | | (111) | (60,000) |
| | Closing balance as at 30 June | | 29,443 | 2,772 |

14. MARK-UP ACCRUED

| Mark-up accrued on: | | | |
|--|------|--------|--------|
| - Finance lease obligations | | 425 | 148 |
| - Long term loans | | 3,732 | 4,765 |
| - Running finance and short term loans | 14.1 | 19,412 | 26,718 |
| | | 23,569 | 31,631 |

14.1 This includes mark-up accrued amounting to Rs 2.96 million (2017: Rs 9.36 million) on shariah arrangement.

15. SHORT TERM BORROWINGS

| Secured from banking companies | | | |
|--|------|-----------|-----------|
| Running finances under mark-up arrangements | 15.1 | 453,977 | 398,626 |
| Short term loans | 15.2 | 788,840 | 2,505,540 |
| Unsecured from non-banking companies Short term finance under mark-up arrangement | 15.6 | 713,308 | - |
| | | 1,956,125 | 2,904,166 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

- arrangements ranged between 7.83% to 8.85% (2017: 7.71% to 8.51%) per annum.
- 652 million) respectively.
- Murahaba, Istisna and Ijarah financing.
- and cotton / cotton yarn; and lien over import / export document (refer note 28.3).

16. CONTINGENCIES AND COMMITMENTS

16.1 Contingencies

- decided in the Holding Company's favour.

15.1 Short term running finance available from conventional side of various commercial banks under mark-up arrangements amounted to Rs. 1,400 million (2017: Rs. 1,050 million) out of which Rs. 250 million (2017: Rs. 250 million), Rs. Nil (2017: Rs. 50 million) and Rs. 100 million (2017: Rs. 100 million) is interchangeable with letters of credit, finance against import margin and letter of guarantee facility respectively. During the year, mark-up on such arrangements ranged between 7.64% to 8.84% (2017: 6.96% to 8.62%) per annum.

15.2 This includes an amount of Rs. 225.904 million (2017: Rs. 622.8 million) outstanding against Islamic mode of financing. Short term loan financing available from various commercial banks under mark-up arrangements amounted to Rs. 5,457 million (2017: Rs. 4,380 million) out of which Rs. 3,925 million (2017: Rs. 3,500 million), Rs. 100 million (2017: Rs. 50 million) and Rs. 260 million (2017: Rs. 310 million) is interchangeable with letters of credit, running finance and letter of guarantee facility respectively. During the year, mark-up on such

15.3 The facilities for opening letters of credit amounted to Rs. 6,425 million (2017: Rs. 5,350 million) out of which Rs. 250 million (2017: Rs. 250 million), Rs. 3,675 million (2017: Rs. 3,500 million) and Rs. 210 million (2017: Rs. 410 million) are interchangeable with short term running finance, short term loans and letter of guarantee facility respectively as mentioned in notes 15.1 and 15.2 above. The facility for letters of guarantee as at 30 June 2018 amounted to Rs. 2,004 million (2017: Rs. 2,897 million). Amounts unutilized for letters of credit and guarantees as at 30 June 2018 were Rs. 4,453 million and Rs. 108 million (2017: Rs. 930 million and Rs.

15.4 The Group is currently availing Islamic mode of financing from the Al Baraka Bank, Dubai Islamic Bank, Bank Islami Pakistan Limited. Facilities availed during the year includes letter of credit, bank guarantee, Wakala,

15.5 The above facilities are expiring on various dates and are secured by way of mortgage of land and building, hypothecation of plant and machinery, stock-in-trade, trade debts and other current assets, pledge of shares

15.6 During the year, the Holding Company has issued commercial papers at discounted value of Rs. 669.9 million to non-banking finance companies for working capital requirement. The term of the loan is one year from the date of issuance and redeemable on 15 August 2018 at face value of Rs. 719.5 million. Mark-up is payable at the rate of six months KIBOR plus 1.35% per annum. During the year, mark-up on such arrangement was 7.50% per annum.

16.1.1 During 2014-2015, a show cause notice was issued by the Deputy Director, Directorate of Post Clearance Audit (Customs) Karachi for payment of duties and taxes on import of certain raw materials. In response the Holding Company had contested that the said imports were exempt under bilateral agreement between Government of Pakistan and Government of Japan for projects under grant and accordingly these were cleared by the customs. However, the collector of customs has issued an order dated 22 May 2015 for recovery of the said duty and taxes and penalty thereon amounting to Rs. 44.773 million. The Holding Company has filed an appeal with Appellate Tribunal (Customs) against the order. No provision has been recognized in these financial statements as the case is under appeal and management considers that the same would be

16.1.2 During 2015-2016, show cause notice from Sindh Revenue Board has been received in respect of registration as a service provider and a demand aggregating to Rs. 60 million in respect of sales tax on services has been raised. The Holding Company has filed a constitutional writ in the Sindh High Court against the Sindh Revenue Board and Government of Sindh in respect of the notice, in which Honourable Sindh High Court has granted

interim relief to the Holding Company. No provision has been recognized in the financial statements in this respect, since based on the opinions of tax consultant and the Holding Company's legal counsel, the management is confident of favourable outcome of litigation in relation to the said matter.

16.1.3 Sindh Industrial Trade Estate (SITE) has cancelled allotment of plot A-26 and A-27 and charged non-utilization fees of Rs. 0.285 million and Rs. 0.621 million respectively. The Holding Company has challenged the cancellation and filed a suit in the Sindh High Court. The High Court has restrained SITE from taking any adverse action against the Holding Company. Therefore, management considers that the case would be decided in the Holding Company's favour and no provision is required to be recognized.

16.2 Commitments

16.2.1 During 2015-2016, the Holding Company entered into Ijarah financing arrangement amounting to Rs. 600 million with Bank Islami Pakistan Limited for acquisition of Spiral Pipe (SP) machine. As per requirement of IFAS-2 Ijarah financing has been treated as an operating lease. As at 30 June 2018, amount of lease rental outstanding under the agreement are Rs. 274.776 million (2017: Rs. 366.503 million), which is payable in quarterly instalments of Rs. 22.898 million (2017: Rs. 22.906 million) each.

The total of future Ijarah payment under arrangement are as follows:

| Note | 2018 (Rupees i | 2017 n '000) |
|---|-------------------|-----------------|
| Not later than one year | 91,592 | 91,626 |
| Later than one year and not later than five years | 423,184 | 514,877 |
| | 514,776 | 606,503 |
| Security deposit under arrangement | (240,000) | (240,000) |
| | 274,776 | 366,503 |

- 16.2.2 Aggregate amount of guarantees issued by conventional side of banks on behalf of the Group against various contracts aggregated to Rs. 1,864 million (2017: Rs. 1,972 million). This includes guarantee issued by Islamic banks amounting to Rs. 166.8 million (2017: Rs. 209 million).
- **16.2.3** Commitments in respect of capital expenditure contracted for by the Group as at 30 June 2018 amounted to Rs. 25.492 million (2017: Rs. 79.631 million) which includes Rs. 7.462 million (2017: Rs. 7.462 million) related to office premises located in Islamabad payable on completion of project.
- 16.2.4 Commitments under letters of credit as at 30 June 2018 amounted to Rs. 682.933 million (2017: Rs. 767.334 million).

17. PROPERTY, PLANT AND EQUIPMENT

| Operating fixed assets | 17.1 | 2,483,743 | 2,453,130 |
|--------------------------|------|-----------|-----------|
| Capital work-in-progress | 17.5 | 112,291 | 112,240 |
| | | 2,596,034 | 2,565,370 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

17

| as at | | | | | | | | | | | | |
|---------------|---------|----------------|----------------|----------|------------|----------------------------------|----------|-----------|----------|--------------|----------|---|
| alue (NBV) | 250,967 | 3,810 | 3,810 402,041 | 1,399 | 8,936 1 | 8,936 1,375,023 160,642 16,590 | 160,642 | 16,590 | 6,427 | 5,445 | 26,869 | 26,869 35,064 2,293,213 |
| | 56,757 | 37,767 | 37,767 67,595 | I | ı | 217,902 30,889 | 30,889 | 9,962 | 7,155 | 6,033 | 5,817 | 1,024 440,901 |
| | 1 | I | 1 | ı | ı | (28,874) (44,931) | (44,931) | ı | (54) | (23) | (3,675) | (23) (3,675) (3,374) (80,931) |
| | ı | (580) | (580) (29,965) | (443) | (906) | (906) (117,966) (21,144) (5,389) | (21,144) | (5,389) | (1,386) | (4,432) | (9,388) | (1,386) (4,432) (9,388) (8,454) (200,053) |
| 1e 2017 (NBV) | 307,724 | 40,997 439,671 | 439,671 | 956 | 8,030 1 | 8,030 1,446,085 125,456 | 125,456 | 21,163 | 12,142 | 7,023 | 19,623 | 12,142 7,023 19,623 24,260 2,453,130 |
| e as at | 307,724 | 43,066 | 614,996 | 70,027 | 27,481 2 | 27,481 2,696,629 148,365 73,363 | 148,365 | 73,363 | 30,039 | 59,202 | 64,943 | 34,538 4,170,373 |
| ation | I | (2,069) | (175,325) | (69,071) | (19,451) (| 1,250,544) | (22,909) | (52,200) | (17,897) | (52,179) | (45,320) | (2,069) (175,325) (69,071) (19,451) (1,250,544) (22,909) (52,200) (17,897) (52,179) (45,320) (10,278) (1,717,243) |
| | 307,724 | 40,997 | 439,671 | 956 | 8,030 1 | 8,030 1,446,085 125,456 | 125,456 | 21,163 | 12,142 | 12,142 7,023 | 19,623 | 19,623 24,260 2,453,130 |
| per annum) | 1 | - | 5 & 10 | 5 & 10 | 10 | 5 - 20 | 10 | 10 5 - 20 | 10 | 33.33 | 20 | 20 |
| | | | | | | | | | | | | |

Gross 30 Jur

FOR THE YEAR ENDED 30 JUNE 2018

17.1.2 The depreciation charge for the year has been allocated as follows :

| | | 2018 | 2017 |
|------------------------------------|------|-----------|---------|
| | Note | (Rupees i | n '000) |
| | | | |
| Cost of sales | 33.1 | 194,005 | 176,558 |
| Distribution and selling expenses | 35 | 1,175 | 1,388 |
| Administrative expenses | 36 | 20,392 | 19,752 |
| Allocated against rental income | 38 | - | 1,909 |
| Intangible under development phase | | 446 | 446 |
| | | 216,018 | 200,053 |

17.2 Property, plant and equipment as at 30 June 2018 include items having an aggregate cost of Rs. 1,257.172 million (2017: Rs. 1,252.551 million) that have been fully depreciated and are still in use by the Holding Company.

17.3 Particulars of Group's immovable operating fixed assets are as follows:

| Particulars | Location | Area | |
|-----------------|--------------------------------|---------|----------|
| Building | | | |
| Office premises | Saddar, Karachi | 14,504 | Sq. feet |
| Building | Nooriabad, District Jamshoro | 261,257 | Sq. feet |
| Building | Jaranwala, District Faisalabad | 340,455 | Sq. feet |
| Building | Dalowal, District Faisalabad | 30,484 | Sq. feet |
| Building | Bhone, District Jhang | 78,098 | Sq. feet |
| Building | Bhone, District Jhang | 7,515 | Sq. feet |
| Land | | | |
| Lease hold | Nooriabad, District Jamshoro | 30.0 | Acre |
| Freehold land | Ferozpur Lahore | 5.1 | Acre |
| Freehold land | Dalowal, District Faisalabad | 13.9 | Acre |
| Freehold land | Jaranwala, District Faisalabad | 35.5 | Acre |
| Freehold land | Bhone, District Jhang | 19.11 | Acre |

17.4 The fair value of property, plant and equipment of the Group as at 30 June 2016 approximated to Rs. 4,508.7 million.

| | | | 2018 | 2017 |
|------|--------------------------|-----------------|-----------|--|
| 17.5 | Capital work-in-progress | Note | Rupees in | יייייייייייייייייייייייייייייייייייייי |
| | Advances to suppliers | | 56,806 | 61,116 |
| | Civil work | 17.5.1 & 17.5.2 | 54,593 | 49,822 |
| | Plant and machinery | | 892 | 1,302 |
| | | | 112,291 | 112,240 |

17.5.1 This includes an amount of Rs. 26.4 million (2017: Rs. 26.4 million) paid by the Holding Company to Pakistan Steel Mills Limited (PSML) against allotment of plot measuring 24,200 square yards. However third party has filed a case in Honourable High Court of Sindh for declaration and injunction against said property. The Holding Company has filed a suit in Honourable High Court of Sindh for specific performance and declaration against PSML with respect to the said property and also filed an application for vacation of the injunction operating against the property. The Honourable High Court of Sindh vide its interim order has restrained PSML from creating any third party interest till the disposition of the case. The applications are pending for hearing. Based on consultation with its legal advisor, management believes that it has a reasonable grounds in the case and expects a favourable outcome.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

17.5.2 The Holding Company has recognized a provision for an amount of Rs. 20.619 million (2017: Rs. 20.619 million) against construction work at a site which has been halted since last year.

17.6 The following assets were disposed off during the year

| Description | Cost | Accumulated | Book | Sale | Gain/(loss) | Mode of disposal | Particular of buyers |
|---------------------|---------|--------------|-----------|---------|-------------|---------------------|-------------------------------------|
| | | depreciation | value | proceed | s | | |
| | | (Rupe | ees in 'O | 00) | | | |
| Plant and machinery | 33,422 | 696 | 32,726 | 34,893 | 2,167 | Sale and lease back | Sindh Leasing Company Limited |
| | 12,043 | 201 | 11,842 | 14,995 | 3,153 | Sale and lease back | Sindh Leasing Company Limited |
| | 20,039 | - | 20,039 | 20,751 | 712 | Sale and lease back | Sindh Leasing Company Limited |
| | 18,643 | - | 18,643 | 19,200 | 557 | Sale and lease back | Pak-Gulf Leasing Company Limited |
| Motor Vehicle | 753 | 66 | 687 | 732 | 45 | Company Policy | Mr. Mumtaz Malik (Employee) |
| Others | 57,246 | 54,480 | 2,766 | 27,407 | 24,641 | Various | Various |
| 2018 | 142,146 | 55,443 | 86,703 | 117,978 | 31,275 | | |
| 2017 | 108,479 | 75,853 | 32,626 | 111,467 | 78,841 | | |

18. INTANGIBLE ASSETS

| Intangible assets |
|-----------------------------|
| intaligible assets |
| - Under use |
| - Under project development |
| |

18.1 Intangible assets - under use

Net carrying value as at 1 July Net book value as at 1 July Amortization

Net book value as at 30 June

Gross carrying value as at 30 June Cost

Accumulated amortization Accumulated impairment

Net book value

Amortization rate (% per annum)

18.1.1 The amortization charge for the year has been allocated to administrative expenses (Note 36).

18.1.2 Intangible assets as at 30 June 2018 include items having an aggregate cost of Rs. 65.751 million (2017: Rs. 63.269 million) that have been fully amortized and are still in use of the Holding Company.

| | 2018 | 2017 |
|------|------------|---------|
| Note | (Rupees in | ו '000) |

| 18.1 | 2,602 | 6,160 |
|--------|---------|---------|
| 18.2 | 134,403 | 123,066 |
| | 137,005 | 129,226 |
| | | |
| | | |
| | | |
| | | |
| | 6,160 | 11,423 |
| 18.1.1 | (3,558) | (5,263) |
| 18.1.2 | 2,602 | 6,160 |
| | | |

| 77,419 | 77,419 |
|----------|----------|
| (72,177) | (68,619) |
| (2,640) | (2,640) |
| 2,602 | 6,160 |
| | |
| 33.33 | 33.33 |
| | |

FOR THE YEAR ENDED 30 JUNE 2018

18.2 This pertains to payments made on account of feasibility and other project related activities related to the Subsidiary Company - Solution de Energy (Private) Limited. The costs incurred have been capitalized as project development expenditure (intangible asset).

19. INVESTMENT PROPERTIES

| Description | Note | Leasehold land and improvement | Buildings on leasehold land is | 1 | Total |
|--------------------------------------|------|--------------------------------------|--------------------------------------|----------|----------|
| | | | (Rupees | | |
| Net carrying value as at 1 July 2017 | | | | | |
| Opening net book value (NBV) | | 40,156 | 12,954 | 961 | 54,071 |
| Depreciation charge | 19.1 | (2,607) | (1,186) | (920) | (4,713) |
| Balance as at 30 June 2018 (NBV) | | 37,549 | 11,768 | 41 | 49,358 |
| | | | | | |
| Gross carrying value as at 30 June | 2018 | | | | |
| Cost | 19.2 | 49,445 | 23,366 | 29,830 | 102,641 |
| Accumulated depreciation | | (11,896) | (11,598) | (29,789) | (53,283) |
| Net book value | | 37,549 | 11,768 | 41 | 49,358 |
| | | | | | |
| Net carrying value as at 1 July 2016 | | | | | |
| Opening net book value (NBV) | | 42,763 | 14,141 | 3,644 | 60,548 |
| Depreciation charge | | (2,607) | (1,187) | (2,683) | (6,477) |
| Balance as at 30 June 2017 (NBV) | | 40,156 | 12,954 | 961 | 54,071 |
| | | | | | |
| Gross carrying value as at 30 June | 2017 | | | | |
| Cost | | 49,445 | 23,366 | 29,830 | 102,641 |
| Accumulated depreciation | | (9,289) | (10,412) | (28,869) | (48,570) |
| Net book value | | 40,156 | 12,954 | 961 | 54,071 |
| | | | | | |
| Depreciation rate (% per annum) | | 1 & 10 | 5 | 10 - 20 | |

19.1 Depreciation charged for the year has been allocated to administrative expenses (Note 36).

19.2 Fair value of the investment property based on recent valuation as at 30 June 2018 is Rs. 258 million (2017: Rs. 213 million), which is determined by independent valuer on the basis of market value.

19.3 Particulars of Group's investment property are as follows:

| Particulars | Location | Area |
|---|---|---|
| Building Ware house Building Office premises | Port Qasim, Karachi Port Qasim, Karachi Saddar, Karachi | 40,000 Sq. feet 415.6 Sq. feet 4,854 Sq. feet |
| Land Lease hold Freehold land | Port Qasim, Karachi Gawadar | 4 Acre 3 Acre |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

20. INVESTMENT IN EQUITY ACCOUNTED INVESTEES

| 2018 (Numbe | 2017 r of Shares) | | Note | 2018 (Rupee | 2017 s in '000) |
|----------------|----------------------|---|------|----------------|--------------------|
| | | Quoted | | | |
| 63,967,500 | 63,967,500 | Altern Energy Limited (Chief Executive Officer - Mr. Taimur Dawood) | 20.1 | 2,777,125 | 2,973,681 |
| 35,011,347 | 30,809,987 | Shakarganj Limited (Chief Executive Officer - Mr. Anjum M. Saleem) | 20.1 | 311,108 | 317,925 |
| 3,430,000 | 3,430,000 | Unquoted Crescent Socks (Private) Limited (Chief Executive Officer - Mr. Shehryar Mazhar) | 20.1 | - | - |
| | | | | 3,088,233 | 3,291,606 |

20.1 Movement of investment in equity accounted investees is as follows:

| | Description | | 30 June 2018 | | | |
|--------|--|----------------|--------------------------|-----------------------|--|--------------|
| | | Note | Altern Energy Limited | Shakarganj Limited | Crescent Socks (Private) Limited | Total |
| | | | 20.1.3 | | Limited | |
| | | | 20.1.0 | (Rupee | s '000) | |
| | | | | | | |
| | Opening balance as at 1 July 2017 | | 2,973,681 | 317,925 | - | 3,291,606 |
| | Share of profit / (loss) | | 315,443 | (230,481) | - | 84,962 |
| | Share of equity | | (259) | (5,664) | - | (5,923) |
| | Dividend received | | (511,740) | (43,763) | - | (555,503) |
| | Right shares subscribed | 20.1.1 | - | 273,091 | - | 273,091 |
| | Closing balance as at 30 June 2018 | | 2,777,125 | 311,108 | - | 3,088,233 |
| | | | | | | |
| | Opening balance as at 1 July 2016 | | 2,772,227 | 96,515 | 13,653 | 2,882,395 |
| | Share of profit / (loss) | | 350,461 | 232,501 | (13,653) | 569,309 |
| | Share of equity | | 38 | (11,091) | - | (11,053) |
| | Dividend received | | (149,045) | - | - | (149,045) |
| | Closing balance as at 30 June 2017 | | 2,973,681 | 317,925 | - | 3,291,606 |
| | | | | | | |
| 20.1.1 | During the year, the Group has further su | | | ade by the in | vestee Company | aggregating |
| | to 4.201 million ordinary shares for Rs. 2 | 273.091 millio | on. | | | |
| 2012 | The Holding Company has assessed the | racovarabla | mount of the in | voctmont in / | Nitorn Enorgy Lir | nited based |
| 20.1.2 | on value in use. The value in use has be | | | | | |
| | which assumes discount rate of 8.31% | | | | | |
| | which assumes discount rate of 8.31% | . Daseu on v | auation the re- | coverable di | nount exceeds | the carrying |

- under the Companies Act, 2017.
- and non-availability of value in use, share of profit was not recorded by the Group.

amount and accordingly, no impairment was recorded.

20.1.3 Investment in associated companies or undertakings have been made in accordance with the requirements

20.1.4 Due to accumulated losses, the Group has recognized impairment loss of Rs. 34 million in previous years. As per unaudited condensed interim financial information as at 31 March 2018 the share of profit /(loss) after tax of the associated company was Rs. 7.635 million [2017: Rs. (7.912 million)] but due to uncertainty of profitability

FOR THE YEAR ENDED 30 JUNE 2018

| | | Note | 2018 (Rupees | 2017 in '000) |
|------|--|------|-----------------|------------------|
| 20.2 | Market value of investments in associates is as follows: | | | |
| | Quoted | Note | | |
| | Altern Energy Limited | | 2,427,567 | 3,181,743 |
| | Shakarganj Limited | | 2,468,300 | 3,048,956 |
| | | | 4,895,867 | 6,230,699 |

20.3 Percentage of holding of equity in associates is as follows:

| Altern Energy Limited | 20.3.1 | 17.60 | 17.60 |
|----------------------------------|--------|-------|-------|
| Shakarganj Limited | | 28.01 | 28.01 |
| Crescent Socks (Private) Limited | | 48.99 | 48.99 |

20.3.1 The Holding Company and the subsidiary companies hold 16.64% and 0.96% respectively i.e. aggregate holding of 17.6% in the investee company. There is no common directorship in the investee company. However, the Group directly and / or indirectly has significant influence as per IAS 28 'Investments in Associates', therefore only for the purpose of the equity accounting as required under IAS 28 it has been treated as an associate.

20.4 The latest financial statements / condensed interim financial information of these companies as at 30 June 2018 are not presently available. The following is summarized financial information of material associated companies as at 31 March 2018 and for the twelve months period ended 31 March 2018 based on their respective unaudited condensed interim financial information prepared in accordance with the accounting and reporting standards as applicable in Pakistan, modified for fair value and other adjustments and differences in Group's accounting policies:

| | 2018 | rgy Limited 2017 (Rupees | 2018 | anj Limited 2017 |
|--|--|--|--|--|
| For the twelve months period ended 31 March | | | - | |
| Revenues | 29,231,699 | 27,246,068 | 7,268,191 | 9,648,086 |
| Profit / (loss) after tax Other comprehensive income / (loss) | 3,013,004 (2,453) | 3,299,335 215 | (822,853) (20,221) | 830,064 (39,595) |
| Total comprehensive income | 3,010,551 | 3,299,550 | (843,074) | 790,469 |
| Attributable to non-controlling interests of associates Attributable to owners of the parent | 1,219,733 1,790,818 3,010,551 | 1,308,078 1,991,472 3,299,550 | - (843,074) (843,074) | - 790,469 790,469 |
| As at 31 March | | | | |
| Non current assets Current assets Non Current Liabilities Current Liabilities | 19,414,491 17,068,451 (2,732,866) (7,637,322) | 20,632,067 16,103,421 (3,506,735) (5,149,159) | 9,605,917 2,163,289 (1,094,046) (4,673,841) | 9,882,579 2,758,038 (1,226,976) (5,364,955) |
| Net Assets | 26,112,754 | 28,079,594 | 6,001,319 | 6,048,686 |
| Attributable to non-controlling interests of associates Attributable to owners of the parent | 10,152,354 15,960,400 26,112,754 | 11,002,627 17,076,967 28,079,594 | - 6,001,319 6,001,319 | - 6,048,686 6,048,686 |
| Group's interest in net assets of investee at end of the year Fair value and other adjustments Effect of difference in Group's accounting policy Director's equity portion Carrying amount of interest in equity accounted | 2,809,030 (31,905) - - | 3,005,546 (31,865) - - | 1,680,970 (8,832) (1,349,295) (11,735) | 1,694,237 (7,758) (1,353,884) (14,670) |
| investees at end of the year | 2,777,125 | 2,973,681 | 311,108 | 317,925 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

20.4.1 These figures are based on the latest available unaudited condensed interim consolidated financial information as at 31 March 2018 including its subsidiary company Rousch (Pakistan) Power Limited being managed by Power Management Company holding 59.98% shares.

21. OTHER LONG TERM INVESTMENTS - Availa

| Investments in related parties |
|--------------------------------|
| Other investments |
| |

21.1 Investments in related parties

| 2018 | | | 2017 | 7 |
|------|---------|----|---------|---|
| | (Number | of | Shares) | |
| | | | | |

| | | Unquoted | | | |
|-----------|-----------|--------------------------------|----------|--------|--------|
| 2,403,725 | 2,403,725 | Crescent Bahuman Limited | 21.1.1 | 24,037 | 24,037 |
| - | 2,814,999 | Central Depository Company of | Pakistan | | |
| | | Limited (CDC) | | - | 60,717 |
| | | | | 24,037 | 84,754 |
| | | Less: Provision for impairment | | 24,037 | 24,037 |
| | | | | - | 60,717 |

21.1.1 The chief executive of Crescent Bahuman Limited is Mr. Nasir Shafi. The break-up value of shares of the investee company is Rs. 15.50 per share (2017: Rs. 15.43 per share), calculated on the basis of audited annual financial statements for the year ended 30 June 2017.

| | | Unquoted | | | |
|------------|------------|--------------------------------------|--------|----------|----------|
| 2,814,999 | - | Central Depository Company of Pak | kistan | | |
| | | Limited (CDC) | | 60,717 | - |
| 1,047,000 | 1,047,000 | Crescent Industrial Chemicals Limite | ed | 10,470 | 10,470 |
| 16,000,000 | 16,000,000 | Shakarganj Food Products Limited | | 160,000 | 160,000 |
| | | Right shares subscription money | 21.2.1 | 42,216 | - |
| | | | | 202,216 | 160,000 |
| | | | | 273,403 | 170,470 |
| | | Less: Provision for impairment | | (10,470) | (10,470) |
| | | | | 262,933 | 160,000 |

21.2.1 During the year, the Group has further subscribed right shares issued by the investee company aggregating to 2.815 million ordinary shares of Rs. 15 each.

22. LONG TERM DEPOSITS

- Security deposits
- leasing companies
- Ijarah financing arrangement
- others

22.1 This includes Rs. Nil (2017: 5.885 million) in respect of cost of interconnectivity of 11KV feeder paid to FESCO under Power Purchase Agreement (PPA) (refer note 27.2).

| Note lable for sale | 2018 (Rupees | 2017 in '000) |
|------------------------|-----------------|------------------|
| 21.1 | - | 60,717 |
| 21.2 | 262,933 | 160,000 |
| | 262,933 | 220,717 |

| | 24,670 | 11,930 |
|------|---------|---------|
| | 181,788 | 166,034 |
| 22.1 | 10,775 | 16,571 |
| | 217,233 | 194,535 |

FOR THE YEAR ENDED 30 JUNE 2018

| 23. | STORES, SPARES AND LOOSE TOOLS | Note | 2018 (Rupees | 2017 in '000) |
|-----|---------------------------------------|------|-----------------|------------------|
| | Stores - steel segment | | 42,275 | 27,887 |
| | Spare parts - steel segment | | 201,567 | 169,641 |
| | Loose tools - steel segment | | 4,751 | 4,032 |
| | Stores and spares - cotton segment | | 28,571 | 35,572 |
| | | | 277,164 | 237,132 |
| | Less: Provision for slow moving items | 23.1 | 65,651 | 45,924 |
| | | | 211,513 | 191,208 |

23.1 Movement in provision for slow moving items

| Opening balance | 45,924 | 42,159 |
|--|--------|---------|
| Provision made during the year | 19,727 | 6,047 |
| Reversal of provision made during the year | - | (2,282) |
| Closing balance | 65,651 | 45,924 |

24. STOCK-IN-TRADE

| Raw materials | | |
|----------------------------------|-----------|-----------|
| Hot rolled steel coils (HR Coil) | 190,673 | 468,650 |
| Coating materials | 74,068 | 71,783 |
| Remelting scrap | 126,466 | 207,953 |
| Others | 149,149 | 96,625 |
| Raw cotton | 205,217 | 66 |
| Bagasse | 5,414 | 197,963 |
| Stock-in-transit | 1,075,007 | 1,832,515 |
| 24.1 & 33.1 | 1,825,994 | 2,875,555 |
| | | |
| Work-in-process 24.1 & 33.1 | 19,713 | 85,524 |
| Finished goods 24.1 & 33.1 | 416,590 | 414,069 |
| Scrap / cotton waste | 5,811 | 9,604 |
| | 442,114 | 509,197 |
| | 2,268,108 | 3,384,752 |

24.1 Stock-in-trade as at 30 June 2018 includes items valued at net realisable value (NRV). Charge in respect of stock written down to NRV was amounting to Rs. 32.020 million (2017: Rs. 120.433 million) has been recognized in cost of goods sold.

| | Cost | NRV |
|-----------------|-----------|-----------|
| | (Rupees | in '000) |
| | 1000.000 | 1005 00 1 |
| Raw material | 1,829,092 | 1,825,994 |
| Work-in-process | 19,713 | 19,713 |
| Finished goods | 445,512 | 416,590 |
| | 2,294,317 | 2,262,297 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

25. TRADE DEBTS

Secured Considered good

Unsecured

Considered good Considered doubtful Provision for doubtful trade debts

25.1 This includes an amount of Rs. 8.966 million (2017: 148.841 million) due from Shakarganj Limited, a related party. Maximum aggregate amount outstanding at any time during the year calculated by reference to month end balances is Rs. 334.874 million (2017: Rs. 148.841 million).

25.1.1 The aging of amount due from related parties:

Not past due Past due 1 - 30 days Past due 30 - 180 days Past due 180 days

25.2 Movement in provision for doubtful trade debts

| Opening balance | 24,187 | 16,818 |
|--|---------|--------|
| Provision made during the year | 2,090 | 7,447 |
| Reversal of provision made during the year | (5,014) | (78) |
| Closing balance | 21,263 | 24,187 |

26. ADVANCES

Unsecured

Advances - considered good Staff Suppliers for goods and services Advances to others

Advances - considered doubtful

Suppliers for goods and services Provision for doubtful advances

| Note - | 2018 (Rupees i | 2017 in '000) |
|--------|-------------------|------------------|
| | - | 611,744 |
| 25.1 | 82,320 | 279,050 |
| | 21,263 | 24,187 |
| 25.2 | (21,263) | (24,187) |
| | 82,320 | 279,050 |
| | 82,320 | 890,794 |

| 615 | 105,067 |
|-------|---------|
| - | - |
| 8,351 | 43,773 |
| - | - |
| 8,966 | 148,840 |

| 1,095 28,802 | 3,242 17,910 35 |
|-----------------|-----------------------|
| 47 | 47 |
| (47) | (47) |
| - 29,897 | - 21,187 |

FOR THE YEAR ENDED 30 JUNE 2018

| | | | 2018 | 2017 |
|-----|---|-------------|---------|----------|
| | | Note | (Rupees | in '000) |
| 27. | TRADE DEPOSITS AND SHORT TERM PREPAYMENTS | | | |
| | Security deposits - leasing companies | | 2,891 | 4,969 |
| | Security deposits - others | 27.1 & 27.2 | 59,038 | 41,416 |
| | Prepayments | | 9,845 | 10,475 |
| | | | 71,774 | 56,860 |

27.1 This includes container security deposit related to import of raw material scrap amounting to Rs. 14.975 million (2017: Rs. 17.849 million).

27.2 This includes Rs. 28.625 (2017: 22.740 million) in respect of cost of interconnectivity of 11KV feeder paid to FESCO under Power Purchase Agreement (PPA) for sale of 4-6 MW power. Under the PPA, initially this cost was required to be borne by the Company, however, it is agreed that the cost so incurred will be paid back to the Company by FESCO in five years time through ten (10), half yearly equal instalments, without mark-up, commencing after one month from commercial operation date. For fair presentation, this interest free long term deposit was discounted under International Accounting Standard (IAS) - 39 "Financial Instruments: Recognition and Measurement" using approximate of open market interest rate thereby stating it at amortized cost in these consolidated financial statements. However, due to non recovery of instalments due, the amortization (unwinding) has been discontinued since last year.

| | | | 2018 | 2017 |
|-----|--|------|-----------|-----------|
| 28. | INVESTMENT | | (Rupees | in '000) |
| | | | | |
| | Investments in related parties | | | |
| | Available for sale | 28.1 | 160,820 | 238,996 |
| | Held for trading | 28.2 | 866,028 | 950,766 |
| | Investment in term deposit receipts - Conventional banking | 28.4 | 28,000 | 11,500 |
| | | | 1.054.848 | 1.201.262 |

28.1 Available for sale

| 2018 (Numbe | 2017 r of Shares) | Name of investee company | Note | 2018 (Rupee | 2017 s in '000) |
|---------------------|----------------------|---|------------------|----------------|--------------------|
| 6,381,743 26,490 | 6,381,743 26,490 | The Crescent Textile Mills Limited Jubilee Spinning and Weaving Mills Limited | 28.1.1 28.1.2 | 160,820 - | 238,996 - |
| 1,996 | 1,996 | Unquoted Innovative Investment Bank Limited | 28.1.2 | - | |
| | | | | 160,820 | 238,996 |

28.1.1 The Holding Company has recognized impairment loss in previous years amounting to Rs. 4.537 million (2017: Rs. 4.537 million) against the investment.

28.1.2 These investments are fully impaired as their break-up value of shares are Rs. Nil per share (2017: Rs. Nil).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

28.2 Held for trading

The Group holds investments in ordinary shares of listed companies and certificates of close end mutual funds. The face value of the shares is Rs. 10 per share unless otherwise stated. Details are as follows.

| 2018 (Number of sha | 2017 ares / certificates) | Name of investee company | 2018 (Rupees | 2017 s in '000) |
|------------------------|------------------------------|---|-----------------|--------------------|
| 18,300 | 6,300 | Attock Cement Pakistan Limited | 7,927 | 1,907 |
| - | 12,000 | Attock Petroleum Limited | - | 7,517 |
| 75,000 | 50,000 | Avanceon Limited | 4,968 | 2,266 |
| 200,000 | 200,000 | Cherat Cement Company Limited | 19,446 | 35,756 |
| 530,000 | 530,000 | D.G. Khan Cement Company Limited | 60,679 | 112,974 |
| 50,000 | - | Dolmen City REIT | 645 | - |
| 27,000 | 45,000 | Engro Corporation Limited | 8,474 | 14,666 |
| 200,000 | 310,000 | Engro Fertilizer Limited | 14,982 | 17,124 |
| 15,000 | 15,000 | Engro Foods Limited | 1,336 | 1,822 |
| 15,000 | 75,500 | Fatima Fertilizer Company Limited | 486 | 2,543 |
| 125,000 | 125,000 | Fauji Cement Company Limited | 2,856 | 5,129 |
| 445,000 | 445,000 | Fauji Fertilizer Bin Qasim Limited | 17,178 | 19,063 |
| 145,000 | 145,000 | Fauji Fertilizer Company Limited | 14,339 | 11,982 |
| 104,500 | 30,000 | Hi-Tech Lubricants Limited | 10,587 | 3,270 |
| 1,350 | 1,350 | Innovative Investment Bank Limited | - | - |
| 168,800 | 120,000 | International Industries Limited | 39,211 | 44,228 |
| 313,000 | 293,000 | International Steels Limited | 31,832 | 37,472 |
| - | 10,000 | Ittehad Chemical Limited | - | 313 |
| 1,800,000 | 1,800,000 | K-Electric Limited * | 10,224 | 12,420 |
| 56,600 | 61,600 | Kohat Cement Company Limited | 6,966 | 14,123 |
| 857,000 | 857,000 | Kohinoor Energy Limited | 34,280 | 36,911 |
| 447,000 | 447,000 | Kot Addu Power Company Limited | 24,097 | 32,193 |
| 320,000 | 250,000 | Loads Limited | 9,978 | 10,368 |
| 50,000 | 25,000 | Meezan Bank Limited | 4,086 | 1,975 |
| - | 35,000 | Nishat (Chunian) Limited | - | 1,796 |
| 320,400 | 285,000 | Nishat Mills Limited | 45,151 | 45,224 |
| 291,000 | 291,000 | Nishat Power Limited | 8,625 | 13,747 |
| 241,100 | 156,000 | Oil and Gas Development Company Limited | 37,520 | 21,947 |
| 15,000 | - | Pak Suzuki Motors Company Limited | 5,901 | - |
| 100,000 | 100,000 | Pakgen Power Limited | 1,928 | 2,022 |
| - | 650,000 | Pakistan International Bulk Terminals | | |
| | | Pakistan Limited | - | 15,054 |
| 129,500 | 120,000 | Pakistan Oilfields Limited | 86,997 | 54,979 |
| 548,600 | 530,000 | Pakistan Petroleum Limited | 117,894 | 78,515 |
| 199,800 | 149,200 | Pakistan State Oil Company Limited | 63,598 | 57,792 |
| 1,982,332 | 1,982,332 | Pakistan Stock Exchange Limited | 39,151 | 50,907 |
| 125,000 | 510,000 | Pakistan Telecommunication Company | | |
| 0.405.000 | 0.405.000 | Limited | 1,430 | 7,962 |
| 2,405,000 | 2,405,000 | PICIC Growth Fund | 73,377 | 74,555 |
| 764,673 | 764,673 | PICIC Investment Fund | 10,300 | 11,470 |
| 37,400 | 68,000 | Roshan Packages Limited | 1,054 | 3,820 |
| 140,000 | 380,000 | Sui Northern Gas Pipelines Limited | 14,031 | 56,590 |
| 310,000 | 135,000 | Sui Southern Gas Company Limited | 10,175 | 4,915 |
| 10,400 | - | Thal Limited | 4,966 | - |
| 210,000 | 190,000 | The Hub Power Company Limited | 19,353 | 22,311 |
| - | 20,000 | Treet Corporation Limited | - 866,028 | |
| | | | 000,020 | 930,700 |

* The face value of these ordinary shares / certificate is Rs. 3.5 per share.

FOR THE YEAR ENDED 30 JUNE 2018

28.3 The market value of investments which has been pledge with financial institutions as security against financing facilities (refer note 15.5) are as follows:

| | 2018 | 2017 |
|---|-----------|-----------|
| | (Rupees | in '000) |
| Name of investee company | | |
| Altern Energy Limited (Associated Company) | 2,147,970 | 3,057,767 |
| Attock Cement Pakistan Limited | 7,927 | 1,907 |
| Attock Petroleum Limited | - | 7,517 |
| Avanceon Limited | 4,968 | - |
| Cherat Cement Company Limited | 19,446 | 35,756 |
| D.G. Khan Cement Company Limited | 60,679 | 112,974 |
| Engro Corporation Limited | 8,474 | 14,666 |
| Engro Fertilizer Limited | 14,982 | 17,124 |
| Engro Foods Limited | 1,336 | 1,822 |
| Fatima Fertilizer Company Limited | 486 | 2,543 |
| Fauji Cement Company Limited | 2,856 | 5,129 |
| Fauji Fertilizer Bin Qasim Limited | 17,178 | 19,064 |
| Fauji Fertilizer Company Limited | 14,339 | 11,984 |
| Hi-Tech Lubricants Limited | 8,460 | 3,270 |
| International Industries Limited | 29,454 | 44,228 |
| International Steel Limited | 31,832 | 37,472 |
| K-Electric Limited | 10,224 | 10,350 |
| Kohat Cement Company Limited | | 14,123 |
| Kohinoor Energy Limited | 25,560 | 29,592 |
| Kot Addu Power Company Limited | 24,097 | 32,193 |
| Loads Limited | 9,354 | _ |
| Meezan Bank Limited | 4,086 | 1,975 |
| Nishat (Chunian) Limited | - | 1,796 |
| Nishat Mills Limited | 40,162 | 22,215 |
| Nishat Power Limited | 8,625 | 13,747 |
| Oil and Gas Development Company Limited | 37,099 | 21,947 |
| Pak Suzuki Motor Company Limited | 5,901 | |
| Pakgen Power Limited | 1,928 | 2,022 |
| Pakistan International Bulk Terminals Limited | - | 6,947 |
| Pakistan Oilfields Limited | 86,997 | 54,977 |
| Pakistan Petroleum Limited | 117,078 | 78,514 |
| Pakistan State Oil Company Limited | 59,142 | 57,638 |
| Pakistan Stock Exchange Limited | 39,151 | 57,050 |
| Pakistan Telecommunication Company Limited | - | 7,962 |
| PICIC Growth Fund | | 74,554 |
| PICIC Investment Fund | 6,735 | 7,500 |
| | 958 | |
| Roshan Packages Limited | | 1,910 |
| Sui Northern Gas Pipelines Limited | 14,031 | 56,590 |
| Sui Southern Gas Company Limited | 10,175 | 4,915 |
| Thal Limited | 2,531 | 107.770 |
| The Crescent Textile Mills Limited | 112,200 | 127,330 |
| The Hub Power Company Limited | 19,354 | 22,311 |
| Treet Corporation Limited | - | 1,138 |
| | 3,005,775 | 4,025,469 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

28.4 This represent term deposits with conventional side of a commercial bank having a maturity period of 6 to 12 months and carrying mark-up at 4.00% to 4.50% per annum. These term deposit receipts are kept with bank as security to issue a guarantee of Rs. 18.0 million (2017: Rs. 7.5 million) in favour of Excise and Taxation Department due to infrastructure fee imposed by the Government of Sindh; and also for Rs. 10.0 million (2017: Rs. 4.0 million) in favour of Shell Pakistan Limited against diesel bills.

29.

| 9. OTI | HER RECEIVABLES | Note - | 2018 (Rupees in | 2017 '000) |
|--------|---|-------------|--------------------|---------------|
| Divi | dend receivable | | 3,262 | 3,257 |
| Prov | vision there against | | (885) | (885) |
| Divi | dend receivable | | 2,377 | 2,372 |
| | | | | |
| Rec | eivable against investments | 29.1 | 17,723 | 17,770 |
| Prov | vision there against | | (17,723) | (17,770) |
| | | | - | - |
| Rec | eivable against rent from investment property | | 442 | 442 |
| Clai | m receivable | | - | 1,863 |
| Due | from related parties | 29.2 | 53 | 40 |
| Rete | ention money receivable | | 113,162 | 380,691 |
| Sale | s tax refundable | 29.3 & 29.4 | 239,394 | 348,872 |
| Mar | gin on letter of credit and guarantee | | 18,404 | 21,264 |
| Rec | eivable from staff retirement benefits funds | 46.1.3 | 254,774 | 1,014,310 |
| Oth | ers | | 2,042 | 4,510 |
| | | | 630,648 | 1,774,364 |

- balances is Rs. 0.053 million (2017: Rs. 0.040 million) and amount is 180 days past due.
- the tax consultant's opinion the management is confident of favourable outcome of this appeal.
- management considered that the appeal would be decided in the Subsidiary Company's favour.

29.1 This includes Rs. 16.5 million provided to the party under buying and selling agreements of a commodity. However, due to uncertainty of the recovery of the amount the provision there against has been made.

29.2 This represents amount due from CSAP - Pension Fund amounting to Rs. 0.053 million (2017: Rs. 0.040 million). Maximum aggregate amount outstanding at any time during the year calculated by reference to month-end

29.3 During the year, order original no. 10/2016-17 dated 18 August 2017 was issued whereby demand aggregating to Rs. 41.6 million was raised against the Holding Company under sections 33 and 34 of the Sales Tax Act, 1990. The case was contested at Commissioner Inland Revenue (Appeals), where the case has been decided mostly in favour of company thereby reducing demand to Rs. 8.759 million via order dated 8 January 2018, issued under section 45B of the Sales Tax Act, 1990. Currently the case is pending in Appellate Tribunal Inland Revenue. No provision has been made in these consolidated financial statements in respect of this case, since based on

29.4 This includes payment made by CS Energy (Private) Limited a Subsidiary Company to Punjab Revenue Authority against order received for non withholding of Punjab sales tax on services and its deposit with Punjab Revenue Authority amounting to Rs. 2.666 million (2017: Rs. 2.666 million). An appeal against the order has been filed before the Commissioner (Appeals) Punjab Revenue Authority. After consultation with legal advisor, the

FOR THE YEAR ENDED 30 JUNE 2018

| 30. TAXATION - NET | 2018 (Rupees ir | 2017 1 '000) |
|------------------------|--------------------|-----------------|
| Advance taxation | 3,584,206 | 2,929,935 |
| Provision for taxation | (2,418,897) | (2,181,409) |
| | 1.165.309 | 748.526 |

30.1 The Income Tax assessments / return filed of the Group have been finalized up to and including tax year 2017, except for pending appeal effect orders in respect of tax years 2002 and 2003. Deemed assessments for certain tax years have been amended by the department on account of various issues as explained below:

The Additional Commissioner Inland Revenue amended the deemed assessment of the Holding Company for Tax Year 2009 and Tax Year 2011 thereby raising demands of Rs. 4.937 million and Rs. 22.218 million respectively. The Company has filed appeals with the Commissioner Inland Revenue (Appeals) which are yet to be fixed for hearing.

Orders under section 161/205 of the Income Tax Ordinance, 2001 have been issued by the Assistant Commissioner Inland Revenue, whereby demand aggregating to Rs. 8.691 million (inclusive of default surcharge) has been raised in respect of tax year 2014 and Rs. 5.794 million in respect of tax year 2010. Majority of the matters have decided in favour of the Holding Company at the Commissioner (Appeals) level, whereas appeals have been preferred in Appellate Tribunal Inland Revenue for remaining issues.

No provision has been made in these consolidated financial statements in respect of tax years as mentioned above, since based on the tax consultant's opinion the management is confident of favourable outcome of these appeals.

30.2 The Board of Directors of the Holding Company in their meeting held on 31 July 2018 has announced sufficient cash dividend for the year ended 30 June 2018 to comply with the requirements of section 5A of the Income Tax Ordinance, 2001. Accordingly, no provision for tax on undistributed reserves has been recognized in these consolidated financial statements.

| 31. CASH AND BANK BALANCES | Note | 2018 (Rupees | 2017 in '000) |
|----------------------------|------|-----------------|------------------|
| With banks | | | |
| - in saving account | 31.1 | 17,245 | 54,022 |
| - in current accounts | | 175,917 | 30,845 |
| | 31.2 | 193,162 | 84,867 |
| Cash in hand | | 493 | 762 |
| | | 175,917 | 30,845 |

31.1 Mark-up rate on saving account ranged between 3.17% to 5.71% (2017: 1.54% to 4.25%).

31.2 This includes balances amounting to Rs. 1.811 million (2017: Rs. 1.667 million) with Shariah complaint banks.

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

32. SALES - NET

Local sales

Bare pipes Steel Billets Pipe coating Pre coated pipes Cotton yarn / raw cotton Electricity sales Steam sales Others Scrap / waste Sales returns

Export sales

Fabric

Sales tax

32.1 Summary of export sales during the year:

| Country | Geographical location | Credit terms | | |
|--------------------|--------------------------|--------------|--------|--------|
| Ecuador | South America | Unsecured | 13,120 | 33,552 |
| Dominican republic | North America | Unsecured | - | 10,441 |
| Paraguay | South America | Unsecured | - | 10,876 |
| Peru | South America | Unsecured | - | 2,300 |
| | | | 13.120 | 57.169 |

33. COST OF SALES

| Steel segment | 33.1 | 7,754,114 | 8,320,272 |
|----------------|------|-----------|------------|
| Cotton segment | 33.1 | 888,295 | 1,295,114 |
| Energy segment | 33.1 | 747,645 | 982,635 |
| | | 9,390,054 | 10,598,021 |

| Note | 2018 (Rupees in | 2017 n '000) |
|------|---------------------------|-----------------|
| | | 0 400 000 |
| | 5,533,373 | 8,426,029 |
| | 3,382,588 | 1,911,780 |
| | 742,977 | 341,833 |
| | 475,612 | 1,339,963 |
| | 884,203 | 1,216,867 |
| | 147,279 | 232,955 |
| | 125,801 | 401,727 |
| | 141,120 | 182,503 |
| | 16,857 | 35,540 |
| | - | (1,196) |
| | 11,449,810 | 14,088,001 |
| 32.1 | 13,120 | 57,169 |
| | 11,462,930 | 14,145,170 |
| | (1,533,174) | (1,859,622) |
| | 9,929,756 | 12,285,548 |
| | | |

| | 2018 | 2017 |
|------|------------|---------|
| Note | (Rupees ir | · '000) |

33.1 Cost of sales

| | Stee | Steel segment | | Cotton segment | | Energy segment | | Total |
|---------------------------------------|-------------|---------------|---------|----------------|------------|----------------|-----------|------------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | | | | -(Rupees | s in '000) |) | | |
| Raw materials consumed | 6,385,661 | 7,354,964 | 611,491 | 853,563 | 618,233 | 879,803 | 7,615,385 | 9,088,330 |
| Cost of raw cotton sold | - | - | 27,736 | - | - | - | 27,736 | - |
| Packing materials consumed | - | - | 9,613 | 19,559 | - | - | 9,613 | 19,559 |
| Stores and spares consumed | 224,636 | 271,438 | 13,671 | 25,866 | 19,215 | 10,524 | 257,522 | 307,828 |
| Fuel, power and electricity | 55,616 | 79,542 | 111,143 | 169,478 | - | - | 166,759 | 249,020 |
| Salaries, wages and other benefits 33 | .2 236,263 | 264,542 | 82,221 | 118,955 | 32,803 | 20,175 | 351,287 | 403,672 |
| Insurance | 5,577 | 5,063 | 2,394 | 2,657 | 1,374 | 1,278 | 9,345 | 8,998 |
| Repairs and maintenance | 23,868 | 21,358 | 1,834 | 2,227 | 8,167 | 5,192 | 33,869 | 28,777 |
| Depreciation 17. | .2 105,881 | 86,457 | 29,201 | 35,228 | 58,923 | 54,873 | 194,005 | 176,558 |
| Rental under Ijarah financing | 91,599 | 91,349 | - | - | - | - | 91,599 | 91,349 |
| Stock-in-trade written down to NRV | 32,020 | 120,433 | - | - | - | - | 32,020 | 120,433 |
| Other expenses | 525,088 | 307,604 | 3,606 | 39,756 | 8,930 | 10,790 | 537,624 | 358,150 |
| | 7,686,209 | 8,602,750 | 892,910 | 1,267,289 | 747,645 | 982,635 | 9,326,764 | 10,852,674 |
| Opening stock of work-in-process | 85,524 | 76,672 | - | 10,250 | - | - | 85,524 | 86,922 |
| Closing stock of work-in-process | 4 (10,288) | (85,524) | (9,425) | - | - | - | (19,713) | (85,524) |
| | 75,236 | (8,852) | (9,425) | 10,250 | - | - | 65,811 | 1,398 |
| Cost of goods manufactured | 7,761,445 | 8,593,898 | 883,485 | 1,277,539 | 747,645 | 982,635 | 9,392,575 | 10,854,072 |
| Opening stock of finished goods | 403,765 | 130,139 | 10,304 | 27,879 | - | - | 414,069 | 158,018 |
| Closing stock of finished goods | 4 (411,096) | (403,765) | (5,494) | (10,304) | - | - | (416,590) | (414,069) |
| | (7,331) | (273,626) | 4,810 | 17,575 | - | | (2,521) | (256,051) |
| | 7,754,114 | 8,320,272 | 888,295 | 1,295,114 | 747,645 | 982,635 | 9,390,054 | 10,598,021 |

33.2 Detail of salaries, wages and other benefits

| Salaries, wages and other benefits | 33.2.1 | 227,313 | 263,055 | 80,865 | 117,362 | 32,803 | 20,175 | 340,981 | 400,592 |
|------------------------------------|--------|---------|---------|--------|---------|--------|--------|---------|---------|
| Pension fund | 33.2.2 | 3,358 | 1,019 | 363 | 121 | - | - | 3,721 | 1,140 |
| Gratuity fund | 33.2.2 | 1,329 | (3,499) | 34 | (192) | - | - | 1,363 | (3,691) |
| Provident fund contributions | | 4,263 | 3,967 | 959 | 1,664 | - | - | 5,222 | 5,631 |
| | | 236,263 | 264,542 | 82,221 | 118,955 | 32,803 | 20,175 | 351,287 | 403,672 |

33.2.1 This includes contribution amounting to Rs. 10 million (2017: Rs. 20 million) to Staff Benevolent Fund ("the Fund"). The Fund has been established as separate legal entity under the Trust Act, 1882 and registered under Income Tax Ordinance, 2001. The objective of the Fund is to provide at the discretion of the trustees, post retirement medical cover / facilities for retired employees and other hardship cases of extraordinary nature of existing employees of the Holding Company. The Holding Company does not have any right in the residual interest of the Fund.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

33.2.2 Staff retirement benefits

| Current service costs |
|--------------------------------|
| Interest costs |
| Expected return on plan assets |
| Past service cost recognized |

34. INCOME FROM INVESTMENTS

Dividend income (Loss) / gain on sale of investments - net Gain on sale of investment in commodity Unrealized (loss) / gain on held for trading investme Rent from investment properties

| | 20 | 18 | | 20 |)17 | | | |
|-------|----------|----------|----------------|-------|----------|--|--|--|
| | Pension | Gratuity | atuity Pension | | Gratuity | | | |
| | | (Rup | ees in '00 | 0) | | | | |
| | (1.0.01) | | 0.07 | 76 | 7 11 0 | | | |
| | (1,261) | (255) | 9,67 | | 3,116 | | | |
| | (3,040) | (454) | 22,10 | | 4,049 | | | |
| | 8,022 | 2,072 | (41,716) | | (11,774) | | | |
| | - | - | 11,077 | | 918 | | | |
| | 3,721 | 1,363 | 1,14 | 10 | (3,691) | | | |
| | | | | | | | | |
| | | | 2017 | | | | | |
| | Note | | -(Rupees i | n '00 | ·'000) | | | |
| | | | | | | | | |
| | | | | | | | | |
| | 34.1 | | 57,846 | | 51,091 | | | |
| | 34.1 | | (17,832) | | 28,802 | | | |
| | | | - | | 375 | | | |
| nents | 34.1 | | (86,110) | | 117,022 | | | |
| | 34.2 | | 5,039 | | 7,558 | | | |
| | | | (41,057) | | 204,848 | | | |

34.1 Company wise break up of dividend income, realised gain / (loss) and unrealised (loss) / gain is as follows:

| Name of investee company | Dividend income | Realised gain / (loss) Rupees in '000) | Unrealised (loss) / gain |
|--|--------------------|--|-----------------------------|
| Chariah compliant investor companies | (| Rupees in '000) | , |
| Shariah compliant investee companies Attock Cement Pakistan Limited | OF | | (1060) |
| Attock Petroleum Limited | 85 510 | - | (1,060) |
| | | - | (437) |
| Attock Refinery Limited Avanceon Limited | - | (400) | - |
| | 169 | - | 1,800 |
| Cherat Cement Company Limited | 900 | - | (16,310) |
| D.G. Khan Cement Company Limited | 3,974 | - | (52,295) |
| Engro Corporation Limited | 678 | (789) | (290) |
| Engro Fertilizer Limited | 1,837 | 742 | 3,934 |
| Fatima Fertilizer Company Limited | 34 | (41) | (19) |
| Fauji Cement Company Limited | 237 | - | (2,273) |
| Hi-Tech Lubricants Limited | 106 | - | 39 |
| International Industries Limited | 507 | (88) | (15,870) |
| International Steel Limited | 763 | 571 | (7,827) |
| Ittehad Chemical Limited | - | (24) | - |
| K-Electric Limited | - | - | (2,196) |
| Kohat Cement Company Limited | 123 | (696) | (5,892) |
| Kohinoor Energy Limited | 3,856 | - | (2,631) |
| Kot Addu Power Company Limited | 4,068 | - | (8,095) |
| Loads Limited | 250 | - | (2,218) |
| Maple Leaf Cement Factory Limited | 37 | (424) | - |
| Meezan Bank Limited | 77 | - | 191 |
| Nishat Mills Limited | 1,425 | - | (5,227) |
| Oil and Gas Development Company Limited | 2,110 | - | 2,587 |
| Pak Suzuki Motor Company Limited | 191 | - | (1,324) |
| Pakistan Oilfields Limited | 5,525 | 125 | 27,542 |
| Pakistan Petroleum Limited | 5,443 | - | 35,929 |
| Pakistan Telecommunication Company Limited | 510 | (1,146) | (521) |
| Roshan Packages Limited | 34 | - | (856) |
| Sui Northern Gas Pipelines Limited | 2,903 | (11,379) | (6,065) |
| Sui Southern Gas Company Limited | - | 267 | (1,786) |
| The Hub Power Company Limited | 1,492 | 47 | (5,134) |
| Treet Corporation Limited | - | (52) | - |
| | 37,844 | (13,287) | (66,304) |
| Non Chariah compliant investor correction | | | |
| Non- Shariah compliant investee companies | C | | (400) |
| Engro Foods Limited | 6 | - | (486) |
| Fauji Fertilizer Bin Qasim Limited | 378 | - | (1,887) |
| Fauji Fertilizer Company Limited | 1,052 | - | 2,357 |
| First Equity Modaraba | 1 477 | - | - |
| Carry forward | 1,437 | - | (16) |
| | | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| Brought forward |
|---|
| First UDL Modaraba |
| Nishat (Chunian) Limited |
| Nishat Power Limited |
| Pakgen Power Limited |
| Pakistan International Bulk Terminals Limited |
| Pakistan State Oil Company Limited |
| Pakistan Stock Exchange Limited |
| PICIC Growth Fund |
| PICIC Investment Fund |
| Roshan Packages Limited |
| Systems Limited |
| Thal Limited |

Others Central Depository Company of Pakistan Limited

- comprehensive income during the year.
- basis All Shares Islamic Index as circulated by the Pakistan Stock Exchange.
- rented out area.

35. DISTRIBUTION AND SELLING EXPENSES

| | Steel | Steel segment | | egment | Total | | |
|--|--------|---------------|--------|--------------|--------|--------|--|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | |
| Not |) | | (Rupee | s in '000)-· | | | |
| Salaries, wages and other benefits 35. | 4,809 | 6,880 | 1,526 | 5,917 | 6,335 | 12,797 | |
| Commission | - | - | 2,855 | 5,577 | 2,855 | 5,577 | |
| Travelling, conveyance | | | | | | | |
| and entertainment | 865 | 686 | 92 | 832 | 957 | 1,518 | |
| Depreciation 17.1.2 | 1,175 | 1,388 | - | - | 1,175 | 1,388 | |
| Insurance | 104 | 160 | - | 7 | 104 | 167 | |
| Postage, telephone and telegram | 93 | 105 | 162 | 701 | 255 | 806 | |
| Advertisement | 728 | 98 | - | - | 728 | 98 | |
| Bid bond expenses | 2,499 | 1,213 | - | - | 2,499 | 1,213 | |
| Legal and professional charges | 1,054 | 3,475 | - | - | 1,054 | 3,475 | |
| Others | 882 | 962 | 2,561 | 4,280 | 3,443 | 5,242 | |
| | 12,209 | 14,967 | 7,196 | 17,314 | 19,405 | 32,281 | |

| Dividend income (F | Realised gain / (loss) Rupees in'000) | |
|--------------------------|--|----------|
| 1,437 | _ | (16) |
| 5 | _ | - |
| 96 | (10) | - |
| 581 | - | (5,123) |
| 200 | _ | (94) |
| - | (5,584) | - |
| 4,496 | 662 | (488) |
| 495 | - | (11,755) |
| 6,614 | - | (1,178) |
| 1,032 | - | (1,170) |
| - | (73) | - |
| - | 396 | - |
| 14 | 64 | 18 |
| 14,970 | (4,545) | (19,806) |
| | | |
| 5,032 | - | - |
| 57,846 | (17,832) | (86,110) |

34.1.1 Unrealised loss amounting to Rs. 78.177 million on this investment was recognized in consolidated other

34.12 Income from investment was categorised as Shariah / Non-Shariah compliant investee companies on the

34.2 Direct operating expenses incurred against rental income from investment properties amounted to Rs. 5.483 million (2017: Rs. 7.587 million). Further, Rs. 0.391 million (2017: Rs. 1.313 million) were incurred against the non

FOR THE YEAR ENDED 30 JUNE 2018

35.1 Detail of salaries, wages and other benefits

| | Steel s | | Steel segment Cotton se | | segment | Total | |
|------------------------------------|---------|-------|-------------------------|-------|---------------------|-------|--------|
| | Note | 2018 | 2017 | 2018 | 2017 s in '000)- | 2018 | 2017 |
| | | | | | | | |
| Salaries, wages and other benefits | | 4,407 | 6,948 | 1,526 | 5,921 | 5,933 | 12,869 |
| Pension fund | 35.1.1 | 176 | 28 | - | 6 | 176 | 34 |
| Gratuity fund | 35.1.1 | 73 | (96) | - | (10) | 73 | (106) |
| Provident fund contributions | | 153 | - | - | - | 153 | - |
| | | 4,809 | 6,880 | 1,526 | 5,917 | 6,335 | 12,797 |

35.1.1 Staff retirement benefits

| | 20 | 2018 | | 017 | | | | | | |
|--------------------------------|------------------|----------|---------|----------|--|--|--|--|--|--|
| | Pension | Gratuity | Pension | Gratuity | | | | | | |
| | (Rupees in '000) | | | | | | | | | |
| Current service costs | (60) | (14) | 289 | 89 | | | | | | |
| Interest costs | (144) | (23) | 659 | 117 | | | | | | |
| Expected return on plan assets | 380 | 110 | (1,244) | (338) | | | | | | |
| Past service cost recognized | - | - | 330 | 26 | | | | | | |
| | 176 | 73 | 34 | (106) | | | | | | |

36. ADMINISTRATIVE EXPENSES

| | Steel s | segment | Cotton | segment | IID seg | gment | Energ | y segme | nt | Total |
|---------------------------------|---------|---------|--------|---------|---------|-------------------|-------|---------|---------|---------|
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 in '000)- | 2018 | 2017 | 2018 | 2017 |
| Salaries, wages and | | | | (| Rupees | III 000)- | | | | |
| other benefits 36.1 | 33,728 | 94,603 | 7,824 | 17,327 | 7,005 | 7,641 | 1,794 | 434 | 50,351 | 120,005 |
| Rents, rates and taxes | 3,167 | 1,743 | 439 | 330 | 884 | 745 | 595 | 585 | 5,085 | 3,403 |
| Travelling, conveyance | | | | | | | | | | |
| and entertainment | 9,516 | 8,578 | 1,228 | 1,582 | 508 | 464 | - | - | 11,252 | 10,624 |
| Fuel and power | 7,904 | 7,265 | 761 | 836 | 421 | 888 | - | - | 9,086 | 8,989 |
| Postage, telephone and telegram | 2,068 | 2,232 | 356 | 494 | 109 | 115 | - | - | 2,533 | 2,841 |
| Insurance | 1,430 | 1,061 | 161 | 124 | 120 | 99 | - | - | 1,711 | 1,284 |
| Repairs and maintenance | 12,128 | 13,025 | 298 | 557 | 780 | 1,261 | - | - | 13,206 | 14,843 |
| Auditors' remuneration 36.2 | 2,118 | 1,506 | 342 | 351 | 313 | 224 | 296 | 251 | 3,069 | 2,332 |
| Legal, professional and | | | | | | | | | | |
| corporate service charges | 15,864 | 8,173 | 1,826 | 1,563 | 3,926 | 2,224 | 207 | 488 | 21,823 | 12,448 |
| Advertisement | 1,854 | 2,893 | 12 | 20 | 96 | 151 | - | - | 1,962 | 3,064 |
| Donations 36.3 | 33,333 | 76,702 | - | 70 | 1,754 | 4,041 | - | - | 35,087 | 80,813 |
| Depreciation 17.1.2 & 19.1 | 17,223 | 15,907 | 2,390 | 3,067 | 5,492 | 7,256 | - | - | 25,105 | 26,230 |
| Amortization of intangible | | | | | | | | | | |
| assets 18.1.1 | 2,808 | 4,127 | 88 | 405 | 33 | 101 | 629 | 629 | 3,558 | 5,262 |
| Printing, stationery and | | | | | | | | | | |
| office supplies | 4,812 | 4,995 | 242 | 1,134 | 352 | 408 | 20 | 10 | 5,426 | 6,547 |
| Newspapers, subscriptions | | | | | | | | | | |
| and periodicals | 277 | 1,328 | 455 | 657 | 19 | 72 | - | - | 751 | 2,057 |
| Others | 5,884 | 4,878 | 873 | 941 | 616 | 701 | 1,388 | 5 | 8,761 | 6,525 |
| | 154,114 | 249,016 | 17,295 | 29,458 | 22,428 | 26,391 | 4,929 | 2,402 | 198,766 | 307,267 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

36.1 Detail of salaries, wages and other benefits

| Steel | segment | Co |
|-------|---------|----|

| | | Steel segment | | Cotton segment | | IID segment | | Energy segment | | Total | |
|------------------------------|--------|---------------|---------|----------------|--------|-------------|---------|----------------|------|----------|---------|
| | | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 |
| | Note | <u>)</u> | | | | (Rupees | in '000 |)) | | | |
| Salaries, wages and | | | | | | | | | | | |
| other benefits | | 102,102 | 92,442 | 13,309 | 16,686 | 7,502 | 7,406 | 1,794 | 434 | 124,707 | 116,968 |
| Pension fund | 36.1.1 | (45,975) | 414 | (4,851) | 18 | (532) | 18 | - | - | (51,358) | 450 |
| Gratuity fund | 36.1.1 | (25,986) | (1,430) | (1,161) | (27) | (254) | (51) | - | - | (27,401) | (1,508) |
| Provident fund contributions | | 3,587 | 3,177 | 527 | 650 | 289 | 268 | - | - | 4,403 | 4,095 |
| | | 33,728 | 94,603 | 7,824 | 17,327 | 7,005 | 7,641 | 1,794 | 434 | 50,351 | 120,005 |

36.1.1 Staff retirement benefits

| Current service costs | 5 |
|-----------------------|-------------|
| Interest costs | |
| Expected return on p | olan assets |
| Past service cost rec | ognized |

36.2 Auditors' remuneration

Audit fee Fee for audit of funds' financial statements and oth Out of pocket expenses Sales tax

36.2.1 Audit fee includes services for audit of annual unconsolidated and consolidated financial statements of the Holding Company and the individual financial statements of the subsidiary companies, limited review of unconsolidated condensed interim financial information for the six months period of Holding Company, audit of annual consolidated financial statements for group taxation purpose, review report on statement of compliance with best practices of the Code of Corporate Governance and audit of reconciliation statement of nominee shareholding of Central Depository Company of Pakistan Limited.

| | 20 | 18 | 2017 | | | | |
|-------------|-----------|----------|------------------|----|----------|--|--|
| | Pension | Gratuity | Pensie | on | Gratuity | | |
| | | (Rupees | s in '000)- | | | | |
| | | | | | | | |
| | 17,405 | 5,132 | 3,819 | | 1,273 | | |
| | 41,961 | 9,121 | 8,725 | | 1,655 | | |
| | (110,724) | (41,654) | (16,467) | | (4,811) | | |
| | - | - | 4,37 | 73 | 375 | | |
| | (51,358) | (27,401) | 450 | | (1,508) | | |
| | | | | | | | |
| | | | 018 | | 2017 | | |
| | Note | | (Rupees in '000) | | | | |
| | | | | | | | |
| | | | | | | | |
| | 36.2.1 | | 2,287 | | 2,068 | | |
| her reports | | | 360 | | 47 | | |
| | | | 260 | | 89 | | |
| | | | 162 | | 128 | | |
| | | | 3,069 | | 2,332 | | |

36.3 Donations

36.3.1 Donations include the following in which a director is interested:

| Name of director | Interest in donee | Name and address of the donee | Amount 2018 (Rupees i | donated 2017 n '000) |
|---------------------|----------------------|--|-----------------------------|----------------------------|
| Mr. Ahsan M. Saleem | Director | The Citizens Foundation Plot No. 20, Sector - 14, Now Prockets Chowrongi | | |
| | | New Brookes Chowrangi, Korangi Industrial Area, Karachi | 23,688 | 58,351 |
| | Chairman | CSAP Foundation E-Floor, IT Tower, 73-E/'II' Hali Road, Gulberg 'III' Lahore | 1,000 | 7,760 |
| | Director | Pakistan Centre for Philanthropy 1-A St.14 F-8/3 Islamabad. | 1,000 | |
| | | | 25,688 | 66,111 |

Donations other than those mentioned above were not made to any donee in which a director or his spouse had any interest at any time during the year

36.3.2 Donations include the following in which directors are not interested:

| Name of donee | Amount 2018 (Rupees i | donated 2017 n '000) |
|--|------------------------------------|----------------------------|
| Crescent Educational Trust | 3,000 | 3,500 |
| Citizens Police Liaison Committee | 2,500 | - |
| Rashid Memorial Welfare Organization | 1,000 | - |
| National University of Sciences and Technology | 1,000 | 1,000 |
| Business Hospital Trust | - | 1,000 |
| Hunar Foundation | - | 1,000 |
| Imkaan Welfare Organization | - | 1,200 |
| Shakarganj Foundation | - | 1,500 |
| The Cardiovascular Foundation | - | 1,500 |
| The Health Foundation | - | 1,500 |
| The Citizens Archive of Pakistan | - | 1,500 |
| Others | 1,899 | 1,002 |
| | 9,399 | 14,702 |

| 37. OTHER O | PERATING | EXPENSES |
|-------------|----------|----------|
|-------------|----------|----------|

| Exchange loss | 21,187 | 10,054 |
|--|---------|---------|
| Claim receivable written off | 561 | - |
| Provision for: | - | - |
| - Workers' profit participation fund | 26,782 | 60,111 |
| - Workers' welfare fund | 11,071 | 21,002 |
| - doubtful trade debts | 2,090 | 7,369 |
| - other receivables | - | 17,385 |
| - liquidated damages | - | 19,141 |
| - slow moving stores, spares and loose tools - net | 19,727 | 3,765 |
| Liquidated damages | 25,882 | 290,454 |
| | 107,300 | 429,281 |

2018

-----(Rupees in '000)-----

2017

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

38. OTHER INCOME

Income from financial assets

Mark-up on short term loan to subsidiary company Return on deposits - from conventional banking Exchange gain on derivative financial liability - net Unwinding of discount on long term deposit

Income from non-financial assets

Gain on disposal of operating fixed assets Deferred income amortized Insurance commission Liabilities written back Recovery of liquidated damages Reversal of provision for: - stock-in-trade - doubtful trade debts - other receivables

- Rent income
- Others

39. FINANCE COSTS

Mark-up on short term loans - Shariah arrangemen Interest on - Non - Shariah arrangement

- finance lease obligations
- long term loans
- running finances
- short term loans
- Discounting on long term deposit
- Bank charges

40. SHARE OF PROFIT IN EQUITY ACCOUNTED INVESTEES -**NET OF TAXATION**

Shariah compliant investee companies

Altern Energy Limited Shakarganj Limited Others

Crescent Socks (Private) Limited

| | Note | 2018 (Rupees i | 2017 n '000) |
|---|------|-------------------|-----------------|
| | | | |
| У | | - | - |
| | | 3,054 | 2,299 |
| : | 13.4 | 1,504 | - |
| | | 16,920 | 14,880 |
| | | 21,478 | 17,179 |
| | | | |
| | | 24,686 | 75,982 |
| | | 4,677 | 4,968 |
| | | 1,566 | 1,413 |
| | | 768 | - |
| | | 85,185 | - |
| | | | |
| | | 715 | - |
| | | 5,014 | - |
| | | 47 | - |
| | | 2,959 | 1,630 |
| | | 6,226 | 2,573 |
| | | 131,843 | 86,566 |
| | | 153,321 | 103,745 |

| nt | 33,405 | 14,838 |
|----|---------|---------|
| | 10,257 | 11,616 |
| | 31,793 | 38,251 |
| | 62,365 | 18,131 |
| | 111,389 | 107,621 |
| | 8,340 | 1,017 |
| | 6,415 | 13,152 |
| | 263,964 | 204,626 |

| 315,443 | 350,461 |
|-----------|----------|
| (230,481) | 232,501 |
| | |
| - | (13,653) |
| 84,962 | 569,309 |
| | |

FOR THE YEAR ENDED 30 JUNE 2018

| | Note | 2018 (Rupees in " | 2017 000) |
|-------------------|------|----------------------|--------------|
| 1. TAXATION | | | |
| Current | | | |
| - for the year | | 194,746 | 327,235 |
| - Super tax | | 33,995 | 36,637 |
| - for prior years | | 7,100 | 21,954 |
| | | 235,841 | 385,826 |
| Deferred | | (26,929) | 19,027 |
| | | 208,912 | 404,853 |

41.1 Relationship between taxation expense and accounting profit

| | 2018 (Rupees in | 2017 1 '000) |
|---|--------------------|-------------------|
| Profit before taxation | 147,493 | 1,591,974 |
| Tax at the applicable rate of 30% (2017: 31%) | 44,248 | 493,512 |
| Tax effect of inadmissible expenses / losses Tax effect of exempt income and income under final tax regime | 235,303 | (78,467) 9,188 |
| Tax effect of income taxed at a lower rate | (110,720) | (76,242) |
| Prior year tax effect Super tax | 7,100 33,995 | 21,819 36,637 |
| Tax effect of change in effective tax rate | (1,014) | (1,594) |
| | 208,912 | 404,853 |

41.2 Sufficient provision for tax has been made in these consolidated financial statements taking into account the profit or loss for the year and various admissible and inadmissible allowances and deduction under the Income Tax Ordinance, 2001. Position of provision and assessment including returns filed and deemed assessed for last three years are as follows:

| | | 2017 | 2016 | 2015 |
|--|--------|---------|-----------------|--------|
| | | (R | Rupees in '000) | |
| | | | | |
| Tax provision including effects of prior years | 41.2.1 | 370,834 | 347,570 | 24,487 |
| | | | | |
| Tax assessed / return filed | | 336,365 | 327,250 | 24,774 |

41.2.1 This include refunds amounting to Rs. 0.069 million, Rs. 0.149 million and Rs. 0.287 million for tax years 2017, 2016 and 2015 respectively, pertaining to Solution de Energy (Private) Limited a Subsidiary Company which has filed tax returns based on exemption available, therefore tax refund has been determined (refer note 12.3).

2018

2017

42. BASIC AND DILUTED EARNINGS PER SHARE

| | (Rupees ir | יי (000 ו |
|---|------------|----------------|
| (Loss) / profit for the year | (61,419) | 1,187,12 |
| | (Numb | per of shares) |
| Weighted average number of ordinary shares in issue during the year | 77,632,491 | 77,632,49 |
| Basic and diluted (loss) / earnings per share | (0.79) | 15.2 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

43. CASH GENERATED FROM OPERATION

Profit before taxation

Adjustments for non cash charges and other iter Depreciation on operating fixed assets and invest Amortization of intangible assets (Reversal) for the period on staff retirement ben Dividend income Unrealized loss / (gain) on held for trading inves Loss / (gain) on sale of investments Realized / unrealized gain on commodity - Silver Provision for slow moving stores, spares and loo (Reversal of provision) for stock-in-trade - Raw (Reversal of provision) / provision for doubtful tr Provision for doubtful other receivables Provision for Workers' Welfare Fund Provision for Workers' Profit Participation Fund Provision for liquidated damages Return on deposits and investments Gain on disposal of operating fixed assets Deferred income Discounting of long term deposits Unwinding of discount on long term deposit Liabilities written back Finance costs Share of (profit) from equity accounted investee Changes in:

Stores, spares and loose tools Stock-in-trade Trade debts Advances Trade deposits and short term prepayments Other receivables Trade and other payables

| | 2018 (Rupees | 2017 in '000) |
|----------------------|----------------------|-----------------------|
| | 147,493 | 1,591,974 |
| ms: | | |
| stment properties | 220,731 3,559 | 206,531 5,262 |
| nefit funds | (73,426) (57,846) | (3,116) (51,091) |
| stments - net | 86,110 17,832 | (117,022) (28,801) |
| er ose tools | - 19,727 | (375) 3,765 |
| materials | (715) | - |
| trade debts | (7,151) | 7,369 17,385 |
| | 11,071 | 21,002 |
| | 26,782 | 60,111 |
| | - | 19,141 |
| | (3,053) | (1,862) |
| | (24,686) | (75,982) |
| | (4,677) | (4,968) |
| | 8,340 | 1,017 |
| | (16,920) | (14,880) |
| | (768) | - |
| | 255,624 | 204,626 |
| es - net of taxation | (84,962) | (569,309) |
| | 523,065 | 1,270,777 |
| | (40,031) | (64,729) |
| | 1,117,359 | (805,814) |
| | 821,523 | (461,412) |
| | (7,562) | 24,738 |
| | (13,999) | (21,371) |
| | 383,789 | (434,979) |
| | (362,559) | 1,301,284 |
| | 2,421,585 | 808,494 |

FOR THE YEAR ENDED 30 JUNE 2018

43.1 Reconciliation of movements of liabilities to cash flows arising from financing activities

| 44. CASH AND CASH EQUIVALENTS Running finances under mark-up arrangements Cash and bank balances | | 15 31 | (453,9 193,6 | | (398,626) 85,629 |
|--|--------------|--------------------------------|-----------------|-------------------------|---------------------|
| | I | Note | 2018 (Rup | ees in '000) | 2017 |
| Closing balance as at 30 June 2018 | 323,290 | 173,854 | 1,502,148 | 21,520 | 2,020,812 |
| | (139,691) | (51,660) | (1,046,780) | (368,863) | (1,606,994) |
| Lease payments | - | (51,660) | - | - | (51,660) |
| Dividend paid | - | - | - | (368,863) | (368,863) |
| Repayment of short term borrowings | - | - | (10,989,244) | - | (10,989,244) |
| Proceed from short term borrowings | - | - | 9,942,464 | - | 9,942,464 |
| Repayment of long term loans | (301,386) | - | - | - | (301,386) |
| Proceeds from long term loans | 161,695 | - | - | - | 161,695 |
| | - | 120,060 | 43,388 | 252,306 | 415,754 |
| Mark-up on commercial papers | - | - | 43,388 | - | 43,388 |
| Lease deposit matured | - | (4,969) | - | - | (4,969) |
| Interest accrued on lease obligation | - | 10,257 | - | - | 10,257 |
| Lease obligation entered during the year | - | 114,772 | - | - | 114,772 |
| Dividend declared | - | - | | 252,306 | 252,306 |
| Opening balance as at 1 July 2017 | 462.981 | 105,454 | 2,505,540 | 138,077 | 3,212,052 |
| | 9 | mark-up accrued) 10 & 14 | 15 | | |
| | loans | (Including | borrowings | dividend | |
| | Long term | lease | term u | Jnpaid and unclaimed | |

45. SEGMENT REPORTING

45.1 Reportable segments

The Group's reportable segments under are as follows:

- Steel segment It comprises of manufacturing and coating of steel pipes (note 1.2).
- Cotton segment It comprises of manufacturing of yarn (note 1.3).
- Investment and Infrastructure Development (IID) segment To effectively manage the investment portfolio in shares and other securities (strategic as well as short term) and investment property (held for rentals as well as long term appreciation) (note 1.4).
- Energy segment It comprises of operations of the Subsidiary Company (note 1.6).

Information regarding the Group's reportable segments is presented below:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

45.2 Segment revenues and results

Following is an analysis of the Group's revenue and results by reportable segment:

| For the year ended 30 June 2018 | Steel segment | Cotton segment | IID segment | | nter-segments Elimination / | ; Total |
|--|-------------------------|-------------------|----------------|--------------------|--------------------------------|--------------------------|
| | - | - | - | - | adjustments | |
| | | | (Rupees | in '000) | | |
| Sales | 9,027,292 | 907,596 | - | 651,880 | (657,012) | 9,929,756 |
| Cost of sales | 8,411,410 | 888,295 | - | 754,719 | (664,370) | 9,390,054 |
| Gross profit / (loss) | 615,882 | 19,301 | - | (102,839) | 7,358 | 539,702 |
| Income from investments | - | - | 514,448 | - | (555,505) | |
| | 615,882 | 19,301 | 514,448 | (102,839) | (548,147) | 498,645 |
| Distribution and selling expenses | 12,209 | 7,196 | _ | _ | _ | 19,405 |
| Administrative expenses | 154,114 | 17,295 | 22,428 | 4,929 | _ | 198,766 |
| Other operating expenses | 103,879 | 1,304 | 27 | 2,090 | - | 107,300 |
| | 270,202 | 25,795 | 22,455 | 7,019 | - | 325,471 |
| | 345,680 | (6,494) | 491,993 | (109,858) | (548,147) | 173,174 |
| Other income | 156,051 | 20,253 | 47 | 3,197 | (26,227) | 153,321 |
| Operating profit / (loss) before | | | | | | |
| Finance costs | 501,731 | 13,759 | 492,040 | (106,661) | (574,374) | 326,495 |
| Finance costs | 250,331 | 5,609 | 25,818 | 8,433 | (26,227) | 263,964 |
| Share of profit in equity accounted | 200,001 | 5,005 | 20,010 | 0,400 | (20,227) | 200,004 |
| investees - net of taxation | - | - | 84,034 | 928 | - | 84,962 |
| Profit / (loss) before taxation | 251,400 | 8,150 | 550,256 | (114,166) | (548,147) | 147,493 |
| Taxation | | | | | | 208,912 |
| Loss for the year | | | | | | (61,419) |
| For the year ended 30 June 2017 | | | | | | |
| Sales | 10 EE 4 116 | 1,288,528 | | 074 401 | (401 407) | 12 205 540 |
| Cost of sales | 10,554,116 8,818,652 | 1,200,520 | - | 934,401 989,709 | (505,454) | 12,285,548 10 598 021 |
| Gross profit / (loss) | 1,735,464 | (6,586) | | (55,308) | | 1,687,527 |
| | 1,7 00, 10 1 | (0,000) | | (00,000) | 10,007 | 1,007,027 |
| Income from investments | - | - | 353,893 | - | (149,045) | 204,848 |
| | 1,735,464 | (6,586) | 353,893 | (55,308) | (135,088) | 1,892,375 |
| Distribution and selling expenses | 14,967 | 17,314 | _ | _ | _ | 32,281 |
| Administrative expenses | 249,016 | 29,458 | 26,391 | 2,402 | - | 307,267 |
| Other operating expenses | 414,217 | (2,301) | 31,018 | - | (13,653) | 429,281 |
| | 678,200 | 44,471 | 57,409 | 2,402 | (13,653) | 768,829 |
| | 1,057,264 | (51,057) | 296,484 | (57,710) | (121,435) | 1,123,546 |
| Other income | 90,642 | 12,224 | 102,041 | 879 | (102,041) | 103,745 |
| Operating profit / (loss) before finance costs | 1,147,906 | (38,833) | 398,525 | (56,831) | (223,476) | 1,227,291 |
| Finance costs | 179,656 | 6,624 | 18,543 | 1,283 | (1,480) | 204,626 |
| Share of profit in equity accounted | ., 5,650 | 0,02 T | 10,010 | 1,200 | (1,100) | 20 1,020 |
| investees - net of taxation | - | - | 568,277 | 1,032 | - | 569,309 |
| Profit / (loss) before taxation | 968,250 | (45,457) | 948,259 | (57,082) | (221,996) | 1,591,974 |
| Touching | | | | | | 404053 |
| Taxation Profit for the year | | | | | | 404,853 |
| FIGHTIOL THE YEAR | | | | | | 1,187,121 |

^{1,187,121}

FOR THE YEAR ENDED 30 JUNE 2018

- 45.2.1 Revenue reported above represents revenue generated from external customers. There were no inter-segment sale during the year (2017: Rs. Nil).
- 45.2.2 Transfer prices between reportable segments are on an agreed basis in a manner similar to transactions between third parties.
- 45.2.3 The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 6 to these consolidated financial statements. The Steel segment allocates certain percentage of the common expenditure to the Cotton and IID segments. In addition, finance costs between Steel and Cotton segments are allocated at average mark-up rate on the basis of funds utilized. This is the measure reported to management for the purposes of resource allocation and assessment of segment performance.

45.3 Revenue from major products and services

The analysis of the Group's revenue from external customers for major products and services is given in note 30 to these consolidated financial statements.

45.4 Information about major customers

Revenue from major customers of Steel segment represents an aggregate amount of Rs. 7,973.355 million (2017: Rs. 9,715.614 million) of total Steel segment revenue of Rs. 9,027.292 million (2017: Rs. 10,554.116 million). Revenue from major customers of Cotton segment represents an aggregate amount of Rs. 84.508 million (2017: Rs. 533.351 million) of total Cotton segment revenue of Rs. 907.596 million (2017: Rs. 1,288.528 million). Revenue from major customers of Energy segment represent an aggregate amount of Rs. 651.880 million (2017: Rs. 930.828 million) of total Energy segment revenue of Rs. 651.880 million (2017: Rs. 934.401 million).

45.5 Geographical information

45.5.1 The Group's revenue from external customers by geographical location is detailed below

| | 2018 | 2017 |
|-------------------------|---------------|------------|
| | (Rupees i | n '000) |
| South and North America | 13,120 | 57,169 |
| Pakistan | 9,916,636 | 12,228,379 |
| | 9,929,756 | 12,285,548 |

45.5.2 All non-current assets of the Group as at 30 June 2018 and 2017 were located and operating in Pakistan.

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

45.6 Segment assets and liabilities

Reportable segments' assets and liabilities are reconciled to total assets and liabilities as follows:

As at 30 June 2018

Segment assets for reportable segments Investment in equity accounted investees Unallocated corporate assets Total assets as per consolidated balance sheet

Segment liabilities for reportable segments Unallocated corporate liabilities and deferred income Total liabilities as per consolidated balance sheet

As at 30 June 2017

Segment assets for reportable segments Investment in equity accounted investees Unallocated corporate assets Total assets as per consolidated balance sheet

Segment liabilities for reportable segments Unallocated corporate liabilities and deferred income Total liabilities as per consolidated balance sheet

45.6.1 For the purposes of monitoring segment performance and allocating resources between segments

- assets: and

Cash and bank balances, borrowings and related mark-up receivable therefrom and payable thereon, respectively are not allocated to reporting segments as these are managed by the Group's central treasury function.

45.7 Other segment information

For the year ended 30 June 2018

Capital expenditure Depreciation and amortization Non-cash items other than depreciation and amortizat

For the year ended 30 June 2017

Capital expenditure Depreciation and amortization Non-cash items other than depreciation and amortizat

| Steel segment | Cotton segment | IID segment | Energy segment | Total |
|------------------|-------------------|------------------------|--------------------|-------------------------------------|
| | (Ru | pees in '000 |) | |
| 4,811,697 - | 528,790 - | 1,376,546 2,831,055 | 935,261 257,178 | 7,652,294 3,088,233 1,318,496 |
| | | | | 12,059,023 |
| 2,043,914 | 101,745 | 154,619 | 111,465 | 2,411,743 2,033,591 |
| | | | | 4,445,334 |
| | | | | |
| 7,408,016 - | 399,943 - | 1,497,559 3,033,910 | | 10,584,022 3,291,606 934,611 |
| | | | | 14,810,239 |
| 2,174,424 | 79,066 | 156,672 | 124,383 | 2,534,545 3,674,327 |
| | | | | 6,208,872 |

- all assets are allocated to reportable segments other than those directly relating to corporate and taxation

- all liabilities are allocated to reportable segments other than those directly relating to corporate and taxation;

| | Steel segment | Cotton segment | IID segment | Energy segment | Total |
|-------|------------------|-------------------|----------------|-------------------|-----------|
| | | (Ru | pees in '000 |)) | |
| ation | 117,169 | 54,961 | - | 36,036 | 208,166 |
| | 127,088 | 31,679 | 5,525 | 59,998 | 224,290 |
| | 176,608 | (17,300) | (12,927) | 4,901 | 151,282 |
| ation | 210,556 | 4,442 | - | 8,718 | 223,716 |
| | 107,879 | 40,609 | 7,357 | 55,948 | 211,793 |
| | 208,661 | (5,663) | (729,656) | (1,816) | (528,474) |

FOR THE YEAR ENDED 30 JUNE 2018

46. STAFF RETIREMENT BENEFITS

46.1 Defined benefit plans

46.1.1 The actuarial valuation of both pension and gratuity schemes has been conducted in accordance with IAS 19, 'Employee benefits' as at 30 June 2018. The projected unit credit method, using the following significant assumptions, has been used for the actuarial valuation:

| | 20 | 018 | 20 | 017 |
|---|---------|----------|---------|----------|
| | Pension | Gratuity | Pension | Gratuity |
| Financial assumptions | | | | |
| - Discount rate used for interest cost in P&L charge | 9.25% | 9.25% | 9.00% | 7.25% |
| - Discount rate used for year end obligation | 10% | 10% | 9.25% | 9.25% |
| - Expected rate of increase in salaries | 10% | 10% | 9.25% | 9.25% |
| | | | | |
| Demographic assumptions | | | | |
| - Retirement Assumption | A | ge 58 | Age | e 58 |
| Expected mortality for active members | " | SLIC | "SI | LIC |
| | (20 | 01-05)" | (200 | 1-05)" |
| | | | | |

46.1.2The amounts recognized in consolidated balance sheet are as follows:

| | | | 2018 | | | 2017 | |
|---------------------------|--------|-----------|-----------|-----------|-------------|-----------|-------------|
| | | Pension | Gratuity | Total | Pension | Gratuity | Total |
| | Note | | | (Rupee | s in '000) | | |
| Present value of defined | | | | | | | |
| benefit obligations | 46.1.4 | 457,906 | 101,625 | 559,531 | 423,509 | 94,572 | 518,081 |
| Fair value of plan assets | 46.1.5 | (608,912) | (205,706) | (814,618) | (1,106,188) | (426,203) | (1,532,391) |
| Asset recognized in | | | | | | | |
| consolidated statement | | | | | | | |
| of financial position | | (151,006) | (104,081) | (255,087) | (682,679) | (331,631) | (1,014,310) |

46.1.3 Movement in the net defined benefit liability / (asset)

| Opening balance Net benefit (income) / cost | | (682,679) | (331,631) | (1,014,310) | (306,233) | (150,043) | (456,276) |
|--|--------|-----------|-----------|-------------|-----------|-----------|-------------|
| charged to consolidated profit or loss Remeasurements recognized | 46.1.7 | (47,460) | (25,965) | (73,425) | 1,625 | (5,305) | (3,680) |
| in consolidated other comprehensive income | | 587,706 | 256,807 | 844,513 | (369,286) | (172,986) | (542,272) |
| Contributions by the Holding Company | 46.1.5 | (8,573) | (3,292) | (11,865) | (8,785) | (3,297) | (12,082) |
| Closing balance | | (151,006) | (104,081) | (255,087) | (682,679) | (331,631) | (1,014,310) |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

46.1.4 Movement in the present value of defined benefit obligations

| | | 2018 | | | 2017 | |
|----------------------------------|----------|----------|----------|----------|----------|--------|
| | Pension | Gratuity | Total | Pension | Gratuity | Tota |
| | | | (Rupees | in '000) | | |
| Present value of defined benefit | | | | | | |
| obligations - 1 July | 423,509 | 94,572 | 518,081 | 354,115 | 82,485 | 436,60 |
| Current service costs | 16,084 | 4,863 | 20,947 | 13,791 | 4,479 | 18,27 |
| Past service cost | - | - | - | 15,790 | 1,319 | 17,10 |
| Interest costs | 38,776 | 8,642 | 47,418 | 31,508 | 5,820 | 37,3 |
| Benefits paid during the year | (8,626) | (2,292) | (10,918) | (8,050) | (1,519) | (9,56 |
| Benefits due but not paid | - | - | - | - | (2,891) | (2,8 |
| Remeasurement: | | | | | | |
| Actuarial losses from changes | | | | | | |
| in financial assumptions | 2,381 | 13 | 2,394 | 724 | 33 | 7 |
| Experience adjustments | (14,218) | (4,173) | (18,391) | 15,631 | 4,846 | 20,4 |
| Present value of defined benefit | | | | | | |
| obligations - 30 June | 457,906 | 101,625 | 559,531 | 423,509 | 94,572 | 518,0 |

46.1.5

| Fair value of plan assets - 1 July | 1,106,188 | 426,203 | 1,532,391 | 660,348 | 232,528 | 892,876 | |
|--------------------------------------|-----------|-----------|-----------|-----------|---------|-----------|---|
| Contributions by the Holding Company | 8,573 | 3,292 | 11,865 | 8,785 | 3,297 | 12,082 | |
| Interest income on plan assets | 102,320 | 39,470 | 141,790 | 59,464 | 16,923 | 76,387 | |
| Benefits paid during the year | (8,626) | (2,292) | (10,918) | (8,050) | (1,519) | (9,569) | |
| Benefits due but not paid | - | - | - | - | (2,891) | (2,891) | |
| Return on plan assets, excluding | | | | | | | |
| interest income | (599,543) | (260,967) | (860,510) | 385,641 | 177,865 | 563,506 | _ |
| Fair value of plan assets - 30 June | 608,912 | 205,706 | 814,618 | 1,106,188 | 426,203 | 1,532,391 | _ |
| | | | | | | | |
| 46.1.6 Actual return on plan assets | (497,223) | (221,497) | (718,720) | 445,105 | 194,788 | 639,893 | |

46.1.7 Following amounts have been charged in consolidated profit or loss in respect of these benefits

| Current service costs | 16,084 | 4,863 | 20,947 | 13,791 | 4,479 | 18,270 |
|---------------------------------|-----------|----------|-----------|----------|----------|----------|
| Past service cost | - | - | - | 15,790 | 1,319 | 17,109 |
| Interest costs | 38,776 | 8,642 | 47,418 | 31,508 | 5,820 | 37,328 |
| Expected return on plan assets | (102,320) | (39,470) | (141,790) | (59,464) | (16,923) | (76,387) |
| (Income) / charge recognized in | | | | | | |
| consolidated profit or loss | (47,460) | (25,965) | (73,425) | 1,625 | (5,305) | (3,680) |

46.1.8 Following amounts of remeasurements have been charged in consolidated other comprehensive income in respect of these benefits

| Remeasurement: | | | | | | |
|---|----------|---------|----------|-----------|-----------|-----------|
| Actuarial losses from changes | | | | | | |
| in financial assumptions | 2,381 | 13 | 2,394 | 724 | 33 | 757 |
| Experience adjustments | (14,218) | (4,173) | (18,391) | 15,631 | 4,846 | 20,477 |
| Return on plan assets, | | | | | | |
| excluding interest income | 599,543 | 260,967 | 860,510 | (385,641) | (177,865) | (563,506) |
| Remeasurement loss / (gain) charged in | | | | | | |
| consolidated other comprehensive income | 587,706 | 256,807 | 844,513 | (369,286) | (172,986) | (542,272) |

FOR THE YEAR ENDED 30 JUNE 2018

| | | | 2018 | | | 2017 | |
|-------|---|---------|----------|---------|-----------|-----------|-----------|
| | | Pension | Gratuity | Total | Pension | Gratuity | Total |
| | | | | (Rupees | in '000) | | |
| 5.1.9 | Total defined benefit cost recognized in consolidated | | | | | | |
| | profit or loss and other comprehensive income | 540,246 | 230,842 | 771,088 | (367,661) | (178,291) | (545,952) |
| | Expected contributions to funds in the | | | | | | |
| | following year | _ | - | - | _ | _ | _ |
| | Weighted average duration of the defined | | | | | | |
| | benefit obligation (years) | 11 | 3 | | 11 | 3 | |
| | Analysis of present value of defined benefit | | | | | | |
| | obligation | | | | | | |
| | Type of Members: | | | | | | |
| | Pensioners | 29 | - | | 26 | - | |
| | Beneficiaries | 98 | 98 | | 92 | 91 | |
| | Vested / Non-Vested | | | | | | |
| | Vested / Non Vested | 422,010 | 81,066 | 503,076 | 388,077 | 77,228 | 465,305 |
| | Non - vested benefits | 41,673 | 20,559 | 62,232 | 35,432 | 17,344 | 52,776 |
| | | 463,683 | 101,625 | 565,308 | 423,509 | 94,572 | 518,081 |
| | | , | - , | , | -, | - ,- | / |
| | Disaggregation of fair value of plan assets The fair value of the plan assets at reporting date for each category are as follows: | | | | | | |
| | Cash and cash equivalents (comprising bank balances | | | | | | |
| | and adjusted for current liabilities) - quoted | 4,841 | 2,567 | 7,408 | 82,099 | 980 | 83,079 |
| | | ., | _, | ,, | 02,000 | 000 | 00,070 |
| | Debt instruments | | | | | | |
| | AA+ | 95,707 | 19,629 | 115,336 | 116,124 | 44,336 | 160,460 |
| | AA/AA- | 61,791 | - | 61,791 | 237 | - | 237 |
| | | 157,498 | 19,629 | 177,127 | 116,361 | 44,336 | 160,697 |
| | Equity instruments | 14 5 | | 445 | | | |
| | Automobile Assembling Automobile Parts and Accessories | 115 | - | 115 | 809 | - | 809 |
| | Cables and Electrical Goods | 179 | - | 179 | - 251 | - | - 25 |
| | Capies and Electrical Goods | 8,605 | | 8,605 | 16,345 | | 16,345 |
| | Chemicals | 530 | _ | 530 | 435 | _ | 435 |
| | Commercial Banks | 137 | _ | 137 | 337 | _ | 337 |
| | Engineering | 352,135 | 159,760 | 511,895 | 771,003 | 350,992 | 1,121,995 |
| | Fertilizer | 9,842 | 292 | 10,134 | 10,443 | 244 | 10,687 |
| | Insurance | 97 | - | 97 | 166 | - | 166 |
| | Jute | - | - | - | 148 | - | 148 |
| | Oil and Gas Exploration Companies | 11,754 | 4,263 | 16,017 | 8,185 | 2,913 | 11,098 |
| | Oil and Gas Marketing Companies | 1,042 | - | 1,042 | 860 | - | 860 |
| | Power Generation and Distribution | 27,992 | 13,052 | 41,044 | 55,205 | 16,647 | 71,852 |
| | Sugar and Allied Industries | 8,176 | 2,408 | 10,584 | 10,099 | 2,975 | 13,074 |
| | Textile Composite | 3,959 | - | 3,959 | 4,529 | - | 4,529 |
| | Mutual funds | 424,563 | 179,775 | 604,338 | 878,815 | 373,771 | 1,252,586 |
| | Income Fund | 22,010 | 3,733 | 25,743 | 7,772 | 2,883 | 10,655 |
| | Equity Fund | - | - | - | 21,141 | 4,233 | 25,374 |
| | | | | | | | , |
| | Equity Fund | 22,010 | 3,733 | 25,743 | 28,913 | 7,116 | 36,029 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

Discount rate +1% Discount rate -1% Long term pension / salary increase +1% Long term pension / salary decrease -1% Long term pension increase +1% Long term pension decrease -1%

The actuary of the Company has assessed that present value of future refunds or reduction in future contribution is not lower than receivable from pension and gratuity funds recorded by the Company.

46.2 Defined contribution plan

The Group has set up provident fund for its permanent employees . The total charge against provident fund for the year ended 30 June 2018 was Rs. 11.163 million (2017: Rs. 9.344 million). Reporting year end of Provident Fund Financial Statements is 31 December and 30 June for Steel & IID Division and Cotton Division respectively.

The following information is based on the latest financial statements of the fund:

Cost of investments made Size of the Fund Fair value of investments Percentage of investments made

Amount wise breakup of Fair value of investments is as follows:

Equity Securities Government Securities Mutual Funds Others

Percentage wise breakup of Fair value of investments out of Size of Fund is as follows:

Equity Securities Government Securities Mutual Funds Others

| 411,403 | 98,920 |
|---------|---------|
| 514,493 | 104,731 |
| 468,268 | 104,720 |
| 448,756 | 98,881 |
| 507,855 | - |
| 415,136 | - |

| 2017 (Unaudited) Steel and II | | · · · · · · | Division |
|-------------------------------------|---------|-------------|----------|
| 155,216 | 196,959 | 27,776 | 25,451 |
| 300,244 | 306,677 | 32,094 | 40,941 |
| 298,274 | 303,140 | 32,094 | 40,941 |
| 99% | 99% | 100% | 100% |
| 133,476 | 155,868 | 7,119 | 18,291 |
| 84,701 | 65,883 | - | - |
| 44,248 | 14,370 | - | - |
| 35,849 | 67,019 | 24,975 | 22,650 |
| 298,274 | 303,140 | 32,094 | 40,941 |
| 45% | 51% | 22% | 45% |
| 28% | 21% | - | - |
| 15% | 5% | - | - |
| 12% | 22% | 78% | 55% |

FOR THE YEAR ENDED 30 JUNE 2018

Investments out of the provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

47. FINANCIAL RISK MANAGEMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Level 1: Fair value measurements using quoted (unadjusted) in active markets for identical asset or liability.

Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

| | 30 June 2018 | | | | | | | |
|------------------------------|--------------|------------|----------|-----------|-----------|---------|---------|---------|
| | | Carrying | amount | | | Fair v | alue | |
| Ì | nvestments | Loans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| | | and | financia | | | | | |
| | re | eceivables | | | | | | |
| | | | | (Rupees i | n 'OOO) | | | |
| On-balance sheet | | | | | | | | |
| financial instruments | | | | | | | | |
| | | | | | | | | |
| Financial assets | | | | | | | | |
| measured at fair value | | | | | | | | |
| Investments | | | | | | | | |
| - Listed equity securities | 1,026,848 | - | - | 1,026,848 | 1,026,848 | - | - 1,0 | 026,848 |
| | | | | | | | | |
| Financial assets not | | | | | | | | |
| measured at fair value | | | | | | | | |
| Investments | | | | | | | | |
| - unlisted equity securities | 262,933 | - | - | 262,933 | - | - | - | - |
| - equity | 3,088,233 | - | - | 3,088,233 | - | - | - | - |
| - Term deposit receipt | 28,000 | - | - | 28,000 | - | - | - | - |
| Markup accrued | - | 155 | - | 155 | - | - | - | - |
| Deposit | - | 279,162 | - | 279,162 | - | - | - | - |
| Trade debts | - | 82,320 | - | 82,320 | - | - | - | - |
| Other receivables | - | 136,480 | - | 136,480 | - | - | - | - |
| Bank balances | - | 193,162 | - | 193,162 | - | - | - | - |
| | 3,379,166 | 691,279 | - | 4,070,445 | - | - | - | - |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | 30 June 2018 | | | | | | | |
|------------------------------------|--------------|------------|-------------|-----------|------------|---------|---------|-------|
| | | Carrying | amount | | Fair value | | | |
| | Investments | Loans | Other | Total | Level 1 | Level 2 | Level 3 | Total |
| | | and | financial | | | | | |
| | r | eceivables | liabilities | | | | | |
| | | | (| Rupees in | '000) | | | |
| Financial liabilities not | | | | | | | | |
| measured at fair value | | | | | | | | |
| Long term loans | - | - | 323,290 | 323,290 | - | - | - | - |
| Liabilities against assets subject | | | | | | | | |
| to finance lease | - | - | 173,429 | 173,429 | - | - | - | - |
| Trade and other payables | - | - | 1,466,446 | 1,466,446 | - | - | - | - |
| Unpaid dividend | - | - | - | - | - | - | - | - |

On-balance sheet financial instruments

Unclaimed dividend

Mark-up accrued Short term borrowings

| Investments | | | | | | | | |
|--|-----------|-----------|---|-----------|-----------|---|-----|-------|
| - Listed equity securities | 1,189,762 | - | - | 1,189,762 | 1,189,762 | - | - 1 | 1,189 |
| Financial assets not measured at fair value | | | | | | | | |
| Investments | | | | | | | | |
| - unlisted equity securities | 220,717 | - | - | 220,717 | - | - | - | |
| - equity | 3,291,606 | - | - | 3,291,606 | - | - | - | |
| - Term deposit receipt | 11,500 | - | - | 11,500 | - | - | - | |
| Mark-up accrued | - | 132 | - | 132 | - | - | - | |
| Deposit | - | 240,920 | - | 240,920 | - | - | - | |
| Trade debts | - | 890,794 | - | 890,794 | - | - | - | |
| Other receivables | - | 411,182 | - | 411,182 | - | - | - | |
| Bank balances | - | 84,867 | - | 84,867 | - | - | - | |
| | 3,523,823 | 1,627,895 | - | 5,151,718 | - | - | - | |
| | | | | | | | | |
| Financial liabilities not | | | | | | | | |

| Financial liabilities not | | | |
|---------------------------|--|--|--|
| measured at fair value | | | |
| Long tarma loons | | | |

| Long term loans | - |
|---------------------------------------|---|
| Liabilities against assets subject to | |
| finance lease | - |
| Trade and other payables | - |
| Unpaid dividend | - |
| Unclaimed dividend | - |
| Mark-up accrued | - |
| Short term borrowings | - |
| | _ |

| - | 173,429 173,429 | - | - | - | - |
|---|---------------------|---|---|---|---|
| - | 1,466,446 1,466,446 | - | - | - | - |
| - | | - | - | - | - |
| - | 21,520 21,520 | - | - | - | - |
| - | 23,569 23,569 | - | - | - | - |
| - | 1,956,125 1,956,125 | - | - | - | - |
| - | 3,964,379 3,964,379 | - | - | - | - |

| | 102,001 | 102,001 | | | | |
|---|-----------|-----------|---|---|---|---|
| | | | | | | |
| - | 105,306 | 105,306 | - | - | - | - |
| - | 1,833,363 | 1,833,363 | - | - | - | - |
| - | 116,449 | 116,449 | | | | |
| - | 21,628 | 21,628 | | | | |
| - | 31,631 | 31,631 | - | - | - | - |
| - | 2,904,166 | 2,904,166 | - | - | - | - |
| - | 5,475,524 | 5,475,524 | - | - | - | - |

The Group has not disclosed the fair values for all other financial assets and financial liabilities, as these are

either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

Investment property fair value have been determined by professional valuers (level 3 measurement) based on their assessment of the market values as disclosed in note 19.2. The valuations are conducted by the valuation experts appointed by the Group. The valuation experts used a market based approach to arrive at the fair value of the Group's investment properties. The effect of changes in the unobservable inputs used in the valuations cannot be determined with certainty, accordingly a qualitative disclosure of sensitivity has not been presented in these consolidated financial statements.

48. FINANCIAL INSTRUMENTS

The Group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Group's risk management framework. The Board of Directors is also responsible for developing and monitoring the Group's risk management policies.

48.1 Credit risk

Credit risk represents the financial loss that would be recognized at the reporting date if counterparties fail completely to perform as contracted / fail to discharge an obligation / commitment that it has entered into with the Group. It arises principally from trade receivables, bank balances, security deposits, mark-up accrued and investment in debt securities.

The carrying amount of financial assets represents the maximum credit exposure before any credit enhancements. The maximum exposure to credit risk at the reporting date is as follows:

| | 2018 (Rupees i | 2017 n '000) |
|-------------------|-------------------|-----------------|
| Deposits | 279,162 | 240,920 |
| Trade debts | 82,320 | 890,794 |
| Mark-up accrued | 155 | 132 |
| Other receivables | 136,480 | 411,182 |
| Bank balances | 193,162 | 84,867 |
| | 691,279 | 1,627,895 |

Trade and other receivables

To manage exposure to credit risk in respect of trade and other receivables, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Sales tenders and credit terms are approved by the tender approval committee. Where considered necessary, advance payments are obtained from certain parties. Sales made to major customers are secured through letters of credit. The management has set a maximum credit period of 15 days in respect of Cotton segment's sales to reduce the credit risk.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

All the trade debtors at the reporting date represent domestic parties.

The maximum exposure to credit risk before any credit enhancements for trade debts at the reporting date by type of customer was as follows:

Steel segment Cotton segment Energy segment

The aging of trade debts at reporting date is

Not past due Past due 1 - 30 days Past due 30 - 180 days Past due 180 days

Less: Impaired

The movement in the allowances for impairment in respect of trade debts and loan and advances is given in note 25.2 and note 26 respectively.

Based on past experience the management believes that no impairment allowance is necessary in respect of trade debts past due as some receivables have been recovered subsequent to the year end and for other receivables there are reasonable grounds to believe that the amounts will be recovered in short course of time.

Settlement risk

All investing transactions are settled / paid for upon delivery as per the advice of investment committee. The Group's policy is to enter into financial instrument contract by following internal guidelines such as approving counterparties and approving credits.

Bank balances

The Company kept its surplus funds with banks having good credit rating. Currently the surplus funds are kept with banks having rating from AAA to A-.

The credit quality of the Company's bank balances and deposits and units of mutual fund can be assessed with reference to external credit ratings as follows:

| 2018 (Rupees | 2017 in '000) |
|------------------|--------------------|
| 66,706 | 715,463 |
| 2,011 | 19,762 |
| 13,603 | 155,569 |
| 82,320 | 890,794 |
| | |
| 14,444 13,971 | 409,293 433,094 |

| 13,971 433,094 36,733 37,885 38,435 34,708 103,583 914,980 21,263 24,186 82,320 890,794 | | 100,200 |
|---|---------|---------|
| 38,435 34,708 103,583 914,980 21,263 24,186 | 13,971 | 433,094 |
| 103,583 914,980 21,263 24,186 | 36,733 | 37,885 |
| 21,263 24,186 | 38,435 | 34,708 |
| | 103,583 | 914,980 |
| | | |
| 82,320 890,794 | 21,263 | 24,186 |
| | 82,320 | 890,794 |

FOR THE YEAR ENDED 30 JUNE 2018

| | Rati | Rating | | 2018 | 2017 |
|-----------------------|------------|------------|-----------|--------|------------|
| | Short term | Long term | Agency | | |
| | | | | (Rupee | s in '000) |
| Mutual Funds | | | | | |
| PICIC Investment Fund | MFR 3 star | MFR 3 star | JCR - VIS | 10,300 | 11,470 |
| PICIC Growth Fund | MFR 1 star | MFR 1 star | JCR - VIS | 73,377 | 74,555 |
| | | | | 83,677 | 86,025 |

Deposits

The Group has provided security deposits as per the contractual terms with counter parties as security and does not expect material loss against those deposits.

Investment in debt securities

Credit risk arising on debt securities is mitigated by investing principally in investment grade rated instruments. Where the investment is considered doubtful a provision is created there against. The Group does not have debt security at reporting date.

Concentration of credit risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly effected by the changes in economic, political or other conditions. The Group believes that it is not exposed to major concentration of credit risk.

48.2 Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its obligation arising from financial liabilities that are settled by delivering cash or another financial asset or that such obligation will have to be settled in a manner disadvantageous to the Group. The Group is not materially exposed to liquidity risk as substantially all obligation / commitments of the Group are short term in nature and are restricted to the extent of available liquidity. In addition, the Group has obtained running finance facilities from various commercial banks to meet the short term liquidity commitments, if any.

The following are the contractual maturities of the financial liabilities, including estimated interest payments:

| | | | | 2018 | | | |
|----------------------------|-----------|-----------|------------|-------------|--------|--------|---------|
| | Carrying | On | Contractua | l Six | Six to | One to | Two to |
| | amount | demand | cash flows | months | twelve | two | five |
| | | | | or less | months | years | years |
| | | | (| Rupees in ' | 000) | | |
| Financial liabilities | | | | | | | |
| Long term loans | 323,290 | - | 323,290 | 48,272 | 48,272 | 38,044 | 188,702 |
| Liabilities against assets | | | | | | | |
| subject to finance lease | 173,429 | - | 201,940 | 29,681 | 28,916 | 54,472 | 88,871 |
| Trade and other payables | 1,466,446 | - | 1,466,446 | 1,466,446 | - | - | - |
| Unpaid dividend | - | - | - | - | - | - | - |
| Unclaimed dividend | 21,520 | 21,520 | - | - | - | - | - |
| Mark-up accrued | 23,569 | - | 23,569 | 23,569 | - | - | - |
| Short term borrowings | 1,956,125 | 1,242,817 | 713,308 | 713,308 | - | - | - |
| | 3,964,379 | 1,264,337 | 2,728,553 | 2,281,276 | 77,188 | 92,516 | 277,573 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | | | | 2017 | | | |
|----------------------------|-----------|-----------|------------|-------------|--------|---------|---------|
| | Carrying | On | Contractua | l Six | Six to | One to | Two to |
| | amount | demand | cash flows | months | twelve | two | five |
| | | | | or less | months | years | years |
| | | | (R | upees in 'O | 00) | | |
| Financial liabilities | | | | | | | |
| Long term loan | 462,981 | - | 462,981 | 70,250 | 74,546 | 157,684 | 160,501 |
| Liabilities against assets | | | | | | | |
| subject to finance lease | 105,306 | - | 118,966 | 24,602 | 24,813 | 33,074 | 36,477 |
| Trade and other payables | 1,833,363 | - | 1,833,363 | 1,833,363 | - | - | - |
| Unpaid dividend | 116,449 | 116,449 | - | - | - | - | - |
| Unclaimed dividend | 21,628 | 21,628 | - | - | - | - | - |
| Mark-up accrued | 31,631 | - | 31,631 | 31,631 | - | - | - |
| Short term borrowings | 2,904,166 | 2,904,166 | - | - | - | - | - |
| | 5,475,524 | 3,042,243 | 2,446,941 | 1,959,846 | 99,359 | 190,758 | 196,978 |

48.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The Investment Committee monitors the portfolio of its investments and adjust the portfolio in light of changing circumstances.

48.3.1 Currency risk

The Group is exposed to currency risk on import of raw materials, stores and spares and export of goods denominated in US Dollars (USD), Euros, JPY and Chinese Yuan (CNY). The Company's exposure to foreign currency risk for these currencies is as follows:

| Foreign creditors | |
|------------------------|--------|
| Outstanding letters of | credit |
| Net exposure | |

| Foreign creditors |
|-------------------------------|
| Outstanding letters of credit |
| Net exposure |

| | | 2018 | |
|------------|---------|--------------------------|------------|
| USD | Euro | JPY | CNY |
| 5,201,102 | - | - | 16,415,649 |
| 2,659,047 | 210,804 | - | 17,577,402 |
| 7,860,149 | 210,804 | - | 33,993,051 |
| | | 2017 | |
| USD | Euro | JPY | CNY |
| 12,964,117 | 33,350 | - | - |
| 12,304,117 | 55,550 | | |
| 6,574,931 | 469,266 | 12,200,000 | - |
| | , | 12,200,000 12,200,000 | - |

The following significant exchange rate has been applied

| | Average rate | | Reporti | ng date rate |
|---|---------------------------|-------------------------------|--------------------------------|-------------------------------|
| | 2018 | 2017 | 2018 | 2017 |
| USD to PKR Euro to PKR CNY to PKR JPY to PKR | 110.63 132.04 17.43 | 104.76 114.43 - 0.96 | 121.60 141.57 18.76 - | 105.00 120.10 - 0.94 |

Sensitivity analysis

At the reporting date, if the PKR had strengthened by 10% against the USD, Euro, CNY and JPY with all other variables held constant, post-tax profit for the year would have been higher by the amount shown below, mainly as a result of net foreign exchange gain on translation of foreign currency bank account and foreign creditors.

| Effect on consolidated profit or loss | 2018 | 2017 |
|---------------------------------------|-----------|-----------|
| USD | 786,015 | 1,953,905 |
| Euro | 21,080 | 50,262 |
| CNY | 3,399,305 | - |
| JPY | - | 1,220,000 |
| | 4,206,400 | 3,224,167 |

The weakening of the PKR against USD, Euro, CNY and JPY would have had an equal but opposite impact on the post tax profits.

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit for the year and assets / liabilities of the Group.

48.3.2 Interest rate risk

At the reporting date, the interest rate profile of the Group's significant interest bearing financial instruments was as follows:

| | 2018 | 2017 | 2018 | 2017 |
|---|----------------|-------------|-----------|----------------------|
| | Effective inte | | Carrying | g amount in '000) |
| Financial liabilities | | | | |
| Variable rate instruments: | | | | |
| Long term loan | 7.64-8.92 | 7.53-8.85 | 323,290 | 462,981 |
| Liabilities against assets subject to finance lease | 10.47-12.06 | 10.61-15.41 | 173,429 | 105,306 |
| Short term borrowings | 7.64-8.84 | 6.96-8.62 | 1,956,125 | 2,904,166 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect consolidated profit or loss.

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have (increased) / decreased the consolidated profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2017.

As at 30 June 2018

Cash flow sensitivity - Variable rate financial liabiliti

As at 30 June 2017

Cash flow sensitivity - Variable rate financial liabiliti

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit for the year and assets / liabilities of the Group.

48.3.3 Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk). Other price risk arises from the Group's investment in units of mutual funds and ordinary shares of listed companies. To manage its price risk arising from aforesaid investments, the Group diversifies its portfolio and continuously monitors developments in equity markets. In addition the Group actively monitors the key factors that affect stock price movement.

A 10% increase / decrease in redemption and share prices at year end would have decreased / increased the Group's gain / loss in case of held for trading investments and increase / decrease surplus on re-measurement of investments in case of 'available for sale' investments as follows:

| | 2018 (Rupees in | 2017 1 '000) |
|-----------------------|--------------------|-----------------|
| Effect on profit | 86,603 | 95,077 |
| Effect on equity | 16,082 | 23,900 |
| Effect on investments | 102,685 | 118,977 |

The sensitivity analysis prepared is not necessarily indicative of the effects on the consolidated profit / equity and assets of the Group.

| | Consolidated profit or loss 100 bp | | | | |
|------|---------------------------------------|----------|--|--|--|
| | Increase | Decrease | | | |
| | (Rupees in 'OC | 0) | | | |
| ties | (24,528) | 24,528 | | | |
| | | | | | |
| ties | (34,725) | 34,725 | | | |

FOR THE YEAR ENDED 30 JUNE 2018

49. REMUNERATION TO THE CHIEF EXECUTIVE, DIRECTOR AND EXECUTIVES

| | Chief Executive | | Di | rector | Exec | Executives | | otal |
|---------------------|------------------------|--------|----|------------------|--------|------------|---------|---------|
| | 2018 | 2017 | | | | 2017 | 2018 | 2017 |
| | | | () | (Rupees in '000) | | | | |
| Managerial | | | | | | | | |
| remuneration | 21,884 | 21,060 | - | - | 51,748 | 73,896 | 73,632 | 94,956 |
| House rent | 7,452 | 6,966 | - | - | 17,297 | 25,433 | 24,749 | 32,399 |
| Utilities | 1,656 | 1,548 | - | - | 3,470 | 5,302 | 5,126 | 6,850 |
| Travelling expenses | 5,803 | 68 | - | - | - | - | 5,803 | 68 |
| Others | - | - | - | - | - | - | - | - |
| Medical | 185 | 292 | - | - | 1,931 | 2,723 | 2,116 | 3,015 |
| | | | | | | | | |
| Contributions to | | | | | | | | |
| - Gratuity fund | 537 | 600 | - | - | 1,100 | 1,591 | 1,637 | 2,191 |
| - Pension fund | 1,290 | 1,440 | - | - | 2,855 | 4,447 | 4,145 | 5,887 |
| - Provident fund | 1,290 | 1,548 | - | - | 2,837 | 8,099 | 4,127 | 9,647 |
| Club subscription | | | | | | | | |
| and expenses | 713 | 1,082 | - | - | 179 | 178 | 892 | 1,260 |
| Entertainment | 321 | 233 | - | - | 84 | 69 | 405 | 302 |
| Conveyance | - | - | - | - | 870 | 2,540 | 870 | 2,540 |
| Telephone | - | - | - | - | 6 | 6 | 6 | 6 |
| | 41,131 | 34,837 | - | - | 82,377 | 124,284 | 123,508 | 159,121 |
| Number of persons | 1 | 1 | - | - | 15 | 43 | 16 | 44 |

49.1 The aggregate amount charged in respect of directors' fees paid to six (2017: six) directors is Rs. 2.960 million (2017: Rs. 2.8 million). Also, during the year remuneration paid to the non-executive Chairman of the Board of Directors amounted to Rs. 1.275 million (2017: Rs. 1.2 million).

- 49.2 The chief executive and ten executives are provided with free use of company maintained cars, in accordance with their entitlements.
- 49.3 The chief executive, executives and their families are also covered under group life and hospitalization insurance. A director is also covered under group hospitalization scheme.

50. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated companies, directors of the Holding Company, companies in which directors also hold directorship, related group companies, key management personnel and staff retirement benefit funds. All transaction with related parties are under agreed terms / contractual arrangements. Transactions between the Holding Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note.

Transactions with related parties other than those disclosed elsewhere are as follows :

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2018

| | | | | 2018 (Rupees in ' | 2017 (000) | |
|---|---------------------------|--------------------------|--------------------------|----------------------|---|--|
| Name | Nature of Relationship | Basis of Relationship | Nature of Transaction | (Rupees iii | 000) | |
| Altern Energy Limited | Associated company | 17.60% holding | Dividend received | 511,740 | 149,04 | |
| Shakarganj Limited | Associated | 28.01% holding | Dividend paid | 855 | 5,11 | |
| | company | | Dividend received | 43,763 | - | |
| | | | Sale of electricity and | | | |
| | | | steam | 233,401 | 538,89 | |
| | | | Sale of finished goods | 618 | 7 | |
| | | | Services received | 9,339 | 10,77 | |
| | | | Reimbursable expenses | 1,732 | 1,44 | |
| | | | Right shares subscribed | 273,091 | | |
| | | | Purchase of raw material | 228,579 | 689,11 | |
| | | | Sales of raw material | - | 104,60 | |
| | | | Purchase of fixed assets | - | 2,6 | |
| | | | Purchase of store items | 237 | 78 | |
| | | | Rent expense | 624 | 62 | |
| | | 0 | | 1770 | ~ | |
| Central Depository Company | Related party | Common | Services received | 1,378 | 69 | |
| of Pakistan Limited | | directorship | Dividend Received | 5,032 | 55 | |
| Muhammad Amin | Related party | Common | Dividend paid | 4 | | |
| Muhammad Bashir Limite | d | directorship | | | | |
| Pakistan Centre for | Related party | Common | Services received | 250 | | |
| | Related party | directorship | Donation given | 1.000 | | |
| Philanthropy | | directorship | Donation given | 1,000 | | |
| Premier Insurance Limited | Related party | Common | Insurance premium | 9,610 | 16,44 | |
| | | directorship | Dividend paid | 691 | 72 | |
| Concerned Calific Adult 1 (1971) | Deleterit | | | | | |
| Crescent Cotton Mills Limited | Related party | | Dividenderial | | | |
| | | directorship | Dividend paid | - | 6 | |
| The Citizens' Foundation | Related party | Common | | | | |
| | | directorship | Donation given | 23,688 | 58,3 | |
| CSAP Foundation | Related party | common | Donation given | 1,000 | 7,76 | |
| | | directorship | | 1,000 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | D.I. | Final | | 0.517 | 1.00 | |
| Crescent Cotton Products | Retirement | Employees | Contribution made | 2,513 | 1,82 | |
| | benefit fund | benefit fund | Dividend paid | 355 | 3 | |
| - Staff Provident Fund | | | | | | |
| - Staff Provident Fund Crescent Steel and Allied | Retirement | Employees | Contribution made | 3,292 | 2,8 | |

| Name | | | | 2018 (Rupees in ' | 2017 |
|--|----------------------------|---------------------------|---|----------------------------------|-------------------------------|
| Name | Nature of Relationship | Basis of Relationship | Nature of Transaction | (Rupees in t | |
| Altern Energy Limited | Associated company | 17.60% holding | Dividend received | 511,740 | 149,04 |
| Shakarganj Limited | Associated company | 28.01% holding | Dividend paid Dividend received Sale of electricity and | 855 43,763 | 5,11 |
| | | | steam Sale of finished goods Services received | 233,401 618 9,339 | 538,89 7 10,77 |
| | | | Reimbursable expenses Right shares subscribed Purchase of raw material Sales of raw material | 1,732 273,091 228,579 - | 1,44 - 689,11 104,60 |
| | | | Purchase of fixed assets Purchase of store items Rent expense | - 237 624 | 2,6 2,6 78 |
| Central Depository Company of Pakistan Limited | Related party | Common directorship | Services received Dividend Received | 1,378 5,032 | 69 55 |
| Muhammad Amin Muhammad Bashir Limite | Related party d | Common directorship | Dividend paid | 4 | |
| Pakistan Centre for Philanthropy | Related party | Common directorship | Services received Donation given | 250 1,000 | |
| Premier Insurance Limited | Related party | common directorship | Insurance premium Dividend paid | 9,610 691 | 16,44 72 |
| Crescent Cotton Mills Limited | Related party | common directorship | Dividend paid | - | (|
| The Citizens' Foundation | Related party | common directorship | Donation given | 23,688 | 58,3 |
| CSAP Foundation | Related party | common directorship | Donation given | 1,000 | 7,76 |
| Crescent Cotton Products - Staff Provident Fund | Retirement benefit fund | Employees benefit fund | Contribution made Dividend paid | 2,513 355 | 1,82 3 |
| Crescent Steel and Allied Products Limited - Gratuity Fun | Retirement | Employees | Contribution made | 3,292 | 2,8 |

FOR THE YEAR ENDED 30 JUNE 2018

| | | | | 2018 | 2017 1 '000) | |
|-------------------------|---------------------------|--------------------------|-----------------------|---------|-----------------|--|
| Name | Nature of Relationship | Basis of Relationship | Nature of Transaction | | · | |
| Crescent Steel and | | | | | | |
| Allied Products | Retirement | Employees | Contribution made | 8,573 | 7,545 | |
| Limited - Pension Fund | benefit fund | benefit fund | Dividend paid | 15,525 | 16,151 | |
| Crescent Steel and | | | | | | |
| Allied Products | Retirement | Employees | Contribution made | 8,822 | 8,251 | |
| Limited - Staff | benefit fund | benefit fund | Dividend paid | 3,785 | 4,166 | |
| Provident Fund | | | | | | |
| Crescent Hadeed | | | | | | |
| (Private) Limited | Retirement | Employees | | | | |
| - Staff Provident Fund | benefit fund | benefit fund | Contribution made | 626 | - | |
| CSAP - Staff Benevolent | | | | | | |
| Fund | Staff welfare | Employees | Contribution made | 10,000 | 20,000 | |
| | fund | Welfare fund | Dividend paid | 172 | 77 | |
| Key management | | | | | | |
| personnel | Related parties | Executives | Remuneration and | | | |
| | · | | benefits | 104,433 | 93,133 | |
| | | | Dividend paid | 2,856 | 3,166 | |
| Directors and their | | | | | | |
| spouse | Related parties | Directors | Dividend paid | 3.694 | 69 | |

- 50.1 Sale of finished goods, raw materials, steam and electricity, rendering of services and rental income are based on commercial terms and at market prices which are approved by the Board of Directors.
- 50.2 Contributions to the employee retirement benefit funds are made in accordance with the terms of employee retirement benefit schemes and actuarial advice.
- 50.3 Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, including directors of the Group. There were no transactions with the key management personnel during the year other than their terms of employment / entitlements.
- 50.4 Outstanding balances and other information with respect to related parties as at 30 June 2018 and 2017 are included in issued, subscribed and paid-up capital (note 7.1), trade and other payables (note 13.3), investment in equity accounted investees (note 20), other receivables (note 29.2), administrative expenses (note 36.3) and staff retirement benefits (note 46).

51. CAPITAL RISK MANAGEMENT

The Group's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Group's overall strategy remains unchanged from year 2017.

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payments to shareholders or issue new shares. The management seeks to maintain a balance between higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Group finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The Group is not subject to any externally imposed capital requirements.

The Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total debt less cash and bank balances. Total capital is calculated as equity as shown in the consolidated balance sheet plus net debt.

51.1 Gearing ratio

The gearing ratio at end of the year is calculated as follows:

| | Note | 2018 (Rupees in | 2017 1 '000) |
|------------------------------|--------|--------------------|-----------------|
| Total debt | 51.1.1 | 2,452,844 | 3,472,453 |
| Less: Cash and bank balances | | 193,655 | 85,629 |
| Net debt | | 2,259,189 | 3,386,824 |
| Total equity | 51.1.2 | 7,613,689 | 8,601,367 |
| Total capital | | 9,872,878 | 11,988,191 |
| Gearing ratio | | 23% | 28% |

10 and 15 to these consolidated financial statements.

51.1.2 Total equity includes all capital and reserves of the Holding Company that are managed as capital.

52. PLANT CAPACITY AND PRODUCTION

52.1 Steel segment

Pipe plant

The plant's installed / rated capacity for production based on single shift is 66,667 tons (2017: 66,667 tons) annually on the basis of notional pipe size (Where as the notional pipe size is taken as 30'' dia x $\frac{1}{2}''$ thickness for SP1600 and 40"dia x 5/8" thickness for SP 2003). The actual production achieved during the year was 50,215 tons (2017: 88,110 tons) line pipes of varied sizes and thickness. Actual production is equivalent to 56,145 tons (2017: 107,699 tons) when translated to the notional pipe size of 30" diameter. Reason for underutilization was delay in materialization of orders for different projects.

51.1.1 Total debt is defined as long term and short term borrowings (excluding derivatives), as described in notes 9,

Coating plant

The coating plant has a capacity of externally shot blasting and coating of line pipes with 3 layer high / medium density polyethylene coating at a rate of 250 square meters of surface area per hour on pipe sizes ranging from 114 mm to 1524 mm outside dia and thickness ranging from 3 mm to 16 mm.

The annual capacity of the plant works out to 600,000 square meters outside surface area of line pipes based on notional size of 14" dia on single shift working. Coating of 206,389 meters (2017: 272,587 meters) of different dia pipes (407,598 square meters surface area) was achieved during the year (2017: 397,103 square meters surface area). Reason for underutilization was Lack of coating work orders in hand.

Steel melting plant

The designed capacity of Plant is 85,000 mtons (42,500 mtons) of billets per annum, but the total production during FY17-18 was 49,900 mtons (2017: 31,962 mtons) of billets. The capacity utilisation rate decreased in the current year from 75% in the last year to 59%. This resulted from suspension of production for about two months due to annual maintenance at the Power supplying company including boiler etc. Additionally, the reasons for shortfall were inconsistent power supply particularly during sugar season, scrap quality issues, and scrap blending issues.

52.2 Cotton segment

Spinning unit 1

The plant capacity converted to 20s count polyester cotton yarn based on three shifts per day for 1,080 shifts is 9,197,007 kilogram (2017: 8,298,913 kilograms). Actual production converted into 20s count was 4.897,430 kilograms for 705 shifts (2017: 7,949,096 kilograms for 1,080 shifts). Reason for under utilization of production capacity is shutdown of plant for four months.

52.3 Energy segment

The plant's installed production capacity was 118,856 MWh (2017: 118,856 MWh) and the actual production achieved during the year was 50,559 MWh (2017: 40,873 MWh). Reason for underutilization was that no power was supplied to FESCO and power generation was restricted to actual demand of the two customers, Crescent Hadeed (Private) Limited and Shakarganj Limited.

COMPARATIVE INFORMATION 53

The fourth schedule to the Companies Act, 2017 has introduced certain presentation and classification requirements for the elements of financial statements. The preparation and presentation of these consolidated financial statements for the year ended 30 June 2018 is in accordance with requirements in Companies Act 2017. Accordingly, the corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of Companies Act, 2017. Major reclassifications include unpaid dividend and unclaimed dividend of Rs. 116.449 million and Rs. 21.628 million respectively which have been reclassified from trade and other payables to face of consolidated statement of financial position separately.

NOTES TO THE CONSOLIDATED **FINANCIAL STATEMENTS** FOR THE YEAR ENDED 30 JUNE 2018

54. GENERAL

54.1 Number of employees

The number of employees including contractual employees of the Group as at 30 June 2018 were 1,003 (2017: 583) and weighted average number of employees were 951 (2017: 1,021).

The number of factory employees including contractual employees of the Group as at 30 June 2018 were 873 (2017: 399) and weighted average number of employees were 821 (2017: 85).

54.2 Non adjusting event after reporting date

The Board of Directors of the Group in their meeting held on 31 July 2018 have proposed final cash dividend for the year ended 30 June 2018 of Re. 1 per share (i.e. 10%) (2017: Rs. 2.25 per share) amounting to Rs. 77.632 million (2017: Rs. 174.673 million). This is in addition to the first interim cash dividends of Re. 1 per share each (i.e. 10% each), this makes a total distribution of Rs. 2 per share (i.e. 20%) for the year ended 30 June 2018. The above proposed final cash dividend is subject to the approval of the members at the Annual General Meeting to be held on 29 October 2018. These Consolidated financial statements do not include the effect of above proposed final cash dividend, which will be accounted for in the period in which it is approved by the members.

55. DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue in the Board of Directors meeting held on 31 July 2018.



2 abre som Director



Chief Financial Office

ANNEXURES

GLOSSARY / LIST OF ABBREVIATIONS

| AFS | Available For Sale |
|---------|--|
| | American Petroleum Institute |
| API | |
| APTMA | All Pakistan Textile Mills Association |
| BCI | Better Cotton Initiative |
| Board | Board of Directors |
| BOI | Board of Investment |
| BMR | Balancing, Modernization and Replacement |
| BU | Business Unit |
| CCP | Crescent Cotton Products |
| CDC | Central Depository Company of Pakistan |
| CEO | Chief Executive Officer |
| CFO | Chief Financial Officer |
| CIO | Chief Information Officer |
| CPEC | China Pakistan Economic Corridor |
| CSAPL | Crescent Steel and Allied Products Limited |
| CSCLCS | Capital (Private) Limited |
| CSEL | Crescent Energy (Private) Limited |
| CSR | Corporate Social Responsibility |
| GDP | Gross Domestic Product |
| Dia | Diameter |
| GIDC | Gross Infrastructure Development Cess |
| DRP | Disaster Recovery Plan |
| DSC | Differential Scanning Calorimeter |
| EBIT | Earnings before Interest and Taxation |
| EBITDA | Earnings before Interest, Taxation |
| | Depreciation and Amortization |
| EDB | Engineering Development Board of Pakistan |
| EOBI | Employees' Old Age Benefit Institute |
| EPS | Earning Per Share |
| E&P | Exploration and Production |
| ERP | Enterprise Resource Planning |
| ERS | Expeditious Refund System |
| FBR | Federal Board of Revenue |
| FDI | Foreign Direct Investment |
| GoP | Government of Pakistan |
| HFT | Held for Trading |
| HR & R | Human Resource and Remuneration |
| HR Coil | HR Coil Hot Rolled Coil |
| HR | Human Resource |
| HSE | Health, Safety and Environment |
| HTM | Held to Maturity |
| IAS | International Accounting Standards |
| ICAP | Institute of Chartered Accountants |
| | of Pakistan |
| | |

| ICMAP | Institute of Cost and Management |
|--------|---|
| IFRIC | Accountants of Pakistan |
| IFRIC | International Financial Reporting Interpretation Committee |
| IFRS | International Financial Reporting Standards |
| IID | Investment and Infrastructure Development |
| ISO | International Organization for Standards |
| IT | Information Technology |
| KG | Kilo Gram |
| KIBOR | Karachi Interbank Offer Rate |
| Lbs | Pounds |
| LC | Letter of Credit |
| LED | Light Emitting Diode |
| LNG | Liguefied Natural Gas |
| LRQA | Lloyd`s Register Quality Assurance |
| LSM | Large Scale Manufacturing |
| MFI | Melt Flow Index |
| MT | Management Trainee |
| NBV | Net Book Value |
| NRV | Net Realisable Value |
| OHSAS | Occupational Health and Safety |
| OHSAS | Advisory Services |
| OPS | Ounce Per Spindle |
| OSH&E | Occupational Safety, Health |
| OSHIGE | and Environment |
| PEPCO | Pakistan Electric Power Company |
| PICG | Pakistan Institute of Corporate Governance |
| PNAC | Pakistan National Accreditation Council |
| PSDP | Public Sector Development Programme |
| PSX | Pakistan Stock Exchange |
| QMS | Quality Management System |
| SECP | Securities and Exchange Commission |
| SECI | of Pakistan |
| SMEDA | Small and Medium Enterprise |
| | Development Authority |
| SP | Spiral Machine |
| TCF | The Citizens Foundation |
| TFC | Term Finance Certificate |
| THE | The Health Foundation |
| USDA | United States Department of Agrictulture |
| WPPF | Workers' Profit Participation Fund |
| WWF | Workers' Welfare Fund |
| YoY | Year on Year |
| | |

FORM OF PROXY 34TH ANNUAL GENERAL MEETING

| | lied Products Limited and holder of | |
|-----|---|---------------|
| # . | and Sub Account # | /CD |
| | | of |
| No | CDC Participation ID # | a |
| #_ | as my/our proxy to | attend, spe |
| Ge | eneral Meeting of Crescent Steel and | d Allied Proc |
| 20 | 18 at 12:00 noon, at Liberty Castle | e Banquet H |
| ad | journment thereof. | |
| 90 | , | |
| | | |
| | witness my/our hand this | day |
| | | day |
| At | witness my/our hand this | day |
| At | witness my/our hand this Name | day |
| At | witness my/our hand this Name CNIC | day |
| At | witness my/our hand this Name | day |
| At | witness my/our hand this Name CNIC | day |
| At | witness my/our hand this Name CNIC Address | day |

Note:

I/We

- 1. A member entitled to attend and vote at a General Meeting is entitled to appoint a proxy.
- Limited, 503-E, Johar Town, Lahore, not less than 48 hours before the time of holding the Meeting.

- ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- the proxy form.
- iv) The proxy shall produce his original CNIC or original passport at the time of the meeting.
- form to the Company.

_, being member(s) of Crescent Steel and _____ Shares as per Folio No.____/CDC Participation ID C Investor Account ID #_____do hereby appoint _____ having Folio and Sub Account # _____/CDC Investor Account ID ak and vote for me/us and on my/our behalf at the Annual ducts Limited scheduled to be held on Monday, 29 October Iall, 79-D-1, Main Boulevard, Gulberg-III, Lahore and at any

of 2018.

Please affix here Revenue Stamps of Rs. 5/-

Members' Signature :

2. The instrument appointing a Proxy together with the Power of Attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited at the Share Registrar Office of the Company, CorpTec Associates (Pvt)

3. CDC account holders will further have to follow the under mentioned guidelines as laid down in circular# 1 dated January 26, 2000 of the Securities & Exchange Commission of Pakistan for appointing Proxies:

i) In case of individuals, the account holder or sub-account holder whose securities and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.

iii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with

v) In case of a corporate entity, the Board of Directors' resolution/Power of attorney with specimen signatures of the proxy holder shall be submitted (unless it has been provided earlier) alongwith proxy

پراکسی فارم 34 واں سالانہ اجلاس عام

| میں ا | ہمگریپنڈا | ك سليل اينڈ الائيڈ پراڈ كٹس کم پیڈ كا/ مےمبر (ممبرز) ہو۔ |)ہونے کی حیثیت سےاورفولیونمبر | اسى ۋى يى |
|----------|---|--|---|-----------------------|
| | | | | |
| تع سے | لق رکھنے دالے حامل فولیونمبر | سى ڈى بى پارلىسىپېشن آنى ڈى # | اورسب اكاوُنٹ # | اسی |
| ىتى | ﺎﻧﻮ ﻳﯩݰرا ﻛﺎ ۇﻧﺪ ﺁﻧﻰ ﯞﻯ # كۈكرىيىنىڭ ^{سىلى} كەا يىدْ الا ئىدْ ب | یڈ پراڈ کٹس کمیٹڈ کے بیر 29 اکتوبر، 2018 کودو پہر 0(| ہرہ:12:00 بچ لبرٹی کیسل،1-D-79،گل | لېرگ - ، لا ہور |
| ں ہ | ونے والےسالا نداجلاس عام یااس کے کسی التوامیں شرکت ،اظہار خیال اور میر ک | مری/ہماری طرف سے ووٹ دینے کے لیےا پنا پراکسی مق | ی مقرر کرتا ہوں ا کرتے ہیں۔ | |
| |) ہم کی تھڑی ہے ۔ اور سے اکارت # ای ڈی کی اف تکری اف تکری کار تر تمیں کی تھی ہے ۔ اور قدید تمیر ای ڈی کی او تحقیق آنی ڈی # میں کارت بند ہے ۔ ای ڈی کی او تحقیق آنی ڈی # مارت بند ہے ۔ ای ڈی کی او تحقیق آنی ڈی # اور سے کارت # یا تر فی کارت # یا کی تر ذی تھ اور سے کارت # یا تر فی کی پارت تھیں تر فی ڈی تھی ۔ ای ڈی کی # اور سے کارت # یا تر فی کارت تھیں تر فی کی پارت کی کارت تھیں ہے ۔ ای ڈی کی پارٹ تھیں تر فی کارت کی پارٹ کی پارٹ کی کہ تر ذکر تا ہوں / کر تحقیق کرت انگیا میں اور ای پر کارت کی پر کارت کی ہے ۔ _ ای ڈی کی پر کارت کو بی کہ تر ذکر تا ہوں / کر تر یہ کہ تر کارت کی کہ تر ذکر تعہدی / کر تعہدی / کر تعہدی / کر تھیں / کر تے ہیں ۔ _ مید ـ مید ـ معد ـ معدی کی ماد تر کو تحقیق کی دیتر کی کہ تر ذکر تعہدی / کر تے ہیں ۔ _ کہ ہے کہ کی ای تر کی کہ تر ذکر تھیں / کر تے ہیں ۔ _ مید ـ معدی کی کہ تر ذکر تھی کہ کہ تر ذکر تھیں / کر تے ہیں ۔ _ مید ـ معدی کی کہ تر ذکر تھی کہ کہ تر کی ہے ۔ _ کہ ای تر کی کہ تر ذکر تعہدی / کر تے ہیں ۔ کہ تو کہ کہ تر تو کی گرا میں کی دیکر کی معدی کی گر ڈی کر جا ہوں / کر تے ہیں ۔ کہ کہ کہ کہ کہ کہ کہ تر کی کہ تر کر تھی کہ تر کہ کہ کہ کہ تر کہ کہ تو کہ تھی ہے ۔ کہ | | | |
| ن . | تَحَوَّلُ تَكَوْدُ کَلَ اللہ اور ساکہ تُن کَلَ مَدَ سَلَ الَ فَدِيْرَ سَلَ کَوْدُ کَلَ الْحَمَّرُ مَنَ کَا وَ کَن کَلُ مَدْ سَلَ کَلَ اللہ بَدَرِي جَدَا مَدْ مَن کَلَ اللہ بَدَرِي بَدَ مَدَ عَلَ کَن کَلَ اللہ بَدَی کَلَ مَدْ سَلَ اللہ بَدِي اللہ مَدْ کَلَ اللہ مَدْ کَلُ اللہ مَدْ کَلُ اللہ مَدْ کَلُ اللہ مَدْ کَلَ اللہ مَدْ کَلُ اللہ مَدْ کَلُ اللہ مَدْ کَلُ اللہ مَدْ کَلُ اللہ مَدْ عَلَ مَدْ مَدْ عَلَ مَا اللہ مَا مال اللہ مَدْ مَا مَاللہ مَدْ مَنْ اللہ مَدْ عَلَ مَا اللہ مَدْ عَلَ مَا مَاللہ مَا مَاللہ مَدْ عَلَ مَا مَاللہ مَدْ عَلَ مَا مَاللہ مَاللہ مَاللہ مَا مَاللہ مَدْ عَلَ مَا مَاللہ مَاللہ مَاللہ مَ مَاللہ مَا مَاللہ مَا مَاللہ مَاللہ مَاللہ مَا مَاللہ مَاللہ مَاللہ مَاللہ مَاللہ مَاللہ مَاللہ مَاللہ مَ مَاللہ مَالل مَاللہ مَا مَاللہ مَاللہ مَاللہ مَاللہ | | | |
| - | | | | |
| | سی این آئی سی | | | |
| | | | | |
| | | | | |
| | نام | | | |
| | سی این آئی سی | | * | |
| | | | تمبر کے دستخط | |
| | | | | |
| ص | : | | | · · · · · |
| | | س میں شریک ہونے اظہار خیال کرنے اورا پنی جانب ۔ س | ب سےووٹ ڈالنے کے لیے ^{لس} ی دوسر مے م | ہرکوا پنا/اپنی پرانسی |
| ., | | | ق شدہ کا پی ،اجلاس شروع ہونے کےوقت | ، ۔۔۔ 48 گھنٹے بل |
| | | | ison at it. (a) | #2000.C |
| | | ا کہ مینو ریزائیکدا چی یہ ناف پا سان کا طرف سے | ، سے چارق کردہ <i>مر</i> کر بھر ۲ مورخہ 20 بنور | ري،2000 م |
| I | افراد کی صورت میں،ا کا وُنٹ ہولڈریاسبا کا وُنٹ ہولڈر،جس کی سیکیو رٹیز اور | اوررجٹر بیٹن کی تفصیلات ضابطوں کے مطابق اپ لوڈ ڈ ہر | ڈ ڈیپں، مذکورہ بالاتقاضے کے مطابق پراکسی فا | ارم پیش کریں گے |
| | | | | |
| (i | تو کون آباد کا است میں ان کا ترب انا تو بیس ان کون کا تو | | | |
| (i | اجلاس کے دقت پراکسی اپنااصل تی این آئی تی یا اصل پاسپدرٹ پیش کرےگا۔ | _6 | | |
| | | | ۔ ۔۔۔۔ قبل فراہم نہیں کئے گئے)اجلاس میں شرّ | کِت کے وقت پراک |
| | فارم کے ساتھ کمپنی کو پیش کرنا ہوں گے۔ | | | |

CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

M/s Corptec Associates (Private) Limited 503-E Johar Town, Lahore Email: info@corptec.com.pk

Subject: CONSENT FORM FOR ELECTRONIC TRANSMISSION OF ANNUAL REPORT AND NOTICE OF AGM

Dear Sirs,

I/we, being the shareholder(s) of Crescent Steel and Allied Products Limited ("Company"), do hereby consent and authorize the Company for electronic transmission of the Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email provided herein below and further undertake to promptly notify the Company of any change in my Email address.

I understand that the transmission of Annual Audited Financial Statements of the Company along with Notice of Annual General Meeting via the Email shall meet the requirements as mentioned under the provisions of Companies Act, 2017.

| 1. Name of Shareholder(s): |
|-------------------------------|
| 2. Fathers / Husband Name: |
| 3. CNIC: |
| 4. NTN: |
| 5. Participant ID / Folio No: |
| 6. E-mail address: |
| 7. Telephone: |
| 8. Mailing address: |
| |
| |
| |
| |
| Date: |
| |

Signature:

(In case of corporate shareholders, the authorized signatory must sign)

STANDARD REQUEST FORM FOR HARD COPIES OF ANNUAL **AUDITED ACCOUNTS**

| Name of member: |
|---|
| CNIC No/Passport No: |
| Folio/CDC Participant ID/Sub a/c/Investor a/c: |
| Registered Address: |
| I/We hereby request you to provide me/us a hard cop |
| Limited for the year ended June 30. at my abo |

by of the Annual Report of Crescent Steel & Allied Products ove mentioned registered address instead of CD/DVD/USB. I undertake to intimate any change in the above information through revised Standard Request Form.

Date:

Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

Chief Executive.

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E. Johar Town. Lahore Email: info@corptec.com.pk

In case a member prefers to receive hard copies for all the future annual audited accounts, then such preference shall be communicated to the company in writing.

سالانہ رپورٹ اور اے جی ایم نوٹس کی الیکٹرانک ٹرانسمیشن کی اجازت کا فارم

ميسرز كارپ ٹيک ايسوسی ايٹس (پرائيويٹ) کميٹڈ

503-E، جوہرٹاؤن، لاہور

ای میل: info@corptec.com.pk

عنوان: سالانه ریورٹ اوراے جی ایم نوٹس کی الیکٹرا تک ٹر تسمیفن کی اجازت کا فارم

جناب عالی،

میں/ہم، بذریعہ مذاکر سینٹ سٹیل اینڈالائیڈیں(کٹس لمیٹڈ('' کمپنی'') کا/ کے شیئر ہولڈر(ہولڈرز) ہونے کے ناطے کمپنی کے آڈٹ شدہ مالیا تی شیٹمینٹس بمعہ سالا نہ اجلاس عام کے نوٹس کی ، ذیل میں دیئے گئےای میل بے ذریعےالیٹرا نکٹر انسیشن کی اجازت اوراختیاردیتا ہوں/ دیتی ہوں اوراپنے ای میل ایڈریس میں کسی تبدیلی کی کمپنی کوفوری طور پراطلاع دینے کاوعدہ کرتا ہوں/کرتی ہوں۔

میں سمجھتا ہوں کہ کمپنی کے آڈٹ شدہ مالیاتی ^{سٹیم}ینٹس بمعہ سالا نہ اجلاس عام کے نوٹس کی ای میل کے ذریعے ^{راس}میشن سے ان تقاضوں کی تکمیل ہوگی جن کا کمپنیز ایک، 2017 کی دفعات کے تحت ذکر کیا گیاہے۔

- 1۔ شیئر ہولڈر(ہولڈرز) کانام: .
- 2_ والد/شوبركانام:
 - 3_ سى اىن آئىسى:
 - 4_ ای ٹی این: _
 - 5_ بارٹیسینٹ آئی ڈی/فولیونمبر:
 - 6- اې يل ايژريس:
 - 7۔ فون نمبر: ___
 - 8_ مىلنگاىلارلىس:

تاريخ:

دستخط (کاریوریٹ شیئر ہولڈرز کی صورت میں، مجاز دستخط کنندہ لا زمی دستخط کرے)

Member's signature

E-DIVIDEND FORM (DIVIDEND PAYMENT THROUGH **ELECTRONIC MODE)**

The Company Secretary/Share Registrar,

| ١, | | | | | , | holding | CNIC | |
|----|---|--|---|------|---|---------|------|--|
| | C | | ~ | | | | | |

_, being the registered shareholder No. , state that pursuant the relevant provisions of Section 242 of the company under folio no. of the Companies Act, 2017 pertaining to dividend payments by listed companies, the below mentioned information relating to my Bank Account for receipt of current and future cash dividends through electronic mode directly into my bank account are true and correct and I will intimate the changes, if any in the above-mentioned information to the company and the concerned Share Registrar as soon as these occur through revised E-Dividend Form.

| Title of Bank Account |
|--------------------------------|
| Bank Account Number |
| IBAN Number |
| Bank's Name |
| Branch Name and Address |
| Cell Number of Shareholder |
| Landline number of Shareholder |
| Email of Shareholder |
| |

In case of CDC shareholding, I hereby also undertake that I shall update the above information of my bank account in the Central Depository System through respective participant.

Date:

Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

كريسنٹ اسٹيل اينڈ الائيڈ پراڈکٹس لميٹڈ معیاری درخواست فارم برائے سالانہ آڈٹ شدہ حسابات کی ہارڈ کاپیز

| ممبر کانام: |
|---|
| سی این آئی سی نمبر / پاسپورٹ نمبر : |
| فوليواسي ڈي تي پارٹيسيپنيٹ |
| آئی ڈی <i>ا س</i> بa/cانویسٹرa/c: |
| رچشر ڈایڈریس: |
| میں/ہم،آپ ہے درخواست کرتا ہوں/ کرتے ہیں کہ مجھے/ہمیں کر سینٹ "سٹیل اینڈ الائیڈ پراڈ کٹس کمیٹڈ ک30 جون، کوختم ہونے والے سال کی سالا نہ رپورٹ کی ہارڈ کا بی، ہی ڈ ک/ |
| ڈی وی ڈی/یوالیس بی کے بجائے میرے مذکورہ بالا رجسڑ ڈپتے پرفراہم کی جائے۔ میں وعدہ کرتا ہوں کہ میں مذکورہ بالامعلومات میں کسی تبدیلی کی اطلاع نظر ثانی شدہ معیاری درخواست فارم کے |
| ذ ریعے دوں گا/ دیں گے۔ |
| |

ممبر کے دستخط

نوب: یہ معیاری درخواست فارم کمپنی سکرٹری ماکمپنی کے انڈیبینڈنٹ شیئر رجسڑ ار،کسی کے بھی درج ذیل نے مرجیحا حاسکتا ہے۔

كربيبذب سثيل ابذل الائتذيرا ذكنس كمييثذ 9th فلور، سڈکوا یو نیوسنٹر، 264 آ راپ لائنز کراچی ای میل: company.secretary@crescent.com.pk

تاريخ:

چف ایگزیکٹو، میسرز کارپ ٹیک ایسوی ایٹس (پرائیویٹ) کمیٹڈ انڈیپنڈنٹ شیئر رجسڑارآف کریسنٹ سٹیل اینڈ الائیڈیراڈ کٹس کمیٹڈ 503-E، جوہر ٹاؤن، لاہور ایمیل: info@corptec.com.pk

اگرکوئی ممبرستفتل کےتمام سالا نہآ ڈٹ شدہ حسامات کی بارڈ کا چوں کی وصولی کوتر جبح دیتا ہےتواں ترجبح کے بارے میں کمپنی کوتح بری طور برطلع کیا جائے۔

Member's signature

FORM FOR VIDEO CONFERENCE FACILITY

The Company Secretary/Share Registrar,

| I, We | , of |
|------------------------------|-----------------------|
| company under Folio No(s) | / |
| Investor Account ID No., and | holder of |
| facility at | for the Annual Genera |

| Date: | | | | |
|-------|--|--|--|--|
| | | | | |

Note:

This Standard Request Form may be sent at either of the following addresses of the Company Secretary or Independent Share Registrar of the Company:

Company Secretary

Crescent Steel and Allied Products Limited 9th Floor, Sidco Avenue Centre, 264 R.A. Lines Karachi Email: company.secretary@crescent.com.pk

Chief Executive,

M/s Corptec Associates (Private) Limited Independent Share Registrar of Crescent Steel and Allied Products Limited 503-E, Johar Town, Lahore Email: info@corptec.com.pk

كريسنٹ اسٹيل اينڈ الائيڈ پراڈکٹس لميٹڈ ای۔ ڈیویڈنڈ فارم (الیکٹرانک طریقے سے ڈیویڈنڈ کی ادائیگی)

دی کمپنی سیکربری اشیئر رجسٹر ر

فوليونمهر ۔ حامل سی این آئی سی نمبر

یجنجت کمپنی کارجسر ڈشیئر ہولڈر ہونے کی حیثیت سے بیان کرتا ہوں کہ لسٹیڈ کمپنیوں کی طرف ہے ڈیویڈیڈ کی ادائیکیوں سے متعلق کمپنیز ایک، 2017 کے سیکشن 242 کی متعلقہ دفعات کی روسے موجودہ اور سنتنبل کے کیش ڈیوئڈ نڈز کی الیکٹرا نک طریقے سے براہ راست میرے بینک اکاؤنٹ میں وصولی کے لیے ذیل میں دی جانے والی معلومات صحیح اور درست میں ،اگراو پر بیان کر دہ معلومات میں کوئی تبدیلی ہوئی، توجیسے ہی بہتدیلی ہوگی میں نظر ثانی شدہ ای۔ ڈیویڈ ڈفارم کے ذریعے کمپنی اور متعلقہ شیئر رجسڑ ارکوفوری طوریراس کی اطلاع دوں گا۔

| ٹ ^{ائٹ} ل آف بینک اکاؤنٹ |
|---|
| بينك اكاؤنث نمبر |
| آئی بیاےاین نمبر |
| بينككانام |
| براپنچ کانام اورایڈریس |
| شيئر ہولڈر کاسیل نمبر |
| شیئر ہولڈرکالینڈلائن نمبر شیئر ہولڈرکاای میل |
| شيئر ہولڈرکاای میل |

سی ڈی تی ثیئر ہولڈنگ کی صورت میں، میں بذریعہ ہذا یہ دعدہ بھی کرتا ہوں کہ متعلقہ یا رئیسیپنٹ کے ذریعے سنٹرل ڈیپازٹری سٹم میں اپنے بینک اکا ؤنٹ کی مذکورہ بالامعلومات کواپ ڈیٹ کروں گا۔

ممبر کے دستخط

نوب: پیه معیاری درخواست فارم کمپنی سیکرٹری یا کمپنی کے انڈیپینڈ نٹ شیئر رجسٹر ار، کسی کے بھی درج ذیل یے ترجیح جاسکتا ہے۔

کمپنی سیکرٹری كريسنيث استثيل ابنذ الائتذيراذ كش لمبشر 9th فلور،سڈکوایو نیوسنٹر،264 آ راپلائنز کراچی ای میل: company.secretary@crescent.com.pk

چف ایگزیکٹو، ميسرز كارپ ٹيك ايسوسى ايٹس (پرائيويٹ) لميٹڈ انڈيپنڈنٹ شيئررجر ارآف کريينٹ سٹيل اينڈالائيڈ پراڈکٹس لييٹڈ БОЗ-Е، جو ہر ٹاؤن، لا ہور

ای میل: info@corptec.com.pk

تاريخ:

being the registered shareholder(s) of the CDC Participant ID No.____ and Sub Account No.____ /CDC ___ Ordinary Shares, hereby request for video conference al Meeting of the Company to be held on 29 October, 2018.

Member's signature

کریسنٹ اسٹیل اینڈ الائیڈ پراڈکٹس لمیٹڈ ای۔ فارم برائے ویڈیو کانفرنس سہولت

دی کمپنی *سیکرٹر کا شیئر رج*ٹرار،

| فوليونبر(نبرز) | شخلق رکھنےوالے، میں انہم | |
|---|---|--------------|
| انویپٹرا کاؤنٹ نمبر | / سی ڈی تی پارٹیس پینے نمبر | |
| ر(ہولڈرز) کی حیثیت سے29 اکتوبر 2018 کو منعقد ہونے والے کمپنی کے سالا نہ اجلاس | آرڈنری شیئرز، کے تحت، کمپنی کے رجسڑ ڈشیئر ہولڈ | اور ہولڈرآ ف |
| کرتے ہیں۔ | ییں ویڈیوکا نفرنس ہولت کی درخواست کرتا ہوں <i>ا</i> | عام کے لیے |

تاريخ:

نوٹ: بیہ معیاری درخواست فارم کمپنی سیکرٹری یا کمپنی کے انڈی پینڈنٹ شیئر رجسڑ ار، کسی کے بھی درج ذیل بیتے پر بھیجا جا سکتا ہے:

تم**پنی سیکرٹری** کریسنٹ اسٹیل اینڈ الائیڈ پراڈ کٹس کمیٹڈ 9th فلور، سڈکوایو نیوسنٹر، 264 آراےلائنز کراچی ای میل: company.secretary@crescent.com.pk

چ**یف ایگزیک**ٹو، میسرز کارپ ٹیک ایسوسی ایٹس (پرائیویٹ) کمیٹڈ انڈیپینڈ نٹ شیئر رجیٹر ارآف کر سینٹ اسٹیل اینڈ الائیڈ پراڈ کٹس کمیٹڈ انڈیپینڈ نٹ جو ہر ٹاؤن، لاہور ای میل: info@corptec.com.pk



Key features:

www.jamapunji.pk

- E Licensed Entities Verification
- m Scam meter*
- 🔉 🛤 Jamapunji games*
- Tax credit calculator*
- Company Verification
- Insurance & Investment Checklist
- 77? FAQs Answered



Jama Punji is an Investor Education Initiative of Securites and Exchange Commission of Pakistan



Be aware, Be alert, Be safe

Learn about investing at www.jamapunji.pk

 Stock trading simulator (based on live feed from KSE)
 Knowledge center
 Risk profiler*
 Financial calculator
 Subscription to Alerts (event notifications, corporate and regulatory actions)
 Jamapunji application for mobile device
 Online Quizzes

*Mobile apps are also available for download for android and ios devices